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CITY OF CAMBRIDGE
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IN RE: LICENSE COMMISSION HEARING

LICENSE COMMISSION BOARD MEMBERS:

MICHAEL GARDNER, CHAIRMAN
GERALD REARDON, FIRE CHIEF

STAFF: ELIZABETH LINT, EXECUTIVE DIRECTOR

AT: Michael J. Lombardi Building
Basement Conference Room
831 Massachusetts Avenue
Cambridge, Massachusetts 02139

DATE: Tuesday, July 23, 2013

TIME: 6:30 p.m. to 9:00 p.m.
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## INDEX OF AGENDA

DISCIPLINARY: Moska, LLC D/B/A Moska TAPAS LOUNGE/NAGA
APPLICATION: WILL-GEORGE, INC D/B/A FRANK'S STEAK HOUSE 37

APPLICATION: STAR MARKETS COMPANY, INC. 44

APPLICATION: CANCUN MEXICAN GRILL, LLC D/B/A CANCUN TAQUERIA 49

APPLICATION: SHAN DONG DUMPLING HOUSE, INC D/B/A DUMPLING HOUSE 60
RECONSIDERATION: VIJETA CORPORATION D/B/A
PROSPECT LIQUORS

APPLICATION: CITY OF CAMBRIDGE LICENSE 95

APPEAL: VICTOR MIREKU 150

## PROCEEDINGS

EXECUTIVE DIRECTOR ELIZABETH LINT: I
want to apologize.

The Chairman is going to be a few minutes late coming from another hearing.

We can do the basics. If you have a cell phone on, please shut it off, and fire exits,
that door is to remain open at all times, please.

This is also a fire exit.

FIRE CHIEF GERALD REARDON: There's no
one there now, but people need to refrain from
standing in the doorway during the meeting. I
appreciate your cooperation.

Hopefully he'll be here shortly.

EXECUTIVE DIRECTOR ELIZABETH LINT: If
anyone is here for the first matter on the
agenda, the Informational Pentecostal Tabernacle

Church hearing, that matter has been continued to

September 10 th.
(Chairman Gardner arrives at 6:30 p.m.)

EXECUTIVE DIRECTOR ELIZABETH LINT: I
already did the cell phone thing and the first matter has been continued.

We didn't know what else to do.

The meeting of the License Commission,

Tuesday, July 23, 2013, it's 6:27 p.m. we're in
the Michael L. Lombardi building at 831 Mass Ave, Basement Conference Room.

Before you're the Commissioners:

Chairman Michael Gardner and Chief Gerald

Reardon. There's no representative of the Police Department tonight.

DISCIPLINARY: Moska, LLC D/B/A Moska TAPAS

## LOUNGE / NAGA

The first matter is Disciplinary: Moska,

LLC d/b/a Moska Tapas Lounge/Naga, Taslim

Chowdhury, Manager, holder of an all alcoholic
beverages as a restaurant license at 450

Massachusetts Avenue due to a police report
received by the License Commission regarding an
incident that happened on Friday, June 21, 2013
at approximately 2:00am.

I know they're here.

JAMES WILLIAMSON: For those who may not
know and would be interested as to what is
happening with the Magazine Street Tabernacle --

EXECUTIVE DIRECTOR ELIZABETH LINT: I
already announced that. It has been continued to September 10 th.

JAMES WILLIAMSON: I wasn't here.

COMMISSIONER MICHAEL GARDNER: Good
evening. My name is Michael Gardner. I'm
currently the chair of the Commission and also
serve as a representative to the City Manager on
the committee for certain forms of collective bargaining.

We had a meeting of the School Committee

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tonight that began at 4:30. I had hoped to be
done and able to get here by 6:00. That wasn't
possible. It's a function of my wearing one too
many hats, at least this evening, and my
apologies to both the parties who are currently
up at the table and to all of the rest of you in
the room who have had to wait and be
inconvenienced because of my schedule.
        If there was any way I could have avoided
it, I would have done so.
    I understand that all the names have been
spelled in the record, but why don't we just go
and for the record and the benefit of the
audience, identify yourselves, please.
    Mr. Hope?
    ATTY. SEAN HOPE: Good evening,
Mr Chairman and members of the Commission.
    For the record, Sean Hope, Hope Legal Law
Offices in Cambridge on behalf of the applicant
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Moska, LLC and Naga.

OFFICER HECTOR VICENTE: My name is

Officer Hector Vicente, I'm with the Cambridge Police.

RENATO RODRIGUEZ: Renato Rodriguez,
operations manager for Naga.

CHAIRMAN MICHAEL GARDNER: Officer

Vicente, tell us about the incident that brings us here this evening.

OFFICER HECTOR VICENTE: If I may, sir, I
have provided the reporter a report. I would
like to read from the report so I give an
accurately detail of what happened that night.

On the above date and -- on June 21 ,

2013, I, Officer Vicente, assigned to Central

Square, working with my partner, Officer Joe Kelley.

During my shift, $I$ conducted several 86s
around the Central Square area for ATMs, checking

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for homeless on Massachusetts Avenue and
Brookline Street for visibility, then I proceeded
to 450 Massachusetts Avenue to monitor a small
crowd blocking the sidewalk in front of Naga.
    At approximately 11:56 a.m., while
monitoring the crowd outside Naga, which is
located at 450 Massachusetts Avenue, Cambridge, I
noticed the sidewalks in front of the
establishment were being obstructed. This is a
problem as hundreds of people utilized the
sidewalk to go to other establishments around the
area. I also noticed citizens were bumping into
other people as they attempted to cut through the
crowd.
    I asked both managers, Alex Perez and
Renato Rodriguez, to assign a security to clear
and monitor the crowd blocking the sidewalks and
to reestablish a better waiting line.
Security was called and the sidewalks
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were quickly clear.
    Moments later, the sidewalks in front of
the Naga were obstructed again.
    I informed security to continue moving
the crowd in front of Naga. Management and
security were told multiple times to continue
moving the crowd, but were unable as the crowd
began uncooperative.
    The integrity of the waiting line was
compromised and the connection with patrons out
in the sidewalk began to deteriorate.
    I proceeded to notify the owner of the
Naga, Mr. Solomon Chowdhury, and explained to him
that it was imperative that he calls someone to
deal with the sidewalks and the problems with
patrons in the waiting line.
    Apparently, there were many people in
line wearing sneakers and were told by security
that strict dress code was being enforced.
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I was present when security announced it and people would not move out of the line. As this went on, the sidewalks were being obstructed again.

At 12:48 a.m., I called ECC and requested
the wagon and units to respond to Naga to assist me in moving an uncooperative crowd who were refusing to clear the sidewalks.

While $I$ was waiting for units to arrive,

I began giving verbal commands to the crowd to clear the sidewalk. Some patrons moved, some refused and ignored me.

Once the units arrived, we began clearing
the sidewalks. Patrons wearing sneakers were
dispersed and the line was restored.

Moments later, another group of males
arrived wearing sneakers and management granted
access to the club.

I approached management and expressed to
them how disappointed and unfair their system was in dealing with patrons at the door. I told them that units were called to assist them with uncooperative and belligerent patrons whom were not in compliance with a strict dress code in front of his club, yet moments later, access was given to a different group not in compliance with the rules.
At about 1:05 a.m., Sergeant Cabral
cleared all units from 450 Massachusetts Avenue.

As we were leaving, I told Sergeant Cabral that
most likely we will be returning to Naga.

I proceeded to conduct a direct patrol in
the area of Massachusetts Avenue and Pleasant

Street. The area at this location was quiet and peaceful.
At approximately 1:58 a.m., Car 3,

Officer Bill LaMonica broadcasted over the radio
a fight in progress in front of Naga, 450

Massachusetts Avenue, Cambridge, Mass. Units were dispatched.

Upon my arrival, $I$ could see a large
crowd fighting in front of the Naga Club.

Meanwhile Massachusetts Avenue was obstructed and
traffic came to a complete stop.

The crowd began spilling into the middle
of Massachusetts Avenue. The scene was chaos.

Suddenly, several patrons began throwing punches
at each other and the crowd began closing a
circle around the males fighting.

Along with multiple officers, $I$ ran into
the crowd pushing people trying to break the fight of multiple males.

As I ran into the crowd, I was pushed
from behind, fell to the ground and landed on my
knees and someone fell on top of me.

I pushed that individual off and quickly
got up and assisted Officer Ryan Callinan with
one of the suspects who was throwing punches. The subject was prone and cuffed. As a result of the brawl, three
individuals were taken into custody. After placing the prisoners in the wagon, Sergeant

Cabral called for more units as the fights spilled in the middle of Massachusetts Avenue. By this time, every Cambridge unit working the last half shift, along with MIT Police, were in Central Square.

> While trying to restore Massachusetts

Avenue, Sergeant Cabral and I noticed
approximately 50 to 100 people were gathered
inside and outside the Hi-Fi Pizza. Concerned
that Hi-Fi Pizza was going to be the area of more violence, the establishment was forced to close. We assisted the employees of the Hi-Fi

Pizza in clearing the establishment.

It took a great deal of work and patience
to restore the peace in central square. Shortly after, units began clearing the area.

Afterwards $I$ went to the Naga Club with

Sergeant Cabral to collect information. While

Sergeant Cabral interviewed Mr. Alex Perez and

Mr. Solomon Chowdhury, I had a chance to
interview one of the security of Naga who was
working the inside of the club. His name is

Sherwick J. Richardson, 4/20/73. Mr. Richardson
stated that there was a commotion in the club.

He could not make out what the problem was. He
proceeded to cut through the crowd. By the time
he got to the affected area, the fight was moving
to the front door (Mass Ave entrance), onto the
sidewalk. Due to the amount involved, he was not
able to determine who was involved.

Mr. Chowdhury and Mr. Rodriguez and

Mr. Perez were advised that a report was being
generated to the Licence Commission.

Management then was notified and advised
a report was being generated.

I should say right now in addition to
this, and a positive notice, after speaking with Renato that night, he assured me that they were no longer going to promote the hip-hop shows on Thursday night.

As a result of that, we haven't gotten one incident since June 21st. I've worked two details with them from June 21 st to the present time and both times the club was packed, not at full capacity, but no incident occurred within that time.
I've seen an improvement on the security.

I've seen the integrity of the line has been
taken serious at this time. Renato and his
security staff have been more tough on the dress
code, and $I$ notice also that security in front of
the building usually starts clearing the crowd if
they gather in front.

So there's been an improvement since June 21, 2013.

CHAIRMAN MICHAEL GARDNER: My
understanding is that in addition to whatever assault or physical contact you had and being pushed to the crowd, one or more of the other officers were also assaulted had some injuries that evening.

OFFICER HECTOR VICENTE: As a result of
this incident three people were arrested. One officer, besides myself, was assaulted, however, he did not sustain any physical injuries. He was able to get up and go to work the next day.

Also, the Hi-Fi Pizza was affected by this incident.

CHAIRMAN MICHAEL GARDNER: And do I also
understand that in the end the sergeant or -OFFICER HECTOR VICENTE: Cabral.

CHAIRMAN MICHAEL GARDNER: -- who was in
charge decided to pull all mobile units in the city to this incident?

OFFICER HECTOR VICENTE: Yeah. Shortly
after we had approximately 12 officers at the
beginning around 2:00, we had approximately 12
officers. We did not want go into the crowd when we're outnumbered.

So what we did is regrouped in the middle
of Massachusetts Avenue and when the violence and punches started, that's when we proceeded to make arrests.

CHAIRMAN MICHAEL GARDNER: About how long was the disturbance going on, including the obstruction of traffic from 1:58 a.m., which is approximately when the call came in about the fight until you were finally able to essentially say the matter was ended?

OFFICER HECTOR VICENTE: 1:58, to the

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best of my recollection, it was close to 3:00.
    CHAIRMAN MICHAEL GARDNER: So more than
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an hour, or about an hour?
OFFICER HECTOR VICENTE: About an hour.
More than an hour. People who -- officers were
working detail actually responded and assisted in
traffic control as well.
CHAIRMAN MICHAEL GARDNER: Do you have a
perspective or a thought on what steps could've
been taken by the club earlier to help prevent
the situation that did occur, both from your
original contact, when you were there, in terms
of the problems with the line and also at 1:58,
if anything?
OFFICER HECTOR VICENTE: I couldn't
really tell. I can't really tell on that because
even there was some type of integrity in the
line, dress code. Even if they did that,
possibly maybe a fight wouldn't happen in the

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rear. That's really hard to predict.
    CHAIRMAN MICHAEL GARDNER: In your point
of view, could they have done a better job of
controlling the line outside of the club?
    OFFICER HECTOR VICENTE: Yes.
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    CHAIRMAN MICHAEL GARDNER: Thank you.
    Chief?
    FIRE CHIEF GERALD REARDON: So on that
    particular night, let me ask from the
establishment, who were the crowd control
managers, do we have that record?
RENATO RODRIGUEZ: Yes.
FIRE CHIEF GERALD REARDON: Do you know
what your capacity was when you were outside and
how you were managing?
RENATO RODRIGUEZ: At the time I believe
our capacity was around 250 and 300 . The line
was held outside, we had a celebrity guest that
night and we were walking him through the back,

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and we stopped the line outside, and that's when
I believe Officer Vicente brought to my attention
that the lines --
    FIRE CHIEF GERALD REARDON: So how do you
work the line, the crowd management at that
point.
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RENATO RODRIGUEZ: We go outside with a
couple of security, line up whoever can't come in
for whatever reason, whether it be a dress code,
we ask them to step out of the line and leave.
Sometimes they do. Sometimes they get out of the
line and hang around in front on the sidewalk.
FIRE CHIEF GERALD REARDON: So if you're
at capacity or almost at capacity, what do you
tell the crowd outside in terms of chances are
it's not going -- the crowd isn't going to flip
that quick.
RENATO RODRIGUEZ: We never do. Once
we're at capacity, we shut the doors down and

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tell everybody nobody is coming in. Even if
patrons are exiting. At any night we're at
capacity, once we reach our capacity, no one else
gets in.
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FIRE CHIEF GERALD REARDON: I guess I'm
having a little trouble understanding how would
it be that people hang around with basically no
hope of getting in if it's explained to them.
RENATO RODRIGUEZ: That's an issue we
deal with on a regular basis. Once we hit
capacity, no one gets in. People want to hang
out and argue. We explain to them "Nobody is
getting in. Please go to another establishment
or go home. Come back next week."
But, unfortunately, we have those
individuals that like to hang out.
FIRE CHIEF GERALD REARDON: Was that
explained clearly to any of the crowd?
RENATO RODRIGUEZ: Please don't hang out.

We tell them please go on. Most people are
complaint. Sometimes people don't want to listen
to us. We have a detail on duty and we ask the
detail to get them to move along. But once they
were on the sidewalk, you know, other than
explaining to them that they need to continue on. FIRE CHIEF GERALD REARDON: Do you think
there's a correlation to the type of venue you have on and some of these issues?

RENATO RODRIGUEZ: What do you mean?

FIRE CHIEF GERALD REARDON: A particular
act or a particular show that night draw more or have more -- certain venues have are more
problematic than others in terms of --
RENATO RODRIGUEZ: I mean, it's hard to
say. Usually we have guests -- that night we had
a celebrity in the building. And whether it be an athlete or actor or whatnot, we usually get a big influx of people. Many, many times we reach

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capacity early in the night and then we stop.
    FIRE CHIEF GERALD REARDON: Do you
normally higher more on those nights,
security-wise?
    RENATO RODRIGUEZ: That's correct.
    FIRE CHIEF GERALD REARDON: What about
police detail?
    RENATO RODRIGUEZ: We ask for two or
three details.
    CHAIRMAN MICHAEL GARDNER: Is it my
understanding that you weren't at capacity that
night, in fact, you were letting people in? You
just stopped the line while you brought the
celebrity in?
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RENATO RODRIGUEZ: That's correct.

CHAIRMAN MICHAEL GARDNER: Mr. Hope, do
you have more you want to add?
ATTY. SEAN HOPE: I want to make a point
on June 24 th, they weren't at capacity. And I
believe when Officer Vicente came in it was
closer to 11:45 p.m. or early in the night, so
there wasn't an issue of people being outside and they didn't get let in.

I think you were starting to explain why
you felt there was a line in front at that
particular time as opposed to later at 2:00 a.m.
when there was an altercation that occurred. I
think it's important to distinguish that. I
don't know if you fully explained why there was a crowd and you felt that Mr. Vicente had to come. RENATO RODRIGUEZ: Around that time,
there was a number of individuals who couldn't get in because of dress code. There's a couple individuals who we identified cause problems in our venue before and we don't let them in at all.

A lot of times the guys -- there's a group of
them. We tell them they can't come in and they
hang out on the sidewalk. Sometimes they'll move

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a little further down or go across the street,
but they usually stay within the vicinity.
    ATTY. SEAN HOPE: Say what happened that
night in the background.
    RENATO RODRIGUEZ: At the end the night?
    ATTY. SEAN HOPE: Yeah, it ties into it.
    RENATO RODRIGUEZ: At the end of the
night prior to the fight starting, there was a
group individuals sitting on a car. When the
owners of the car -- there was a group of them
that came in and starting arguing with the guys
that were sitting on the car. Our security was
trying to disburse the situation.
    The Police Department was on the scene
and right there, and the fight broke out.
    ATTY. SEAN HOPE: Not to cut you off.
It's relevant about the dress code. I don't
think you tied in them trying to get in. The
dress code and what was in Officer Vicente's
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report. Explain to them this is the group -- why
the group was waiting there later in the night.

RENATO RODRIGUEZ: Well, they couldn't
get in. We told them they couldn't come in
because of the dress code. They hung out
outside. We asked them to move. We moved right
in front of the hardware store, which is right
next to our building, and they were hanging out
on that bench pretty much the whole night.

CHAIRMAN MICHAEL GARDNER: Anything more you want to add, Mr. Hope?

ATTY. SEAN HOPE: Not at this time.

CHAIRMAN MICHAEL GARDNER: From either of
you or Mr. Chowdhury, any belief there's anything
you could've done different or should have done
different that evening to make the situation
better?

ATTY. SEAN HOPE: One thing I would like
to add and I think Mr. Rodriguez started off with
that. So the promoter for that night, there's been a couple incidents with him and we have been before the Commission. That promoter is no
longer at the establishment. That's a major change that would have prevented issues that night and previous nights. There was some discussion from the Commission previously that the promoter might've been the issue. And I think it was pretty clear this last Thursday night that the promoter was a large part of the problem and maybe it's not the type of music, maybe it's the volume of the crowd, but there was enough incidents which led to the operation no longer having that.
Mr. Vicente commented since that day
there hasn't been any more incidents,
specifically on this Thursday night. Another piece that Mr. Rodriguez touched on was the dress code. One thing we talked about prior was the

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dress code. There's a certain group Mr.
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Rodriguez mentioned that comes and starts the problem. They're using the dress code to be able to try to keep that element from coming in. Part of the challenge in Central Square because it's college and because of Central

Square, you have people coming for dinnertime and they may be in sandals and shorts. Not everybody is dressed to go to the club, and part of the challenge is separating the people who are coming in, college kids versus this other element that's being attracted to this club regardless of the promoter, but we felt the promoter was the big issue.

Those two things really being stricter, with the dress code, which they have done, and also not having a promoter are two major changes would have helped alleviate some of the situation happening.

CHAIRMAN MICHAEL GARDNER: At least from
my perspective, the idea is maybe it's the
promoter issue came more from the club than the

Commission itself. But that's really neither
here nor there.

We heard from Officer Vicente about the
lack of issues since that day which, I guess, is
probably about three Thursdays so far, maybe four.

Any other questions?

FIRE CHIEF GERALD REARDON: Do we know
officially because you're required to, who the crowd control man was on that night?

RENATO RODRIGUEZ: Me.

FIRE CHIEF GERALD REARDON: How do you
actually keep head counts or do you have someone doing head counts?

RENATO RODRIGUEZ: We have a head count.

The front door guy has a head count. In the

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middle of the dining room in the entrance to the
nightclub, we have capacity control in the back,
and we also have a digital counter that counts
people coming into the restaurant and also people
into the nightclub.
    FIRE CHIEF GERALD REARDON: Okay.
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    CHAIRMAN MICHAEL GARDNER: Are there any
    members of the public who would like to be heard
on this matter?
Seeing none -- Ms. Lint, we have a date?
EXECUTIVE DIRECTOR ELIZABETH LINT: I do
have some information as well, though.
I have letter from Councilor vanBeuzekom
as well as Councilor Cheung, basically both
stating the same thing that this establishment
becomes part of the Central -- the fabric that's
making up Central Square, and they're trying very
hard to follow all the rules and regulations that
the Commission has set forth.

I would add to that, that at the last
hearing that the Board asked that Central Square Business Association facilitate a meeting which happened last week. And they were very amenable to all suggestions that Deputy Albert made. And I believe they will be meeting again to put everything in place. But many of these establishments were there and most of them were onboard with the recommendations. So I think it's a very positive move.

CHAIRMAN MICHAEL GARDNER: And do we have the prior disciplinary matter for this establishment still on the decision schedule? EXECUTIVE DIRECTOR ELIZABETH LINT: We
do. We don't have a date as of right now.

Superintendent Burke is needed for that hearing.

And we will be on vacation on the date that we had picked because we're inconveniencing Attorney Hope and the establishment, I suggested that they

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contact me with a date that is convenient for
them after August 16 and we'll put it on at that
time. We can put both matters on at that time.
CHAIRMAN MICHAEL GARDNER: I'll make the
motion that this matter be deferred generally
until a specific decision hearing which will be
scheduled at a time which is mutually convenient
to all parties.
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FIRE CHIEF GERALD REARDON: Seconded.
CHAIRMAN MICHAEL GARDNER: Good. Any new
issues with that, Mr. Hope?
ATTY. SEAN HOPE: No. I didn't know if
procedurally whether or not -- I know there may
have been some people that came to speak.
Pleasure of the Commission.
CHAIRMAN MICHAEL GARDNER: I gave the
opportunity -- I did give the opportunity. If
I -- if $I$ moved too fast and anybody that wants
to be heard, I'll listen to them. I see
somebody.

Mr. Smith, if you can identify yourself
for the record, I'd ask you to spell your last name.

TERRENCE SMITH: Terrence Smith, T-E-R-R-E-N-C-E, Smith, Director the Government Affairs with the Cambridge Chamber of Commerce. I'm here -- I spoke with Robin Peters from the Central Square Business Association about the work that they're doing with the restaurants in the Central Square cultural district to deal with the number of issues related to all the establishments, and the chamber thinks that's a
positive way forward to address the issues as

Central Square becomes, as the councilor said, an important part of the fabric of our community and this establishment is part of that fabric. Thank you. CHAIRMAN MICHAEL GARDNER: Thank you very
much.

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\text { Well, with regard to that, } I \text { think we }
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would all agree that Central Square has always been an important part of cultural fabric of the community. And clearly, it's an area which is evolving. I think the Commission has the concern that the matter of the liveliness and vibrancy of the district and of the establishments and business that's generated there is all well and good, but we cannot be consistently restricting the rest of the city to deal with police protection to deal with outside incidents around this establishment or any others in the area.
So, it's imperative that on many
different fronts, promoter, cooperativeness, involvement of the chamber, and other ways, more advice from the public safety agencies, we find a holistic solution to this issue or the fabric will change, because this can't stand.

ATTY. SEAN HOPE: One more procedural
question. We feel with the changes that are going to happen internally as well as with the greater Central Square restaurant community, these kinds of incidents won't happen to the best of our ability. But from a procedural question, in the event that there's an altercation outside, is it the practice of the Commission to always bring -- not always -- but to bring the licensee for a disciplinary hearing versus an
informational, or is it really the contents of
the police report that makes that decision?

CHAIRMAN MICHAEL GARDNER: I think that
the Police Department brings to the License

Commission's attention incidents which it
believes the License Commission should be aware
of to be able to address it in an appropriate
way. That happened, $I$ think, with all three of
the incidents, different dates that we have under
consideration here. I think that other incidents
happen in the city that don't necessarily come to our attention. Not every shoving match is one that we hear about.

ATTY. SEAN HOPE: It's the discretion the
officer at which point --

CHAIRMAN MICHAEL GARDNER: Well, it's the Police Department.

OFFICER HECTOR VICENTE: If I can echo
to that. That's something I wanted to say
earlier is that it appears I'm always here and

I'm always at this office here. I wanted to
clear the channels on that. If something happens
and -- in the establishment, a liquor license, I
don't take it up by myself. The sergeant
mandates myself or any officer who works in the
square to do a record which later goes to the

License Commission. They review it and if they
see it as maybe a violation, they call us in

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here. That's my understanding of how it works.
    CHAIRMAN MICHAEL GARDNER: We'll take it
-- Ms. Lint is nodding her head in agreement with
that summary.
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    Does that answer your question, Mr. Hope?
    ATTY. SEAN HOPE: Yes.
    CHAIRMAN MICHAEL GARDNER: Motion having
    been made and seconded, all those in favor,
signify by saying "aye."
FIRE CHIEF GERALD REARDON: Aye.
CHAIRMAN MICHAEL GARDNER: Aye.
Thank you all for coming. We wish you
continued good luck, good management and good
common sense in running your establishment over
the rest the summer and until we meet again.
APPIICATION: WILL-GEORGE, INC
D/B/A FRANK'S STEAK HOUSE
EXECUTIVE DIRECTOR ELIZABETH LINT:
Application: Will-George, Inc d/b/a Frank's Steak

House, William Ravanis, Manager, holder of an all alcoholic beverages as a restaurant license at 2310 Massachusetts Avenue has applied for an alteration of premise to include a seasonal outdoor patio on the public sidewalk for 5 tables and 14 seats. The patio seats will be taken from the inside capacity.
CHAIRMAN MICHAEL GARDNER: Please come
forward. I ask you to state and spell your last
name for the record and identify yourself.

WILLIAM RAVANIS: William Ravanis. I'm
director of operations for Frank's Steak House in

North Cambridge, Will-George Inc., doing business
as Frank's Steak House.

CHAIRMAN MICHAEL GARDNER: Tell us
briefly about your plan.

WILLIAM RAVANIS: We're looking to put
five tables outside on the sidewalk, three tables
of two and two tables of four with flower
planters acting as barriers. I met with Lynn

Best and William Dwyer from the sidewalk and DPW.

They approved our plan because we actually set it
physically up for them. Showed it to them. We
have the appropriate handicap access. We
supersede the amount of sidewalk space for
wheelchairs.

CHAIRMAN MICHAEL GARDNER: And alcohol
will be served there?

WILLIAM RAVANIS: Not until we get
approved. My understanding is we have to be
approved here and then reply to the $A B C C$ and go
from there. We'll be serving food there.

CHAIRMAN MICHAEL GARDNER: You have the
barriers to restrict that?

WILLIAM RAVANIS: We'll have the
barriers. It will be the matter of putting ropes and clips.

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wasn't aware this was an alcohol application. It
was not advertised as an alcohol application.
    WILLIAM RAVANIS: Okay.
    FIRE CHIEF GERALD REARDON: This is
coming.
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    CHAIRMAN MICHAEL GARDNER: I guess my
    question is why haven't you done this before?
WILLIAM RAVANIS: I tried last year. And
I misunderstood how you go about doing it and I
re-read the regulations this year, and it was far
simpler than $I$ thought and $I$ went ahead and did
it.
EXECUTIVE DIRECTOR ELIZABETH LINT: We're
going to need the City Manager's agreement. I
don't know if you have a copy of that. You need
to see Chris in the office tomorrow because that
has to -- $I$ know you have the insurance policy,
but we need that to go through the city
solicitor.

FIRE CHIEF GERALD REARDON: What does he have to give them?

EXECUTIVE DIRECTOR ELIZABETH LINT: City

Manager's agreement. The contract with the city.

WILLIAM RAVANIS: From?

EXECUTIVE DIRECTOR ELIZABETH LINT: From our office.

WILLIAM RAVANIS: Your office, okay.

CHAIRMAN MICHAEL GARDNER: Any questions,

Chief?

FIRE CHIEF GERALD REARDON: No questions.

CHAIRMAN MICHAEL GARDNER: Are there any
members of the public who would like to be heard on this matter?

Come forward and state your name for the record.

DENISE JILLSON: Denise Jillson,

J-I-L-L-S-O-N. I'm a neighbor. 2203

Massachusetts Avenue in North Cambridge. So

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excited he is finally having an outside patio.
It's about time. That's all I have to say and I
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hope you will reserve me a table out there.
WILLIAM RAVANIS: We'll name one after
you.
CHAIRMAN MICHAEL GARDNER: Any other
members of the public that would like to be
heard?
Please come forward and we'll take you as
Mr. Terrence Smith.
TERRENCE SMITH: Just as a -- George is a
former member of our board. He's no longer a
member of the chamber. He'll be coming back,
though. There's a number of establishments on
north Massachusetts Avenue that have opted to
have outside door seating. It seems to be very
successful in the neighborhood and we hope it
would be successful at Frank's Steak House.
CHAIRMAN MICHAEL GARDNER: Thank you.

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Any other members?
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Seeing none.

EXECUTIVE DIRECTOR ELIZABETH LINT: Have
you been to City Council yet for approval?

WILLIAM RAVANIS: Yes.

CHAIRMAN MICHAEL GARDNER: So I will make
the motion to approve the outdoor seating as
described in the application and on the agenda, but subject to completion of all the other paperwork which is required.

FIRE CHIEF GERALD REARDON: Seconded.

CHAIRMAN MICHAEL GARDNER: Motion having
been made and seconded, all those in favor,
signify by saying "aye."

FIRE CHIEF GERALD REARDON: Aye.

CHAIRMAN MICHAEL GARDNER: Aye.

None opposed.

Good luck with the rest of the process.

I hope you navigate it without any more trouble.

## APPLICATION: STAR MARKETS COMPANY, INC.

EXECUTIVE DIRECTOR ELIZABETH LINT: We'll
help you.

Application: Star Markets Company, Inc.,

James Hegarty, Manager, holder of an all
alcoholic beverages as a package store at 675-699

Mount Auburn Street has applied for a change of
manager to Debra L. Heffernan, change of
officers/directors, and a change of beneficial
interests.

CHAIRMAN MICHAEL GARDNER: Good evening.

If you would be so kind as to state and
spell your last names for the record and identify your role with the application.

ATTY. TRISH FARNSWORTH: Good evening,

Mr. Chairman and Chief. Trish

F-A-R-N-S-W-O-R-T-H, I'm an attorney representing the applicant.

CHAIRMAN MICHAEL GARDNER: And your role,
sir?

WILMAR RUIZ: My name is Wilmar Ruiz.

W-I-L-M-A-R R-U-I-Z, assistant director of the store.

CHAIRMAN MICHAEL GARDNER: Go ahead,

Ms. Farnsworth.

ATTY. TRISH FARNSWORTH: We're here on an application. This is Star Market on Mount Auburn Street. They have had an all alcoholic beverages license for years. And this particular application is to notify and apply for change of beneficial ownership. Years ago Albertsons owned the Star Markets and Shaw's. They sold them to Super Value, which was a public company. And Super Value has now sold -- they sold them back to -- to a company called Zippers, it's a private equity. So it's all privately held. It went public to privately held. And there's other stores involved, you know, Albertson, Drew Osco.

It's a huge transaction across the nation, at 1.2 billion dollars. It's at the very top level.

It's a change of beneficial interest. But at the store level, there's no change except for changes of officers and directors.

So we put all of those names with their
required disclosures in the application. And
then also it's noted that Ms. Heffernan did apply
for the change of manager previously and was
approved, went to the ABCC, but for some reason someone dropped the ball basically and that was
never officially approved so that application was withdrawn. And we're putting this one in. And she, unfortunately, couldn't be here this evening and that's why I asked the assistant manager to
come in case you had any operational questions. CHAIRMAN MICHAEL GARDNER: How long has
she been functioning in that role?

ATTY. TRISH FARNSWORTH: In the past two

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years.
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CHAIRMAN MICHAEL GARDNER: Any issues?

Disciplinary matters?

EXECUTIVE DIRECTOR ELIZABETH LINT: She was approved two years ago. It just got stuck in the ABCC.

CHAIRMAN MICHAEL GARDNER: So we believe
it's a paperwork issue with the ABCC?

EXECUTIVE DIRECTOR ELIZABETH LINT: Yes, absolutely.

CHAIRMAN MICHAEL GARDNER: Questions?

FIRE CHIEF GERALD REARDON: No. The
question was what happened because $I$ do remember the case.

ATTY. TRISH FARNSWORTH: They never had a disciplinary issue.

EXECUTIVE DIRECTOR ELIZABETH LINT: No.

ATTY. TRISH FARNSWORTH: It's well-run.

CHAIRMAN MICHAEL GARDNER: Any other
general grocery stores in Cambridge that have an all alcoholic beverages license?

EXECUTIVE DIRECTOR ELIZABETH LINT: No.

There's Whole Foods that has a wine and malt.

CHAIRMAN MICHAEL GARDNER: Okay. Is this
unusual for a grocery store to sell all alcohol?

ATTY. TRISH FARNSWORTH: It's not
unusual. Typically it's beer and wine, but there are some with all alcohol.

CHAIRMAN MICHAEL GARDNER: And we have not had issues?

EXECUTIVE DIRECTOR ELIZABETH LINT: Not
at all.

CHAIRMAN MICHAEL GARDNER: Are there any
members of the public who would like to be heard?

Seeing none, I make the motion to approve
the application to change the manager to Debra

Heffernan, to change the officers and directors
and to approve the change of beneficial

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interests.
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FIRE CHIEF GERALD REARDON: Second.

CHAIRMAN MICHAEL GARDNER: Motion having
been made and seconded, all those in favor, signify by saying "aye."

FIRE CHIEF GERALD REARDON: Aye.

CHAIRMAN MICHAEL GARDNER: Aye.

None opposed.

You were faced with such a rough grilling
this evening.

ATTY. TRISH FARNSWORTH: We actually will
be back. Part of the plan with the new ownership
is they will be renovating stores and they're
developing plans and there may be an application
filed for a change of premises with a different
layout with alcohol involved, so we need to do
that.

APPLICATION: CANCUN MEXICAN GRILI, LLC D/B/A

## EXECUTIVE DIRECTOR ELIZABETH LINT:

Application: Cancun Mexican Grill, LLC d/b/a

Cancun Taqueria, Areli Sahagun, Manager, has applied for a common victualer license to be exercised at 1105 Massachusetts Avenue. Said license, if granted, would allow food and non-alcoholic beverages to be sold, served, and consumed on said premises with a seating capacity of 60 inside and 4 outdoor seasonal patio seats on private property. The hours of operation will be 11:00am to 1:00am, seven days per week.

CHAIRMAN MICHAEL GARDNER: Good evening.

If you would please state and spell your last
names for the record and also identify your role with the application?

ARELI SAHAGUN: Areli Sahagun, A-R-E-L-I, $S-A-H-A-G-U-N$, owner manager.

FELIX SANTANA: Felix, F-E-L-I-X,

Santana, $S-A-N-T-A-N-A, \quad m a n a g e r$ of the
restaurant.

CHAIRMAN MICHAEL GARDNER: Tell us about
the plan, please, and your experience in this
kind of work.

ARELI SAHAGUN: The plan is to open up a

Mexican restaurant, an authentic Mexican
restaurant. We have been opening restaurants all
our lives. Our parents come from the restaurant business as well as we do.

We're a hundred percent authentic. We have everything fresh. Our menu is simple, affordable for students as well as the community.

FELIX SANTANA: What she said is we have
been in the restaurant business pretty much all
our life because of our family.

Our recipe comes originally from

California all the way up to the pacific
northwest and we want to bring it over to the east coast and we have been scoping out the area
for two years now, and it's finally happening and we want to get started.

ARELI SAHAGUN: Right.

CHAIRMAN MICHAEL GARDNER: In terms of
the experience you have in the restaurants that
you owned and/or managed in the past, any of them been in Massachusetts?

ARELI SAHAGUN: No.

CHAIRMAN MICHAEL GARDNER: Are you still
involved in the active management of any other
restaurants outside of the state or will you be
focused on this?

ARELI SAHAGUN: Focused here.

CHAIRMAN MICHAEL GARDNER: And what was
in the space prior to this plan?

ARELI SAHAGUN: Lamole Pizzeria, a

Brazilian --

FELIX SANTANA: Italian pizza place.

FIRE CHIEF GERALD REARDON: This is the
lower level?

ARELI SAHAGUN: Under Dolphin.

FELIX SANTANA: As far as the outside
receiving, we want to hold ff on that now, talk
to Chris and he stated that we would just bring
it up to you guys here when we came here, but
we're not doing the seats outside for now. We're
not prepared for it. We want -- it will be the same floor plan as it used to be.

CHAIRMAN MICHAEL GARDNER: You're
amending the application to eliminate the four outside seats?

FELIX SANTANA: Correct.

EXECUTIVE DIRECTOR ELIZABETH LINT: If
they want do the receiving, they would have to
notify abutters and there's a lot of condos
there.

The other issue $I$ have is that the
application needs to be amended because inside

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for the seating they put 15 and 60 tables and I
think it should be reversed.
    FELIX SANTANA: Yes.
    EXECUTIVE DIRECTOR ELIZABETH LINT: We
need you to amend that. We can't amend that for
you.
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    FELIX SANTANA: Okay.
    CHAIRMAN MICHAEL GARDNER: Is there much
    renovation that has to be done?
ARELI SAHAGUN: No.
FELIX SANTANA: All that needs to be done
is just cleaned and paint the walls.
CHAIRMAN MICHAEL GARDNER: When will you
be ready to open assuming we approve you?
FELIX SANTANA: We're pretty much ready.
We're waiting on these dates here.
CHAIRMAN MICHAEL GARDNER: Other
approvals pending, Ms. Lint?
EXECUTIVE DIRECTOR ELIZABETH LINT:

That's it.

CHAIRMAN MICHAEL GARDNER: Any are there any members of the public who would like to be heard on this matter?

Please come forward. In the interest of
time I'll make the note this is Ms. Jillson
coming again.

DENISE JILLSON: Harvard Square Business

Association. Just so you know, this is a tough spot. 1105 Massachusetts Avenue, there's been -to the extent that we can help them, I think the outside seating is really important to give them a presence on the sidewalk, because they are down below. And I have to say it's probably one of the homeliest buildings in Harvard Square. And the people in the building have been somewhat reluctant -- $I$ would say down right difficult - in getting them to give permission to restaurants to have outside seating. So it's been really a
lot of challenges for the restaurants underneath and we've been seeing this. It's been almost
like a revolving door. I really hope there's
something that we can do to help you, as well as
the Commission. Anything we can do to encourage
the people in that building to really understand
that in order for these businesses to succeed,
they really have to have a sidewalk presence, and to the extent we can help them, we certainly will.

> CHAIRMAN MICHAEL GARDNER: Thank you very
much.

FIRE CHIEF GERALD REARDON: I just want
to say there's windows down below, not on the sidewalk.

DENISE JILLSON: It's down below.

FIRE CHIEF GERALD REARDON: Clarification for everybody.

DENISE JILLSON: It's blow the sidewalk
by ten or 12 feet easily. It's a challenge and anything that we can do to sort've help. We have encouraged them to put banners and lights and flowers and in the building, people have said,
"We don't want anything like that."

I have been trying to meet with the
board, the condominium board, and offered to help pay -- it's just been a challenge, so anyway, we'll work with you. But anything you can do to help, I encourage that.

CHAIRMAN MICHAEL GARDNER: Thank you very
much.

Are there any other members of the public who would like to be heard on this matter?
Seeing none --

FIRE CHIEF GERALD REARDON: One more
question. Is this like an established menu you have done and actually perfected it, so to speak, on the west coast?

FELIX SANTANA: Yes. It has been working for 30 years now.

FIRE CHIEF GERALD REARDON: You have a good traffic record.

FELIX SANTANA: Yes. It's not all there we have the other side because of the fact that for some reason just the smaller menus here on the east coast are more successful. Over there, it's the other way around. I mean, in the

Seattle area, there's a lot of competition and there's a lot of, you know -- we just want to keep it as simple as possible and affordable as possible because of the students here.

CHAIRMAN MICHAEL GARDNER: So I will make
the motion to approve the application as amended in terms of dropping the outside patio seating and subject to making the technical adjustment to the numbers on the tables and occupancy. And also amend or supplement my motion by

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recommending that the License Commission go on
record as supporting efforts for conversations
between the Harvard Square Business Association
and other interested persons or institutions with
the condominium board or the owners of the
building to try to find innovative ways to help
newly established or fledgling businesses in that
space to have a better chance of success.
    FIRE CHIEF GERALD REARDON: One final
thought, have you had all your local inspections?
    ARELI SAHAGUN: Yes. We're just waiting
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on you.

FIRE CHIEF GERALD REARDON: Very good.

Don't want to get you tied up.

FELIX SANTANA: Appreciate it.

FIRE CHIEF GERALD REARDON: Second.

CHAIRMAN MICHAEL GARDNER: The Motion
having been made and seconded, all those in
favor, signify by saying "aye."

FIRE CHIEF GERALD REARDON: Aye.

CHAIRMAN MICHAEL GARDNER: Aye.

None opposed. Good luck. I think it's
hard to understate it's a challenging space and we wish you well.

APPLICATION: SHAN DONG DUMPLING HOUSE, INC D/B/A

## DUMPLING HOUSE

EXECUTIVE DIRECTOR ELIZABETH LINT:

Application: Shan Dong Dumpling House, Inc d/b/a

Dumpling House, Yong P. Xie, Manager, has applied
for a new wine \& malt beverages as a restaurant
license at 950 Massachusetts Avenue. The proposed
hours of operation are 10:00am to 1:00am, seven
days per week with a seating capacity of 96 .

CHAIRMAN MICHAEL GARDNER: Good evening.

I would ask all of you who are going to speak to
please state and spell your last names for the
record and identify your role with the
application.

UNIDENTIFIED SPEAKER: (Inaudible.)

THE REPORTER: I cannot understand him.

CHAIRMAN MICHAEL GARDNER: We'll get it
in writing for you.

Go ahead.

QIMING BING: I'm the front desk manager in the restaurant. First name Q-I-M-I-N-G. Last name $\mathrm{B}-\mathrm{I}-\mathrm{N}-\mathrm{G}$.

YONG XIE: My name is Yong, Y-O-N-G and
last name X-I-E.

FIRE CHIEF GERALD REARDON: Your position
is going to be?

YONG XIE: The manager.

CHAIRMAN MICHAEL GARDNER: The manager?

Not the assistant manager, the manager?

YONG XIE: (No response.)

CHAIRMAN MICHAEL GARDNER: The person in
charge?

YONG XIE: Yes.

CHAIRMAN MICHAEL GARDNER: Thank you.

Tell us about the plan. Tell us about
the experience you've had so far and why you think you need a wine and malt license.

UNIDENTIFIED SPEAKER: The restaurant (inaudible).

FIRE CHIEF GERALD REARDON: I'm sorry.

I'm not getting all of this.

UNIDENTIFIED SPEAKER: (Inaudible.) 950

Massachusetts Avenue.

CHAIRMAN MICHAEL GARDNER: At 950

Massachusetts Avenue?

UNIDENTIFIED SPEAKER: Yes.

CHAIRMAN MICHAEL GARDNER: So is that the

Dumpling House now?

UNIDENTIFIED SPEAKER: (Inaudible.)

CHAIRMAN MICHAEL GARDNER: So what has
been in that space in the past?

UNIDENTIFIED SPEAKER: Restaurant.

## EXECUTIVE DIRECTOR ELIZABETH LINT: It's

been a tea house.

CHAIRMAN MICHAEL GARDNER: Is this the

Meditation Center Tea House?

EXECUTIVE DIRECTOR ELIZABETH LINT: Yes.

CHAIRMAN MICHAEL GARDNER: This is the

Budas Meditation Tea House, that's the space?

EXECUTIVE DIRECTOR ELIZABETH LINT: Yes.

CHAIRMAN MICHAEL GARDNER: Is that
closed?

EXECUTIVE DIRECTOR ELIZABETH LINT: I
wasn't aware it closed.

CHAIRMAN MICHAEL GARDNER: It's closed?

I'm not sure that the agenda accurately states
this.

Let me clarify, Ms. Lint. They're
applying for a common victualer license as well as malt and wine?

EXECUTIVE DIRECTOR ELIZABETH LINT: Wine

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and malt. It's one application. For the wine
and malt which incorporates the seating.
    CHAIRMAN MICHAEL GARDNER: So I'll
address this question to the proposed manager,
and just ask you to tell us the kind of
experience that you have had in the past in
operating a facility similar to this and any
experience you've had in serving wine and malt in
that kind of restaurant.
    YONG XIE: I was since the first four
years since I -- the first four year, I work in
Jin Restaurant, J-I-N, restaurant in Saugus.
    CHAIRMAN MICHAEL GARDNER: So you have
12 years' experience in the restaurant in Saugus?
    YONG XIE: Only four years.
    CHAIRMAN MICHAEL GARDNER: Four years?
    YONG XIE: Four years. And the second
one with the Maluken, M-A-L-U-K-E-N, Restaurant
in Boston.
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CHAIRMAN MICHAEL GARDNER: What was your
role there? What was your job there?

YONG XIE: Head cook, server, bartender, only (inaudible).

CHAIRMAN MICHAEL GARDNER: So you were a bartender there?

YONG XIE: Yes.

CHAIRMAN MICHAEL GARDNER: Have you had a
liquor license before in your name?

YONG XIE: No.

CHAIRMAN MICHAEL GARDNER: What do you
see as the challenges having -- being responsible for serving wine and malt beverages?

YONG XIE: (No response.)

CHAIRMAN MICHAEL GARDNER: So what are
the problems that come from having -- serving wine and malt liquors?

YONG XIE: Sometimes if a young student,
sometimes they -- they under 18 .

CHAIRMAN MICHAEL GARDNER: So there's
under-age checking that you have to do?

YONG XIE: Yes.

FIRE CHIEF GERALD REARDON: Have you had
any training with alcohol, TIPS training or

ServSafe or any kind of training to be a
bartender when you were in Boston?

YONG XIE: (Nodding head.)

FIRE CHIEF GERALD REARDON: Did you have
any formal training on alcohol?

YONG XIE: (Nodding head.)

FIRE CHIEF GERALD REARDON: Any classes
how to serve alcohol?

YONG XIE: Not much.

CHAIRMAN MICHAEL GARDNER: I think the
answer was "not much"; is that what you said, or
no? Or none? I don't know.

YONG XIE: No. None.

CHAIRMAN MICHAEL GARDNER: Thank you.

How important -- I'll ask this question to any of the three of you who wish to answer. Please $I$ ask you to speak as slowly and as clearly as you can.

How important to the success of the restaurant is having a wine and malt license? UNIDENTIFIED SPEAKER: It will be very helpful. They have meal and they enjoy a beverage.

CHAIRMAN MICHAEL GARDNER: You think it would be very helpful because when you come for a meal to be able to enjoy a beverage? QIMING BING: Especially for a Chinese restaurant. We serve Chinese food, so it goes better with beer and wine.

CHAIRMAN MICHAEL GARDNER: Would you
remind us what your role is, sir?

QIMING BING: The front desk manager.

FIRE CHIEF GERALD REARDON: Have you had

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any training in serving alcohol?
    QIMING BING: No.
    CHAIRMAN MICHAEL GARDNER: Just in charge
of the front desk.
    Ms. Lint, do we have any -- is this a
not-for-value application?
    EXECUTIVE DIRECTOR ELIZABETH LINT: Yes.
    CHAIRMAN MICHAEL GARDNER: Would you
remind us of what the criteria for not-for-value
are and tell us what evidence or record we have
on that?
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    EXECUTIVE DIRECTOR ELIZABETH LINT: They
    have to show there's a need for another license
in that particular location, that there would be
no harm to the location, overwhelming
neighborhood support. And $I$ don't have any.
FIRE CHIEF GERALD REARDON: What about --
EXECUTIVE DIRECTOR ELIZABETH LINT: I
also don't have any abutter notifications and $I$

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don't have background checks. That's because my
office was on vacation.
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    CHAIRMAN MICHAEL GARDNER: How ready are
    you to open?
QIMING BING: We're ready.
CHAIRMAN MICHAEL GARDNER: Have you
already engaged in any renovation or need to do
any renovation of the space?
QIMING BING: We need to do a little.
Not too much. Before that it was a tea house, a
restaurant. It was very good maintained
restaurant so we don't need to much renovation on
that. And also two of our partners are currently
in the restaurant in Chinatown called Gourmet
Dumpling House, very successful. I believe we
can do this business well.
FIRE CHIEF GERALD REARDON: I have to be
honest, I have a lot of issues about issuing a
liquor license. None of you have any experience
in this at all. I guess I may want to suggest to you, you may look towards the $C V$ to get the restaurant up and running and get some staff and get some training because $I$ think right now, you're lacking a lot of what we would need to see in order to issue you a wine and malt license.

It doesn't mean you couldn't come back. If you get yourself established and you -- you don't seem to have a lot of depth at all on this. I'm speaking for myself.

CHAIRMAN MICHAEL GARDNER: Any other
questions?

## EXECUTIVE DIRECTOR ELIZABETH LINT:

Mr. Chair, if $I$ could add, it was up until very recently it was always the Commission's policy when you were opening a new establishment before you could apply for any type of alcohol license, you had to be in operation for six months. It
has kind've gone by the wayside, but perhaps on a
case-by-case basis, you my want to consider that. CHAIRMAN MICHAEL GARDNER: Thank you.

Are there any members of the public who would
like to be heard on this matter?

Seeing none, I make the motion to -- is
there anything else any of you would like to add?

UNIDENTIFIED SPEAKER: (Inaudible.)

CHAIRMAN MICHAEL GARDNER: Did I
understand that to mean that you didn't have anything else?

UNIDENTIFIED SPEAKER: No. Nothing.

CHAIRMAN MICHAEL GARDNER: Chief, want to
make a motion?

FIRE CHIEF GERALD REARDON: Before I make
the motion, I think maybe you want to -- would you like to amend this?

UNIDENTIFIED SPEAKER: (Inaudible.)

FIRE CHIEF GERALD REARDON: So you would
be amenable to removing the liquor portion of
this and just apply for the CV for now?

UNIDENTIFIED SPEAKER: For now. And then when we get done, we'll be back.

FIRE CHIEF GERALD REARDON: Okay. So I
make a motion that we approve the operation for
the Shan Dong Dumpling House, 950 Massachusetts

Avenue with the proposed hours as posted pending any paperwork and inspections that need to be done.

CHAIRMAN MICHAEL GARDNER: Thank you. Before we proceed any further, Ms. Lint, do we need the abutter notices back?

EXECUTIVE DIRECTOR ELIZABETH LINT: I do. CHAIRMAN MICHAEL GARDNER: Even for the CV?

## EXECUTIVE DIRECTOR ELIZABETH LINT:

Absolutely.

CHAIRMAN MICHAEL GARDNER: And do you
have the indication that the abutter notices were

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sent out?
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EXECUTIVE DIRECTOR ELIZABETH LINT: Did
you notify your abutters?

UNIDENTIFIED SPEAKER: (Inaudible.)

EXECUTIVE DIRECTOR ELIZABETH LINT: I
have nothing. I don't have the receipts.

Nothing.

CHAIRMAN MICHAEL GARDNER: One of the
things you have to do in order to get a common
victualer license in Cambridge to be able to open
a business like you want to, is you have to
notify all of the abutters of the fact that you've made this application and there's -- there
was going to be a hearing this evening which gives the abutters the opportunity to file written notice with the Commission of their support or opposition or indifference or for them to come forward and speak to us in the evening. So without the proof that the abutter

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notices were sent in a timely way, we can't take
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action on the application.
And I would ask you, sir, if you could
consult with the other members of the team and
let us know your best understanding of whether or
not, in fact, any abutter notices were sent at
all. Can you just check?
UNIDENTIFIED SPEAKER: Sent them.
CHAIRMAN MICHAEL GARDNER: So the abutter
notices were sent?
QIMING BING: They were sent.
CHAIRMAN MICHAEL GARDNER: I will second
the chief's motion to the extent it needs to be
supplemented simply by saying with no approval
until we're satisfied that all of the procedural
requirements for notification were met.
EXECUTIVE DIRECTOR ELIZABETH LINT: Okay.
CHAIRMAN MICHAEL GARDNER: Do you
understand what we have done here this evening?

We haven't done it yet.

So all those in favor, signify by saying
"aye."

FIRE CHIEF GERALD REARDON: Aye.

CHAIRMAN MICHAEL GARDNER: Aye.

None opposed.

I kept looking to see if a familiar face
would pop up and none did.

Thank you very much. Good luck with
this. You got half of what you wanted.

Demonstrate to us that you're running a good
sound business and we can consider the rest in
the future.

APPEAL: VICTOR MIREKU (Recalled)

## EXECUTIVE DIRECTOR ELIZABETH LINT:

Appeal: Victor Mireku, holder of a Cambridge

Hackney License \#28955, due to the denial of his
hackney license renewal. I can give you the background.

CHAIRMAN MICHAEL GARDNER: I think one of
the things that's happening is we'll be asking some very specific questions this evening about the reasons for nonrenewal.

We still have a crowded room, we may have
a reasonable lengthy final item on the agenda. I would leave it to you if you prefer to wait until the rest of the hearing is over or if you were prepared to go forward now, that's fine.

Whatever you like.

VICTOR MIREKU: Victor Mireku,
$M-I-R-E-K-U$.

CHAIRMAN MICHAEL GARDNER: We have two
more items. One of them may be a little lengthy, but if you're willing to wait, $I$ think it might be better.

Thank you very much. Appreciate your cooperation.

## PROSPECT LIQUORS

## EXECUTIVE DIRECTOR ELIZABETH LINT:

Reconsideration: Vijeta Corporation d/b/a Prospect Liquors, Dhiru Patel, Manager, holder of an all alcohol license as a package store license, currently revoked and pending ABCC appeal, at 1226 Cambridge Street is seeking reconsideration of his license revocation to be allowed to sell the license.

CHAIRMAN MICHAEL GARDNER: Please come
forward and state and spell your last names for
the record and identify your role with the
application, if you would, please.

ATTY. KENNETH FINN: Good evening. My
name is Attorney Kenny Finn and I'll be
representing Mr. Patel doing business as Prospect

Liquors. That's Kenneth Finn, F-I-N-N.

DHIRU PATEL: Dhiru, D-H-I-R-U, Patel,

P-A-T-E-L, manager.

> CHAIRMAN MICHAEL GARDNER: So Mr. Finn,
or counsel?

ATTY. KENNETH FINN: Chairman Gardner,

Chief Reardon, Executive Director Lint, thank you for having us.

Mr. Patel is no stranger to this Board.

He has been here a number of times. This is the first time $I$ am representing him. He came to my attention back in March when this Board revoked his alcoholic beverage license.

I had -- I have taken appeals of that
revocation, consolidated or filed a motion to
consolidate a prior appeal that was pending.

Both of those appeals are now pending with the ABCC and scheduled for hearing August 28th, if I'm not mistaken.

I have had a chance to go over the record
in this matter with Mr. Patel as we were
preparing for our appeals hearings, and it
appeared to me, after due consideration of the record, consultation with my client that the decision of this Board to revoke his license was a well-reasoned decision. It was thought out. It was patient. It was not something that was reactionary. You gave Mr. Patel every
conceivable consideration over the course of
the -- his tenure here in Cambridge.

So I'm not going to waste your time going
over and addressing the facts of his prior
disciplinary action.

I'm here to talk about his livelihood.

I'm here to fight for his life and advocate for what remains of his financial life. Since the closure of his business, he's lost everything.

He's literally five minutes away from personal
bankruptcy, as well as bankruptcy for his
business. His house is in foreclosure. His wife
is ill. And it has been a complete financial
meltdown. Now, you didn't cause this. The Board didn't cause this. Mr. Patel's actions brought these actions upon himself.

I'm not here to point fingers to say it was your fault. It's Mr. Patel's fault. He operated his business in his way. He could have operated his business with your guidance and more circumspectfully and followed the advice of his prior lawyers.

I have had a chance to spend time with

Mr. Patel, and I'm convinced that $I$ think he's a really decent individual who means no harm to anyone, least of all to himself. But at times he doesn't get it. And I don't think the other lawyers, the two or three other lawyers that came prior to me spent enough name to make him get it. If they had done that and paid a little more attention, we wouldn't be here today on a motion for reconsideration.

But I've had a chance to talk with him about what the Board's role is in Cambridge and its public interest mandate. And clearly, the mandate of the Board is to make sure and ensure that the public safety and welfare of the citizens of Cambridge is taken seriously.

He dropped the ball on that. And for
that, this Board decided that he shouldn't be in this business.

CHAIRMAN MICHAEL GARDNER: I'm sorry to
interrupt your flow, sir, but it's important to make sure that we have a good record.

ATTY. KENNETH FINN: You know, we talked
about the other lawyers that were -- prior to me, and the communication that he had or lack
thereof, he doesn't necessarily get it.

I have had a chance to talk with him. I explained to him what the role of the Board is, what its mandate is. And I think he understands
now, late, but he understands it.

The role of the Board is to protect the public from people who sell alcohol to people whom -- to whom they shouldn't sell it to. And the role of the Board is to ensure compliance with its rules and regulations. And that's fairly pretty much a no brainer. However, Mr. Patel has had difficulty with that. I've had the benefit of talking with him about coming out of this line of business. I think it's in his best interest. He believes it's now in his best interest. And judging from the decisions that this Board made, the Board, I would presume, also might think it's a good idea. However, that leads Mr. Patel and his
family with nothing. This is the sole source of
income. As $I$ mentioned, he has a wife that's
ill. He has a father that he cares for, an
elderly gentleman, who unfortunately passed away
on Saturday battling a long illness. He supports
a daughter in college who's had to come out of
school as a result of this business being closed.

He has nothing.
His interest in leaving Cambridge is one,
he would like to leave with what is left of his shirt. Simple. If that's possible. I don't
think that the City's interest in public safety and welfare conflicts with Mr. Patel's interest
in wanting to leave the City of Cambridge. What he's looking for is to have a conditional
reinstatement of his license for purposes of
selling the business, not for purposes of
operating, it's not for the purposes of selling
anything to anyone, not even candy. Just he
needs 90 days to see if we can put a deal
together. We've got some inquires. We got some
asset purchase agreements. There's some
interest. He wouldn't profit on this thing in
any way given the debts that have mounted up
here. But there's an opportunity here hopefully
for him to put some closure to this and move on
with his live. And it doesn't hurt a single
citizen of this -- by the City of Cambridge.

So I'm here to ask with all hope and
sincerity that the Board act favorably on

Mr. Patel's petition, because this is his
livelihood and his life and family. I think it's appropriate he say something about what happened and what his intents are going forward.

CHAIRMAN MICHAEL GARDNER: Mr. Patel, go
ahead.

DHIRU PATEL: And I apologize what
happened in the past. I'm sorry. At the same time $I$ do already -- have a time with family. I don't mean to harm anybody. But the way $I$ have been advised, it come up to this point and the last time, just let me sell this business and get
out from the city. I will appreciate it if you help me out because $I$-- as my attorney said, he explain everything. I have been through a very rough time. It's my last interest and I apologize what was happening in the past. Thank you.

CHAIRMAN MICHAEL GARDNER: Thank you.

Mr. Finn, could you give us a little bit more detail? Do the binders you have involve both the sale of the license and taking over the business at this location or what is the status
of the building? Lease? Are we talking about putting a license back there or what are we doing?

ATTY. KENNETH FINN: The prospective buyers are varied. First of all, I got asset purchase agreements probably three or four of them which $I$ will be more than glad to share with the executive director. They generally are
looking to come into business. These are owners of establishments now who we're told have no prior substantial or prior disciplinary record, they have the wherewithal to buy this business, the license, the inventory, and they would seek an opportunity to work with the landlord to go back into the space.

We have even engaged -- the landlord --
he's been patient. We worked out an arrangement with him, explained what was happening with him, we talked to all of the vendors, they have been patient. But the buyers themselves are in large part entities that own liquor licenses presently, have substantial experience in this business, unlike Mr. Patel had when he came into this
business. These are individuals that know what
they're doing. And they all would like to come back and operate in that space and they're
looking for the opportunity to do that and engage

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the landlord in discussions around that.
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CHAIRMAN MICHAEL GARDNER: As you can see, there are only two of us here this evening. Typically, the police commissioner, who is a statutory member the Board and sometimes his representative is here. Unfortunately, and not involving any role on your part, none of the police officials could be here this evening. I believe Commissioner Haas or one of his superintendents have been full participants in all the other disciplinary matters which ended up
resulting in the revocation.
My own sense of it is that $I$ would feel
much more comfortable if we had a full board
evaluating this.

So I would ask you if you would be
willing to waive any due process concerns with
respect to our putting this matter over to a
decision hearing of the Board that involved the

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participation of the police official who will
have represented that he or she has read the full
record of tonight's meeting.
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Would you be willing do at that?
ATTY. KENNETH FINN: I would have
absolutely no problem with that. The only
question $I$ have is this -- am I to construe by
your remarks this would be a decision by the
Board that would not require our attendance or
are you asking us to come back?
CHAIRMAN MICHAEL GARDNER: It does not
require your attendance. It is, on the other
hand, a public meeting. We typically don't take
testimony. Although on occasion we have had the
need to ask an applicant for additional
information. But it's entirely -- your presence
is not required.
ATTY. KENNETH FINN: Okay.
CHAIRMAN MICHAEL GARDNER: Chief, do you
have any thoughts about that deferral and any other questions or statements you want to make? FIRE CHIEF GERALD REARDON: No. First and foremost, I appreciate your frankness, counsel, and being straightforward and Mr. Patel as well. You know, it's unfortunate we're at this junction, and it's not due to the Board as you say. It's self-inflicted, but at the same time, you know, my personal thought is not to do any -- not impugn financial hardship to

Mr. Patel. So I'm willing to look at this with
an open mind. The only question $I$ have is

Mr. Patel will in no way be involved with the
future operation of the business.

ATTY. KENNETH FINN: Absolutely a hundred
percent none. I think it's important that I make
this point. I've received inquires from
individuals named Patel. And $I$ know this has
come up in the past. I have done everything that

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I could to vet those individuals to make sure
there's no familial relationship with my client.
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The Board would have to do that. We're are not
considering strongly those offers anyway. We
have some other offers from other people not
named Patel.
I know this came up and $I$ want to make
sure I'm aware of it and trying diligently to
make sure that we don't repeat what has happened
in the past.
FIRE CHIEF GERALD REARDON: Thank you for
that frankness.
CHAIRMAN MICHAEL GARDNER: Some of our
concerns, $I$ think, are that this is in addition
to whatever management failings or difficulties
there were, this can be a challenging location
with respect to clientele and with respect to
public safety issues.
So for myself, $I$ think $I$ actually
would've been preferred you to say it's -- it
doesn't involve this particular location, but I'm
not going to -- I'm not going to make a decision
on that one way or the other.

ATTY. KENNETH FINN: Mr. Chairman, we
have several offers, at least two of which -- we have six offers, two of which don't involve this
location. So we don't know where we'll wind up on the spectrum of offers.

CHAIRMAN MICHAEL GARDNER: I think you
made the offer to share with the executive director documents you got. Let me request you do that.

Before you do anything else, $I$ will ask
if there are any members of the public who would
like to be heard on this matter?

Seeing none, I make the motion that we
defer.

EXECUTIVE DIRECTOR ELIZABETH LINT: Or

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take it under advisement.
    CHAIRMAN MICHAEL GARDNER: Or take it
    under advisement this request for reconsideration
until the next scheduled --
    EXECUTIVE DIRECTOR ELIZABETH LINT:
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July 31st at 1:00.
CHAIRMAN MICHAEL GARDNER: And we have
everybody we need? We don't have Burke, but we
have Haas?
EXECUTIVE DIRECTOR ELIZABETH LINT: I'm
not sure.
CHAIRMAN MICHAEL GARDNER: Currently
scheduled for July 31 at 1:00.
FIRE CHIEF GERALD REARDON: That's an odd
day. I can do 1:00.
EXECUTIVE DIRECTOR ELIZABETH LINT: Let
me just check back to when --
CHAIRMAN MICHAEL GARDNER: Haas and Burke
have both dealt with this before.

EXECUTIVE DIRECTOR ELIZABETH LINT: Well,

I believe Commissioner Haas said he was available.

CHAIRMAN MICHAEL GARDNER: I'll make the motion that we defer to take this matter under advisement until our currently scheduled meeting on July 31st at 1:00 p.m. If for any reason that meeting changes, you will get notice.

ATTY. KENNETH FINN: Thank you so much
for time and consideration. I would like to make one other point.

EXECUTIVE DIRECTOR ELIZABETH LINT: I
would like to suggest at least one of them appears because once $I$ look over the offers for
the business, there may be questions that you have that would be important.

CHAIRMAN MICHAEL GARDNER: And generally

I would advise you to take Ms. Lint's advice.

ATTY. KENNETH FINN: I always do. My

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only concern is that I'm on vacation but I will
do what has to be done.
    CHAIRMAN MICHAEL GARDNER: We can defer
it another time.
    KENNETH FINN: Mr. Patel is on a cash
burn here everyday. He was paying rent on empty
space and that's money out. They don't have
utilities at home, so whatever the Board can do
to expedite this.
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    CHAIRMAN MICHAEL GARDNER: I've made a
    motion. It's waiting a second.
FIRE CHIEF GERALD REARDON: Seconded.
CHAIRMAN MICHAEL GARDNER: Motion having
been made and seconded, all those in favor,
signify by saying "aye."
FIRE CHIEF GERALD REARDON: Aye.
CHAIRMAN MICHAEL GARDNER: Aye.
None opposed.
Thank you for coming in and appreciate
your candor and we'll -- Ms. Lint will be looking
forward to getting the materials you promised and
we'll let you know about the time.

EXECUTIVE DIRECTOR ELIZABETH LINT: I do
have a small balance on a property tax bill.

ATTY. KENNETH FINN: Okay.

## APPLICATION: CITY OF CAMBRIDGE LICENSE

## EXECUTIVE DIRECTOR ELIZABETH LINT:

Application: The City of Cambridge License

Commission will hold a policy hearing to revise the fee structure of the no-value,
non-transferrable alcohol licenses issued by the

City. The proposed fee structure will double the annual fee of the city-issued licenses. There will also be a $\$ 5,000$ user fee, every three years, payable to the City of Cambridge. As proposed, the new fee structure will not apply to licenses with less than 50 seats or licenses issued before February 28, 2008 .

CHAIRMAN MICHAEL GARDNER: So, Ms. Lint,
would you just give us a brief overview of the process that's been undertaken by the Commission and the Commission's staff so far to get us to this point?

EXECUTIVE DIRECTOR ELIZABETH LINT: Yes.

This was something that came up several years ago. And as a result myself, Mrs. Watson, Commissioner Haas, the Budget Office, the Deputy City Manager, the Law Department all looked at ways that we could try to, as we increase the number of establishments and are putting more and more strain on all the city services, how we can do something to make this work.
It's possible that the Commission will
have to hire another part-time investigator
because we just physically can't fit everything in the hours in a day between noise enforcement, liquor enforcement, and all the other things that
we enforce.

And, in addition, $I$ know the Fire

Department is strained with their inspections.

The Police Department, when we have situations as we heard earlier this evening where they have to all respond to an area, that the number of police officers that have to be disbursed to all these areas that didn't have establishments before that now do, and a secondary consideration was over the years whenever we have been issuing these no-value licenses, we have tremendous pushback from those individuals that have paid huge sums of money for their licenses.
So we're trying to find a proper balance
that will work throughout the city that will also serve the public policy issue of being able to do enforcement and level the playing field a little bit.
the magnitude of the numbers involved here, when you say would double the annual fee, I take it that is structured by the size of establishment, but can you give us some sense about like from above 50 up to approximate levels here of how much the annual fee, in fact, would increase?

EXECUTIVE DIRECTOR ELIZABETH LINT: Hang
on. I have to find the paperwork.

JAMES WILLIAMSON: May I ask?

CHAIRMAN MICHAEL GARDNER: No.

EXECUTIVE DIRECTOR ELIZABETH LINT: So,
for example, if an establishment -- my breakdown
is not good here -- but if an establishment with, say, 100 seats was paying 6, 320 , it would go to 12,640 .

CHAIRMAN MICHAEL GARDNER: As an annual
fee?

EXECUTIVE DIRECTOR ELIZABETH LINT: Yes.

CHAIRMAN MICHAEL GARDNER: And the 5,000

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every three years, I think comes out to -- I
can't do the math. It's not 1,500 a year, it's
like 1,667 or something like that.
    EXECUTIVE DIRECTOR ELIZABETH LINT: I'm
not a math person.
    FIRE CHIEF GERALD REARDON: 1,666.
    EXECUTIVE DIRECTOR ELIZABETH LINT:
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Something like that.
CHAIRMAN MICHAEL GARDNER: So I note the
number of people in the audience. We have had
some letters of concern or opposition and some
indications of support in the correspondence we
have received so far.
Given the number of people in the room,
what $I$ would like to propose is that we will
take, in alternating order, maybe who is
interested in speaking in favor or opposition to
this policy proposal.
I'd ask people to limit their remarks, if

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at all possible, to a minute or minute and a
half. Once we have had some testimony if there
are people who simply want to be recorded, but
want to cite the same reasons as has been cited
in the past, if they could just very briefly note
that.
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            Also, I will let you know because there
    are only two of us here and given the import of
the decision, we do not expect to take any votes
on this matter this evening, and it might well
convene another opportunity to be heard when we
have a full commission who is present and able to
deliberate on it.
So that's an indication somebody would
prefer to wait until such a time, they're, of
course, free to do that.
In terms of proceeding, I note one City
Councilor in the audience. I will give that
person if she were so inclined the opportunity to
speak first. If there are any other elected officials here, I would do the same for them.

But we'll open the floor to public testimony now. For each person, $I$ request that you state and spell your last name for the record.

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\text { MIMKA VANBEUZEKOM: Mimka, } M-I-M-K-A \text {, }
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last name is vanBeuzekom, $V-A-N-B-E-U-Z-E-K-O-M$.
I'm here predominately to learn -- I know
there's only three of you, and as you pointed
out, you have an important decision you're about to make.

So, as you can see, people are very
interested and so am I. That's the extent of
what my comments will be.

CHAIRMAN MICHAEL GARDNER: Thank you very
much.

Does anybody here who would like to speak
in opposition to the proposal? I see one person
in the second row here. You can come forward

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first, and state and spell your last name for the
record and identifying your affiliation you've
got and I'd ask you to keep your remarks brief.
    STEVE KURLAND: My name is Steve Kurland,
K-U-R-L-A-N-D. I'm with Za Eboo Restaurant in
Kendall Square. We got this letter and there's a
couple of things I thought I would take exception
to.
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There's a point about having a higher fee
for the restaurants that have received free
licenses. However, our license isn't an asset.
We can't sell our license for anything. It seems
unfair not to offer it as an asset at the same
time to pay more. When $I$ say "pay more," for us
for three years, it would be over $\$ 28,000$. So
that's pretty onerous for us.
I feel like we also came in early to an
underserved area, we got the benefit of the
license, which we certainly appreciate, but we're
in a position we're saying now we're in and the area is developing.

We feel like, as a restaurant group, we bring in a lot of these clients and residents to live here, there should be some benefit for that. And the final thing $I$ would say is that all the restaurants are already paying
three-quarters of a percent on our tax. So we start at 6 and a quarter from the state and we're adding in another three-quarters of a percent. I feel like we're paying more than our fair share for what we're doing.

The one consideration $I$ would give is
that you might want to consider a way that
selling a license could be an available thing
down the road or in retrospect. That might help
the restaurants that -- to raise money, it might help us. You would have to go on a case-by-case basis.

## CHAIRMAN MICHAEL GARDNER: One of the

things $I$ neglected to say, at least personally,
in terms of understanding this issue, I would be
interested in whether you're willing to share
annual gross sales. That may be a public -- that may be a piece of private information you're not prepared to share, but in terms of our trying to understand what any additional \$13,000 -- \$7,600 a year means, for us, at least for me, I would be interested to know that.

EXECUTIVE DIRECTOR ELIZABETH LINT: I
would tell you that it's in our rules and
regulations that the License Commission has the right to inquire of anyone's gross sales at any time.

CHAIRMAN MICHAEL GARDNER: So one of the
things that we may, in fact, decide to do in
terms of evaluating this, is to make such an
inquiry, and, sir, so you can give us an estimate

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now if you want, or you can wait for the letter.
    STEVEN KURLAND: I would prefer to give
it to you discreetly. I will tell you that
$10,000 a year is a big chunk out of the
profitability. The average restaurant in America
is making 5, 6 percent, bottom line. Some are
probably doing better than that.
    As an example, a million dollar
restaurant is making $50,000 a year in profit.
And now 8 or 10 of that would go to this, which
is a substantial amount of money.
    CHAIRMAN MICHAEL GARDNER: 7,666.
    STEVEN KURLAND: I would be glad if you
want to give our sales to somebody discretely, I
would be happy to do that.
    CHAIRMAN MICHAEL GARDNER: Is there
anybody here who would like to speak in favor of
the change in rules?
Don't all come forward at once.
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I believe that $I$ saw the person in the front row had his hand up second, so why don't you come forward and state and spell your last name for the record and if you're affiliated with an establishment, spell its name.

GARY STRACK: Gary Strack.

CHAIRMAN MICHAEL GARDNER: Spell your
last name.

GARY STRACK: $S-T-R-A-C-K$. I'm from

Central Kitchen and Firebrand Saints. Firebrand Saints, $\mathrm{F}-\mathrm{I}-\mathrm{R}-\mathrm{E}-\mathrm{B}-\mathrm{R}-\mathrm{A}-\mathrm{N}-\mathrm{D}$ S-A-I-N-T-S.

And so I'm in the unusual position of actually having a license which $I$ purchased in 2004, and also being granted a no-value license, so I think $I$ have a unique perspective on this particular matter, and I'll limit my comments to the idea that of leveling a playing field.

Once licenses became available no-value
licenses in my first -- in the first community I
was in which is Central Square, that asset was devalued at that point because people could come in and compete.

When we were first issued that license,
it was in, I think, 2004. I can't really
remember. But it was awhile ago.

EXECUTIVE DIRECTOR ELIZABETH LINT:

Before I was here.

GARY STRACK: I think Benjamin Barnes was
here.

FIRE CHIEF GERALD REARDON: I was here.

GARY STRACK: You were here. But the
prevailing wisdom at the time was they were
actually trying to take -- reduce the number of
licensees, which didn't make a ton of sense. Not
only did we pay $\$ 120,000$ for that original
license, pocket license, because there was no
other licenses available in Central Square. We
had to give back the beer and wine licenses we

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originally started with. That was a heavy tax to
start selling alcohol in Central Square.
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    When the first license came, no-value
    license, which $I$ believe was in my neighborhood
which $I$ believe was Rendezvous, came around --
actually came -- I actually supported that
decision because, to be honest, it was better for
the community. The other thing is it didn't make
a ton of sense. But I think now with
proliferation of licenses around, that asset is
already reduced for me.
So that's one idea. The second idea is
that the community in Kendall Square, we're
trying to develop, is a bunch of entrepreneurs
going in and taking a lot of risk. It's not
necessarily about gross sales. It's about how
much capital we've invested and what we're trying
to do to create that community. And it seems at
this stage, early stage, for a lot of us in

Kendall Square punitive for the city to come after us for more money for this license when we're trying to develop this area and at a stage of risk, and we're still trying to develop what we sort've successfully have done in Central

Square that we're trying to do in Kendall Square. CHAIRMAN MICHAEL GARDNER: Is this a
point in time that you can foresee it will not be so onerous?

GARY STRACK: Yeah, I think there's a certain development level in the community where all of a sudden you can say the fees are worth $X$. We understand you have increased costs, but at this point, it doesn't seem reasonable. CHAIRMAN MICHAEL GARDNER: AS I
understand it, in terms of at least the Kendall

Square argument, it has to do with the level of capital investment that still hasn't been amortized.

GARY STRACK: Absolutely, you know what $I$ mean, and where we are in terms of developing that area. So if we're talking about overall development of that area, you know, some businesses are struggling, some people have -businesses have taken different positions in the community.

I think there's this perception that things are going exceptionally well because of all the business interest.

On the ground, this is still a developing community and it needs time to grow.

CHAIRMAN MICHAEL GARDNER: Thank you very
much. I'm going leave it. If you got questions?

FIRE CHIEF GERALD REARDON: Quick
question. Has anyone thought about all licenses being equal, so to speak, in terms of number of seats?

GARY STRACK: I'm sorry. I don't
understand the question.

FIRE CHIEF GERALD REARDON: I mean a no-value, but in terms of the number of seats of no-value, there's a lot of variation in the number of seats assigned to a license. My thought at times was if there was an increase, it would be coupled to a number of seats instead of across the Board.

GARY STRACK: I think it's very difficult because a very large place could have taken on more risk. So, therefore, it could be onerous to them. A smaller place could not develop the kind --

FIRE CHIEF GERALD REARDON: I can tell
you, I get questions every now and then, you feel as though that the license for 50 seats that person be charged the same as someone who has 250 seats, for example?

GARY STRACK: To me that doesn't make a
ton of sense. I think basing it on seats makes
the most sense because the idea is that somehow
is tied to revenue. We wouldn't want -- you
know, I have 180 seats in Kendall Square, you
wouldn't want someone with 50 seats have the same burden.

FIRE CHIEF GERALD REARDON: Thank you. CHAIRMAN MICHAEL GARDNER: Has the mix in the room changed? Does anybody want to speak in support of the proposal?

All right. Mr. Smith, why don't you come
forward. I'm looking to see who raises their
hand next in terms of trying to figure this out. TERRENCE SMITH: Terrence Smith, Director
of Government Affairs, Cambridge Chamber of

Commerce. And we're actually in the same
situation as Mr. Strack is. We have members who
are -- we probably have a lot more members who
have value licenses than we have with no-value

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licenses mainly because there are more value
licenses in the city.
    But our concern is at this point in the
infancy of the current process of granting
no-value licenses, this is probably too early.
We understand that the city has additional
expenses with the additional licenses, although,
I think the number of licenses -- the increase is
under 15 since this policy went into effect.
    One thing I did want to thank the License
Commission for doing or not doing, is raising the
license fee on the for-value for at least the
last ten years.
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    The easiest record \(I\) have is from 2004.
    So thank you for that.
In terms of the services, one of the
things that no-value license has done is create
additional activities in a couple areas,
primarily Kendall Square, where that was a goal

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of the city. That has resulted in increased
property values, which resulted in increased
property taxes, which can pay for increased
services.
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                    I'd also point out that the License
    Commission has served as a profit center for the
city for as far as back as I can find records,
which is to the 2004-2005 budget.
So there's an opportunity, I would think,
to increase the staffing within the current
resources of the License Commission realizing
that's funds that won't go to free cash which
would then result possibly in an increase in my
property tax as an owner, but I'm willing to live
with that. I think it's too early to do this.
If one of the issues that has been raised
is leveling the playing field and appreciate that
the for-value licenses haven't seen an increase
in their fees, maybe a possibility as to look at
the approximately 10 million dollars in license
fees in the last ten years the city has paid into
the -- into free cash and maybe reducing the fees
on the for-value for some period of time and
making up for the revenue shortfall in the funds
that they have already paid for the city.

Thank you.

CHAIRMAN MICHAEL GARDNER: Thank you.

Since you represent both, I'll ask you this
question, and anybody else who has information
about it could also comment when they speak, and
that is, we heard that the for-value license is
actually an asset. Something presumably that can
be sold. I take it that it's also a liability or
at least it was a liability initially in terms of
the startup of the business end, capitalization
needs that were required, and given that, I'm
wondering whether or not you or any of the other
persons with experience here, essentially think
there's no difference between a for-value and a not-for-value in terms of the economic impact on the owner. If you purchase it, you got it to sell, and if you got it to sell, you still have to pay for it.

TERRENCE SMITH: It's a different impact on the owner. I've talked to some of our members who have for-value licenses and the couple of years, usually the first few years after purchasing the license, it -- it's an additional expense that can burden their cash flow.

However, once they get sort've over a
hump, it becomes an asset they can use to
leverage against additional investment, either
their existing facility or in opening additional
facilities.

CHAIRMAN MICHAEL GARDNER: Okay.

TERRENCE SMITH: So it works both ways.

Particularly in the case of Kendall Square and

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some of the encouragement the city is looking to
in Central Square and Inman Square and other
parts of the city, the -- the nontransferable
licenses reduce a level of risk in going into
those areas, an additional cost that I think is
positive for the city in terms of these other
things.
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And I should also mention, as it was
mentioned, as the increase in the meals tax that
the city adopted, $I$ believe three years ago,
that's currently 3.5 million dollars in revenue
which I believe is somewhere between 750,000 --
$\$ 575,000$ more than the original estimates were,
and part of that is the growth in the restaurant
industry, particularly the licensed restaurant
industry in Cambridge over the same period.
CHAIRMAN MICHAEL GARDNER: Am I right
that this is born entirely by the patrons?
TERRENCE SMITH: Well, that assumes

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that --
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CHAIRMAN MICHAEL GARDNER: To the extent
that it increases --

TERRENCE SMITH: Under the bill like any
other tax it determines -- any other sales tax,
not something I'm an expert in, but $I$ know a
little bit about, if a person walks into an
establishment expecting to spend $\$ 25$ and the tax
moves that up to $\$ 27$, then they'll either
purchase a cheaper entry or they won't come back
to that place. It does have an impact on
people's choice.
CHAIRMAN MICHAEL GARDNER: Thank you.

Thank you very much.

EXECUTIVE DIRECTOR ELIZABETH LINT:

Mr. Chair, I want to correct Mr. Smith. It's not 15, it's 21.

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CHAIRMAN MICHAEL GARDNER: I ask you to
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state and spell your last name for the record and

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if you're affiliated with a restaurant,
identify --
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    MICHAEL KRUPP: My name is Michael, last
    
Area Four Restaurant in Cambridge, Kendall
Square. I would like to echo the comments made.
Specifically though about the risk we took coming
into Kendall Square. There was nothing there.
And while we didn't necessarily bring the
Microsofts and Googles of the world to Kendall
Square, we certainly added value to their
experience there. And quite frankly, with any
business deal you look at risk and you look at
reward. We took a lot of risk coming in here and
we would hope that the city could appreciate what
we've done and grown this area and offered
services.
I look at the faces in the room and I
would say most of these people are from the

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Kendall Square area. It would be a dramatic
impact on our bottom line and that's what you
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have to consider when dealing with the restaurant
business as Gary had mentioned.
'We do not make a lot of money compared
to the rest of the world. Our margins are very
little.

CHAIRMAN MICHAEL GARDNER: Would you tell us if the fee structure that's being proposed had been in place when you were considering business opportunities in Cambridge or Kendall Square you would not have invested?

MICHAEL KRUPP: I can't answer that
question because, quite frankly, it didn't
happen, but $I$ can look at Boston. And I can tell you that we're not alternatively looking in

Boston because of the prohibitive cost of liquor licenses there. And what has happened in Boston to the restaurant industry, you have large scale
chains are the only ones who are able to do business in Boston. If you look at the faces in the room, we're all independent operators here. This is very important to us. If we're making five or six percent another $\$ 20,000$ a year is significant.

I would like to ask a question because
this is -- we received the letter, but there hasn't been much information. How do we go about finding information about how this helps the city? I understand there's a stress on services.

The example given was what transpired at Naga previous to this. I have to be honest with you, I think that's a bad example.
We look -- again, we're restaurant
owners. We sell food. We offer services.

Alcohol, while is a certain percentage of our sales and important percentage of our sale is not the end all be all. We have other expenses we
have to consider. Paying our chefs, payrolls, servers, everybody involved that a bar that
focuses primarily on alcohol sales does not have to deal with.

I can't stress enough how much this would hurt us and how much it could potentially hurt the business of Cambridge. This is a cost that we have to pass onto our guests. It would have to dramatically increase the price of what we sell.

CHAIRMAN MICHAEL GARDNER: What would an individual bill, menu, tab, check increase be for you to cover $\$ 7,667$ a year?

MICHAEL KRUPP: I couldn't do the math. CHAIRMAN MICHAEL GARDNER: It has to be a less than a dollar, does it.

MICHAEL KRUPP: On a $\$ 20$ tab?

CHAIRMAN MICHAEL GARDNER: In terms of
the number of tickets you write a year, what do

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you need to cover $7,600?
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MICHAEL KRUPP: If we're saying it's a
dollar a person, a dollar a person, if $I$ could get an additional dollar or two per check
average, that is a significant amount of business for me. That's a lot of business. So if $I$ have to spend that instead of making that, that's

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tough. I think --
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CHAIRMAN MICHAEL GARDNER: How many tabs
do you run a year? How many individual checks?

MICHAEL KRUPP: I couldn't tell you how
many. But I'll tell you, I sold about 50,000
pizzas last year. That's a lot of pizza pies.

It's not steak and lobster dinners.

We maintain a relative low check area
because it's important for us.

I think the disconnect that happens here,
and unfortunately, I think it's a cultural
disconnect is that what the perception of the

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restaurant is to those not involved in the
restaurant industry.
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    The restaurant industry is very hot now,
    it's on the television. Chefs are being
celebrities.
CHAIRMAN MICHAEL GARDNER: We understand
you need to keep down labor and food cost to run
a successful industry. So okay, all right.
MICHAEL KRUPP: And you're right, but the
question is $I$ don't think you recognize how much
of a struggle that is when we deal with
constantly rising cost of goods. We already have
the highest minimum wage in the country and,
gosh, I've got nobody who I'm paying minimum
wages to. Everybody is above that. It's a
challenging business and that's really what I
want to reiterate. It's a challenging business
in a challenging time and challenging area.
CHAIRMAN MICHAEL GARDNER: All right.

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\begin{aligned}
& \text { Thank very much. } \\
& \text { Ma'am? } \\
& \text { SARAH SHABANA: My name is Sarah Shabana, } \\
& S-H-A-B-A-N-A . \quad S-A-R-A-H . \\
& I^{\prime} m \text { from Basha Cafe, } 26 \text { New Street. I }
\end{aligned}
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have been in the restaurant business for 90 days.

It's been a very challenging 90 days. And
there's a whole a lot of expenses that goes into
it. It's building the area. The area is
industrial. Trying to change the culture of it
and trying to make a restaurant and a good -- you
know, bring in the clients. It's kind've of a difficult thing. It's been hard as is, you know, between the operation cost of the business and
the licenses and trying to build a business and
candidly to see it double in the license fee is
kind've like devastating at this point in time.

We all know it takes about a year or two to
actually build a business up.

Seeing it in the first 90 days makes it difficult and it makes you recalculate is that really how can $I$ make this work.

CHAIRMAN MICHAEL GARDNER: Okay. Thank you very much.

Sir?

JAMES WILLIAMSON: My name is James

Williamson. I live at 1000 Jackson Place.

CHAIRMAN MICHAEL GARDNER: Spell your
last name?

JAMES WILLIAMSON: W-I-L-L-I-A-M-S-O-N.

And that's in Cambridge.

If I may, just on a personal note. This
has been my first opportunity to come in, Chief Reardon, on having had the good sense to deploy interoperable radios before September 2001 . And that was a major achievement, which you deserve commendation. I think -- I'm interested in this as a public policy issue for the City of

Cambridge and as a business policy issue.

On the face of it, $I$ have a concern about how much of an increase this looks to be without having some of the numbers that $I$ think could be useful and it's pretty steep increase in quite a short period of time.
My sense of it's -- I would like --
partly $I$ have questions about this and $I$ think any good public policy should be built on the best understanding possible, including numbers. MIT is right down the road. MIT is good at numbers, and $I$ would hope that we could be good at numbers too when we come up with these kinds of policies.
It's not clear to me that the
nontransferable license is a no-value license.
It would be interesting to try to get a
handle on exactly is there a value to this
nontransferable license and that would help
balance to the extent balancing is important to
the transferable licenses, what -- is there a way to quantify, in fact, the value that may exist in a nontransferable license?

I think it would be, from my point of
view, useful to understand why, for example,
there's a cutoff at 50 seats that's proposed. Is
there something magical about what happens when
you get 45 seats and when you have 60?

I just don't happen to understand where
the number, the grandfathering to 2008 comes
from. Where does the number $\$ 5,000$ for three
years come from?

These numbers could just be pulled out of
the air or they could be grounded in rendering of what real values are that are being generated.

And that's where $I$ think the -- one of
the key questions may arise and deserve careful
investigation, and that is, as the value of being

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able to sell liquor in an area like Kendall
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Square may grow, what is -- what is it fair to
ask in return? At what point does it begin to be
fair to ask for additional value back to the city
to help pay for additional expenses?
But I really think there's a need for
really careful examination of numbers and what
makes sense rather than just what's -- and to see
that the rationale laid out in a document that
everybody can look at and discuss and argue about
rather than just have some numbers and then
sort've say, "Well, does this seem reasonable?"
So I would ask that you look carefully at
the numbers.
CHAIRMAN MICHAEL GARDNER: Anyone else to
be heard? Sir?
MING TAI HUH: My last name is H-U-H.
THE REPORTER: Your first name, please?
MING TAI HUH: First name is $\mathrm{M}-\mathrm{I}-\mathrm{N}-\mathrm{G}$

T-A-I. I'm co-owner of Puritan company on

Cambridge Street. Different from some of my
colleagues who are entrepreneur owners. I'm in

Inman Square. I am only open seven months and
the increase in the fees and a clarification on
the $\$ 5,000$ would be helpful. As it stands as I
read the document, I'll pay $\$ 9,000$ in the next
five months, the amortization of the $\$ 5,000$ makes
sense over three years, but you were expecting a
$\$ 5,000$ check pretty soon. Restaurant businesses
are very difficult. I come traditionally from
the telephone communications, technology
background where profit is 8 to ten times higher
than the restaurant business. A lot of us here
aren't here to get rich. We're here to do
something we love. Something we're really
passionate about.

So rather than explain a lot of the other
comments that $I$ agreed with from my other

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colleagues, I would like to flip around the
opportunity to say, "Well, what happens to say if
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you were actually to give me this money, what
would I do it with it?" So, in other words, say
that the fee increase was already in place and
you were lowering it. I would directly invest
that money into my existing business, I would do
something to improve my property. Space, for the
purpose of attracting guests and do what $I$ do
successfully and effectively. I don't think it's
something a young business can afford unless --
once you get big bills, you really get close to a
zero balance, it can destroy your business for
good.
I'm very much against the fee increase.
I would like to see what it is that the city
really needs to survive and we can all come to an
agreement what we can do together.
CHAIRMAN MICHAEL GARDNER: So let me ask

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you in terms of your making the decision a year
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ago or 15 months ago to explore this and try to
do this in Cambridge, how important was the
existing fee structure that existed to your
decision, and had it been either twice as high or
a third again as high, or any other number, would
that have made any difference with respect to
your decision to invest?
MING TAI HUH: I would have done the same
exact thing I would have done, I would have built
a financial model. That's my background. That's
what $I$ do. I would say this is the amount of
money I need to make to keep the doors open. And
this difference would have been a part of this.
I would have raised more money to help me get
through the tough times or $I$ would have -- I
would have had a different piece of real estate
to pay lower money. I would have definitely
looked at location for sure as the number one
thing to defer some of the costs.

CHAIRMAN MICHAEL GARDNER: Thank you very
much.

Anybody else who would like to be heard? Sir?

STEVE POSTAL: My name is Steve Postal, P-O-S-T-A-L. I'm a chef/owner of the soon-to-be Commonwealth in Kendall Square.

I agree with a lot of what everyone else
was saying. To me, it feels a little bit like a bait and switch almost for me because I'm just starting and I'm scraping by with every last penny counts. To add this on to me, it's -- I don't have the money. I don't have any people going in yet, so it's a lot for me to handle.

And saying level the playing field, I guess if you subscribe to the belief that the no-values lower the value of the existing one by raising our fees, that doesn't help them, that just helps

Cambridge. They don't get the money, right?

CHAIRMAN MICHAEL GARDNER: I don't think we're proposing to give it to them.

STEVE POSTAL: You can't say you're
leveling the playing field.

FIRE CHIEF GERALD REARDON: You may get some support.

STEVE POSTAL: But not unless you give it to them.

CHAIRMAN MICHAEL GARDNER: I'll just ask you and you can decide to answer or not.

STEVE POSTAL: Okay.

CHAIRMAN MICHAEL GARDNER: I'll ask the
room then, so in terms of the start-up problems,
would it -- from a public policy point of view make more sense to leaving existing fees the way
they are for the first $X$, three or five years and
then either put them into effect as proposed or
stagger them and gradually put them into effect
so at least the people who are targeted are the ones who, in fact, have been able to be successful under the existing structure?

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STEVE POSTAL: I can't really answer
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that.

CHAIRMAN MICHAEL GARDNER: Thanks very
much.

Okay. Come forward and identify yourself and state and spell your name for the record, and then you can speak.

FERNANDO LEON: $\mathrm{F}-\mathrm{E}-\mathrm{R}-\mathrm{N}-\mathrm{A}-\mathrm{N}-\mathrm{D}-\mathrm{O}$.

L-E-O-N. Kiki Tapas on 3rd Street.

So I agree with everything that's been
said. If you guys can figure out a way to make it so that we own these licenses, I would be happy to pay more.

To answer your question about would it have affected my decision to open the restaurant if the fees were higher? Yes. I would have gone
out and bought a license. I would've paid the higher fees.

CHAIRMAN MICHAEL GARDNER: Well, you
shouldn't have ever gotten a license if you had the capacity to go out and buy a license because we're not supposed to give it to you if there's no license for sale.

FERNANDO LEON: There's always licenses available for sale at the right price.

CHAIRMAN MICHAEL GARDNER: In terms of
the response, $I$ suppose one of the things is that we, in fact, change the structure and don't make them no-value licenses, but we sell them. Sell them for market price.

FERNANDO LEON: Sell them if you're gonna increase the price, that, you know, in five or 10 years, then you have the option to buy it.

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CHAIRMAN MICHAEL GARDNER: Thanks very
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much. Appreciate it.

## Sir?

DAVID DOWNING: David Downing,

D-O-W-N-I-N-G. And $\quad$ work for City Retail.

We're a commercial brokerage in Kendall

Square. We do a lot of work with the landlords in the area, MIT, Alexandria, Biomed are the major landlords in Kendall Square. And I would say that my perspective, obviously, it's a negative considering Kendall Square. Really the intent of these licenses was always as an economic development tool, right, to help people overcome kind've a risk of coming new areas specifically like Kendall Square. I can tell you we did almost ten restaurant deals in the last few years. That won't have happen if they had to go out and purchase a license on the open market. Obviously, they did do a search and there wasn't a license available, otherwise, they would have had to buy the license.

> So I could say that from an economic
development perspective, the change you've seen
in Kendall Square is a big reason for that, these
licenses you're issuing. So I do think if you're
doubling the fees and taking on fees on top of
that, especially for early stage restaurants in a neighborhood that's developing, it's a lot.

It's not Harvard Square. It's not even

Central Square. There's still nights and
weekends that are really slow for these guys. So to take on these stray fees, you might start even to see more restaurants dropout and leave. And they aren't making -- they're making huge investments. Hundreds of thousands, millions of dollars into the restaurants. The landlords are making large developments as well. Everybody is in the same ballpark. They want to make the area better particularly for Kendall Square.

I had a question actually. These
licenses you actual -- there's areas that are
capped, right? Like Harvard? There's some other areas in Cambridge that are capped, so you
actually can't go out and get a no-value license, correct?

EXECUTIVE DIRECTOR ELIZABETH LINT: Yes.

DAVID DOWNING: And the reason I ask this
question is because $I$ think there's a different
perspective of a value of a license in Harvard

Square versus a value of a license in Kendall

Square.

EXECUTIVE DIRECTOR ELIZABETH LINT: Do
you want me to explain the cap?

CHAIRMAN MICHAEL GARDNER: I don't want
you to explain the cap right now in the interest
of time other than to say it's complicated and
you can have an off-line conversation with her.

DAVID DOWNING: I think it's important to
the content of the discussion. In Harvard Square

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you can't go --
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EXECUTIVE DIRECTOR ELIZABETH LINT: You can.

DAVID DOWNING: Full liquor?

EXECUTIVE DIRECTOR ELIZABETH LINT: You
can do it anywhere in the sale.

CHAIRMAN MICHAEL GARDNER: We evaluate it
case by case. Is that fair, Ms. Lint?

EXECUTIVE DIRECTOR ELIZABETH LINT:

There's more to it. Call me any time.

DAVID DOWNING: My whole time point is
that $I$ think the increase early on for some of these restaurants is quite an increase.

CHAIRMAN MICHAEL GARDNER: I won't ask
you to comment of this because we want to go on,
but when people say they're investing millions of
dollars in the development, it makes me think
that these fees would be a very, very small part
of that calculation, so I'll take --

DAVID DOWNING: They have to pay the debt and equity back, that's the thing.

CHAIRMAN MICHAEL GARDNER: Sir, come
forward.

## CHARLES MARQUARTT: I'll be brief.

Charles Marquartt, $M-A-R-Q-U-A-R-T-T$,
representing Cambridge Local First.

First of all, we wrote a letter which you have where we expressed concerns about the speed and immediacy and growth of that, we're hearted by the response that you're listening and the fact is it's not a quick snap decision. We appreciate the comments by some our members and some people who should be members because they're all local business folks, and what you're seeing in Boston is what we don't want to see happen in Cambridge. We actually applaud them all for being locally owned, locally grown and staying local. And to lose that and have chains come in

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and replace them would be as a local business
community and organization a shame that we strive
and fight against. So we look forward to
additional information to make this in a way we
can keep out the chains and keep these folks
employed locally.
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    And lastly, Commissioner Haas isn't here,
    but we don't want to underestimate the value that
these folks have put in making our neighborhoods
safer. I know that sounds a little bit
contradictory being a restaurant with beer and
wine alcohol safer.
CHAIRMAN MICHAEL GARDNER: Doesn't sound
contradictory to me at all. We get it.
CHARLES MARQUARTT: So I'm good. I'll
leave that unless you have any questions.
CHAIRMAN MICHAEL GARDNER: Thank you.
Anybody else who would like to be heard?
Sir?

MICHAEL STAUB: My name is Michael Staub, S-T-A-U-B. My address is 103 Blanchard Road. I'm a restaurant consultant in Cambridge. I have been in the restaurant industry for over 30 years. I've worked with over 25 Cambridge restaurants.
Many of my clients are here tonight and I
have been involved with a number of no-value licenses.

First of all, $I$ would like to thank the

Commission for the implementation of these
no-value licenses and the concept because it's
been instrumental in the success of many
restaurants, particularly in the Kendall area
where $I$ have done a lot of work.
And it created a new dining center in

Cambridge to revive the South End. It created hundreds of jobs, and by my quick math, close to $\$ 200,000$ of the local option additional meals
tax.

This is a highly competitive capital
intensive and low margin business. The cost of
the alcohol beverage license on the open market
is a distinct barrier to entry for most of these young chefs and entrepreneurs. I believe this policy will stifle development. It's unfair and
it's retroactive application and unbalanced in
its application. Small owner-operator
restaurants will be crowded out by the larger better capitalized organizations which can more easily afford its fees. The restaurant industry is often called a game of nickels and this new policy, $\quad$ feel, will
make it a game of pennies. I urge you to
reconsider this proposal.

CHAIRMAN MICHAEL GARDNER: Thank you.

Any other members of the public who would
like to be heard?

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        Ma'am?
        SARAH MURNANE: I'm Sarah Murnane,
M-U-R-N-A-N-E. I'm from Abigail's in Kendall
Square. First of all, I'd like to say I'm proud
to be here with these people. Most of these
people are from Kendall Square. We have all
recently opened up in the neighborhood, and to be
honest, I think we have done a pretty good job of
revitalizing, bringing life to Kendall Square
because after 5:30 when businesses closed, there
was no one around. Now it's become a
destination. We all contributed to that.
    My big fear with this license increase is
by the time our lease is complete, we will have
paid above market value for something that we
don't actually own. We have nothing to transfer
or sell, we're in a position we're trying to sell
a business, and whoever comes in and buys it, has
to go before you and hopefully acquire a no-value
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license themselves. I'm not just trying to
protect my family and support my family, I'm
thinking of my employees. I have 40 people that work for me. That's 40 jobs from my restaurant alone. Most of the people here would have a comparable amount of people working for them. When we came into the neighborhood, there weren't any restaurants to buy, so we all had to build from scratch. It's hugely prohibitive. So to have that no-value license available made it possible, and $I$ will say that $I$ would have strongly reconsidered a different neighborhood if

I had to purchase a liquor license, but I'm concerned if this increase goes ahead, I am in a very vulnerable position as everybody else here because we don't have anything to sell. And those people $I$ know $I$ can understand their frustration because they purchased or spent a lot of money purchasing a liquor license, but that

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will maintain some value, probably a lot of value
    over the course of a 10-, 20-year lease.
    I urge you not to go ahead. We
    understand you have added costs, but I think
    there's a fairer way to do this, maybe some sort
    of rent-to-own-type policy where you know at the
    end of our leases, we have the opportunity to buy
at a reduced rate.
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    CHAIRMAN MICHAEL GARDNER: Thank you very
    much.
Are there any members of the public who
would like to be heard?
Please come forward.
BARBARA BROUSSARD: Good evening.
Barbara Broussard, B-R-O-U-S-S-A-R-D. I'm coming
as president of the East Cambridge Planning Team.
I'm not a restauranteur. I do frequent them. I
have lived in East Cambridge for 20 years on 3rd
Street, and it has been very difficult for the
members of the community to have a safe feeling walking down from Cambridge Street to Kendall

Square for many years. We have spent a lot of time supporting all of these small establishments because that's what the East Cambridge neighborhood would like. We don't want big box or big names. We want something small. Where the people know each other and we are able to communicate. It took us awhile to convince a lot
of the developers to not go for the big names. So this is a part of our community. We now feel safe walking down to Kendall. We have a whole variety of small restaurants that we can patronize and small shops. And we worked very, very hard, and the feeling of being able to walk
there safely balances out. We know the city
probably needs more people to do the
administrative tasks, but $I$ can tell you in the
three years that some of these restaurants have

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come, I don't believe they were able to amortize
exactly their investment in building up the
sites. We're doing everything in our community
to support them. Thank you.
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            CHAIRMAN MICHAEL GARDNER: Thank you very
    much.
Any other members of the public that
would like to be heard?
Seeing none, I will make the motion to
take this under advisement to have further public
discussion.
EXECUTIVE DIRECTOR ELIZABETH LINT: Okay.
FIRE CHIEF GERALD REARDON: Second.
CHAIRMAN MICHAEL GARDNER: Motion having
been made and seconded, all those in favor,
signify by saying "aye."
FIRE CHIEF GERALD REARDON: Aye.
CHAIRMAN MICHAEL GARDNER: Aye.
None opposed.

I want to express my appreciation to all
of you who had to sit and wait this evening while

I sorted out my own schedule, and I apologize for
the inconvenience to you. I also appreciate all
of you speaking forthright and frank ways about
the challenges you're faced with and your
reactions to this proposed public policy and for
keeping your remarks generally brief and to the point. We promise you further discussion. EXECUTIVE DIRECTOR ELIZABETH LINT: Do
you want a specific date?

CHAIRMAN MICHAEL GARDNER: I don't at
this point. I want to make sure Commissioner

Haas is available, has the opportunity to review the record and all of that.

EXECUTIVE DIRECTOR ELIZABETH LINT: Okay.

CHAIRMAN MICHAEL GARDNER: Okay. So why
don't you announce this, Ms. Lint.

APPEAL: VICTOR MIREKU

## EXECUTIVE DIRECTOR ELIZABETH LINT:

Appeal: Victor Mireku, holder of a

Cambridge Hackney License \#28955, due to the denial of his hackney license renewal.

CHAIRMAN MICHAEL GARDNER: So why don't
you just please, you can have a seat, state and spell your last name for the record and we'll here from Ms. Lint about that reason for the denial. Let him spell his name.

VICTOR MIREKU: Victor Mireku,

M-I-R-E-K-U.

CHAIRMAN MICHAEL GARDNER: Thank you.

We'll hear from Ms. Lint first and then we'll here from you, okay?

EXECUTIVE DIRECTOR ELIZABETH LINT:

Officer Zeto denied the renewal of Mr. Mireku's Hackney license due to his driving record. He appealed that decision to me.

Our Hackney rules and regulations state
if you have violations, more than four violations in a seven-year period, you're no longer eligible to operate.

So we had a hearing on June 19. At this time Officer Zeto explained he didn't renew his license and he had 11 motor vehicle violations within a seven-year period.

He also stated, Officer Zeto, that he had given the gentleman three chances to improve his driving record by renewing his Hackney license every year for one year only for the past three years, and stated that if he continued to have violations, that that was it.

And, unfortunately, he had five more violations. In addition, he took the safe driving class on two occasions and continued to rack up violations.

As a matter of public safety, I
determined to uphold Officer Zeto's decision that
his driving history indicated that it just isn't safe for him to be operating in the city.

CHAIRMAN MICHAEL GARDNER: Sir? So you
heard what Ms. Lint said. You had your prior
hearing. You understand the reasons.

FIRE CHIEF GERALD REARDON: You were in here before for this, correct?

VICTOR MIREKU: No.

FIRE CHIEF GERALD REARDON: You were not?

VICTOR MIREKU: No.

CHAIRMAN MICHAEL GARDNER: Just tell us
why you've appealed and why we should overturn what Ms. Lint did.

VICTOR MIREKU: The man and woman, I've been driving in the City of Cambridge for the past ten years, and $I$ have been driving for ten years, come tomorrow I'll be 47 years old. I've never had an accident. All accidents, which I was involved was from the second party. And all
the citations that were made on me, were mere unfortunate situations that happened to fall on me. The citations $I$ received were all in terms of speeding. And the speeding that the officers wrote on the citations were not more than five -about five of the speeding limit level. I never exceeded the speed limit more than five or six
or even above ten. It was within a reasonable
driving speed that they cited me.
Unfortunately for me, $I$ was not able to
be given the chance to -- for them to notify the
speeding violation in a 30-zone area, I happened
to be driving above the 30 zone area which is
above five and the officer cited me.
When I went to the magistrate for a
hearing, I explained to him that $I$ was just
driving a normal drive, it wasn't anything above
my speeding limit. It was normal driving our
time and then, unfortunately, it happened that
the officer picked me up on his radar that $I$ was doing 35 or 45 in a 30 mile zone or something like that. It wasn't driving above my speed limit. I know if you exceed even by one, you have violated the law. But it wasn't something like racing, chasing anybody. It was normal driving. It was unfortunate the law was not on my side. I know very well this is what $I$ do as a living to take care of eight people in my family. I'm taking care of my mother, my two aunties, two kids, and a wife. On top of these I'm paying mortgage with this job that $I$ 'm doing. I came into Cambridge work 12 hours everyday for six days in a week.

I drive in the streets of Cambridge,
there's no way in Cambridge $I$ don't know. I
don't even use the GPS because all the streets
are in my palm. I know everywhere in the City of Cambridge.
I know very well that if $I$ speed over
speed, I will be cited. For that reason, I won't
go about driving haphazardly.
Like $I$ said, it was a normal driving that
the officer cited me that I'm speeding. I
explained to him, "Officer, I know very well this
is a 30 zone area, unfortunately I didn't realize
I was above my speed. I'm sorry. Simple as
that." He said, "Well, you can explain it to the
judge." Such a simple situation. I explained it
to the judge. They won't look at the situation
in front of them. I go back to my history of
driving which I'm trying to build, which is very
bad, which I'm trying to billed on it and
conclude that my previous record says that I've
been driving -- $I$ have citations for such and
such a time so definitely you're liable for such
a situation. And why this -- all this problem
happened. I know well the officer has been
giving me chance to perform better. I know. I'm a normal human being. And I'm not -- excuse me to use the word -- a row boat to fix my foot on on a $30--$ what do you call it -- 30 miles per an hour on the gas pedal. Nobody would be doing 30 at a particular time. You definitely exceed the limit or far below. Even the percentage we pick on the street from 80 years back to now, $I$ have never had a complaint from a passenger reporting me to the Hackney officer or even to a police officer that I'm rude or anything like that. I know the ethics of the business. I don't put my business at risk. Unfortunately, they're saying I'm a risky driver, which $I$ really defer to -- I don't drink alcohol. I don't smoke. I'm a clean driver. I don't do any of those other things that would put some people at risk.

$$
\text { So if I'm doing -- I'm driving at the } 30
$$

miles per hour zone and unfortunately it happened

I exceeded my speed limit, that don't mean I'm going to kill somebody. For the past 30 years driving, I have been driving in Massachusetts for 15 years and $I$ have never had an accident with my car. It's the other party which puts me into an accident position.

CHAIRMAN MICHAEL GARDNER: All right.

Thank you. Do you have the driving record? EXECUTIVE DIRECTOR ELIZABETH LINT: I
don't. They were numerous speeding offenses. There were some accidents. I believe they were red light violations. 11 within seven years.

FIRE CHIEF GERALD REARDON: Do we know
how many are recent?

VICTOR MIREKU: Two.

COMMISSIONER MICHAEL GARDNER: Two within
the last year?

VICTOR MIREKU: This year.

EXECUTIVE DIRECTOR ELIZABETH LINT: And I
believe there were some pending.

VICTOR MIREKU: There's nothing pending.

FIRE CHIEF GERALD REARDON: So the two
you got this year, are they both speeding again?

VICTOR MIREKU: That's when $I$ was saying
it was a 30 zone area that $I$ was exceeding the
limit and I explain myself to the officer. I
know this is a 30 zone area and it's unfortunate I was exceeding my speed limit.

FIRE CHIEF GERALD REARDON: Did you go to
the clerk magistrate?

VICTOR MIREKU: I did. And I appeal on
that and I went to the second hearing and they
were all referring to my previous record telling
me my previous record $I$ have a history of what do
you call it? A bunch of citations, so
automatically I'm liable for what has just
happened. They're basing the argument on the citations I received.

FIRE CHIEF GERALD REARDON: I understand what you told us. But it's kind've hard to keep getting citations. There's not a radar on every street corner. Either you have some bad luck or you like to go slightly above the speed limit a lot.

VICTOR MIREKU: That's what I'm saying.

FIRE CHIEF GERALD REARDON: I'm trying to be fair with you in looking at it. If you get caught that many times, you have to be very, very unlucky to get caught by the police, or you do it a fair amount and that's why you get caught.

VICTOR MIREKU: Like I'm saying there are instances that some of these citations I expressed myself to the judge and then he understands me and not finds me guilty on those
issues. But it's unfortunately all those in
front of me, are referring to my previous records
and not looking at the situation. The citation.

FIRE CHIEF GERALD REARDON: I understand that, but when someone catches you on the radar, they don't know your previous record when they're pulling you over because --

VICTOR MIREKU: That's why I'm saying the
officer gives -- takes my driver's license and registration and $I$ say $I$ know the speed zone of that area. I'm sorry. But he did his citation and I go to the hearing and that's where I express myself to the officer, the clerk or the magistrate of the place, this is the situation.

I know very well this is what $I$ do to take care of eight people in my family.

FIRE CHIEF GERALD REARDON: I understand
that.

VICTOR MIREKU: I won't put my life at
risk. I lose my job that's nowhere I can take care of the family behind me.

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Officer Zeto gave you the year to year extension,
I'm sure he talked to you about the need for you
to improve your driving record three different
years, and you didn't do it.
    VICTOR MIREKU: He never spoke to me
directly in terms of this -- until this year when
I'm renewing my license that he came out and he
came out with this situation. But previously he
said my driving record, I need to improve my
driving record. That's all he said. I was
trying to build on my past record so I could have
a good record for --
    CHAIRMAN MICHAEL GARDNER: I don't feel
comfortable in making a decision without looking
at the actual record. So I'm going to make the
motion to defer -- take the motion under
advisement until our next decision hearing which
is July 31st.
EXECUTIVE DIRECTOR ELIZABETH LINT:
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July 31st at 1:00.

CHAIRMAN MICHAEL GARDNER: We're going to
look at this again on July 31st at 1:00. We'll
be here. You're welcome to come if you like.

You don't have to come. We probably won't have
any questions for you unless something comes up
that we need to clarify the record. Do you
understand what I'm proposing?

VICTOR MIREKU: I don't need to come here
on July 31.

CHAIRMAN MICHAEL GARDNER: You don't need
to. You're welcome to come if you'd like. We have a motion pending.

I didn't ask if there were any members of
the public who want to be heard.

I recognize you. State and spell your
last name for the record and you can say what you want.

GAKO BILEL: My name first name is Gako,
$G-A-K-O$, the last name $B-I-L-E-L$.

He's my friend, like a brother to me.

I'm a cab driver. He was the one who introduce me to be a cab driver. When I get my Hackney license, he was the one who showed me. I want to
let you know I'm -- I came with him, he was the one taking care of the family. And besides that, apart from the taxi, he hasn't got any jobs.
I just came to plead, if there's any
changes, you can do something for him, that $I$ would be very, very grateful.
I want to ask because he's fearful. He's
a Christian. We go to one church. He help the church. All he do is through the taxi. And the wife doesn't work that much. The mother is home and they have a mortgage to pay, so that's what I wanted to say. Thank you.
much.

## CHAIRMAN MICHAEL GARDNER: Is there a

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second?
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FIRE CHIEF GERALD REARDON: Seconded.

CHAIRMAN MICHAEL GARDNER: Motion having been made and seconded, all those in favor, signify by saying "aye."

FIRE CHIEF GERALD REARDON: Aye.

CHAIRMAN MICHAEL GARDNER: Aye.

None opposed. We're going to consider this matter again on July 31st.

I appreciate your waiting until the end.

It was really up to you, but I didn't necessarily want to have all this discussion in front a whole room of people so $I$ thought it might be better to wait.

EXECUTIVE DIRECTOR ELIZABETH LINT: We have a few ratifications. 235, 74, sale of 187. The refinance of 187, 101 and 233. The paperwork is all in order.

CHAIRMAN MICHAEL GARDNER: Make a motion
to accept the actions of the executive director?

FIRE CHIEF GERALD REARDON: Seconded.

CHAIRMAN MICHAEL GARDNER: Motion having
been made and seconded, all those in favor,
signify by saying "aye."

FIRE CHIEF GERALD REARDON: Aye.

CHAIRMAN MICHAEL GARDNER: Aye.

None opposed.

So they're accepted.

EXECUTIVE DIRECTOR ELIZABETH LINT: I
will add along the Hackney lines, we have --
unfortunately, we lost our mayor's program
student, but for the very short time he was with
us, he did a great project for us, checked all
the corporations of all the medallions,
discovered many that had been dissolved and it
enabled us to reach out to every medallion owner
that had an issue and we're getting all the

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records up to speed which was long overdue. I'm
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trying to think what else.
That might be it.
FIRE CHIEF GERALD REARDON: Motion to
adjourn.
CHAIRMAN MICHAEL GARDNER: Motion to
adjourn is always in order.
Motion having been made and seconded, all
those in favor, signify by saying "aye."
FIRE CHIEF GERALD REARDON: Aye.
CHAIRMAN MICHAEL GARDNER: Aye.
So we're adjourned at approximately 9:00.
(Whereupon, the License Commission
hearing was adjourned at 9:00 p.m.)

## ERRATA SHEET

INSTRUCTIONS: After reading the transcript of this hearing, note any change or correction to and the reason therefor on this sheet. DO NOT make any marks or notations on the transcript volume itself. Sign and date this errata sheet (before a Notary Public, if required) .

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I have read the foregoing transcript of the hearing, and except for any corrections or changes noted above, $I$ hereby subscribe the transcript as an accurate record by me.

## CERTIFICATE

Commonwealth of Massachusetts

Norfolk, ss.

I, Jill Kourafas, a Notary Public in and for the Commonwealth of Massachusetts, do hereby certify:

That the hearing herein before set forth
is a true and accurate record of the proceedings.

IN WITNESS WHEREOF, I have hereunto set
my hand this 31 st day of July 2013.

Jill Kourafas
Certified Shorthand Reporter
License No. 14903
Notary Public
My Commission expires:
February 2, 2017

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| \#28955 [2] - | 1,666 [1] - | 1:77:6 | 2004 [3] - | 28th [1] - |
| :---: | :---: | :---: | :---: | :---: |
| 1:75:17; | 1:99:6 | 12:48 [1] - | 1:106:14; | 1:78:15 |
| 1:151:3 | 1,667 [1] - | 1:10:5 | 1:107:5; | 2:00 [2]- |
| \$10,000 [1] - | 1:99:3 | 14 [1] - 1:38:6 | 1:113:14 | 1:17:6; |
| 1:105:4 | 1.2[1]-1:46:1 | 14903 [1] - | $\underline{\text { 2004-2005 [1] - }}$ | 1:24:7 |
| \$120,000 [1] - | 10 [4] - | 1:169:13 | 1:114:8 | 2:00am [1] - |
| 1:107:16 | 1:105:10; | 15 [5] - 1:54:1; | $\underline{2008}$ [2] - | 1:5:4 |
| \$13,000 [1] - | 1:115:1; | 1:113:9; | 1:95:19; | $\underline{3}$ [1]-1:11:17 |
| 1:104:8 | 1:136:16; | 1:118:17; | 1:128:11 | 3.5 [1] - |
| \$20 [1] - | 1:147:2 | 1:132:2; | $\underline{2013}$ [6] - | 1:117:11 |
| 1:122:17 | 100 [2]- | 1:158:4 | 1:1:13; 1:4:7; | 30 [12] - |
| \$20,000 [1] - | 1:13:13; | 150 [1] - | 1:5:3; 1:7:15; | 1:58:2; |
| 1:121:5 | 1:98:14 | 1:2:13 | 1:16:3; | 1:143:4; |
| \$200,000 [1] - | 1000 [1] - | 16 [1] - 1:32:2 | 1:169:10 | 1:154:13; |
| 1:143:19 | 1:126:8 | 18 [1] - | $\underline{2017}$ [1] - | 1:155:2; |
| \$25 [1] - | 101 [1] - | 1:65:19 | 1:169:15 | 1:156:7; |
| 1:118:8 | 1:165:18 | 180 [1] - | 21 [4]-1:5:3; | 1:157:4, 18; |
| \$27 [1] - | 103 [1] - | 1:112:4 | 1:7:14; | 1:158:2; |
| 1:118:9 | 1:143:2 | 187 [2]- | 1:16:3; | 1:159:6, 8 |
| \$28,000 [1] - | 10:00am [1] - | 1:165:17 | 1:118:17 | 30-zone [1] - |
| 1:102:15 | 1:60:13 | 19 [1] - | 21st [2] - | 1:154:12 |
| \$5,000 [5] - | 10th [2] - | 1:152:4 | 1:15:9 | $\underline{300}$ [1] - |
| 1:95:15; | 1:3:19; | 1:00 [6] - | $\underline{203}$ [1] - | 1:19:17 |
| 1:128:12; | 1:5:11 | 1:92:6, 13, | 1:41:18 | 31 [2] - |
| 1:130:6, 8, | 11 [2]- | 15; 1:93:7; | 23 [2]-1:1:13; | 1:92:13; |
| 10 | 1:152:6; | 1:163:1, 3 | 1:4:7 | 1:163:10 |
| \$50,000 [1] - | 1:158:12 | 1:00am [2] - | $\underline{2310}$ [1] - | 31st [7] - |
| 1:105:9 | 1105 [2] - | 1:50:11; | 1:38:3 | 1:92:6; |
| \$575,000 [1] - | 1:50:5; | 1:60:13 | $\underline{233}$ [1] - | 1:93:7; |
| 1:117:13 | 1:55:10 | 1:05 [1] - | 1:165:18 | 1:162:18; |
| \$7,600 [2] - | 11:00am [1] - | 1:11:9 | 235 [1] - | 1:163:1, 3; |
| 1:104:8; | 1:50:11 | 1:58 [4] - | 1:165:17 | 1:165:10; |
| 1:123:1 | 11:45 [1] - | 1:11:17; | 24th [1] - | 1:169:10 |
| \$7,667 [1] - | 1:24:2 | 1:17:15, 19; | 1:23:19 | 35 [1] - |
| 1:122:13 | 11:56 [1] - | 1:18:13 | $\underline{25}$ [1] - | 1:155:2 |
| \$9,000 [1] - | 1:8:5 | $\underline{2}$ [1] - | 1:143:5 | 37 [1] - 1:2:5 |
| 1:130:7 | 12 [5]-1:17:5; | 1:169:15 | $\underline{250}$ [2]- | 3:00 [1] - |
| 'we [1] - | 1:57:1; | $\underline{20}$ [1] - | 1:19:17; | 1:18:1 |
| 1:120:5 | 1:64:14; | 1:147:18 | 1:111:17 | 3rd [2] - |
| 02139 [1] - | 1:155:13 | 20-year [1] - | $\underline{26}$ [1] - | 1:135:12; |
| 1:1:12 | 12,640 [1] - | 1:147:2 | 1:125:5 | 1:147:18 |
| 1,500 [1] - | 1:98:15 | $\underline{2001}$ [1] - | $\underline{28}$ [1] - | 4 [2]-1:2:3; |
| 1:99:2 | 1226 [1] - | 1:126:16 | 1:95:19 | 1:50:9 |


| 4/20/73 [1] - | 6:00 [1] - 1:6:2 | 1:77:6; | 1:10:18; | 1:70:14; |
| :---: | :---: | :---: | :---: | :---: |
| 1:14:9 | 6:27 [1] - 1:4:7 | 1:78:15 | 1:11:6; | 1:71:6; |
| 40 [2] - | 6:30 [2] - | Abigail's [1] - | 1:39:5 | 1:133:13; |
| 1:146:3 | 1:1:14; 1:4:1 | 1:145:3 | accident [3] - | 1:166:12 |
| 44 [1] - 1:2:6 | 7,666 [1] - | ability [1] - | 1:153:18; | added [2] - |
| 45 [2] - | 1:105:12 | 1:35:6 | 1:158:4, 6 | 1:119:11; |
| 1:128:9; | $\underline{74}$ [1] - | able [17] - | accidents [2] - | 1:147:4 |
| 1:155:2 | 1:165:17 | 1:6:2; | 1:153:18; | adding [1] - |
| 450 [5] - | 750,000 [1] - | 1:14:16; | 1:158:11 | 1:103:10 |
| 1:4:19; 1:8:3, | 1:117:12 | 1:16:14; | accurate [2] - | addition [5] - |
| 7; 1:11:10, | $\underline{77}[1]-1: 2: 11$ | 1:17:17; | 1:168:15; | 1:15:3; |
| 19 | 8 [2] - | 1:28:3; | 1:169:8 | 1:16:5; |
| 47 [1] - | 1:105:10; | 1:35:17; | accurately [2] - | 1:90:14; |
| 1:153:17 | 1:130:13 | 1:67:12; | 1:7:13; | 1:97:2; |
| 49 [1] - 1:2:7 | 80 [1] - | 1:73:10; | 1:63:14 | 1:152:15 |
| 4:30 [1]-1:6:1 | 1:157:8 | 1:97:16; | achievement | additional [14] |
| 5 [2] - 1:38:5; | 831 [2]- | 1:100:12; | [1]-1:126:17 | - 1:88:15; |
| 1:105:6 | 1:1:12; 1:4:8 | 1:121:1; | acquire [1] - | 1:104:8; |
| 5,000 [1] - | 86s [1] - | 1:129:1; | 1:145:19 | 1:113:6, 18; |
| 1:98:19 | 1:7:18 | 1:135:2; | act [2] - | 1:116:10, |
| 50 [6] - | $\underline{90}$ [4] - | 1:148:8, 15; | 1:22:12; | 14-15; |
| 1:13:13; | 1:83:16; | 1:149:1; | 1:84:7 | 1:117:5; |
| 1:95:18; | 1:125:6; | 1:154:10 | acting [1] - | 1:123:4; |
| 1:98:5; | 1:126:1 | absolutely [5] - | 1:39:1 | 1:129:4; |
| 1:111:16; | 95 [1] - 1:2:12 | 1:47:10; | action [2] - | 1:142:4; |
| 1:112:5; | $\underline{950}$ [4] - | 1:72:17; | 1:74:2; | 1:143:19 |
| 1:128:7 | 1:60:12; | 1:88:6; | 1:79:11 | address [4] - |
| 50,000 [1] - | 1:62:9, 11; | 1:89:15; | actions [3] - | 1:33:14; |
| 1:123:12 | 1:72:6 | 1:110:1 | 1:80:2; | 1:35:17; |
| 5:30 [1] - | 96 [1] - | abutter [6] - | 1:166:2 | 1:64:4; |
| 1:145:10 | 1:60:14 | 1:68:19; | active [1] - | 1:143:2 |
| 6 [2]-1:103:9; | 9:00 [3] - | 1:72:12, 19; | 1:52:10 | addressing [1] |
| 1:105:6 | 1:1:14; | 1:73:19; | activities [1] - | - 1:79:10 |
| 6,320 [1] - | 1:167:12, 14 | 1:74:6, 9 | 1:113:18 | adjourn [2]- |
| 1:98:14 | a.m [6]-1:8:5; | abutters [4] - | actor [1] - | 1:167:5, 7 |
| 60 [4]-1:2:9; | 1:10:5; | 1:53:16; | 1:22:18 | adjourned [2] - |
| 1:50:9; | 1:11:9, 17; | 1:73:3, 12, | actual [2]- | 1:167:12, 14 |
| 1:54:1; | 1:17:15; | 15 | 1:139:1; | adjustment [1] |
| 1:128:9 | 1:24:7 | accept [1] - | 1:162:15 | - 1:58:17 |
| 617.786.7783 | ABCC [6] - | 1:166:2 | add [8] - | administrative |
| [1]-1:1:18 | 1:39:12; | accepted [1] - | 1:23:17; | [1]-1:148:18 |
| 675-699 [1] - | 1:46:10; | 1:166:10 | 1:26:11, 19; | adopted [1] - |
| 1:44:6 | 1:47:6, 8; | access [3] - | 1:31:1; | 1:117:10 |


| advertised [1] - | AGENDA [2] - | alcohol [20] - | alteration [1] - | 1:10:1 |
| :---: | :---: | :---: | :---: | :---: |
| 1:40:2 | 1:2:1 | 1:39:8; | 1:38:4 | annual [5] - |
| advice [3] - | agenda [4] - | 1:40:1; | altercation [2] - | 1:95:14; |
| 1:34:17; | 1:3:17; | 1:48:6, 9; | 1:24:8; | 1:98:2, 6, 16; |
| 1:80:8; | 1:43:8; | 1:49:16; | 1:35:7 | 1:104:5 |
| 1:93:18 | 1:63:14; | 1:66:5, 10, | alternating [1] | answer [7] - |
| advise [1] - | 1:76:6 | 13; 1:68:1; | - 1:99:16 | 1:37:5; |
| 1:93:18 | ago [7] - | 1:70:17; | alternatively [1] | 1:66:16; |
| advised [3] - | 1:45:12; | 1:77:5; | -1:120:16 | 1:67:2; |
| 1:14:18; | 1:47:5; | 1:82:3; | amenable [2] - | 1:120:13; |
| 1:15:1; | 1:96:8; | 1:95:12; | 1:31:4; | 1:134:11; |
| 1:84:18 | 1:107:6; | 1:108:2; | 1:71:19 | 1:135:4, 17 |
| advisement [5] | 1:117:10; | 1:121:17; | amend [4] - | ANY [2] - |
| - 1:92:1, 3; | 1:132:2 | 1:122:3; | 1:54:5; | 1:169:16 |
| 1:93:6; | agree [3] - | 1:142:12; | 1:58:19; | anyway [2] - |
| 1:149:10; | 1:34:3; | 1:144:4; | 1:71:16 | 1:57:8; |
| 1:162:17 | 1:133:9; | 1:157:15 | amended [2] - | 1:90:4 |
| advocate [1] - | 1:135:13 | alcoholic [7] - | 1:53:19; | apart [1] - |
| 1:79:13 | agreed [1] - | 1:4:18; | 1:58:15 | 1:164:8 |
| Affairs [2] - | 1:130:19 | 1:38:2; | amending [1] - | apologies [1] - |
| 1:33:7; | agreement [4] - | 1:44:6; | 1:53:11 | 1:6:5 |
| 1:112:15 | 1:37:3; | 1:45:9; | America [1] - | apologize [4] - |
| affected [3] - | 1:40:14; | 1:48:2; | 1:105:5 | 1:3:3; |
| 1:14:13; | 1:41:4 | 1:50:7; | amortization | 1:84:14; |
| 1:16:15; | 1:131:18 | 1:78:10 | [1]-1:130:8 | 1:85:5; |
| 1:135:18 | agreements [2] | Alex [2] - | amortize [1] - | 1:150:3 |
| affiliated [2] - | - 1:83:18; | 1:8:15; | 1:149:1 | Appeal [2] - |
| 1:106:4; | 1:85:17 | 1:14:5 | amortized [1] - | 1:75:16; |
| 1:119:1 | ahead [6] | Alexandria [1] - | 1:109:19 | 1:151:2 |
| affiliation [1] - | 1:40:11; | 1:137:6 | amount [7] - | APPEAL [3] - |
| 1:102:2 | 1:45:5; | alleviate [1] - | 1:14:15; | 1:2:13; |
| afford [2] - | 1:61:5; | 1:28:18 | 1:39:6; | 1:75:14; |
| 1:131:11; | 1:84:13; | allow [1] - | 1:105:11; | 1:150:19 |
| 1:144:12 | 1:146:14; | 1:50:6 | 1:123:5; | appeal [3] - |
| affordable [2] - | 1:147:3 | allowed [1] - | 1:132:12; | 1:77:6; |
| 1:51:12; | air [1] | 1:77:8 | 1:146:6; | 1:78:13; |
| 1:58:12 | 1:128:15 | almost [4] - | 1:160:12 | 1:159:12 |
| afterwards [1] - | Albert [1] - | 1:20:14; | AND/OR [1] - | appealed [2] - |
| 1:14:3 | 1:31:5 | 1:56:2; | 1:169:17 | 1:151:18; |
| age [1] - | Albertson [1] - | 1:133:11; | announce [1] - | 1:153:12 |
| 1:66:2 | 1:45:19 | 1:137:14 | 1:150:18 | appeals [3] - |
| agencies [1] - | Albertsons [1] | alone [1] - | announced [2] | 1:78:11, 14, |
| 1:34:17 | - 1:45:12 | 1:146:5 | - 1:5:10; | 19 |


| appeared [1] - | 1:50:4; | 1:58:15; | 1:139:1, 3 | 1:108:10; |
| :---: | :---: | :---: | :---: | :---: |
| 1:79:1 | 1:60:10 | 1:72:5 | Areli [2] - | 1:115:13; |
| applaud [1] - | apply [5] - | approved [6] - | 1:50:3, 16 | 1:116:13 |
| 1:141:17 | 1:45:11; | 1:39:3, | ARELI [10] - | assign [1] - |
| applicant [3] - | 1:46:8; | 11-12; | 1:50:16; | 1:8:16 |
| 1:6:19; | 1:70:17; | 1:46:10, 12; | 1:51:5; | assigned [2] - |
| 1:44:18; | 1:72:1; | 1:47:5 | 1:52:3, 8, 13, | 1:7:15; |
| 1:88:15 | 1:95:17 | approximate | 16; 1:53:2; | 1:111:5 |
| application [22] | APPLY [1] - | [1]-1:98:5 | 1:54:10; | assist [2] - |
| - 1:40:1; | 1:169:16 | Area [1] - | 1:59:11 | 1:10:6; |
| 1:43:8; | applying [1] - | 1:119:5 | argue [2] - | 1:11:3 |
| 1:44:14; | 1:63:17 | area [33]- | 1:21:12; | assistant [3] - |
| 1:45:8, 11; | appreciate [13] | 1:7:19; | 1:129:10 | 1:45:3; |
| 1:46:7, 12; | - 1:3:13; | 1:8:12; | arguing [1] - | 1:46:15; |
| 1:48:17; | 1:59:15; | 1:11:14; | 1:25:11 | 1:61:15 |
| 1:49:14; | 1:76:17; | 1:13:15; | argument [2]- | assisted [3] - |
| 1:50:15; | 1:85:1; | 1:14:2, 13; | 1:109:17; | 1:12:19; |
| 1:53:11, 19; | 1:89:4; | 1:34:5, 13; | 1:159:18 | 1:13:17; |
| 1:58:15; | 1:94:19; | 1:51:19; | arise [1] - | 1:18:6 |
| 1:60:19; | 1:102:19; | 1:58:10; | 1:128:18 | Association [4] |
| 1:64:1; | 1:114:17; | 1:97:6; | arrangement | - 1:31:3; |
| 1:68:6; | 1:119:15; | 1:102:18; | [1]-1:86:9 | 1:33:9; |
| 1:73:13; | 1:136:19; | 1:103:2; | arrested [1] - | 1:55:9; |
| 1:74:2; | 1:141:13; | 1:109:3; | 1:16:11 | 1:59:3 |
| 1:77:13; | 1:150:4; | 1:110:3; | arrests [1] - | assumes [1] - |
| 1:144:8 | 1:165:11 | 1:119:16; | 1:17:12 | 1:117:19 |
| Application [5] | appreciation | 1:120:1; | arrival [1] - | assuming [1] - |
| - 1:37:19; | [1]-1:150:1 | 1:123:15; | 1:12:3 | 1:54:14 |
| 1:44:4; | approached [1] | 1:124:18; | arrive [1] - | assured [1] - |
| 1:50:2; | - 1:10:19 | 1:125:9; | 1:10:9 | 1:15:5 |
| 1:60:9; | appropriate [3] | 1:129:1; | arrived [2] | AT [1]-1:1:11 |
| 1:95:9 | - 1:35:17; | 1:137:6; | 1:10:13, 17 | athlete [1] - |
| APPLICATION | 1:39:5; | 1:138:17; | arrives [1] - | 1:22:18 |
| [10]-1:2:4, | 1:84:10 | 1:143:14; | 1:4:1 | ATMs [1] - |
| 6-8, 12; | approval [2] - | 1:154:12; | assault [1] - | 1:7:19 |
| 1:37:16; | 1:43:4; | 1:156:7; | 1:16:6 | attempted [1] - |
| 1:44:1; | 1:74:14 | 1:159:6, 8; | assaulted [2]- | 1:8:13 |
| 1:49:18; | approvals [1] - | 1:161:8 | 1:16:8, 12 | attendance [2] |
| 1:60:6; | 1:54:18 | areas [6] - | asset [8] - | - 1:88:9, 12 |
| 1:95:7 | approve [6] - | 1:97:8; | 1:83:18; | attention [5] - |
| applied [4] - | 1:43:7; | 1:113:18; | 1:85:16; | 1:20:2; |
| 1:38:3; | 1:48:16, 19; | 1:117:5; | 1:102:11, 13; | 1:35:15; |
| 1:44:7; | 1:54:14; | 1:137:12; | 1:107:1; | 1:36:3; |


| 1:78:9; | 1:99:10; | 1:35:16; | balances [1] - | 1:103:19 |
| :---: | :---: | :---: | :---: | :---: |
| 1:80:18 | 1:100:18 | 1:40:1; | 1:148:16 | battling [1] - |
| attorney [2] - | August [2] - | 1:63:12; | balancing [1] - | 1:83:1 |
| 1:44:17; | 1:32:2; | 1:90:8 | 1:128:1 | became [1] - |
| 1:85:2 | 1:78:15 | awhile [2] - | ball [2] - | 1:106:18 |
| Attorney [2] - | aunties [1] - | 1:107:6; | 1:46:11; | become [1] - |
| 1:31:18; | 1:155:10 | 1:148:9 | 1:81:7 | 1:145:11 |
| 1:77:15 | authentic [2] - | aye [30] | ballpark [1] - | becomes [3] - |
| attracted [1] - | 1:51:6, 10 | 1:37:9-11; | 1:138:17 | 1:30:16; |
| 1:28:12 | automatically | 1:43:14-16; | bankruptcy [2] | 1:33:15; |
| attracting [1] - | [1]-1:159:17 | 1:49:5-7; | - 1:79:17 | 1:116:13 |
| 1:131:9 | available [8] - | 1:59:19 | banners [1] - | beer [4] - |
| aTTY [1] - | 1:93:3; | 1:60:1; | 1:57:3 | 1:48:8; |
| 1:93:9 | 1:103:15; | 1:75:3-5; | bar [1] - | 1:67:15; |
| ATTY [28] - | 1:106:18; | 1:94:15-17; | 1:122:2 | 1:107:19; |
| 1:6:16; | 1:107:18; | 1:149:16-18; | BARBARA [1] - | 1:142:11 |
| 1:23:18; | 1:136:9; | 1:165:6-8; | 1:147:14 | began [9] - |
| 1:25:3, 6, 16; | 1:137:18; | 1:166:6-8; | Barbara [1] - | 1:6:1; 1:9:8, |
| 1:26:12, 18; | 1:146:10; | 1:167:9 | 1:147:15 | 11; 1:10:10, |
| 1:32:12; | 1:150:14 | B-I-L-E-L [1] - | bargaining [1] | 13; 1:12:7, |
| 1:35:1; | Ave [2]-1:4:8; | 1:164:1 | - 1:5:18 | 9-10; 1:14:2 |
| 1:36:5; | 1:14:14 | B-I-N-G [1] - | Barnes [1] - | begin [1] - |
| 1:37:6; | Avenue [22] - | 1:61:8 | 1:107:9 | 1:129:3 |
| 1:44:15; | 1:1:12; 1:5:1; | B-R-O-U-S-S-A | barrier [1] - | beginning [1] - |
| 1:45:7; | 1:8:1, 3, 7; | -R-D [1] | 1:144:5 | 1:17:6 |
| 1:46:19; | 1:11:10, 14; | 1:147:15 | barriers [3]- | behalf [1] - |
| 1:47:15, 18; | 1:12:1, 5, 8; | background [5] | 1:39:1, 15, | 1:6:19 |
| 1:48:7; | 1:13:7, 12; | - 1:25:4; | 17 | behind [2] - |
| 1:49:11; | 1:17:10; | 1:69:1; | bartender [3] - | 1:12:16; |
| 1:77:14; | 1:38:3; | 1:75:19; | 1:65:3, 6; | 1:161:18 |
| 1:78:3; | 1:41:19; | 1:130:13; | 1:66:7 | belief [2] - |
| 1:81:13; | 1:42:15; | 1:132:11 | Basement [2] - | 1:26:14; |
| 1:85:15; | 1:50:5; | bad [3] - | 1:1:11; 1:4:9 | 1:133:17 |
| 1:88:5, 18; | 1:55:10; | 1:121:14; | Basha [1] - | believes [2] - |
| 1:89:15; | 1:60:12; | 1:156:14; | 1:125:5 | 1:35:16; |
| 1:91:5; | 1:62:10, 12; | 1:160:4 | basics [1] - | 1:82:11 |
| 1:93:19; | 1:72:7 | bait [1] - | 1:3:6 | belligerent [1] - |
| 1:95:6 | average [2] - | 1:133:11 | basing [2] - | 1:11:4 |
| Auburn [2] - | 1:105:5; | balance [4] - | 1:112:1; | below [4] - |
| 1:44:7; | 1:123:5 | 1:95:5; | 1:159:18 | 1:55:14; |
| 1:45:8 | avoided [1] - | 1:97:14; | basis [3]- | 1:56:14, 16; |
| audience [3] - | 1:6:9 | 1:128:1; | 1:21:10; | 1:157:7 |
| 1:6:14; | aware [4] - | 1:131:13 | 1:71:1; | bench [1] - |



| bumping [1] - | 1:124:16; | CAMBRIDGE | Cancun [2]- | 1:161:12, 18; |
| :---: | :---: | :---: | :---: | :---: |
| 1:8:12 | 1:125:6, | [3]-1:1:1; | 1:50:2 | 1:164:7 |
| bunch [2] - | 14-15, 19; | 1:2:12; | candidly [1] - | careful [2] - |
| 1:108:14; | 1:127:1; | 1:95:7 | 1:125:16 | 1:128:18; |
| 1:159:16 | 1:130:14; | Cambridge [47] | candor [1] - | 1:129:7 |
| burden [2] - | 1:131:7, 11, | - 1:1:12; | 1:95:1 | carefully [1] - |
| 1:112:6; | 13; 1:141:15; | 1:6:19; 1:7:3; | candy [1] - | 1:129:13 |
| 1:116:11 | 1:142:1; | 1:8:7; 1:12:1; | 1:83:15 | cares [1] - |
| Burke [3] - | 1:144:3; | 1:13:8; | cannot [2] - | 1:82:18 |
| 1:31:16; | 1:145:18; | 1:33:7; | 1:34:10; | case [9]- |
| 1:92:8, 18 | 1:157:12 | 1:38:13; | 1:61:2 | 1:46:16; |
| burn [1] - | businesses [6] | 1:41:19; | cap [2] - | 1:47:14; |
| 1:94:6 | - 1:56:7; | 1:48:1; | 1:139:13, 15 | 1:71:1; |
| Business [4] - | 1:59:7; | 1:73:10; | capacity [17] - | 1:103:18; |
| 1:31:3; | 1:110:5; | 1:75:16; | 1:15:12; | 1:116:19; |
| 1:33:9; | 1:130:10; | 1:77:7; | 1:19:14, 17; | 1:140:8 |
| 1:55:8; | 1:145:10 | 1:79:8; | 1:20:14, 19; | case-by-case |
| 1:59:3 | buy [6] - | 1:81:2, 6; | 1:21:3, 11; | [2]-1:71:1; |
| business [50] - | 1:86:4; | 1:83:5, 10; | 1:23:1, 11, | 1:103:18 |
| 1:34:9; | 1:136:5, 17; | 1:84:5; | 19; 1:30:2; | cash [4]- |
| 1:38:13; | 1:137:19; | 1:95:9, 16; | 1:38:7; | 1:94:5; |
| 1:51:9, 14; | 1:146:8; | 1:112:15; | 1:50:8; | 1:114:12; |
| 1:69:16; | 1:147:7 | 1:117:16; | 1:60:14; | 1:115:3; |
| 1:73:11; | buyers [2] - | 1:119:5; | 1:136:5 | 1:116:11 |
| 1:75:12; | 1:85:16; | 1:120:11; | capital [3] - | catches [1] - |
| 1:77:16; | 1:86:12 | 1:122:7; | 1:108:17; | 1:161:2 |
| 1:79:15, 18; | buys [1] - | 1:126:12; | 1:109:18; | caught [3] - |
| 1:80:6; | 1:145:18 | 1:127:1; | 1:144:2 | 1:160:10 |
| 1:81:9; | cab [2] - | 1:130:2; | capitalization | celebrities [1] - |
| 1:82:10; | 1:164:3 | 1:132:3; | [1]-1:115:16 | 1:124:5 |
| 1:83:3, 13; | Cabral [7] - | 1:134:1; | capitalized [1] | celebrity [3] - |
| 1:84:19; | 1:11:9, 11; | 1:139:3; | - 1:144:11 | 1:19:18; |
| 1:85:11; | 1:13:6, 12; | 1:141:7, 17; | capped [2] - | 1:22:17; |
| 1:86:1, 4, 14, | 1:14:4; | 1:143:3, 5, | 1:139:2 | 1:23:14 |
| 16; 1:89:14; | 1:16:19 | 17; 1:147:16, | CAPTURING | cell [2]-1:3:6; |
| 1:93:15; | Cafe [1] | 18; 1:148:2, | [1]-1:1:18 | 1:4:3 |
| 1:110:10; | 1:125:5 | 5; 1:151:3; | ( $\underline{\text { ar [ [ }}$ ] - | Center [1] - |
| 1:115:16; | calculation [1] | 1:153:15; | 1:25:9, 12; | 1:63:4 |
| 1:119:13; | - 1:140:19 | 1:155:13, | 1:158:5 | center [2] - |
| 1:120:4, 10; | California [1] - | 15-16, 19 | Car [1] - | 1:114:6; |
| 1:121:2; | 1:51:17 | CANCUN [4] - | 1:11:17 | 1:143:16 |
| 1:122:7; | Callinan [1] - | 1:2:7; | care [5] - | Central [21] - |
| 1:123:5; | 1:12:19 | 1:49:18 | 1:155:9; | 1:7:15, 19; |


| 1:13:10; | Chairman [2]- | 17; 1:62:1, | 1:116:17; | 1:150:6 |
| :---: | :---: | :---: | :---: | :---: |
| 1:14:1; | 1:3:4; 1:6:17 | 11, 14, 17; | 1:117:17; | challenging [7] |
| 1:28:5; | CHAIRMAN | 1:63:3, 6, 9, | 1:118:2, 13, | - 1:60:4; |
| 1:30:16; | [201] - 1:1:5; | 13; 1:64:3, | 18; 1:120:8; | 1:90:16; |
| 1:31:2; | 1:7:7; 1:16:4, | 13, 16; | 1:122:11, 15, | 1:124:16-18; |
| 1:33:9, 11, | 17; 1:17:1, | 1:65:1, 5, 8, | 18; 1:123:9; | 1:125:7 |
| 15; 1:34:3; | 13; 1:18:2, 8; | 11, 15; | 1:124:6, 19; | Chamber [2] - |
| 1:35:4; | 1:19:2, 6; | 1:66:1, 15, | 1:126:4, 9; | 1:33:7; |
| 1:106:10; | 1:23:10, 16; | 19; 1:67:10, | 1:129:15; | 1:112:15 |
| 1:107:1, 18; | 1:26:10, 13; | 16; 1:68:3, 8 ; | 1:131:19; | chamber [3] - |
| 1:108:2; | 1:29:1; | 1:69:3, 6; | 1:133:2; | 1:33:13; |
| 1:109:5; | 1:30:7; | 1:70:11; | 1:134:2, 10, | 1:34:16; |
| 1:117:2; | 1:31:11; | 1:71:2, 8, 12; | 13; 1:135:6; | 1:42:13 |
| 1:138:9 | 1:32:4, 10, | 1:72:10, 14, | 1:136:3, 10, | chance [8] - |
| certain [5] - | 16; 1:33:19; | 18; 1:73:8; | 18; 1:139:14; | 1:14:6; |
| 1:5:17; | 1:35:13; | 1:74:9, 12, | 1:140:7, 14; | 1:59:8; |
| 1:22:13; | 1:36:7; | 18; 1:75:5; | 1:141:3; | 1:78:17; |
| 1:28:1; | 1:37:2, 7, 11; | 1:76:1, 13; | 1:142:13, 17; | 1:80:10; |
| 1:109:11; | 1:38:8, 15; | 1:77:10; | 1:144:17; | 1:81:1, 17; |
| 1:121:17 | 1:39:8, 14; | 1:78:1; | 1:147:9; | 1:154:11; |
| certainly [3] - | 1:40:6; | 1:81:10; | 1:149:5, 14, | 1:157:1 |
| 1:56:9; | 1:41:9, 12; | 1:84:12; | 18; 1:150:12, | chances [2] - |
| 1:102:19; | 1:42:6, 19; | 1:85:7; | 17; 1:151:5, | 1:20:15; |
| 1:119:11 | 1:43:6, 12, | 1:87:2; | 12; 1:153:3, | 1:152:9 |
| CERTIFICATE | 16; 1:44:11, | 1:88:11, 19; | 11; 1:158:7; | CHANGE [6] - |
| [1]-1:169:1 | 19; 1:45:5; | 1:90:13; | 1:161:19; | 1:168:7 |
| CERTIFICATIO | 1:46:17; | 1:91:10; | 1:162:13; | change [18] - |
| $\underline{\mathrm{N}}$ [1] | 1:47:2, 7, 11, | 1:92:2, 7, 12, | 1:163:2, 11; | 1:27:5; |
| 1:169:16 | 19; 1:48:5, | 18; 1:93:4, | 1:164:18; | 1:34:19; |
| Certified [1] - | 10, 14; | 17; 1:94:3, | 1:165:1, 4, 8; | 1:44:7-9; |
| 1:169:13 | 1:49:3, 7; | 10, 13, 17; | 1:166:1, 4, 8; | 1:45:11; |
| certify [1] - | 1:50:12; | 1:96:1; | 1:167:6, 11 | 1:46:3, 9; |
| 1:169:6 | 1:51:2; | 1:97:19; | chairman [5] - | 1:48:17-19; |
| CERTIFYING | 1:52:4, 9, 14; | 1:98:10, 16, | 1:4:1, 11; | 1:49:15; |
| [1]-1:169:17 | 1:53:10; | 19; 1:99:9; | 1:44:16; | 1:105:18; |
| chains [3] - | 1:54:8, 13, | 1:101:15; | 1:78:3; | 1:125:10; |
| 1:121:1; | 17; 1:55:2; | 1:104:1, 16; | 1:91:5 | 1:136:12; |
| 1:141:19; | 1:56:11; | 1:105:12, 16; | challenge [4] - | 1:138:2; |
| 1:142:5 | 1:57:11; | 1:106:7; | 1:28:5, 10; | 1:168:2 |
| chair [3] - | 1:58:14; | 1:109:7, 15; | 1:57:1, 8 | changed [1] - |
| 1:5:15; | 1:59:17; | 1:110:13; | challenges [3] | 1:112:9 |
| 1:70:14; | 1:60:2, 15; | 1:112:8; | - 1:56:1; | changes [6] - |
| 1:118:16 | 1:61:3, 14, | 1:115:8; | 1:65:12; | 1:28:17; |


| 1:35:2; | Chefs [1] - | 1:112:7; | 1:164:13 | 1:36:2; |
| :---: | :---: | :---: | :---: | :---: |
| 1:46:4; | 1:124:4 | 1:134:6; | circle [1] - | 1:40:18; |
| 1:93:8; | Cheung [1] - | 1:149:13, 17; | 1:12:11 | 1:41:3; |
| 1:164:10; | 1:30:14 | 1:153:6, 9 ; | circumspectful | 1:85:1; |
| 1:168:14 | CHIEF [75] - | 1:158:13; | Iy [1] - 1:80:8 | 1:95:14; |
| channels [1] - | 1:1:6; 1:3:10; | 1:159:3, 10; | citation [2] - | 1:96:13; |
| 1:36:13 | 1:19:8, 13; | 1:160:1, 8 ; | 1:160:19; | 1:97:15; |
| chaos [1] - | 1:20:4, 13; | 1:161:1, 14; | 1:161:8 | 1:109:1; |
| 1:12:8 | 1:21:5, 17; | 1:165:3, 7; | citations [8] - | 1:113:2, 6; |
| charge [3] | 1:22:7, 11; | 1:166:3, 7; | 1:154:1, 3, 5; | 1:114:1, 7 ; |
| 1:17:2; | 1:23:2, 6; | 1:167:4, 10 | 1:156:16; | 1:115:2, 6; |
| 1:61:18; | 1:29:11, 15; | Chief [8] - | 1:159:16, 19; | 1:117:1, 3, 6, |
| 1:68:3 | 1:30:6; | 1:4:11; | 1:160:3, 14 | 10; 1:119:15; |
| charged [1] - | 1:32:9; | 1:19:7; | cite [1] - | 1:121:11; |
| 1:111:17 | 1:37:10; | 1:41:10; | 1:100:4 | 1:129:4; |
| CHARLES [2] - | 1:40:4; | 1:44:16; | cited [5] - | 1:131:16; |
| 1:141:5; | 1:41:1, 11; | 1:71:12; | 1:100:4; | 1:148:16; |
| 1:142:15 | 1:43:11, 15; | 1:78:4; | 1:154:9, 14; | 1:153:2 |
| Charles [1] - | 1:47:12; | 1:88:19; | 1:156:2, 5 | City's [1] - |
| 1:141:6 | 1:49:2, 6; | 1:126:14 | citizen [1] - | 1:83:8 |
| chasing [1] - | 1:52:19; | chief's [1] - | 1:84:5 | city-issued [1] |
| 1:155:6 | 1:56:13, 17; | 1:74:13 | citizens [2] - | - 1:95:14 |
| cheaper [1] - | 1:57:16; | Chinatown [1] | 1:8:12; | clarification [2] |
| 1:118:10 | 1:58:3; | - 1:69:14 | 1:81:6 | - 1:56:17; |
| check [6] - | 1:59:9, 13, | Chinese [2] - | CITY [3] - | 1:130:5 |
| 1:74:7; | 16; 1:60:1; | 1:67:13 | 1:1:1; 1:2:12; | clarify [2] - |
| 1:92:17; | 1:61:11; | choice [1] - | 1:95:7 | 1:63:16; |
| 1:122:12; | 1:62:7; | 1:118:12 | City [14] - | 1:163:7 |
| 1:123:4, 15; | 1:66:4, 9, 12; | Chowdhury [5] | 1:5:16; | class [1] - |
| 1:130:10 | 1:67:19; | - 1:4:18; | 1:40:14; | 1:152:16 |
| checked [1] - | 1:68:17; | 1:9:13; | 1:43:4; | classes [1] - |
| 1:166:15 | 1:69:17; | 1:14:6, 17; | 1:83:10; | 1:66:12 |
| checking [2] - | 1:71:14, 18; | 1:26:14 | 1:84:5; | clean [1] - |
| 1:7:19; | 1:72:4; | Chris [2] - | 1:95:9, 13, | 1:157:15 |
| 1:66:2 | 1:75:4; | 1:40:16; | 16; 1:96:10; | cleaned [1] - |
| checks [2] - | 1:89:3; | 1:53:5 | 1:100:17; | 1:54:12 |
| 1:69:1; | 1:90:11; | Christian [1] - | 1:126:19; | clear [7] - |
| 1:123:10 | 1:92:14; | 1:164:13 | 1:137:3; | 1:8:16; 1:9:1; |
| chef/owner [1] | 1:94:12, 16; | chunk [1] - | 1:153:15; | 1:10:8, 11; |
| - 1:133:7 | 1:99:6; | 1:105:4 | 1:155:18 | 1:27:9; |
| chefs [2]- | 1:107:11; | Church [1] - | city [27] - | 1:36:13; |
| 1:122:1; | 1:110:15; | 1:3:18 | 1:17:3; | 1:127:15 |
| 1:144:6 | 1:111:2, 14; | church [2] - | 1:34:11; | cleared [1] - |


| 1:11:10 | 1:10:18; | coming [16] - | 1:35:8, 16; | Commonwealt |
| :---: | :---: | :---: | :---: | :---: |
| clearing [4] - | 1:11:6; | 1:3:5; 1:21:1; | 1:36:18; | $\underline{\mathrm{h}}$ [3] - |
| 1:10:13; | 1:14:8, 10; | 1:28:4, 7, 10; | 1:56:5; | 1:133:8; |
| 1:13:18; | 1:15:11; | 1:30:4; | 1:59:1; | 1:169:2, 5 |
| 1:14:2; | 1:18:10; | 1:37:12; | 1:73:16; | commotion [1] |
| 1:15:19 | 1:19:4; | 1:40:5; | 1:95:10; | -1:14:10 |
| clearly [4] - | 1:28:9, 12; | 1:42:13; | 1:96:3, 15; | communicate |
| 1:21:18; | 1:29:3 | 1:55:7; | 1:104:13; | [1]-1:148:9 |
| 1:34:5; | Club [2] - | 1:82:10; | 1:113:11; | communicatio |
| 1:67:4; | 1:12:4; | 1:94:19; | 1:114:6, 11; | $\underline{n}$ [1] - |
| 1:81:3 | 1:14:3 | 1:119:7, 14; | 1:143:11; | 1:81:15 |
| clerk [2] - | co [1] - | 1:137:12; | 1:167:13; | communicatio |
| 1:159:11; | 1:130:1 | 1:147:15 | 1:169:14 | ns [1] - |
| 1:161:10 | co-owner [1] - | commands [1] | COMMISSION | 1:130:12 |
| client [2] - | 1:130:1 | - 1:10:10 | [2]-1:1:3 | community |
| 1:79:2; | coast [3] - | commendation | commission | [15] - |
| 1:90:2 | 1:51:19; | [1]-1:126:18 | [1]-1:100:12 | 1:33:16; |
| clientele [1] - | 1:57:19; | comment [2] - | Commission's | 1:34:5; |
| 1:90:17 | 1:58:8 | 1:115:11; | [3] - 1:35:15; | 1:35:4; |
| clients [3] - | code [13] - | 1:140:15 | 1:70:15; | 1:51:12; |
| 1:103:4; | 1:9:19; | commented [1] | 1:96:4 | 1:106:19; |
| 1:125:12; | 1:11:5; | - 1:27:15 | commissioner | 1:108:8, 13, |
| 1:143:7 | 1:15:18; | comments [5] - | [1] - 1:87:4 | 18; 1:109:11; |
| clips [1] - | 1:18:18; | 1:101:14; | COMMISSION | 1:110:7, 12; |
| 1:39:18 | 1:20:9; | 1:106:16; | ER [2] - | 1:142:2; |
| close [4] - | 1:24:14; | 1:119:6; | 1:5:13; | 1:148:1, 11; |
| 1:13:16; | 1:25:17, 19; | 1:130:19; | 1:158:16 | 1:149:3 |
| 1:18:1; | 1:26:5; | 1:141:13 | Commissioner | Company [2] - |
| 1:131:12; | 1:27:19; | Commerce [2] | [5] - 1:87:9; | 1:44:4; |
| 1:143:18 | 1:28:1, 3, 16 | - 1:33:7; | 1:93:2; | 1:130:1 |
| closed [5] - | colleagues [2] | 1:112:16 | 1:96:9; | COMPANY [2] - |
| 1:63:10, | - 1:130:3; | commercial [1] | 1:142:7; | 1:2:6; 1:44:1 |
| 12-13; | 1:131:1 | - 1:137:4 | 1:150:13 | company [2]- |
| 1:83:3; | collect [1] - | Commission | Commissioner | 1:45:14, 16 |
| 1:145:10 | 1:14:4 | [27]-1:4:6; | $\underline{\mathbf{s}}[1]-1: 4: 10$ | comparable [1] |
| $\frac{\text { closer [1] }}{1: 24: 2}$ | $\frac{\text { collective [1] - }}{\text { 1:5:17 }}$ | $\begin{aligned} & 1: 5: 2,15 ; \\ & 1: 6: 17 ; \end{aligned}$ | $\frac{\text { Committee [1] }}{-1: 5: 19}$ | $\begin{aligned} & -1: 146: 6 \\ & \text { compared [1] } \end{aligned}$ |
| 1:24:2 <br> closing [1] - | $1: 5: 17$ college [3] | $\begin{aligned} & 1: 6: 17 ; \\ & \text { 1:14:19; } \end{aligned}$ | committee [1] | $\frac{\text { compared [1] - }}{1: 120: 5}$ |
| 1:12:10 | 1:28:6, 11; | 1:27:3, 7 ; | 1:5:17 | compete [1] - |
| closure [2] - | 1:83:2 | 1:29:4; | common [4] - | 1:107:3 |
| 1:79:15; | comfortable [2] | 1:30:19; | 1:37:14; | competition [1] |
| 1:84:3 | - 1:87:14; | 1:32:15; | 1:50:4; | - 1:58:10 |
| club [10] - | 1:162:14 | 1:34:6; | $\begin{aligned} & 1: 63: 17 ; \\ & 1: 73: 9 \end{aligned}$ | competitive [1] |


| $\begin{aligned} & -1: 144: 2 \\ & \text { complaint }[2] \end{aligned}$ | $\begin{aligned} & 1: 53: 16 \\ & \text { conduct [1] } \end{aligned}$ | $\frac{\text { consultation }}{[1]-1: 79: 2}$ | [1]-1:59:2 <br> convince [1] | $\begin{aligned} & \text { 1:124:7, } 12 \\ & \text { 1:125:14; } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 1: 22: 2 ; \\ & 1: 157: 9 \end{aligned}$ | $1: 11: 13$ <br> conducte | $\frac{\text { consumed [1] - }}{1: 50: 8}$ | $\begin{aligned} & \text { 1:148:9 } \\ & \text { convinced [1] - } \end{aligned}$ | $\begin{array}{r} 1: 144: 3 \\ \text { costs [3] } \end{array}$ |
| complete [3] - | 1:7:18 | contact [3] - | 1:80:11 | 1:109:13; |
| 1:12:6; | Conference [2] | 1:16:6; | cook [1] - | 1:133:1; |
| 1:79:19 | - 1:1:11; | 1:18:12; | 1:65:3 | 1:147:4 |
| 1:145:14 | 1:4:9 | 1:32:1 | cooperation [2] | could've [2] - |
| completion [1] | conflicts [1] - | content [1] - | $-1: 3: 13$ | $1: 18: 9$ |
| $\begin{aligned} & \hline-1: 43: 9 \\ & \text { compliance [3] } \end{aligned}$ | $1: 83: 9$ <br> connection <br> $-1: 10$ | $\begin{gathered} 1: 139: 19 \\ \text { contents [1] } \end{gathered}$ | $\begin{gathered} 1: 76: 18 \\ \text { cooperativene } \end{gathered}$ | $\begin{gathered} 1: 26: 15 \\ \text { Council [1] } \end{gathered}$ |
| -1:11:5, 7 ; | -1:9:10 | 1:35:11 | Ss [1] - | 1:43:4 |
| 1:82:5 <br> complicated | consider [6] | continue [3] - | $1: 34: 15$ copy [1] - | $\frac{\text { Councilor [3] }}{1: 30: 13 ;}$ |
| [1]-1:139:16 | 1:75:12; | 1:22:6 | 1:40:15 | 1:100:18 |
| compromised | 1:103:14 | continued [6] - | corner [1] - | councilor [1] - |
| [1]-1:9:10 | 1:120:3; | 1:3:18; 1:4:4; | 1:160:4 | 1:33:15 |
| conceivable [1] | 1:122:1; | 1:5:10; | Corporation [1] | counsel [2] - |
| - 1:79:7 | 1:165:9 | 1:37:13; | - 1:77:3 | 1:78:2; |
| concept [1] - | consideration | 1:152:12, 16 | CORPORATIO | 1:89:5 |
| 1:143:12 | [6]-1:36:1; | contract [1] - | $\underline{\mathbf{N}}$ [2]-1:2:10; | count [2] - |
| concern [5] - | 1:79:1, 7; | 1:41:4 | 1:76:19 | 1:29:18 |
| 1:34:6; | 1:93:10; | contradictory | corporations | counter [1] - |
| 1:94:1 | 1:97:9 | [2] - | [1]-1:166:16 | 1:30:3 |
| 1:99:11; | 1:103:13 | 1:142:11, 14 | correct [6] - | country [1] - |
| 1:113:3; | considering [3] | contributed [1] | :23:5, 15; | 1:124:13 |
| 1:127:2 | - 1:90:4; | - 1:145:12 | 1:53:13; | counts [4]- |
| concerned [1] - | 1:120:10; | CONTROL [1] - | 118:16; | 1:29:16; |
| 1:146:14 | 1:137:9 | 1:169:17 | 1:139:5; | :30:3; |
| Concerned [1] | consistently [1] | control [4] - | 1:153:7 | 1:133:13 |
| $-1: 13: 14$ | $-1: 34: 10$ | $1: 18: 7$ 1:19:10; | $\frac{\text { correction [1] - }}{1: 168: 3}$ | $\frac{\text { couple [6] - }}{1 \cdot 20: 8}$ |
| $\frac{\text { concerns }}{}{ }^{[3]} \text { 1:87:17; }$ | $\frac{\text { consolidate }}{-1: 78: 13}$ | $\begin{aligned} & \text { 1:19:10; } \\ & \text { 1:29:13; } \end{aligned}$ | 1:168:3 corrections [1] | $\begin{aligned} & 1: 20: 8 ; \\ & 1: 24: 14 ; \end{aligned}$ |
| 1:90:14; | consolidated | 1:30:2 | - 1:168:14 | :27:2; |
| 1:141:9 | [1]-1:78:12 | controlling [1] | correlation [1] | 1:102:7; |
| conclude [1] - | constantly [1] - | - 1:19:4 | - 1:22:8 | 1:113:18; |
| 1:156:15 | 1:124:12 | convene [1] - | corresponden | 1:116:8 |
| conditional [1] | construe [1] - | 1:100 | ce [1] - | coupled [1] - |
| 1:83:11 | 1:88:7 | convenient [2] | 1:99:12 | 1:111:7 |
| condominium | consult [1] - | 32:1, 7 | cost [7] | course [3] - |
| [2]-1:57:7; | :74:4 | conversation | 1:117:5; | 1:79:7; |
| 1:59:5 | consultant [1] - | [1]-1:139:17 | 1:120:17; | 1:100:16; |
| condos [1] - | 1:143:3 | conversations | 1:122:7; | 1:147:2 |


| cover [2] - | cut [3] - | David [1] - | 1:32:6; | 1:55:8; |
| :---: | :---: | :---: | :---: | :---: |
| 1:122:13; | 1:8:13; | 1:137:2 | 1:35:12; | 1:56:16, 19 |
| 1:123:1 | 1:14:12; | days [7] - | 1:79:3; | Denise [1] - |
| create [2] - | 1:25:16 | 1:50:11; | 1:87:19; | 1:41:17 |
| 1:108:18; | cutoff [1] - | 1:60:14; | 1:88:8; | Department [7] |
| 1:113:17 | 1:128:7 | 1:83:16; | 1:91:3; | - 1:4:13; |
| created [2] - | CV [3] - | 1:125:6; | 1:100:9; | 1:25:14; |
| 1:143:16 | 1:70:2; | 1:126:1; | 1:101:10; | 1:35:14; |
| criteria [1] - | 1:72:1, 15 | 1:155:14 | 1:108:7; | 1:36:8; |
| 1:68:9 | D-O-W-N-I-N-G | deal [10] - | 1:132:1, 5, 8; | 1:96:10; |
| crowd [26] - | [1]-1:137:3 | 1:9:15; | 1:135:18; | 1:97:3 |
| 1:8:4, 6, 14, | d/b/a [5] - | 1:13:19; | 1:141:12; | deploy [1] - |
| 17; 1:9:5, 7; | 1:4:17; | 1:21:10; | 1:151:18; | 1:126:15 |
| 1:10:7, 10; | 1:37:19; | 1:33:11; | 1:152:19; | depth [1] - |
| 1:12:4, 7, 10, | 1:50:2; | 1:34:11; | 1:162:14, 17 | 1:70:9 |
| 13, 15; | 1:60:9; | 1:83:16; | decisions [1] - | Deputy [2] - |
| 1:14:12; | 1:77:3 | 1:119:13; | 1:82:13 | 1:31:5; |
| 1:15:19; | D/B/A [10] - | 1:122:4; | defer [6] - | 1:96:9 |
| 1:16:7; | 1:2:3, 5, 7, | 1:124:11 | 1:91:18; | described [1] - |
| 1:17:7; | 9-10; 1:4:14; | dealing [2] - | 1:93:5; | 1:43:8 |
| 1:19:10; | 1:37:17; | 1:11:2; | 1:94:3; | deserve [2]- |
| 1:20:5, | 1:49:18; | 1:120:3 | 1:133:1; | 1:126:17; |
| 15-16; | 1:60:6; | deals [1] - | 1:157:14; | 1:128:18 |
| 1:21:18; | 1:76:19 | 1:137:14 | 1:162:16 | desk [3] - |
| 1:24:11; | date [7] - | dealt [1] - | deferral [1] - | 1:61:6; |
| 1:27:12; | 1:7:14; | 1:92:19 | 1:89:1 | 1:67:18; |
| 1:29:13 | 1:30:10; | Debra [2] - | deferred [1] - | 1:68:4 |
| crowded [2] - | 1:31:15, 17; | 1:44:8; | 1:32:5 | destination [1] |
| 1:76:5; | 1:32:1; | 1:48:17 | definitely [3] - | - 1:145:12 |
| 1:144:10 | 1:150:11; | debt [1] - | 1:132:18; | destroy [1] - |
| cuffed [1] - | 1:168:4 | 1:141:1 | 1:156:17; | 1:131:13 |
| 1:13:2 | DATE [1] - | debts [1] - | 1:157:6 | detail [6] - |
| cultural [3] - | 1:1:13 | 1:84:1 | deliberate [1] - | 1:7:13; |
| 1:33:11; | dates [2] - | decent [1] - | 1:100:13 | 1:18:6; |
| 1:34:4; | 1:35:19; | 1:80:12 | demonstrate | 1:22:3; |
| 1:123:18 | 1:54:16 | decide [2] - | [1]-1:75:11 | 1:23:7; |
| culture [1] - | daughter [1] - | 1:104:17; | denial [3] - | 1:85:9 |
| 1:125:10 | 1:83:2 | 1:134:11 | 1:75:17; | details [2] - |
| current [2] - | DAVID [6] - | decided [2]- | 1:151:4, 9 | 1:15:10; |
| 1:113:4; | 1:137:2; | 1:17:2; | denied [1] - | 1:23:9 |
| 1:114:10 | 1:139:7, 18; | 1:81:8 | 1:151:16 | deteriorate [1] |
| custody [1] - | 1:140:4, 11; | decision [20]- | DENISE [4] - | - 1:9:11 |
| 1:13:4 | 1:141:1 | 1:31:13; | 1:41:17; | determine [1] - |


| 1:14:16 | 1:49:15; | DIRECTOR [72] | 1:162:19; | discuss [1] - |
| :---: | :---: | :---: | :---: | :---: |
| determined [1] | 1:110:6; | - 1:1:8; | 1:165:16; | 1:129:10 |
| - 1:152:19 | 1:116:6; | 1:3:2, 15; | 1:166:11 | discussion [5] |
| determines [1] | 1:130:2; | 1:4:2; 1:5:9; | director [5] - | - 1:27:7; |
| - 1:118:5 | 1:132:17; | 1:30:11; | 1:38:12; | 1:139:19; |
| devalued [1] - | 1:139:8; | 1:31:14; | 1:45:3; | 1:149:11; |
| 1:107:2 | 1:146:12; | 1:37:18; | 1:85:19; | 1:150:9; |
| devastating [1] | 1:162:3 | 1:39:19; | 1:91:12; | 1:165:13 |
| - 1:125:17 | difficult [6] | 1:40:13; | 1:166:2 | discussions [1] |
| develop [4] - | 1:55:17; | 1:41:3, 6; | directors [2] - | 1:87:1 |
| 1:108:14; | 1:111:9; | 1:43:3; | 1:46:5; | dispatched [1] |
| 1:109:3; | 1:125:13; | 1:44:2; | 1:48:18 | -1:12:2 |
| 1:111:12 | 1:126:2; | 1:47:4, 9, 17; | disappointed | dispersed [1] - |
| developers [1] | 1:130:11; | 1:48:3, 12; | [1]-1:11:1 | 1:10:15 |
| -1:148:10 | 1:147:19 | 1:50:1; | disburse [1] - | dissolved [1] - |
| developing [5] | difficulties [1] - | 1:53:14; | 1:25:13 | 1:166:17 |
| - 1:49:14; | 1:90:15 | 1:54:4, 19; | disbursed [1] - | distinct [1] - |
| 1:103:2; | difficulty [1] - | 1:60:8; | 1:97:7 | 1:144:5 |
| 1:110:2, 11; | 1:82:8 | 1:63:1, 5, 8, | disciplinary [7] | distinguish [1] |
| 1:138:7 | digital [1] - | 11, 19; | - 1:31:12; | - 1:24:9 |
| development | 1:30:3 | 1:68:7, 12, | 1:35:10; | district [2] - |
| [6] - | diligently [1] - | 18; 1:70:13; | 1:47:3, 16; | 1:33:11; |
| 1:109:11; | 1:90:8 | 1:72:13, 16; | 1:79:11; | 1:34:8 |
| 1:110:4; | dining [2] - | 1:73:2, 5; | 1:86:3; | disturbance [1] |
| 1:137:11; | 1:30:1; | 1:74:17; | 1:87:11 | - 1:17:14 |
| 1:138:2; | 1:143:16 | 1:75:15; | Disciplinary [1] | DO [1] - |
| 1:140:17; | dinners [1] - | 1:77:2; | - 1:4:16 | 1:168:3 |
| 1:144:7 | 1:123:14 | 1:91:19; | DISCIPLINARY | document [2] - |
| developments | dinnertime [1] | 1:92:5, 10, | [2]-1:2:3; | 1:129:9; |
| [1]-1:138:16 | - 1:28:7 | 16; 1:93:1, | 1:4:14 | 1:130:7 |
| Dhiru [2] - | DIRECT [1] | 12; 1:95:4, 8; | disclosures [1] | documents [1] |
| 1:77:4, 18 | 1:169:17 | 1:96:6; | - 1:46:7 | - 1:91:12 |
| DHIRU [3] - | direct [1] - | 1:98:7, 11, | disconnect [2] | DOES [1] - |
| 1:77:18; | 1:11:13 | 18; 1:99:4, 7; | - 1:123:17, | 1:169:16 |
| 1:84:14 | DIRECTION [1] | 1:104:11; | 19 | dollar [5] - |
| difference [3] - | - 1:169:17 | 1:107:7; | discovered [1] | 1:105:8; |
| 1:116:1; | directly [2] - | 1:118:15; | - 1:166:17 | 1:122:16; |
| 1:132:7, 14 | 1:131:6; | 1:139:6, 12; | discreetly [1] - | 1:123:3 |
| different [13] - | 1:162:6 | 1:140:2, 5, 9; | 1:105:3 | dollars [5] - |
| 1:11:7; | Director [3] - | 1:149:12; | discretely [1] - | 1:46:2; |
| 1:26:15; | 1:33:6; | 1:150:10, 16; | 1:105:14 | 1:115:1; |
| 1:34:15; | 1:78:4; | 1:151:1, 15; | discretion [1] - | 1:117:11; |
| 1:35:19; | 1:112:14 | 1:158:9, 19; | 1:36:5 | 1:138:15; |


| $\begin{gathered} 1: 140: 17 \\ \text { Dolphin [1] } \end{gathered}$ | $\begin{gathered} \text { 1:125:16 } \\ \text { doubling [1] } \end{gathered}$ | $\begin{array}{r} 1: 157: 15 \\ \text { drive [2] - } \\ \hline \end{array}$ | $\frac{\text { During [1] - }}{1: 7: 18}$ | $\begin{array}{r} 1: 131: 10 \\ \text { efforts [1] } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1:53:2 | 1:138:5 | 1:154:17; | during [1] - | 1:59:2 |
| done [24]- | down [11] - | 1:155:15 | 1:3:12 | eight [2]- |
| 1:6:2, 10; | 1:20:19; | driver [4] - | duty [1] - | 1:155:9; |
| 1:19:3; | 1:25:1; | 1:157:14, 16; | 1:22:3 | 1:161:13 |
| 1:26:15; | 1:55:13, 17; | 1:164:3 | Dwyer [1] - | either [6] - |
| 1:28:16; | 1:56:14, 16; | driver's [1] - | 1:39:2 | 1:26:13; |
| 1:40:7; | 1:103:16; | 1:161:6 | early [8] - | 1:116:14; |
| 1:54:9, 11; | 1:124:7; | driving [23] - | 1:23:1; | 1:118:9; |
| 1:57:18; | 1:127:11; | 1:151:17; | 1:24:2; | 1:132:5; |
| 1:72:3, 9; | 1:148:2, 12 | 1:152:10, 16; | 1:102:17; | 1:134:18; |
| 1:74:19; | DOWNING [6] - | 1:153:1, | 1:108:19; | 1:160:4 |
| 1:75:1; | 1:137:2; | 15-16; | 1:113:5; | elderly [1] - |
| 1:80:17; | 1:139:7, 18; | 1:154:9, 13, | 1:114:15; | 1:82:19 |
| 1:89:19; | 1:140:4, 11; | 17-18; | 1:138:6; | elected [1] - |
| 1:94:2; | 1:141:1 | 1:155:3, 7; | 1:140:12 | 1:101:1 |
| 1:109:5; | Downing [1] - | 1:156:3, 13, | easiest [1] - | element [2] - |
| 1:113:17; | 1:137:2 | 16; 1:157:18; | 1:113:14 | 1:28:4, 11 |
| 1:119:16; | DPW [1] - | 1:158:3, 8; | easily [2] - | eligible [1] - |
| 1:132:9; | 1:39:2 | 1:162:3, 9 | 1:57:1; | 1:152:2 |
| 1:143:15; | dramatic [1] | dropout [1] - | 1:144:12 | eliminate [1] - |
| 1:145:8 | 1:120:1 | 1:138:12 | east [2] - | 1:53:11 |
| Dong [2] - | dramatically [1] | dropped [2] - | 1:51:19; | ELIZABETH |
| 1:60:9; | - 1:122:9 | 1:46:11; | 1:58:8 | [72]-1:1:8; |
| 1:72:6 | draw [1] - | 1:81:7 | East [3] - | 1:3:2, 15; |
| $\frac{\text { DONG [2] - }}{1: 2: 8 ; 1: 60: 6}$ | $1: 22: 12$ dress [13] | $\frac{\text { dropping [1] - }}{1: 58: 16}$ | $\begin{aligned} & 1: 147: 16,18 ; \\ & 1: 148: 5 \end{aligned}$ | $\begin{aligned} & 1: 4: 2 ; 1: 5: 9 ; \\ & 1: 30: 11 ; \end{aligned}$ |
| door [6] - | 1:9:19; | due [8]-1:5:1; | Eboo [1] - | 1:31:14; |
| 1:3:8; 1:11:2; | 1:11:5; | 1:14:15; | 1:102:5 | 1:37:18; |
| 1:14:14; | 1:15:17; | 1:75:17; | ECC [1] - | 1:39:19; |
| 1:29:19; | 1:18:18; | 1:79:1; | 1:10:5 | 1:40:13; |
| 1:42:16; | 1:20:9; | 1:87:17; | echo [2]- | 1:41:3, 6; |
| 1:56:3 | 1:24:14; | 1:89:7; | 1:36:9; | 1:43:3; |
| doors [2] - | 1:25:17, 19; | 1:151:3, 17 | 1:119:6 | 1:44:2; |
| 1:20:19; | 1:26:5; | DUMPLING [4] | economic [3] - | 1:47:4, 9, 17; |
| 1:132:13 | 1:27:18; | - 1:2:8; | 1:116:2; | 1:48:3, 12; |
| doorway [1] - | 1:28:1, 3, 16 | 1:60:6 | 1:137:11; | 1:50:1; |
| 1:3:12 | dressed [1] - | Dumpling [5] - | 1:138:1 | 1:53:14; |
| double [4] - | 1:28:9 | 1:60:9; | effect [3] - | 1:54:4, 19; |
| 1:95:13; | Drew [1] - | 1:62:15; | 1:113:9; | 1:60:8; |
| 1:98:2; | 1:45:19 | 1:69:15; | $1: 134: 18$ | $1: 63: 1,5,8,$ |
| 1:119:4; | drink [1] - | 1:72:6 | effectively [1] - | 11, 19; |


| 1:68:7, 12, | 1:143:17 | 1:118:10; | 1:42:14; | - 1:155:18 |
| :---: | :---: | :---: | :---: | :---: |
| 18; 1:70:13; | end [7] - | 1:144:5 | 1:86:2; | evidence [1] - |
| 1:72:13, 16; | 1:16:18; | equal [1] - | 1:96:12; | 1:68:10 |
| 1:73:2, 5; | 1:25:5, 7; | 1:110:17 | 1:97:8; | evolving [1] - |
| 1:74:17; | 1:115:16; | equity [2] - | 1:148:4 | 1:34:6 |
| 1:75:15; | 1:121:19; | 1:45:17; | estate [1] - | exact [1] - |
| 1:77:2; | 1:147:7; | 1:141:2 | 1:132:17 | 1:132:10 |
| 1:91:19; | 1:165:11 | ERRATA [1] - | estimate [1] - | exactly [2] - |
| 1:92:5, 10, | ended [2] - | 1:168:1 | 1:104:19 | 1:127:18; |
| 16; 1:93:1, | 1:17:18; | errata [1] - | estimates [1] - | 1:149:2 |
| 12; 1:95:4, 8; | 1:87:11 | 1:168:4 | 1:117:13 | examination |
| 1:96:6; | enforce [1] - | especially [2]- | ethics [1] - | [1] - 1:129:7 |
| 1:98:7, 11, | 1:97:1 | 1:67:13; | 1:157:12 | example [6] - |
| 18; 1:99:4, 7; | enforced [1] - | 1:138:6 | evaluate [1] - | 1:98:12; |
| 1:104:11; | 1:9:19 | essentially [2] - | 1:140:7 | 1:105:8; |
| 1:107:7; | enforcement | 1:17:17; | evaluating [2] - | 1:111:18; |
| 1:118:15; | [3]-1:96:18; | 1:115:19 | 1:87:15; | 1:121:12, 14; |
| 1:139:6, 12; | 1:97:17 | established [3] | 1:104:18 | 1:128:6 |
| 1:140:2, 5, 9; | engage [1] - | - 1:57:17; | evening [23] - | exceed [2] - |
| 1:149:12; | 1:86:19 | 1:59:7; | 1:5:14; 1:6:4, | 1:155:4; |
| 1:150:10, 16; | engaged [2] - | 1:70:8 | 16; 1:7:9; | 1:157:6 |
| 1:151:1, 15; | 1:69:7; | establishment | 1:16:9; | exceeded [2] - |
| 1:158:9, 19; | 1:86:8 | [19]-1:8:9; | 1:26:16; | 1:154:7; |
| 1:162:19; | enjoy [2]- | 1:13:16, 18; | 1:44:11, 15; | 1:158:1 |
| 1:165:16; | 1:67:8, 12 | 1:19:10; | 1:46:14; | exceeding [2] - |
| 1:166:11 | ensure [2] - | 1:21:13; | 1:49:10; | 1:159:6, 9 |
| employed [1] - | 1:81:4; | 1:27:4; | 1:50:12; | except [2] - |
| 1:142:6 | 1:82:5 | 1:30:15; | 1:60:15; | :46:4; |
| employees [2] | entirely [2] - | 1:31:13, 19; | 1:73:14, 18; | 1:168:14 |
| - 1:13:17; | 1:88:16; | 1:33:17; | 1:74:19; | exception [1] - |
| 1:146:3 | 1:117:18 | 1:34:13; | 1:76:3; | 1:102:7 |
| empty [1] - | entities [1] - | 1:36:14; | 1:77:14; | exceptionally |
| 1:94:6 | :86:13 | 1:37:14; | 1:87:3, 8; | [1] - 1:110:9 |
| enabled [1] - | entrance [2] - | 1:70:16; | 1:97:5; | excited [1] - |
| 1:166:18 | 1:14:14; | 1:98:3, | 1:100:10; | 1:42:1 |
| encourage [2] - | 1:30:1 | 12-13; | 1:147:14; | excuse [1] - |
| 1:56:5; | entrepreneur | 1:106:5; | 1:150:2 | 1:157:2 |
| 1:57:10 | [1] - 1:130:3 | 1:118:8 | event [1] - | EXECUTIVE |
| encouraged [1] | entrepreneurs | establishment | 1:35:7 | [72]-1:1:8; |
| - 1:57:3 | [2] - | $\underline{\mathbf{s}}$ [9]-1:8:11; | everyday [2] - | 1:3:2, 15; |
| encouragemen | 1:108:14; | 1:31:8; | 1:94:6; | 1:4:2; 1:5:9; |
| $\underline{\mathbf{t}}$ [1]-1:117:1 | 1:144:6 | 1:33:13; | 1:155:13 | 1:30:11; |
| End [1] - | entry [2] - | 1:34:8; | everywhere [1] | 1:31:14; |


| 1:37:18; | 1:85:19; | 1:119:12 | F-E-R-N-A-N-D | 1:140:8; |
| :---: | :---: | :---: | :---: | :---: |
| 1:39:19; | 1:91:11; | expert [1] - | -0 [1] - | 1:160:9, 12 |
| 1:40:13; | 1:166:2 | 1:118:6 | 1:135:11 | fairer [1] - |
| 1:41:3, 6; | exercised [1] - | expires [1] - | F-I-N-N [1] - | 1:147:5 |
| 1:43:3; | 1:50:5 | :169:14 | 1:77:17 | fairly [1] - |
| 1:44:2; | exist [1] - | explain [9]- | fabric [5] - | 1:82:7 |
| 1:47:4, 9, 17; | 1:128:3 | 1:21:12; | 1:30:16; | fall [1] - |
| 1:48:3, 12; | existed [1] - | 1:24:5; | 1:33:16; | 1:154:2 |
| 1:50:1; | 1:132:4 | 1:26:1; | 1:34:4, 18 | familial [1] - |
| 1:53:14; | existing [6] - | 1:85:3; | face [2] - | 1:90:2 |
| 1:54:4, 19; | 1:116:15; | 1:130:18; | 1:75:7; | familiar [1] - |
| 1:60:8; | 1:131:7; | 1:139:13, 15; | 1:127:2 | 1:75:7 |
| 1:63:1, 5, 8, | 1:132:4; | 1:156:9; | faced [2]- | family [10] - |
| 11, 19; | 1:133:18; | 1:159:7 | 1:49:9; | 1:51:15; |
| 1:68:7, 12, | 1:134:16; | explained [10] | 1:150:6 | 1:82:16; |
| 18; 1:70:13; | 1:135:3 | - 1:9:13; | faces [2]- | 1:84:9, 16; |
| 1:72:13, 16; | exit [1]-1:3:9 | 1:21:8, 18; | 1:119:18; | 1:146:2; |
| 1:73:2, 5; | exiting [1] - | 1:24:10; | 1:121:2 | 1:155:9; |
| 1:74:17; | 1:21:2 | 1:81:18; | facilitate [1] - | 1:161:13, 18; |
| 1:75:15; | exits [1] - | 1:86:10; | 1:31:3 | 1:164:7 |
| 1:77:2; | 1:3:7 | 1:152:5; | facilities [1] - | far [8] - 1:29:8; |
| 1:91:19; | expect [1] - | 1:154:16; | 1:116:16 | 1:40:10; |
| 1:92:5, 10, | 1:100:9 | 1:156:6, 10 | facility [2] - | 1:53:3; |
| 16; 1:93:1, | expecting [2] - | explaining [1] - | 1:64:7; | 1:62:3; |
| 12; 1:95:4, 8; | 1:118:8; | 1:22:6 | 1:116:15 | 1:96:4; |
| 1:96:6; | 1:130:9 | explore [1] - | fact [10] - | 1:99:13; |
| 1:98:7, 11, | expedite [1] - | 1:132:2 | 1:23:12; | 1:114:7; |
| 18; 1:99:4, 7; | 1:94:9 | express [2]- | 1:58:6; | 1:157:7 |
| 1:104:11; | expense [1] - | 1:150:1; | 1:73:12; | FARNSWORT |
| 1:107:7; | 1:116:11 | 1:161:10 | 1:74:6; | H [8] - |
| 1:118:15; | expenses [4] - | expressed [3] - | 1:98:6; | 1:44:15, 17; |
| 1:139:6, 12; | 1:113:7; | 1:10:19; | 1:104:17; | 1:45:7; |
| 1:140:2, 5, 9; | 1:121:19; | 1:141:9; | 1:128:3; | 1:46:19; |
| 1:149:12; | 1:125:8; | 1:160:15 | 1:135:2; | 1:47:15, 18; |
| 1:150:10, 16; | 1:129:5 | extension [1] - | 1:136:12; | 1:48:7; |
| 1:151:1, 15; | experience [10] | 1:162:1 | 1:141:12 | 1:49:11 |
| 1:158:9, 19; | - 1:51:3; | extent [6] - | facts [1] - | Farnsworth [1] |
| 1:162:19; | 1:52:5; | 1:55:11; | 1:79:10 | -1:45:6 |
| 1:165:16; | 1:62:3; | 1:56:9 | failings [1] - | fast [1] - |
| 1:166:11 | 1:64:6, 8, 14; | 1:74:13; | 1:90:15 | 1:32:18 |
| Executive [1] - | 1:69:19; | 1:101:13; | fair [6] | father [1] - |
| 1:78:4 | 1:86:14; | 1:118:2; | 1:103:11; | 1:82:18 |
| executive [3] - | 1:115:19; | 1:128:1 | 1:129:2, 4; | fault [2] - |


| 1:80:5 | 1:140:18; | 1:79:13; | 1:78:1; | 1:149:13, 17; |
| :---: | :---: | :---: | :---: | :---: |
| favor [12] - | 1:144:12 | 1:142:3 | 1:85:8 | 1:153:6, 9; |
| 1:37:8; | feet [1] - | fighting [2]- | FIRE [75] - | 1:158:13; |
| 1:43:13; | 1:57:1 | 1:12:4, 11 | 1:1:6; 1:3:10; | 1:159:3, 10; |
| 1:49:4; | FELIX [13] - | fights [1] - | 1:19:8, 13 ; | 1:160:1, 8; |
| 1:59:19; | 1:50:18; | 1:13:6 | 1:20:4, 13; | 1:161:1, 14; |
| 1:75:2; | 1:51:13; | figure [2] - | 1:21:5, 17; | 1:165:3, 7 ; |
| 1:94:14; | 1:52:18; | 1:112:13; | 1:22:7, 11; | 1:166:3, 7; |
| 1:99:17; | 1:53:3, 13; | 1:135:14 | 1:23:2, 6; | 1:167:4, 10 |
| 1:105:17; | 1:54:3, 7, 11, | file [1] - | 1:29:11, 15; | Fire [1] - |
| 1:149:15; | 15; 1:58:1, 5; | 1:73:15 | 1:30:6; | 1:97:2 |
| 1:165:5; | 1:59:15 | filed [2] - | 1:32:9; | fire [2]-1:3:7, |
| 1:166:5; | Felix [1] - | 1:49:15; | 1:37:10; | 9 |
| 1:167:9 | 1:50:18 | 1:78:12 | 1:40:4; | Firebrand [1] - |
| favorably [1] - | fell [2] - | final [3] - | 1:41:1, 11; | 1:106:10 |
| 1:84:7 | 1:12:16 | 1:59:9; | 1:43:11, 15; | firebrand [1] - |
| fear [1] - | felt [3]- | 1:76:6; | 1:47:12; | 1:106:10 |
| 1:145:13 | 1:24:6, 11 | 1:103:6 | 1:49:2, 6; | FIREBRAND |
| fearful [1] - | 1:28:13 | finally [3] - | 1:52:19; | [1] - 1:106:11 |
| 1:164:12 | FERNANDO [3] | 1:17:17; | 1:56:13, 17; | First [1] - |
| February [2] - | - 1:135:11; | 1:42:1; | 1:57:16; | 1:141:7 |
| 1:95:19; | 1:136:8, 15 | 1:52:1 | 1:58:3; | first [26] - |
| 1:169:15 | few [4]-1:3:4; | financial [4] - | 1:59:9, 13, | 1:3:16; 1:4:3, |
| fee [15] - | 1:116:9; | 1:79:14, 19; | 16; 1:60:1; | 16; 1:61:7; |
| 1:95:11, | 1:137:15; | 1:89:10; | 1:61:11; | 1:64:10; |
| 13-15, 17; | 1:165:17 | 1:132:11 | 1:62:7; | 1:78:8; |
| 1:98:2, 6, 17; | $\underline{\text { f }}$ [1] - 1:53:4 | fine [1] - | 1:66:4, 9, 12; | 1:85:16; |
| 1:102:9; | Fi [4] - | 1:76:9 | 1:67:19; | 1:89:3; |
| 1:113:12; | 1:13:14, 17; | fingers [1] - | 1:68:17; | 1:101:1; |
| 1:120:9; | 1:16:15 | 1:80:4 | 1:69:17; | 1:102:1; |
| 1:125:16; | field [5] - | FINN [12] - | 1:71:14, 18; | 1:106:19; |
| 1:131:5, 15; | 1:97:17; | 1:77:14; | 1:72:4; | 1:107:4; |
| 1:132:4 | 1:106:17; | 1:78:3; | 1:75:4; | 1:108:3; |
| fees [14]- | 1:114:17; | 1:81:13; | 1:89:3; | 1:116:9; |
| 1:109:12; | 1:133:16; | 1:85:15; | 1:90:11; | 1:126:1, 14; |
| 1:114:19; | 1:134:5 | 1:88:5, 18; | 1:92:14; | 1:129:18; |
| 1:115:2; | fight [9]- | 1:89:15; | 1:94:12, 16; | 1:134:17; |
| 1:130:5; | 1:11:19; | 1:91:5; | 1:99:6; | 1:141:8; |
| 1:133:19; | 1:12:14; | 1:93:9, 19; | 1:107:11; | 1:143:10; |
| 1:134:16; | 1:14:13; | 1:94:5; | 1:110:15; | 1:145:4; |
| 1:135:19; | 1:17:17; | 1:95:6 | 1:111:2, 14; | 1:151:13; |
| 1:136:2; | 1:18:19; | Finn [4] - | 1:112:7; | 1:163:19 |
| 1:138:5, 11; | 1:25:8, 15; | 1:77:15, 17; | 1:134:6; | fit [1]-1:96:17 |


| five [11] - | Foods [1] - | 1:101:19; | 1:5:3 | 1:89:14 |
| :---: | :---: | :---: | :---: | :---: |
| 1:38:18; | 1:48:4 | 1:105:19; | friend [1] - | GAKO [2] - |
| 1:79:16; | foot [1] - | 1:106:3; | 1:164:2 | 1:163:19; |
| 1:121:5; | 1:157:3 | 1:112:12; | front [21] - | 1:164:1 |
| 1:130:8; | for-value [6] - | 1:135:8; | 1:8:4, 8; | Gako [1] - |
| 1:134:17; | 1:113:12; | 1:141:4; | 1:9:2, 5; | 1:163:19 |
| 1:136:16; | 1:114:18; | 1:142:3; | 1:11:6, 19; | game [2] - |
| 1:152:14; | 1:115:4, 12; | 1:147:13 | 1:12:4; | 1:144:14 |
| 1:154:5-7, 14 | 1:116:1, 8 | four [10]- | 1:14:14; | Gardner [4] - |
| fix [1] - | forced [1] - | 1:29:9; | 1:15:18; | 1:4:1, 11 ; |
| 1:157:3 | 1:13:16 | 1:38:19; | 1:16:1; | 1:5:14; |
| fledgling [1] - | foreclosure [1] | 1:53:11; | 1:20:12; | 1:78:3 |
| 1:59:7 | - 1:79:18 | 1:64:10, | 1:24:6; | GARDNER |
| flip [2] - | foregoing [1] - | 15-17; | 1:26:7; | [203] - 1:1:5; |
| 1:20:16; | 1:168:14 | 1:85:17; | 1:29:19; | 1:5:13; 1:7:7; |
| 1:131:1 | FOREGOING | 1:152:1 | 1:61:6; | 1:16:4, 17; |
| floor [2]- | [1]-1:169:16 | Four [1] - | 1:67:18; | 1:17:1, 13; |
| 1:53:9; | foremost [1] - | 1:119:5 | 1:68:4; | 1:18:2, 8; |
| 1:101:3 | 1:89:4 | frank [1] - | 1:106:2; | 1:19:2, 6; |
| flow [2] - | foresee [1] - | 1:150:5 | 1:156:12; | 1:23:10, 16; |
| 1:81:11; | 1:109:8 | Frank's [4] - | 1:160:18; | 1:26:10, 13; |
| 1:116:11 | formal [1] - | 1:37:19; | 1:165:13 | 1:29:1; |
| flower [1] - | 1:66:10 | 1:38:12, 14; | fronts [1] - | 1:30:7; |
| 1:38:19 | former [1] - | 1:42:18 | 1:34:15 | 1:31:11; |
| flowers [1] - | 1:42:12 | FRANK'S [2] - | frustration [1] - | 1:32:4, 10, |
| 1:57:4 | forms [1] | 1:2:5; 1:37:17 | 1:146:18 | 16; 1:33:19; |
| focused [2] - | 1:5:17 | 1:37:17 | full [6] - | 1:35:13; |
| 1:52:12 | forth [2] | frankly [2] - | 1:15:12; | 1:36:7; |
| focuses [1] - | 1:30:19; | 1:119:12; | 1:87:10, 14; | 1:37:2, 7, 11; |
| 1:122:3 | 1:169:7 | 1:120:14 | 1:88:2; | 1:38:8, 15; |
| folks [3]- | forthright [1] - | frankness [2] - | 1:100:12; | 1:39:8, 14; |
| 1:141:15; | 1:150:5 | 1:89:4; | 1:140:4 | 1:40:6; |
| 1:142:5, 9 | forward [18] - | 1:90:12 | fully [1] - | 1:41:9, 12; |
| follow [1] - | 1:33:14; | free [4] - | 1:24:10 | 1:42:6, 19; |
| 1:30:18 | 1:38:9; | 1:100:16; | function [1] - | 1:43:6, 12, |
| followed [1] - | 1:41:15; | 1:102:10; | 1:6:3 | 16; 1:44:11, |
| 1:80:8 | 1:42:9; | 1:114:12; | functioning [1] | 19; 1:45:5; |
| food [5] - | 1:55:5; | 1:115:3 | - 1:46:18 | 1:46:17; |
| 1:39:13; | 1:73:18; | frequent [1] - | funds [2] - | 1:47:2, 7, 11, |
| 1:50:6; | 1:76:9; | 1:147:17 | 1:114:12; | 19; 1:48:5, |
| 1:67:14; | 1:77:11; | fresh [1] - | 1:115:5 | 10, 14; |
| 1:121:16; | 1:84:11; | 1:51:11 | future [2] - | 1:49:3, 7 ; |
| 1:124:7 | 1:95:2; | Friday [1] - | 1:75:13; | 1:50:12; |


| 1:51:2; | 1:97:19; | GARY [9] - | 1:21:5, 17; | 1:165:3, 7; |
| :---: | :---: | :---: | :---: | :---: |
| 1:52:4, 9, 14; | 1:98:10, 16, | 1:106:6, 9; | 1:22:7, 11; | 1:166:3, 7; |
| 1:53:10; | 19; 1:99:9; | 1:107:9, 12; | 1:23:2, 6; | 1:167:4, 10 |
| 1:54:8, 13, | 1:101:15; | 1:109:10; | 1:29:11, 15; | given [8] - |
| 17; 1:55:2; | 1:104:1, 16; | :110:1, 19; | 1:30:6; | 1:11:7; |
| 1:56:11; | 1:105:12, 16; | 1:111:9, 19 | 1:32:9; | 1:84:1; |
| 1:57:11; | 1:106:7; | Gary [2] - | 1:37:10; | 1:99:14; |
| 1:58:14; | 1:109:7, 15; | 1:106:6; | 1:40:4; | 1:100:8; |
| 1:59:17; | 1:110:13; | 1:120:4 | 1:41:1, 11; | 1:115:17; |
| 1:60:2, 15; | 1:112:8; | gas [1] - | 1:43:11, 15; | 1:121:12; |
| 1:61:3, 14, | 1:115:8; | 1:157:5 | 1:47:12; | 1:152:9; |
| 17; 1:62:1, | 1:116:17; | gather [1] - | 1:49:2, 6; | 1:154:11 |
| 11, 14, 17; | 1:117:17; | 1:16:1 | 1:52:19; | glad [2] - |
| 1:63:3, 6, 9, | 1:118:2, 13, | gathered [1] | 1:56:13, 17; | 1:85:18; |
| 13; 1:64:3, | 18; 1:120:8; | 1:13:13 | 1:57:16; | 1:105:13 |
| 13, 16; | 1:122:11, 15, | general [1] - | 1:58:3; | goal [1] - |
| 1:65:1, 5, 8, | 18; 1:123:9; | 1:48:1 | 1:59:9, 13, | 1:113:19 |
| 11, 15; | 1:124:6, 19; | generally [4] | 16; 1:60:1; | gonna [1] - |
| 1:66:1, 15, | 1:126:4, 9; | 1:32:5; | 1:61:11; | 1:136:15 |
| 19; 1:67:10, | 1:129:15; | 1:85:19; | 1:62:7; | goods [1] - |
| 16; 1:68:3, 8 ; | 1:131:19; | 1:93:17; | 1:66:4, 9, 12; | 1:124:12 |
| 1:69:3, 6; | 1:133:2; | 1:150:8 | 1:67:19; | Googles [1] - |
| 1:70:11; | 1:134:2, 10, | generated [4] - | 1:68:17; | 1:119:10 |
| 1:71:2, 8, 12; | 13; 1:135:6; | :14:19 | 1:69:17; | gosh [1] - |
| 1:72:10, 14, | 1:136:3, 10, | 1:15:2; | 1:71:14, 18; | 1:124:14 |
| 18; 1:73:8; | 18; 1:139:14; | 1:34:9; | 1:72:4; | Gourmet [1] - |
| 1:74:9, 12, | 1:140:7, 14; | 1:128:16 | 1:75:4; | 1:69:14 |
| 18; 1:75:5; | 1:141:3; | gentleman [2]- | 1:89:3; | Government |
| 1:76:1, 13; | 1:142:13, 17; | 1:82:19; | 1:90:11; | [2]-1:33:6; |
| 1:77:10; | 1:144:17; | 1:152:9 | 1:92:14; | 1:112:15 |
| 1:78:1; | 1:147:9; | GEORGE [2] - | 1:94:12, 16; | GPS [1] - |
| 1:81:10; | 1:149:5, 14, | 1:2:4; | 1:99:6; | 1:155:17 |
| 1:84:12; | 18; 1:150:12, | 1:37:16 | 1:107:11; | gradually [1] - |
| 1:85:7; | 17; 1:151:5, | George [3] - | 1:110:15; | 1:134:19 |
| 1:87:2; | 12; 1:153:3, | 1:37:19; | 1:111:2, 14; | grandfathering |
| 1:88:11, 19; | 11; 1:158:7, | 1:38:13 | 1:112:7; | [1]-1:128:11 |
| 1:90:13; | 16; 1:161:19; | 1:42:11 | 1:134:6; | granted [3] - |
| 1:91:10; | 1:162:13; | Gerald [1] - | 1:149:13, 17; | :10:17; |
| 1:92:2, 7, 12, | 1:163:2, 11; | 1:4:11 | 1:153:6, 9; | :50:6 |
| 18; 1:93:4, | 1:164:18; | GERALD [75] | 1:158:13; | 1:106:14 |
| 17; 1:94:3, | 1:165:1, 4, 8; | 1:1:6; 1:3:10; | 1:159:3, 10; | granting [1] - |
| 10, 13, 17; | 1:166:1, 4, 8; | 1:19:8, 13; | 1:160:1, 8 ; | 1:113:4 |
| 1:96:1; | 1:167:6, 11 | 1:20:4, 13; | 1:161:1, 14; | grateful [1] - |


| 1:164:11 | 1:40:6; | 1:13:9; | 1:55:8, 15; | 1:73:14; |
| :---: | :---: | :---: | :---: | :---: |
| great [2] - | 1:70:1; | 1:75:10; | 1:59:3; | 1:76:8; |
| 1:13:19; | 1:133:16 | 1:100:2 | 1:138:8; | 1:78:15; |
| 1:166:15 | guest [1] - | hand [4]- | 1:139:2, 9, | 1:87:19; |
| greater [1] - | 1:19:18 | 1:88:13; | 19 | 1:95:10; |
| 1:35:4 | guests [3] - | 1:106:2; | hats [1] - 1:6:4 | 1:152:4; |
| Grill [1] - | 1:22:16; | 1:112:13; | head [8] - | 1:153:5; |
| 1:50:2 | 1:122:8; | 1:169:10 | 1:29:16-19; | 1:154:16; |
| GRILL [2] - | 1:131:9 | handicap [1] - | 1:37:3; | 1:159:13; |
| 1:2:7; | guidance [1] - | 1:39:5 | 1:65:3; | 1:161:9; |
| 1:49:18 | 1:80:7 | handle [2]- | 1:66:8, 11 | 1:162:17; |
| grilling [1] - | guilty [1] - | 1:127:18; | hear [2]- | 1:167:14; |
| 1:49:9 | 1:160:16 | 1:133:15 | 1:36:4; | 1:168:2, 14; |
| grocery [2] - | guy [1] - | hang [7]- | 1:151:13 | 1:169:7 |
| 1:48:1, 6 | 1:29:19 | 1:20:12; | heard [21] - | hearings [1] - |
| gross [3] - | guys [5] - | 1:21:7, 11, | 1:29:6; | 1:78:19 |
| 1:104:5, 14; | 1:24:17; | 16, 19; | 1:30:8; | hearted [1] - |
| 1:108:16 | 1:25:11; | 1:24:19; | 1:32:19; | 1:141:10 |
| ground [2] - | 1:53:6; | 1:98:7 | 1:41:13; | heavy [1] - |
| 1:12:16; | 1:135:14; | hanging [1] - | 1:42:8; | 1:108:1 |
| 1:110:11 | 1:138:10 | 1:26:8 | 1:48:15; | HECTOR [10] - |
| grounded [1] - | H-U-H [1] - | haphazardly [1] | 1:55:4; | 1:7:2, 10; |
| 1:128:15 | 1:129:17 | - 1:156:3 | 1:57:14; | 1:16:10, 19; |
| group [9] - | Haas [6] - | happy [2] - | 1:71:4; | 1:17:4, 19; |
| 1:10:16; | 1:87:9; | 1:105:15; | 1:91:16; | 1:18:4, 15; |
| 1:11:7; | 1:92:9; | 1:135:16 | 1:97:5; | 1:19:5; |
| 1:24:17; | 1:93:2; | hard [7] - | 1:100:11; | 1:36:9 |
| 1:25:9; | 1:96:9; | 1:19:1; | 1:115:12; | Hector [1] - |
| 1:26:1; | 1:142:7; | 1:22:15; | 1:129:16; | 1:7:3 |
| 1:28:1; | 1:150:14 | 1:30:18; | 1:133:4; | Heffernan [3] - |
| 1:103:3 | haas [1] - | 1:60:4; | 1:142:18; | 1:44:8; |
| grow [2] - | 1:92:18 | 1:125:13; | 1:144:19; | 1:46:8; |
| 1:110:12; | Hackney [8] - | 1:148:15; | 1:147:12; | 1:48:18 |
| 1:129:2 | 1:75:17; | 1:160:2 | 1:149:8; | Hegarty [1] - |
| grown [2] - | 1:151:3, 17, | hardship [1] - | 1:153:4; | 1:44:5 |
| 1:119:16; | 19; 1:152:10; | 1:89:10 | 1:163:15 | held [3] - |
| 1:141:18 | 1:157:10; | hardware [1] - | HEARING [1] - | 1:19:18; |
| growth [2] - | 1:164:4; | 1:26:7 | 1:1:3 | 1:45:17 |
| 1:117:14; | 1:166:12 | harm [3]- | hearing [21] - | help [18]- |
| 1:141:10 | hackney [2] - | 1:68:15; | 1:3:5, 18; | 1:18:10; |
| guess [5] - | 1:75:18; | 1:80:12; | 1:31:2, 16; | 1:44:3; |
| 1:21:5; | 1:151:4 | 1:84:17 | 1:32:6; | 1:55:11; |
| 1:29:7; | half [3] - | Harvard [7] - | 1:35:10; | 1:56:4, 9; |


| 1:57:2, 7, 10; | himself [2] - | hope [12] - | 1:38:1, 12, | 1:24:15 |
| :---: | :---: | :---: | :---: | :---: |
| 1:59:6; | 1:80:3, 13 | 1:21:8; | 14; 1:42:18; | identify [9] - |
| 1:85:2; | hip [1] - 1:15:6 | 1:23:16; | 1:60:9; | 1:6:14; |
| 1:103:16, 18; | hip-hop [1] - | 1:26:11; | 1:62:15; | 1:33:2; |
| 1:127:19; | 1:15:6 | 1:32:11; | 1:63:4, 7; | 1:38:10; |
| 1:129:5; | hire [1] - | 1:37:5; | 1:69:15; | 1:44:13; |
| 1:132:15; | 1:96:16 | 1:42:3, 17; | 1:72:6 | 1:50:14; |
| 1:133:19; | history [3] - | 1:43:19; | HOUSE [6] - | 1:60:18; |
| 1:137:11; | 1:153:1; | 1:56:3; | 1:2:5, 8-9; | 1:77:12; |
| 1:164:13 | 1:156:12; | 1:84:6; | 1:37:17; | 1:119:2; |
| helped [1] - | 1:159:15 | 1:119:15; | 1:60:6 | 1:135:8 |
| 1:28:18 | hit [1] - | 1:127:12 | huge [3]- | identifying [1] - |
| helpful [3] - | 1:21:10 | HOPE [11] - | 1:46:1; | 1:102:2 |
| 1:67:8, 11; | hold [2] - | 1:6:16; | 1:97:12; | ignored [1] - |
| 1:130:6 | 1:53:4; | 1:23:18; | 1:138:13 | 1:10:12 |
| helps [2]- | 1:95:10 | 1:25:3, 6, 16; | hugely [1] - | ill [2] - |
| 1:121:10; | holder [6] - | 1:26:12, 18; | 1:146:9 | 1:79:19; |
| 1:133:19 | 1:4:18; | 1:32:12; | HUH [3] - | 1:82:18 |
| hereby [2] - | 1:38:1; | 1:35:1; | 1:129:17, 19; | illness [1] - |
| 1:168:15; | 1:44:5; | 1:36:5; | 1:132:9 | 1:83:1 |
| 1:169:5 | 1:75:16; | 1:37:6 | human [1] - | immediacy [1] |
| herein [1] - | 1:77:4; | hoped [1] - | 1:157:2 | - 1:141:10 |
| 1:169:7 | 1:151:2 | 1:6:1 | hump [1] - | impact [4] - |
| hereunto [1] - | holistic [1] | hopefully [3] - | 1:116:13 | 1:116:2, 6; |
| 1:169:9 | 1:34:18 | 1:3:14; | hundred [2] - | 1:118:11; |
| Hi [4]- | home [3]- | 1:84:2; | 1:51:10; | 1:120:2 |
| 1:13:14, 17; | 1:21:14; | 1:145:19 | 1:89:15 | imperative [2] - |
| 1:16:15 | 1:94:8; | hot [1] - | hundreds [3] - | 1:9:14; |
| Hi-Fi [4] - | 1:164:15 | 1:124:3 | 1:8:10; | 1:34:14 |
| 1:13:14, 17; | homeless [1] - | hour [6]- | 1:138:14; | implementatio |
| 1:16:15 | 1:8:1 | 1:18:3-5; | 1:143:18 | $\underline{\mathrm{n}}$ [1] - |
| high [2] - | homeliest [1] - | 1:157:5, 19 | hung [1] - | 1:143:11 |
| 1:132:5 | 1:55:15 | hours [5] - | 1:26:5 | import [1] - |
| higher [5] - | honest [4]- | 1:50:10; | hurt [3] - | 1:100:8 |
| 1:23:3; | 1:69:18 | 1:60:13; | 1:84:4; | important [16] |
| 1:102:9; | 1:108:7; | 1:72:7; | 1:122:6 | - 1:24:9; |
| 1:130:13; | 1:121:13; | 1:96:18; | idea [6] - | 1:33:16; |
| 1:135:19; | 1:145:8 | 1:155:13 | 1:29:2; | 1:34:4; |
| 1:136:2 | hop [1] - | house [3] - | 1:82:14; | 1:55:12; |
| highest [1] - | 1:15:6 | 1:63:2; | 1:106:17; | 1:67:1, 5; |
| 1:124:13 | Hope [4]- | 1:69:10; | 1:108:12; | 1:81:11; |
| highly [1] - | 1:6:15, 18; | 1:79:18 | 1:112:2 | 1:89:16; |
| 1:144:2 | 1:31:19 | House [11] - | identified [1] - | 1:93:16; |


| 1:101:10; | 1:27:2, 13, | [1] - 1:121:3 | 1:88:16; | S [1] - |
| :---: | :---: | :---: | :---: | :---: |
| 1:121:4, 18; | 16; 1:34:12; | INDEX [1] - | 1:104:6; | 1:168:2 |
| 1:123:16; | 1:35:5, 15, | 1:2:1 | 1:115:10; | instrumental |
| 1:128:1; | 19; 1:36:1 | indicated [1] - | 1:121:9; | [1]-1:143:13 |
| 1:132:3; | inclined [1] - | 1:153:1 | 1:142:4 | insurance [1] - |
| 1:139:18 | 1:100:19 | indication [2] - | Informational | 1:40:17 |
| improve [4] - | include [1] | 1:72:19; | [1]-1:3:17 | integrity [3] - |
| 1:131:8; | 1:38:4 | 1:100:14 | informational | 1:9:9; |
| 1:152:9; | including [2] | indications [1] | [1]-1:35:11 | 1:15:15; |
| 1:162:3, 9 | 1:17:14; | - 1:99:12 | informed [1] - | 1:18:17 |
| improvement | 1:127:10 | indifference [1] | 1:9:4 | intensive [1] - |
| [2]-1:15:14; | income [1] | - 1:73:17 | injuries [2] - | 1:144:3 |
| 1:16:2 | 1:82:17 | individual [4] - | 1:16:8, 13 | intent [1] - |
| impugn [1] - | inconvenience | 1:12:18; | Inman [2] - | 1:137:10 |
| 1:89:10 | [1] - 1:150:4 | 1:80:12; | 1:117:2; | intents [1] - |
| IN [3]-1:1:3; | inconvenience | 1:122:12; | 1:130:4 | 1:84:11 |
| 1:169:9, 16 | d [1]-1:6:8 | 1:123:10 | innovative [1] - | interest [12] - |
| inaudible [5] - | inconvenienci | individuals [9] | 1:59:6 | 1:46:3; |
| 1:61:1; | ng [1] | - 1:13: | inquire [1] - | 1:55:5; |
| 1:62:9, 16; | 1:31:18 | 1:21:16; | 1:104:14 | 1:81:3; |
| 1:71:7; | incorporates | 1:24:13, 15; | inquires [2] - | 1:82:11; |
| 1:73:4 | [1]-1:64:2 | 1:25:9; | 1:83:17; | 1:83:5, 8-9, |
| Inaudible [1] - | increase [20] - | 1:86:16; | 1:89:17 | 19; 1:85:4; |
| 1:71:17 | 1:96:11; | 1:89:18 | inquiry [1] - | 1:110:10; |
| inaudible) [2] - | 1:98:6; | 1:90:1; | 1:104:19 | 1:139:15 |
| 1:62:6; | 1:111:6; | 1:97:12 | inside [5] - | interested [7] - |
| 1:65:4 | 1:113:8; | industrial [1] - | 1:13:14; | 1:5:7; 1:59:4; |
| Inc [4] | 1:114:10, 13, | 1:125:10 | 1:14:8; | 1:99:17; |
| 1:37:19; | 18; 1:117:9; | industry [8] - | 1:38:7; | :101:13; |
| 1:38:13; | 1:122:9, 12; | 1:117:15 | 1:50:9 | :104:4, 10; |
| 1:44:4; | 1:127:3, 5; | 1:120:19 | 1:53:19 | 1:126:18 |
| 1:60:9 | 1:130:5; | 1:124:2, 8; | inspections [3] | interesting [1] |
| INC [7] - | 1:131:5, 15; | 1:143:4 | :59:10; | - 1:127:17 |
| 1:1:17; 1:2:4, | 1:136:16; | 1:144:13 | :72:8; | interests [2] - |
| 6, 9; 1:37:16; | 1:140:12; | infancy [1] - | 1:97:3 | 1:44:10; |
| 1:44:1; | 1:145:13; | 1:113:4 | instances [1] - | 1:49:1 |
| 1:60:6 | 1:146:14 | inflicted [1] - | 1:160:14 | internally [1] - |
| incident [7] - | increased [4] - | 1:89:8 | instead [2] - | 1:35:3 |
| 1:5:3; 1:7:8; | 1:109:13; | influx [1] | 1:111:7; | interoperable |
| 1:15:9, 12; | 1:114:1 | 1:22:19 | 1:123:7 | [1]-1:126:16 |
| 1:16:11, 16; | increases [1] - | information [8] | institutions [1] | interrupt [1] - |
| 1:17:3 | 1:118:3 | 1:14:4; | - 1:59:4 | 1:8 |
| incidents [8] - | independent | 1:30:12; | INSTRUCTION | interview [1] - |


| $\begin{aligned} & \text { 1:14:7 } \\ & \text { interviewed [1] } \end{aligned}$ | 1:87:7 <br> issue [15] | $\begin{gathered} 1: 168: 4 \\ \text { J-I-L-L-S-O-N } \end{gathered}$ | $1: 1: 13 ; 1: 4: 7$ $1: 92: 6,13 ;$ | $\begin{aligned} & 1: 137: 4,7,9 \\ & 13 ; 1: 138: 3 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1:14:5 | 1:21:9; | [1]-1:41:18 | 1:93:7; | 18; 1:139:10; |
| introduce [1] - | 1:24:3; | Jackson [1] - | 1:162:18; | 1:143:14; |
| 1:164:3 | 1:27:8; | 1:126:8 | 1:163:1, 3, | 1:145:3, 6, 9; |
| inventory [1] - | 1:28:14; | James [2] - | 10; 1:165:10; | 1:148:2, 12 |
| 1:86:5 | 1:29:3; | 1:44:5; | 1:169:10 | KENNETH [12] |
| invest [2] - | 1:34:18; | 1:126:7 | junction [1] - | - 1:77:14; |
| 1:131:6; | 1:47:8, 16; | JAMES [5] - | 1:89:7 | 1:78:3; |
| 1:132:8 | 1:53:18; | 1:5:6, 12; | June [7] - | 1:81:13; |
| invested [2] - | 1:70:6; | 1:98:9; | 1:5:3; 1:7:14; | 1:85:15; |
| 1:108:17; | 1:97:16; | 1:126:7, 11 | 1:15:9; | 1:88:5, 18; |
| 1:120:12 | 1:104:3; | Jill [2] - | 1:16:3; | 1:89:15; |
| investigation | 1:126:19; | 1:169:4, 12 | 1:23:19; | 1:91:5; |
| [1] - 1:128:19 | 1:127:1; | JILLSON [4] - | 1:152:4 | 1:93:9, 19; |
| investigator [1] | 1:166:19 | 1:41:17; | K-R-U-double | 1:94:5; |
| - 1:96:16 | issued [4] - | 1:55:8; | [1] - 1:119:4 | 1:95:6 |
| investing [1] - | 1:95:12, 14, | 1:56:16, 19 | K-U-R-L-A-N-D | Kenneth [1] - |
| 1:140:16 | 18; 1:107:4 | Jillson [2] - | [1]-1:102:5 | 1:77:17 |
| investment [3] | issues [12] - | 1:41:17; | keep [9] - | Kenny [1] - |
| - 1:109:18; | 1:22:9; | 1:55:6 | 1:28:4; | 1:77:15 |
| 1:116:14; | 1:27:5; | Jin [1] - | 1:29:16; | kept [1] - |
| 1:149:2 | 1:29:7; | 1:64:12 | 1:58:12; | 1:75:7 |
| investments | 1:32:11; | JIN [1] - | 1:102:3; | key [1] - |
| [1]-1:138:14 | 1:33:12, 14; | 1:64:12 | 1:124:7; | 1:128:18 |
| involve [3] - | 1:47:2; | iob [5] - | 1:132:13; | kids [2] - |
| 1:85:9; | 1:48:11; | 1:19:3; | 1:142:5; | 1:28:11; |
| 1:91:2, 7 | 1:69:18; | 1:65:2; | 1:160:2 | 1:155:11 |
| involved [12] - | 1:90:18; | 1:145:8; | keeping [1] - | Kiki [1] - |
| 1:14:15; | 1:114:16; | 1:155:12; | 1:150:8 | 1:135:12 |
| 1:45:19; | 1:160:17 | 1:161:17 | Kelley [1] - | kill [1] - |
| 1:49:16; | issuing [3] - | jobs [3] - | 1:7:17 | 1:158:2 |
| 1:52:10; | 1:69:18; | 1:143:18; | Kendall [28] - | kind [6] - |
| 1:87:19; | 1:97:10; | 1:146:4; | 1:102:6; | 1:44:12; |
| 1:89:13; | 1:138:4 | 1:164:8 | 1:108:13; | 1:51:4; |
| 1:98:1; | Italian [1] - | Joe [1] - | 1:109:1, 6, | 1:64:5, 9; |
| 1:122:2; | 1:52:18 | 1:7:16 | 16; 1:112:4; | 1:66:6; |
| 1:124:1; | item [1] - | judge [3] - | 1:113:19; | 1:111:13 |
| 1:143:8; | 1:76:6 | 1:156:10; | 1:116:19; | kind've [5] - |
| 1:153:19 | items [1] - | 1:160:15 | 1:119:5, 8, | 1:70:19; |
| involvement | 1:76:14 | judging [1] - | 10; 1:120:1, | 1:125:12, 17; |
| [1]-1:34:16 | itself [2] - | 1:82:12 | 11; 1:129:1; | 1:137:12; |
| involving [1] - | 1:29:4; | July [11] - | 1:133:8; | 1:160:2 |


| kinds [2] - | 1:137:5, 7 ; | late [2]-1:3:5; | led [1] - | 1:159:17 |
| :---: | :---: | :---: | :---: | :---: |
| 1:35:5; | 1:138:15 | 1:82:1 | 1:27:13 | Licence [1] - |
| 1:127:13 | large [6] - | law [2] - | left [1]-1:83:6 | 1:14:19 |
| Kitchen [1] - | 1:12:3; | 1:155:5, 7 | Legal [1] - | License [15] - |
| 1:106:10 | 1:27:10; | Law [2] - | 1:6:18 | 1:4:6; 1:5:2; |
| knees [1] - | 1:86:12; | 1:6:18; | lengthy [2] - | 1:35:14, 16; |
| 1:12:17 | 1:111:10; | 1:96:10 | 1:76:6, 14 | 1:36:18; |
| Kourafas [2] - | 1:120:19; | lawyers [4] - | LEON [3] - | 1:59:1; |
| 1:169:4, 12 | 1:138:16 | 1:80:9, 15; | 1:135:11; | 1:75:17; |
| KRUPP [7] - | larger [1] - | 1:81:14 | 1:136:8, 15 | 1:95:9; |
| 1:119:3; | 1:144:10 | layout [1] - | less [2] - | 1:104:13; |
| 1:120:13; | last [33] - | 1:49:16 | 1:95:18; | 1:113:10; |
| 1:122:14, 17; | 1:13:9; | leads [1] - | 1:122:16 | 1:114:5, 11; |
| 1:123:2, 11; | 1:27:9; | 1:82:15 | letter [5] - | 1:151:3; |
| 1:124:9 | 1:31:1, 4; | learn [1] - | 1:30:13; | 1:167:13; |
| Krupp [1] - | 1:33:3; | 1:101:8 | 1:102:6; | 1:169:13 |
| 1:119:4 | 1:38:9; | lease [3]- | 1:105:1; | LICENSE [4] - |
| KURLAND [3] - | 1:40:8; | 1:85:12; | 1:121:8; | 1:1:3; 1:2:12; |
| 1:102:4; | 1:44:13; | 1:145:14; | 1:141:8 | 1:95:7 |
| 1:105:2, 13 | 1:50:13; | 1:147:2 | letters [1] - | license [75] - |
| Kurland [1] - | 1:60:17; | leases [1] - | 1:99:11 | 1:4:19; |
| 1:102:4 | 1:61:7, 10; | 1:147:7 | letting [1] - | 1:36:14; |
| L-E-O-N [1] - | 1:77:11; | least [11] - | 1:23:12 | 1:38:2; |
| 1:135:12 | 1:84:19; | 1:6:4; 1:29:1; | level [9]- | 1:45:10; |
| labor [1] - | 1:85:4; | 1:80:13; | 1:46:2, 4; | 1:48:2; |
| 1:124:7 | 1:101:5, 7; | 1:91:6; | 1:53:1; | 1:50:4, 6; |
| lack [2] - | 1:102:1; | 1:93:13; | 1:97:17; | 1:60:12; |
| 1:29:7; | 1:106:3, 8; | 1:104:2, 9; | 1:109:11, 17; | 1:62:4; |
| 1:81:15 | 1:113:13; | 1:109:16; | 1:117:4; | 1:63:17; |
| lacking [1] - | 1:115:2; | 1:113:12; | 1:133:16; | 1:65:9; |
| 1:70:5 | 1:118:19; | 1:115:15; | 1:154:6 | 1:67:6; |
| laid [1] - | 1:119:3; | 1:135:1 | leveling [3] - | 1:68:13; |
| 1:129:9 | 1:123:13; | leave [7] - | 1:106:17; | 1:69:19; |
| lamole [1] - | 1:126:10; | 1:20:10; | 1:114:17; | 1:70:6, 17; |
| 1:52:16 | 1:129:17; | 1:76:7; | 1:134:5 | 1:73:10; |
| LaMonica [1] - | 1:133:12; | 1:83:6, 10; | levels [1] - | 1:75:18; |
| 1:11:18 | 1:137:14; | 1:110:14; | 1:98:5 | 1:77:5, 8-9; |
| landed [1] - | 1:151:7; | 1:138:12; | leverage [1] - | 1:78:10; |
| 1:12:16 | 1:158:17; | 1:142:16 | 1:116:14 | 1:79:3; |
| landlord [3] - | 1:163:17; | leaving [3] - | liability [2] - | 1:83:12; |
| 1:86:6, 8; | 1:164:1 | 1:11:11; | 1:115:14 | 1:85:10, 13; |
| 1:87:1 | lastly [1] - | 1:83:5; | liable [2] - | 1:86:5; |
| landlords [3] - | 1:142:7 | 1:134:16 | 1:156:17; | 1:102:11, 19; |


| 1:103:15; | 1:113:1, 5, | 10, 12; | 12; 1:95:4, 8; | 1:77:4, 17 |
| :---: | :---: | :---: | :---: | :---: |
| 1:106:13; | 7-8; | 1:23:13; | 1:96:6; | liquors [1] - |
| 1:107:4, 17; | 1:114:18; | 1:24:6; | 1:98:7, 11, | 1:65:17 |
| 1:108:3; | 1:116:8; | 1:82:10; | 18; 1:99:4, 7; | LIQUORS [2] - |
| 1:109:2; | 1:117:4; | 1:105:6; | 1:104:11; | 1:2:11; |
| 1:111:5, 16; | 1:120:18; | 1:120:2; | 1:107:7; | 1:77:1 |
| 1:113:12, 17; | 1:125:15; | 1:139:17 | 1:118:15; | listen [2]- |
| 1:115:1, 12; | 1:128:2; | LINE [1] - | 1:139:6, 12; | 1:22:2; |
| 1:116:10; | 1:135:15; | 1:168:6 | 1:140:2, 5, 9; | 1:32:19 |
| 1:125:16; | 1:136:8, 13; | lines [2] - | 1:149:12; | listening [1] - |
| 1:127:16, 19; | 1:137:10; | 1:20:3; | 1:150:10, 16; | 1:141:11 |
| 1:128:4; | 1:138:4; | 1:166:12 | 1:151:1, 15; | literally [1] - |
| 1:136:1, 4-5, | 1:139:1; | lint [1]-1:68:5 | 1:158:9, 19; | 1:79:16 |
| 7; 1:137:16, | 1:143:9, 12 | LINT [72] - | 1:162:19; | live [4] - |
| 18-19; | life [6] - | 1:1:8; 1:3:2, | 1:165:16; | 1:84:4; |
| 1:139:4, | 1:51:15; | 15; 1:4:2; | 1:166:11 | 1:103:5; |
| 9-10; | 1:79:13; | 1:5:9; | Lint [14] - | 1:114:14; |
| 1:144:4; | 1:84:9; | 1:30:11; | 1:30:10; | 1:126:8 |
| 1:145:13; | 1:145:9; | 1:31:14; | 1:37:3; | lived [1] - |
| 1:146:1, 10, | 1:161:16 | 1:37:18; | 1:54:18; | 1:147:18 |
| 13, 19; | light [1] - | 1:39:19; | 1:63:16; | livelihood [2] - |
| 1:151:4, 17; | 1:158:12 | 1:40:13; | 1:72:11; | 1:79:12; |
| 1:152:6, 10; | lights [1] - | 1:41:3, 6; | 1:78:4; | 1:84:9 |
| 1:161:6; | 1:57:3 | 1:43:3; | 1:95:1; | liveliness [1] - |
| 1:162:7; | likely [1] - | 1:44:2; | 1:96:1; | 1:34:7 |
| 1:164:5 | 1:11:12 | 1:47:4, 9, 17; | 1:140:8; | lives [1] - |
| licensed [1] - | limit [11] - | 1:48:3, 12; | 1:150:18; | 1:51:8 |
| 1:117:15 | 1:99:19; | 1:50:1; | 1:151:8, 13; | living [1] - |
| licensee [1] - | 1:106:16; | 1:53:14; | 1:153:4, 13 | 1:155:9 |
| 1:35:9 | 1:154:6, 18; | 1:54:4, 19; | Lint's [1] - | LLC [7] - |
| licensees [1] - | 1:155:4; | 1:60:8; | 1:93:18 | 1:2:3, 7 ; |
| 1:107:15 | 1:157:7; | 1:63:1, 5, 8, | liquor [11] - | 1:4:14, 17; |
| licenses [34]- | 1:158:1; | 11, 19; | 1:36:14; | 1:7:1; |
| 1:86:13; | 1:159:7, 9; | 1:68:7, 12, | 1:65:9; | 1:49:18; |
| 1:95:12, 14, | 1:160:5 | 18; 1:70:13; | 1:69:19; | 1:50:2 |
| 17-18; | line [22]- | 1:72:13, 16; | 1:71:19; | lobster [1] - |
| 1:97:11, 13; | 1:8:18; 1:9:9, | 1:73:2, 5; | 1:86:13; | 1:123:14 |
| 1:102:11; | 16, 18; | 1:74:17 | 1:96:19; | local [5] - |
| 1:106:18; | 1:10:2, 15; | 1:75:15 | 1:120:17; | 1:59:10; |
| 1:107:18; | 1:15:15; | 1:77:2; | 1:129:1; | 1:141:15, 19; |
| 1:108:10; | 1:18:13, 18; | 1:91:19; | 1:140:4; | 1:142:1; |
| 1:110:16; | 1:19:4, 17; | 1:92:5, 10, | 1:146:13, 19 | 1:143:19 |
| 1:112:19; | 1:20:1, 5, 8, | 16; 1:93:1, | Liquors [2] - | Local [1] - |


| 1:141:7 | lose [2] - | 1:154:15; | 1:52:10; | 1:137:16; |
| :---: | :---: | :---: | :---: | :---: |
| locally [3] - | 1:141:19; | 1:159:11; | 1:90:15 | 1:144:4; |
| 1:141:18; | 1:161:17 | 1:161:11 | manager [15] - | 1:145:15 |
| 1:142:6 | lost [2] - | magnitude [1] - | 1:7:6; 1:44:8; | MARKETS [2] - |
| located [1] - | 1:79:15; | 1:98:1 | 1:46:9, 15; | 1:2:6; 1:44:1 |
| 1:8:7 | 1:166:13 | maintain [2] - | 1:48:17; | Markets [2] - |
| location [8] - | LOUNGEI | 1:123:15; | 1:50:17, 19; | 1:44:4; |
| 1:11:15; | NAGA [2] - | 1:147:1 | 1:61:6, | 1:45:13 |
| 1:68:14; | 1:2:3; 1:4:15 | maintained [1] | 13-15; | marks [1] - |
| 1:85:11; | Lounge/Naga | - 1:69:11 | 1:64:4; | 1:168:3 |
| 1:90:16; | [1] - 1:4:17 | major [4] - | 1:67:18; | MARQUARTT |
| 1:91:2, 8; | love [1] - | 1:27:4; | 1:77:19 | [3]-1:141:5; |
| 1:132:19 | 1:130:16 | 1:28:17; | Manager [8] - | 1:142:15 |
| Lombardi [2] - | low [2] - | 1:126:17; | 1:4:18; | Marquartt [1] - |
| 1:1:11; 1:4:8 | 1:123:15; | 1:137:7 | 1:5:16; | 1:141:6 |
| look [15] - | 1:144:3 | males [3] - | 1:38:1; | Mass [3] - |
| 1:70:2; | lower [3] - | 1:10:16; | 1:44:5; | 1:4:8; 1:12:1; |
| 1:89:11; | 1:53:1; | 1:12:11, 14 | 1:50:3; | 1:14:14 |
| 1:93:14; | 1:132:18; | malt [11] - | 1:60:10; | Massachusetts |
| 1:114:19; | 1:133:18 | 1:48:4; | 1:77:4; | [27]-1:1:12; |
| 1:119:13, 18; | lowering [1] - | 1:60:11; | 1:96:10 | 1:5:1; 1:8:1, |
| 1:120:15; | 1:131:6 | 1:62:4; | Manager's [2] - | 3, 7; 1:11:10, |
| 1:121:2, 15; | luck [5] - | 1:63:18; | 1:40:14; | 14; 1:12:1, 5 , |
| 1:129:10, 13; | 1:37:13; | 1:64:1, 8; | 1:41:4 | 8; 1:13:7, 11; |
| 1:142:3; | 1:43:18; | 1:65:13, 17; | managers [2] - | 1:17:10; |
| 1:156:11; | 1:60:3; | 1:67:6; | 1:8:15; | 1:38:3; |
| 1:163:3 | 1:75:9; | 1:70:6 | 1:19:11 | 1:41:19; |
| looked [2] - | 1:160:4 | Maluken [1] - | managing [1] - | 1:42:15; |
| 1:96:10; | Lynn [1] | 1:64:18 | 1:19:15 | 1:50:5; |
| 1:132:19 | 1:39:1 | MALUKEN [1] - | mandate [3] - | 1:52:7; |
| looking [12] - | M-I-R-E-K-U [2] | 1:64:18 | 1:81:3, 19 | 1:55:10; |
| 1:38:17; | - 1:76:12; | man [2] | mandates [1] - | 1:60:12; |
| 1:75:7; | 1:151:11 | 1:29:13; | 1:36:16 | 1:62:10, 12; |
| 1:83:11; | M-U-R-N-A-N-E | 1:153:14 | March [1] - | 1:72:6; |
| 1:86:1, 19; | [1]-1:145:3 | managed [1] - | 1:78:9 | 1:158:3; |
| 1:95:1; | ma'am [2] - | 1:52:6 | $\underline{\text { margin [1] - }}$ | 1:169:2, 5 |
| 1:112:12; | 1:125:2; | Management | 1:144:3 | match [1] - |
| 1:117:1; | 1:145:1 | [1]-1:9:5 | margins [1] - | 1:36:3 |
| 1:120:16; | Magazine [1] - | management | 1:120:6 | materials [1] - |
| 1:160:9, 19; | 1:5:8 | [7]-1:10:17, | Market [1] - | 1:95:2 |
| 1:162:14 | magical [1] - | 19; 1:15:1; | 1:45:8 | math [4] - |
| looks [1] - | 1:128:8 | 1:20:5; | market [4] - | 1:99:2, 5; |
| 1:127:3 | magistrate [3] - | 1:37:13; | 1:136:14; | 1:122:14; |


| 1:143:18 | 1:158:1 | 1:148:1; | 1:35:13; | 1:74:9, 12, |
| :---: | :---: | :---: | :---: | :---: |
| matter [22] - | means [2] - | 1:149:7; | 1:36:7; | 18; 1:75:5; |
| 1:3:16, 18; | 1:80:12; | 1:163:14 | 1:37:2, 7, 11; | 1:76:1, 13; |
| 1:4:4, 16; | 1:104:9 | MEMBERS [1] | 1:38:8, 15; | 1:77:10; |
| 1:17:18; | Meanwhile [1] - | - 1:1:4 | 1:39:8, 14; | 1:78:1; |
| 1:30:9; | 1:12:5 | mention [1] - | 1:40:6; | 1:81:10; |
| 1:31:12; | medallion [1] - | 1:117:8 | 1:41:9, 12; | 1:84:12; |
| 1:32:5; | 1:166:18 | mentioned [4] - | 1:42:6, 19; | 1:85:7; |
| 1:34:7; | medallions [1] | 1:28:2; | 1:43:6, 12, | 1:87:2; |
| 1:39:17; | - 1:166:16 | 1:82:17; | 16; 1:44:11, | 1:88:11, 19; |
| 1:41:14; | Meditation [2] - | 1:117:9; | 19; 1:45:5; | 1:90:13; |
| 1:55:4; | 1:63:4, 7 | 1:120:4 | 1:46:17; | 1:91:10; |
| 1:57:14; | meet [2] - | menu [3]- | 1:47:2, 7, 11, | 1:92:2, 7, 12, |
| 1:71:4; | 1:37:15; | 1:51:11; | 19; 1:48:5, | 18; 1:93:4, |
| 1:78:18; | 1:57:6 | 1:57:17; | 10, 14; | 17; 1:94:3, |
| 1:87:18; | meeting [9]- | 1:122:12 | 1:49:3, 7; | 10, 13, 17; |
| 1:91:16; | 1:3:12; 1:4:6; | menus [1] - | 1:50:12; | 1:96:1; |
| 1:93:5; | 1:5:19; | 1:58:7 | 1:51:2; | 1:97:19; |
| 1:100:10; | 1:31:3, 6; | mere [1] - | 1:52:4, 9, 14; | 1:98:10, 16, |
| 1:106:16; | 1:88:3, 13; | 1:154:1 | 1:53:10; | 19; 1:99:9; |
| 1:152:18; | 1:93:6, 8 | met [2] - | 1:54:8, 13, | 1:101:15; |
| 1:165:10 | meltdown [1] - | 1:39:1; | 17; 1:55:2; | 1:104:1, 16; |
| MATTERS [1] - | 1:80:1 | 1:74:16 | 1:56:11; | 1:105:12, 16; |
| 1:2:2 | member [3] - | MEXICAN [2] - | 1:57:11; | 1:106:7; |
| matters [3] - | 1:42:12; | 1:2:7; | 1:58:14; | 1:109:7, 15; |
| 1:32:3; | 1:87:5 | 1:49:18 | 1:59:17; | 1:110:13; |
| 1:47:3; | members [21] - | Mexican [3] - | 1:60:2, 15; | 1:112:8; |
| 1:87:11 | 1:6:17; | 1:50:2; | 1:61:3, 14, | 1:115:8; |
| mayor's [1] - | 1:30:8; | 1:51:6 | 17; 1:62:1, | 1:116:17; |
| 1:166:13 | 1:41:13; | MICHAEL [211] | 11, 14, 17; | 1:117:17; |
| meal [2] - | 1:42:7; | - 1:1:5; | 1:63:3, 6, 9, | 1:118:2, 13, |
| 1:67:8, 12 | 1:43:1; | 1:5:13; 1:7:7; | 13; 1:64:3, | 18; 1:119:3; |
| meals [2] - | 1:48:15; | 1:16:4, 17; | 13, 16; | 1:120:8, 13; |
| 1:117:9; | 1:55:3; | 1:17:1, 13; | 1:65:1, 5, 8, | 1:122:11, |
| 1:143:19 | 1:57:13; | 1:18:2, 8 ; | 11, 15; | 14-15, |
| mean [9]- | 1:71:3; | 1:19:2, 6; | 1:66:1, 15, | 17-18; |
| 1:22:10, 15; | 1:74:4; | 1:23:10, 16; | 19; 1:67:10, | 1:123:2, 9, |
| 1:58:9; | 1:91:15; | 1:26:10, 13; | 16; 1:68:3, 8; | 11; 1:124:6, |
| 1:70:7; | 1:112:17; | 1:29:1 | 1:69:3, 6; | 9, 19; |
| 1:71:9; | 1:116:7; | 1:30:7; | 1:70:11; | 1:126:4, 9; |
| 1:84:17; | 1:141:13; | 1:31:11; | 1:71:2, 8, 12; | 1:129:15; |
| 1:110:2; | 1:144:18; | 1:32:4, 10, | 1:72:10, 14, | 1:131:19; |
| 1:111:2; | 1:147:11; | 16; 1:33:19; | 18; 1:73:8; | 1:133:2; |


| 1:134:2, 10, | might've [1] - | 1:160:7, 13; | 1:132:2 | 1:163:13; |
| :---: | :---: | :---: | :---: | :---: |
| 13; 1:135:6; | 1:27:8 | 1:161:5, 16; | mortgage [2] - | 1:166:1; |
| 1:136:3, 10, | mile [1] - | 1:162:5; | 1:155:12; | 1:167:4, 6 |
| 18; 1:139:14; | 1:155:2 | 1:163:9 | 1:164:16 | motor [1] - |
| 1:140:7, 14; | miles [2]- | Mireku's [1] - | Moska [7] - | 1:152:6 |
| 1:141:3; | 1:157:4, 19 | 1:151:16 | 1:2:3; 1:4:14, | Mount [2] - |
| 1:142:13, 17; | million [3] - | mistaken [1] - | 16-17; 1:7:1 | 1:44:7; |
| 1:143:1; | 1:105:8; | 1:78:16 | most [8] - | 1:45:8 |
| 1:144:17; | 1:115:1; | misunderstoo | 1:11:12; | mounted [1] - |
| 1:147:9; | 1:117:11 | d [1] - 1:40:9 | 1:22:1; | 1:84:1 |
| 1:149:5, 14, | millions [2] - | MIT [4] - | 1:31:8; | move [6] - |
| 18; 1:150:12, | 1:138:14; | 1:13:9; | 1:112:2; | 1:10:2; |
| 17; 1:151:5, | 1:140:16 | 1:127:11; | 1:119:19; | 1:22:4; |
| 12; 1:153:3, | MIMKA [2] - | 1:137:6 | 1:144:5; | 1:24:19; |
| 11; 1:158:7, | 1:101:6 | mix [1] - | 1:145:5; | 1:26:6; |
| 16; 1:161:19; | Mimka [1] - | 1:112:8 | 1:146:5 | 1:31:10; |
| 1:162:13; | 1:101:6 | mobile [1] - | mother [2] - | 1:84:3 |
| 1:163:2, 11; | mind [1] - | 1:17:2 | 1:155:10; | moved [3] - |
| 1:164:18; | 1:89:12 | model [1] - | 1:164:15 | 1:10:11; |
| 1:165:1, 4, 8; | MING [4] - | 1:132:11 | Motion [8] - | 1:26:6; |
| 1:166:1, 4, 8; | 1:129:17, 19; | moments [3] - | 1:37:7; | 1:32:18 |
| 1:167:6, 11 | 1:132:9 | 1:9:2; | 1:49:3; | moves [1] - |
| Michael [6] - | minimum [2] - | 1:10:16; | 1:59:17; | 1:118:9 |
| 1:1:11; 1:4:8, | 1:124:13 | 1:11:6 | 1:94:13; | moving [4] - |
| 11; 1:5:14; | minute [2]- | money [14] - | 1:149:14; | 1:9:4, 7; |
| 1:119:3; | 1:100:1 | 1:94:7; | 1:165:4; | 1:10:7; |
| 1:143:1 | minutes [2]- | 1:97:13; | 1:166:4; | 1:14:13 |
| Microsofts [1] - | 1:3:4; | 1:103:17; | 1:167:8 | multiple [3]- |
| 1:119:10 | 1:79:16 | 1:105:11; | motion [23] - | 1:9:6; |
| middle [4] - | Mireku [4]- | 1:109:2; | 1:32:5; | 1:12:12, 14 |
| 1:12:7; | 1:75:16; | 1:120:5; | 1:43:7, 12; | MURNANE [1] - |
| 1:13:7; | 1:76:11; | 1:131:3, 7; | 1:48:16; | 1:145:2 |
| 1:17:9; | 1:151:2, 10 | 1:132:13, 15, | 1:58:15, 19; | Murnane [1] - |
| 1:30:1 | MIREKU [19] - | 18; 1:133:14; | 1:71:5, 13, | 1:145:2 |
| might [9] - | 1:2:13; | 1:134:1; | 15; 1:72:5; | music [1] - |
| 1:76:15; | 1:75:14; | 1:146:19 | 1:74:13; | 1:27:11 |
| 1:82:14; | 1:76:11; | monitor [2]- | 1:78:12; | mutually [1] - |
| 1:100:10; | 1:150:19; | 1:8:3, 17 | 1:80:18; | 1:32:7 |
| 1:103:14, | 1:151:10; | monitoring [1] | 1:91:17; | Naga [14] - |
| 16-17; | 1:153:8, 10, | - 1:8:6 | 1:93:5; | 1:7:1, 6; |
| 1:138:11; | 14; 1:158:15, | months [4] - | 1:94:11; | 1:8:4, 6; |
| 1:165:14; | 18, 1:159:2, | 1:70:18; | 1:149:9; | 1:9:3, 5, 13; |
| 1:167:3 | 5, 12; | 1:130:4, 8; | 1:162:16; | 1:10:6; |


| 1:11:12, 19; | navigate [1] - | neighbor [1] - | nickels [1] - | 1:96:18 |
| :---: | :---: | :---: | :---: | :---: |
| 1:12:4; | 1:43:19 | 1:41:18 | 1:144:14 | non [2] - |
| 1:14:3, 7; | necessarily [5] | neighborhood | night [21] - | 1:50:7; |
| 1:121:12 | - 1:36:2; | [8] - 1:42:17; | 1:7:13; | 1:95:12 |
| name [40]- | 1:81:16; | 1:68:16; | 1:15:5, 7; | non-alcoholic |
| 1:5:14; 1:7:2; | 1:108:16; | 1:108:4; | 1:19:9, 19; | [1] - 1:50:7 |
| 1:14:8; | 1:119:9; | 1:138:7; | 1:21:2; | non- |
| 1:33:4; | 1:165:12 | 1:145:7; | 1:22:12, 16; | transferrable |
| 1:38:10; | need [26] - | 1:146:7, 12; | 1:23:1, 12; | [1]-1:95:12 |
| 1:41:15; | 1:3:11; | 1:148:6 | 1:24:2; | none [21] - |
| 1:42:4; | 1:22:6; | neighborhood | 1:25:4, 8; | 1:30:10; |
| 1:45:2; | 1:40:14, 18; | s [1] - | 1:26:2, 9; | 1:43:2, 17; |
| 1:61:7-10; | 1:49:16; | 1:142:9 | 1:27:1, 6, 10, | 1:48:16; |
| 1:65:9; | 1:54:5; | never [8] - | 17; 1:29:13 | 1:49:8; |
| 1:77:15; | 1:62:4; | 1:20:18; | nightclub [2] - | 1:57:15; |
| 1:80:16; | 1:68:13; | 1:46:12; | 1:30:2, 5 | 1:60:3; |
| 1:101:5, 7; | 1:69:7, 9, 12; | 1:47:15; | nights [3] - | 1:66:17; |
| 1:102:1, 4; | 1:70:5; | 1:153:18; | 1:23:3; | 1:69:19; |
| 1:106:4, 8; | 1:72:8, 12; | 1:154:6; | 1:27:6; | 1:71:5; |
| 1:118:19; | 1:88:15; | 1:157:9; | 1:138:9 | 1:75:6, 8; |
| 1:119:3; | 1:92:8; | 1:158:4; | no-value [17] - | 1:87:7; |
| 1:125:3; | 1:123:1; | 1:162:5 | 1:95:11; | 1:89:16; |
| 1:126:7, 10; | 1:124:7; | New [1] - | 1:97:11; | 1:91:17; |
| 1:129:17-19; | 1:129:6; | 1:125:5 | 1:106:14, 18; | 1:94:18; |
| 1:133:6; | 1:132:13; | new [8] - | 1:108:3; | 1:149:9, 19; |
| 1:135:9; | 1:162:2, 9; | 1:32:10; | 1:111:3; | 1:165:9; |
| 1:143:1; | 1:163:7, 9, | 1:49:12; | 1:112:19; | 1:166:9 |
| 1:151:7, 9; | 11 | 1:60:11; | 1:113:5, 17; | nonrenewal [1] |
| 1:163:17, 19; | needed [1] - | 1:70:16; | 1:127:16; | - 1:76:4 |
| 1:164:1 | 1:31:16 | 1:95:17; | 1:136:13; | nontransferabl |
| named [2] - | needs [8] - | 1:137:12; | 1:139:4; | e [4] - |
| 1:89:18; | 1:53:19; | 1:143:16; | 1:143:8, 12; | 1:117:3; |
| 1:90:6 | 1:54:11; | 1:144:14 | 1:145:19; | 1:127:16, 19; |
| names [8] - | 1:74:13; | newly [1] - | 1:146:10 | 1:128:4 |
| 1:6:11; | 1:83:16; | 1:59:7 | no-values [1] - | Norfolk [1] - |
| 1:44:13; | 1:110:12; | next [7] - | 1:133:17 | 1:169:3 |
| 1:46:6; | 1:115:17; | 1:16:14; | nobody [3] - | normal [5] - |
| 1:50:14; | 1:131:17; | 1:21:14; | 1:21:1; | 1:154:17; |
| 1:60:17; | 1:148:17 | 1:26:8; | 1:124:14; | 1:155:6; |
| 1:77:11; | negative [1] - | 1:92:4; | 1:157:5 | 1:156:4; |
| 1:148:7, 10 | 1:137:9 | 1:112:13; | Nobody [1] - | 1:157:2 |
| nation [1] - | neglected [1] - | 1:130:7; | 1:21:12 | normally [1] - |
| 1:46:1 | 1:104:2 | 1:162:17 | noise [1] - | 1:23:3 |


| North [2] - | 1:72:12, 19; | - 1:8:9; | 1:69:2 | 1:44:9 |
| :---: | :---: | :---: | :---: | :---: |
| 1:38:13; | 1:74:1, 6, 10 | 1:9:3; 1:10:3; | Office [1] - | Offices [1] - |
| 1:41:19 | notification [1] | 1:12:5 | 1:96:9 | 1:6:19 |
| north [1] - | -1:74:16 | obstruction [1] | OFFICER [10] - | official [1] - |
| :42:15 | notifications | 1:17:15 | 1:7:2, 10; | 1:88:1 |
| northwest [1] - | [1]-1:68:19 | obviously [2] - | 1:16:10, 19; | OFFICIAL [1] - |
| 1:51:18 | notified [1] - | 1:137:8, 17 | 1:17:4, 19; | 1:1:18 |
| NOT [2] - | 1:15:1 | occasion [1] - | 1:18:4, 15; | officially [2] - |
| 1:168:3; | notify [6] - | 1:88:14 | 1:19:5; | 1:29:12; |
| 1:169:16 | 1:9:12; | occasions [1] - | 1:36:9 | 1:46:12 |
| not-for-value | 1:45:11; | 1:152:16 | Officer [14] - | officials [2] - |
| [3] - 1:68:6, | 1:53:16; | occupancy [1] | 1:7:3, 15-16; | 1:87:8; |
| 9; 1:116:2 | 1:73:3, 12; | - 1:58:18 | 1:11:18; | 1:101:2 |
| Notary [3] - | 1:154:11 | occur [1] - | 1:12:19; | often [1] - |
| 1:168:4; | nowhere [1] - | 1:18:11 | 1:20:2; | 1:144:13 |
| 1:169:4, 14 | 1:161:17 | occurred [2] - | 1:24:1; | old [1] - |
| notations [1] - | number [20] - | 1:15:12; | 1:25:19; | 1:153:17 |
| 1:168:3 | 1:24:13; | 1:24:8 | 1:29:6; | onboard [1] - |
| note [6] - | 1:33:12; | odd [1] - | 1:152:5, 8, | 1:31:9 |
| 1:55:6; | 1:42:14; | 1:92:14 | 19; 1:156:6; | once [11] - |
| 1:99:9; | 1:78:7; | OF [7]-1:1:1; | 1:162:1 | 1:10:13; |
| 1:100:5, 17; | 1:96:12; | 1:2:1, 12; | officer [14] - | 1:20:18; |
| 1:126:13; | 1:97:6; | 1:95:7; | 1:7:7; | 1:21:3, 10; |
| 1:168:2 | 1:99:10, 14; | 1:169:16 | 1:16:12; | 1:22:4; |
| noted [2] - | 1:107:14; | off-line [1] - | 1:36:6, 16; | 1:93:14; |
| 1:46:8; | 1:110:17; | 1:139:17 | 1:151:16; | 1:100:2; |
| 1:168:15 | 1:111:3, 5, 7; | offenses [1] - | 1:154:14; | 1:105:19; |
| nothing [8]- | 1:113:8; | 1:158:10 | 1:155:1; | 1:106:18; |
| 1:71:11; | 1:122:19; | offer [3] - | 1:156:5, 19; | 1:116:12; |
| 1:73:6; | 1:128:11; | 1:91:11; | 1:157:10; | 1:131:12 |
| 1:82:16; | 1:132:6, 19; | 1:102:13; | 1:159:7; | one [48]- |
| 1:83:4; | 1:143:8 | 1:121:16 | 1:161:6, 10 | 1:3:11; 1:6:3; |
| 1:119:8; | numbers [10] - | offered [2] - | officers [9]- | 1:13:1; |
| 1:145:16; | 1:58:18; | 1:57:7; | 1:12:12; | 1:14:7; |
| 1:159:2 | 1:98:1; | 1:119:16 | 1:16:8; | 1:15:9; |
| notice [4] - | 1:127:4, 10, | offers [6] - | 1:17:5, 7; | 1:16:7, 11; |
| 1:15:4, 18; | 12-13; | 1:90:4; | 1:18:5; | 1:21:3, 11; |
| 1:73:16; | 1:128:14; | 1:91:6, 9; | 1:46:5; | 1:26:18; |
| 1:93:8 | 1:129:7, 11, | 1:93:14 | 1:48:18; | 1:27:19; |
| noticed [3] - | 14 | office [5] - | 1:97:7; | 1:35:1; |
| 1:8:8, 12; | numerous [1] - | 1:36:12; | 1:154:4 | 1:36:3; |
| 1:13:12 | 1:158:10 | 1:40:16; | officers/ | 1:42:4; |
| notices [5] - | obstructed [4] | 1:41:7; | directors [1] - | 1:46:13; |


| 1:55:14; | 1:137:16; | 1:114:9; | 1:45:19 | owned [3] - |
| :---: | :---: | :---: | :---: | :---: |
| 1:57:16; | 1:144:4 | 1:126:14; | otherwise [1] - | 1:45:12; |
| 1:59:9; | opened [1] - | 1:131:2; | 1:137:18 | 1:52:6; |
| 1:64:1, 18; | 1:145:7 | 1:147:7; | outdoor [3] - | 1:141:18 |
| 1:73:8; | opening [3] - | 1:150:14 | 1:38:5; | owner [9] - |
| 1:76:1, 14; | 1:51:7; | opposed [9] - | 1:43:7; | 1:9:12; |
| 1:83:5; | 1:70:16; | 1:24:7; | 1:50:9 | 1:50:17; |
| 1:87:9; | 1:116:15 | 1:43:17; | outnumbered | 1:114:14; |
| 1:91:4; | operate [2] - | 1:49:8; | [1] - 1:17:8 | 1:116:3, 7 ; |
| 1:93:11, 13; | 1:86:18; | 1:60:3; | outside [22] - | 1:119:4; |
| 1:100:17; | 1:152:3 | 1:75:6; | 1:8:6; | 1:130:1; |
| 1:101:18; | operated [2] - | 1:94:18; | 1:13:14; | 1:144:9; |
| 1:103:13; | 1:80:6 | 1:149:19; | 1:19:4, 14, | 1:166:18 |
| 1:104:1, 16; | operating [3] - | 1:165:9; | 18; 1:20:1, 7 , | owner- |
| 1:108:12; | 1:64:7; | 1:166:9 | 15; 1:24:3; | operator [1] - |
| 1:113:10, 16; | 1:83:14; | opposition [4] | 1:26:6; | 1:144:9 |
| 1:114:16; | 1:153:2 | - 1:73:17; | 1:34:12; | owners [5] - |
| 1:128:17; | operation [7] - | 1:99:11, 17; | 1:35:7; | 1:25:10; |
| 1:132:19; | 1:27:13; | 1:101:18 | 1:38:18; | 1:59:5; |
| 1:133:18; | 1:50:10; | opted [1] - | 1:42:1, 16; | 1:86:1; |
| 1:136:11; | 1:60:13; | 1:42:15 | 1:52:11; | 1:121:16; |
| 1:145:11; | 1:70:18; | option [2] - | 1:53:3, 7, 12; | 1:130:3 |
| 1:152:11; | 1:72:5; | 1:136:17; | 1:55:12, 19; | ownership [2] - |
| 1:155:4; | 1:89:14; | 1:143:19 | 1:58:16 | :45:12; |
| 1:164:3, 5, 7, | 1:125:14 | order [6] - | overall [1] - | 1:49:12 |
| 13 | operational [1] | 1:56:7; | 1:110:3 | P-O-S-T-A-L [1] |
| onerous [3] - | - 1:46:16 | 1:70:6; | overcome [1] - | - 1:133:7 |
| 1:102:16; | operations [2] | 1:73:9; | 1:137:12 | p.m [7] - |
| 1:109:9; | - 1:7:6; | 1:99:16; | overdue [1] - | 1:1:14; 1:4:1, |
| 1:111:11 | 1:38:12 | 1:165:19; | 1:167:1 | 7; 1:24:2; |
| ones [2]- | operator [1] - | 1:167:7 | overturn [1] - | 1:93:7; |
| 1:121:1; | 1:144:9 | organization | 1:153:12 | 1:167:14 |
| 1:135:2 | operators [1] - | [1]-1:142:2 | overview [1] - | pacific [1] - |
| open [12] - | 1:121:3 | organizations | 1:96:2 | 1:51:17 |
| 1:3:8; 1:51:5; | opportunities | [1]-1:144:11 | overwhelming | package [2] - |
| 1:54:14; | [1]-1:120:11 | original [3] - | [1]-1:68:15 | 1:44:6; |
| 1:69:4; | opportunity | 1:18:12; | own [6] - | 1:77:5 |
| 1:73:10; | [13] - | 1:107:16; | 1:86:13; | packed [1] - |
| 1:89:12; | 1:32:17; | 1:117:13 | 1:87:13; | 1:15:11 |
| 1:101:3; | 1:73:15; | originally [2] - | 1:135:15; | PAGE [2] - |
| 1:130:4; | 1:84:2; | 1:51:16; | 1:145:16; | 1:2:2; |
| 1:132:13; | 1:86:6, 19; | 1:108:1 | 1:147:6; | 1:168:6 |
| 1:135:18; | 1:100:11, 19; | Osco [1] - | 1:150:3 | paid [6] - |


| 1:80:17; | 1:91:2; | Patel [17] - | 1:57:8; | 1:8:10, 13; |
| :---: | :---: | :---: | :---: | :---: |
| 1:97:12; | 1:106:16; | 1:77:4, 16, | 1:102:14; | 1:9:17; |
| 1:115:2, 6; | 1:157:6 | 18; 1:78:6, | 1:107:16; | 1:10:2; |
| 1:136:1; | particularly [4] | 18; 1:79:6; | 1:114:3; | 1:12:13; |
| 1:145:15 | - 1:116:19; | 1:80:11; | 1:116:5; | 1:13:13; |
| paint [1] - | 1:117:15; | 1:82:8, 15; | 1:129:5; | 1:16:11; |
| 1:54:12 | 1:138:18; | 1:84:12; | 1:130:7; | 1:18:5; |
| palm [1] - | 1:143:14 | 1:86:15; | 1:132:18; | 1:21:7, 11; |
| 1:155:18 | parties [2] - | 1:89:5, 11, | 1:135:16; | 1:22:1, 19; |
| paperwork [5] - | 1:6:5; 1:32:8 | 13, 18; | 1:141:1; | 1:23:12; |
| 1:43:10; | partly [1] - | 1:90:6; | 1:164:16 | 1:24:3; |
| 1:47:8; | 1:127:8 | 1:94:5 | payable [1] - | 1:28:7, 10; |
| 1:72:8; | partner [1] - | PATEL [3] - | 1:95:16 | 1:30:4; |
| 1:98:8; | 1:7:16 | 1:77:18; | paying [7] - | 1:32:14; |
| 1:165:18 | partners [1] - | 1:84:14 | 1:94:6; | 1:55:16; |
| parents [1] - | 1:69:13 | Patel's [4] - | 1:98:14; | 1:56:6; |
| 1:51:8 | parts [1] - | 1:80:2, 5; | 1:103:7, 11; | 1:57:4; |
| part [15] - | 1:117:3 | 1:83:9; | 1:122:1; | 1:82:3; |
| 1:27:10; | party [2] - | 1:84:8 | 1:124:14; | 1:90:5; |
| 1:28:5, 9; | 1:153:19; | patience [1] - | 1:155:11 | 1:99:10, 14, |
| 1:30:16; | 1:158:5 | 1:13:19 | payrolls [1] - | 19; 1:100:3; |
| 1:33:16; | pass [1] - | patient [3] - | 1:122:1 | 1:101:12; |
| 1:34:4; | 1:122:8 | 1:79:5; | peace [1] - | 1:107:2; |
| 1:49:12; | passed [1] - | 1:86:9, 12 | 1:14:1 | 1:110:5; |
| 1:86:13; | 1:82:19 | patio [5] - | peaceful [1] - | 1:119:19; |
| 1:87:7; | passenger [1] - | 1:38:5; | 1:11:16 | 1:133:14; |
| 1:96:16; | 1:157:9 | 1:42:1; | pedal [1] - | 1:135:1; |
| 1:117:14; | passionate [1] | 1:50:9; | 1:157:5 | 1:137:11; |
| 1:132:14; | -1:130:17 | 1:58:16 | pending [8] - | 1:140:16; |
| 1:140:18; | past [13]- | patrol [1] - | 1:54:18; | 1:141:14; |
| 1:148:11 | 1:46:19; | 1:11:13 | 1:72:7; | 1:145:5; |
| part-time [1] - | 1:52:6; | patronize [1] - | 1:77:6; | 1:146:3, 5-6, |
| 1:96:16 | 1:62:18; | 1:148:14 | 1:78:13; | 17; 1:148:8, |
| participants [1] | 1:64:6; | Patrons [1] - | 1:159:1; | 17; 1:155:9; |
| - 1:87:10 | 1:84:15; | 1:10:14 | 1:163:13 | 1:157:17; |
| participation | 1:85:5; | patrons [8]- | pennies [1] - | 1:161:13; |
| [1]-1:88:1 | 1:89:19; | 1:9:10, 16; | 1:144:15 | 1:165:14 |
| particular [9] - | 1:90:10; | 1:10:11; | penny [1] - | people's [1] - |
| 1:19:9; | 1:100:5; | 1:11:2, 4; | 1:133:13 | 1:118:12 |
| 1:22:11; | 1:152:11; | 1:12:9; | Pentecostal [1] | per [5] - |
| 1:24:7; | 1:153:16; | 1:21:2; | - 1:3:17 | 1:50:11; |
| 1:45:10; | 1:158:2; | 1:117:18 | people [52]- | 1:60:14; |
| 1:68:14; | 1:162:11 | pay [12] - | 1:3:11; | 1:123:4; |


| 1:157:4, 19 | 1:104:2 | Place [1] - | 1:23:18; | 1:99:18; |
| :---: | :---: | :---: | :---: | :---: |
| percent [6] - | persons [2]- | 1:126:8 | 1:36:6; | 1:113:9; |
| 1:51:10; | 1:59:4; | place [8]- | 1:80:4; | 1:126:19; |
| 1:89:16; | 1:115:19 | 1:31:7; | 1:84:18; | 1:127:1, 9; |
| 1:103:8, 10; | perspective [6] | 1:52:18; | 1:89:17; | 1:134:15; |
| 1:105:6; | - 1:18:9; | 1:111:10, 12; | 1:93:11; | 1:144:7, 14; |
| 1:121:5 | 1:29:2; | 1:118:11; | 1:96:5; | 1:147:6; |
| percentage [3] | 1:106:15; | 1:120:10; | 1:102:9; | 1:150:7 |
| - 1:121:17; | 1:137:8; | 1:131:5; | 1:107:2; | pop [1] - |
| 1:157:7 | 1:138:2; | 1:161:11 | 1:109:8, 14; | 1:75:8 |
| perception [2] | 1:139:9 | placing [1] - | 1:113:3; | portion [1] - |
| - 1:110:8; | Peters [1] - | 1:13:5 | 1:114:5; | 1:71:19 |
| 1:123:19 | 1:33:8 | plan [8] - | 1:125:17; | position [6] - |
| Perez [3] - | petition [1] - | 1:38:16; | 1:128:5; | 1:61:11; |
| 1:8:15; | 1:84:8 | 1:39:3; | 1:129:3; | 1:103:1; |
| 1:14:5, 18 | phone [2] - | 1:49:12; | 1:134:15; | 1:106:12; |
| perfected [1] - | 1:3:7; 1:4:3 | 1:51:3, 5; | 1:140:11; | 1:145:17; |
| 1:57:18 | physical [2] - | 1:52:15; | 1:150:9, 13 | 1:146:15; |
| perform [1] - | 1:16:6, 13 | 1:53:9; | pointed [1] - | 1:158:6 |
| :157:1 | physically [2] - | 1:62:2 | 1:101:9 | positions [1] - |
| perhaps [1] - | 1:39:4; | Planning [1] - | Police [7] - | 1:110:6 |
| 1:70:19 | 1:96:17 | 1:147:16 | 1:4:12; 1:7:4; | positive [4] - |
| period [5] - | pick [1] - | plans [1]- | 1:13:10; | 1:15:4; |
| 1:115:4; | 1:157:7 | 1:49:14 | 1:25:14; | 1:31:10; |
| 1:117:16; | picked [2] | planters [1] - | 1:35:14; | 1:33:14; |
| 1:127:6; | 1:31:18; | 1:39:1 | 1:36:8; | 1:117:6 |
| 1:152:2, 7 | 1:155:1 | playing [5] - | 1:97:4 | possibility [1] - |
| permission [1] | piece [3] - | 1:97:17; | police [10] - | 1:114:19 |
| - 1:55:18 | 1:27:18; | 1:106:17; | 1:5:1; 1:23:7; | possible [8] - |
| person [10]- | 1:104:6; | 1:114:17; | 1:34:11; | 1:6:3; |
| 1:61:17; | 1:132:17 | 1:133:16; | 1:35:12; | 1:58:12; |
| 1:99:5; | pies [1] - | 1:134:5 | 1:87:4, 8; | 1:83:7; |
| 1:100:19; | 1:123:13 | plead [1] - | 1:88:1; | 1:96:15; |
| 1:101:4, 18; | Pizza [4] - | 1:164:9 | 1:97:6; | 1:100:1; |
| 1:106:1; | 1:13:14, 18; | Pleasant [1] - | 1:157:10; | 1:127:10; |
| 1:111:17; | 1:16:15 | 1:11:14 | 1:160:11 | 1:146:11 |
| 1:118:7; | pizza [2] - | pleasure [1] - | policies [1] - | possibly [2] - |
| 1:123:3 | 1:52:18; | 1:32:15 | 1:127:14 | 1:18:19; |
| personal [3] - | 1:123:13 | pocket [1] - | policy [14] - | 1:114:13 |
| 1:79:16; | pizzas [1] - | 1:107:17 | 1:40:17; | POSTAL [5] - |
| 1:89:9; | 1:123:13 | point [22] - | 1:70:15; | 1:133:6; |
| 1:126:13 | Pizzeria [1] - | 1:19:2; | 1:95:10; | 1:134:4, 8, |
| personally [1] - | 1:52:16 | 1:20:6; | 1:97:16; | 12; 1:135:4 |


| Postal [1] - | presume [1] - | 1:45:17 | - 1:105:5 | 1:64:4; |
| :---: | :---: | :---: | :---: | :---: |
| 1:133:6 | 1:82:14 | problem [6] - | program [1] - | 1:72:7; |
| posted [1] - | pretty [9] - | 1:8:10; | 1:166:13 | 1:95:13, 16; |
| 1:72:7 | 1:26:9; | 1:14:11; | progress [1] - | 1:120:9; |
| potentially [1] - | 1:27:9; | 1:27:11; | 1:11:19 | 1:128:7; |
| 1:122:6 | 1:51:14; | 1:28:3; | prohibitive [2] | 1:134:18; |
| practice [1] - | 1:54:15; | 1:88:6; | - 1:120:17; | 1:150:7 |
| 1:35:8 | 1:82:7; | 1:156:18 | 1:146:9 | proposing [2] - |
| predict [1] | 1:102:16; | problematic [1] | project [1] - | 1:134:3; |
| 1:19:1 | 1:127:5; | - 1:22:14 | 1:166:15 | 1:163:8 |
| predominately | 1:130:10; | problems [5] - | proliferation | PROSPECT [2] |
| [1]-1:101:8 | 1:145:8 | 1:9:15; | [1]-1:108:10 | - 1:2:11; |
| prefer [3] - | prevailing [1] - | 1:18:13; | promise [1] - | 1:77:1 |
| 1:76:7; | 1:107:13 | 1:24:15; | 1:150:9 | Prospect [2] - |
| 1:100:15; | prevent [1] - | 1:65:16; | promised [1] - | 1:77:4, 16 |
| 1:105:2 | 1:18:10 | 1:134:14 | 1:95:2 | prospective [1] |
| preferred [1] - | prevented [1] - | procedural [3] | promote [1] - | - 1:85:15 |
| 1:91:1 | 1:27:5 | -1:35:1, 6 ; | 1:15:6 | protect [2] - |
| $\frac{\text { premise }}{\text { 1:38:4 }}$ [1] | $\frac{\text { previous [7] - }}{\text { 1:27:6; }}$ | $1: 74: 15$ procedur | promoter [9] - 1:27:1, 3, , | $\begin{aligned} & 1: 82: 2 ; \\ & 1: 146: 2 \end{aligned}$ |
| premises [2] - | 1:121:13; | [1]-1:32:13 | 10; 1:28:13, | protection [1] - |
| 1:49:15; | 1:156:15; | proceed [1] - | 17; 1:29:3; | 1:34:12 |
| 1:50:8 | 1:159:14; | 1:72:11 | 1:34:15 | proud [1] - |
| prepared [3] - | 1:160:18; | proceeded [5] - | prone [1] - | 1:145:4 |
| 1:53:8; | 1:161:3 | 1:8:2; 1:9:12; | 1:13:2 | provided [1] - |
| 1:76:9; | previously [3] - | 1:11:13; | proof [1] - | 1:7:11 |
| 1:104:7 | 1:27:7; | 1:14:12; | 1:73:19 | Public [3] - |
| preparing [1] - | 1:46:9; | 1:17:11 | proper [1] - | 1:168:4; |
| 1:78:19 | 1:162:8 | proceeding [1] | 1:97:14 | 1:169:4, 14 |
| presence [3] - | price [4] | - 1:100:17 | property [6] - | public [31] - |
| 1:55:13; | 1:122:9; | proceedings | 1:50:10; | 1:30:8; |
| 1:56:8; | 1:136:9, 14, | [1]-1:169:8 | 1:95:5; | 1:34:17; |
| 1:88:16 | 16 | process [4] - | 1:114:2, 14; | 1:38:5; |
| present [3] - | primarily [2] - | 1:43:18; | 1:131:8 | 1:41:13; |
| 1:10:1; | 1:113:19; | 1:87:17; | proposal [4] - | 1:42:7; |
| 1:15:10; | 1:122:3 | 1:96:3; | 1:99:18; | 1:45:14, 18; |
| 1:100:12 | prisoners [1] - | 1:113:4 | 1:101:18; | 1:48:15; |
| presently [1] - | 1:13:5 | profit [4] - | 1:112:10; | 1:55:3; |
| 1:86:13 | private [3] | 1:83:19; | 1:144:16 | 1:57:13; |
| president [1] - | 1:45:16; | 1:105:9; | propose [1] - | 1:71:3 |
| 1:147:16 | 1:50:10 | 1:114:6; | 1:99:15 | 1:81:3, 5; |
| presumably [1] | 1:104:6 | 1:130:13 | proposed [9] - | 1:82:3; |
| - 1:115:13 | privately [2] - | profitability [1] | 1:60:12; | 1:83:8; |


| 1:88:13; | 1:131:9 | quarters [2] - | 1:126:16 | read [5] - |
| :---: | :---: | :---: | :---: | :---: |
| 1:90:18; | purposes [3] - | 1:103:8, 10 | raise [1] - | 1:7:12; |
| 1:91:15; | 1:83:12 | questions [15] | 1:103:17 | 1:40:10; |
| 1:97:16; | pushback [1] - | - 1:29:10; | raised [2] - | 1:88:2; |
| 1:101:3; | 1:97:11 | 1:41:9, 11; | 1:114:16; | 1:130:7; |
| 1:104:5; | pushed [3] - | 1:46:16; | 1:132:15 | 1:168:14 |
| 1:126:19; | 1:12:15, 18; | 1:47:11; | raises [1] - | reading [1] - |
| 1:127:9; | 1:16:7 | 1:70:12; | 1:112:12 | 1:168:2 |
| 1:134:15; | pushing [1] - | 1:76:3; | raising [2] - | ready [4]- |
| 1:144:18; | 1:12:13 | 1:89:2; | 1:113:11; | 1:54:14; |
| 1:147:11; | put [15] - | 1:93:15; | 1:133:18 | 1:69:3, 5 |
| 1:149:7, 10; | 1:31:6; | 1:110:14; | $\underline{\text { ran [2] - }}$ | real [2] - |
| 1:150:7; | 1:32:2; | 1:111:15; | 1:12:12, 15 | 1:128:16; |
| 1:152:18; | 1:38:17; | 1:127:8; | rate [1] - | 1:132:17 |
| 1:163:15 | 1:46:6; | 1:128:18; | 1:147:8 | realize [1] - |
| pull [1] - | 1:54:1; | 1:142:16; | rather [3] - | 1:156:7 |
| 1:17:2 | 1:57:3; | 1:163:6 | 1:129:8, 11; | realizing [1] - |
| pulled [1] - | 1:83:16; | quick [4] - | 1:130:18 | 1:114:11 |
| 1:128:14 | 1:84:3; | 1:20:17; | ratifications [1] | really [25] - |
| pulling [1] - | 1:134:18; | 1:110:15; | - 1:165:17 | 1:18:16; |
| 1:161:4 | 1:142:9; | 1:141:12; | rationale [1] - | 1:19:1; |
| punches [3] - | 1:157:12, 17; | 1:143:18 | 1:129:9 | 1:28:15; |
| 1:12:9; | 1:161:16 | quickly [2] - | Ravanis [2]- | 1:29:4; |
| 1:13:1; | puts [1] - | 1:9:1; | 1:38:1, 11 | 1:35:11; |
| 1:17:11 | 1:158:5 | 1:12:18 | RAVANIS [10]- | 1:55:12, 19; |
| punitive [1] - | putting [5] - | quiet [1] - | 1:38:11, 17; | 1:56:3, 6, 8; |
| 1:109:1 | 1:39:17; | 1:11:15 | 1:39:10, 16; | 1:80:12; |
| purchase [6] - | 1:46:13; | quite [4]- | 1:40:3, 8; | 1:107:5; |
| 1:83:18; | 1:85:13; | 1:119:12; | 1:41:5, 8; | 1:124:16; |
| 1:85:17; | 1:87:18; | 1:120:14; | 1:42:4; | 1:126:3; |
| 1:116:3; | 1:96:12 | 1:127:5; | 1:43:5 | 1:129:6; |
| 1:118:10; | Q-I-M-I-N-G [1] | 1:140:13 | RE [1] - 1:1:3 | 1:130:16; |
| 1:137:16; | - 1:61:7 | racing [1] - | re [1]-1:40:10 | 1:131:12, 17; |
| 1:146:13 | QIMING [7] - | 1:155:6 | re-read [1] - | 1:135:4; |
| purchased [2] - | 1:61:6; | rack [1] - | 1:40:10 | 1:137:9; |
| 1:106:13; | 1:67:13, 18; | 1:152:17 | reach [3] - | 1:138:10; |
| 1:146:18 | 1:68:2; | radar [3] - | 1:21:3; | 1:157:14; |
| purchasing [2] | 1:69:5, 9; | 1:155:1; | 1:22:19; | 1:165:12 |
| - 1:116:10; | 1:74:11 | 1:160:3; | 1:166:18 | rear [1] - |
| 1:146:19 | quantify [1] - | 1:161:2 | reactionary [1] | 1:19:1 |
| Puritan [1] - | 1:128:3 | radio [1] - | - 1:79:6 | Reardon [3] - |
| 1:130:1 | quarter [1] - | 1:11:18 | reactions [1] - | 1:4:12; |
| purpose [1] - | 1:103:9 | radios [1] - | 1:150:7 | 1:78:4; |


| 1:126:15 | 1:149:13, 17; | 1:121:8; | 1:44:13; | reduced [2] - |
| :---: | :---: | :---: | :---: | :---: |
| REARDON [75] | 1:153:6, 9; | 1:154:3; | 1:50:14; | 1:108:11; |
| - 1:1:6; | 1:158:13; | 1:159:19 | 1:58:4; | 1:147:8 |
| 1:3:10; | 1:159:3, 10; | receiving [2]- | 1:59:2; | reducing [1] - |
| 1:19:8, 13; | 1:160:1, 8; | 1:53:4, 15 | 1:60:18; | 1:115:3 |
| 1:20:4, 13; | 1:161:1, 14; | recent [1] - | 1:68:10; | reestablish [1] |
| 1:21:5, 17; | 1:165:3, 7; | 1:158:14 | 1:77:12; | - 1:8:18 |
| 1:22:7, 11; | 1:166:3, 7; | recently [2] - | 1:78:17; | referring [2] - |
| 1:23:2, 6; | 1:167:4, 10 | 1:70:15; | 1:79:2; | 1:159:14; |
| 1:29:11, 15; | reason [9]- | 1:145:7 | 1:81:12; | 1:160:18 |
| 1:30:6; | 1:20:9; | recipe [1] - | 1:86:3; | refinance [1] - |
| 1:32:9; | 1:46:10; | 1:51:16 | 1:88:3; | 1:165:18 |
| 1:37:10; | 1:58:7; | recognize [2] - | 1:101:5; | refrain [1] - |
| 1:40:4; | 1:93:7; | 1:124:10; | 1:102:2; | 1:3:11 |
| 1:41:1, 11; | 1:138:3; | 1:163:16 | 1:106:4; | refused [1] - |
| 1:43:11, 15; | 1:139:7; | recollection [1] | 1:113:14; | 1:10:12 |
| 1:47:12; | 1:151:8; | - 1:18:1 | 1:118:19; | refusing [1] - |
| 1:49:2, 6; | 1:156:2; | recommendati | 1:135:9; | 1:10:8 |
| 1:52:19; | 1:168:3 | ons [1] - | 1:150:15; | regard [1] - |
| 1:56:13, 17; | REASON [6] - | 1:31:9 | 1:151:7, 17; | 1:34:2 |
| 1:57:16; | 1:168:7 | recommending | 1:152:10; | regarding [1] - |
| 1:58:3; | reasonable [4] | [1]-1:59:1 | 1:156:15; | 1:5:2 |
| 1:59:9, 13, | - 1:76:6; | reconsider [1] | 1:158:8; | regardless [1] - |
| 16; 1:60:1; | 1:109:14; | - 1:144:16 | 1:159:14; | 1:28:12 |
| 1:61:11; | 1:129:12; | RECONSIDER | 1:161:3; | registration [1] |
| 1:62:7; | 1:154:8 | ATION [2] - | 1:162:3, | - 1:161:7 |
| 1:66:4, 9, 12; | reasoned [1] - | 1:2:10; | 9-12, 15; | regrouped [1] - |
| 1:67:19; | 1:79:4 | 1:76:19 | 1:163:7, 17; | 1:17:9 |
| 1:68:17; | reasons [3] - | Reconsiderati | 1:168:15; | regular [1] - |
| 1:69:17; | 1:76:4; | on [1] | 1:169:8 | 1:21:10 |
| 1:71:14, 18; | 1:100:4; | 1:77:3 | RECORD [1] - | regulations [5] |
| 1:72:4; | 1:153:5 | reconsideratio | 1:1:18 | - 1:30:18; |
| 1:75:4; | recalculate [1] | $\underline{\underline{n}}$ [3] - 1:77:7; | recorded [1] - | 1:40:10; |
| 1:89:3; | - 1:126:2 | 1:80:19; | 1:100:3 | 1:82:6; |
| 1:90:11; | Recalled [1] - | 1:92:3 | records [3] - | 1:104:13; |
| 1:92:14; | 1:75:14 | $\underline{\text { reconsidered }}$ | 1:114:7; | 1:151:19 |
| 1:94:12, 16; | receipts [1] - | [1] - 1:146:12 | 1:160:18; | reinstatement |
| 1:99:6; | 1:73:6 | record [45] - | 1:167:1 | [1] - 1:83:12 |
| 1:107:11; | received [7] - | 1:6:12, 18; | red [1] - | reiterate [1] - |
| 1:110:15; | 1:5:2; | 1:19:11; | 1:158:12 | 1:124:17 |
| 1:111:2, 14; | 1:89:17; | 1:33:3; | reduce [2] - | related [1] - |
| 1:112:7; | 1:99:13; | 1:36:17; | 1:107:14; | 1:33:12 |
| 1:134:6; | 1:102:10; | 1:38:10; | 1:117:4 | relationship [1] |
|  |  | 1:41:16; |  |  |


| $\begin{gathered} -1: 90: 2 \\ \text { relative [1] } \end{gathered}$ | $\begin{aligned} & 1: 152: 5 \\ & \text { renewal [3] } \end{aligned}$ | $\begin{aligned} & 1: 115: 9 \\ & \text { representative } \end{aligned}$ | $\frac{\text { RESPECT [1] }}{1: 169: 17}$ | $\begin{aligned} & 1: 121: 15 \\ & 1: 124: 1-3 ; \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1:123:15 | 1:75:18; | [3]-1:4:12; | respond [2] - | 1:125:6, 11; |
| relevant [1] - | 1:151:4, 16 | 1:5:16; | 1:10:6; | 1:130:10, 14; |
| $\begin{aligned} & 1: 25: 17 \\ & \text { reluctant [1] } \end{aligned}$ | $\frac{\text { renewing [2] - }}{\text { 1:152:10; }}$ | 1:87:6 represented | 1:97:6 responded | $\begin{aligned} & 1: 135: 18 ; \\ & 1: 137: 14 ; \end{aligned}$ |
| $1: 55: 17$ | $1: 162: 7$ | $-1: 88: 2$ representing | - 1:18:6 | $\begin{aligned} & 1: 142: 11 ; \\ & 1: 143: 3 ; \end{aligned}$ |
| 1:3:8 | - 1:49:13 renovation | [4]-1:44:17; 1:77:16; | 1:61:16; | $\begin{aligned} & 1: 144: 13 ; \\ & 1: 146: 4 \end{aligned}$ |
| 79:14 | - 1:54:9; | 1:78:8 | 1:13 | restaura |
| remarks [4] | 1:69:7, 12 | 1:141:7 | 1:141:11 | [1] - 1:147:17 |
| 1:88:8; | rent [2] | REPRODUCTI | responsible [1] | restaurants |
| 99:19 | 1:94:6 | ON [1] - | - 1:65:12 | [19] - |
| 1:102:3; | 1:147:6 | 1:169:16 | rest [7]-1:6:6; | 1:33:10; |
| 1:150:8 | rent-to-own | request [3] | 1:34:11; | 1:51:7; |
| remember [2] - | type [1] - | 1:91:12; | 1:37:15; | 1:52:5, 11; |
| 1:47:13; | 1:147:6 | 1:92:3; | 1:43:18; | 1:55:18; |
| 1:107:6 | repeat [1] - | 1:101:4 | 1:75:12; | 1:56:1; |
| remind [2] | 1:90:9 | requested [1] - | 1:76:8; | 1:102:10; |
| 1:67:17; | replace [1] | 1:10:5 | 1:120:6 | 1:103:7, 17; |
| 1:68:9 | 1:142:1 | require [2] - | Restaurant [4] | 1:138:6, 12, |
| removing [1] - | reply [1] - | 1:88:9, 12 | - 1:64:12, | 15; 1:140:13; |
| 1:71:19 | 1:39:12 | required [5] - | 18; 1:102:5; | 1:143:6, 14; |
| RENATO [18] - | report [7] - | 1:29:12; | 1:119:5 | :144:10; |
| 1:7:5; | 1:5:1; 1:7:11; | 1:43:10; | restaurant [45] | :146:8; |
| 1:19:12, 16; | 1:14:18; | 1:46:7; | - 1:4:19; | 1:148:13, 19 |
| 1:20:7, 18; | 1:15:2; | 1:88:17; | 1:30:4; | restore [2]- |
| 1:21:9, 19; | 1:26:1; | 1:115:17 | 1:35:4; | :13:11; |
| 1:22:10, 15; | 1:35:12 | required) [1] - | 1:38:2; | 1:14:1 |
| 1:23:5, 8, 15; | Reporter [1] | 1:168:5 | 1:51:1, 6-8, | restored [1] - |
| 1:24:12; | 1:169:13 | requirements | 14; 1:60:11; | 1:10:15 |
| 1:25:5, 7; | REPORTER [3] | [1]-1:74:16 | 1:61:7; | restrict [1] - |
| 1:26:3; | - 1:61:2; | reserve [1] - | 1:62:5, 19; | 1:39:15 |
| 1:29:14, 18 | 1:129:18; | 1:42:3 | 1:64:9, 12, | restricting [1] - |
| Renato [4] - | 1:169:17 | residents [1] - | 14; 1:67:6, | 1:34:10 |
| 1:7:5; 1:8:16; | reporter [1] - | 1:103:4 | 14; 1:69:11, | result [6] - |
| 1:15:5, 16 | 1:7:11 | resources [1] - | 14; 1:70:3; | 1:13:3; |
| rendering [1] - | REPORTERS | 1:114:11 | 1:103:3; | 1:15:8; |
| 1:128:15 | [1]-1:1:17 | respect [4] - | 1:105:5, 9; | 1:16:10; |
| Rendezvous | reporting [1] - | 1:87:18; | 1:117:14; | 1:83:3; |
| [1]-1:108:5 | 1:157:9 | 1:90:17; | 1:119:1; | 1:96:8; |
| renew [1] - | represent [1] - | 1:132:7 | 1:120:3, 19; | 1:114:13 |


| resulted [2] - | 1:130:15 | 1:46:18; | 1:47:18; | 1:106:10 |
| :---: | :---: | :---: | :---: | :---: |
| 1:114:1 | Richardson [2] | 1:50:14; | 1:123:10; | sale [6] - |
| resulting [1] - | - 1:14:9 | 1:60:18; | 1:124:7 | 1:85:10; |
| 1:87:12 | rising [1] - | 1:65:2; | running [3] - | 1:121:18; |
| Retail [1] - | 1:124:12 | 1:67:17; | 1:37:14; | 1:136:7, 9; |
| 1:137:3 | risk [11] - | 1:77:12; | 1:70:3; | 1:140:6; |
| retroactive [1] - | 1:108:15; | 1:81:2, 18; | 1:75:11 | 1:165:17 |
| 1:144:8 | 1:109:4; | 1:82:2, 5; | Ryan [1] - | sales [7] - |
| retrospect [1] - | 1:111:11; | 1:87:7 | 1:12:19 | 1:104:5, 14; |
| 1:103:16 | 1:117:4; | Room [2] - | S-A-I-N-T-S [1] | 1:105:14; |
| return [1] - | 1:119:7, | 1:1:11; 1:4:9 | - 1:106:11 | 1:108:16; |
| 1:129:3 | 13-14; | room [9]- | S-A-R-A-H [1] - | 1:118:5; |
| returning [1] - | 1:137:12; | 1:6:7; 1:30:1; | 1:125:4 | 1:121:18; |
| 1:11:12 | 1:157:13, 17; | 1:76:5; | S-H-A-B-A-N-A | 1:122:3 |
| revenue [3] - | 1:161:17 | 1:99:14; | [1]-1:125:4 | SAME [1] - |
| 1:112:3; | risky [1] - | 1:112:9; | S-T-A-U-B [1] - | 1:169:16 |
| 1:115:5; | 1:157:14 | 1:119:18; | 1:143:2 | sandals [1] - |
| 1:117:11 | Road [1] - | 1:121:3; | S-T-R-A-C-K [1] | 1:28:8 |
| reversed [1] - | 1:143:2 | 1:134:14; | - 1:106:9 | SANTANA [13] |
| 1:54:2 | road [2] - | 1:165:14 | safe [4]- | - 1:50:18; |
| review [2] - | 1:103:16; | ropes [1] - | 1:148:1, 12; | 1:51:13; |
| 1:36:18; | 1:127:11 | 1:39:17 | 1:152:15; | 1:52:18; |
| 1:150:14 | Robin [1] - | rough [2] - | 1:153:2 | 1:53:3, 13; |
| revise [1] - | 1:33:8 | 1:49:9; | safely [1] - | 1:54:3, 7, 11, |
| 1:95:10 | RODRIGUEZ | 1:85:4 | 1:148:16 | 15; 1:58:1, 5 ; |
| revitalizing [1] | [18]-1:7:5; | row [3] - | safer [2]- | 1:59:15 |
| - 1:145:9 | 1:19:12, 16; | 1:101:19; | 1:142:10, 12 | Santana [1] - |
| revive [1] - | 1:20:7, 18; | 1:106:2; | safety [5] - | 1:50:19 |
| 1:143:17 | 1:21:9, 19; | 1:157:3 | 1:34:17; | SARAH [2] - |
| revocation [3] - | 1:22:10, 15; | rude [1] - | 1:81:5; | 1:125:3; |
| 1:77:8; | 1:23:5, 8, 15; | 1:157:11 | 1:83:8; | 1:145:2 |
| 1:78:12; | 1:24:12; | RUIZ [2] - | 1:90:18; | Sarah [2] - |
| 1:87:12 | 1:25:5, 7; | 1:45:2 | 1:152:18 | 1:125:3; |
| revoke [1] - | 1:26:3; | Ruiz [1] - | Sahagun [2] - | 1:145:2 |
| 1:79:3 | 1:29:14, 18 | 1:45:2 | 1:50:3, 16 | satisfied [1] - |
| revoked [2] - | Rodriguez [6] - | rules [6]- | SAHAGUN [10] | 1:74:15 |
| 1:77:6; | 1:7:5; 1:8:16; | 1:11:8; | - 1:50:16; | Saturday [1] - |
| 1:78:9 | 1:14:17; | 1:30:18; | 1:51:5; | 1:83:1 |
| revolving [1] - | 1:26:19; | 1:82:6; | 1:52:3, 8, 13, | Saugus [2]- |
| 1:56:3 | 1:27:18; | 1:104:12; | 16; 1:53:2; | 1:64:12, 14 |
| reward [1] - | 1:28:2 | 1:105:18; | 1:54:10; | saw [1] - |
| 1:119:14 | role [13] - | 1:151:19 | 1:59:11 | 1:106:1 |
| rich [1] - | 1:44:14, 19; | run [3] - | Saints [2] - | scale [1] - |


| 1:120:19 | 1:43:7; | 1:165:3, 5; | 1:149:9 | 1:73:1; |
| :---: | :---: | :---: | :---: | :---: |
| scene [2] - | 1:50:8; | 1:166:3, 5; | seek [1] - | 1:74:1, 6, 8, |
| 1:12:8; | 1:54:1; | 1:167:8 | 1:86:5 | 10 |
| 1:25:14 | 1:55:12, 19; | security [12] - | seeking [1] - | separating [1] - |
| schedule [3] - | 1:58:16; | 1:8:16; 1:9:4, | 1:77:7 | 1:28:10 |
| 1:6:8; | 1:60:14; | 6, 18; 1:10:1; | seem [3] - | September [3] |
| 1:31:13; | 1:64:2 | 1:14:7; | 1:70:9; | - 1:3:19; |
| 1:150:3 | seats [18] - | 1:15:14, | 1:109:14; | 1:5:11; |
| scheduled [5] - | 1:38:6; | 17-18; | 1:129:12 | 1:126:16 |
| 1:32:7; | 1:50:9; | 1:20:8; | self [1] - | Sergeant [6] - |
| 1:78:15; | 1:53:7, 12; | 1:23:4; | 1:89:8 | 1:11:9, 11; |
| 1:92:4, 13; | 1:95:18; | 1:25:12 | self-inflicted | 1:13:5, 12; |
| 1:93:6 | 1:98:14; | Security [1] - | [1] - 1:89:8 | 1:14:4 |
| School [1] - | 1:110:18; | 1:8:19 | sell [17] - | sergeant [2] - |
| 1:5:19 | 1:111:3, 5, 7, | security-wise | 1:48:6; | 1:16:18; |
| school [1] - | 16, 18; | [1]-1:23:4 | 1:77:8; | 1:36:15 |
| 1:83:3 | 1:112:1, 4-5; | see [17] - | 1:82:3; | serious [1] - |
| scoping [1] - | 1:128:7, 9 | 1:12:3; | 1:84:19; | 1:15:16 |
| 1:51:19 | Seattle [1] - | 1:32:19; | 1:102:12; | seriously [1] - |
| scraping [1] - | 1:58:10 | 1:36:19; | 1:116:4; | 1:81:6 |
| 1:133:12 | second [12] - | 1:40:16; | 1:121:16; | serve [4]- |
| scratch [1] - | 1:49:2; | 1:65:12; | 1:122:10; | 1:5:16; |
| 1:146:9 | 1:59:16; | 1:70:5; | 1:129:1; | 1:66:13; |
| SEAN [11] - | 1:64:17; | 1:75:7; | 1:136:13, 15; | 1:67:14; |
| 1:6:16; | 1:74:12; | 1:83:16; | 1:145:17; | 1:97:16 |
| 1:23:18; | 1:94:11; | 1:87:3; | 1:146:16 | served [3] - |
| 1:25:3, 6, 16; | 1:101:19; | 1:101:12, 18; | selling [4] - | 1:39:9; |
| 1:26:12, 18; | 1:106:2; | 1:112:12; | 1:83:13; | 1:50:7; |
| 1:32:12; | 1:108:12; | 1:125:16; | 1:103:15; | 1:114:6 |
| 1:35:1; | 1:149:13; | 1:129:8; | 1:108:2 | server [1] - |
| 1:36:5; | 1:153:19; | 1:131:16; | sense [12] - | 1:65:3 |
| 1:37:6 | 1:159:13; | 1:138:12; | 1:37:14; | servers [1] - |
| Sean [1] - | 1:165:2 | 1:141:16 | 1:87:13; | 1:122:2 |
| 1:6:18 | secondary [1] - | seeing [10] - | 1:98:4; | services [6] - |
| search [1] - | 1:97:9 | 1:30:10; | 1:107:15; | 1:96:13; |
| 1:137:17 | seconded [14] | 1:43:2; | 1:108:9; | 1:113:16; |
| seasonal [2] - | - 1:32:9; | 1:48:16; | 1:112:1; | 1:114:4; |
| 1:38:4; | 1:37:8; | 1:56:2; | 1:126:15; | 1:119:17; |
| 1:50:9 | 1:43:11, 13; | 1:57:15; | 1:127:7; | 1:121:11, 16 |
| seat [1] - | 1:49:4; | 1:71:5; | 1:129:8; | serving [5] - |
| 1:151:6 | 1:59:18; | 1:91:17; | 1:130:9; | 1:39:13; |
| seating [9]- | 1:94:12, 14; | 1:126:1; | 1:134:16 | 1:64:8; |
| 1:42:16; | 1:149:15; | 1:141:15; | sent [6] - | 1:65:13, 16; |


| 1:68:1 | 1:14:9 | 1:20:12; | 1:84:4 | Smith [7] - |
| :---: | :---: | :---: | :---: | :---: |
| ServSafe [1] - | shift [2] - | 1:22:5; | sit [1] - | 1:33:2, 5-6; |
| 1:66:6 | 1:7:18; | 1:24:19; | 1:150:2 | 1:42:10; |
| set [4] - | 1:13:9 | 1:38:5, 18; | sites [1] - | 1:112:11, 14; |
| 1:30:19; | shirt [1] - | 1:39:2, 6; | 1:149:3 | 1:118:16 |
| 1:39:3; | 1:83:7 | 1:55:13; | sitting [2] - | SMITH [7] - |
| 1:169:7, 9 | shops [1] - | 1:56:8, 15, | 1:25:9, 12 | 1:33:5; |
| seven [6] - | 1:148:14 | 19 | situation [11] - | 1:42:11; |
| 1:50:11; | short [2] - | sidewalks [8] - | 1:18:11; | 1:112:14; |
| 1:60:13; | 1:127:6; | 1:8:8, 17, 19; | 1:25:13; | 1:116:6, 18; |
| 1:130:4; | 1:166:14 | 1:9:2, 15; | 1:26:16; | 1:117:19; |
| 1:152:2, 7; | shortfall [1] - | 1:10:3, 8, 14 | 1:28:18; | 1:118:4 |
| 1:158:12 | 1:115:5 | Sign [1] - | 1:112:17; | smoke [1] - |
| seven-year [2] | Shorthand [1] - | 1:168:4 | 1:156:10, 18; | 1:157:15 |
| - 1:152:2, 7 | 1:169:13 | significant [2] - | 1:160:19; | snap [1] - |
| several [4] - | shortly [2] - | 1:121:6; | 1:161:11; | 1:141:12 |
| 1:7:18; | 1:3:14; | 1:123:5 | 1:162:8 | sneakers [3] - |
| 1:12:9; | 1:17:4 | signify [10]- | situations [2] - | 1:9:18; |
| 1:91:6; | Shortly [1] - | 1:37:9; | 1:97:4; | 1:10:14, 17 |
| 1:96:7 | 1:14:1 | 1:43:14; | 1:154:2 | sold [6] - |
| SHABANA [1] - | shorts [1] - | 1:49:5; | six [5] - | 1:45:13, 15; |
| 1:125:3 | 1:28:8 | 1:59:19; | 1:70:18; | 1:50:7; |
| Shabana [1] - | shoving [1] - | 1:75:2; | 1:91:7; | 1:115:14; |
| 1:125:3 | 1:36:3 | 1:94:15; | 1:121:5; | 1:123:12 |
| shame [1] - | show [2]- | 1:149:16; | 1:154:7; | sole [1] - |
| 1:142:2 | 1:22:12; | 1:165:6; | 1:155:13 | 1:82:16 |
| SHAN [2] - | 1:68:13 | 1:166:6; | size [1] - | solicitor [1] - |
| 1:2:8; 1:60:6 | showed [2] - | 1:167:9 | 1:98:3 | 1:40:19 |
| Shan [2]- | 1:39:4; | similar [1] - | slightly [1] - | Solomon [2] - |
| 1:60:9; | 1:164:5 | 1:64:7 | 1:160:5 | 1:9:13; |
| 1:72:6 | shows [1] - | simple [5] - | slow [1] - | 1:14:6 |
| share [5] - | 1:15:6 | 1:51:11 | 1:138:10 | solution [1] - |
| 1:85:18; | shut [2] - | 1:58:12; | slowly [1] - | 1:34:18 |
| 1:91:11; | 1:3:7; | 1:83:7; | 1:67:3 | someone [7] - |
| 1:103:11; | 1:20:19 | 1:156:8, 10 | small [8] - | 1:9:14; |
| 1:104:4, 7 | side [2] | simpler [1] - | 1:8:3; 1:95:5; | 1:12:17; |
| Shaw's [1] - | 1:58:6; | 1:40:11 | 1:140:18; | 1:29:16; |
| 1:45:13 | 1:155:8 | simply [2] - | 1:144:9; | 1:46:11; |
| SHEET [1] - | sidewalk [16] - | 1:74:14; | 1:148:4, 7, | 1:111:17; |
| 1:168:1 | 1:8:4, 11; | 1:100:3 | 13 | 1:112:5; |
| sheet [2] - | 1:9:11; | sincerity [1] - | smaller [2] - | 1:161:2 |
| 1:168:3 | 1:10:11; | 1:84:7 | 1:58:7; | sometimes [7] |
| Sherwick [1] - | 1:14:15; | single [1] - | 1:111:12 | - 1:20:11; |


| 1:22:2; | 1:62:18; | 1:156:5; | 1:33:9, 11, | 1:3:12 |
| :---: | :---: | :---: | :---: | :---: |
| 1:24:19; | 1:63:7; | 1:158:10; | 15; 1:34:3; | stands [1] - |
| 1:65:18; | 1:69:8; | 1:159:4 | 1:35:4; | 1:130:6 |
| 1:87:5 | 1:86:7, 18; | spell [17] - | 1:55:8, 15; | Star [3] - |
| somewhat [1] - | 1:94:7; | 1:33:3; | 1:59:3; | 1:44:4; |
| 1:55:16 | 1:131:8 | 1:38:9; | 1:102:6; | 1:45:8, 13 |
| somewhere [1] | SPEAKER [13] | 1:44:13; | 1:107:1, 18; | STAR [2] - |
| - 1:117:12 | - 1:61:1; | 1:50:13; | 1:108:2, 13; | 1:2:6; 1:44:1 |
| soon [2] - | 1:62:5, 9, 13, | 1:60:17; | 1:109:1, 6, | start [4] - |
| 1:130:10; | 16, 19; | 1:77:11; | 17; 1:112:4; | 1:103:9; |
| 1:133:7 | 1:67:7; | 1:101:5; | 1:113:19; | 1:108:2; |
| soon-to-be [1] | 1:71:7, 11, | 1:102:1; | 1:116:19; | 1:134:14; |
| - 1:133:7 | 17; 1:72:2; | 1:106:3, 5, 7; | 1:117:2; | 1:138:11 |
| sorry [6] - | 1:73:4; | 1:118:19; | 1:119:6, 8, | start-up [1] - |
| 1:62:7; | 1:74:8 | 1:126:9; | 11; 1:120:1, | 1:134:14 |
| 1:81:10; | speaking [4] - | 1:135:9; | 11; 1:129:2; | started [4] - |
| 1:84:15; | 1:15:4; | 1:151:7, 9; | 1:130:4; | 1:17:11; |
| 1:110:19; | 1:70:10; | 1:163:16 | 1:133:8; | 1:26:19; |
| 1:156:8; | 1:99:17; | spelled [1] - | 1:137:5, 7, 9, | 1:52:2; |
| 1:161:8 | 1:150:5 | 1:6:12 | 13; 1:138:3, | 1:108:1 |
| sort [1] - | specific [3] - | spend [3] - | 8-9, 18; | starting [4] - |
| 1:147:5 | 1:32:6; | 1:80:10; | 1:139:10, 19; | 1:24:5; |
| sort've [4] - | 1:76:3; | 1:118:8; | 1:145:4, 6, 9; | 1:25:8, 11 ; |
| 1:57:2; | 1:150:11 | 1:123:7 | 1:148:3 | 1:133:12 |
| 1:109:5; | specifically [3] | spent [3] - | Ss [1] - | starts [2]- |
| 1:116:12; | - 1:27:17; | 1:80:16; | 1:169:3 | 1:15:19; |
| 1:129:12 | 1:119:7; | 1:146:18; | staff [3] - | 1:28:2 |
| sorted [1] - | 1:137:13 | 1:148:3 | 1:15:17; | startup [1] - |
| 1:150:3 | spectrum [1] - | spilled [1] - | 1:70:3; | 1:115:16 |
| sound [2] - | 1:91:9 | 1:13:7 | 1:96:4 | state [16] - |
| 1:75:12; | speed [12] - | spilling [1] - | STAFF [1] - | 1:38:9; |
| 1:142:13 | 1:141:9; | 1:12:7 | 1:1:8 | 1:41:15; |
| sounds [1] - | 1:154:7, 9; | spot [1] - | staffing [1] - | 1:44:12; |
| 1:142:10 | 1:155:3; | 1:55:10 | 1:114:10 | 1:50:13; |
| source [1] - | 1:156:1, 8; | square [1] - | stage [4] - | 1:52:11; |
| 1:82:16 | 1:158:1; | 1:36:17 | 1:108:19; | 1:60:17; |
| South [1] - | 1:159:9; | Square [53] - | 1:109:3; | 1:77:11; |
| 1:143:17 | 1:160:5; | 1:7:16, 19; | 1:138:6 | 1:101:4; |
| space [11] - | 1:161:7; | 1:13:10; | stagger [1] - | 1:102:1; |
| 1:39:6; | 1:167:1 | 1:14:1; | 1:134:19 | 1:103:9; |
| 1:52:15; | speeding [8] - | 1:28:5, 7; | stand [1] - | 1:106:3; |
| 1:59:8; | 1:154:4, 6, | 1:30:17; | 1:34:19 | 1:118:19; |
| 1:60:4; | 12, 18; | 1:31:2; | standing [1] - | 1:135:9; |


| 1:151:6, 19; | STEVEN [2] - | 1:97:3 | struggle [1] - | 1:93:13 |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 1: 163: 16 \\ & \text { statements [1] } \end{aligned}$ | $\begin{aligned} & 1: 105: 2,13 \\ & \text { stifle [1] - } \end{aligned}$ | $\frac{\text { stranger [1] - }}{\text { 1:78:6 }}$ | $\begin{gathered} 1: 124: 11 \\ \text { struggling [1] } \end{gathered}$ | $\frac{\text { suggested [1] }}{1: 31: 19}$ |
| 1:89:2 | :144:7 | stray [1] - | 1:110:5 | suggestions |
| states [1] - | still [8] - | :138:11 | stuck [1] - | [1] - 1:31:5 |
| 1:63:14 | 1:31:13 | Street [11] - | 1:47:5 | summary [1] |
| stating [1] - | 1:52:9; | :5:8; 1:8:2; | student [2] - | 1:37:4 |
| 1:30:15 | 1:76:5; | 1:11:15; | 1:65:18; | summer [1] - |
| status [1] - | 1:109:4, 18; | 1:44:7; | 1:166:14 | 1:37:15 |
| 1:85:11 | 1:110:11; | 1:45:9 | students [2] - | sums [1] - |
| statutory [1] - | 1:116:4; | 1:77:7; | 1:51:12; | 1:97:12 |
| 1:87:5 | 1:138:9 | 1:125:5; | 1:58:13 | Super [2] - |
| STAUB [1] - | stop [2] - | 1:130:2; | subject [3] | 1:45:14 |
| 1:143:1 | 1:12:6; | 1:135:12; | 1:13:2; | superintenden |
| Staub [1] - | 1:23:1 | 1:147:19; | 1:43:9; | $\underline{\mathbf{t}}$ [1]-1:31:16 |
| 1:143:1 | stopped [2] - | 1:148:2 | 1:58:17 | superintenden |
| stay [1] - | 1:20:1; | street [3] - | subscribe [2] - | ts [1] - |
| 1:25:2 | 1:23:13 | 1:25:1; | 1:133:17; | 1:87:10 |
| staying [1] - | store [6] | 1:157:8; | 1:168:15 | supersede [1] - |
| 1:141:18 | 1:26:7; | 1:160:4 | substantial [3] | 1:39:6 |
| STEAK [2] - | 1:44:6; | streets [2] - | - 1:86:3, 14; | supplement [1] |
| 1:2:5; | 1:45:4; | 1:155:15, 17 | 1:105:11 | - 1:58:19 |
| 1:37:17 | 1:46:4; | stress [2] | succeed [1] - | supplemented |
| steak [1] - | 1:48:6; | 1:121:11 | 1:56:7 | [1] - 1:74:14 |
| 1:123:14 | 1:77:5 | 1:122:5 | success [3] - | support [7] - |
| Steak [4] - | stores [3] | strict [2] - | 1:59:8; | 1:68:16; |
| 1:37:19; | 1:45:19 | 1:9:19; | 1:67:5; | 1:73:17; |
| 1:38:12, 14; | 1:48:1; | 1:11:5 | 1:143:13 | 1:99:12; |
| 1:42:18 | 1:49:13 | stricter [1] | successful [6] | 112:10; |
| steep [1] - | STRACK [9] - | 1:28:15 | - 1:42:17; | :134:7; |
| 1:127:5 | 1:106:6, 9; | strive [1] - | 1:58:8; | 1:146:2; |
| step [1] - | 1:107:9, 12; | 1:142:2 | 1:69:15; | 1:149:4 |
| 1:20:10 | 1:109:10; | strongly [2] | 1:124:8; | supported [1] - |
| steps [1] - | 1:110:1, 19; | 1:90:4; | 1:135:3 | 1:108:6 |
| 1:18:9 | 1:111:9, 19 | 1:146:12 | successfully | supporting [2] |
| STEVE [6] - | Strack [2] - | structure [7] - | [2]-1:109:5; | - 1:59:2; |
| 1:102:4; | 1:106:6; | 1:95:11, 13, | 1:131:10 | 1:148:4 |
| 1:133:6; | 1:112:17 | 17; 1:120:9; | sudden [1] - | supports [1] - |
| 1:134:4, 8, | straightforwar | 1:132:4; | 1:109:12 | 1:83:1 |
| 12; 1:135:4 | d [1] - 1:89:5 | 1:135:3; | suddenly [1] - | suppose [1] - |
| Steve [2] - | strain [1] - | 1:136:12 | 1:12:9 | 1:136:11 |
| 1:102:4; | 1:96:13 | structured [1] - | suggest [2] - | supposed [1] - |
| 1:133:6 | strained [1] - | 1:98:3 | 1:70:1; | 1:136:6 |


| survive [1] - | Taslim [1] - | 1:20:15; | 1:146:1 | 10 |
| :---: | :---: | :---: | :---: | :---: |
| 1:131:17 | 1:4:17 | 1:22:14; | therefor [1] - | throughout [1] |
| suspects [1] - | tax [9]- | 1:52:4; | 1:168:3 | - 1:97:15 |
| 1:13:1 | 1:95:5; | 1:58:16; | therefore [1] - | throwing [2] - |
| sustain [1] - | 1:103:8; | 1:97:19; | 1:111:11 | 1:12:9; |
| 1:16:13 | 1:108:1; | 1:100:17; | thereof [1] - | 1:13:1 |
| switch [1] - | 1:114:14 | 1:104:3, 7, | 1:81:16 | Thursday [3] - |
| :133:11 | 1:117:9; | 18; 1:109:16; | thinking [1] - | 1:15:7; |
| system [1] - | 1:118:5, 8; | 1:110:2, 17; | 1:146:3 | 1:27:9, 17 |
| 1:11:1 | 1:144:1 | 1:111:3; | thinks [1] - | Thursdays [1] - |
| T-A-I [1] - | taxes [1] - | 1:112:13; | 1:33:13 | 1:29:8 |
| 1:130:1 | 1:114:3 | 1:113:16; | third [1] - | tickets [1] - |
| tab [2] - | taxi [2] | 1:115:15; | 1:132:6 | 1:122:19 |
| 1:122:12, 17 | 1:164:8, 14 | 1:116:2; | THIS [1] - | tied [3] - |
| Tabernacle [2] | tea [2]- | 1:117:6; | 1:169:16 | 1:25:18; |
| - 1:3:17; | 1:63:2; | 1:122:18; | thoughts [1] - | 1:59:14; |
| 1:5:8 | 1:69:10 | 1:132:1; | 1:89:1 | 1:112:3 |
| table [2] - | Tea [2] - | 1:134:14; | thousands [1] - | ties [1] - |
| 1:6:6; 1:42:3 | 1:63:4, 7 | 1:136:10; | 1:138:14 | 1:25:6 |
| tables [6] - | Team [1] - | 1:154:3; | three [23] - | TIME [1] - |
| 1:38:5, | 1:147:16 | 1:162:6 | 1:13:3; | 1:1:14 |
| 18-19; | team [1] - | TERRENCE [8] | 1:16:11; | timely [1] - |
| 1:54:1; | 1:74:4 | - 1:33:5; | 1:23:9; | 1:74:1 |
| 1:58:18 | technical [1] - | 1:42:11; | 1:29:8; | TIPS [1] - |
| tabs [1] - | 1:58:17 | 1:112:14; | 1:35:18; | 1:66:5 |
| 1:123:9 | technology [1] | 1:116:6, 18; | 1:38:18; | TO [1] - |
| TAI [3] - | - 1:130:12 | 1:117:19; | 1:67:2; | 1:169:16 |
| 1:129:17, 19; | telephone [1] - | 1:118:4 | 1:80:15; | today [1] - |
| 1:132:9 | 1:130:12 | Terrence [3] - | 1:85:17; | 1:80:18 |
| Tapas [2] - | television [1] - | 1:33:5; | 1:95:15; | together [2] - |
| 1:4:17; | 1:124:4 | 1:42:10; | 1:99:1; | 1:83:17; |
| 1:135:12 | ten [8] | 1:112:14 | 1:101:9; | 1:131:18 |
| TAPAS [2] - | 1:57:1; | testimony [3] - | 1:102:15; | tomorrow [2] - |
| 1:2:3; 1:4:14 | 1:113:13; | 1:88:14; | 1:103:8, 10; | 1:40:16; |
| TAQUERIA [2] | 1:115:2; | 1:100:2; | 1:117:10; | 1:153:17 |
| - 1:2:7; | 1:130:13; | 1:101:3 | 1:128:12; | ton [3] - |
| 1:49:19 | 1:137:14; | THE [7] - | 1:130:9; | 1:107:15; |
| Taqueria [1] - | 1:153:16; | 1:1:18; | 1:134:17; | 1:108:9; |
| 1:50:3 | 1:154:8 | 1:61:2; | 1:148:19; | 1:112:1 |
| targeted [1] - | $\frac{\text { tenure [1] - }}{1: 79.8}$ | 1:129:18; | $\begin{aligned} & 1: 152: 9,11 ; \\ & 1: 162: 3 \end{aligned}$ | $\begin{array}{\|l} \frac{\text { tonight }[3] ~-~}{1: 4: 13: 1: 6: 1:} \end{array}$ |
| tasks [1] | terms [25] | 1:169:16 themselves [2] | $1: 162: 3$ three-quarters | $1: 143: 7$ |
| 1:148:18 | 1:18:12; | - 1:86:12; | [2]-1:103:8, | tonight's [1] - |


| 1:88:3 | -1:128:2 | 1:146:1; | unbalanced [1] | 1:21:15; |
| :---: | :---: | :---: | :---: | :---: |
| took [5] - | transferrable | 1:156:13; | - 1:144:8 | 1:46:14; |
| 1:13:19; | [1]-1:95:12 | 1:160:8; | uncooperative | 1:82:19; |
| 1:119:7, 14; | transpired [1] - | 1:162:11; | [3]-1:9:8; | 1:87:6; |
| 1:148:9; | 1:121:12 | 1:167:2 | 1:10:7; | 1:123:18; |
| 1:152:15 | tremendous [1] | Tuesday [1] - | 1:11:4 | 1:152:14; |
| tool [1] - | - 1:97:11 | 1:4:7 | UNDER [1] - | 1:154:10, 19; |
| 1:137:11 | tried [1] - | tuesday [1] - | 1:169:17 | 1:156:7; |
| top [4] - | 1:40:8 | 1:1:13 | under [12] - | 1:157:13, 19; |
| 1:12:17; | TRISH [7] | twice [1] - | 1:35:19; | 1:160:17; |
| 1:46:2; | 1:44:15; | 1:132:5 | 1:53:2; | 1:166:13 |
| 1:138:5; | 1:45:7; | two [24]- | 1:65:19; | UNIDENTIFIED |
| 1:155:11 | 1:46:19; | 1:15:9; | 1:66:2; | [13]-1:61:1; |
| touched [1] - | 1:47:15, 18; | 1:23:8; | 1:92:1, 3; | 1:62:5, 9, 13, |
| 1:27:18 | 1:48:7; | 1:28:15, 17; | 1:93:5; | 16, 19; |
| tough [4] - | 1:49:11 | 1:38:19; | 1:113:9; | 1:67:7; |
| 1:15:17; | Trish [1] - | 1:46:19; | 1:118:4; | 1:71:7, 11, |
| 1:55:9; | 1:44:16 | 1:47:5; | 1:135:3; | 17; 1:72:2; |
| 1:123:8; | trouble [2] - | 1:52:1; | 1:149:10; | 1:73:4; |
| 1:132:16 | 1:21:6; | 1:69:13; | 1:162:16 | 1:74:8 |
| towards [1] - | 1:43:19 | 1:76:13; | under-age [1] - | unique [1] - |
| 1:70:2 | true [1] - | 1:80:15; | 1:66:2 | 1:106:15 |
| traditionally [1] | 1:169:8 | 1:87:3; | underestimate | unit [1] - |
| - 1:130:11 | try [5] - 1:28:4; | 1:91:6; | [1]-1:142:8 | 1:13:8 |
| traffic [4] - | 1:59:6; | 1:100:8; | underneath [1] | units [8] - |
| 1:12:6; | 1:96:11; | 1:123:4; | - 1:56:1 | 1:10:6, 9, 13; |
| 1:17:15; | 1:127:17; | 1:125:18; | underserved | 1:11:3, 10; |
| 1:18:7; | 1:132:2 | 1:152:16; | [1]-1:102:18 | 1:13:6; |
| 1:58:4 | trying [26] - | 1:155:10; | understate [1] | 1:14:2; |
| training [6] - | 1:12:13; | 1:158:15; | - 1:60:4 | 1:17:2 |
| 1:66:5, 10; | 1:13:11; | 1:159:3 | undertaken [1] | Units [1] - |
| 1:68:1; | 1:25:13, 18; | type [5] - | - 1:96:3 | 1:12:1 |
| 1:70:4 | 1:30:17; | 1:18:17; | unfair [3] - | UNLESS [1] - |
| transaction [1] | 1:57:6; | 1:22:8; | 1:11:1; | 1:169:17 |
| - 1:46:1 | 1:90:8; | 1:27:11; | 1:102:13; | unless [4] - |
| transcript [4] - | 1:97:14; | 1:70:17; | 1:144:7 | 1:131:11; |
| 1:168:2, 4, | 1:104:7; | 1:147:6 | unfortunate [4] | 1:134:8; |
| 14 | 1:107:14; | typically [3] - | - 1:89:6; | 1:142:16; |
| TRANSCRIPT | 1:108:14, 17; | 1:48:8; | 1:154:2; | 1:163:6 |
| [1]-1:169:16 | 1:109:3, 6; | 1:87:4 | 1:155:7; | unlike [1] - |
| transfer [1] - | 1:112:13; | 1:88:13 | 1:159:8 | 1:86:15 |
| 1:145:16 | 1:125:10, 15; | unable [1] - | unfortunately | unlucky [1] - |
| transferable [1] | 1:145:17; | 1:9:7 | [13] - | 1:160:11 |


| unusual [3] - | user [1] - | 1:128:16; | 1:27:15; | 1:152:1, 6, |
| :---: | :---: | :---: | :---: | :---: |
| 1:48:6, 8; | 1:95:15 | 1:133:17 | 1:29:6 | 13, 15, 17; |
| 1:106:12 | utilities [1] - | VANBEUZEKO | Vicente's [1] - | 1:158:12 |
| up [35] - 1:6:6; | 1:94:8 | $\underline{M}$ [1] - | 1:25:19 | violence [2] - |
| 1:12:19; | utilized [1] - | 1:101:6 | vicinity [1] - | 1:13:16; |
| 1:16:14; | 1:8:10 | vanBeuzekom | 1:25:2 | 1:17:10 |
| 1:20:8; | V-A-N-B-E-U-Z: | [2]-1:30:13; | Victor [4] - | visibility [1] - |
| 1:30:17; | E-K-O-M [1] - | 1:101:7 | 1:75:16; | 1:8:2 |
| 1:36:15; | 1:101:7 | variation [1] - | 1:76:11; | volume [2]- |
| 1:39:4; | vacation [3] - | 1:111:4 | 1:151:2, 10 | 1:27:12; |
| 1:51:5, 17; | 1:31:17; | varied [1] - | VICTOR [19] - | 1:168:4 |
| 1:53:6; | 1:69:2; | 1:85:16 | 1:2:13; | votes [1] - |
| 1:59:14; | 1:94:1 | variety [1] - | 1:75:14; | 1:100:9 |
| 1:70:3, 14; | value [40]- | 1:148:13 | 1:76:11; | vulnerable [1] - |
| 1:75:8; | 1:68:6, 9; | vehicle [1] - | 1:150:19; | 1:146:15 |
| 1:84:1, 18; | 1:95:11; | 1:152:6 | 1:151:10; | W-I-L-L-I-A-M |
| 1:87:11; | 1:97:11; | vendors [1] - | 1:153:8, 10, | S-O-N [1] - |
| 1:89:19; | 1:106:14, 18; | 1:86:11 | 14; 1:158:15, | 1:126:11 |
| 1:90:7; | 1:108:3; | venue [2] - | 18, 1:159:2, | wage [1] - |
| 1:91:8; | 1:111:3; | 1:22:8; | 5, 12; | 1:124:13 |
| 1:96:7; | 1:112:19; | 1:24:16 | 1:160:7, 13; | wages [1] - |
| 1:98:5; | 1:113:1, 5, | venues [1] - | 1:161:5, 16; | 1:124:15 |
| 1:106:2; | 12, 17; | 1:22:13 | 1:162:5; | wagon [2] - |
| 1:115:5; | 1:114:18; | verbal [1] - | 1:163:9 | 1:10:6; |
| 1:118:9; | 1:115:4, 12; | 1:10:10 | victualer [3] - | 1:13:5 |
| 1:125:19; | 1:116:1, 8; | versus [3]- | 1:50:4; | wait [7] - |
| 1:127:13; | 1:119:11; | 1:28:11; | 1:63:17; | 1:6:7; 1:76:7, |
| 1:134:14; | 1:127:16, 18; | 1:35:10; | 1:73:10 | 15; 1:100:15; |
| 1:145:7; | 1:128:3, 19; | 1:139:10 | view [3] - | 1:105:1; |
| 1:149:2; | 1:129:4; | vet [1] - 1:90:1 | 1:19:3; | 1:150:2; |
| 1:152:17; | 1:133:18; | vibrancy [1] - | 1:128:6; | 1:165:15 |
| 1:155:1; | 1:136:13; | 1:34:7 | 1:134:15 | waiting [9]- |
| 1:163:6; | 1:139:4, | VICENTE [10] - | Vijeta [1] - | 1:8:18; 1:9:9, |
| 1:165:12; | 9-10; | 1:7:2, 10; | 1:77:3 | 16; 1:10:9; |
| 1:167:1 | 1:142:8; | 1:16:10, 19; | VIJETA [2] - | 1:26:2; |
| uphold [1] - | 1:143:8, 12; | 1:17:4, 19; | 1:2:10; | 1:54:16; |
| 1:152:19 | 1:145:15, 19; | 1:18:4, 15; | 1:76:19 | 1:59:11; |
| urge [2] - | 1:146:10; | 1:19:5; | violated [1] - | 1:94:11; |
| 1:144:15; | 1:147:1 | 1:36:9 | 1:155:5 | 1:165:11 |
| 1:147:3 | Value [2] - | Vicente [8] - | violation [2] - | waive [1] - |
| useful [2] - | 1:45:14 | 1:7:3, 8, 15; | 1:36:19; | 1:87:17 |
| 1:127:5; | $\frac{\text { values }[3]}{1 \cdot 114}$ | 1:20:2; | $1: 154: 12$ | walk [1] - |
| 1:128:6 | 1:114:2; | 1:24:1, 11; | violations [7] - | 1:148:15 |


| walking [3] - | whatnot [1] - | 12; 1:98:9; | 1:153:14 | 14, 18 |
| :---: | :---: | :---: | :---: | :---: |
| 1:19:19; | 1:22:18 | 1:126:7, 11 | wondering [1] - | year [24]- |
| 1:148:2, 12 | wheelchairs [1] | Williamson [1] | 1:115:18 | 1:40:8, 10; |
| walks [1] - | - 1:39:7 | - 1:126:8 | word [1] - | 1:64:11; |
| 1:118:7 | WHEREOF [1] | willing [6] - | 1:157:3 | 1:99:2; |
| walls [1] - | - 1:169:9 | 1:76:15; | words [1] - | 1:104:9; |
| 1:54:12 | wherewithal [1] | 1:87:17; | 1:131:4 | 1:105:4, 9; |
| wants [1] - | - 1:86:4 | 1:88:4; | works [3] - | 1:121:5; |
| 1:32:18 | whole [5] | 1:89:11; | 1:36:16; | 1:122:13, 19; |
| waste [1] - | 1:26:9; | 1:104:4; | 1:37:1; | 1:123:10, 13; |
| 1:79:9 | 1:125:8; | 1:114:14 | 1:116:18 | 1:125:18; |
| Watson [1] | 1:140:11; | WILMAR [2] - | world [2] - | 1:132:1; |
| 1:96:8 | 1:148:13; | 1:45:2 | 1:119:10; | 1:152:2, 7 , |
| ways [5] - | 1:165:13 | Wilmar [1] - | 1:120:6 | 11; 1:158:17; |
| 1:34:16; | Whole [1] - | 1:45:2 | worth [1] - | 1:159:4; |
| 1:59:6; | 1:48:4 | wind [1] - | 1:109:12 | 1:162:1, 6 |
| 1:96:11; | wife [4] - | 1:91:8 | would've [2] - | years [38] - |
| 1:116:18; | 1:79:18; | windows [1] - | 1:91:1; | 1:45:10, 12; |
| 1:150:5 | 1:82:17; | 1:56:14 | 1:136:1 | 1:47:1, 5; |
| wayside [1] - | 1:155:11; | wine [15] - | write [1] - | 1:52:1; |
| 1:70:19 | 1:164:15 | 1:48:4, 8; | 1:122:19 | 1:58:2; |
| wearing [4] - | WILL [2] - | 1:60:11; | writing [1] - | 1:64:11, |
| 1:6:3; 1:9:18; | 1:2:4; | 1:62:4; | 1:61:4 | 15-17; |
| 1:10:14, 17 | 1:37:16 | 1:63:18; | written [1] - | 1:95:15; |
| week [5] - | Will-George [2] | 1:64:1, 8; | 1:73:16 | 1:96:7; |
| 1:21:14; | - 1:37:19; | 1:65:13, 17; | wrote [2] - | 1:97:10; |
| 1:31:4; | 1:38:13 | 1:67:6, 15; | 1:141:8; | 1:99:1; |
| 1:50:11; | WILL- | 1:70:6; | 1:154:5 | 1:102:15; |
| 1:60:14; | GEORGE [2] - | 107:19; | www. | 1:113:13; |
| 1:155:14 | 1:2:4 | 1:142:12 | reportersinc. | 1:115:2; |
| weekends [1] - | 1:37:16 | wisdom [1] - | com [1] - | 1:116:9; |
| 1:138:10 | William [3] | 1:107:13 | 1:1:18 | 1:117:10; |
| welcome [2] - | 1:38:1, 11; | wise [1] - | X-I-E [1] - | 1:128:13; |
| 1:163:4, 12 | 1:39:2 | 1:23:4 | 1:61:10 | 1:130:9; |
| welfare [2] - | WILLIAM [10] - | wish [3] | $\underline{\text { Xie [1] - }}$ | 1:134:17; |
| 1:81:5; | 1:38:11, 17; | 1:37:12; | 1:60:10 | 1:136:17; |
| 1:83:9 | 1:39:10, 16; | 1:60:5; | XIE [17] - | 1:137:15; |
| well-reasoned | 1:40:3, 8; | 1:67:2 | 1:61:9, 13, | 1:143:5; |
| [1]-1:79:4 | 1:41:5, 8; | withdrawn [1] - | 16, 19; | 1:147:18; |
| well-run [1] - | 1:42:4; | 1:46:13 | 1:64:10, 15, | 1:148:3, 19; |
| 1:47:18 | 1:43:5 | WITNESS [1] - | 17; 1:65:3, 7 , | 1:152:12; |
| west [1] - | WILLIAMSON | 1:169:9 | 10, 14, 18; | 1:153:16; |
| 1:57:19 | [5] - 1:5:6, | woman [1] - | 1:66:3, 8, 11, | 1:157:8; |



