



# Designing Gorgeous Content

*A Guide for Women-Owned Businesses*

# Designing for your business

---

How do you make your business stand out?

How do you know what your business should look and sound like?

How do you design marketing materials like flyers, business cards, or social media graphics when you don't have the resources to hire a graphic designer?



# About me



## SELECT CLIENTS

- + Goodyear Tire
- + Gore-Tex®
- + American Institute of Aeronautics and Astronautics
- + Meritage Homes
- + Keller Williams Realty
- + Fox Restaurant Concepts

## ACCOLADES

- + ADDY award winner
- + Graphic Design USA Magazine "Top Designers to Watch"
- + Phoenix New Times "Top 100 Creatives"
- + Former President's Council Chair on the AIGA National Board

[FIVESIGMA.CO/RESOURCES](https://www.fivesigma.co/resources)



# Building Your Brand

DEFINING THE LOOK AND FEEL OF WHO YOU ARE

# Your brand manifesto



A great brand comes from a place of truth about what your business authentically represents, and about what your products or services means to your customers.

Your brand manifesto articulates what matters to your brand, it is your driving force and becomes a valuable resource as it serves to unit everyone around a set of values.

Why am I in this business?

What motivates me?

What does success look like for me?

What does success look like for my customers and employees?

# Understanding your customers

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Who is your customer?

What problem are you solving for your customer?

What benefits does your customer get from choosing you?

What will you always do for your customers?



# Your brand personality

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A big part of having a clear brand voice and look is familiarity – it makes you recognizable as a brand, and people know what to expect.

If your brand was a person, how would you talk and what would you say?





# Period Care is self-care.

Give them what they need when they bleed. Whether trying for the first time or already a part of our hive; check out our best-selling washes, wipes and pads in our travel sizes. Explore what's available for you to stay clean, fresh, and balanced.

[Shop Now](#)





catering



sweets




specialty



savory

## Locations

 **cambridge street | beacon hill**  
209 cambridge street  
boston, ma 02114  
857-449-7452

 **drydock ave | seaport idb**  
19 drydock ave  
boston, ma 02210  
857 449 0315

 **dalton st | hynes convention center**  
30 dalton street  
boston, ma 02115

*free*  
/SHIPPING &  
RETURNS



*Coming soon...*

# SPANX SHAPING JEANS!

PRE-ORDER TODAY—GET THEM  
BEFORE THEY'RE GONE!

# For Moms on a Mission™

Easing the load for hardworking parents and getting breast milk where it needs to go.

[START YOUR ORDER](#)

[LEARN MORE](#)





# FOX & THE KNIFE

## ENOTECA

[ORDER ONLINE](#)





# *Brand Recap*

PURPOSE | GOALS | AUDIENCE | VOICE & TONE



# Design Principles

TO HELP YOUR CONTENT SHINE

BRAND  
HANDBOOK



windpact

LOOKING  
DOWN  
FIELD

WE ENVISION A FUTURE WHERE  
WINDPACT IS A HOUSEHOLD NAME,  
SYNONYMOUS WITH ADVANCED  
PROTECTION FROM IMPACT.

A FUTURE WHERE PEOPLE LEAD ACTIVE  
LIVES WITH CONFIDENCE BECAUSE THEY  
BETTER THAN EVER.

**VISUAL**  
HIER ARCHY

*Understanding*  
**TYPE**

USING  
**CO**LO**R**

Choosing the  
**RIGHT IMAGE**



01

# *Visual Hierarchy*

THE BASIC PRINCIPLES ARE  
**“CRAP”**

# Creating visual hierarchy

**C**ontrast

**R**epetition

**A**lignment

**P**roximity



Porter Square Pups  
Expert Care. Expert Service.

We provide the highest quality of care to your pet and strive to achieve the results to your satisfaction.

Our Services  
Grooming

We provide the highest quality of care to your pet and strive to achieve the results to your satisfaction

Day Care

Relieves stress and boredom from being home alone all day.

Visit our website  
[portersquarepups.com](http://portersquarepups.com)

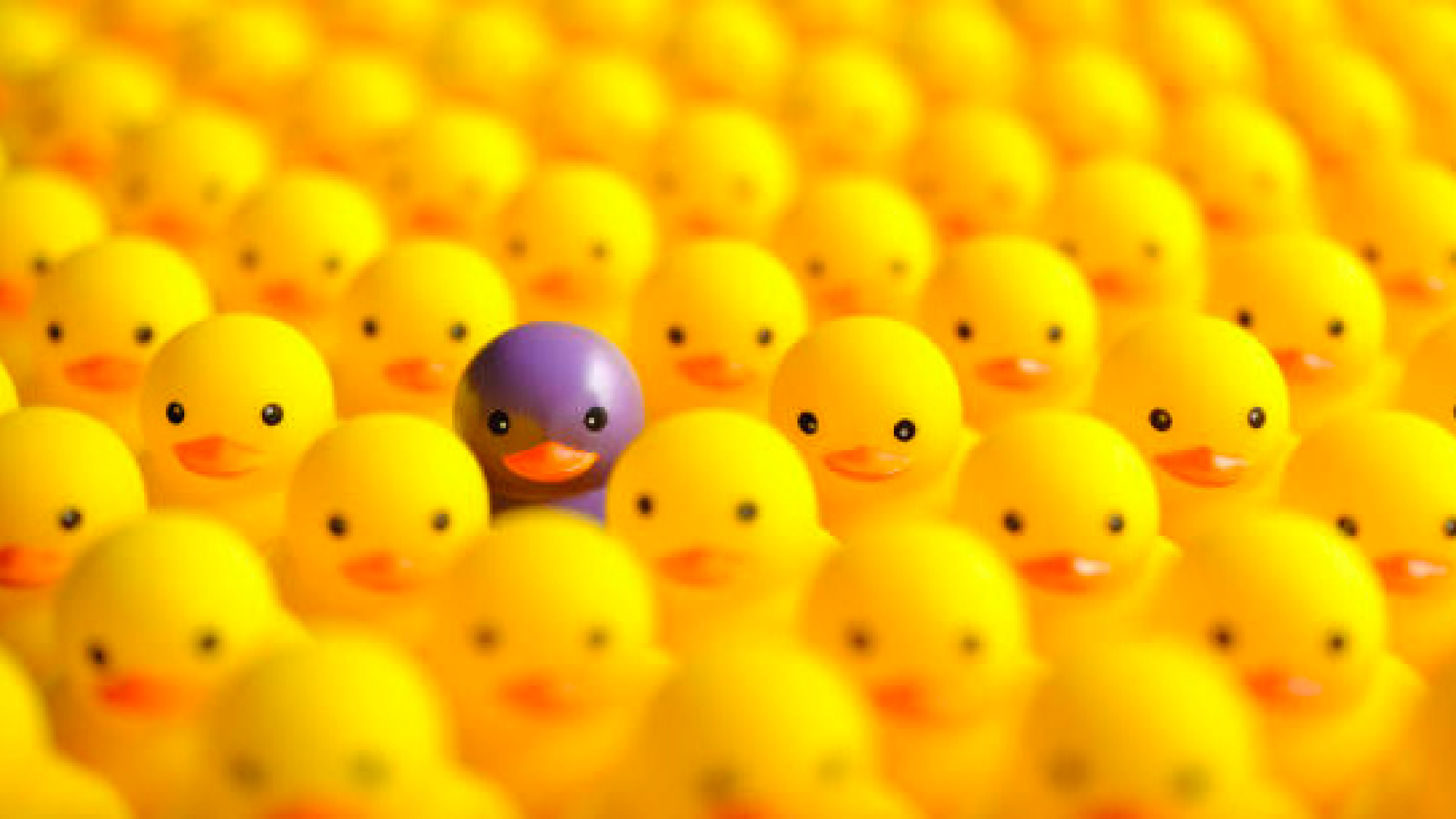
Call us at  
(617) 555-5555



# CONTRAST

is what makes the reader look at the page in the first place.

*Beauty and the beast.*



# PORTER SQUARE PUPS

**Expert Care. Expert Service.**

We provide the highest quality of care to your pet and strive to achieve the results to your satisfaction.

## **OUR SERVICES**

### **Grooming**

We provide the highest quality of care to your pet and strive to achieve the results to your satisfaction

### **Day Care**

Relieves stress and boredom from being home alone all day.

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**Call us at**

**(617) 555-5555**



# REPETITION

is the process of creating a visual pattern that helps unify your message.

*Marcia, Marcia, Marcia!*





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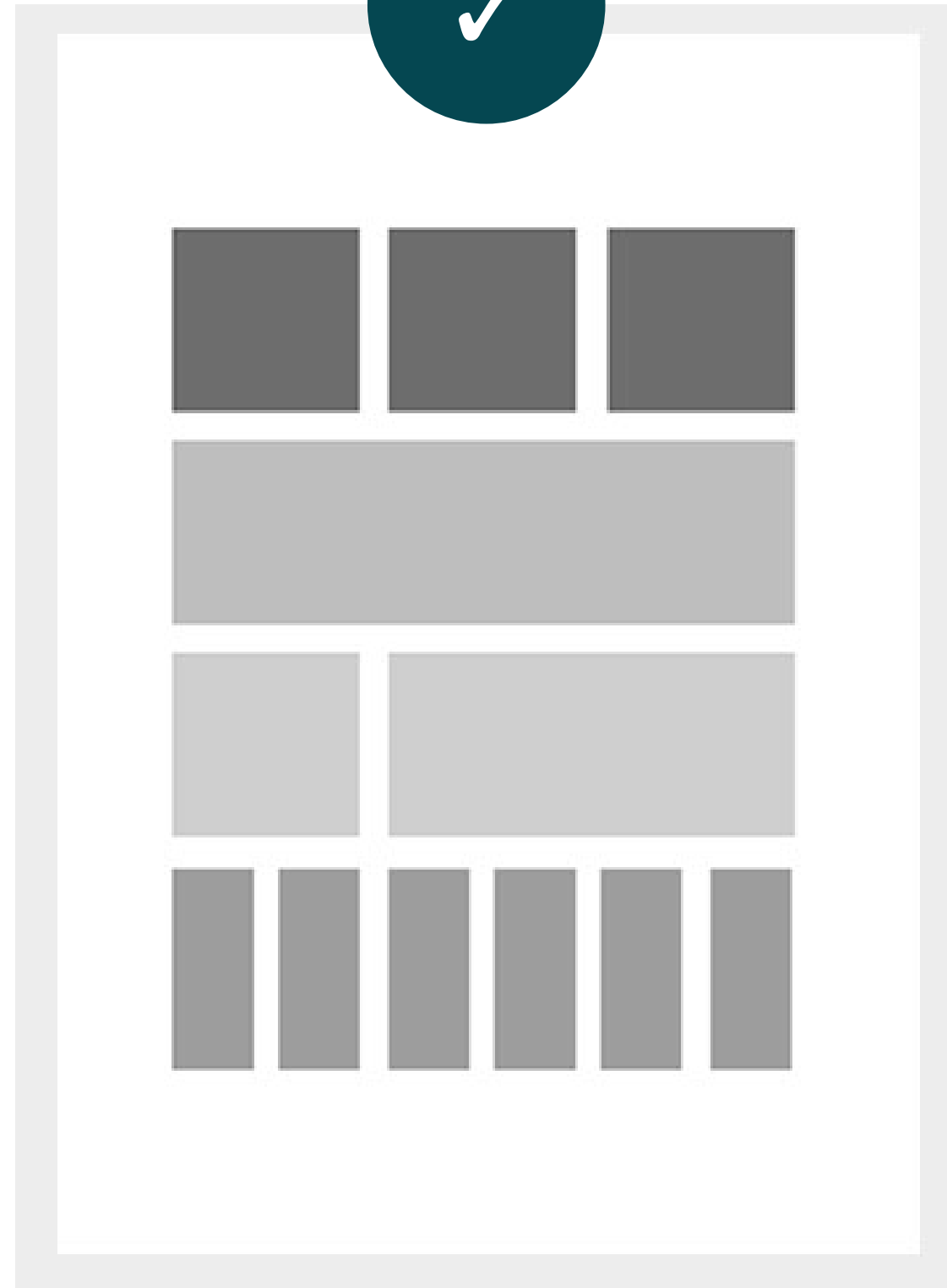
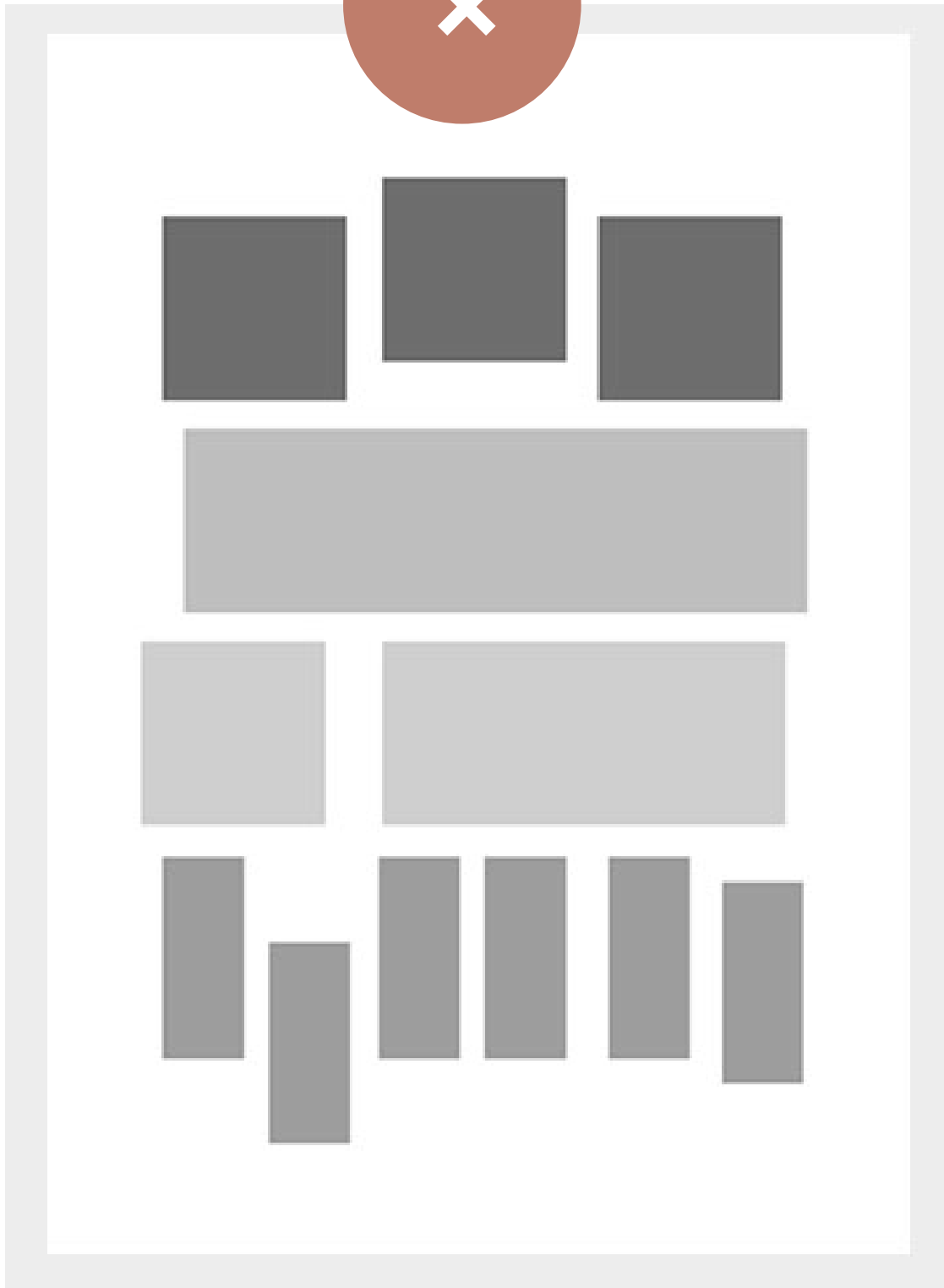
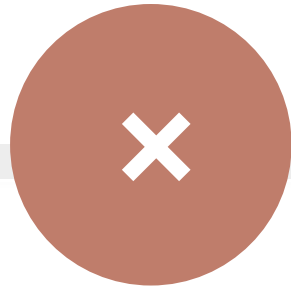
**(617) 555-5555**



# ALIGNMENT

connects the visual elements together, creating an invisible line of cohesiveness.

*Waiting for the stars to align...*



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ASHITON FENN RECHLER

SEPTEMBER 7, 2016  
8 POUNDS, 5 OUNCES  
81 INCHES

WELCOMED WITH LOVE  
ERIN & JAMES

SAVE  
the  
DATE  
for the wedding of  
JULIA SMITH + PETER GREY  
09 | 07 | 20





**OLIVIA BAILEY**

*Write your Professional Profile here. Present acci elit, euismod vel conatilis in, dapibus a massa. Ut cursus quam a totus cursus placerat. Ut accumsan lectus sed leo posuere, a imperdiet.*

**EDUCATION**

MA Degree, Major University, City  
2004 – 2005

BA (Hons) Degree, Major University, City  
2001 – 2004

**SKILLS**

Adobe Illustrator  
Adobe Photoshop  
Microsoft Office  
Typography  
Photography  
Wordpress

**ACHIEVEMENTS**

Very impressive achievement  
Another important achievement  
Another impressive achievement

**CONTACT**

123 Any Street, Your City  
State, Zip Code  
000 000 0000  
oliviabailey@anyemail.com

**PROFESSIONAL EXPERIENCE**

*Any Company, 2010 – present*  
**Job Title**  
*Present acci elit, euismod vel conatilis in, dapibus a massa. Ut cursus quam a totus cursus placerat. Ut accumsan lectus sed leo posuere. Mauris a fringilla nibh. Nulla sit amet mi sed sapien iaculis varius. Praesent vestibulum dui sed erat egestas, id lacinia turpis tempus.*

*Any Company, 2006 – 2010*  
**Job Title**  
*Mauris a fringilla nibh. Nulla sit amet mi sed sapien iaculis varius. Praesent vestibulum dui sed erat egestas, id lacinia turpis tempus. Quisque vehicula nisi erat, nec dapibus diam lobortis eget. Sed feugiat nunc tellus, a pretium tunc tempus sed. Ut accumsan lectus sed leo posuere, a imperdiet tellus mollis. Mauris a fringilla nibh.*

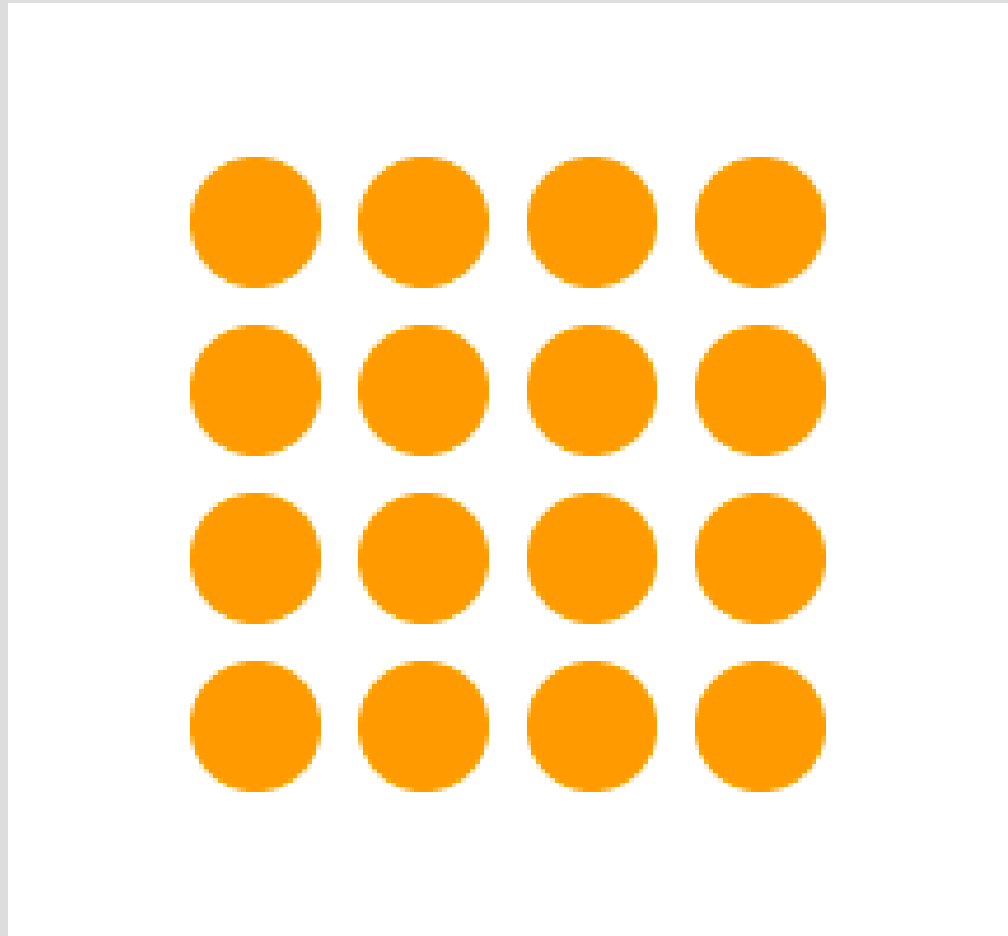
*Any Company, 2003 – 2006*  
**Job Title**  
*Ut cursus quam a totus cursus placerat. Ut accumsan lectus sed leo posuere, a imperdiet tellus mollis. Mauris a fringilla nibh. Nulla sit amet mi sed sapien iaculis varius. Praesent vestibulum dui sed erat egestas, id lacinia turpis tempus.*

# PROXIMITY

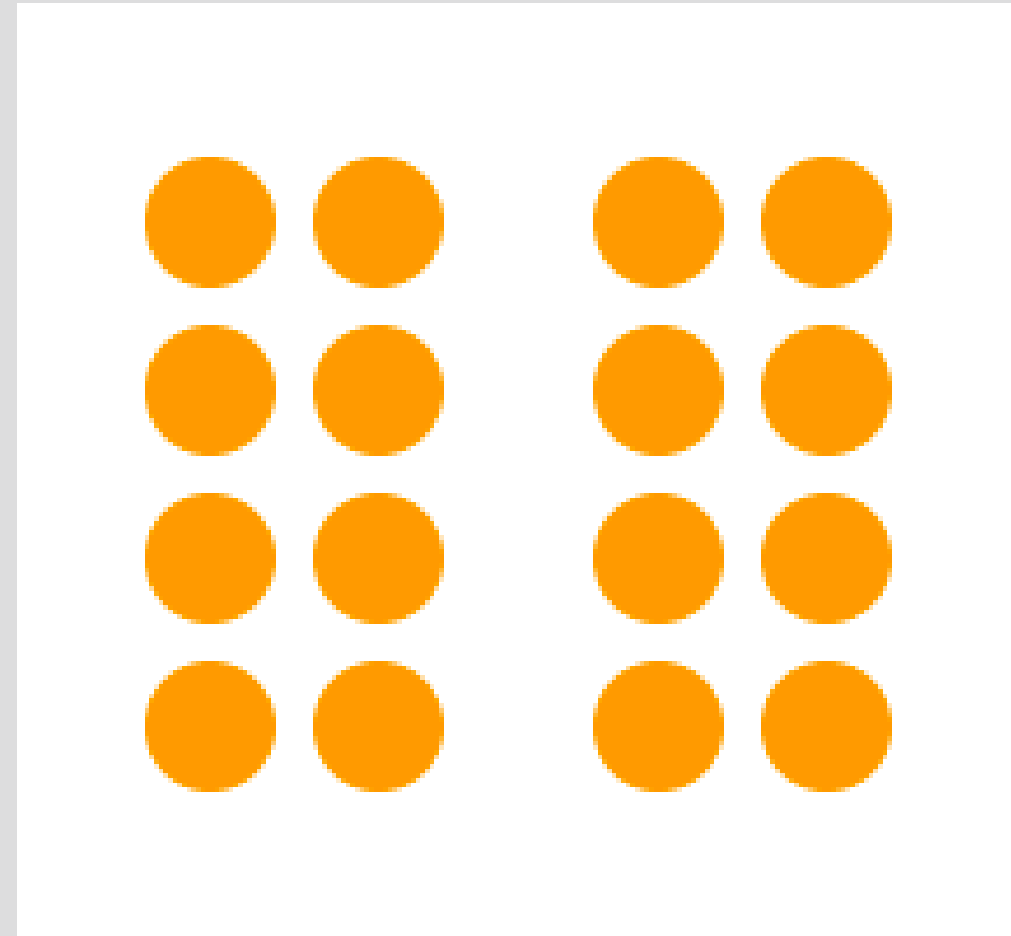
creates visual unity in elements that are related to each other.

*He's a bit of a close talker...*

## ONE GROUP OF INFORMATION



## TWO GROUPS OF INFORMATION





# PORTER SQUARE PUPS

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We provide the highest quality of care to your pet and strive to achieve the results to your satisfaction.

..... **OUR SERVICES** .....

## **Grooming**

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## **Day Care**

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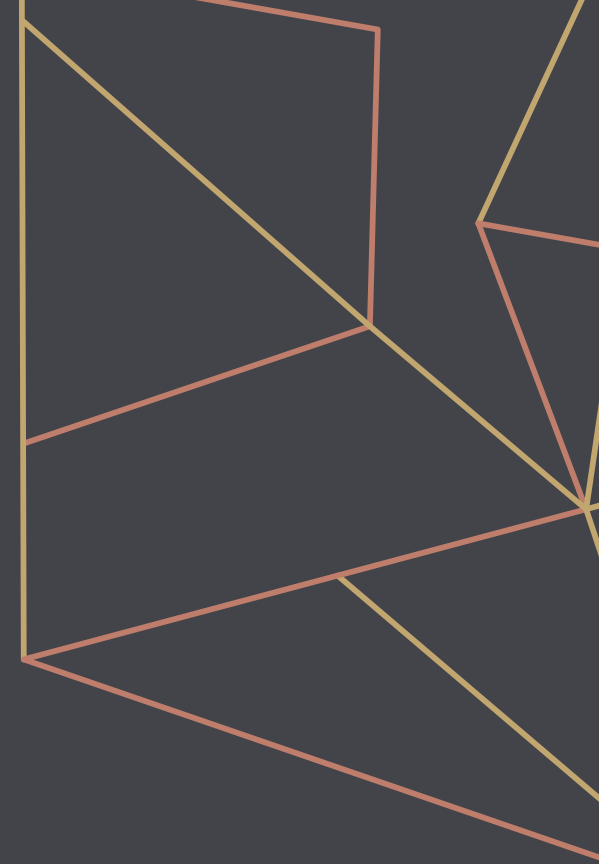
**Call us at**

(617) 555-5555



# REC<sup>R</sup>AP

By creating bold contrast, using repetition, and organizing your content through alignment and proximity, you create a visual hierarchy that guides the reader through their experience.



02

# Type Match-Making

DESIGNING A LONG-LASTING RELATIONSHIP

Google

L'ORÉAL  
PARIS

HERSHEY'S

vimeo

Disney

FedEx

Coca-Cola

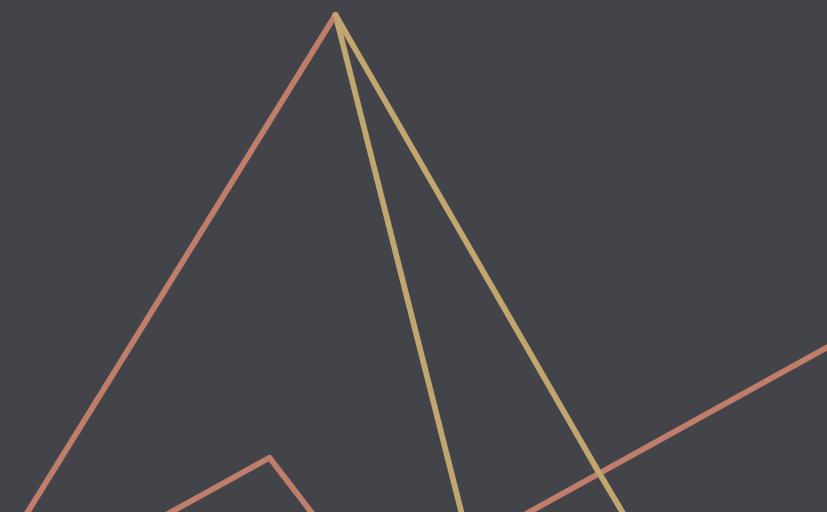
SONY

facebook

# WHAT'S YOUR TYPE?

In order to determine your perfect typographic match, you must first consider your communication goals.

PURPOSE | GOALS | AUDIENCE | VOICE & TONE



# Prospectus Pro

*A new & bold contemporary serif family, with optical sizes, designed by Dave Bailey*



20

# BLANCH

12

COMES IN 6 WEIGHTS

INTRODUCING A NEW TYPEFACE

# SULLIVAN

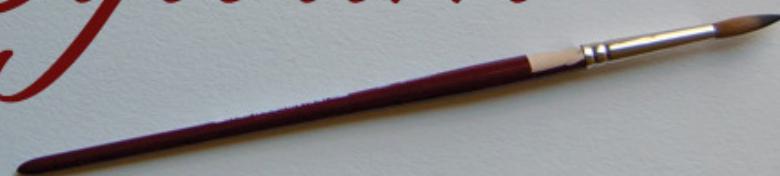
A A B B C C D D

# 23

NUMERALS

# Edmondsans

# Cylburn



# Calafia

*A casual script typeface*

# Tofino

WEST COAST SWISS

# Moriston

A Sans-Serif in 6 Weights

Simon Walker's  
**MATCHBOOK**

in Texture & Regular

# Majesti BANNER

Designed by Joe Prince

# Mission Gothic



# Serif

CLASSIC, TRADITIONAL, AND TRUSTWORTHY

Serif

**TIME** VOGUE  
TIFFANY & Co.

# Slab Serif

FRIENDLY, BOLD, CONFIDENT

vertical stress  
Slab  
very little or no thick-thin stroke transition  
Serif  
thick, horizontal serif  
(Clarendon)

**SONY VOLVO**



**HONDA**

# Sans Serif

MODERN, CLEAN, MINIMAL

Sans-Serif

facebook

Google

NETFLIX

 Spotify®

*Script*

ELEGANT AND UNIQUE

*Johnson & Johnson* *Cadillac*  
*Instagram* 

HANDWRITTEN & DECORATIVE

Harry Potter

IBM

Disney



# THE FORBIDDEN FONTS

*You shall not pass!*

papyrus

*mistral*

TRAJAN PRO

comic sans

**STENCIL**

*Brush Script*

*curlz*

**Hobo**

**Calibri**



# THE BIG



# Heading. Subheading. Body.

---

Your heading font is the first impression. It needs to let your customer know what they're looking at by the feel of it.

Your subheadings carry a different contextual weight and can add a little diversity to your style.

Your body font should be easy to read.



**VERSATILITY**

**LEGIBILITY**

**READABILITY**

# The ideal combo

---

Fonts for long-form copy (like paragraphs or bullet points) should be highly readable

Fonts for short copy that you want to stand out (like keywords, headers, subheaders) should be more bold and unique

Fonts for text that must be read at a glance (like chart labels and captions) should be highly legible





*Opposites*  
**ATTRACT**



*Likes*  
**REPEL**



## Helvetica for Header

Colaborate for body copy. Lorem ipsum dolor sit amet, et nec stet dicat, nam dicat dicunt fierent et, eu cibo quando detraxit eos. Ad tollit sanctus verterem duo. Ad docendi prodesset signiferumque vix, qui no duis exerci. Ut mea utinam mentitum accusamus vis ex illud perfecto.



## Helvetica for Header

Georgia for body copy. Lorem ipsum dolor sit amet, et nec stet dicat, nam dicat dicunt fierent et, eu cibo quando detraxit eos. Ad tollit sanctus verterem duo. Ad docendi prodesset signiferumque vix, qui no duis exerci. Ut mea utinam mentitum accusamus vis ex illud perfecto.



## Roboto Regular Head

Roboto Regular for body copy. Lorem nam ipsum dolor sit amet, et nec stet dicat, na dicat dicunt fierent et, eu cibo quando detraxit eos. Ad tollit sanctus verterem duo. Ad docendi prodesset signiferumque vix, qui no duis exerci. Ut mea utinam mentitum accusamus vis ex illud perfecto.



## **Roboto Black Head**

Roboto Light for body copy. Lorem ipsum dolor sit amet, et nec stet dicat, con nam dicat dicunt fierent et, eu cibo quando detraxit eos. Ad tollit sanctus verterem duo. Ad docendi prodesset signiferumque vix, qui no duis exerci. Ut mea utinam mentitum accusamus vis ex illud perfecto.



## Blackjack for Header

*Milkshake for body copy. Lorem ipsum dolor sit amet, et nec stet dicat, nam dicat dicunt fierent et, eu cibo quando detraxit eos. Ad tollit sanctus verterem duo. Ad docendi prodesset signiferumque vix, qui no duis exerci. Ut mea utinam mentitum accusamus vis ex illud perfecto.*



## Blackjack for Header

Montserrat Light for body copy. Lorem ipsum dolor sit amet, et nec stet dicat, dicat dicunt fierent et, eu cibo quando detraxit eos. Ad tollit sanctus verterem duo. Ad docendi prodesset signiferum vix, qui no duis exerci. Ut mea utinam mentitum accusamus vis ex illud.

Montserrat



Lora



Hind Madurai



# Font pairing made simple

*Generate font combinations with deep learning*

Click (Generate) to create a new font pairing, (Lock) to lock fonts that you want to keep, and (Edit) to choose a font manually. The text is editable, try replacing it with your company name or other copy.

The goal of font pairing is to select fonts that share an overarching theme yet have a pleasing contrast. Which fonts work together is largely a matter of intuition, but we approach this problem with a neural net. See [Github](#) for more technical details.

---

[How it works](#) [Github](#) [Font visualizer](#) [Logo maker](#)

#### Keep in touch

news related to Fontjoy and deep learning, a few times a year.

Sign up

**FONTJOY.COM**



# Free Google Font pairs your next creative pro

1,000+ creators use fontpair everyday to find fr  
typography tips, tricks, and inspiration

Search thousands of font pairs... Search



# A modern font generator

Mixfont is a fun and simple way to discover  
and visualize new fonts.

Start the Generator!

1k+  
unique fonts

600k+  
pairings

132  
languages



# Font resources

---

## FREE

[fonts.google.com](https://fonts.google.com)

[fontsquidrel.com](https://fontsquidrel.com)

[losttype.com](https://losttype.com)

("pay what you like" for personal use)

[canva.com](https://canva.com)

(with Canva subscription)

## PREMIUM

[fonts.adobe.com](https://fonts.adobe.com)

[elements.envato.com](https://elements.envato.com)

[creativemarket.com](https://creativemarket.com)

[myfonts.com](https://myfonts.com)

# RECAP

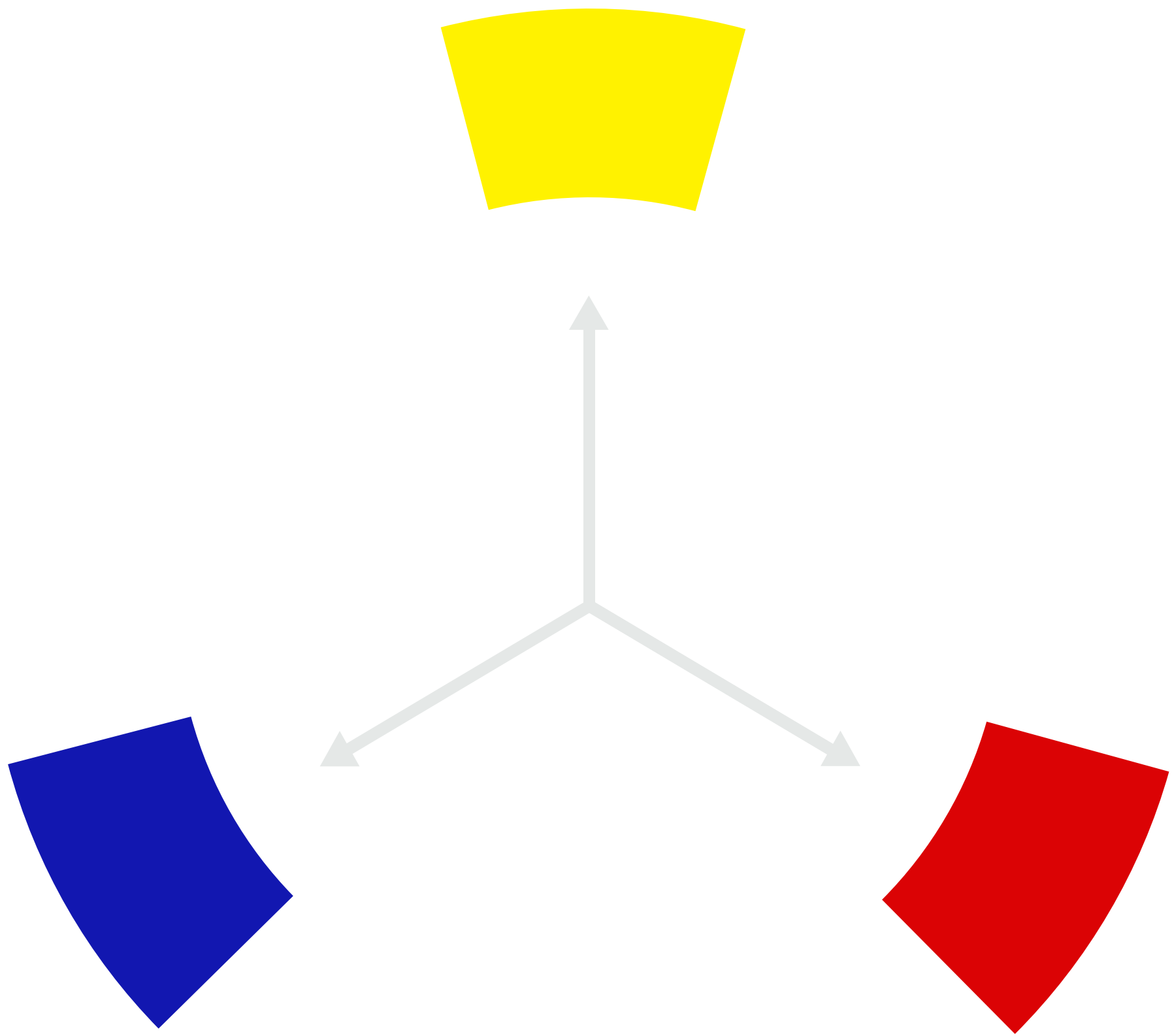
Well-designed type considers the overall communication goals, takes into consideration the brand personality and thoughtfully utilizes appropriate typographic treatments to convey meaning.

03

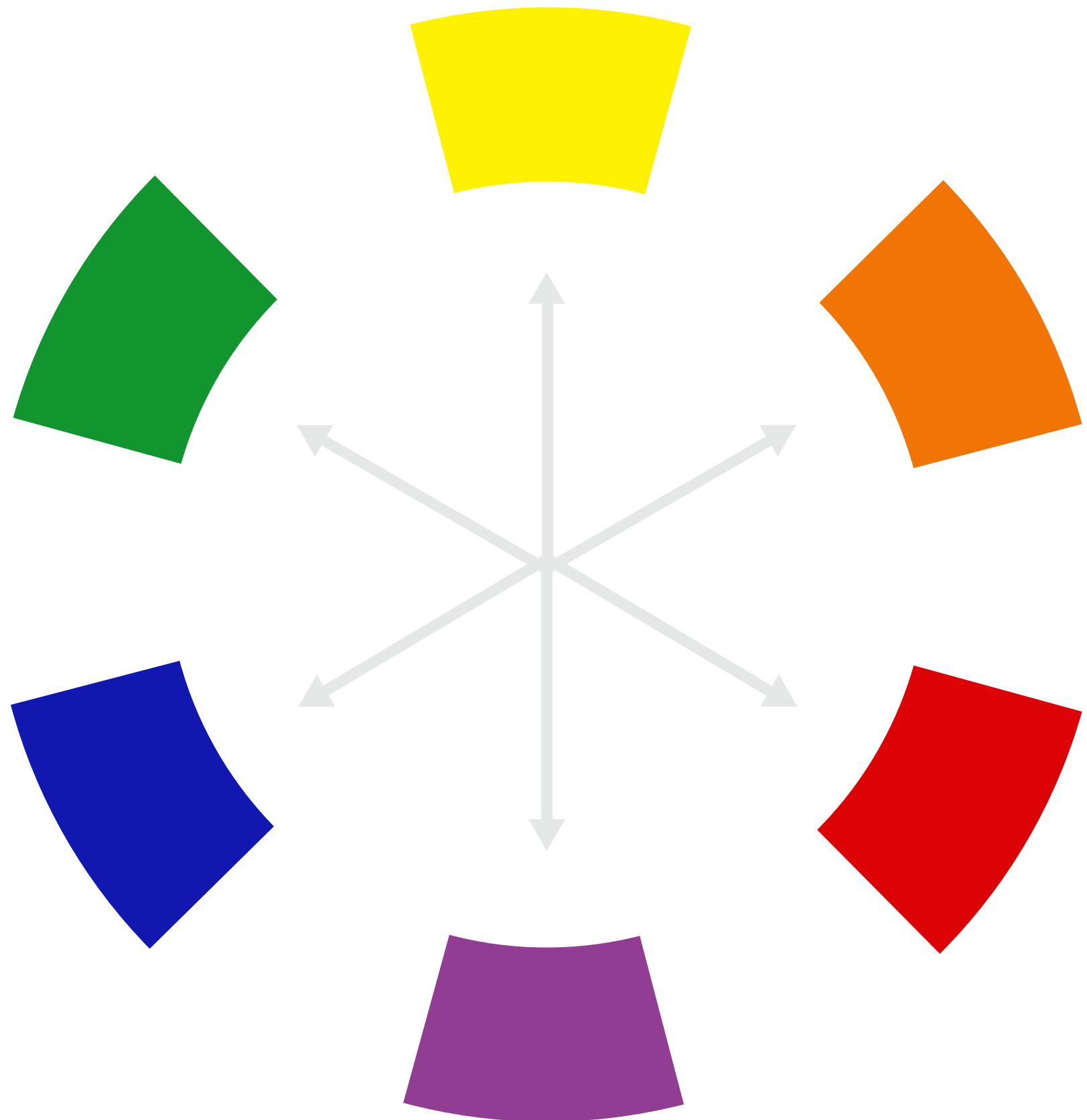
# *Using Color*

THE AMAZING COLOR WHEEL

# Primary colors



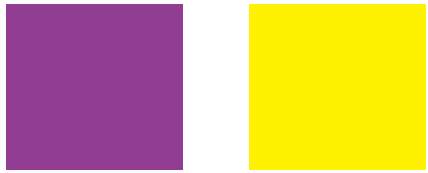
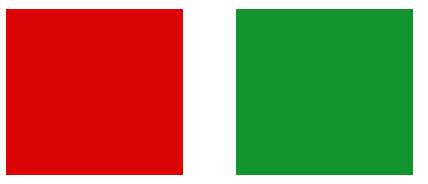
# Secondary colors



# Tertiary colors



# Complementary





Complementary

**These pretzels  
are making me  
thirsty. 🥨**

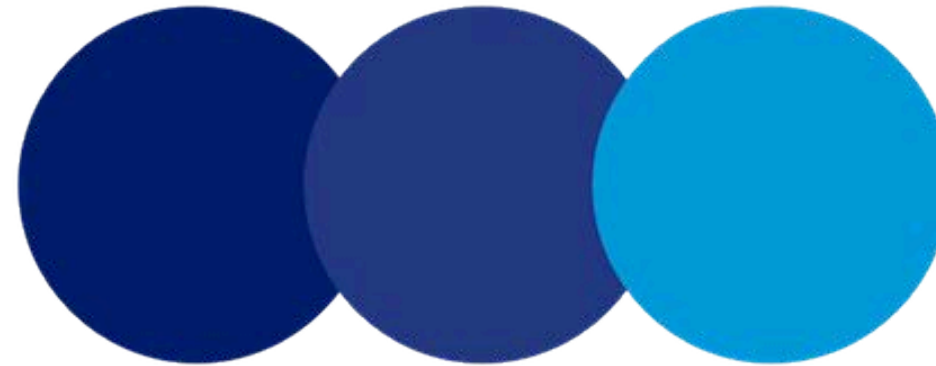


# Analogous



Analogous

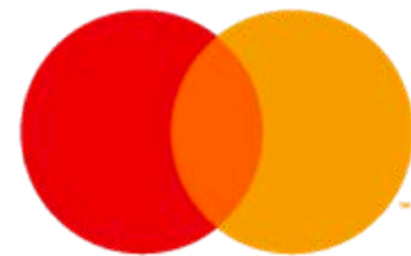
**These pretzels  
are making me  
thirsty.** 🥨



#012169

#253B80

#169BD7



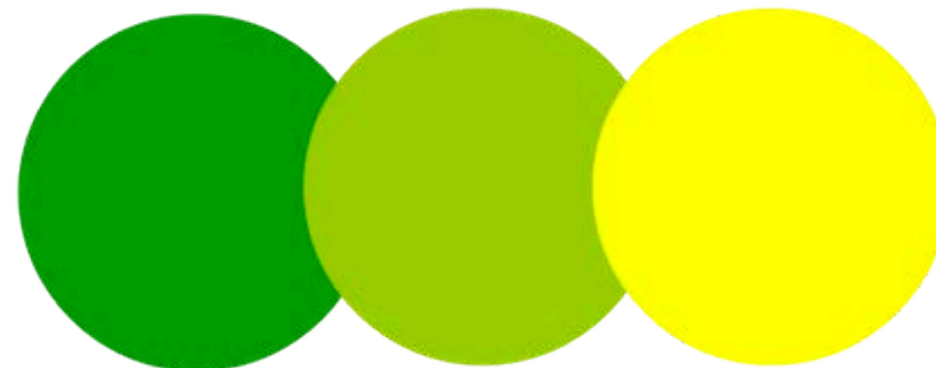
mastercard.



#EB001B

#FF5F00

#F79E1B



#009A00

#99CC00

#FFFF02

# Tints



# Shades



Tones





Monochromatic

**These pretzels  
are making me  
thirsty.** 

Complementary

**These pretzels  
are making me  
thirsty. 🥨**

Complementary

**These pretzels  
are making me  
thirsty. 🍷**

# BEHOLD, THE COLOR SPECTRUM

*Better than a double rainbow.*

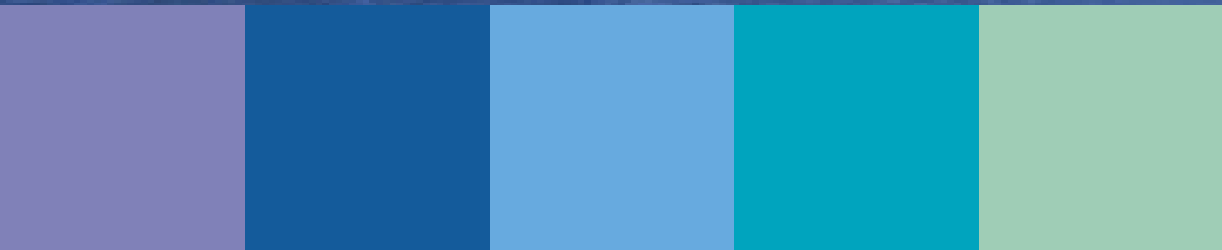
# CHOOSING YOUR COLORS

Color groups and meanings

Using the color picker

Color palette tools

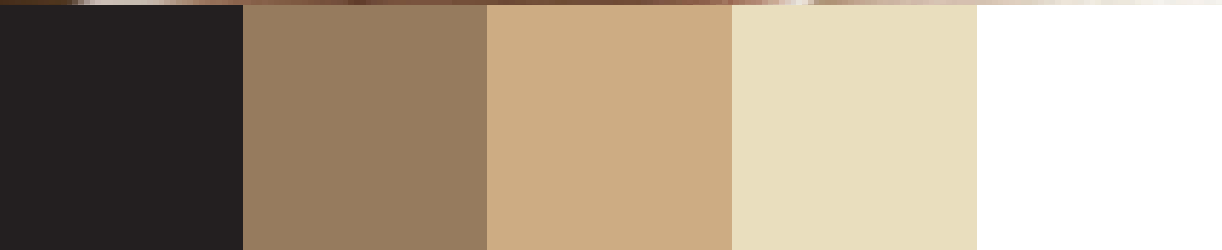
# Cool tones



Warm tones



# Neutrals





# COLOR MEANINGS

*in Western culture*

Optimism

Energy

Affordable

Trust

Growth

Luxury

**SERENITY  
NOW.**







# VISIT NEW ENGLAND

The perfect retreat  
for your fall vacation.



# **SAIL AWAY**

on a scenic Alaskan cruise.

Press the spacebar to generate color palettes!



**878787**  
Battleship Grey



**A08794**  
Mountbatten Pink



**BB7E8C**  
English Lavender



**C9B6BE**  
Black Shadows



**D1BECF**  
Thistle

Press the spacebar to generate color palettes!



### Generate Method

- Auto ✓
- Monochromatic
- Analogous
- Complementary
- Split Complementary
- Triadic
- Tetradic

**878787**

Battleship Grey

**A08794**

Mountbatten Pink

**BB7E8C**

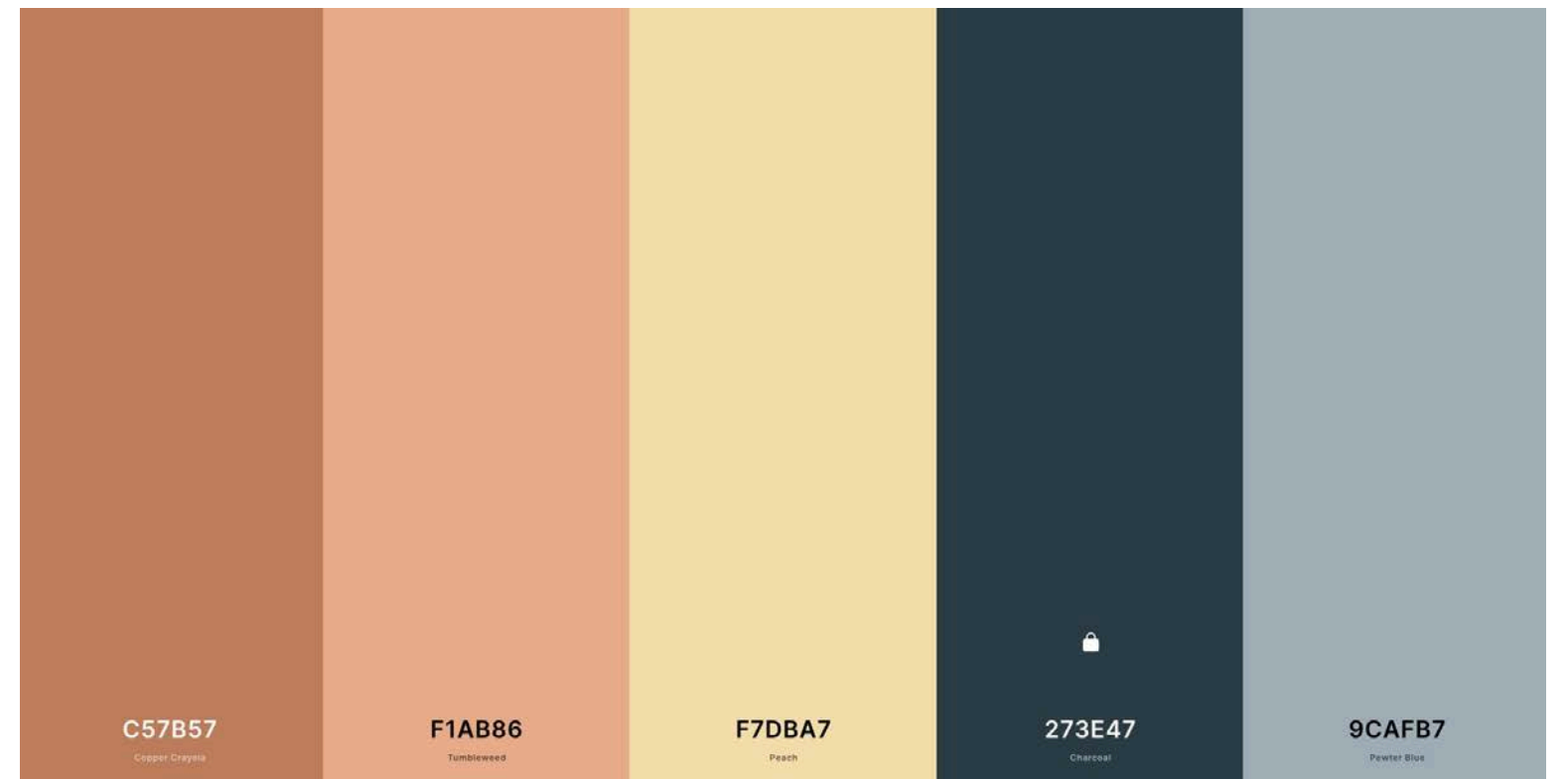
English Lavender

**C9B6BE**

Black Shadows

**D1BECF**

Thistle

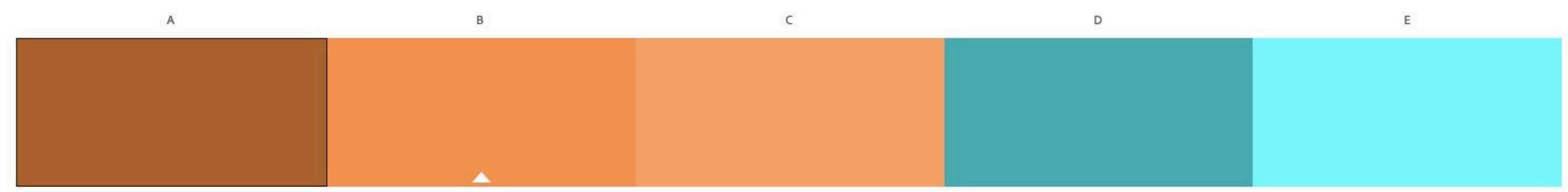
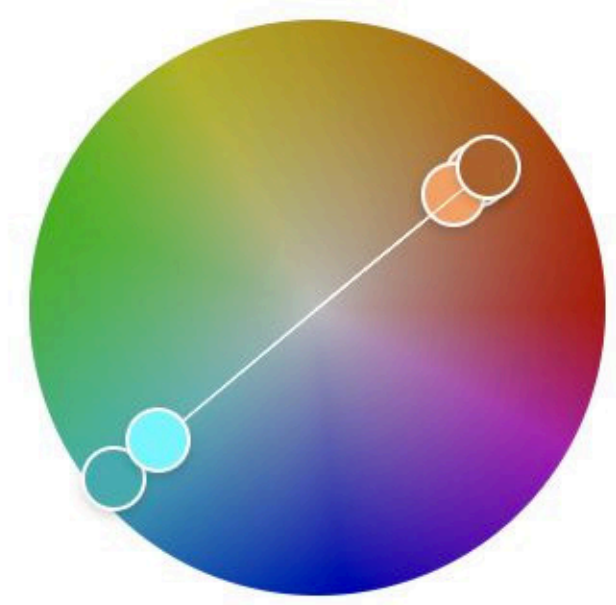




Color Wheel Extract Theme Extract Gradient Accessibility Tools **New**

Apply Color Harmony Rule

- Analogous
- Monochromatic
- Triad
- Complementary
- Split Complementary
- Double Split Complementary
- Square
- Compound
- Shades
- Custom



#B35F29

R	179
G	95
B	41
Lightness	70

#FF8E47

R	255
G	142
B	71
Lightness	100

#FF9E61

R	255
G	158
B	97
Lightness	100

#0EAE B3

R	14
G	174
B	179
Lightness	70

#47FAFF

R	71
G	250
B	255
Lightness	100

Color Mode **RGB**

Save to Gate

Name My

Tags

Enter or Select

Orange +

Flat +

Publish

Check for A

Extract Theme Extract Gradient Accessibility Tools **New**

Replace Image

olor ⓘ



Save to G  
Name CO  
Tags  
Enter or Se  
Orange +  
Flat +  
Publ



#49731F

#405919

#8C4E2A

#BF8D7A

#591202

# Color Palette Generator

Create Beautiful Color Schemes that works

Color code or name



Or select an initial color



Springboard by MistyAamen

0 COMMENTS 0 FAVORITES 15 VIEWS 1 LOVE



Fringed by MistyAamen

0 COMMENTS 0 FAVORITES 25 VIEWS 1 LOVE



Haunted Highlighters by ChequeredLily

0 COMMENTS 0 FAVORITES 24 VIEWS 0 LOVES



Осінь by Mirasavchyn

0 COMMENTS 0 FAVORITES 36 VIEWS 0 LOVES



Yesoplak by killerwate

0 COMMENTS 1 FAVORITE 37 VIEWS 0 LOVES



COLOURLOVERS.COM

COLORS.MUZ.LI


# RECAP

By understanding the basics of color theory and how colors work together, you can then incorporate other factors such as your audience, mood, branding and imagery to create your ideal color palette.

04

# Photographic Storytelling

A PICTURE IS WORTH A THOUSAND WORDS

A photograph of a man and a woman sitting at a table in a crowded restaurant. The woman has blonde, curly hair and is wearing a dark jacket. The man has dark hair and a beard, wearing a patterned sweater. They are looking at each other. The background is filled with other diners at tables. The image has a semi-transparent dark overlay.

It is so nice when you can sit with  
someone and not have to talk.

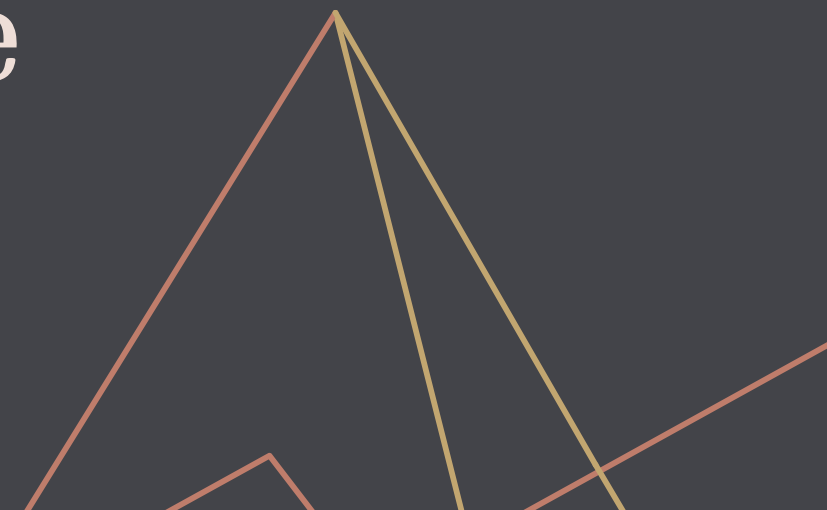
*- Harry Burns*

# EVERY IMAGE SHOULD...

01 Visually support written content

02 Encompass the broader message

03 Contain a primary focus, while providing useful context



*For example:*

Our milk is “farm to store fresh.”





OR



*For example:*

Who says burgers can't be fancy?



OR



# Photography principles

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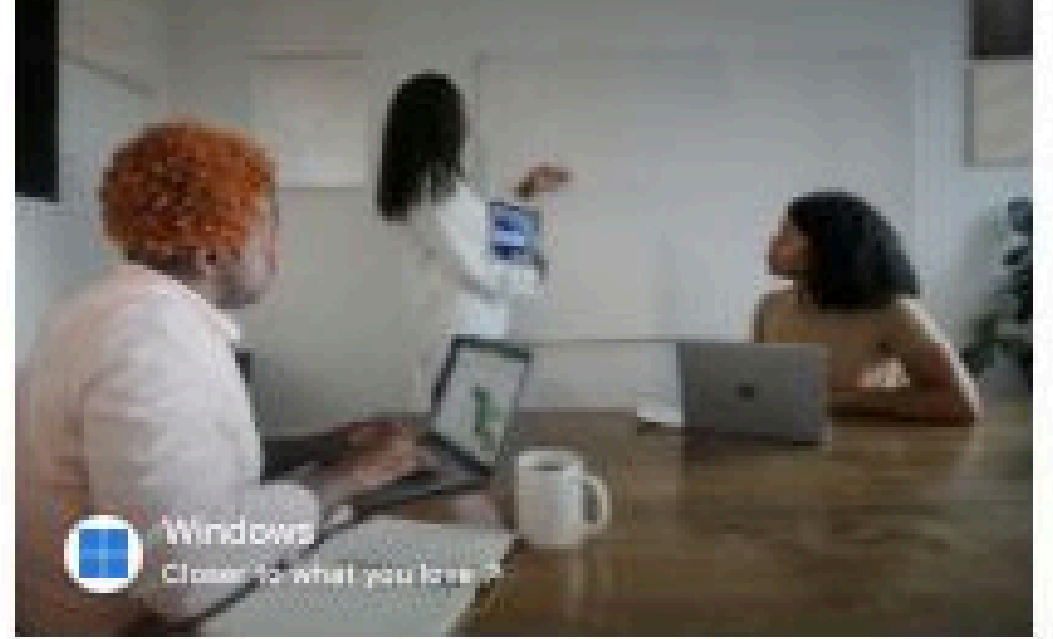
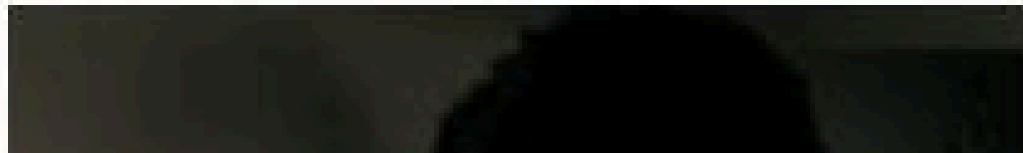
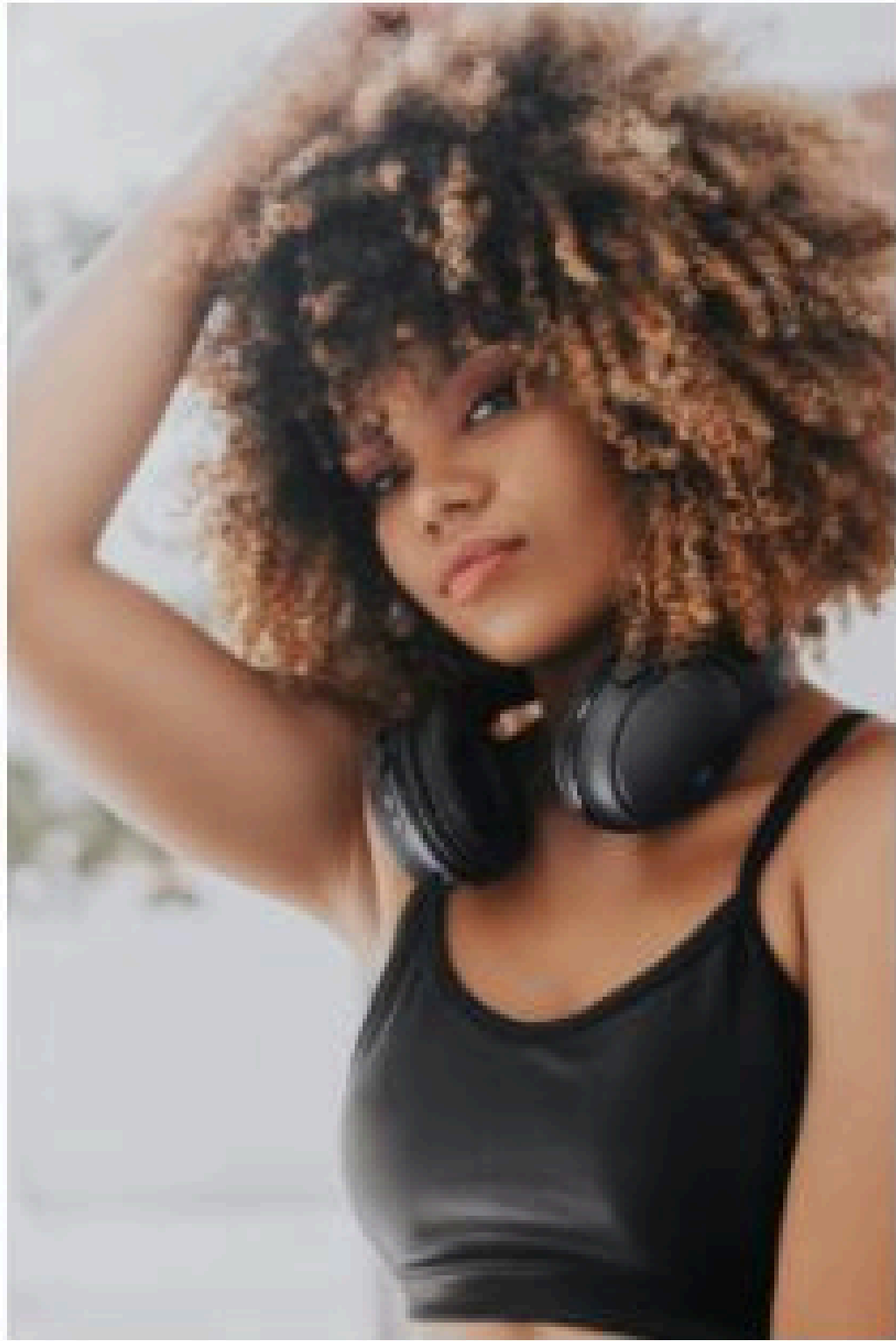
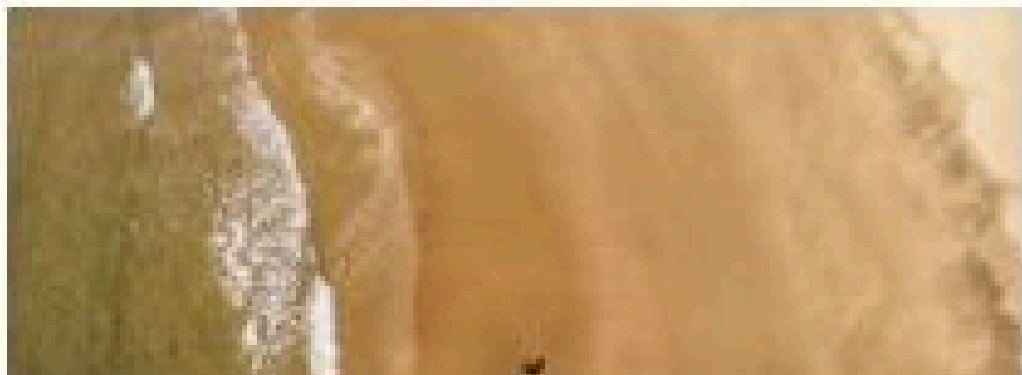
Pay attention to lighting. Taking photos in natural light is best.

Practice good composition. Don't place your subject in the middle of the frame. Instead, use the rule of thirds.

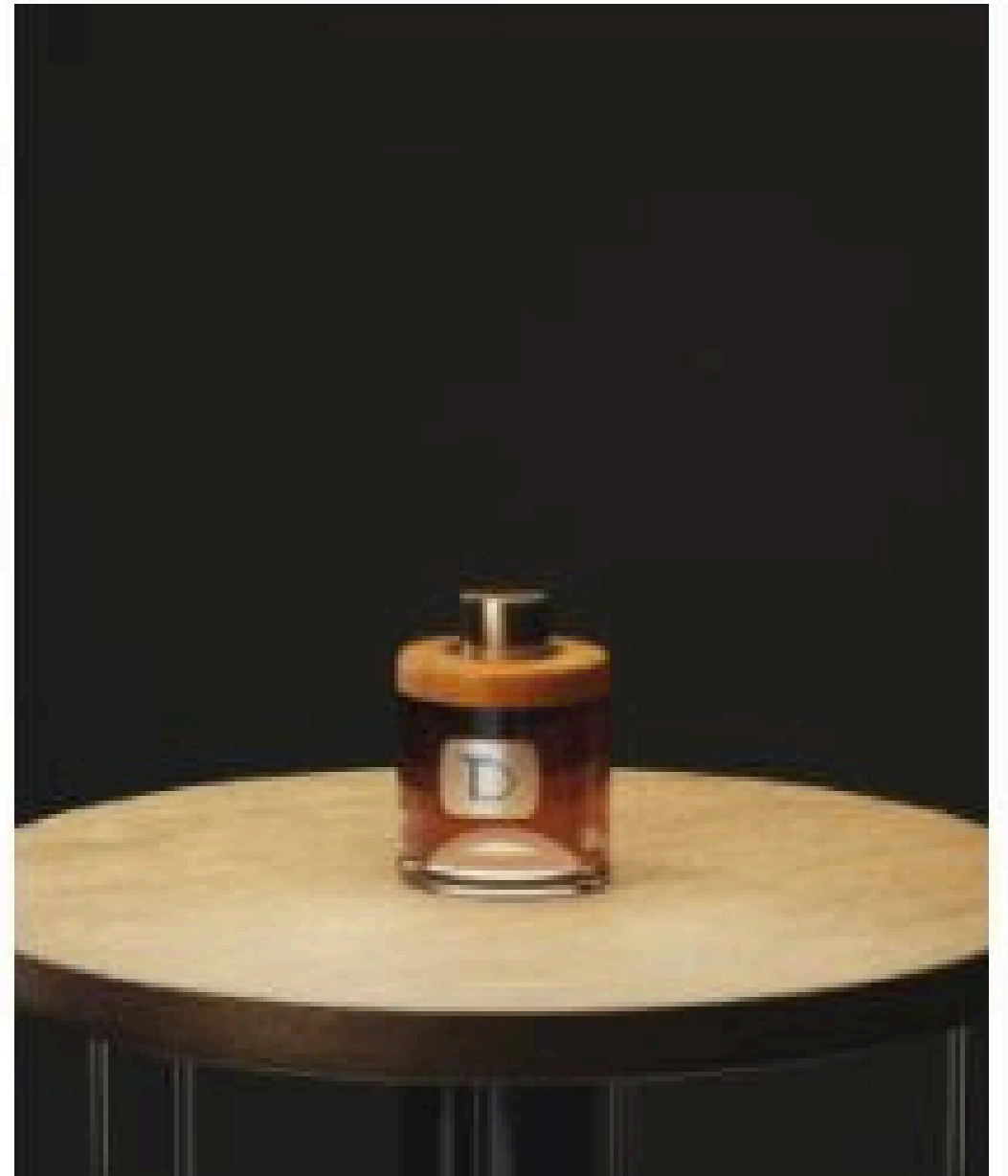
Keep the picture free of distracting clutter. Try to have only one focal point or subject in the photo.

Watch online tutorials and take note of photographs that look interesting to you.





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When choosing stock images, try to avoid generic, overused or overly-simplified subjects and compositions. There is nothing more damaging to user engagement than publishing interesting copy paired with boring visuals.

# Aligning photography with your brand

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Does the photography match your brand voice & tone?

What is the overall mood of the image?

Do the images look good with your brand colors?

Is the image appropriate for your target audience?

Are your images working together cohesively?





# THEY FINISH EACH OTHER'S SENTENCES

When choosing images to compliment copy, look for visual stories that support written content, encompass the broader message, and contain a primary focus, while providing useful context.



# Putting it all together

Establish your brand.

Creating your manifesto.

Understanding your audience.

Creating a voice and tone for  
your business.

Applying the design principles  
for your content hierarchy.

Being mindful of your type  
and color choices.

Connecting with your  
audience through imagery.

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Recommended for you

- All your designs
- Recent designs
- Shared with you
- Brand Kit
- Content Planner
- All your folders
- Trash
- Rebecca Roberts's team
- Invite members

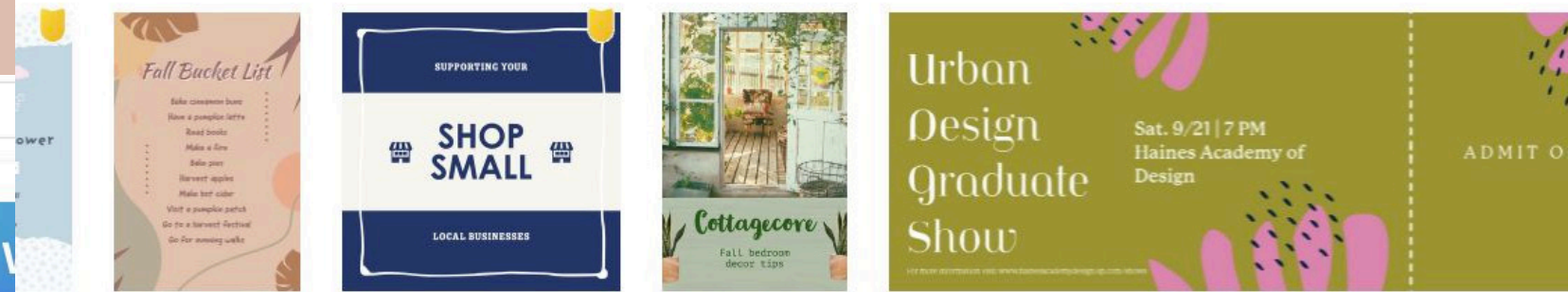
You might want to try...

- Presentation
- Poster
- Instagram Post

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PORTFOLIO REVIEW

ful template



How to Create curved text 0:26

How to Adjust text size 0:26

How to Resize your design 0:25

Create curved text

Adjust text size

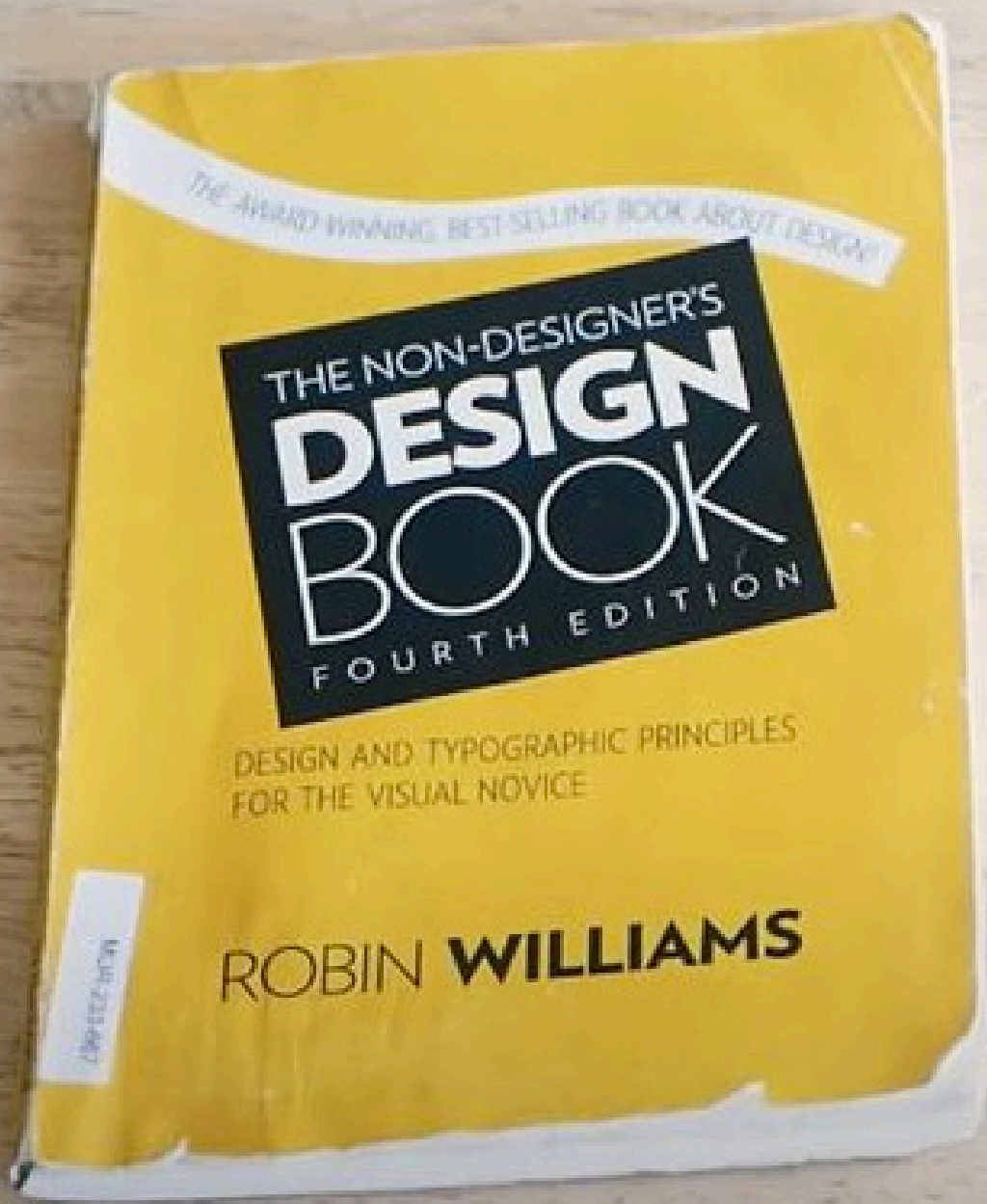
Resize your design

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# *Resources & Links*

**FIVESIGMA.CO/RESOURCES**



## Underlining

**Do not use the underline button.**

**Ever.**

When was the last time you saw a word underlined in a book or magazine? Probably never. That's because the underline was originally a visual cue on a typewriter to tell the typesetter who was creating the project that the underlined word was to be turned into italic for print. But now you are the typesetter yourself, so you do not need that visual clue—you will just use italic. Protocol is that book titles, journals, magazines, newspapers, etc. are set in italic.

You might also be in the habit of underlining words that you want to emphasize. However, you have several other options for emphasis that are more professional: try **bold type**, *larger type*, a different font color, or a *combination*.

Simply setting text apart from the rest of the copy can call extra attention to it.

This doesn't mean you should never have any sort of line under the text—just don't settle for the default underline style that you get by clicking the button or using the keyboard shortcut. Typographers have always used *rules*, or lines, to enhance text. Most applications, even Microsoft Word, allow you to adjust the rule. You can customize its thickness, length, and how far away it is from the baseline of the text. Check your software manual or help file.

This is a phrase underlined with the style button. It's rather appalling and creates an instantly amateur look.

This phrase has a double rule under it.

Notice the rule does not bump into the descender of the *y*.

*Bump the descenders as if you mean it.*

Rules under large type, however, often pass through the descenders.

This sentence includes **bold italic** for emphasis instead of an underline.





*Thank you! Questions?*

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