# CAMBRIDGE LICENSE COMMISSION HEARING 

CITY OF CAMBRIDGE

## IN RE: LICENSE COMMISSION HEARING

## LICENSE COMMISSION BOARD MEMBERS:

ACTING CHAIR ARTHUR GOLDBERG

## POLICE COMMISSIONER ROBERT HAAS

ASSISTANT FIRE CHIEF GERARD MAHONEY

STAFF: EXECUTIVE DIRECTOR ELIZABETH LINT

AT: Michael J. Lombardi Building Basement Conference Room 831 Massachusetts Avenue Cambridge, Massachusetts 02139

DATE: Tuesday, October 20, 2015

TIME: 6:06 p.m.

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## INDEX OF AGENDA

AGENDA MATTERS
PAGE

APPLICATION:
WFG, LLC D/B/A WRAPRO FALAFEL \& GRILLE
3

APPLICATION:
450 KENDALL HOSPITALITY, INC D/B/A LAUNCH8

APPLICATION:
FABOLA, LLC37

APPLICATION:
ARAMARK EDUCATIONAL SERVICES, LLC 45

APPLICATION:
RELIABLE SERVICES, LLC D/B/A CAFE 56

> PROCEEDINGS

October 20, 2015

ACTING CHAIR ARTHUR GOLDBERG: So this meeting is being recorded by audio and video means. We'll call the meeting to order.

## EXECUTIVE DIRECTOR ELIZABETH LINT: If

anyone has a cell phone on, please turn it off.
This is a hearing of the License
Commission Tuesday, October 20, 2015, and it is
6:06 p.m. We are in the Michael J. Lombardi
Building, 831 Mass. Ave, Basement Conference Room.

Before you are Commissioners: Chair
Arthur Goldberg, Commissioner Robert Haas and Assistant Chief Gerard Mahoney.

APPLICATION:
WFG, LLC D/B/A WRAPRO FALAFEL \& GRILLE
matter is Application WFG, LLC d/b/a Wrapro

Falafel \& Grille, Jacques Hayek, Manager, has applied for a Common Victualer 1icense at 20

Eliot Street. Said license, if granted, would allow food and non-alcoholic beverages to be sold, served, and consumed on said premises with a seating capacity of 10 and proposed operating hours from 11:00 a.m. unti1 10:00 p.m. Monday through Saturday at 12:00 p.m. to 10:00 p.m. on Sunday.

ACTING CHAIR ARTHUR GOLDBERG: Welcome.

ATTY JAMES RAFFERTY: Thank you. Good evening, Mr. Chairman, members of the Commission. For the record, my name is James Rafferty. I'm appearing this evening on behalf the applicant, WFG, LLC. Seated to my right is Jacques Hayek, $J-A-C-Q-U-E-S, \quad H-A-Y-E-K$.

As noted by the executive officer, this
is an application for a common victualer license
in a location that has had a common victualer 1 incense for decades, at least 25 years, would be my estimation. It's a small, about 600 square foot location. It's most recent licensee has been the Sabra Grill. It's right on the
stretch of Eliot Street in the garage. It's right fairly approximate to the auto entrance of the garage.

Unfortunately, the current 1 incense, due
to health reasons, has had to stop working, and

Mr. Hayek is a bit of a success story.

He was a former employee at that
location. And about ten years ago he opened his own premises and he's had common victualer at 1670 Mass Ave for the better part of ten years.

That is on the block of Mass Ave just beyond Shepherd Street near the Starbuck's and the Evergood Market, that stretch of Mass Ave. And he has operated a Wrapro there. So
the current owner approached Mr. Hayek about the possibility of taking over this space. So the premises is unchanged. The hours of operation are unchanged. The capacity is unchanged. In the restaurant business they call that a widow walk-in takeover. He's going to walk in and take over.

Pending approval here, he would continue to offer a similar food 1 ine as Sabra Grill did. And, as I said, with the same -- within the same space serving with the same capacity, the same hours of operation.

ACTING CHAIR ARTHUR GOLDBERG: Did we
confirm the seating is ten?

EXECUTIVE DIRECTOR ELIZABETH LINT: Yes.

ACTING CHAIR ARTHUR GOLDBERG: Okay.

ATTY JAMES RAFFERTY: Yes.

ACTING CHAIR ARTHUR GOLDBERG: Is there
any member of the public here to speak on this
matter?

None.

Questions?

POLICE COMMISSIONER ROBERT HAAS: No questions.

## ASSISTANT FIRE CHIEF GERARD MAHONEY:

No.

ACTING CHAIR ARTHUR GOLDBERG: I make a
motion that the application be approved as
submitted for WFG, LLC doing business as Wrapro Falafel \& Grille.

POLICE COMMISSIONER ROBERT HAAS: Second.

ACTING CHAIR ARTHUR GOLDBERG: A11 in
favor?

POLICE COMMISSIONER ROBERT HAAS: Aye.

ACTING CHAIR ARTHUR GOLDBERG: Yes.

ASSISTANT FIRE CHIEF GERARD MAHONEY:

Aye.

ATTY JAMES RAFFERTY: Thank you very
much.

ACTING CHAIR ARTHUR GOLDBERG: Unanimous. Thank you.

## APPLICATION:

## 450 KENDALL HOSPITALITY, INC D/B/A LAUNCH

## EXECUTIVE DIRECTOR ELIZABETH LINT:

Application: 450 Kendal 1 Hospitality, Inc d/b/a Launch, Austin M. O’Connor, Manager, has applied for a new All Alcoholic Beverages Restaurant License at 450 Kendal 1 Street with proposed hours of 7:00 a.m. to 1:00 a.m. seven days per week and a seating capacity of 130 inside and 110 seasonal patio seats on private property. Applicant is also applying for an Entertainment License to include: Live music with amplification (maximum three performers); radio; audio tape machine/CD/computerized digital media that can be played below, at, or above conversation level; and four TVs.

ATTY DENNIS QUILTY: May I? Good
evening.

Dennis Quilty, attorney, McDermott,
Quilty and Miller, 131 Oliver Street, Boston representing the applicant.

With me tonight, to my far right, Austin O'Connor, who is the proposed owner and manager of record, and to my immediate right, Tom Shea, who's Mr. O'Connor's director of operations.

They own a number of restaurants in and around Boston.

ASSISTANT FIRE CHIEF GERARD MAHONEY: We just need spellings for the stenographer.

ATTY DENNIS QUILTY: I'm sorry. Dennis
Quilty, Q-U-I-L-T-Y. Austin O'Connor,

A-U-S-T-I-N, O-'-C-O-N-N-O-R, and Tom Shea, S-H-E-A.

Thank you, sir. May I?
ACTING CHAIR ARTHUR GOLDBERG: Yes.

ATTY DENNIS QUILTY: Thank you. We're applying for this 1 icense at the 450 Kendal 1 building. We do have some photographs, maps and the like which we have can orient everybody, but it's the building in the Kendall Square area that faces the great lawn, if you will, right at the canal. So the canal, then there's the 1 awn area, then 450 Kendal 1. And this space is facing that area.

Maybe we can orient with a photo here. So we are facing the canal through -- the other side of the 1 awn.

TOM SHEA: The space is right in the background here. This is looking at the building, 450 , and that's the 1 awn in front of it.

ACTING CHAIR ARTHUR GOLDBERG: Could you just show the people here, too?

TOM AUSTIN: They have the rentals for
the kayaks right there.

ATTY DENNIS QUILTY: The space is
presently vacant, and the application would be to tenant, and, by the way, Executive Director, I spoke to Mr. O'Neil today. And we just finally got the signed version of the lease today and I was just asked to bring it tonight, so $I$ could just bring that over.

EXECUTIVE DIRECTOR ELIZABETH LINT: Thank you.

ATTY DENNIS QUILTY: So the proposal is to open the restaurant at this facility.

The 0 'Connor family, as you will hear in a minute -- I'm going to introduce Mr. O'Connor to explain it -- owns a number of restaurants in Boston.

This will be the first one in Cambridge,
if approved.

They run places in the Westin waterfront,
the Lenox Hotel in the Back Bay, the Park Plaza

Hotel, the Innovation District in the new Seaport area, and they also have a number of $p 1$ aces that have been in the family for many, many years in Allston, Brighton and down in the North Station area.

So they have been very, very accomplished operators for some of these places, as many as 25, 26 years.

And Mr. O'Connor's father had been in
these businesses for those many years. His
father is now stepping back, and Mr. O'Connor, Jr. will be the principal here and would be the proposed manager of record.

As I said earlier, Mr. Shea is operations for all of these restaurants and is here with us today.

In preparation for coming to you tonight,
we dealt with the staff who were very helpful.

Thank you for that.

On the application process, we then made outreach to neighborhood organizations. We were directed to two organizations: One was the East Cambridge Neighborhood Association, and the other was the East Cambridge Planning Team.

The Neighborhood Association suggested to us in an email, which $I$ have a copy of, that as long as we're meeting with the Planning Team, we did not have to meet with them. Which we did then on October 6th. We had a very positive meeting with the East Cambridge Planning Team. We were out of the room before they took their vote, but it was a very positive meeting. I'm hoping and assuming they didn't have any objections. They certainly didn't voice any that night.

In addition, we reached out to City

Councilor Toomey who actually happened to be
there that evening, so we did have an opportunity to speak to him.

I don't know if he has weighed in, but he told us that night that he was supportive of our application as well.

And in addition, the landlord couldn't be here tonight. We do have a letter from the landlord just indicating that they have -- they see this as a way to take care of their population in the building, but also to invigorate, if you will, the lawn area, which presently the city is undergoing some great reservations and architectural features and things of that nature to better populate it and make it more of a public meeting place, and they just wanted to indicate that they were supportive that happen as well.

It's our belief that in their build-out
or their development process for the site, that
this location was earmarked for a restaurant in that process of the zoning, you know, and in the other city processes of course subject to your approval. So $I$ just wanted to provide that letter as well since they weren't able to be here.

If I could briefly introduce Mr. O'Connor
to tell you a ittle bit about the family business, and Mr. Shea just a little bit about the operations.

AUSTIN O'CONNOR: Austin O'Connor. As

Dennis said, $I$ have been doing this since 1989,
so over 25 years. It's, indeed, a family business.

My father, you know, immigrated from

Ireland, and he started doing construction and painting and ended up buying some real estate.

I was out in California and he called me
back and asked me if $I$ wanted to help him open up a restaurant. What do $I$ know about restaurants?

And 25 years 1 ater, I'm still here. We have been successful in doing that, opening up multiple
locations within Boston, and my father has slowed down since.

I would say it was back in around '02 we ended up doubling the size of our company, and we actually switched or drifted away a little bit from some of the concepts we originally started with, some of our pub concepts. And we started getting into operations within hotels, the Lenox Hotel, the Westin Hotel. That's been very successful for us.

Most recently we opened up in the

Innovation District and District Hall, and we
have a relationship with the Cambridge Innovation

Center. Actually, they're our landlord at Gather \& Brew.

So we look for opportunities out there that are really unique, that aren't cookie cutter, if you will, that require something a little bit more from an operator than, you know, your larger chain or your stores that are a chain, as an example.

So we found it very successful to be able do that and really cater to the community and what the community needs. We don't have a -- you will see in our handout that there's a name on the restaurant, but we haven't even finalized that. We'll be doing that with the landlord, and there's a process that we're trying to figure out exactly what fits in the community.

But it's been -- you know, I take it very seriously. It's my family name. And we try hard to do the right thing.

We have great relationships with local
authorities in Boston, and probably have a very
good reputation with the city as a whole, and,
you know, we really try hard to not only interact with the city in a positive way, but local
charities. We like to be focused on community.

So that's something now that we will be able to offer in Cambridge as well to give back. It's important to me, who $I$ am and what $I$ ike to do.

Tom has been with us for well over those 26 years, probably 25 of them. And just I'11 give Tom a brief tee-up here. He came to work for us and his background is operations and restaurants and, jeez, I don't know, you look back and you're still here. It's 25 years later.

And he's my right-hand man.

We have a lot of good people working for
us, and you may have a chance to meet Todd as
well who is with us, who will be the active general manager of the location.

So that's just a little bit about me and
a little bit about my family, and, you know, I think, if anything, you just need to know that we're involved, we care, and we just try to do the right thing by the community, and obviously, with the restaurant.

And I think if you ask around, maybe to some of your peers in the City of Boston, you will probably hear that from them.

TOM SHEA: I am going to show the space a little bit on a larger scale. You have it in your packet. You also have a smaller scale.

As Austin said, we were brought to this site by Cambridge Innovation Center who called us after we successfully opened Gather, which is now District Hall. And their idea was to activate this with some nonprofit and educational-type events in the space, and also have a restaurant that helps support it.

As we worked with them over in Boston,
they had a large hall, but they didn't know how to fund it and they really needed a partner to sorta of go in and pay the rent, so to speak. We successfully merged. If you're over there, it looks like one operation totally.

So they came over, and this space ended up being too small for them, and Brian Dacey said to me and Tim Robo said, "Look, why don't you keep going with it. You know how do what we do, you can activate the space."

So our intention is to activate the space during the time periods of 7:00 in the morning till 5:00 in the afternoon.

When it's not being used for items that are outreached to the community, to the educational community, and as Bill Cain said, the biomed community, they would love to be able to have this be a center where the biomed community
comes and uses the space, integrates it into their daily routine. And it is what they call their crown jewel building that they built and they're very serious about that, and we agreed in our lease to do that.

In the meantime, we are very serious restaurant operators. So we will be running this as a traditional restaurant during those other times that it's not being used for the other space.

Part of the 1 ease does require to activate the space more than on a regular basis. We have a marketing person that will help to activate that space as well.

So there is a concept, maybe $I$ wouldn't pay a great deal of attention to our chefs having completely blessed it, but they have all had input to it. But there's a concept menu attached to your packet as well, and we do believe there's
a need.

We looked around in the neighborhood, and we do understand what our neighbors are doing, but we also have seen that there are literally hundreds of new residences being built in and around the space, and we believe in a year or two, as much as it might seem a little overserved right now, we believe it's underserved in that area.

And we believe we serve a community need by bringing a different style of operation in.

ATTY DENNIS QUILTY: Mr. Chairman, may I just add, when Tom raised that 7:00 a.m., that would be only for the service of nonalcohol, coffee and things in the morning.

So that hour in the morning would only be for the building and people in the area, but it would be coffee, and, you know, 1 ight items like that from 7:00 unti1 8:00, if you will.

POLICE COMMISSIONER ROBERT HAAS: When do you propose serving alcohol? What hours?

TOM SHEA: 11:30.

POLICE COMMISSIONER ROBERT HAAS: 11:30
until?

TOM SHEA: Until 1:00, if it deemed to be necessary. If we closed early, we would be closing at 11:00, 12:00, whatever it deemed to be.

ACTING CHAIR ARTHUR GOLDBERG: I think -POLICE COMMISSIONER ROBERT HAAS: I'm just a little confused about the event portion of your arrangement, so explain that a little more.

TOM SHEA: So Bill came and said to me,
"Look, we just don't want it to be a dead dull space that's not being used. We're upstairs. We got people that want empty space in and around Kendall 1 Square. We would love it if you opened
the door and activated it."

Some of the things that we had talked about is we may have a yoga class in there on a given day, but more likely, we would have something that would directed to biomed that might have the people who are looking to open companies matched up with the venture capitalists who are upstairs. And we may have an 8:00 unti1 noon business meeting that would match the two of them together.

In the afternoon there might be a
two-hour session on some version of something
that someone wanted to present. Not unlike what CIC does with their Venture Cafe. On Thursday nights. They match a lot of people together that traditionally wouldn't be matched together.

Our job is try and create those kinds of
events that match people together and allows them to interact in a nontraditional business setting.

POLICE COMMISSIONER ROBERT HAAS: So
theoretically 7:00 a.m. to 5:00 p.m. would be exclusively for the tenants of the building?

TOM SHEA: No.

POLICE COMMISSIONER ROBERT HAAS: Or also open for the public?

TOM SHEA: We'd be open to the public for 1unch each day at 11:30 or at any time that we do not have an activity there. We may have an activity in there one day a week, we may have it in there five days a week.

AUSTIN O'CONNOR: I think it's also
important to note that the area we're talking about is a smaller portion of the overall space as well. So it's -- here we have seating in here and we have outdoor seating as well. This is the focus for the events.

POLICE COMMISSIONER ROBERT HAAS: You
would serving in that front area?

AUSTIN O'CONNOR: Yeah, absolutely.

ATTY DENNIS QUILTY: I don't know how the

Cambridge Innovation Center works, but the
familiarity we had with the Gather, which is the brand-new Boston Innovation District, which is the Seaport Boulevard, if you're familiar with where the old chapel was on Northern Avenue, it's immediately next door to that brand-new building, it looks out over the ocean, and it has meeting rooms, hearing rooms and there's a bar and restaurant in it as well.

So they serve in part of it and then they can cater an event that might be in the back for a meeting of a law firm or a biotech company or a neighborhood group or some such thing that could be going on in one space where the restaurant is being utilized for 1 unch or cocktails or dinner.

So it's kinda just a multiple use kind of
facility that the landlord said, "We want that, so we could have a daytime event, you could have an event for our tenants in the building and then you do your restaurant business as well."

And so they might cater that event that's
in the other room, for example, and likely would, if they're licensed.

POLICE COMMISSIONER ROBERT HAAS: You mentioned --

AUSTIN O'CONNOR: I would envision that not to be active seven days a week. You know, we'11 see how many events we actually have over the course of a week.

POLICE COMMISSIONER ROBERT HAAS: But you
will operate the restaurant business seven days a week?

AUSTIN O'CONNOR: Absolutely, absolutely.
That's our main focus, but this is, just as Tom said, it's something that the landlord wanted,
not only for the building, but for the community as well.

POLICE COMMISSIONER ROBERT HAAS: That's
akin to a function room basically?

AUSTIN O'CONNOR: That's fair. That's
fair.

POLICE COMMISSIONER ROBERT HAAS: With
respect to the weekends, is it your intent not to serve alcohol until 11:30 or will you be doing a brunch service on the weekends?

TOM SHEA: We may serve brunch on the weekends.

POLICE COMMISSIONER ROBERT HAAS: You have to decide what you want to do.

TOM SHEA: I am trying to think what we asked for.

ATTY DENNIS QUILTY: The standard asked to be 8:00 a.m. to 1:00 a.m., but we would probably for -- I know we have to ask for
permission for an earlier hour on a Sunday and
wil1 probably do so, I presume.

TOM SHEA: We have not finished our
business plan enough to know that we're going to be serving right now at before noontime on Sunday.

POLICE COMMISSIONER ROBERT HAAS: So wil1
we have to bring the applicants back to finalize that?

EXECUTIVE DIRECTOR ELIZABETH LINT: They
would have to come in before you for an application you to be open before 10:00.

AUSTIN O'CONNOR: If the sensitivity of
the Board, if it's one of those things we
shouldn't ask for because we may not use it and maybe we'd ask for it and then have flexibility whether we --

POLICE COMMISSIONER ROBERT HAAS: No.

Our rules are you have to tell us the hours
you're going to be serving alcohol. And we're not trying to rush you.

ATTY DENNIS QUILTY: We would come back, Commissioner, and say we now think there's a need for the brunch and we would like to ask for that.

ACTING CHAIR ARTHUR GOLDBERG: What hours
now are you asking for the alcohol service? Is it from 11:30--

TOM SHEA: Until 1:00.

ACTING CHAIR ARTHUR GOLDBERG: 11:30 to

1:00.

AUSTIN O'CONNOR: Wouldn't we ask for the
typical earlier and then probably not open lunch until 11:30, or is that not --

POLICE COMMISSIONER ROBERT HAAS: You
have to indicate --

AUSTIN O'CONNOR: Very specific.

POLICE COMMISSIONER ROBERT HAAS: -- the
times you're going to serve alcohol.

AUSTIN O'CONNOR: We should probably say

11:00 then.

POLICE COMMISSIONER ROBERT HAAS: If you
say 11:00, you have to do 11:00.

AUSTIN O'CONNOR: Fine. We can decide.

POLICE COMMISSIONER ROBERT HAAS: I mean,
you can apply for certain hours now.

TOM SHEA: It's different for us because typically it's just 8:00 a.m. until...

POLICE COMMISSIONER ROBERT HAAS: You can apply for the hours you anticipate now and come back and modify.

AUSTIN O'CONNOR: Okay.

TOM SHEA: I would say --

ATTY DENNIS QUILTY: 11:00. Say 11:00
that you would be there, if you're going to do a brunch on Saturday, and then if we want to do the

Sunday brunch, we'11 request it and come back to
the Commission.

ACTING CHAIR ARTHUR GOLDBERG: You're
saying seven days a week, 11:00 a.m. to 1:00
a.m.?

ATTY DENNIS QUILTY: Yes.

AUSTIN O'CONNOR: Yes.

ACTING CHAIR ARTHUR GOLDBERG: For
alcoho1. And the CV hours are 7:00 a.m. to 1:00 a.m.?

AUSTIN O'CONNOR: Yes.

ATTY DENNIS QUILTY: Yes, sir.

ACTING CHAIR ARTHUR GOLDBERG: You also
applied for an entertainment 1 icense?

ATTY DENNIS QUILTY: Yes.

ACTING CHAIR ARTHUR GOLDBERG: And could
you describe the entertainment?

TOM SHEA: Acoustic, smal1. I think we did describe there what we would like for the entirety in case that is what we're going to be
using. But we see it as a small use possibly

Wednesday, Thursday night, possibly Friday and

Saturday. We're not sure at this point. But we would like to be able to have the ability to be able to offer music with business teams that is feasible to do so.

So we don't expect bands, we don't expect amplification. We do expect it would be more acoustic, more intimate than fully encompassing the space.

One of the -- when we started to talk about this, Bill Cain reminded us that one of the companies there has a small little thing,

Momenta, $I$ believe. He has a an executive little
jazz band that they put together and they said it would be great if they could play there.

So we talked about it a little bit more and we said that should be something that we would offer. We would 1 ike to be able to offer
that a few nights a week.

ACTING CHAIR ARTHUR GOLDBERG: Are there any members of the public here to speak on this? None.

## ASSISTANT FIRE CHIEF GERARD MAHONEY:

You mentioned the various businesses you opened in, $I$ think you said the Lenox Hotel and Westin and over by the Convention Center. Counsel, you mentioned some operations in Allston, I think, and Brighton, so what are the other establishments? I know you don't have one in Cambridge currently.

AUSTIN O'CONNOR: We have the Greenbriar in Brighton opened in 1989.

And then 1993, we opened up The Harp right across the street in the Boston Garden.

And then we opened up MJ O'Connors at the

Park Plaza, and the Lenox, Ned Devine's at

Faneuil Hal1, Anthem. We have the District Hal 1
and Gather, and we have the Westin, MJ O'Connor's in the Westin.

ASSISTANT FIRE CHIEF GERARD MAHONEY:

Thank you.

TOM SHEA: On the back of my card, there.

ACTING CHAIR ARTHUR GOLDBERG: You
mentioned your general manager is here?

AUSTIN O'CONNOR: Yes.

ACTING CHAIR ARTHUR GOLDBERG: I would
ask him about his -- I would like to ask you about your experience.

TODD BENNETT: Hi. How are you?
ACTING CHAIR ARTHUR GOLDBERG: Good. How
are you? What is your last name?

TODD BENNETT: Bennett, B-E-N-N-E-T-T.

ACTING CHAIR ARTHUR GOLDBERG: Could you
talk about your restaurant or alcohol experience.

TODD BENNETT: I have been in the
industry for roughly 25 years.

I worked for the Sheraton Hotel for about seven or nine years. On and off. And I ran

Baggage Partners (phonetic), the three restaurants with them, and $I$ ran Tia's for a couple years, and $I$ joined the Briar Group 13 and a half years ago. I helped open five restaurants.

TOM SHEA: Of al 1 of our general
managers, which we have nine, Todd is one of the newer ones. We tend to keep our managers quite a long time. They are very wel 1 trained and very experienced at the business.

ACTING CHAIR ARTHUR GOLDBERG: Any other questions?

POLICE COMMISSIONER ROBERT HAAS: No other questions.

ASSISTANT FIRE CHIEF GERARD MAHONEY: I
have none.

ACTING CHAIR ARTHUR GOLDBERG: Motion?
ASSISTANT FIRE CHIEF GERARD MAHONEY: I
make a motion to approve the application as
submitted with the changes that were discussed to the hours 11:00 a.m. to 1:00 a.m.

ACTING CHAIR ARTHUR GOLDBERG: For the alcohol?

ASSISTANT FIRE CHIEF GERARD MAHONEY: For
the alcohol and 7:00 a.m. to 1:00 a.m. for the victualer license.

POLICE COMMISSIONER ROBERT HAAS: And the entertainment license?

ASSISTANT FIRE CHIEF GERARD MAHONEY: And the entertainment license as applied for.

POLICE COMMISSIONER ROBERT HAAS: Second.
ACTING CHAIR ARTHUR GOLDBERG: All in
favor?
ASSISTANT FIRE CHIEF GERARD MAHONEY:
Aye.

POLICE COMMISSIONER ROBERT HAAS: Aye.

ACTING CHAIR ARTHUR GOLDBERG: Aye.

POLICE COMMISSIONER ROBERT HAAS: So
you're aware you need to go through 21 Proof training?

It's the Cambridge-based training so you need to go through that as well that will be included in the material that gets sent out to you.

## APPLICATION:

FABOLA, LLC

## EXECUTIVE DIRECTOR ELIZABETH LINT:

Application: Fabola, LLC has applied for an antique store 1 icense at 2302 Massachusetts Avenue. Said 1 icense, if approved, will give permission to be a dealer in and keeper of a shop for the keeping, purchase, storage or sale of second hand furniture, bric-a-brac, art objects,
paintings, jewelry, or antiques.
NATHANIEL FREEDBERG: My name is
Nathaniel Freedberg, that's F-R-E-E-D-B-E-R-G.
And this is my partner, Donald McBride.
DONALD McBRIDE: Donald, D-O-N-A-L-D,
M-C-B-R-I-D-E.
ACTING CHAIR ARTHUR GOLDBERG: Welcome. JOSEPH THOMAS MCCABE: Welcome.

ACTING CHAIR ARTHUR GOLDBERG: Could you
describe what you're applying for?
DONALD McBRIDE: Okay. We're applying
for a license for the sale of more or less custom pieces of furnishings, and some paintings here and there, or some bric-a-brac. I.

If we have bric-a-brac, it wouldn't be
really bric-a-brac. It would be specially picked pieces so can -- what we would like to do is be able to sell to the people that come into

Cambridge something that is priced in the middle
in case if they go to other places, they pay tons of money. We will have the same clean items, only it's not going to be that expensive.

NATHANIEL FREEDBERG: The emphasis wil1 be on mid-century modern furniture furnishings.

DONALD McBRIDE: Less custom.

ACTING CHAIR ARTHUR GOLDBERG: What would the name of the store be? Would it Fabola?

NATHANIEL FREEDBERG: Fabola.

DONALD McBRIDE: Fabola, LLC, yeah.

ACTING CHAIR ARTHUR GOLDBERG: From your application, it appears that you have experience in Gloucester with an antique store?

DONALD McBRIDE: Yeah, and I also have I have experience in Allston for many years,
stemming from 1974 to 1992.

ACTING CHAIR ARTHUR GOLDBERG: What were the names of those stores?

DONALD McBRIDE: The name of the store
was -- wel1, it started out at Zeek's and then I changed it to Fabola. And then $I$ had opened up another one on Brighton Ave called McBride Used Furniture.

ACTING CHAIR ARTHUR GOLDBERG: Are you
stil1 operating those other stores?

DONALD McBRIDE: No. Too old.

ACTING CHAIR ARTHUR GOLDBERG: Questions?

POLICE COMMISSIONER ROBERT HAAS: When
you say "custom furnishings," does that mean
you're contracting with people to build furniture or do you build your own furniture?

DONALD McBRIDE: We11, we are going to
have some custom stuff that's built by a
furniture maker. And the name of the stuff is going to be called -- his name is Lenny, so it's going to be called Leniture, but it's very
unusual stuff. We're going to have that.

And the custom stuff I'm talking about is
the Whitcomb, Dunbar, and things like that.

NATHANIEL FREEDBERG: Mid-century modern antiques.

ACTING CHAIR ARTHUR GOLDBERG: Anything
from the Executive Director?

EXECUTIVE DIRECTOR ELIZABETH LINT: They
have reporting requirements to the Police

Department.

POLICE COMMISSIONER ROBERT HAAS: Uh-huh.

I am sure you did this in other communities as well, report in to the police in order to maintain --

DONALD McBRIDE: Oh, yeah.

EXECUTIVE DIRECTOR ELIZABETH LINT: Is
that -- I forgot who it was.
POLICE COMMISSIONER ROBERT HAAS: That's
changed.

POLICE COMMISSIONER ROBERT HAAS: Someone
will get in touch with you once you open. When
do you anticipate opening?
NATHANIEL FREEDBERG: Well, December is the official beginning of the lease.

POLICE COMMISSIONER ROBERT HAAS: You plan on opening in December?

NATHANIEL FREEDBERG: Yeah, December 1st.

ASSISTANT FIRE CHIEF GERARD MAHONEY:

What is in the current space?
NATHANIEL FREEDBERG: It was a data files
recovery service, $I$ forget the name of it, but it has been vacant for awhile now. I'm not sure exactly how long.

ACTING CHAIR ARTHUR GOLDBERG: So you
mentioned you have a lease for the space?

NATHANIEL FREEDBERG: We do. We have a
two-year lease.
ACTING CHAIR ARTHUR GOLDBERG: Are there
any members of the public who would like to speak on this?

None.
Anything from the Executive Director?

## EXECUTIVE DIRECTOR ELIZABETH LINT:

That's it.

## ASSISTANT FIRE CHIEF GERARD MAHONEY:

Motion to approve the application for Fabola, LLC as submitted.

POLICE COMMISSIONER ROBERT HAAS: Second.

ACTING CHAIR ARTHUR GOLDBERG: Al1 in
favor?

ACTING CHAIR ARTHUR GOLDBERG: Aye.

ASSISTANT FIRE CHIEF GERARD MAHONEY:

Aye.
POLICE COMMISSIONER ROBERT HAAS: Aye.
ACTING CHAIR ARTHUR GOLDBERG: Three to nothing.

Congratulations.

## APPLICATION: <br> ARAMARK EDUCATIONAL SERVICES, LLC

## EXECUTIVE DIRECTOR ELIZABETH LINT:

Application: Aramark Educational Services, LLC,
Iain Crooks, Manager, has applied for a Common Victualer license at 325 Main Street. Said license, if granted, would allow food and non-alcoholic beverages to be sold, served, and consumed on said premises with a seating capacity of 110 inside, 13 seasonal patio seats and
proposed operating hours from 7:00 a.m. until 7:30 p.m. Monday through Saturday.

IAIN CROOKS: Good evening, Mr. Chairman.
My name is Iain Crooks, I-A-I-N, C-R-O-O-K-S.
We're in the -- we're building the old food court
in the Kendall Square area. I believe it has
been closed for two years, and Aramark has a
lease with the Harvard Co-Op and we're putting in
three new concepts. Previously there was five.

So we have reengineered space, three
brand-new concepts, Einstein's Brothers Bagels, a
Panda Express and Aramark's own proprietary
brand, it's called Bites at the Coop, but it's a convenience store, market, so there will be a
large salad bar, hot food component as well as convenience products, sandwiches, sodas, yogurts, chips, coffee, soups, that's in the marketplace itself. So three new entities down from five, which, I believe, it was previously.

We will be open Monday through Saturday 7:00 a.m. to actually 7:00 p.m.

> EXECUTIVE DIRECTOR ELIZABETH LINT: 7:30.

IAIN CROOKS: 7:00 p.m.

ACTING CHAIR ARTHUR GOLDBERG: Did you say the Harvard Coop or MIT Coop?

IAIN CROOKS: It's right behind the MIT

Coop, but the Harvard Coop is the parent of the MIT Coop.

ASSISTANT FIRE CHIEF GERARD MAHONEY: I
think that's the corporate name. What is your timeline?

IAIN CROOKS: We're hopeful to have certificate of occupancy. The hope was this week but that doesn't seem to be realistic, so most likely next week. We would like to open to the public November 9th, training starting November 2nd.

ASSISTANT FIRE CHIEF GERARD MAHONEY:
Renovations have all been done and everything?
IAIN CROOKS: Approaching completion, yes.

ACTING CHAIR ARTHUR GOLDBERG: So you're
saying there were three separate --
IAIN CROOKS: Three separate entities within the space, yes.

ACTING CHAIR ARTHUR GOLDBERG: And they
each have their own kitchen facilities?

IAIN CROOKS: Yes. Yes, they do.
ACTING CHAIR ARTHUR GOLDBERG: There's
shared seating for them?
IAIN CROOKS: Yes.
ACTING CHAIR ARTHUR GOLDBERG: One
question $I$ had -- I don't know if this was clarified -- but on your application it said there was a total occupancy of 52 , but you have 110 seating inside and 13 patio seats. I'm not sure why -- where the 52 came from, but that may be some sort of --

IAIN CROOKS: I'm not sure, but it's 110 with the seating outside. I'm wondering if that was possibly the number of tables.

## ASSISTANT FIRE CHIEF GERARD MAHONEY:

Could be.
IAIN CROOKS: I don't have that document with me. I have the floor plan here with me. I believe that was the number of tables, 52.

ACTING CHAIR ARTHUR GOLDBERG: Okay. So you're clear that the seating you're looking for is 110 --

IAIN CROOKS: Yes.

ACTING CHAIR ARTHUR GOLDBERG: -- inside
and 13 patio seats seasonal?

IAIN CROOKS: Yes.

POLICE COMMISSIONER ROBERT HAAS: The patio is on private property?

IAIN CROOKS: It is. It's serviced by Boston Properties.

POLICE COMMISSIONER ROBERT HAAS: Okay.
ACTING CHAIR ARTHUR GOLDBERG: You're going to be serving breakfast, lunch and dinner?

IAIN CROOKS: That's the hope. That's
the hope, but $I$ would imagine given the traffic
in the area, it will be mostly breakfast and
lunch. We certainly are open until 7:00 and
we'11 see with those outlets what we can capture in those later hours.

ASSISTANT FIRE CHIEF GERARD MAHONEY:

But closed on Sundays, right?

IAIN CROOKS: Closed on Sunday, yes, sir.

POLICE COMMISSIONER ROBERT HAAS: If you
do modify your hours, you have to come back to the Commission to modify yours hours.

IAIN CROOKS: Yes, sir. I heard that
talking to the other folks.

Now, would that be the case if we were to decide not to open on a Saturday, not that that's on the table.

POLICE COMMISSIONER ROBERT HAAS: If you
change your operating hours, you have to come back before the Commission.

IAIN CROOKS: Very good.
EXECUTIVE DIRECTOR ELIZABETH LINT: If
you reduce your hours because it's a CV, you need
to notify us in writing and we'11 amend your 1icense.

IAIN CROOKS: I don't believe that to be the case, but that's a reasonable thing to ask.

ACTING CHAIR ARTHUR GOLDBERG: Do you have other experience as a food service manager or restaurant manager?

IAIN CROOKS: I do have 20 years. I actually immigrated from Scotland, and I previously worked at hotels on Martha's Vineyard.

I worked at the Charles Hotel in Harvard

Square, and $I$ have worked at the Boston Garden for four years, and my last job with Aramark, actually was the last nine years $I$ was the director of food and beverage at Fenway Park.

This is a different venture for me for sure, but...

Probably a few less headaches.

IAIN CROOKS: A few. So, you know, I have been in the hospitality food service business for over 20 years.

ACTING CHAIR ARTHUR GOLDBERG: Okay. Is anyone here to speak on this issue?

DANIEL WALKER: I'm with Aramark as well. I think the 13 - -

POLICE COMMISSIONER ROBERT HAAS: You have to come forward.

ACTING CHAIR ARTHUR GOLDBERG: You have to identify yourself.

DANIEL WALKER: I'm Daniel Walker, D-A-N-I-E-L W-A-L-K-E-R. I believe that 13 number for the outdoor seating is the number of tables.

## ASSISTANT FIRE CHIEF GERARD MAHONEY:

That's the big courtyard right outside the Marriott?

ATTY LESLEY DELANEY HAWKINS: Yes.

IAIN CROOKS: Yes.

## EXECUTIVE DIRECTOR ELIZABETH LINT: The

 question was there's 52 on the application as the total occupancy and it's still not ...ASSISTANT FIRE CHIEF GERARD MAHONEY: I bet the 52 comes from four seats and the 13 tables.

IAIN CROOKS: And I don't have that form with me, but $I$ believe that Daniel is correct.

EXECUTIVE DIRECTOR ELIZABETH LINT: I can show it to you.

IAIN CROOKS: That will be great. Thank you.

Yeah. Outside seating is 13 tables, 52 seats just like you said. That's exactly what it is.

ACTING CHAIR ARTHUR GOLDBERG: So you're amending your application for it to be 52 seats?

IAIN CROOKS: 52 seats outside. 110 is the correct number for inside the space.

ACTING CHAIR ARTHUR GOLDBERG: Okay.
Anything else?
POLICE COMMISSIONER ROBERT HAAS: No
other questions.
ACTING CHAIR ARTHUR GOLDBERG: Okay.
ASSISTANT FIRE CHIEF GERARD MAHONEY: I
have nothing else.
ACTING CHAIR ARTHUR GOLDBERG: Is there a motion?

ASSISTANT FIRE CHIEF GERARD MAHONEY:
Motion to approve the application of Aramark
Educational Services, as submitted for the common victualer license at 325 Main Street.

POLICE COMMISSIONER ROBERT HAAS: Second.

ACTING CHAIR ARTHUR GOLDBERG: So that
will be as amended?
ASSISTANT FIRE CHIEF GERARD MAHONEY: As
amended for 110 inside and 52 outside at 13
tables.

POLICE COMMISSIONER ROBERT HAAS: Amend
the hours? Closing?

ASSISTANT FIRE CHIEF GERARD MAHONEY:

7:00 a.m. to 7:00 p.m. Monday through Saturday.

ACTING CHAIR ARTHUR GOLDBERG: Okay.

Second.

POLICE COMMISSIONER ROBERT HAAS: Second.

ACTING CHAIR ARTHUR GOLDBERG: A11 in
favor?

POLICE COMMISSIONER ROBERT HAAS: Aye.

ACTING CHAIR ARTHUR GOLDBERG: Aye.

ASSISTANT FIRE CHIEF GERARD MAHONEY:

Aye.

ACTING CHAIR ARTHUR GOLDBERG: Three to nothing. Congratulations.

## APPLICATION:

## RELIABLE SERVICES, LLC D/B/A CAFE

## EXECUTIVE DIRECTOR ELIZABETH LINT:

APPLICATION: Reliable Services, LLC d/b/a Café,

Ekaterina Danilova, Manager, has applied for a Common Victualer 1 icense at 119 Hampshire Street. Said 1 icense, if granted, would allow food and non-alcoholic beverages to be sold, served, and consumed on said premises with a seating capacity of 20 and proposed operating hours from 8:00 a.m. until 11:00 p.m. seven days per week.

EKATERINA DANILOVA: Hi. My name is
Ekaterina, E-K-A-T-E-R-I-N-A, last name Danilova, D-A-N-I-L-O-V-A.

ACTING CHAIR ARTHUR GOLDBERG: Good evening.

EKATERINA DANILOVA: Good evening. I originally applied for hours 8:00 a.m. to 11:00 p.m., however, I learned that the previous
establishment had hours from 10:00 a.m. to 11:00 p.m., so we did not communicate it, two hours, so I propose to keep the same hours 10:00 a.m. to 11:00 p.m. as they were.

ACTING CHAIR ARTHUR GOLDBERG: So if you're keeping the same hours, you don't have to notify the abutters.

EKATERINA DANILOVA: Yes.

ACTING CHAIR ARTHUR GOLDBERG: Okay.

EKATERINA DANILOVA: But another reason
was that it's my -- it might make sense. I'm trying to pursue exactly the same food establishment as it was with more or less the same menu, same prices, same layout, floor plan, basically not change anything.

Just focusing on cleaning, refurbishing
the inside and outside and basically providing the same service.

I understand this place was quite popular
within the community there.

There's no fast food, take-out restaurant
on the last territory between Inman Square and

Kendal 1 Square and Cambridge Street and Central

Square.

This is in a big residential area. This
is the only cafe or coffee shop or pizza
take-out. From the time, I'm there, people knock on the door and ask me to give them food. I have to close the door because people keep coming once they see the 1 ights.

ACTING CHAIR ARTHUR GOLDBERG: Do you
have experience managing restaurants?

EKATERINA DANILOVA: I don't have
experience managing restaurants. It will be my first restaurant.

I do have managerial experience in
various areas starting with hospitality back in

Russia, and $I$ have been managing a software
company. I have been managing an $H \& R$ Block office.

So $I$ have been managing over past 40 years, however, this is my first food venture.

I have been sitting on that idea for quite awhile, and was looking at various opportunities in Cambridge and in Somerville because I live in Somerville. However, usually the rent prices would not allow me to dare to start.

It just happened that the landlord and the management company managing the building, I have been working with them in the past few years, so they decided they will give me a possibility to see how $I$ could, you know -how -- I could continue this business.

They were not happy with the previous owners because there was a rent issue, nonpayment issue, and they want to rent to someone they can
be sure will be -- at least that problem will be taken off.

As for my food experience, I have been cooking for quite a long time and taking cooking classes, mostly Italian cooking classes in here at Dante Alighieri Society. I have been also at Sur La Table in classes, however, I am looking for myself as a manager of the place.

I am currently working with consultants and people trying to hire people that will cook.

I am working with Rod McDonald, who is a sous chef at Lone Star in Cambridge on Cambridge Street, that's a new place which opened, taco bar, and he agreed to work at first part-time at my place working cooking and also train myself and my future employees on all of the various logistics of the business.

I am also working with Gary Boudreau of
Griffin Consultants on restaurant management and
purchasing from food vendors, purchasing food and supplies for the restaurant.

I received ServeSafe certification in
food restaurant about a month ago. So I have been working closely with the health inspector in
trying to make sure there's no issues with
anything health-wise, including pests.

I have been mostly focusing on cleaning
and I have been working with pest control, Best

Pest in Somerville, to make sure that problem is taken care of and moving forward. There will be a monthly service monitoring.

ASSISTANT FIRE CHIEF GERARD MAHONEY:
What do you have for a timeline?

EKATERINA DANILOVA: For timeline, we're
running behind. We started paying rent

November 1st, but we're not trying to be open

November 1st, we are more looking mid-November,
if everything goes as planned, will be completed
and we'11 get a --

ASSISTANT FIRE CHIEF GERARD MAHONEY: So
you're hoping to open in mid-November?

EKATERINA DANILOVA: Hoping to open in
mid-November before Thanksgiving.

ASSISTANT FIRE CHIEF GERARD MAHONEY:

Have you hired any other employees?

EKATERINA DANILOVA: I'm in the process
of hiring. So there will be family members working. My stepdaughter has experience and she' 11 be working there. And also my son is going to work there. And other people I'm interviewing but -- but based on their experience. I'm trying to get people with experience.

ACTING CHAIR ARTHUR GOLDBERG: Are there
any members of the public here who wish to speak
on this?

None.

Further questions?
POLICE COMMISSIONER ROBERT HAAS: No other questions.

ASSISTANT FIRE CHIEF GERARD MAHONEY: I have nothing further.

ACTING CHAIR ARTHUR GOLDBERG: Anything
from the Executive Director?
EXECUTIVE DIRECTOR ELIZABETH LINT: No.

Everything is in order.
ACTING CHAIR ARTHUR GOLDBERG: So is
there a motion?

ASSISTANT FIRE CHIEF GERARD MAHONEY:
Motion to approve the application of Reliable Services, LLC doing business as Cafe as submitted in the application with the amended hours of 10:00 a.m. to 11:00 p.m. seven days per week?

POLICE COMMISSIONER ROBERT HAAS: Second.
ACTING CHAIR ARTHUR GOLDBERG: All in
favor?

POLICE COMMISSIONER ROBERT HAAS: Aye.
ACTING CHAIR ARTHUR GOLDBERG: Aye.
ASSISTANT FIRE CHIEF GERARD MAHONEY:
Aye.

Best of luck.

EKATERINA DANILOVA: Thank you.
EXECUTIVE DIRECTOR ELIZABETH LINT: I
have nothing else.
ASSISTANT FIRE CHIEF GERARD MAHONEY:

Motion to adjourn?

POLICE COMMISSIONER ROBERT HAAS: Second.

ACTING CHAIR ARTHUR GOLDBERG: Are the other people here to speak on a matter or that's all we have on the agenda?

So motion to adjourn?
Seconded.

All in favor?

ASSISTANT FIRE CHIEF GERARD MAHONEY:

## Aye.

POLICE COMMISSIONER ROBERT HAAS: Aye.

ACTING CHAIR ARTHUR GOLDBERG: Aye.
(The meeting was adjourned.)

## ERRATA SHEET

INSTRUCTIONS: After reading the transcript, note any change or correction and the reason therefor on this sheet. Sign and date this errata sheet.

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I have read the foregoing transcript, and except for any corrections or changes noted above, I hereby subscribe to the transcript as an accurate record of the statement(s) made by me.

## CERTIFICATION

Commonwealth of Massachusetts Norfolk, ss.

I, Jill Kourafas, a Notary Public in and for the Commonwealth of Massachusetts, do hereby certify:

That the hearing herein before set forth is a true and accurate record of the proceedings.

IN WITNESS WHEREOF, I have hereunto set my hand this 23rd day of October 2015.

Ji11 Kourafas
Certified Shorthand Reporter License No. 14903
Notary Public

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| - | 3 |
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| $\underline{\underline{\prime} 02[1]-16: 7}$ | $\begin{aligned} & \frac{\mathbf{3}}{\mathbf{3}}[1]-2: 3 \\ & \frac{\mathbf{3 2 5}}{\mathbf{3 7}[1]-45: 6,54: 15} \\ & \underline{y}[1] \end{aligned}$ |
| $\underline{02139}[1]-1: 14$ | $\underline{4}$ |
| $\begin{gathered} \underline{1} \\ \hline \frac{10}{10}[1]-4: 7 \\ \frac{10}{57: 3}[6]-4: 8,4: 9,29: 12,57: 1, \end{gathered}$ |  |
| $\begin{aligned} & \frac{\mathbf{1 1 0}}{49}[7]-8,54: 1,55: 1 \\ & \underline{\mathbf{1 1 9}}[1]-56: 6 \\ & \underline{\mathbf{1 1}: 00}[14]-4: 8,23: 8,31: 3,31: 5, \\ & 31: 16,32: 3,37: 5,56: 11,56: 18, \\ & 57: 1,57: 4,63: 17 \end{aligned}$ | $\begin{gathered} \underline{5} \\ \frac{52}{53}[9]-48: 8,48: 10,48: 19,53: 4, \\ \frac{56}{5: 00}[1]-2: 9 \\ \underline{5: ~}[2]-20: 14,25: 2 \end{gathered}$ |
| $\begin{aligned} & \left.\frac{11: 30}{30: 9}, 37\right]-23: 3,23: 4,25: 8,28: 9, \\ & 30: 11,30: 15 \end{aligned}$ | $\underline{6}$ |
| $\begin{aligned} & \frac{12: 00}{13}[2]-4: 9,23: 8 \\ & \frac{52: 8,}{}[96: 6,45: 10,48: 9,49: 6, \\ & \underline{130}[1]-8: 12 \end{aligned}$ | $\begin{aligned} & \frac{600}{617}[1]-5: 3 \\ & \frac{617.786}{6: 7783}[1]-1: 16,3: 11 \\ & \underline{6 \text { th }}[1]-13: 11 \end{aligned}$ |
| $\begin{aligned} & \frac{131}{14903}[1]-9: 4 \\ & \underline{149}[1]-67: 14 \end{aligned}$ | 7 |
| $\begin{aligned} & \underline{\frac{1670}{1974}}[1]-5: 15 \\ & \underline{1989}[1]-40: 16 \\ & \underline{1}[2]-15: 12,34: 14 \end{aligned}$ | $\begin{aligned} & \frac{7: 00}{22: 19,} 25: 2,32: 8,37: 9,45: 11, \\ & 46: 12,46: 14,49: 19,55: 6 \end{aligned}$ |
| $\frac{1992}{}[1]$ - $40: 16$ | 7:30 [2] - 45:12, 46:13 |
| $\begin{aligned} & \frac{1993}{1: 00}[1]-34: 15 \\ & {[9]-8: 11,23: 6,28: 18,30: 10,} \end{aligned}$ | 8 |
| $\begin{array}{r} 30: 12,32: 3,32: 8,37: 5,37: 9 \\ \text { 1st [3] }-43: 6,61: 18,61: 19 \end{array}$ | $\begin{aligned} & \frac{8}{8}[1]-2: 4 \\ & \underline{831}[2]-1: 14,3: 12 \end{aligned}$ |
| $\underline{2}$ | $31: 10, \quad 56: 10,56: 18$ |
| $\frac{\mathbf{2 0}}{52: 4,} 56: 10 \quad 3: 15,3: 2,3: 10,4: 3,51: 8,$ | $\underline{9}$ |
| $\frac{2015}{21[1]-38: 4}$ | 9th [1] - 47:8 |
| $\underline{2302}[1]-38: 15$ | A |
| $\begin{aligned} & \frac{\mathbf{2 3 r d}}{\mathbf{2 5}[1]-67: 11} \\ & \underline{18}: 10,18: 14,36: 1 \\ & \underline{\mathbf{2 6}}[2]-12: 9,18: 10 \\ & \underline{\text { 2nd }[1]-47: 9} \end{aligned}$ | $\begin{aligned} & \frac{\text { a.m }}{}[24]-4: 8,8: 11,22: 13,25: 2, \\ & 28: 18,31: 10,32: 3,32: 4,32: 8, \\ & 32: 9,37: 5,37: 9,45: 11,46: 12, \\ & 55: 6,56: 10,56: 18,57: 1,57: 3, \\ & 63: 17 \\ & \text { ability }[1]-33: 4 \end{aligned}$ |

```
able [7] - 15:5, 17:7, 18:6, 20:18,
    33:4, 33:19, 39:18
absolutely [3] - 26:1, 27:17
abutters [1] - 57:7
accomplished [1] - 12:7
accurate [2] - 66:12, 67:9
acoustic [2] - 32:17, 33:9
ACTING [73] - 1:8, 3:4, 4:11, 6:13,
    6:16, 6:18, 7:8, 7:13, 7:16, 8:2,
    9:19, 10:17, 23:10, 30:7, 30:11,
    32:2, 32:7, 32:12, 32:15, 34:2,
    35:6, 35:9, 35:13, 35:16, 36:14,
    37:1, 37:6, 37:16, 38:2, 39:7,
    39:9, 40:7, 40:11, 40:17, 41:5,
    41:8, 42:4, 43:13, 43:17, 44:9,
    44:11, 44:15, 46:15, 47:14, 47:18,
    48:2, 48:5, 49:1, 49:5, 49:13,
    51:5, 52:5, 52:11, 53:18, 54:3,
    54:7, 54:10, 54:17, 55:7, 55:10,
    55:13, 55:16, 56:15, 57:5, 57:9,
    58:12, 62:17, 63:7, 63:11, 64:1,
    64:4, 64:14, 65:4
activate [5] - 19:16, 20:11, 20:12,
    21:12, 21:14
activated [1] - 24:1
active [2] - 18:18, 27:11
activity [2] - 25:9, 25:10
add [1] - 22:13
addition [2] - 13:18, 14:6
adjourn [2] - 64:12, 64:17
adjourned [1] - 65:5
afternoon [2] - 20:14, 24:11
AGENDA [2] - 2:1, 2:1
agenda [1] - 64:16
ago [3] - 5:13, 36:7, 61:5
agreed [2] - 21:4, 60:15
akin [1] - 28:4
alcohol [9] - 23:2, 28:9, 30:1,
    30:8, 31:1, 32:8, 35:17, 37:7, 37:9
Alcoholic [1] - 8:9
alcoholic [3] - 4:5, 45:8, 56:8
Alighieri [1] - 60:6
allow [4] - 4:5, 45:7, 56:7, 59:9
allows [1] - 24:18
Allston [3] - 12:5, 34:9, 40:15
amend [2] - 51:1, 55:3
```

amended [3] - 54:18, 55:1, 63:16
amending [1] - 53:19
amplification $[2]-8: 15,33: 8$
AND/OR [1] - 67:17
Anthem [1] - $34: 19$
anticipate [2] - $31: 12,43: 1$
antique [2] - $38: 15,40: 13$
antiques [2] - 39:1, 42:3
ANY [2] - 67:17, 67:17
appearing [1] - 4:15
Applicant [1] - 8:13
applicant [2] - 4:15, 9:5
applicants [1] - 29:8
Application [4] - 4:1, 8:7, 38:14, 45:4
application [15] - 4:19, 7:9, 11:3, 13:2, 14:5, 29:12, 37:3, 40:12, $44: 6,48: 7,53: 4,53: 19,54: 13$, 63:14, 63:16
APPLICATION [11] - 2:2, 2:4, 2:5, $2: 7,2: 8,3: 17,8: 4,38: 11,45: 1$, 56:1, 56:4
applied [8] - 4:3, 8:8, 32:13,
$37: 14,38: 14,45: 5,56: 5,56: 18$
apply [2] - 31:8, 31:12
APPLY [1] - 67:17
applying [4] - 8:14, 10:2, 39:10, 39:11
approached [1] - 6:1
approaching [1] - 47:12
approval [2] - 6:8, 15:4
approve [4] - 37:3, 44:6, 54:13,
63:14
approved [3] - 7:9, 11:18, 38:16
approximate [1] - 5:7
Aramark [5] - 45:4, 45:17, 51:14,
52:7, 54:13
ARAMARK [2] - 2:7, 45:1
Aramark's [1] - 46:3
architectural [1] - 14:13
area [13] - 10:5, 10:7, 10:9, 12:3, 12:6, 14:11, 22:9, 22:17, 25:13, $25: 19,45: 16,49: 18,58: 6$
areas [1] - 58:18
arrangement [1] - 23:13

```
art [1] - 38:19
ARTHUR [73] - 1:8, 3:4, 4:11, 6:13,
    6:16, 6:18, 7:8, 7:13, 7:16, 8:2,
    9:19, 10:17, 23:10, 30:7, 30:11,
    32:2, 32:7, 32:12, 32:15, 34:2,
    35:6, 35:9, 35:13, 35:16, 36:14,
    37:1, 37:6, 37:16, 38:2, 39:7,
    39:9, 40:7, 40:11, 40:17, 41:5,
    41:8, 42:4, 43:13, 43:17, 44:9,
    44:11, 44:15, 46:15, 47:14, 47:18,
    48:2, 48:5, 49:1, 49:5, 49:13,
    51:5, 52:5, 52:11, 53:18, 54:3,
    54:7, 54:10, 54:17, 55:7, 55:10,
    55:13, 55:16, 56:15, 57:5, 57:9,
    58:12, 62:17, 63:7, 63:11, 64:1,
    64:4, 64:14, 65:4
Arthur [1] - 3:15
ASSISTANT [34] - 1:10, 7:6, 7:17,
    9:12, 34:5, 35:3, 36:18, 37:2,
    37:8, 37:13, 37:18, 43:7, 44:5,
    44:12, 47:1, 47:10, 48:15, 50:3,
    51:19, 52:17, 53:6, 54:8, 54:12,
    54:19, 55:5, 55:14, 61:14, 62:3,
    62:7, 63:5, 63:13, 64:5, 64:11,
    65:1
Assistant [1] - 3:16
Association [2] - 13:5, 13:7
assuming [1] - 13:15
AT [1] - 1:13
attached [1] - 21:18
attention [1] - 21:16
attorney [1] - 9:3
ATTY [17] - 4:12, 6:17, 7:19, 9:1,
    9:14, 10:1, 11:2, 11:11, 22:12,
    26:2, 28:17, 30:3, 31:16, 32:5,
    32:11, 32:14, 53:1
audio [2] - 3:5, 8:16
Austin [5] - 8:8, 9:6, 9:15, 15:11,
    19:13
AUSTIN [18] - 9:16, 10:19, 15:11,
    25:12, 26:1, 27:10, 27:17, 28:5,
    29:13, 30:13, 30:18, 31:2, 31:6,
    31:14, 32:6, 32:10, 34:13, 35:8
authorities [1] - 17:19
auto [1] - 5:7
Ave [5] - 3:12, 5:15, 5:16, 5:18,
```

41:3
Avenue [3] - 1:14, 26:7, 38:16
aware [1] - 38:4
awhile [2] - 43:11, 59:6
aye [17] - 7:15, 7:18, 37:19, 38:1, 38:2, 44:11, 44:13, 44:14, 55:12, $55: 13,55: 15,64: 3,64: 4,64: 6$, $65: 2,65: 3,65: 4$

| B |
| :---: |
| B-E-N-N-E-T-T [1] - $35: 1$ |
| background $[2]-10: 14, ~$ |

background [2] - 10:14, 18:12
Bagels [1] - 46:2
Baggage [1] - 36:4
band [1] - 33:15
bands [1] - 33:7
bar [3] - 26:10, 46:6, 60:15
based [2] - 38:6, 62:14
Basement [2] - 1:13, 3:12
basis [1] - 21:12
Bay [1] - 12:1
beginning [1] - 43:3
behalf [1] - 4:15
behind [2] - 46:17, 61:17
belief [1] - 14:18
below [1] - 8:18
BENNETT [3] - 35:12, 35:15, 35:19
Bennett [1] - 35:15
Best [1] - 61:10
best [1] - 64:7
bet [1] - 53:7
better [2] - 5:15, 14:14
between [1] - 58:3
beverage [1] - 51:16
Beverages [1] - 8:9
beverages [3] - 4:5, 45:8, 56:8
beyond [1] - 5:16
big [2] - 52:18, 58:6
Bill [3] - 20:17, 23:15, 33:12
biomed [3] - 20:18, 20:19, 24:5
biotech [1] - 26:14
bit [9] - 5:11, 15:8, 15:9, 16:9,
17:4, 19:1, 19:2, 19:11, 33:17
Bites [1] - 46:4
blessed [1] - 21:17

| Block [1] - 59:1 | buying [1] - 15:17 |
| :---: | :---: |
| block [1] - 5:16 |  |
| Board [1] - 29:14 | c |
| BOARD [1] - 1:7 | C-R-O-O-K-S [1] - 45:14 |
| Boston [11] - 9:4, 9:11, 11:16, | CAFE [2] - 2:9, 56:1 |
| 16:5, 17:19, 19:8, 20:1, 26:5, | Cafe [2] - 24:14, 63:15 |
| 34:16, 49:11, 51:13 | cafe [1] - 58:7 |
| Boudreau [1] - 60:19 | Café [1] - 56:4 |
| Boulevard [1] - 26:6 | Cain [2] - 20:17, 33:12 |
| brac [4] - 38:19, 39:14, 39:15, | California [1] - 15:19 |
| 39:16 | CAMBRIDGE [2] - 1:2, 1:3 |
| brand [4] - 26:5, 26:8, 46:2, 46:4 | Cambridge [16] - 1:14, 11:17, 13:5, |
| brand-new [3] - 26:5, 26:8, 46:2 | 13:6, 13:12, 16:17, 18:6, 19:14, |
| breakfast [2] - 49:14, 49:18 | 26:3, 34:12, 38:6, 39:19, 58:4, |
| Brew [1] - 16:19 | 59:7, 60:13 |
| Brian [1] - 20:8 | Cambridge-based [1] - $38: 6$ |
| Briar [1] - 36:6 | canal [3] - 10:7, 10:11 |
| bric [4] - $38: 19,39: 14,39: 15$, | capacity [6] - 4:7, 6:4, 6:11, 8:12, |
| 39:16 | 45:9, 56:9 |
| bric-a-brac [4] - 38:19, 39:14, | capitalists [1] - 24:7 |
| 39:15, 39:16 | capture [1] - 50:1 |
| brief [1] - 18:11 | CAPTURING [1] - 1:18 |
| briefly [1] - 15:7 | card [1] - 35:5 |
| Brighton [4] - 12:5, 34:10, 34:14, | care [3] - 14:9, 19:4, 61:12 |
| 41:3 | case [4] - $32: 19,40: 1,50: 11,51: 4$ |
| bring [3] - 11:7, 11:8, 29:8 | cater [3] - 17:8, 26:13, 27:5 |
| bringing [1] - 22:11 | cell [1] - 3:8 |
| Brothers [1] - 46:2 | center [1] - 20:19 |
| brought [1] - 19:13 | Center [4] - 16:18, 19:14, 26:3, |
| brunch [5] - 28:10, 28:11, 30:5, | 34:8 |
| $31: 18,31: 19$ | Central [1] - 58:4 |
| build [4] - 14:18, 22:5, 41:11, | century [2] - 40:5, 42:2 |
| 41:12 | certain [1] - 31:8 |
| build-out [1] - 14:18 | certainly [2] - 13:16, 49:19 |
| building [12] - 10:3, 10:5, 10:15, | certificate [1] - 47:5 |
| $14: 10,21: 3,22: 17,25: 3,26: 8,$ $27: 3, \quad 28: 1, \quad 45: 15, \quad 59: 12$ | certification $[1]-61: 4$ |
| 27:3, 28:1, 45:15, 59:12 <br> Building [2] - 1:13, 3:12 | CERTIFICATION [2] - 67:1, 67:16 |
| Building [2] - 1:13, 3:12 | Certified [1] - 67:14 |
| built [2] - 21:3, 41:14 | certify [1] - 67:7 |
| business [15] - 6:5, 7:10, 15:9, | CERTIFYING [1] - 67:18 |
| $15: 14,24: 9,24: 19,27: 4,27: 15,$ | $\text { chain [2] - } 17: 5,17: 6$ |
| $\begin{aligned} & 29: 4, \quad 33: 5,36: 13,52: 4,59: 16, \\ & 60: 18,63: 15 \end{aligned}$ | Chair $[1]-3: 14$ |
| $\begin{aligned} & \text { businesses }[2]-12: 11,34: 6 \\ & \text { but.. [1] - } 51: 18 \end{aligned}$ | $\begin{aligned} & \text { CHAIR }[73]-1: 8,3: 4,4: 11,6: 13, \\ & 6: 16,6: 18,7: 8,7: 13,7: 16,8: 2, \\ & 9: 19, ~ 10: 17,23: 10,30: 7,30: 11, \end{aligned}$ |

```
32:2, 32:7, 32:12, 32:15, 34:2,
35:6, 35:9, 35:13, 35:16, 36:14,
37:1, 37:6, 37:16, 38:2, 39:7,
39:9, 40:7, 40:11, 40:17, 41:5,
41:8, 42:4, 43:13, 43:17, 44:9,
44:11, 44:15, 46:15, 47:14, 47:18,
48:2, 48:5, 49:1, 49:5, 49:13,
51:5, 52:5, 52:11, 53:18, 54:3,
54:7, 54:10, 54:17, 55:7, 55:10,
55:13, 55:16, 56:15, 57:5, 57:9,
58:12, 62:17, 63:7, 63:11, 64:1,
64:4, 64:14, 65:4
Chairman [3] - 4:13, 22:12, 45:13
chance [1] - 18:17
CHANGE [6] - 66:4, 66:5, 66:6, 66:7,
66:8, 66:9
change [3] - 50:15, 57:15, 66:2
changed [2] - 41:2, 42:17
changes [2] - 37:4, 66:11
chapel [1] - 26:7
charities [1] - 18:4
Charles [1] - 51:12
chef [1] - 60:13
chefs [1] - 21:16
Chief [1] - 3:16
CHIEF [34] - 1:10, 7:6, 7:17, 9:12,
34:5, 35:3, 36:18, 37:2, 37:8,
37:13, 37:18, 43:7, 44:5, 44:12,
47:1, 47:10, 48:15, 50:3, 51:19,
52:17, 53:6, 54:8, 54:12, 54:19,
55:5, 55:14, 61:14, 62:3, 62:7,
63:5, 63:13, 64:5, 64:11, 65:1
chips [1] - 46:8
CIC [1] - 24:14
City [2] - 13:18, 19:8
CITY [1] - 1:3
city [4] - 14:12, 15:3, 18:1, 18:3
clarified [1] - 48:7
class [1] - 24:3
classes [3] - 60:5, 60:7
clean [1] - 40:2
cleaning [2] - 57:16, 61:9
clear [1] - 49:2
close [1] - 58:10
closed [4] - 23:7, 45:17, 50:4, 50:5
closely [1] - 61:6
```

| consultants [1] - 60:10 | daily [1] - 21:2 |
| :---: | :---: |
| Consultants [1] - 61:1 | DANIEL [3] - 52:7, 52:13, 52:14 |
| consumed [3] - 4:6, 45:9, 56:9 | Daniel [2] - 52:13, 53:10 |
| continue [2] - 6:8, 59:16 | Danilova [2] - 56:5, 56:13 |
| contracting [1] - 41:11 | DANILOVA [9] - 56:12, 56:17, 57:8, |
| CONTROL [1] - 67:17 | 57:10, 58:14, 61:16, 62:5, 62:9, |
| control [1] - 61:10 | 64:8 |
| convenience [2] - 46:5, 46:7 | Dante [1] - 60:6 |
| Convention [1] - 34:8 | dare [1] - 59:9 |
| conversation [1] - 8:18 | data [1] - 43:9 |
| cook [1] - 60:11 | date [1] - 66:3 |
| cookie [1] - 17:2 | DATE [1] - 1:15 |
| cooking [4] - 60:4, 60:5, 60:16 | days [7] - 8:11, 25:11, 27:11, |
| Coop [6] - 46:4, 46:16, 46:18, 46:19 | $27: 15,32: 3,56: 11,63: 17$ |
| copy [1] - 13:8 | daytime [1] - 27 |
| corporate [1] - 47:2 | dead [1] - 23:16 |
| correct [2] - 53:10, 54:2 | deal [1] - 21:16 |
| correction [1] - 66:2 | dealer [1] - 38:17 |
| corrections [1] - 66:11 | dealt [1] - 12:19 |
| Councilor [1] - 13:19 | decades [1] - 5:2 |
| counsel [1] - 34:8 | December [3] - 43:2, 43:5, 43:6 |
| couple [1] - 36:6 | decide [3] - 28:14, 31:6, 50:12 |
| course [2] - 15:3, 27:13 | decided [1] - 59:14 |
| court [1] - 45:15 | deemed [2] - 23:6, 23:8 |
| courtyard [1] - 52:18 | DELANEY [1] - 53:1 |
| create [1] - 24:17 | DENNIS [13] - 9:1, 9:14, 10:1, 11:2, |
| Crooks [2] - 45:5, 45:14 | 11:11, 22:12, 26:2, 28:17, 30:3, |
| CROOKS [24] - 45:13, 46:14, 46:17, | $31: 16,32: 5,32: 11,32: 14$ |
| $47: 4,47: 12,47: 16,48: 1,48: 4$ | Dennis [3] - 9:3, 9:14, 15:12 |
| 48:12, 48:17, 49:4, 49:7, 49:10, | Department [1] - 42:8 |
| $\begin{aligned} & 49: 16, \quad 50: 5,50: 9,50: 17,51: 3, \\ & 51: 8,52: 2,53: 2,53: 9,53: 13,54: 1 \end{aligned}$ | $\begin{aligned} & \text { describe }[3]-32: 16,32: 18,39: 10 \\ & \text { development }[1]-14: 19 \end{aligned}$ |
| crown [1] - 21:3 | Devine's [1] - $34: 18$ |
| current [3] - 5:9, 6:1, 43:8 | different [3] - 22:11, 31:9, 51:17 |
| custom [5] - 39:12, 40:6, 41:10, | digital [1] - 8:17 |
| 41:14, 41:19 | dinner [2] - 26:18, 49:15 |
| cutter [1] - 17:3 | DIRECT [1] - 67:17 |
| CV [2] - 32:8, 50:19 | directed [2] - 13:4, 24:5 |
|  | DIRECTION [1] - 67:18 |
| D | $\overline{\text { DIRECTOR }}$ [19] - 1:11, 3:7, 3:19, |
| D-A-N-I-L-O-V-A [1] - $56: 14$ | $6: 15,8: 6,11: 9,29: 10,38: 13$, |
| D/B/A [6]-2:3, 2:4, 2:9, 3:17, | $42: 6,42: 14,44: 3,45: 3,46: 13$, |
| $\begin{aligned} & 8: 4,56: 1 \\ & \mathrm{~d} / \mathrm{b} / \mathrm{a}[3]-4: 1,8: 7,56: 4 \end{aligned}$ | $\begin{aligned} & 50: 18, \quad 53: 3, \quad 53: 11, \quad 56: 3, \quad 63: 9, \\ & 64: 9 \end{aligned}$ |
| Dacey <br> [1] - 20:8 | Director [4] - 11:4, 42:5, 44:2, |


| 63:8 | encompassing [1] - $33: 9$ |
| :---: | :---: |
| director [2] - 9:9, 51:16 | ended [3] - 15:17, 16:8, 20:7 |
| discussed [1] - 37:4 | Entertainment [1] - 8:14 |
| District [6] - 12:2, 16:16, 19:16, | entertainment [4] - 32:13, 32:16, |
| 26:5, 34:19 | 37:12, 37:14 |
| document [1] - 48:17 | entirety [1] - 32:19 |
| DOES [1] - 67:17 | entities [2] - 46:9, 47:16 |
| Donald [2] - 39:4, 39:5 | entrance [1] - 5:7 |
| DONALD [10] - 39:5, 39:11, 40:6, | envision [1] - 27:10 |
| 40:10, 40:14, 40:19, 41:7, 41:13, | ERRATA [1] - 66:1 |
| 42:13 | errata [1] - 66:3 |
| done [1] - 47:11 | establishment [3] - 57:1, 57:13, |
| door [4] - 24:1, 26:8, 58:9, 58:10 | 60:7 |
| doubling [1] - 16:8 | establishments [1] - $34: 11$ |
| down [3] - 12:5, 16:6, 46:9 | estate [1] - 15:18 |
| drifted [1] - 16:9 | estimation [1] - 5:3 |
| due [1] - 5:9 | evening [7] - 4:13, 4:15, 9:2, 14:1, |
| dull [1] - 23:16 | 45:13, 56:16, 56:17 |
| Dunbar [1] - 42:1 | event [5] - 23:12, 26:13, 27:2, |
| during [2] - 20:13, 21:8 | $27: 3, \quad 27: 5$ |
| E | 27:12 |
| early [1] - 23:7 | Evergood [1] - 5:18 |
| earmarked [1] - 15:1 | exactly [4] - 17:14, 43:12, 53:16, |
| East [3] - 13:4, 13:6, 13:12 | 57:12 |
| EDUCATIONAL [2] - 2:7, 45:1 | example [2] - 17:6, 27:6 |
| Educational [2] - 45:4, 54:14 | except [1] - 66:11 |
| educational [2] - 19:17, 20:17 | exclusively [1] - 25:3 |
| educational-type [1] - 19:17 | Executive [4] - 11:4, 42:5, 44:2, |
| Einstein's [1] - 46:2 | 63:8 |
| Ekaterina [2] - 56:5, 56:13 | EXECUTIVE [19] - 1:11, 3:7, 3:19, |
| EKATERINA [10] - 56:12, 56:13, | 6:15, 8:6, 11:9, 29:10, 38:13, |
| $\begin{aligned} & 56: 17, \quad 57: 8,57: 10,58: 14,61: 16, \\ & 62: 5,62: 9,64: 8 \end{aligned}$ | ```42:6, 42:14, 44:3, 45:3, 46:13, 50:18, 53:3, 53:11, 56:3, 63:9, 64:9``` |
| ELIZABETH [19] - 1:11, 3:7, 3:19, | executive [2] - 4:18, 33:14 |
| $6: 15,8: 6,11: 9,29: 10,38: 13,$ | expect [3] - $33: 7,33: 8$ |
| $42: 6,42: 14,44: 3,45: 3,46: 13,$ | expensive [1] - 40:3 |
| $\begin{aligned} & 50: 18,53: 3,53: 11,56: 3,63: 9, \\ & 64: 9 \end{aligned}$ | $\begin{aligned} & \text { experience }[12]-35: 11,35: 18, \\ & 40: 12,40: 15,51: 6,58: 13,58: 15, \end{aligned}$ |
| email [1] - 13:8 | 58:17, 60:3, 62:11, 62:15, 62:16 |
| emphasis [1] - 40:4 | experienced [1] - 36:13 |
| employee [1] - 5:12 | explain [2] - 11:15, 23:13 |
| employees [2] - 60:17, 62:8 | Express [1] - 46:3 |
| empty [1] - $23: 18$ |  |



```
34:5, 35:3, 36:18, 37:2, 37:8,
37:13, 37:18, 43:7, 44:5, 44:12,
47:1, 47:10, 48:15, 50:3, 51:19,
52:17, 53:6, 54:8, 54:12, 54:19,
55:5, 55:14, 61:14, 62:3, 62:7,
63:5, 63:13, 64:5, 64:11, 65:1
given [2] - 24:4, 49:17
Gloucester [1] - 40:13
GOLDBERG [73] - 1:8, 3:4, 4:11,
    6:13, 6:16, 6:18, 7:8, 7:13, 7:16,
    8:2, 9:19, 10:17, 23:10, 30:7,
    30:11, 32:2, 32:7, 32:12, 32:15,
    34:2, 35:6, 35:9, 35:13, 35:16,
    36:14, 37:1, 37:6, 37:16, 38:2,
    39:7, 39:9, 40:7, 40:11, 40:17,
    41:5, 41:8, 42:4, 43:13, 43:17,
    44:9, 44:11, 44:15, 46:15, 47:14,
    47:18, 48:2, 48:5, 49:1, 49:5,
    49:13, 51:5, 52:5, 52:11, 53:18,
    54:3, 54:7, 54:10, 54:17, 55:7,
    55:10, 55:13, 55:16, 56:15, 57:5,
    57:9, 58:12, 62:17, 63:7, 63:11,
    64:1, 64:4, 64:14, 65:4
Goldberg [1] - 3:15
granted [3] - 4:4, 45:7, 56:7
great [6] - 10:6, 14:12, 17:18,
21:16, 33:16, 53:13
Greenbriar [1] - 34:13
Griffin [1] - 61:1
Grill [2] - 5:5, 6:9
GRILLE [2] - 2:3, 3:17
Grille [2] - 4:2, 7:11
Group [1] - 36:6
group [1] - 26:15
\(\underline{\square}\)
H&R [1] - 59:1
H-A-Y-E-K [1] - 4:17
Haas [1] - 3:15
HAAS [49] - 1:9, 7:4, 7:12, 7:15,
    23:1, 23:4, 23:11, 25:1, 25:5,
    25:18, 27:8, 27:14, 28:3, 28:7,
    28:13, 29:7, 29:18, 30:16, 30:19,
    31:4, 31:7, 31:11, 36:16, 37:11,
    37:15, 38:1, 38:3, 41:9, 42:9,
    42:16, 42:18, 43:4, 44:8, 44:14,
half [1] - 36:7
Hall [4] - 16:16, 19:16, 34:19
hall [1] - 20:2
Hampshire [1] - 56:6
hand [3] - 18:15, 38:19, 67:11
handout [1] - 17:10
happy [1] - 59:17
hard [2] - 17:16, 18:2
Harp [1] - 34:15
Harvard [4] - 45:18, 46:16, 46:18,
    51:12
HAWKINS [1] - 53:1
Hayek [4] - 4:2, 4:16, 5:11, 6:1
headaches [1] - 52:1
health [3] - 5:10, 61:6, 61:8
health-wise [1] - 61:8
hear [2] - 11:13, 19:9
heard [1] - 50:9
HEARING [2] - 1:2, 1:5
hearing [3] - 3:9, 26:10, 67:8
help [2] - 16:1, 21:13
helped [1] - 36:7
helpful [1] - 12:19
helps [1] - 19:19
hereby [2] - 66:12, 67:6
herein [1] - 67:8
hereunto [1] - 67:10
Hi [1] - 35:12
hi [1] - 56:12
hire [1] - 60:11
hired [1] - 62:8
hiring [1] - 62:10
hope [3] - 47:5, 49:16, 49:17
hopeful [1] - 47:4
hoping [3] - 13:15, 62:4, 62:5
HOSPITALITY [2] - 2:4, 8:4
Hospitality [1] - 8:7
hospitality [2] - 52:3, 58:18
hot [1] - 46:6
Hotel [7] - 12:1, 12:2, 16:13, 34:7,
    36:2, 51:12
hotels [2] - 16:12, 51:10
```

```
49:8, 49:12, 50:6, 50:14, 52:9,
```

49:8, 49:12, 50:6, 50:14, 52:9,
54:5, 54:16, 55:3, 55:9, 55:12,
54:5, 54:16, 55:3, 55:9, 55:12,
63:3, 63:19, 64:3, 64:13, 65:3

```
63:3, 63:19, 64:3, 64:13, 65:3
```

| hour [3] - 22:16, 24:12, 29:1 | intention [1] - 20:12 |
| :---: | :---: |
| hours [25] - 4:8, 6:3, 6:12, 8:10, | interact [2] - 18:2, 24:19 |
| 23:2, 29:19, 30:7, 31:8, 31:12, | interviewing [1] - 62:14 |
| $32: 8,37: 5,45: 11,50: 2,50: 7$, | intimate [1] - 33:9 |
| $50: 8,50: 15,50: 19,55: 4,56: 10$, | introduce [2] - 11:14, 15:7 |
| $56: 18, \quad 57: 1, \quad 57: 2,57: 3,57: 6,$ | invigorate [1] - 14:11 |
| $63: 17$ | involved [1] - 19:4 |
| hundreds [1] - 22:5 | Ireland [1] - 15:16 |
| I | $\begin{aligned} & \text { issue }[3]-52: 6,59: 18,59: 19 \\ & \text { issues [1] - } 61: 7 \end{aligned}$ |
| Iain [2] - 45:5, 45:14 | Italian [1] - 60:5 |
| IAIN [25] - 45:13, 45:14, 46:14, | items [3] - 20:15, 22:18, 40:2 |
| $\begin{aligned} & 46: 17,47: 4,47: 12,47: 16,48: 1, \\ & 48: 4,48: 12,48: 17,49: 4,49: 7, \end{aligned}$ | itself [1] - 46:9 |
| $49: 10,49: 16,50: 5,50: 9,50: 17,$ | $\underline{J}$ |
| $\begin{aligned} & 51: 3,51: 8,52: 2,53: 2,53: 9 \\ & 53: 13,54: 1 \end{aligned}$ | $\begin{aligned} & \text { Jacques }[2]-4: 2,4: 16 \\ & \text { JACQUES }[1]-4: 17 \end{aligned}$ |
| identify [1] - 52:12 | JAMES [3] - 4:12, 6:17, 7:19 |
| imagine [1] - 49:17 | James [1] - 4:14 |
| immediate [1] - 9:8 | $\text { jazz [1] - } 33: 15$ |
| immediately [1] - 26:8 | $\underline{\text { jeez [1] - 18:13 }}$ |
| immigrated [2] - 15:15, 51:9 | jewel [1] - 21:3 |
| important [2] - 18:7, 25:13 | jewelry [1] - 39:1 |
| IN [3] - 1:5, 67:10, 67:17 | Jill [2] - 67:5, 67:13 |
| Inc [1] - 8:7 | job [2] - 24:17, 51:14 |
| $\overline{\text { INC }}[3]-1: 18,2: 4,8: 4$ | joined [1] - 36:6 |
| include [1] - 8:15 | JOSEPH [1] - 39:8 |
| included [1] - 38:8 | Jr [1] - 12:13 |
| including [1] - 61:8 | K |
| indeed [1] - 15:13 |  |
| INDEX [1] - 2:1 | keep [4] - 20:10, 36:11, 57:3, 58:10 |
| indicate [2] - 14:16, 30:17 | keeper <br> [1] - 38:17 |
| indicating [1] - 14:8 |  |
| industry [1] - 36:1 | $\begin{aligned} & \text { keeping }[2]-38: 18,57: 6 \\ & \text { KENDALL }[2]-2: 4,8: 4 \end{aligned}$ |
| Inman [1] - 58:3 | KENDALL [2] - 2:4, 8:4 |
| ```Innovation [6] - 12:2, 16:16, 16:17, 19:14, 26:3, 26:5 input [1] - 21:18``` | $\begin{aligned} & \frac{\text { Kendall }}{}[8]-8: 7,8: 10,10: 2,10: 5, \\ & \text { (kind }[1]-23: 19,45: 16,58: 4 \\ & \hline \end{aligned}$ |
| inside [7] - 8:12, 45:10, 48:9, | kinda [1] - 26:19 |
| 49:5, 54:2, 55:1, 57:17 | kinds [1] - 24:17 |
| inspector [1] - 61:6 | kitchen [1] - 47:19 |
| INSTRUCTIONS [1] - 66:2 | knock [1] - 58:8 |
| integrates [1] - 21:1 | Kourafas [2] - 67:5, 67:13 |
| intent [1] - 28:8 |  |


| $\underline{L}$ |  |
| :---: | :---: |
| ```landlord [7] - 14:6, 14:8, 16:18, 17:12, 27:1, 27:19, 59:11 large [2] - 20:2, 46:6 larger [2] - 17:5, 19:11 last [5] - 35:14, 51:14, 51:15, 56:13, 58:3 LAUNCH [2] - 2:4, 8:4 Launch [1] - 8:8 law [1] - 26:14 lawn [5] - 10:6, 10:7, 10:12, 10:15, 14:11 layout [1] - 57:14 learned [1] - 56:19 lease [7] - 11:6, 21:5, 21:11, 43:3, \(43: 14,43: 16,45: 18\) least [2] - 5:2, 60:1 Leniture [1] - 41:17 Lenny [1] - 41:16 Lenox [4] - 12:1, 16:12, 34:7, 34:18``` |  |
| ```LESLEY [1] - 53:1 less [4] - 39:12, 40:6, 52:1, 57:13 letter [2] - 14:7, 15:5 level [1] - 8:18 LICENSE [3] - 1:2, 1:5, 1:7 License [4] - 3:9, 8:10, 8:14, 67:14 \(\underline{\text { license }[18]-4: 3,4: 4,4: 19,5: 2, ~}\) \(10: 2,32: 13,37: 10,37: 12,37: 14\), \(38: 15,38: 16,39: 12,45: 6,45: 7\), \(51: 2,54: 15,56: 6,56: 7\) licensed [1] - 27:7 licensee [2] - 5:4, 5:9 light [1] - 22:18 lights [1] - 58:11 likely [3] - 24:4, 27:6, 47:7 LINE [1] - 66:4 line [1] - 6:9 LINT [19] - 1:11, 3:7, 3:19, 6:15, 8:6, 11:9, 29:10, 38:13, 42:6, \(42: 14,44: 3,45: 3,46: 13,50: 18\), \(53: 3,53: 11,56: 3,63: 9,64: 9\) literally [1] - 22:4 Live [1] - 8:15 live [1] - 59:8 \(\underline{\text { LLC }[17]-2: 3, ~ 2: 6, ~ 2: 7, ~ 2: 9, ~ 3: 17, ~}\)``` |  |


| maps [1] - 10:3 | 26:13, 27:5, 57:11 |
| :---: | :---: |
| market [1] - 46:5 | Miller [1] - 9:4 |
| Market [1] - 5:18 | minute [1] - 11:14 |
| marketing [1] - 21:13 | MIT [3] - $46: 16,46: 17,46: 19$ |
| marketplace [1] - 46:8 | MJ [2] - $34: 17,35: 1$ |
| Marriott [1] - 52:19 | modern [2] - 40:5, 42:2 |
| Martha's [1] - 51:10 | modify [3] - $31: 13,50: 7,50: 8$ |
| Mass [4] - $3: 12,5: 15,5: 16,5: 18$ | Momenta [1] - 33:14 |
| Massachusetts [5] - 1:14, 1:14, | Monday [4] - 4:8, 45:12, 46:11, 55:6 |
| 38:15, 67:3, 67:6 | money [1] - 40:2 |
| match [3] - 24:9, 24:15, 24:18 | monitoring [1] - 61:13 |
| matched [2] - 24:7, 24:16 | month [1] - 61:5 |
| material [1] - 38:8 | monthly [1] - 61:13 |
| matter [3] - 4:1, 7:1, 64:15 | morning [3] - 20:13, 22:15, 22:16 |
| MATTERS [1] - 2:1 | most [3] - 5:4, 16:15, 47:6 |
| maximum [1] - 8:15 | mostly [3] - 49:18, 60:5, 61:9 |
| McBride [11] - 39:4, 39:5, 39:11, | motion [10] - 7:9, 37:1, 37:3, 44:6, |
| $\begin{aligned} & 40: 6, \quad 40: 10, \quad 40: 14, \quad 40: 19, \quad 41: 3, \\ & 41: 7.41: 13 . \end{aligned}$ | $\begin{aligned} & 54: 11, \quad 54: 13,63: 12,63: 14,64: 12, \\ & 64: 17 \end{aligned}$ |
| MCCABE [1] - 39:8 | moving [1] - 61:12 |
| McDermott [1] - 9:3 | multiple [2] - 16:4, 26:19 |
| McDonald [1] - 60:12 | music [2] - 8:15, 33:5 |
| mean [2] - 31:7, 41:10 |  |
| means [1] - $3: 6$ | N |
| meantime [1] - 21:6 | $\text { name }[14]-4: 14,17: 10,17: 16 \text {, }$ |
| media [1] - 8:17 | 35:14, 39:2, 40:8, 40:19, 41:15, |
| meet [2] - 13:10, 18:17 | $41: 16,43: 10,45: 14,47: 2,56: 12,$ |
| meeting [10] - 3:5, 3:6, 13:9, | 56:13 |
| 13:12, 13:14, 14:15, 24:9, 26:9, | names [1] - 40:18 |
| 26:14, 65:5 | Nathalie [1] - 60:7 |
| member [1] - 6:19 | NATHANIEL [8] - 39:2, 40:4, 40:9, |
| MEMBERS [1] - 1:7 | 42:2, 43:2, 43:6, 43:9, 43:15 |
| members [5] - 4:13, 34:3, 43:18, | Nathaniel [1] - 39:3 |
| 62:10, 62:18 | nature [1] - 14:14 |
| mentioned [5] - 27:9, 34:6, 34:9, | near [1] - 5:17 |
| 35:7, 43:14 | necessary [1] - 23:7 |
| menu [2] - 21:18, 57:14 | Ned [1] - 34:18 |
| merged [1] - 20:5 | need [8] - 9:13, 19:3, 22:1, 22:10, |
| Michael [2] - 1:13, 3:11 | 30:5, 38:4, 38:7, 50:19 |
| mid [5] - 40:5, 42:2, 61:19, 62:4, | needed [1] - 20:3 |
| 62: 6 | needs [1] - 17:9 |
| mid-century [2] - 40:5, 42:2 | neighborhood [3] - 13:3, 22:2, 26:15 |
| mid-November [3] - 61:19, 62:4, 62:6 | Neighborhood [2] - 13:5, 13:7 |
| middle [1] - 39:19 | neighbors [1] - 22:3 |
| might [6] - 22:7, 24:6, 24:11, | new [9] - 8:9, 12:2, 22:5, 26:5, |

$26: 8,45: 19,46: 2,46: 9,60: 14$
newer [1] - 36:11
next [2] - 26:8, 47:7
night [3] - 13:17, 14:4, 33:2
nights [2] - 24:15, 34:1
nine [3] - $36: 3,36: 10,51: 15$
non [3] - 4:5, 45:8, 56:8
non-alcoholic [3] - 4:5, 45:8, 56:8
nonalcohol [1] - 22:14
none [5] - 7:2, 34:4, 36:19, 44:1,
63:1
nonpayment [1] - 59:18
nonprofit [1] - 19:17
nontraditional [1] - 24:19
noon [1] - 24:9
noontime [1] - 29:5
Norfolk [1] - 67:4
North [1] - 12:5
Northern [1] - 26:7
NOT [1] - 67:17
Notary [2] - 67:5, 67:15
note [2] - 25:13, 66:2
noted [2] - 4:18, 66:11
nothing [5] - 44:16, 54:9, 55:17,
63:6, 64:10
notify [2] - 51:1, 57:7
November [7] - 47:8, 47:9, 61:18,
61:19, 62:4, 62:6
number [8] - 9:10, 11:15, 12:3,
$48: 14,48: 19,52: 15,54: 2$

occupancy [3] - 47:5, 48:8, 53:5
ocean [1] - 26:9
October [5] - 1:15, 3:2, 3:10,
13:11, 67:11
OF [5] - $1: 3,2: 1,67: 16,67: 17$,
67:18
offer [5] - 6:9, 18:6, 33:5, 33:19
office [1] - 59:2
officer [1] - 4:18
official [1] - 43:3
OFFICIAL [1] - 1:18
old [3] - 26:7, 41:7, 45:15
Oliver [1] - 9:4
once [2] - 42:19, 58:10
one [12] - 11:17, 13:4, 20:6, 25:10, 26:16, 29:14, 33:11, 33:12, 34:11, 36:10, 41:3, 48:5
ones [1] - 36:11
Op [1] - 45:18
open [16] - 11:12, 16:1, 24:6, 25:6, 25:7, 29:12, $30: 14,36: 7,42: 19$, $46: 11,47: 7,49: 19,50: 12,61: 18$, 62:4, 62:5
opened [10] - 5:13, 16:15, 19:15, 23:19, 34:6, 34:14, 34:15, 34:17, 41:2, 60:14
opening [3] - 16:4, 43:1, 43:5
operate [1] - 27:15
operated [1] - 5:19
operating [5] - 4:7, 41:6, 45:11, 50:15, 56:10
operation [4]-6:3, 6:12, 20:6, 22:11
operations [6] - 9:9, 12:15, 15:10,
16:12, 18:12, 34:9
operator [1] - 17:4
operators [2] - 12:8, 21:7
opportunities [2] - 17:1, 59:7
opportunity [1] - 14:1
order [3] - 3:6, 42:11, 63:10
organizations [2] - 13:3, 13:4
orient [2] - 10:4, 10:10
originally [2] - 16:10, 56:18
outdoor [2] - 25:16, 52:15
outlets [1] - 50:1

| outreach [1] - 13:3 | Pest [1] - 61:11 |
| :---: | :---: |
| outreached [1] - 20:16 | pests [1] - 61:8 |
| outside [6] - 48:13, 52:18, 53:15, | phone [1] - 3:8 |
| 54:1, 55:1, 57:17 | phonetic [1] - 36:4 |
| overall [1] - 25:14 | photo [1] - 10:10 |
| overserved [1] - 22:7 | photographs [1] - 10:3 |
| own [5] - 5:14, 9:10, 41:12, 46:3, | picked [1] - 39:16 |
| 47:19 | pieces [2] - 39:13, 39:17 |
| owner [2] - 6:1, 9 | pizza [1] - 58:7 |
| owners [1] - 59:18 | place [5] - 14:15, 57:19, 60:9, |
| owns [1] - 11:15 | 60:14, 60:16 |
| O'Connor [1] - 8:8 | places [4] - 11:19, 12:3, 12:8, 40:1 |
| $\underline{\mathrm{P}}$ | $\begin{aligned} & \text { plan [4] - } 29: 4,43: 5,48: 18,57: 14 \\ & \text { planned [1] - 62:1 } \end{aligned}$ |
| $\underline{\text { p.m [15] - } 1: 16,3: 11, ~ 4: 8, ~ 4: 9, ~}$ | Planning [3] - 13:6, 13:9, 13:12 |
| 25:2, 45:12, 46:12, 46:14, 55:6, | play [1] - $33: 16$ |
| 56:11, 56:19, 57:2, 57:4, 63:17 | played [1] - 8:18 |
| packet [2] - 19:12, 21:19 | Plaza [2] - 12:1, 34:18 |
| PAGE [2] - 2:1, 66:4 | point [1] - 33:3 |
| painting [1] - 15:17 | Police [1] - 42:7 |
| paintings [2] - 39:1, 39:13 | POLICE [49] - 1:9, 7:4, 7:12, 7:15, |
| Panda [1] - 46:3 | 23:1, 23:4, 23:11, 25:1, 25:5, |
| parent [1] - 46:18 | 25:18, 27:8, 27:14, 28:3, 28:7, |
| Park [3] - 12:1, 34:18, 51:16 | $28: 13,29: 7,29: 18,30: 16,30: 19$, |
| part [4] - 5:15, 21:11, 26:12, 60:15 | $\begin{aligned} & 31: 4, \quad 31: 7, \quad 31: 11, \quad 36: 16, \quad 37: 11, \\ & 37: 15, \quad 38: 1, \quad 38: 3, \quad 41: 9, \quad 42: 9, \end{aligned}$ |
| $\text { partner }[2]-20: 3,39:$ | $42: 16,42: 18,43: 4,44: 8,44: 14,$ |
| Partners [1] - 36:4 | 49:8, 49:12, 50:6, 50:14, 52:9, |
| past [2] - 59:3, 59:13 | 54:5, 54:16, 55:3, 55:9, 55:12, |
| $\underline{\text { patio }[5] ~-~ 8: 13, ~ 45: 10, ~ 48: 9, ~ 49: 6, ~}$ | ```63:3, 63:19, 64:3, 64:13, 65:3 police [1] - 42:11``` |
| 49: |  |
| pay $\text { [3] }-20: 4,21: 16,40: 1$ |  |
| paying [1] - 61:17 | populate [1] - 14:14 |
| peers [1] - 19:8 | population [1] - 14:10 |
| pending [1] - 6:8 | portion [2] - 23:12, 25:14 |
| people [16] - 10:18, 18:16, 22:17, | positive [3] - 13:11, 13:14, 18:3 |
| $23: 18,24: 6,24: 15,24: 18,39: 18,$ | possibility [2] - 6:2, 59:15 |
| ```41:11, 58:8, 58:10, 60:11, 62:13, 62:15, 64:15``` | $\begin{aligned} & \underline{\text { possibly }}[3]-33: 1,33: 2,48: 14 \\ & \underline{\text { premises }}[5]-4: 6,5: 14,6: 3,45: 9, \end{aligned}$ |
| per [3] - 8:11, 56:11, 63:17 | 56:9 |
| performers [1] - 8:16 | preparation [1] - 12:18 |
| periods [1] - 20:13 | present [1] - 24:13 |
| permission [2] - 29:1, 38:17 | presently [2] - 11:3, 14:12 |
| person [1] - 21:13 | presume <br> [1] - 29:2 |
| pest [1] - 61:10 | previous [2] - 56:19, 59:17 |

```
previously [3] - 45:19, 46:10, 51:10
priced [1] - 39:19
prices [2] - 57:14, 59:9
principal [1] - 12:13
private [2] - 8:13, 49:9
problem [2] - 60:1, 61:11
proceedings [1] - 67:9
process [5] - 13:2, 14:19, 15:2,
    17:13, 62:9
processes [1] - 15:3
products [1] - 46:7
Proof [1] - 38:4
Properties [1] - 49:11
property [2] - 8:13, 49:9
proposal [1] - 11:11
propose [2] - 23:2, 57:3
proposed [6] - 4:7, 8:10, 9:7,
    12:14, 45:11, 56:10
proprietary [1] - 46:3
provide [1] - 15:4
providing [1] - 57:17
pub [1] - 16:11
public [8] - 6:19, 14:15, 25:6,
25:7, 34:3, 43:18, 47:8, 62:18
Public [2] - 67:5, 67:15
purchase [1] - 38:18
purchasing [2] - 61:2
pursue [1] - 57:12
put [1] - 33:15
putting [1] - 45:18
```



```
L宜
raised [1] - 22:13
ran [2] - 36:3, 36:5
RE [1] - 1:5
reached [1] - 13:18
read [1] - 66:11
reading [1] - 66:2
real [1] - 15:17
realistic [1] - 47:6
really [5] - 17:2, 17:8, 18:2, 20:3,
    39:16
reason [2] - 57:10, 66:2
REASON [6] - 66:5, 66:6, 66:7, 66:8,
    66:9, 66:10
reasonable [1] - 51:4
reasons [1] - 5:10
received [1] - 61:4
recent [1] - 5:4
recently [1] - 16:15
RECORD [1] - 1:18
record [5] - 4:14, 9:8, 12:14,
    66:12, 67:9
recorded [1] - 3:5
recovery [1] - 43:10
reduce [1] - 50:19
reengineered [1] - 46:1
refurbishing [1] - 57:16
regular [1] - 21:12
relationship [1] - 16:17
relationships [1] - 17:18
RELIABLE [2] - 2:9, 56:1
Reliable [2] - 56:4, 63:14
reminded [1] - 33:12
renovations [1] - 47:11
rent [5] - 20:4, 59:9, 59:18, 59:19,
    61:17
rentals [1] - 10:19
report [1] - 42:11
REPORTER [1] - 67:18
Reporter [1] - 67:14
REPORTERS [1] - 1:18
reporting [1] - 42:7
representing [1] - 9:5
REPRODUCTION [1] - 67:17
reputation [1] - 18:1
request [1] - 31:19
```

| require [2] - 17:3, 21:11 | SAME [1] - 67:17 |
| :---: | :---: |
| requirements [1] - 42:7 | sandwiches [1] - 46:7 |
| reservations [1] - 14:13 | Saturday [7] - 4:9, 31:18, 33:3, |
| residences [1] - 22:5 | 45:12, 46:11, 50:12, 55:6 |
| residential [1] - 58:6 | scale [2] - 19:11, 19:12 |
| RESPECT [1] - 67:17 | Scotland [1] - 51:9 |
| respect [1] - 28:8 | Seaport [2] - 12:2, 26:6 |
| restaurant [20] - 6:5, 11:12, 15:1, | seasonal [3] - 8:12, 45:10, 49:6 |
| 16:2, 17:11, 19:6, 19:18, 21:7, | seated [1] - 4:16 |
| 21:8, 26:11, 26:17, 27:4, 27:15, | seating [13] - 4:7, 6:14, 8:12, |
| 35:17, 51:7, 58:2, 58:16, 61:1, | 25:15, 25:16, 45:9, 48:3, 48:9, |
| 61:3, 61:5 | $48: 13,49: 2,52: 15,53: 15,56: 9$ |
| Restaurant [1] - 8:9 | seats [8] - 8:13, 45:10, 48:9, 49:6, |
| restaurants [9] - 9:10, 11:15, | 53:7, 53:16, 53:19, 54:1 |
| 12:16, 16:2, 18:13, 36:5, 36:8, | second [9] - 7:12, 37:15, 38:19, |
| 58:13, 58:15 | 44:8, 54:16, 55:8, 55:9, 63:19, |
| right-hand [1] - 18:15 | 64:13 |
| ROBERT [49] - 1:9, 7:4, 7:12, 7:15, | seconded [1] - 64:18 |
| 23:1, 23:4, 23:11, 25:1, 25:5, | see [7] - 14:9, 17:10, 27:12, 33:1, |
| 25:18, 27:8, 27:14, 28:3, 28:7, | 50:1, 58:11, 59:15 |
| 28:13, 29:7, 29:18, $30: 16,30: 19$, | seem [2] - 22:7, 47:6 |
| $31: 4,31: 7,31: 11,36: 16,37: 11$, | sell [1] - 39:18 |
| $37: 15,38: 1,38: 3,41: 9,42: 9$, | sense [1] - 57:11 |
| $42: 16,42: 18,43: 4,44: 8,44: 14$, | sensitivity [1] - 29:13 |
| 49:8, 49:12, 50:6, 50:14, 52:9, | sent [1] - 38:8 |
| $54: 5, \quad 54: 16, \quad 55: 3, \quad 55: 9, \quad 55: 12,$ | separate [2] - 47:15, 47:16 |
| 63:3, 63:19, 64:3, 64:13, 65:3 | serious [2] - 21:4, 21:6 |
| Robert [1] - 3:15 | seriously [1] - 17:16 |
| Robo $[1]-20: 9$ | serve [5] - 22:10, 26:12, 28:9, |
| Rod [1] - 60:12 | $28: 11, \quad 31: 1$ |
| room [3] - 13:13, 27:6, 28:4 | served [3] - 4:6, 45:8, 56:8 |
| Room $[2]-1: 13,3: 13$ | ServeSafe [1] - 61:4 |
| rooms [2] - 26:10 | service [8] - 22:14, 28:10, 30:8, |
| roughly [1] - 36:1 | 43:10, 51:6, 52:3, 57:18, 61:13 |
| routine [1] - 21:2 | serviced [1] - 49:10 |
| rules [1] - 29:19 | Services [4] - 45:4, 54:14, 56:4, |
| run [1] - 11:19 | 63:15 |
| running [2] - 21:7, 61:17 | SERVICES [4] - 2:7, 2:9, 45:1, 56:1 |
| $\underline{\text { rush }[1]-30: 2}$ | serving [6] - 6:11, 23:2, 25:19, |
| Russia [1] - 58:19 | 29:5, 30:1, 49:14 |
| $\underline{\text { S }}$ | $\begin{aligned} & \text { session }[1]-24: 12 \\ & \text { set }[2]-67: 8,67: 10 \end{aligned}$ |
| S-H-E-A [1] - 9:17 | setting [1] - 24:19 |
| Sabra [2] - 5:5, 6:9 | seven [7] - 8:11, 27:11, 27:15, |
| salad [1] - 46:6 | $32: 3,36: 3,56: 11,63: 17$ |
| sale [2] - $38: 18,39: 12$ |  |

```
shared [1] - 48:3
SHEA [16] - 10:13, 19:10, 23:3,
    23:6, 23:15, 25:4, 25:7, 28:11,
    28:15, 29:3, 30:10, 31:9, 31:15,
    32:17, 35:5, 36:9
Shea [4] - 9:8, 9:16, 12:15, 15:9
SHEET [1] - 66:1
sheet [2] - 66:3
Shepherd [1] - 5:17
Sheraton [1] - 36:2
shop [2] - 38:17, 58:7
Shorthand [1] - 67:14
show [3] - 10:18, 19:10, 53:12
side [1] - 10:12
Sign [1] - 66:3
signed [1] - 11:6
similar [1] - 6:9
site [2] - 14:19, 19:14
sitting [1] - 59:5
size [1] - 16:8
slowed [1] - 16:5
small [5] - 5:3, 20:8, 32:17, 33:1,
    33:13
smaller [2] - 19:12, 25:14
Society [1] - 60:6
sodas [1] - 46:7
software [1] - 58:19
sold [3] - 4:6, 45:8, 56:8
someone [3] - 24:13, 42:18, 59:19
Somerville [3] - 59:7, 59:8, 61:11
son [1] - 62:12
sorry [1] - 9:14
sort [1] - 48:11
sorta [1] - 20:4
soups [1] - 46:8
Sous [1] - 60:7
sous [1] - 60:12
space [25] - 6:2, 6:11, 10:8, 10:13,
    11:2, 19:10, 19:18, 20:7, 20:11,
20:12, 21:1, 21:10, 21:12, 21:14,
22:6, 23:17, 23:18, 25:14, 26:16,
33:10, 43:8, 43:14, 46:1, 47:17,
54:2
specially [1] - 39:16
specific [1] - 30:18
```

spellings [1] - 9:13
Square [7] - 10:5, 23:19, 45:16,
51:13, 58:3, 58:4, 58:5
square [1] - 5:3
ss [1] - 67:4
staff [1] - 12:19
STAFF [1] - 1:11
standard [1] - 28:17
Star [1] - 60:13
Starbuck's [1] - 5:17
start [1] - 59:10
started [6] - 15:16, 16:10, 16:11,
33:11, 41:1, 61:17
starting [2] - 47:8, 58:18
statement(s [1] - 66:12
Station [1] - 12:5
stemming [1] - 40:16
stenographer [1] - 9:13
stepdaughter [1] - 62:11
stepping [1] - 12:12
still [4] - 16:3, 18:14, 41:6, 53:5
stop [1] - 5:10
storage [1] - 38:18
store [5] - 38:15, 40:8, 40:13, 40:19, 46:5
stores [3] - 17:5, 40:18, 41:6
story [1] - 5:11
Street [10] - 4:4, 5:6, 5:17, 8:10, $9: 4,45: 6,54: 15,56: 6,58: 4,60: 14$
street [1] - 34:16
stretch [2] - 5:6, 5:18
stuff [4] - 41:14, 41:15, 41:18, 41:19
style [1] - 22:11
subject [1] - 15:3
submitted [5] - 7:10, 37:4, 44:7,
54:14, 63:16
subscribe [1] - 66:12
success [1] - 5:11
successful [3] - 16:4, 16:14, 17:7
successfully [2] - 19:15, 20:5
suggested [1] - 13:7
Sunday [5] - 4:10, 29:1, 29:6,
31:19, 50:5
Sundays [1] - 50:4

| supplies [1] - 61:3 | TOM [17] - 10:13, 10:19, 19:10, |
| :---: | :---: |
| support [1] - 19:19 | $23: 3,23: 6,23: 15,25: 4,25: 7,$ |
| supportive [2] - 14:4, 14:16 | 28:11, 28:15, 29:3, 30:10, 31:9, |
| switched [1] - 16:9 | 31:15, 32:17, 35:5, 36:9 |
|  | tom [1] - 18:9 |
| $\underline{T}$ | tonight [4] - 9:6, 11:7, 12:18, 14:7 |
| table [1] - 50:13 | tons [1] - 40:1 |
| tables [6] - 48:14, 48:19, 52:16, | took [1] - 13:13 |
| 53:8, 53:15, 55:2 | Toomey [1] - 13:19 |
| taco [1] - 60:14 | total [2] - 48:8, 53:5 |
| take-out [2] - 58:2, 58:8 | totally [1] - 20:6 |
| takeover [1] - 6:6 | touch [1] - 42:19 |
| tape [1] - 8:16 | traditional [1] - 21:8 |
| Team [3] - 13:6, 13:9, 13:12 | traditionally [1] - 24:16 |
| teams [1] - $33: 5$ | traffic [1] - 49:17 |
| tee [1] - 18:11 | train [1] - 60:16 |
| tee-up [1] - 18:11 | trained [1] - 36:12 |
| ten [3] - 5:13, 5:15, 6:14 | training [3] - 38:5, 38:6, 47:8 |
| tenant [1] - 11:4 | transcript [3] - 66:2, 66:11, 66:12 |
| tenants [2] - 25:3, 27:3 | TRANSCRIPT [1] - 67:16 |
| tend [1] - 36:11 | true [1] - 67:9 |
| territory [1] - 58:3 | try [4] - 17:16, 18:2, 19:4, 24:17 |
| Thanksgiving [1] - 62:6 | trying [8] - 17:13, 28:15, 30:2, |
| $\begin{aligned} & \left.\frac{\text { THE }}{67}: 18\right]-1: 18,67: 16,67: 17,67: 17, \\ & \hline \end{aligned}$ | $\begin{aligned} & 57: 12,60: 11,61: 7,61: 18,62: 15 \\ & \text { Tuesday }[2]-1: 15,3: 10 \end{aligned}$ |
| theoretically [1] - 25:2 | $\text { turn }[1]-3: 8$ |
| therefor [1] - 66:2 | TVs [1] - 8:19 |
| THIS [1] - 67:16 | two [7] - 13:4, 22:7, 24:9, 24:12, |
| THOMAS [1] - 39:8 | 43:16, 45:17, 57:2 |
| three [9] - 8:16, 36:4, 44:15, | two-hour [1] - 24:12 |
| 45:19, 46:1, 46:9, 47:15, 47:16, | two-year [1] - 43:16 |
| $55: 16$ | type [1] - 19:17 |
| Thursday [2] - 24:14, 33:2 | typical [1] - 30:14 |
| Tia's [1] - 36:5 | typically [1] - 31:10 |
| Tim [1] - 20:9 |  |
| TIME [1] - 1:16 | U |
| timeline [3] - 47:3, 61:15, 61:16 | unanimous [1] - 8:2 |
| TO [1] - 67:17 | unchanged [3] - 6:3, 6:4 |
| today [3] - 11:5, 11:6, 12:17 | UNDER [1] - 67:17 |
| Todd [2] - 18:17, 36:10 | undergoing [1] - 14:12 |
| TODD [3] - 35:12, 35:15, 35:19 | underserved [1] - 22:8 |
| together [5] - 24:10, 24:15, 24:16, | unfortunately [1] - 5:9 |
| 24:18, 33:15 | unique [1] - 17:2 |
| Tom [5] - 9:8, 9:16, 18:11, 22:13, | UNLESS [1] - 67:17 |
| 27:18 | unlike [1] - 24:13 |


| until.. [1] - 31:10 | widow [1] - 6:5 |
| :---: | :---: |
| unusual [1] - 41:18 | wise [1] - 61:8 |
| up [11] - 15:17, 16:1, 16:4, 16:8, | wish [1] - 62:18 |
| 16:15, 18:11, 20:8, 24:7, 34:15, | WITNESS [1] - 67:10 |
| 34:17, 41:2 | wondering [1] - 48:13 |
| upstairs [2] - 23:17, 24:8 | works [1] - 26:3 |
| uses [1] - 21:1 | WRAPRO [2] - 2:3, 3:17 |
| utilized [1] - 26:17 | Wrapro [3] - 4:1, 5:19, 7:10 |
|  | writing [1] - 51:1 |
| v | www.reportersinc.com [1] - 1:19 |
| vacant [2] - 11:3, 43:11 |  |
| various [4] - 34:6, 58:18, 59:6, | $\underline{y}$ |
| 60:17 | year [2] - 22:6, 43:16 |
| vendors [1] - 61:2 | years [22] - 5:2, 5:13, 5:15, 12:4, |
| venture [3] - 24:7, 51:17, 59:4 | 12:9, 12:11, 15:13, 16:3, 18:10, |
| Venture [1] - 24:14 | 18:14, 36:1, $36: 3,36: 6,36: 7$, |
| version [2] - 11:6, 24:12 | $40: 15,45: 17,51: 8,51: 14,51: 15$, |
| Victualer [3] - 4:3, 45:6, 56:6 | 52:4, 59:4, 59:14 |
| victualer [5] - 4:19, 5:1, 5:14, | yoga [1] - 24:3 |
| 37:10, 54:15 | yogurts [1] - 46:7 |
| video [1] - 3:5 | yourself [1] - 52:12 |
| Vineyard [1] - 51:11 |  |
| voice [1] - 13:16 | $\underline{z}$ |
| vote [1] - 13:14 | Zeek's [1] - 41:1 |
|  | zoning [1] - 15:2 |
| W |  |
| W-A-L-K-E-R [1] - 52:14 |  |
| walk [2] - 6:6 |  |
| walk-in [1] - 6:6 |  |
| WALKER [2] - 52:7, 52:13 |  |
| Walker [1] - 52:13 |  |
| waterfront [1] - 11:19 |  |
| Wednesday [1] - 33:2 |  |
| week [12] - 8:11, 25:10, 25:11, |  |
| ```27:11, 27:13, 27:16, 32:3, 34:1, 47:5, 47:7, 56:11, 63:18 weekends [3] - 28:8, 28:10, 28:12``` |  |
| weighed [1] - 14:3 |  |
| welcome [3] - 4:11, 39:7, 39:8 |  |
| Westin [5] - 11:19, 16:13, 34:7, |  |
| $35: 1,35: 2$ |  |
| WFG [5] - $2: 3,3: 17,4: 1,4: 16,7: 10$ |  |
| WHEREOF [1] - 67:10 |  |
| Whitcomb [1] - 42:1 |  |
| whole [1] - 18:1 |  |

