

About Griffin & Strong, PC

We are a law and public policy consulting firm based in Atlanta, GA specializing in:

- Disparity Research
- Contract Compliance
- Supplier Diversity Implementation

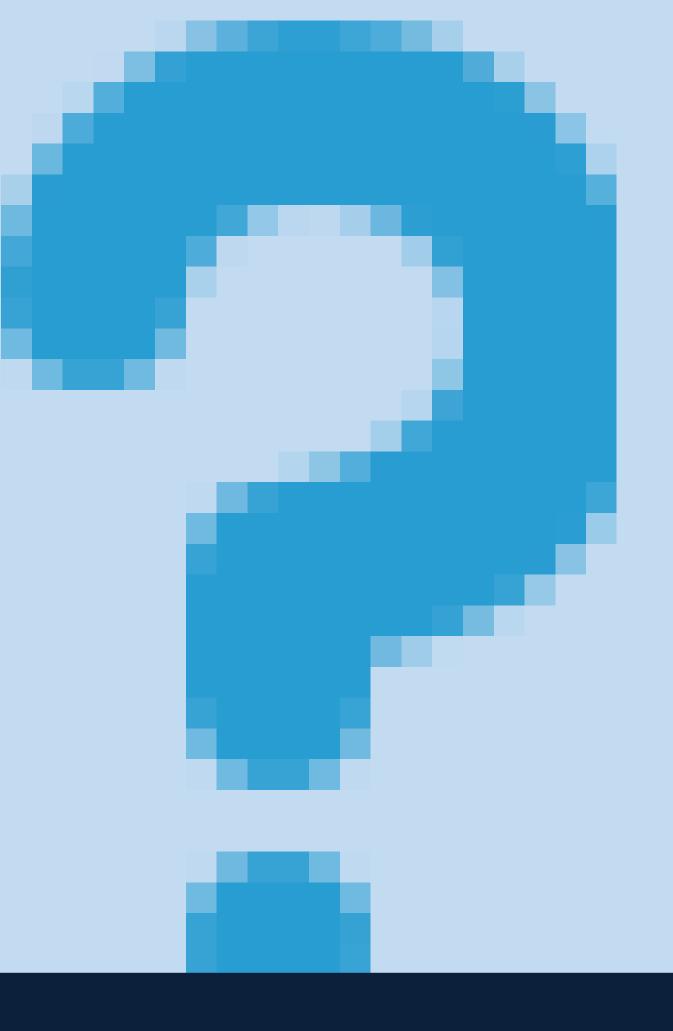
What Makes Us Unique

We are a firm with more than 30 years of experience in disparity studies, in which no study has ever been challenged or overturned in court.

Our team includes:

- 5 Juris Doctors
- 2 PhD Economists
- PhD in Social Psychology
- PhD in Anthropology

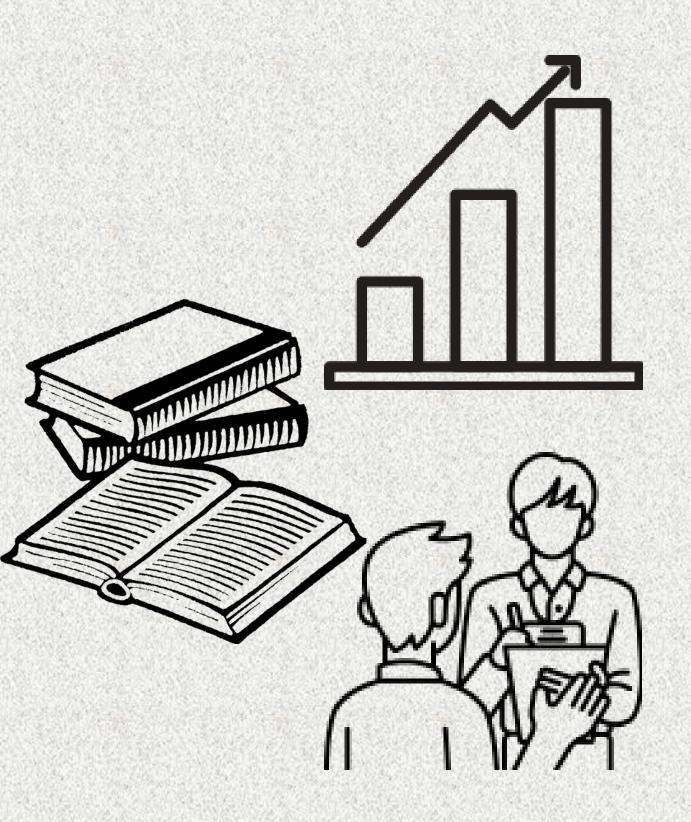




What is a Disparity Study?

A DISPARITY STUDY is an objective research tool that determines whether there are disparities in a governmental agency's procurement activities of certain groups. It further determines if those disparities are statistically significant and likely caused by the race and gender status of firm owners.





What is a Disparity Study?

The findings of the disparity study will result in recommendations by the study team to remedy any disparities found.

The recommendations, if accepted, are intended to be implemented as policy.



The Purpose of Disparity Studies | The Legal Approach

Disparity Studies Form the Factual Basis for Remedial Contracting Programs

- City of Richmond v. J.A. Croson Co.,
 0488 U.S. 469 (1989)
 - Adarand Constructors, Inc. v. Pena,
 - ∘ 515 U.S. 200 (1995)
 - *Strict Scrutiny for race-based programs (Intermediate for gender-based programs)
 - *Must have a factual basis in evidence
 - *Methodology dictated by Case Law
 - *Must have a narrowly tailored remedy (to avoid over- or under-inclusion)



Methodology & Approach



Study Process

Legal Analysis

Policy Review

Collect and Clean
Data

Relevant Market Analysis

Utilization and Threshold Analysis

6 Availability Analysis

7
Disparity Analysis

8
Private Sector Analysis

Anecdotal Evidence
Collection and Analysis

Final Report with Findings and Recommendations



Policy Review

The policy review consists of a thorough analysis of the City's written purchasing policies with staff interviews:

Do policies, as written, present a barrier to MWBE and VBE firm s?

Are the policies understood by staff?

Is there a discrepancy in policy as written and policy as implemented?

What policies can be modified to promote inclusion?

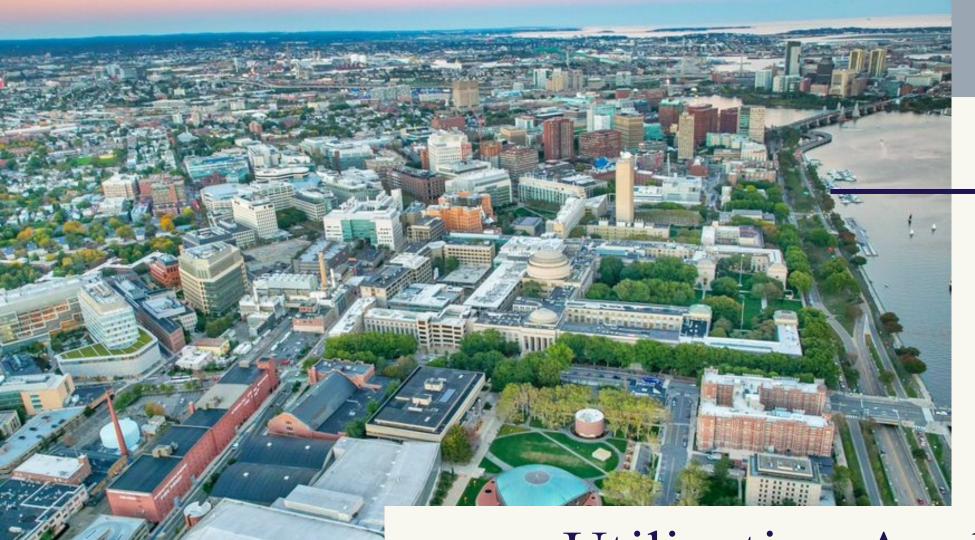




Analysis that establishes the market being studied by:

- 1) Geography:
- Analyze by location to determine the geographical location of at least 75% of award dollars are spent in each of the major procurement categories.
- o Only firms in the geographic relevant market will be included in the Study.
- 2) Product:
- Determine the products and services procured by the City and by the City's prime vendors.
- o Only firms providing these products and services will be included in the Study.





Threshold Analysis

- Details the level of contracting by award interval
- Determines if contract sizing is an issue and any opportunities for small businesses

Utilization Analysis

- Data is measured for both prime and subcontractors
- Disaggregated by year, work category, then race/gender/ethnic status



AVAILABILITY ANALYSIS

GSPC will use a "list-based" approach using bidders, vendors, awardees, payees, certified MWBEs and third-party certified lists.

"Ready, Willing, and Able "standard is used to determine availability

 Factors in contract size, business capacity, and experience.





DISPARITY ANALYSIS

- Availability and Utilization are compared to create the Disparity Index (DI) for each race/gender/ ethnicity group, disaggregated by procurement categories
- Statistical Significance Tests (standard deviation)
- •Regression analysis to determine if disparities can be explained by factors other than race/ethnicity/gender





Private-Sector Analysis

Determine whether race, ethnicity, or gender status has affected the utilization of firms owned by MWBEs.

It includes:

- Self-Employment Disparities
- Building Permit Data
- Credit Markets



Where You are Needed!



INFORMATIONAL MEETINGS

EMAILS/
SOCIAL MEDIA
COMMENTS

ORGANIZATIONAL INTERVIEWS ANECDOTAL INTERVIEW S

SURVEY OF BUSINESS OWNERS

PUBLIC HEARINGS

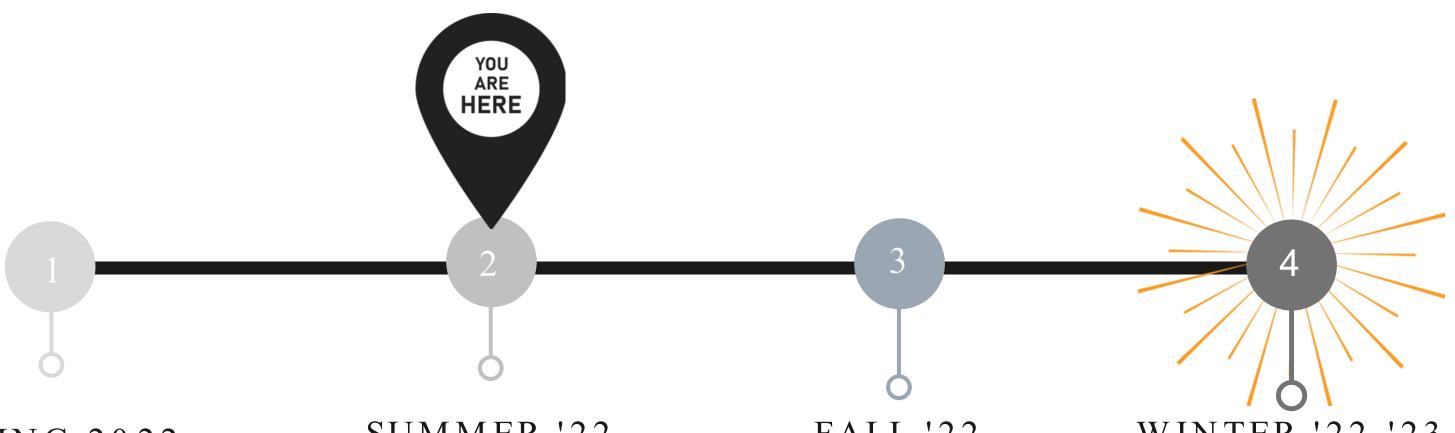
FOCUS GROUPS



Findings and Recommendations

The final chapter of the report sum marizes the unique findings in each chapter and formulates and presents recommendations to race-and-gender neutral, and (if supported by evidence) race-and-gender based remedies.

STUDY'S PROJECTED TIMELINE



SPRING 2022

- Initiation Phase (Finalized Workplan, Data Assessment & Kick off Meetings, Data Collection Plan)
- Case Law Review
- Policy Review

SUMMER '22

- Informational Meeting
- Launching Website
- Quantitative Data Collection
- Start of Anecdotal Interview Collection (Finish by Mid-September)
- Launch Online Survey
- Data Analysis Preparation

FALL '22

- Survey Completed
- Begin Conduction of Quantitative Data Analyses
- Anecdotal Data Analysis

WINTER '22-'23

- Quantitative Data **Analyses Completed**
- Draft Report
- County Review and Final Report (Jan 2023)
- Presentation (Feb 2023)



