

RESOURCE GUIDEBOOK



STARTUP

FOUNDERS

**A guide to local Incubators, Accelerators,
Coworking Spaces, Funding Sources, and
Other Resources**

Community Organizations



The Greater Boston area is home to many organizations that offer programs for startups. Participating in their programs offer great learning and networking opportunities to grow your business.

AtTheTable

www.atthetable.io

AtTheTable was built to unite female founders across industries to create a sense of support and community. Gathering around dinner tables, members build authentic relationships with each other and to share their unique skill sets to other women entrepreneurs.

She Geeks Out

www.shegeekouts.com

She Geeks Out provides tech and tech-adjacent women and their allies an opportunity to network and connect with each other as well as with companies who wish to hire them.

Mass Innovation Nights

www.Mass.innovationnights.com

Mass Innovation Nights helps local entrepreneurs get more visibility for their new products. Every month, 10 new companies showcase their products to the community to spread the word and get useful feedback.

Venture Café Foundation

www.newenglandvc.org

NEVCA is a network, catalyst, advocate, and resource working to make New England the best place in the world to start, grow, and invest in companies.

Boston Entrepreneurs' Network

www.boston-enet.org

Boston ENET connects early-stage entrepreneurs with information and resources necessary to transform an idea into a successful product or service business.

Boston New Technology

www.bostonnewtechnology.com

BNT is a startup & technology networking group that supports local innovation & businesses by bringing entrepreneurs & business professionals together at live events.

The Capital Network

www.capitalnetwork.com

The Capital Network is a non-profit (501c3) organization that provides practical, hands-on education and personalized mentoring to help early stage entrepreneurs master the entire funding process and successfully raise seed capital & beyond.

Branchfood

www.branchfood.com

Branchfood promotes food entrepreneurship and founders launching and scaling food businesses. It strives to cultivate community, inspire innovation & elevate New England as a leading food hub.

Commonwealth Kitchen

www.commonwelathkitchen.org

Commonwealth Kitchen is a collaborative community providing shared kitchens and business assistance to help aspiring entrepreneurs built great food companies & strengthen our regional food economy.

Wonder Women of Boston

www.wonderwomenboston.com

Wonder Women of Boston is an open community of ambitious, accomplished women of all ages and backgrounds in the greater Boston area.

Cambridge Business Associations

www.bit.ly/CambridgeBusAssoc

The many business associations within Cambridge are a key resource for local businesses. They host events, hold meetings, provide networking opportunities and added support.

The Ellevate Network

www.ellevatenetwork.com

Ellevate offers a global community of smart women with an eye for success. When you join, you become part of this vibrant network and can connect with, learn from, and invest in amazing women worldwide.

Accelerators & Incubators



Accelerators and incubators are organizations that help early stage businesses. They offer opportunities to advance and hone your business while giving you access to resources and knowledge you may need.

DCU FinTech Innovation Center

www.dcu fintech.org

A non-profit organization that is a dedicated resource providing seed-stage FinTech startups with what they need for success: mentorship, workspace, a professional network, and community.

MassChallenge

www.boston.masschallenge.org

An early-stage accelerator for startups across all industries. Startups with less than \$500K in equity-based funding & generated less than \$1M in revenue in the last year are eligible.

LearnLaunch

www.learnlaunch.com

LearnLaunch offers educational events, a collaborative coworking space, and a selective accelerator program to promote the growth of the Ed tech sector.

MassChallenge HealthTech

www.masschallenge.org/programs-healthtech

Accepts top digital health startups that have raised less than \$5M in funding and have generated less than \$5M in revenue.

Techstars

www.techstars.com

A mentorship-driven accelerator, investing \$120K and providing hands-on mentorship and access to the Techstars Network for life.

MassChallenge Fintech

www.masschallenge.org/programs-fintech

MassChallenge FinTech matches enterprise-ready FinTech startups with industry leaders to accelerate the emerging products and services that have the power to transform the financial services ecosystem.

Umass Boston Venture Development Center

www.umb.edu/vdc

The VDC, housed on the Umass Boston campus, helps emerging technology and life sciences companies to accelerate time to market and receipt of investment capital, while keeping costs at a minimum level.

Founder Institute

www.fi.co/about

FI focuses on founders with a full-time job, solo founders, teams, and founders of established companies that are pre-funding & want to build an enduring tech or tech-enabled company.

The Babson WIN Lab

www.thewinlab.org

The WIN (Women Innovating Now) Lab is a sector agnostic accelerator program designed for high growth women entrepreneurs looking to scale their ventures.

TiE ScaleUp

www.tiescaleup.org

Accepts top digital health startups that have raised less than \$5M in funding and have generated less than \$5M in revenue.

Smarter in the city

www.smarterinthecity.com

An accelerator that draws investment to communities traditionally left out of the high-tech startup scene. It looks for startups at the early stages of development that have created a diverse founding team.

Greentown Labs

www.greentownlabs.com

Greentown Labs provides co-located prototyping, office, and event space to serve the needs of cleantech entrepreneurs that need to build physical products while also growing their businesses.

Fairmont Innovation Lab

www.fil594.org

Fairmont Innovation Lab is a unique, inclusive, cross-sector incubator for igniting, launching and growing creative and social enterprise in Boston's Fairmount Indigo Corridor and adjacent communities.

The Engine

www.engine.xyz

The Engine helps founders bring their scientific discoveries in tough technologies into the world and commercialize them at scale by providing funding, facilities, services, and partner networks.

Cleantech Open

www.cleantechopen.org

A cleantech accelerator, providing entrepreneurs and corporate innovators the resources they need to launch and grow successful cleantech businesses.

MSAADA Partners

www.msaadapartners.com

MSAADA Partners support the growth of small businesses, entrepreneurs, and nonprofit organizations addressing social, economic, and environmental issues in underserved communities.

Entrepreneurship for All

www.eforall.org

E For All accelerates economic and social impact through entrepreneurship in mid-size cities. Their programs introduce entrepreneurship into local culture through public events and an accelerator program.

Mass Robotics

www.massrobotics.org

Mass Robotics provides entrepreneurs and innovative robotics startups with the workspace and resources they need to develop, prototype, test, and commercialize their products and solutions.

UMass Lowell M2D2

www.uml.edu/research/m2d2

M2D2 is a lifeline for the state's smaller medical device companies, offering inventors and executives easy, affordable, and coordinated access to world-class researchers and resources of UMass Lowell and the UMass Medical School.

InTeahouse

www.inteahouse.com

InTeahouse is a globally networked firm branching the business and investment opportunities across The United States, Europe, and China.

Alexandria Launchlabs

www.alexandrialaunchlabs.com

Alexandria LaunchLabs provides move-in-ready office/laboratory space, shared equipment and services, access to startup capital through the Alexandria Seed Capital Platform, and engagement with Alexandria's world-class network.

Smart Labs

www.smartlabs.org

Smart Labs provides research scientists with an on-demand pharma-grade research environment to accelerate scientific discovery and therapeutic commercialization

North Shore InnoVentures

www.nshiv.org

NSIV is a non-profit technology incubator helping early-stage biotech and cleantech companies increase their probability of success. NSIV offers lab space, state of the art equipment, and a great professional and resource network.

The Food Loft

www.thefoodloft.com

The Food Loft is a Boston coworking space dedicated to food and food tech startups. It offers food events in the Boston area, along with networking, mentorship and strategic partnerships for food startups.

Social Innovation Forum

www.socialinnovationforum.org

SIF's accelerator is for 501(c)(3) organizations that address a specific social need, have been operating for at least 1 cycle, have a minimum 1.5 full-time equivalents, and have an annual operating budget of \$100,000 to \$2 million.

Coworking Spaces



Coworking spaces offer a flexible work environment for the sole proprietor or small startups offering many of the perks of an average office for its members.



Cambridge

Alley

www.youralley.com/cambridge

With Alley, Verizon is bridging the gap between start-up and corporation by helping Alley's community workspace build next-level ecosystems for entrepreneurs.

10 Ware St, Cambridge MA

LabCentral

www.labcentral.org

A 70,000 square-foot facility in the heart of the Kendall Square, LabCentral is a first-of-its-kind shared laboratory space designed as a launchpad for high-potential life-sciences and biotech startups.

610 & 700 Main St, Cambridge MA

Cove

www.cove.is

Located close to MIT amongst the startups in Kendall Square, cove has partnered with barismo to create a new kind of workspace: Half coworking space, half coffee bar.

295 Third St, Cambridge MA

Industry Lab

www.indusrty-lab.com

A coworking space in the vibrant hub of Inman Square. Inhabiting nearly 20,000 sq. ft. of a lovely brick building with wood floors and lots of windows, Industry Lab is a place for artists, engineers, scientists, and designers.

288 Norfolk St, Cambridge MA

NGIN Workplace

www.nginworkplace.com

NGIN's mission is to combine modern coworking spaces with an emphasis on community. It's a meeting place for innovative minds brought together to re-think, re-create, and disrupt the waters in a variety of industries.

210 Broadway, Cambridge MA

Geek Offices

www.geekoffices.com

Geek Offices provides a mix of shared, dedicated and private workspaces, perfect for startups, independent professionals, small businesses and not-for-profit companies.

1035 Cambridge St, Cambridge MA

Koa Labs

www.koalab.com

Located in the heart of Harvard Square, Koa Labs is a shared work space for promising start-ups.

66 Church St, Cambridge MA

Built

www.builtworks.io

Built coworking space provides shared and dedicated workspaces, as well as a garden, designed by award-winning landscape architects, perfect for relaxing, receiving guests, or holding small events.

281 Concord Ave, Cambridge MA

Cambridge Medspace

www.cambridgemedspace.com

CMS' mission is to further the advancement of human-centered healthcare solutions by providing its community members with office space, programs, workshops and regular office hours.

705 Cambridge St, Cambridge MA



Workbar (multi-city)

www.workbar.com

Workbar is a diverse community of Entrepreneurs, Builders, and Creators. It offers high-quality coworking spaces that friendly, flexible, and conveniently located in Central Square, Boston and in surrounding regions.

45 Prospect St, Cambridge MA

Cambridge Innovation Center (multi-city)

www.cic.com/cambridge

CIC's flagship location in Kendall Square has become a hub for thriving innovative startups and small businesses One Broadway (additional locations in Cambridge & Boston).

1 Broadway, Cambridge MA

WeWork (multi-city)

www.workbar.com

WeWork is a global network of workspaces where companies and people grow together. It transforms buildings into dynamic environments for creativity, focus, and connection.

625 Massachusetts Ave, Cambridge MA

Smart Labs

www.smatlabs.com

Smart Labs provides a turnkey laboratory environment that allows researchers and their teams to focus on scientific discovery from day one.

21 Erie St, Cambridge MA

Rent24

www.rent24.com/en

Rent24 offers an ecosystem of various industry leaders, on-site business and workshop events with selected keynote speakers for personal training and network building, as well as state-of-the-art equipment and spaces.

618 Cambridge St, Cambridge MA

Science Hotel

www.ore.com/greater-boston

The Science Hotel offers new life science companies a unique facility providing services and amenities focused on the needs of start-up companies.

790 Memorial Dr, Cambridge MA

Online Funding Sources



There are many variety of funding sources available to startups including crowdsourcing, seed capital, and angel investors. Various online sources make navigating and obtaining funding easier.

AngelList

www.angel.co

AngelList is a resource for startups, investors, and job seekers who want to work at, invest in or raise money for startups.

Netcapital

www.netcapital.com

Netcapital is a private securities platform that makes markets work for real people. It allows companies to raise capital by selling equity to the general public, including friends & family, customers, vendors & investors.

Wefunder

www.wefunder.com

Wefunder is an equity crowdfunding and investment platform for startups and investors. It helps startups & small businesses get the funding they need by offering investors a small stake in the company.

iFundWomen

www.ifundwomen.com

iFundWomen is a crowdfunding platform for women-led businesses. It's on a mission to increase female entrepreneurs' access to capital through a flexible crowdfunding platform with a pay-it-forward model, expert coaching, and professional video production.

Boston Seed Capital

www.bostonseed.com

Boston Seed Capital is a team of founders investing alongside founders who are striving to improve life, work, and play, through building innovative tech companies.

Angel Capital Association

www.angelcapitalassociation.org

ACA is a collective of accredited angel investors, North America's most prolific early-stage investment class. It provides an insider perspective that can help you make smart investment decisions & understand how investors think.



Staying relevant in the business market is important. Startup related news sources provide the most recent happenings in the startup world.

Greenhorn Connect

www.greenhornconnect.com

Greenhorn Connect's web portal connects Boston startups and enthusiasts with the many resources, events and opportunities in the region through its Community Calendar & weekly Startup Spotlights.

StartHub

www.starthub.org

StartHub is an online guide to Greater Boston's startup community, events, and job opportunities. It was developed in partnership with the City of Boston, Venture Café, Gust and others in Boston's startup community.

Boston Business Journal

www.bizjournals.com/boston

The Boston Business journal is a hub for the latest local business news, research, and events in the Boston area (in print & online).

Bostinno

www.americaninno.com/boston

BostInno strengthens and supports the local Boston innovation economy online and offline through daily newsletters, accessible and authoritative editorials, data-driven guides and engaging events.

VentureFizz

www.venturefizz.com

VentureFizz is Boston's most trusted source for tech and startup jobs, news, and insights. Their site includes thousands of job listings, the latest career and personnel news, and behind-the-scenes views of the area's hottest companies.



The City of Cambridge Community Development Department (CDD) offers various programs, resources, and services to the business community of Cambridge.

Entrepreneurship Assistance Program

www.bit.ly/CambridgeEntrepreneurship

The Cambridge Entrepreneurship Assistance Program is a collaboration between The Capital Network (TCN) and the city to provide training to early stage entrepreneurs. The Cambridge Entrepreneur Assistance Program grants 6 HUD eligible Cambridge early-stage entrepreneurs with a scholarship to TCN's membership program, which provides access to entrepreneurial workshops, panels, boot camps, and office hours. Through the program, Cambridge Entrepreneurship Assistance participants will receive:

- Access to 3-4 TCN programs/month on early-stage funding topics
- Advice from former and current entrepreneurs and members of angel groups and venture capital firm (the majority of which are based in New England)
- Tailored guidance to their specific business and funding needs through small, members-only workshops
- The opportunity to workshop their business pitch in front of experienced entrepreneurs and investors from the Boston-area startup community for feedback and advice
- CDD will be accepting applications for this program on a first come, first served basis. Applications will be reviewed and approved to make sure candidates are a good fit for the program.

Eligibility Requirements

The program is open to early-stage entrepreneurs in the consumer products, clean energy, high tech, and life science sectors. The program is funded through Community Development Block Grants from the U.S. Department of Housing and Urban Development (HUD) and eligibility is based on HUD guidelines.

Small Business Data Dashboard

www.cambridgema.gov/SmallBizDataDashboard

The Small Business Data Dashboard, created by LocalIntel, is an online platform that harnesses market data about the local business market and makes it easily accessible to current and aspiring Cambridge businesses.

Business Development Workshops

www.cambridgema.gov/SmallBizWorkshops

The City provides business development programs to Cambridge residents, entrepreneurs, and businesses through partnership with various state and local organizations.

Cambridge Small Business Enhancement Program

www.cambridgema.gov/SmallBizEnhance

A reimbursement grant program that helps for-profit businesses purchase equipment & materials to grow their business.

City of Cambridge Diversity Directory

www.cambridgema.gov/DiversityDirectory

The Diversity Directory lists businesses owned by women or minorities. It serves as marketing and networking tool connecting diverse businesses owners with large and small companies looking for opportunities to work with this specific business community.

Small Business Coaching

www.cambridgema.gov/SmallBizCoaching

The City of Cambridge offers free one-on-one coaching for small business owners. The experts can assist with interior design, restaurant management, marketing, branding, and legal assistance.

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The Community Development Department (CDD) is the planning agency for the City of Cambridge. With five programmatic divisions, Community Planning, Housing, Economic Development, Environmental and Transportation Planning and Zoning and Development, CDD takes an interdisciplinary approach to manage and guide physical change in a manner consistent with the City's priorities, engaging and collaborating with community partners and other government agencies to make Cambridge a desirable place to live and work.

CDD's Economic Development Division is responsible for a wide range of activities designed to meet the City's need for a diversified and thriving economic base. We promote thriving commercial districts; cultivate a supportive environment for small businesses and women and minority-owned businesses; and market Cambridge as a desirable business location. We offer a variety of resources and services, including site search and selection assistance, one-on-one meetings with staff, business workshops and classes, expert consulting services, and grants for accessibility, interior, and storefront improvements. For more information:

cambridgema.gov/business

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