The *Art* of Engagement



Andrew McFarland | LivableStreets Alliance | August 2, 2017

Question

Who has ever been to a public meeting for a transportation project and left frustrated about how issues were discussed by the community members present?



Do you think that meeting would have changed if other people had been a part of that conversation?



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Changing our transportation system requires changing how we talk to people about transportation



We need to move beyond our existing networks to increase contact and opportunities for new conversations



How do we continue (or even start) the conversation about improving transportation beyond our these networks?

Real-time, direct engagement

- Connecting with as many people as possible where they are
- Thinking of contact as the "anti-meeting"



Real-time, direct engagement

- Finding common ground
- Showing people you care
- Face-to-face interactions
- Importance of being vulnerable



Hacking your network

As a part of this committee, community members in your own right, and experts in your respective specialities, you have the ability to engage with your neighbors on important transportation projects



How you go about engaging the public in a way that fits your needs, skills, and audience?

The following are engagement tactics and approaches that I've applied in the past few years at NYC DOT & LivableStreets

Developing a strategy

- Why are you engaging?
- Identify your problem
- Identify your audience / target
- Identify where your audience gathers
- Create a timeline
- Develop the ask

Why are you engaging?

- Building support for a specific project?
- Educating community on an issue?
- Collecting feedback to build your case for a project?
- Mobilizing people to take action?

Identify your problem

What's missing? In an ideal world, more people should care about your issue

What's keeping that from happening?

Identify your audience / target

Whose support do you need but currently lack?

Who do you have to bypass or override to achieve your goal?

Identify where your audience gathers

- Community spaces & events
- Groups, organizations, etc.
- Example: Bus riders at bus stops



Create a timeline

- By when do you have to engage people to be successful?
- Are there events you have to be present at to be successful?
- Example: Are you trying to get feedback for a specific project or meeting?

Develop your ask

How are you engaging people?

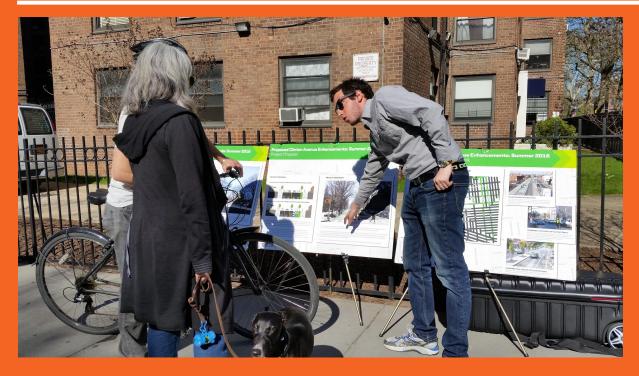
- Are you collecting feedback?
- Are you educating?
- Are you building support?
- Are you mobilizing people?
- (it is very hard to do all of these at once)

Develop your ask

"You gotta tell a story, stupid"

Good engagement is good storytelling

What is the medium of your message?



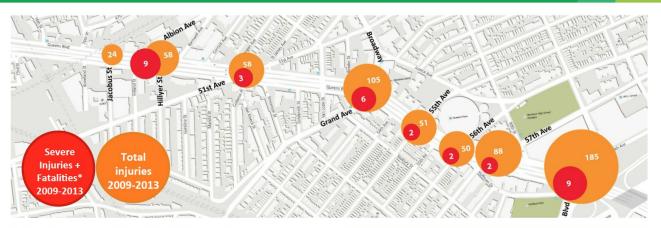
Display boards - - - - > Educating

Building support



Display boards - - - - > Educating
Building support

What We Know

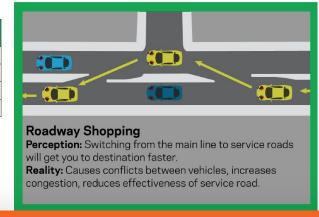


Injury Summary, 2010-2014 (5 years)

	Total Injuries	Severe Injuries	Fatalities	KSI
Pedestrians	129	17	4	21
Bicyclists	19	2	0	2
Motor Vehicle Occupants	604	22	1	23
Total	752	41	5	46

Fatalities (1/1/2010-11/16/2015): 5

- Ranks in the top 10 percent of Queens streets for severe injuries and fatalities per mile (2010-2014 crash data)
- 46 persons killed or severely injured along 1.2 mile corridor since 2010; 46% (21) of which were pedestrians



What We Can Do













Feedback boards - - - - > Building support



Feedback boards - - - - > Building support

Merchant Surveys



Intercept surveys



Surveys - - - - > Collecting feedback / building support

Merchant Survey

Results

Here are a few highlights

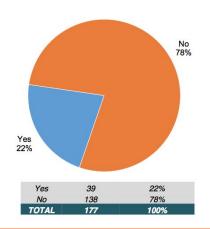
14% of delivery vehicles park on a side street/around the corner

44% park in a legal/loading space in front of business

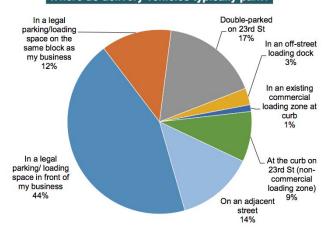
17% double park in front of business

Most businesses cannot control when deliveries come

Are you able to control when deliveries arrive?



Where do delivery vehicles typically park?



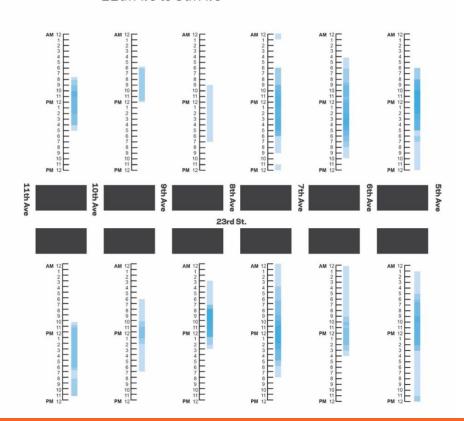
On an adjacent street	23	14%
At the curb on 23rd St (non-commercial loading zone)	15	9%
In an existing commercial loading zone at curb	2	1%
In an off-street loading dock	5	3%
Double-parked on 23rd St	29	17%
In a legal parking/ loading space on the same block as my business	21	12%
In a legal parking/ loading space in front of my business	75	44%

Delivery Times

23RD ST. MERCHANT DELIVERY TIME RANGES

11th Ave to 5th Ave





What We've Heard



"There's not enough time for pedestrians to cross the street! This street is extremely wide and needs reconfiguration to make it safer for pedestrians, especially older people and people with disabilities."



"This space is much too wide with too many travel lanes in front of the Mall. The result is that drivers speed and change lanes recklessly. Very dangerous for the ton of pedestrians in this area and exceptionally so for people on bikes."



"Aggressive drivers fly through slip lane from main road to service road putting bicycles, pedestrians and other motor vehicles at risk.

Need to eliminate or dramatically slow down merge."



Flyers & Palm Cards - - - > Educating



Flyers & Palm Cards - - - > Educating





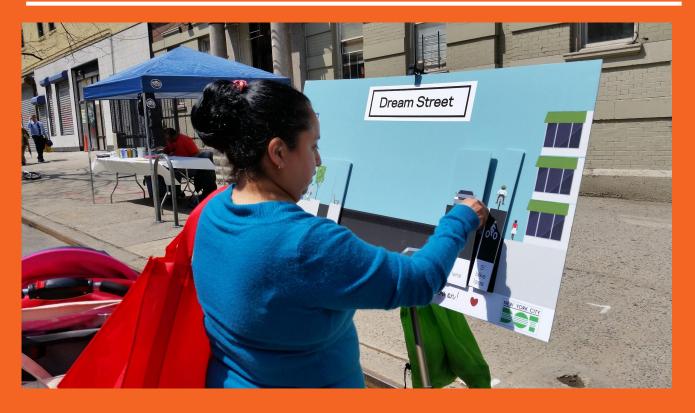
Flyers & Palm Cards - - - > Educating





Petitions / Feedback Cards - - - - > Mobilizing





Interactive games - - - - > Sparking imagination



Interactive games - - - - > Sparking imagination

Ongoing efforts



LivableStreets' Street Ambassador program

Questions?