BOARD OF ZONING APPEAL FOR THE CITY OF CAMBRIDGE

GENERAL HEARING
THURSDAY JULY 31, 2025

6:00 p.m.
Remote Meeting
via

831 Massachusetts Avenue Cambridge, Massachusetts 02139

> Jim Monteverde, Chair Steven Ng, Vice Chair Virginia Keesler Fernando Daniel Hidalgo Wendy Leiserson

> > City Employees Stephen Natola



Precision, Speed, Reliability 617.547.5690 transcripts@ctran.com

I N D E X

CASE	PAGE
BZA-1169571 100 CAMBRIDGESIDE PLACE	5
BZA-1170616 1 ALEWIFE PARK	27
BZA-1170612 36-64 WHITTEMORE AVENUE	50

1 PROCEEDINGS 2 3 (6:00 p.m.)4 Sitting Members: Jim Monteverde, Steven Ng, Virginia 5 Keesler, Daniel Hidalgo, and Wendy Leiserson 6 7 JIM MONTEVERDE: Good evening. Welcome to the 8 July 31, 2025 meeting of the Cambridge Board of Zoning 9 Appeal. My name is Jim Monteverde, and I am the Chair. 10 Pursuant to Chapter 2 of the Acts of 2023 adopted 11 by Massachusetts General Court, and approved by the 12 Governor, the City is authorized to use remote participation 13 at meetings of the Cambridge Board of Zoning Appeal. This meeting is being video and audio recorded and 14 15 is broadcast on cable television Channel 22 within 16 Cambridge. 17 There will also be a transcript of the 18 proceedings. 19 All Board Members, applicants, and members of the public will state their name before speaking. All votes 20 21 will be taken by roll call. 22 Members of the public will be kept on mute until

```
1
     it is time for public comment. I will give instructions for
2
    public comment at that time, and you can also find
 3
     instructions on the City's webpage for remote BZA meetings.
 4
    Generally, you will have up to three minutes to speak.
 5
               I'll start by asking Staff to take Board Members
    attendance and verify that all members are audible.
 6
7
               STEPHEN NATOLA: Steven Ng?
8
               STEVEN NG: Present.
               STEPHEN NATOLA: Virginia Keesler?
9
10
               VIRGINIA KEESLER: Present.
11
               STEPHEN NATOLA: Wendy Leiserson?
12
               WENDY LEISERSON: Present.
13
               STEPHEN NATOLA: Daniel Hidalgo?
               DANIEL HIDALGO: Present.
14
15
               STEPHEN NATOLA: Jim Monteverde?
16
               JIM MONTEVERDE: And Jim Monteverde is present.
17
18
19
20
21
22
```

1 2 (6:02 p.m.)3 Sitting Members: Jim Monteverde, Steven Ng, Virginia 4 Keesler, Daniel Hidalgo, and Wendy 5 Leiserson 6 JIM MONTEVERDE: Our first case tonight -- we have three signage cases today. But the first case is BZA No. 7 8 1169571 -- 100 Cambridgeside Place. 9 Is there anyone calling in who wishes to talk to 10 us about this request? 11 JESSICA CAAMANO: Sure. Hi, Jim Monteverde. 12 is Jessica Caamano from Goulston & Storrs, here as attorney on behalf of the petitioner. 13 14 JIM MONTEVERDE: Hi. 15 JESSICA CAAMANO: We had sent in a presentation --16 oh, perfectly. Thank you, Olivia. We'll just give that a 17 moment to load. Wonderful. 18 We had just put together a quick presentation about our petition, so I'll give that one second. 19 20 [Pause] 21 JIM MONTEVERDE: And as this is going through its 22 sequence, the application is for two signs, correct?

```
1
               JESSICA CAAMANO: Correct. That's right.
2
    wall signs.
 3
               JIM MONTEVERDE: And they both have to do with
 4
    height?
 5
               JESSICA CAAMANO: Correct. Yes. They comply
 6
    otherwise; they just exceed the maximum height allowed.
7
               JIM MONTEVERDE: Okay.
                                       Thank you.
8
               STEPHEN NATOLA: You can proceed.
 9
               JESSICA CAAMANO: Okay, wonderful. Thank you.
10
     Chair Monteverde, members of the Board, for the record my
11
    name is Jessica Caamano. I'm here tonight from Goulston &
12
     Storrs as attorney on behalf of the petitioner. We are here
     tonight seeking variances for two wall signs, as just
13
14
     discussed, to identify the new anchor tenant, Zara, at
15
     CambridgeSide.
16
               Next slide, please?
17
               Before jumping in to the Agenda, I did want to
18
    pause just to identify the other project members that are on
19
     this evening.
20
               We have Sarah Lemke joining us from New England
21
    Development on behalf of the property owner; and we also
22
    have Beth Stevens on from Elkus Manfredi Architects, in case
```

there are questions more specific to the sign design itself.

I'm just going to go ahead and do a very quick overview of the proposed signs themselves, then just walk through the required variance findings and how the signs meet those standards, and then turn it back over to the Board for discussion.

Next slide, please?

As mentioned, we are here this evening for two proposed wall signs at CambridgeSide that are intended to identify the new anchor tenant, Zara. As you might know, Zara opened in the last few weeks and is currently occupying approximately 45,000 square feet within CambridgeSide, with space on both the first and second floors.

If are familiar with the mall, this is a very large tenant, as compared to the typical size of retail tenants at the mall. So it's definitely operating as an anchor, not only with respect to its size, but also as we certainly anticipate that it will result in some new visitors to the mall, making the signage particularly important to identify this new use within the mall.

As you can see from this image, both of these wall signs are proposed on the Cambridgeside Place façade of the

mall. There is one sign proposed just above the main entryway, and there is a second sign proposed over to the left in an upper window.

Both of these signs are proposed to be located behind the existing windows at CambridgeSide. So in large part, that dictated their specific location within the building. So while normally, we may have been able to shift the height slightly to get it within compliance, we are somewhat limited here based on the actual location of existing windows and structural supports and the like.

Next slide, please?

As discussed at the outset, we were able to design these signs to comply with both total sign area and illumination allowed at the site. However, as a result of those constraints by way of existing windows, we were not able to meet the allowed maximum height of 20'. The exceedance, however, is minor.

So with respect to that entryway sign, the proposed height is approximately 22'9". And with respect to that left upper window sign, the proposed height is approximately 24'9".

Next slide, please?

I'm just going to briefly run through now the findings that are required to grant a variance in Cambridge, and why we think these wall signs are appropriate under those standards.

So first, with respect to a literal enforcement resulting in a substantial hardship, as I mentioned, this new Zara store is certainly operating as an anchor tenant, both with respect to size and square footage, and with anticipated demand for new foot traffic.

If you are familiar with CambridgeSide, you know that there is a wonderful interior atrium at the mall that effectively connects Cambridgeside Place straight through the mall out to Canal Park.

However, as a result of that, the mall is very inward-facing in the sense that the vast majority of retail tenants do not have a not separate exterior entrance into their storefront.

So Zara, while occupying a good bit of square footage at the mall, does not have its own exterior entrance, making this building entrance signage particularly important to identify the location of Zara within this interior atrium.

Additionally, CambridgeSide's specific location in East Cambridge, there are a number of tall buildings that immediately surround the area. So there is some real visual obstruction below that second windowsill line just as a result of what exists in the environment that surrounds it today.

So with those things in mind, it really would be a hardship to place the signs any lower and still achieve the desire of promoting navigation to Zara by both vehicular and pedestrian traffic around the site.

Next slide, please?

We've already spoken through a number of the conditions that are specific to this site; namely the interior-facing aspects of the existing mall, such that we really need this exterior building identification signage at the entryway to notify visitors that Zara is located inside, as well as this concept that there are some dense buildings in the area.

And so, it's necessary really to identify this new anchor tenant with some elevated signage at a scale that we think is appropriate, given the size of this tenant in particular.

Next slide, please?

With respect to the ability to grant relief without substantial detriment to the public good, as mentioned, these signs have been designed to comply with both the allowed total sign area and the illumination allowed under the code.

And while there is an exceedance of height, it's minor in both instances and is really a result of placing these signs behind what are existing windows, so being confined to existing site conditions.

With respect to the aesthetic of the signs themselves, we were really thoughtful to be sure that they are consistent not only with the existing building and tenant signage at CambridgeSide, but also to be sure that they're harmonious with signage that exists on those other buildings that are in the immediate area.

Again, given the modest size of these signs, we don't think they result in any sort of visual clutter, and given that they are located behind existing windows, there is no protrusion off the building, so certainly no obstruction of any existing site lines.

Next slide, please?

Page 12

Finally, with respect to being able to grant relief without nullifying the purpose of the Ordinance, I included here some language about the actual intent of the Sign Ordinance, with respect to preserving and enhancing the interests of the city and the city's appearance, in aesthetics, in amenities, and ultimately to reduce visual clutter and light.

As we've discussed, we really think that these signs do complement the existing visual aesthetic, not only at CambridgeSide, but also in the neighboring buildings. We have designed them to be of a very modest size to avoid any sort of visual clutter along that Cambridgeside Place façade.

And very importantly, we do think that Zara serves a critical function in the economic viability of CambridgeSide in bringing in new foot traffic, not only to Zara, but as a result of that also for the other retailers and restaurants in CambridgeSide and the seating area.

And we think this proposed signage will really help to create efficient and effective pedestrian and vehicular navigation around this site to really activate that urban area.

1 Next slide, please? 2 So with that, we are really excited that Zara is 3 up and operating at CambridgeSide. We are hopeful that we 4 will be able to introduce some signage at this site that will really help to identify the use and hopefully bring in 5 6 a new customer base here. 7 So with that, thank you so much for your time, and 8 I'd like to turn it back over to the Board for discussion. 9 JIM MONTEVERDE: Thank you. 10 Any questions from members of the Board? 11 STEVEN NG: Is there any documentation showing the 12 design of the sign; is it illuminated? 13 JESSICA CAAMANO: Yes, that's --14 JIM MONTEVERDE: We have -- yeah, there is a 15 drawing that was submitted. 16 STEVEN NG: Yep. 17 JIM MONTEVERDE: Stephen will bring it up. There 18 we go. 19 STEPHEN NATOLA: There you go. 20 JIM MONTEVERDE: It's right in the middle. 21 you enlarge that? All right. Keep white acrylic letters, face illumination; I'm not sure how that -- whether that's 22

```
1
     internal or external. And it shows its mounting distance
2
     from the glass.
 3
               JESSICA CAAMANO: It's internal illumination.
               STEVEN NG: Okay. And I guess illuminated is
 4
 5
     fine. Are there hours that the lights are -- is the sign on
 6
     or off on that particular elevation? I know it's not -- I
7
     don't think it's -- there is some housing kind of across the
8
     canal, correct?
9
               JESSICA CAAMANO: Sure. So operationally, Beth or
10
     Sarah, I don't know if we can speak to what is the internal
11
     illumination on the CambridgeSide signage itself, but I am
     sure that we would be open if there's a need for a certain
12
13
     time period to be imposed on the lighting.
14
               UNIDENTIFIED SPEAKER: The lighting --
15
               JIM MONTEVERDE: So if we --
16
               UNIDENTIFIED SPEAKER: Oh, go ahead.
17
               JIM MONTEVERDE:
                                Sorry. If we add a condition,
18
     then, on our findings that the signage be -- that the
     internal illumination be shut off after -- we'll pick a
19
     time, ten o'clock, eleven o'clock at night?
20
21
               JESSICA CAAMANO: Yeah, this is --
22
               JIM MONTEVERDE: Would that be acceptable?
```

```
1
               SARAH LEMKE: Yeah, this is Sara Lemke on behalf
2
     of New England Development. I was going to suggest ten
 3
     o'clock, which is which time the exterior doors are locked;
 4
     the retail --
 5
               JIM MONTEVERDE: Okay.
 6
               SARAH LEMKE: -- stores are closed at 10 pm.
7
               JIM MONTEVERDE: Okay. Steven, does that work for
8
     you?
9
               STEVEN NG: Yeah, that's fine. That's fine.
10
     Just, you know, avoid all -- avoid the public complaints
11
     later or something, you know, in the late hours. So I think
12
     that would serve the community well.
13
               JIM MONTEVERDE: Yeah.
                                       Thank you.
14
               STEVEN NG: Thank you.
15
               JIM MONTEVERDE: Any other questions from members
16
    of the Board?
17
               WENDY LEISERSON: I have a couple of questions, or
18
    comments for the Board. So I know speaking as a shopper,
19
    everyone is excited to welcome Zara to the neighborhood.
     I've already heard about it without seeing any signs, so
20
21
    that's good advertising for the owner.
22
              And -- but my question is about signage. I'm not
```

that sure how the size of the store, the anchor status is related to the size of sign that should be allowed within the language of the Ordinance.

And I also wonder about, you know, the fact this is a mall. I mean most -- in fact, the Counsel for the petitioner said that the vast majority of stores don't have exterior signage.

I think finding the mall is important, and we have that directional there, but I'm not sure why additional signage is needed to find Zara itself within the mall from the outside.

And even if one would argue that there is a reason for that for economic desirability or for the neighborhood, I would say I'm not sure why two signs are needed.

I think the one above the CambridgeSide entrance seems -- I mean, I could be persuaded to accept that one, but the second one, I think I'm not sure how we would authorize that for Zara, and then not have every other store that has a window that faces outward on the second level or third level or however many levels there are not (sic) also petitioning us for a similar sign.

So those are my concerns about that.

```
1
               Any comments?
 2
               SARAH LEMKE: This is Sarah Lemke from NED. I'll
 3
     let Jess talk sort of the relationship, but --
 4
               JIM MONTEVERDE: Sarah --
 5
               SARAH LEMKE: -- just --
 6
               JIM MONTEVERDE: -- Sarah, could you --
 7
               SARAH LEMKE: -- actually --
 8
               JIM MONTEVERDE: -- Sarah, Sarah --
 9
               SARAH LEMKE: -- this is --
10
               JIM MONTEVERDE: -- would you hold on for a
11
     second?
12
               SARAH LEMKE: Sure.
13
               JIM MONTEVERDE: This is --
14
               SARAH LEMKE: Thank you.
15
               JIM MONTEVERDE: -- for questions, so let it just
16
     -- this is the discussion among the Board. Let's just hear
17
     if any other Board members have any interest in the comments
18
     -- not interest in the comments, but want to continue their
19
     commentary at all before you jump in, please?
20
               Any other Board members have any comments relative
    to Wendy's discussion? If not, Sarah, go ahead.
21
22
               SARAH LEMKE: Apologies for jumping in front of
```

before. I just wanted to note that Zara occupies approximately 50,000 square feet in the space, which is about one-quarter of the retail that we have.

So this is not something that we would be offering to all of the tenants to have, because they don't have window lines, but the location where those signs are located is within Zara's space. They take the entirety of the second floor on that façade.

And so, it is not our expectation that every tenant of any size is going to have window signs, but that Zara, because so many people are coming here for Zara that that -- at that 50,000 square-foot size, that that's a unique circumstance to Zara.

WENDY LEISERSON: Thank you, Sarah. But I do wonder, I mean, for navigational purposes, they're going to the door where the CambridgeSide sign is, correct? And parking is not underneath that window. So really, the only people that would see that would be pedestrians in that location, is that correct?

SARAH LEMKE: Pedestrians and vehicles driving down sort of Land Boulevard as they make the turn to Cambridgeside Place to come onto the property.

WENDY LEISERSON: So they would already be turning towards the mall at that point, correct?

SARAH LEMKE: I'm not sure how visible it is from Land before you make the turn, but theoretically, you know, you need to be a bit closer. But that is partly why the sign size was chosen, to give the visibility as far back for drivers who are coming specifically for Zara.

WENDY LEISERSON: Just to clarify, so when the drivers are coming down Land, they're -- they can't see it before they turn onto Land, but when they turn onto Land, they're approaching the mall, but then they have to go to the parking lot, correct?

There's no parking right there where that sign is?

SARAH LEMKE: You do have to enter Central

Parking, correct.

WENDY LEISERSON: Okay. Thank you.

JIM MONTEVERDE: Any other questions from members of the Board? We'll open it up for public comment. Let me just go through the correspondence we have in the file.

We have a letter from the Planning Board to the Board of Zoning Appeal dated July 20 saying that the Planning Board voted to forward a favorable recommendation

```
1
     to the BZA on the Variance Request for this project as it
2
     supports the retail use in the building.
 3
               One second as I flip through my paperwork here.
               WENDY LEISERSON: One more question, Sarah. Are
 4
 5
    both signs illuminated internally or just one?
 6
               SARAH LEMKE: I believe they both are. I'm sorry,
7
    Beth, can you confirm that?
8
               BETH STEVENS: I'm sorry, can you repeat the
9
    question?
10
               SARAH LEMKE: They're both internally illuminated,
11
     correct?
12
               BETH STEVENS: They are both internally
     illuminated. That is correct.
13
14
               JIM MONTEVERDE: Okay. That's all the commentary
15
    we have in the file. Let me open it to public comment.
16
               Any members of the public who wish to speak should
17
    now click the icon at the bottom of your Zoom screen that
18
     says, "Raise hand."
19
               If you're calling in by phone, you can raise your
    hand by pressing *9 and unmute or mute by pressing *6. I'll
20
21
    now ask Staff to unmute speakers one at a time. You should
22
    begin by saying your name and address, and Staff will then
```

```
1
     confirm that we can hear you. After that you will have up
2
     to two minutes to speak before I ask you to wrap up.
               STEPHEN NATOLA: Betty Saccoccio?
 4
               MARIE SACCOCCIO: Good evening. This is actually
    Marie Saccoccio; we're using the same computer. 55 Otis
 5
 6
     Street in Cambridge. I'm fourth generation East Cambridge.
7
               I hardily support the variances for the two signs.
8
    Almost on a daily basis, someone asks me where CambridgeSide
9
    Galleria is. I mean, the façade from First Street is pretty
10
     stark. Zara definitely merits its own signage.
11
     definitely is the only anchor store left at the
     CambridgeSide Galleria.
12
13
               We'd like to support the mall management in
14
     anything they're willing to try at this point, and I think
15
     signage is definitely reasonable and necessary.
16
               Thank you.
17
               JIM MONTEVERDE: Thank you for calling in.
18
               STEPHEN NATOLA: James Williamson?
19
               JAMES WILLIAMSON: Can you hear me?
20
               JIM MONTEVERDE: We can. Go ahead.
21
               JAMES WILLIAMSON: Thank you. I -- James
22
    Williamson, 30 Churchill Ave in North Cambridge.
```

I'm quite sympathetic to what Marie Saccoccio, who I have appreciated for years now in her -- in terms of her vigilance on issues like this; I'm quite sympathetic to what she just said.

So I'm in agreement, but I do want to say I counsel caution in general. Carol -- I can't remember her last name, but there was someone who was always very vigilant on branding signs; this does not appear to be that kind of a sign, and it seems reasonable and appropriate, but there is -- I would just urge caution when it comes to allowing signage that does begin to look like a -- more of a branding approach.

And I understand that she's maybe not particularly well right now, and I would hope she recovers and returns to her role as a vigilante on these signage matters.

So thank you.

JIM MONTEVERDE: Thank you, James.

STEPHEN NATOLA: Danny Frias?

DANNY FRIAS: Hello. I'm actually part of the next two petitions. I just wanted to make sure that our panelists were transferred over to -- from guests to panelists.

STEPHEN NATOLA: Yeah. When it's your case, we'll do it.

JIM MONTEVERDE: Anyone else? No? That's it? We'll close public testimony.

Discussion among members of the Board? Just speaking to Wendy's comment, my first reaction was similar to yours in that the one sign further up on the building on the second floor I kind of scratch my head about because I —— you know, tenants change. [Unclear] are going to change over time.

I'd rather not see various names plastered in the windows advertising what's in what location up above.

And I was comfortable with the Zara sign at the CambridgeSide entrance, but I don't know that it -- the sign was either big enough or distinct enough or visible enough to really merit either denying or suggesting some condition.

So Wendy, I initially agreed with your commentary, but I've kind of convinced myself that it could go ahead as it is, is and if anyone comes back any of the other signage on there, it'll be a different discussion.

Anyway, any other discussion from members of the Board? If not, are we ready for a motion?

VIRGINIA KEESLER: I would just add that the two signs seem tasteful to me, and I think given the configuration of the building, I also think it makes sense.

JIM MONTEVERDE: All right.

VIRGINIA KEESLER: And given the anchored tenant status of Zara.

JIM MONTEVERDE: Thank you.

WENDY LEISERSON: I think I would be comfortable if we are making a distinction about the anchor status in our reasoning, so that we're not setting a precedent.

JIM MONTEVERDE: Yep. Very good. Thank you.

Anyone else? If not, let me propose a motion.

The Chair makes a motion to grant relief from the requirements of the Ordinance under Sections 7.16.22.c and this is specifically about the height of the signage; and Sections 10.30 for the Requirements for a Variance on the condition that the work proposed conforms to the drawings entitled, "Proposed signage for Zara, 100 Cambridgeside Place" prepared by Gensler and dated 10/14/2024; initialed and dated by the Chair.

And further, that we incorporate the supporting statements and Dimensional Form submitted as part of the

1 application. 2 Further, that the variance is granted 3 incorporating the following condition: And the condition is that the internal illumination of both signs will be turned 4 5 off at 10 p.m. in the evening. 6 On a voice vote among the Board members, please? 7 Wendy? WENDY LEISERSON: I vote in favor, again with the 8 9 condition that the -- caveat that this is because of their 10 anchor status. 11 JIM MONTEVERDE: Yep. Very good. Thank you. 12 Virginia? 13 VIRGINIA KEESLER: Virginia Keesler in favor. JIM MONTEVERDE: Thank you. Daniel? 14 15 DANIEL HIDALGO: Daniel Hidalgo in favor. 16 JIM MONTEVERDE: Thank you. Steven? 17 STEVEN NG: In favor. JIM MONTEVERDE: And Jim Monteverde in favor. 18 19 [All vote YES] 20 JIM MONTEVERDE: Five in favor; the variance is 21 granted. 22 JESSICA CAAMANO: Thank you very much for your

1 2 (6:27 p.m.)3 Sitting Members: Jim Monteverde, Steven Ng, Virginia 4 Keesler, Daniel Hidalgo, and Wendy 5 Leiserson 6 JIM MONTEVERDE: Next case is BZA-1170616 -- 1 7 Alewife Park. 8 Is there anyone calling in who wishes to walk us 9 through what the application is about and what relief you're 10 seeking? 11 DANNY FRIAS: Good evening, Mr. Chairman, and 12 members of the Board. My name is Danny Frias, Project 13 Manger with IQHQ, owner/developer of the Alewife Park 14 campus. 15 Joining me are Yash Parmar, one of our project 16 team; Travis Veigas, our signage contractor; Anthony 17 Galluccio, our land use attorney; and Kevin Gaughan, our 18 real estate attorney. 19 We appear tonight on two linked petitions; one for each campus parcel, to allow a comprehensive wayfinding 20 21 program that modestly exceeds the sign area limits in 22 Article 7.16 of the Cambridge Zoning. The Ordinance caps

any freestanding sign package at 30 square feet per parcel.

Our program for two parcels exceeds this by about 120 square feet.

So just to provide the context of the project,
Alewife Park is approximately a 20-acre site, and about
765,000 square feet of gross floor area encompassing six
buildings and a mixed-use development, which includes
office, lab, retail, and public amenities.

The area of the site that is of focus in today's hearing is along Whittemore Ave, and the Alewife Station Access Road, which is where the signs are to be located.

I'll now hand it over to Yash, who will walk us through the details of the signage, unless there are any other questions before I hand it over.

YASH PARMAR: Thank you, Danny. Good evening,
Board members. My name is Yash, and I'm the Project Manager
for IQHQ, who's going to detail regarding the Variance
Request.

The first Variance Request is for a single critical sign located at the main entrance of the Alewife Center campus project. The area of the sign is 58 square feet, as detailed in our application.

This request is genuinely needed, based on the unique conditions of our site, and we believe it will actually enhance public safety and provide appropriate identification for a property of this scale.

I would like request if you can please pull up the plan. You can scroll up a little.

JIM MONTEVERDE: Can you go to the next? No, the other direction. There you go.

YASH PARMAR: Can you scroll down a little? There's a clearer plan.

Yes. Thank you so much.

So we are discussing sign No. 1 that's highlighted in red or pink. So a couple of reasons: first, the location. The sign is situated at the main entrance of Whittemore Ave, and it's set back a considerable 91 feet from the public right of way.

At this distance, a standard 30 square-foot sign would be incredibly difficult to see. To compound this, we have matured and large trees in that area that further obstruct visibility. This creates a real challenge for drivers trying to locate our entrance safely.

Second point is regarding public safety. The

increased visibility that the 58 square feet sign provides isn't just about branding; it's about allowing drivers ample time to clearly identify our entrance.

This helps reduce those last-minute manual sudden braking, or general confusion on Whittemore Ave that could lead to hazardous traffic situations.

Finally, as Danny mentioned, considering the scale of the property itself, the entrance sign needs to be proportionate to the significant size and the prominence of this site.

The proposed sign is designed to be clear, appropriate, safe, and yes -- a grand visual identifier that truly represents a development of this magnitude.

There was one comment on the application regarding the illumination. To respond to that comment, this sign will be externally illuminated only.

If you can scroll up to the drone pictures, please?

DANNY FRIAS: Down, I think. Yeah.

YASH PARMAR: Thank you very much. That was all the reasons we have.

If you keep scrolling up, there are a few drone

```
1
    pictures that show where the location is, and then we can
2
     jump in --
 3
               DANNY FRIAS: Scroll down, sorry. When he says --
 4
    oh, the pictures, hang on.
 5
               YASH PARMAR: It's in the start. It's page No. 9
    of the PDF.
 6
7
               JIM MONTEVERDE: And we're talking about -- the
8
     application is for one sign; one double-faced sign, correct?
9
               YASH PARMAR: This is -- yes.
10
               JIM MONTEVERDE: Okay. Thanks.
11
               YASH PARMAR: Page No. 9. Yeah. Thank you so
12
    much. So if you see the form work on the left-hand side, if
    you can zoom in a little bit, that is the location of the
13
14
     sign.
15
               WENDY LEISERSON: Yash, can you repeat what we're
16
     looking for on this picture?
17
               YASH PARMAR: The form work that you see on the
     left-hand side near the road.
18
19
               DANNY FRIAS: Form work.
20
               JIM MONTEVERDE: Can you see the cursor?
21
              YASH PARMAR: Yeah, yeah, that is it. Yep, that's
22
    the --
```

```
1
               DANNY FRIAS: We found the picture.
2
               JIM MONTEVERDE: Is that correct?
 3
               YASH PARMAR: Yes.
 4
               JIM MONTEVERDE: So that's the location for the
 5
     sign?
 6
               YASH PARMAR: Yes, sir.
               JIM MONTEVERDE: Okay. All right. Anything else
7
8
    to describe to us?
9
               YASH PARMAR: No, that is all.
10
               JIM MONTEVERDE: If not, then the relief that
11
     you're seeking only has to do with the area of this single
12
     sign? Right?
13
               YASH PARMAR: Yes.
14
               JIM MONTEVERDE: You're at 58 square feet, and the
15
    Ordinance allows you 30, correct?
16
               YASH PARMAR: Yes, sir.
17
               JIM MONTEVERDE: Okay. Any questions from members
    of the Board?
18
19
               STEVEN NG: Yeah. I guess I'm just trying to
20
     figure out is that -- that new -- that street that's to the
21
    left in the photo, that is an access road that someone
22
    coming past the Alewife Garage can turn off, that sweeping
```

```
1
     -- you know how it, you stay on that road to go Route 2
2
    West? Like, I don't -- where are cars coming from to
 3
    actually need that sign to know you're at Alewife Center?
 4
               YASH PARMAR: Yeah, so the cars are entering from
 5
    the Whittemore Ave.
 6
               STEVEN NG: Whittemore, okay.
7
               YASH PARMAR: That's right behind the buildings.
8
               STEVEN NG: Yep.
9
               YASH PARMAR: And then they connect via the
10
    Alewife Center Road.
11
               STEVEN NG: And they'll turn like they would be
12
    coming at us in this photo, when they turn around?
13
               YASH PARMAR: Yes.
               STEVEN NG: Okay. All right. That was all I had.
14
15
     Thanks.
16
               JIM MONTEVERDE: Thank you.
17
               YASH PARMAR: Yep.
18
               JIM MONTEVERDE: Any other questions from members
19
    of the Board? If not --
20
               VIRGINIA KEESLER: Um --
21
               JIM MONTEVERDE: I'm sorry.
22
              VIRGINIA KEESLER: -- I'm sorry.
```

1 JIM MONTEVERDE: Go ahead.

VIRGINIA KEESLER: Sorry, could you maybe describe a little more the design of this sign? It seemed like there were two different pictures that were slightly different colors. Just wanted to make sure I was looking at the right thing.

JIM MONTEVERDE: I think it's this one.

YASH PARMAR: Can you scroll down to the design, please?

JIM MONTEVERDE: I don't know if there's a color version of the same.

YASH PARMAR: Yeah, it's dark with the white.

JIM MONTEVERDE: Yeah, the one I'm looking at in the file is Drawing No. 005. This -- which is a black and white. And I guess if I read the spec information in the upper right-hand corner, or can you tell us what the -- what color everything is, what the -- what's the color of the script, et cetera?

YASH PARMAR: So the gray that you see is the old in place concrete structure that's holding the sign. And the sign itself will be a black-colored sign with white text.

```
1
               JIM MONTEVERDE: And the graphic at the bottom, at
2
     the lower right-hand corner?
 3
               YASH PARMAR: That will have a gray background
 4
    with brown layered, I would say a topographical presentation
 5
     design.
 6
               JIM MONTEVERDE: Okay.
7
               VIRGINIA KEESLER:
                                  Thank you.
8
               JIM MONTEVERDE: Any other questions from members
9
    of the Board?
10
               WENDY LEISERSON: I just -- I was just looking at
11
     the PDF again, and I wondered if we could go to one of the
12
    other drone signs, you know, figures, where Whittemore and
     the entrance to the road into the project meet?
13
14
               Let me see if I can see. In my PDF, it looks like
15
     it's -- what -- it's above where we were before when we were
16
     looking at it. So if you go from page 9,8,7, I think it's
17
    page 6 that I'm talking about. Yes.
18
               So in this picture, I -- just for me to be clear
19
     on the left-hand side where the evergreens are, where that
20
     little point -- corner is, that's where cars would be
21
     turning into the project, is that correct?
22
               YASH PARMAR: Yes.
```

1 WENDY LEISERSON: Okay. And then but the sign is 2 being proposed to be on the other side of --3 JIM MONTEVERDE: Yeah. WENDY LEISERSON: -- the area of land, correct? 4 5 JIM MONTEVERDE: Right next to that white pickup 6 truck in the kind of upper right-hand side of the screen. 7 WENDY LEISERSON: Yeah. And so, that -- the sign is meant to capture the drivers coming from Fresh Pond and 8 9 Route 2, is that what the point of the sign is in being 10 located there? 11 YASH PARMAR: Yes. 12 WENDY LEISERSON: So the sign will tell them that that's where you're located. And how will they know where 13 14 to turn? Because part of the argument is about navigation 15 and safety. So what will -- how will the sign help them 16 know where to turn into the project? 17 YASH PARMAR: I'm sorry we don't have a street 18 view, but if you stand on the sidewalk, the size of the sign 19 you can call you understand the Alewife site campus. And as soon as you are on the Whittemore Ave and you see on the 20 21 right, you're easily able to see the sign. 22 WENDY LEISERSON: If I'm the only Board Member who

```
1
    needs this question answered, I'm fine moving on. But I
2
    will look at the other documents, so I get a feel for this.
 3
    But I'm not quite sure how it's helping the drivers, from
 4
    what I'm digesting.
 5
               Is everyone else good with this understanding?
 6
               JIM MONTEVERDE: I am.
               VIRGINIA KEESLER: I am a little confused, also.
7
8
               JIM MONTEVERDE: Sorry. I assume in the full
9
    build-out mode, the sign actually functions as a giant
10
     street sign, since I'm assuming all the buildings open off
11
     of -- their entries are off of the particular roadway, new
12
     roadway, that the sign is located on?
13
               This new sign is -- it functions as a giant street
14
     sign, to tell you that that's the street you want to be on.
15
    And those -- you know, those numbers are on that street.
16
               And given the context of the development in total
17
     and its location, I am fine with it. I don't have a problem
18
    with people finding --
19
               WENDY LEISERSON: Virginia, you started to say
20
     something.
21
               JIM MONTEVERDE: Yep.
22
              VIRGINIA KEESLER: Oh, no, I was just agreeing
```

that I was getting a little bit turned around. But I think
that was a helpful explanation, Jim.

JIM MONTEVERDE: Thank you. Any other questions from members of the Board? If not, let me read through correspondence we have in the file.

We have a letter to the Board of Zoning Appeal from the Planning Board dated July 23, saying that the Planning Board reviewed the application, and decided to forward no comment to the BZA.

We have a letter from Lynne Lombardi dated July 16 writing in support of this 58 square-foot sign.

We have a letter from Jay Walker, July 28. And this one I'm a little confused about this one. I don't know Stephen, if you can illuminate -- help me here, but this is basically asking for more information about the Cambridge Health Authority -- for example's commercial lease agreement, which I don't know if it has -- is relevant to our discussion or decisions tonight.

So hold on a second, let me see if Staff can help me through this one, and whether this is someone who's calling in.

[Side conversation]

1 STEPHEN NATOLA: Yeah, Traffic and Parking.

JIM MONTEVERDE: All right. So there's one correspondence from Jay Walker. I'm not reading in it whether they're speaking either for or against. They seem to have several questions but doesn't summarize too well for or against.

With that, I will open it up to public comment.

Any members of the public who wish to speak should now click the icon at the bottom of your Zoom screen that says, "Raise hand." If you're calling in by phone, you can raise your hand by pressing *9 and unmute or mute by pressing *6.

I'll now ask Staff to unmute the speakers one at a time. You should begin by saying your name and address, and Staff will confirm that we can hear you. After that you will have up to two minutes to speak before I ask you to wrap up.

Anyone calling in?

STEPHEN NATOLA: James Williamson?

JAMES WILLIAMSON: Yeah, hi. Thanks. I walk through this area on a regular basis; I lived in Jefferson Park for a long time and now live in another location, but

walk back to Rindge Ave frequently, but at the other end of the project.

I'm not necessarily opposed to the sign, but I share the curiosity about the location and the function.

But what maybe -- I just don't understand how something of this magnitude cannot be presented with better information not only about the location, but what it would look like.

I mean, a rendering to get a sense of the scale of the sign in relation to the surrounding environment, landscape, neighborhood. I just don't see how -- it just could, really ought to be a lot better, I think, a presentation, in order -- if I were a member of the Board in order to be able to make a sound judgment about the scale and appropriateness in order to grant the variance. That's my opinion.

I know people who live right across the street.

If they're not showing up and concerned, their interest in it is more important to me than mine.

And I'd just also like to ask when letters are referred to, I think it would be helpful if the address of the individual was included for the public so we can all

know, like, do they live across the street, or are they somebody on the other side of the city, not that that opinion doesn't matter.

Anyway, thank you.

JIM MONTEVERDE: Thank you, James.

STEPHEN NATOLA: Ann McDonald?

ANN MCDONALD: Hi. I am Ann McDonald. I live in the Whittemore neighborhood and walk down Whittemore a couple times a day and I'm very familiar with this corner.

I'm just curious if -- I am little bit worried about it being set too far back, and then we're going to get another sign at the corner.

I'm wondering if there could be -- like, I've professionally design sign systems previously in my life, and I'm wondering if a full-size mockup may be out there.

You know, it just doesn't have to be all colors, just scale wise, might help everyone make sure it's in the right place, because I understand it needs to be bigger, given the scale of this development.

But I just am worried about the siting a little bit. I clearly don't want it in the residential neighborhood, but I do think what I'm worried about is

```
people are going to not see it, and then keep coming down
Whittemore, do U-turns and go back, or not see it when
they're coming from the T station. They might see it better
when they're coming -- you know, I just am not clear who's
seeing this from where at all.
```

So -- and I wish maybe the vote on this could wait until maybe the signs in the rest of the package will work with this and allay any concerns. But I don't know, and a lot of the signs were pretty small, and the PDFs were really fuzzy. So it was hard to spend too much time making sense of it.

So I do concur with what was stated by the previous speaker that the package was a little bit cursory for those of us who were zooming in and then it was just very fuzzy.

So I just would hope that we don't end up with extra signs because this isn't correctly located.

But again, I do support this is a system and it needs to be looked at as a whole. So thank you.

JIM MONTEVERDE: Thank you for calling in.

STEPHEN NATOLA: John and Jessica and Josslyn?

John and Jessica and Josslyn? 617 --8311 (sic).

Page 43

HEATHER HOFFMAN: Hello. Heather Hoffman, 213 Hurley Street.

I echo what people before me have said. With the multibajillions of dollars that have been and will be spent on this property, to make it so that we can't even tell what's actually being asked for here, and whether it's going to do the job that we all agree it needs to do, makes me think that you really should continue this and ask for more information.

I am a huge proponent of signs just like this, because you need to know when you're heading into a complex like this what's there, you know you're in the right place, and then once you get in there, we don't have to have gigantic billboards to tell you how to find whatever it is you're looking for in the various buildings.

I'm also predisposed to making sure that it will actually do its job. So I urge the Board to say, "You haven't shown us enough yet" and ask for a continuance, and then get real information, so you can make the good decision that I know you want to make.

Thank you.

1 JIM MONTEVERDE: Thank you, Heather. 2 All right. No one else is calling in, so we'll 3 close public testimony. 4 Any discussion among members of the Board? 5 WENDY LEISERSON: I think I was dropped from the 6 call earlier when I think you were commenting on my 7 question. So I apologize if I --8 JIM MONTEVERDE: Oh. 9 WENDY LEISERSON: -- was -- did not hear all of 10 the responses, but what the members of the public just said 11 resonates with my question about it, and also my predisposition to grant this, but only if it's in the right 12 place for the purpose that it has been said it's for. 13 So I would be in favor of continuing with some 14 15 kind of -- a better mockup of the sign for members of the 16 public to evaluate whether they like where it is. 17 And also there were other comments made by members 18 of the public with regard to the design of the sign; I have 19 no comments on that. But that was in the record. 20 Thanks. 21 JIM MONTEVERDE: Okay. Thank you. Any other 22 discussion among members?

STEVEN NG: I think I'm -- it's probably -- the siting of this particular development is tough, because Whittemore has always -- Whittemore has always had the challenge of, like, pulling out into Alewife and -- Parkway, and that's always the -- the entryway. You wish you're not that person pulling out there.

But that's what I always think at that intersection.

But the entrance into the development is down

Alewife Center -- yeah, Drive. And that is the appropriate

location for the entrance. I guess if it was somewhere on

Whittemore and Alewife, that would kind of tell people a

little more directly, but I don't think that's appropriate

with all the houses nearby.

So to me, I mean, seeing the documentation, the whole wayfinding package, I mean that's where your -- you know, "Turn here" is for Alewife Park sign is kind of the right spot for it.

But if the Board feels there's a need for more documentation, I wouldn't, you know, argument against that, I just -- I get it. I think the size is appropriate for an office park entrance, and to me, it's -- it would -- it's

fine.

JIM MONTEVERDE: Thank you. I think that the -looking at the documentation, I'm comfortable the
documentation is sufficient for me in particular to be able
to understand what they're proposing and where they're
proposing and what color it is, and what the lettering is.

And I can see all that, and I can see it in relation to the rest of the signage package that they propose, and a campuswide signage. And I think it all holds together.

I think we have the information in front of us to be able to make a decision. I don't feel a need to continue it -- I don't need to more information, I guess, is what I'm saying, nor do I think a mockup for ours or community's input is really necessary.

I think the graphic information presented at least tells me enough information that I need to decide whether it's appropriate or not.

So I'm comfortable to go forward based on the information we have without requesting a continuance. But that's my sense.

Any other discussion among members of the Board?

```
1
               DANIEL HIDALGO: I just wanted to say that I agree
    with Jim's sentiment that I have sufficient information; I'm
2
     in favor.
 3
 4
               JIM MONTEVERDE: Okay.
               Any other discussion among members of the Board?
 5
    Or are we ready for a motion?
 6
7
               VIRGINIA KEESLER: I think having discussed more,
8
     I'm good with it. I feel like there were some things about
     the presentation that could have been a bit clearer or
9
10
     easier to visualize, but I feel at this point I am
11
    comfortable as well.
               JIM MONTEVERDE: I'm sorry, I'm having difficulty
12
    hearing, but you're comfortable or uncomfortable?
13
                                   Yes. I am. I am comfortable
14
               VIRGINIA KEESLER:
15
    with it.
16
               JIM MONTEVERDE: Okay. Okay. Thank you.
17
               Any other discussion or ready for a motion?
                                                           All
18
     right. Let me make a motion.
19
               The Chair makes a motion to grant relief from the
     requirements of the Ordinance under Section 1.16.22.a, a
20
     freestanding sign. And under Section 10.30 for a variance
21
22
    on the condition that the work proposed conforms to the --
```

```
1
     let me get the right drawing here -- conform to the drawings
2
     entitled, "Alewife Park," prepared by Whitney Veigas, dated
 3
     January 16, 2025; initialed and dated by the Chair.
 4
                And further, that we incorporate the supporting
     statements and Dimensional Form submitted as part of the
 5
 6
     application.
7
               Further, that the variance is granted
8
     incorporating the following condition: and that is, as the
9
    proponent mentioned earlier, the sign will be externally
10
     illuminated, not internally illuminated.
11
               Board members, on a voice vote, please?
12
               Virginia?
13
               VIRGINIA KEESLER: In favor.
14
               JIM MONTEVERDE: Thank you. Wendy?
15
               WENDY LEISERSON: In favor, based on Jim's
16
     representation that he gets this. [Laughter]
17
               Thank you.
18
               JIM MONTEVERDE: All right, thank you.
19
               Daniel?
20
               DANIEL HIDALGO: Daniel Hidalgo in favor.
21
               JIM MONTEVERDE: Steven?
22
               STEVEN NG: In favor.
```

JIM MONTEVERDE: And Jim Monteverde in favor. [All vote YES] JIM MONTEVERDE: That's five affirmative. relief is granted. Thank you.

```
1
 2
     (6:57 p.m.)
 3
     Sitting Members: Jim Monteverde, Steven Ng, Virginia
 4
                       Keesler, Daniel Hidalgo, and Wendy
 5
                       Leiserson
 6
               JIM MONTEVERDE: Next case.
 7
               DANNY FRIAS: This is going to be taken same
 8
     campus, separate parcel. And --
 9
               JIM MONTEVERDE: Who's talking? I'm sorry, who's
10
     speaking?
               DANNY FRIAS: Sorry, my name is Danny Frias.
11
12
               JIM MONTEVERDE: Yeah. Can you hold on? Danny,
13
    can you hold on for one second?
               DANNY FRIAS: Oh, I apologize. Yep.
14
15
               JIM MONTEVERDE: Unless you're withdrawing.
16
    me -- I just want to introduce it.
17
               DANNY FRIAS: No.
               JIM MONTEVERDE: So next case is BZA 1170612 --
18
19
     36-64 Whittemore Avenue. So same church, different pew,
20
     right? Same site?
21
               DANNY FRIAS: Yes.
22
               JIM MONTEVERDE: Different issue. And okay, go
```

```
1
     ahead if you want to discuss this one with us, present this
 2
     to us and explain what --
               DANNY FRIAS: I'll let --
 3
               JIM MONTEVERDE: -- relief you're looking for.
 4
 5
               DANNY FRIAS: Yep. I'll let Yash go ahead and
     make the introduction.
 6
 7
               YASH PARMAR: Yep.
 8
               JIM MONTEVERDE: Okay.
 9
               YASH PARMAR: Good evening again. Can you please
10
     scroll to page No. 25?
11
               So this Variance Request is for a total of eight
12
     essential signs that are visible from the public right of
     way. These signs are crucial for the safe and efficient
13
14
     operation of our site, and for providing clear guidance to
15
     all our visitors.
16
               Seven of these signs are along the Whittemore Ave
17
     on our property site, and one sign is an identification sign
18
     near the second entrance to this massive development. This
19
     sign is near the Alewife Station Access Road.
20
               For the signs that are planned along the
21
     Whittemore Ave, as you can see on the screen, Nos. 1, 2, 3,
22
     4, 5, 6, 7: the first five signs -- that's No. 1, 2, 3, 4,
```

and 7: are all helping identify parking lots. One sign is for wayfinding purposes, that's No. 5. And No. 6 is a building identification sign.

Now, for the five parking lot signs, they are currently designed to be installed in the landscape areas right next to the three in the same lot. Their slightly larger size ensures commuters can easily identify lot numbers and critical towing information without last-minute manuals or confusion, directly enhancing safety.

The one wayfinding signage is vital for mobility around our large campus project. This sign directs people from Whittemore Ave to the MBTA station and on-campus amenities like the café and the gymnasium.

And this sign basically helps clear visible, helps guide -- helps visitors guide smoothly and safely to the project, preventing any disorientation.

The building identification sign that's No. 6 is for the 5 Alewife Park building. This is also located in the landscape area. And this is for future tenants in detail building, and for the visitors who can easily navigate to this destination.

The last sign, if you can scroll to the next page,

is one of the main entrances of this site. This is located at the crucial junction of the Alewife Center Drive and the Alewife Station Access Road.

In summary, all these eight signs have been meticulously planned and designed with paramount considerations for safety, clear identification, effective wayfinding, and overall mobility for each individual using our campus project.

And thank you. That is all we have.

JIM MONTEVERDE: Okay. Can you go back? I'm just trying to understand in the material that was provided -- and correct me if I'm wrong, but I only see in the material we have in the file graphics that explain what sign type B2 is, which if I understand it correctly, is the parking lot sign.

YASH PARMAR: Yes.

JIM MONTEVERDE: So that's only, what, five of your eight signs?

YASH PARMAR: Yes.

JIM MONTEVERDE: So what are -- what do the other ones look like? What size are they? I don't see any description of what those are, or what are -- where am I

```
1
    missing?
2
               YASH PARMAR: Danny, I'm not sure, but I'm pretty
 3
    sure we did submit all the drawings.
               DANNY FRIAS: Yeah. If we scroll down all the
 4
 5
     signs, should be in the package.
 6
               JIM MONTEVERDE: No, that's all we have.
7
               YASH PARMAR: Uh, if you can scroll to --
8
               JIM MONTEVERDE: Okay, there you go.
9
              YASH PARMAR: -- page No. 25?
10
               JIM MONTEVERDE: Yeah. 25 gives the small-scale,
11
     correct. So you can see down at the bottom it says, "Sign
12
     type B2c, that's the parking lot sign. That's what the
     larger drawing looks like. Correct?
13
14
               YASH PARMAR: Yes.
15
               JIM MONTEVERDE: That's at locations 1, 2, 3, 4,
16
    and 7?
17
               YASH PARMAR: Yes.
18
               JIM MONTEVERDE: So what's the sign look like at
    No. 5 and No. 6, and No. 8? What is it?
19
20
               YASH PARMAR: They are very similar looking signs,
21
    but I'm not sure why do we have [unclear] this.
22
               DANNY FRIAS: Not the signs there; at the bottom
```

```
1
    of the site plan, Yash?
 2
               YASH PARMAR: Yes.
 3
               DANNY FRIAS: Scroll on to the [unclear] they
 4
    would like.
 5
               YASH PARMAR: So Sign No. 5 is the B2a sign;
    that's the first sign. And if you can zoom in a little?
 6
 7
               JIM MONTEVERDE: I'm sorry, repeat that?
 8
              YASH PARMAR: Sign --
 9
               JIM MONTEVERDE: 5 location is what sign type?
10
              YASH PARMAR: B2a.
11
              DANNY FRIAS: The first sign on the bottom left.
12
              JIM MONTEVERDE: Okay. That's No. 5. What's No.
     6? Is that right? It's No. 6?
13
14
               YASH PARMAR: Yes.
15
              JIM MONTEVERDE: You said that was the building
     identification, correct?
16
17
              YASH PARMAR: Yes. I'm sorry, we can't see it in
18
     this package, but we are pretty sure we submitted on the
     drawings.
19
20
               JIM MONTEVERDE: Well, you're having the same
21
    problems we are.
22
              KEVIN GAUGHAN: Good evening. This is Kevin
```

```
Gaughan, attorney for IQHQ with Goulston & Storrs, One Post
Office Square in Boston.
```

In the application materials that I have I believe were uploaded on page 27 of the PDF, I believe we show sign type AlO, and I believe there are some others that follow that.

But it looks like as we scroll through, it might be somewhat different than the materials we have. I don't know if there's -- the materials I have are actually 88 pages long.

JIM MONTEVERDE: Yeah. Well, what we have as a page 27 is a --

KEVIN GAUGHAN: Yep.

JIM MONTEVERDE: -- sectional view of a sign. 28 is the elevation of one of the signs that is similar to the locations 1, 2, 3, et cetera, the parking signs.

KEVIN GAUGHAN: Understood.

JIM MONTEVERDE: And then page 31 is in fact an elevation of the parking lot sign. And I can follow you that sign at the location -- what was the number again, I'm confused? B -- I think it's 5 is the B2a. I'm still -- can we go to the area plan, where you've got the numbers of

```
1
     different types of sign? Locations?
 2
               KEVIN GAUGHAN: That one.
 3
               JIM MONTEVERDE: Looking for some in this packet,
     just some explanation of what signs 6, 7, and 8 look like.
 4
 5
               Can you help us here, Yash?
               YASH PARMAR: Yeah. So sign No. 8 is similar to
 6
 7
     the previous Variance Request; that's the bigger sign.
 8
               JIM MONTEVERDE: So there are two of those?
 9
               YASH PARMAR: Yes.
10
               JIM MONTEVERDE: In the previous application, I
11
     asked if their one; that's correct. But that was only for
12
     that application.
13
               YASH PARMAR: Yes.
               JIM MONTEVERDE: This application you had another
14
15
     entry sign or sign?
16
               YASH PARMAR: Yes.
17
               JIM MONTEVERDE: Correct?
18
               YASH PARMAR: Yes.
19
               JIM MONTEVERDE: Okay. That's 8. Understand 7.
20
     So the only mystery one is 6, at least in my mind. What is
21
     it?
22
               STEVEN NG: Where is No. 8 again?
```

```
1
               YASH PARMAR: Can you just scroll down to the next
2
    page?
 3
               JIM MONTEVERDE: 6 looks like the designation is
 4
     in AlO. Right? It's the green in there?
 5
               YASH PARMAR: Yes.
 6
               STEVEN NG: Thank you. Thank you.
7
               JIM MONTEVERDE: And --
8
               YASH PARMAR: I'm sorry, sir. We made sure we
9
     submitted all the drawings, but we can't see it in this
10
    package.
11
               JIM MONTEVERDE: Which means we don't have it.
12
               WENDY LEISERSON: Right.
               JIM MONTEVERDE: At least the Board doesn't have
13
    it in their record. We don't have it to look at.
14
15
               DANNY FRIAS:
                            The package that I received from the
16
    Board after submission has all of it, and I'm on the -- I'm
17
     in the Portal right now and it's all in there.
18
               JIM MONTEVERDE: Well, maybe.
19
               DANNY FRIAS: We can -- we're more than happy to
20
     share our screen if you allow, to show you the signs and the
21
    application that we have.
22
              WENDY LEISERSON: I just want to make sure that
```

```
1
     I'm heard you correctly; that Sign No. 8 is the same double
     dimension, like double -- like it's 58 square feet as was in
2
 3
     the previous application. Is that correct?
 4
               KEVIN GAUGHAN: Yes.
               WENDY LEISERSON: So why is that not identified?
 5
 6
     I'm not happy, frankly, about the materials in the
    presentation, given that this has not been laid out that No.
7
8
     8 was so big.
               The only thing that is listed in the argument that
 9
10
     I recall is that the number of signs was -- needed a
11
    variance for this request, not that any of the signs failed
12
     to comply with the sign size.
13
               JIM MONTEVERDE: Wendy, I think --
14
               WENDY LEISERSON: It seems that right?
15
               JIM MONTEVERDE: No, I'm looking at the
16
    application form.
17
               WENDY LEISERSON:
                                 Yep.
18
               JIM MONTEVERDE: And it does -- I had to read it a
19
     couple times. And it does say that the issue -- what
20
     they're seeking relief from is that the Ordinance allows two
21
     signs.
22
               WENDY LEISERSON: Right.
```

1 JIM MONTEVERDE: And they're looking for eight. 2 WENDY LEISERSON: Yes. 3 JIM MONTEVERDE: And it also said that those two 4 signs provided that the total area of such signs shall not 5 exceed 30 square feet. 6 WENDY LEISERSON: Right. JIM MONTEVERDE: That's the two signs. And they 7 8 are at 136 square feet for the eight. 9 WENDY LEISERSON: Yes. But where does it say that 10 one of those signs exceeds the -- just one of the signs 11 exceeds the 30 square feet? 12 JIM MONTEVERDE: On its own, yeah. It's the 58 13 square-foot one we just approved. 14 WENDY LEISERSON: No, but I thought in this 15 application -- and so, please clarify, that we have already 16 granted a sign that does not comply size wise in a prior 17 hearing, but that was in a different location than Number 8 18 is --19 JIM MONTEVERDE: Correct. 20 WENDY LEISERSON: In this application, right? 21 JIM MONTEVERDE: That's correct. 22 WENDY LEISERSON: So now we're saying that there

1 are two signs --2 JIM MONTEVERDE: Correct. WENDY LEISERSON: -- the one we just approved, and 3 4 No. 8, which don't comply with the size requirements of the 5 signs. 6 JIM MONTEVERDE: Correct. 7 WENDY LEISERSON: Correct? 8 JIM MONTEVERDE: Yep. 9 WENDY LEISERSON: Right. But I don't see where 10 that is specified in their petition here. 11 DANNY FRIAS: They are two separate parcels. 12 KEVIN GAUGHAN: So I -- and I might step in here 13 for a moment again. The request for the variance on this 14 one, we requested a variance from 7.16.22.a to allow both 15 eight freestanding signs on the site and a variance for 16 section 7.16.22.a to allow for 136 square feet of 17 freestanding sign area in aggregate. 18 We did ask for the full size, because it's my 19 understanding that the signage is for the whole lot. So we 20 did -- we asked for the 136 square feet, which is the aggregate of all the signs together and obviously we well 21 22 exceed the maximum allowed under zoning.

```
1
               WENDY LEISERSON: Yes. I understand that.
 2
     question is, so in this petition with exceeding the 136 to
 3
     allow for 136 square feet of freestanding sign area, does
 4
     that include the sign that we just approved?
 5
               KEVIN GAUGHAN: No, it does not.
 6
               JIM MONTEVERDE: No.
 7
               WENDY LEISERSON: So in fact it would be in excess
 8
     of 136 square feet, correct?
 9
               KEVIN GAUGHAN: No. Because those are separate
10
     lots. That is a separate -- and it may be little confusing;
11
     I'm happy to go back to that slide where we show --
12
               WENDY LEISERSON: So you're saying that it's only
     on this part of the whole development --
13
14
               KEVIN GAUGHAN: Correct.
15
               WENDY LEISERSON: -- that it's 136 square feet?
16
               KEVIN GAUGHAN: Correct.
17
               WENDY LEISERSON: Now, let me ask you, where in
18
     this petition did you identify size, Sign No. 8 as exceeding
19
     the kind and size of sign that is generally allowed?
20
               Because when I read the sign -- the Community
21
     Development document that was attached, it only -- it said
22
     that signs complied with all requirements, but for the
```

number of signs. But that does not seem to be the case, based on what I'm hearing right now.

EVIN GAUGHAN: It is not on the application either. That's not what we requested. We certainly don't comply with either the number of signs or the total area, and that was our request for relief. We have very -- this Variance Request is for two sections of the Zoning Code.

WENDY LEISERSON: Correct. But I meant, I'm not that talking about the aggregate number of relief. I'm asking when you were just describing the signs -- and I apologize if I'm just not recalling where this is in your petition, but when you were describing the relief that was sought, I don't recall you identifying that any of the signs were in excess of the Dimensional Requirements of a particular --

KEVIN GAUGHAN: I see the difference here. So we're not trying to say that eight of the signs, they're all below the 30 square-foot. We didn't -- no, that was not the way we requested the relief. We did request it in the aggregate.

As Danny said, and I know it's unfortunate here, in our application materials and what appears the Board does

not have in front of them is we've got the individual signs shown, so you can see I believe it's that A10 that we have the full layout for the in the application materials that shows the full sign. It would give you the full bulk and dimension. Or -- I'm sorry, the full width and length of that sign to show it.

WENDY LEISERSON: Well, I would encourage future applications to be more easily read by members of the public, with regard to what relief you're actually suggesting.

That's all for now. Thank you.

KEVIN GAUGHAN: Just to make sure I understood the comment; is it that -- because we obviously want to request the right relief -- the request is that as opposed to requesting the zoning relief required for the site, to do it on a plan-by-plan -- I'm sorry, sign-by-sign basis?

WENDY LEISERSON: No, I'm just saying you have the information in here, but it's really not very -- except for the fact that we're missing the A10 dimensions, which may not be your fault at all -- you know, whatever.

But I'm just saying that for members of the public to adequately review what you're proposing, I feel like

having a narrative text form of what you are saying the signs are, as opposed to only visual plans, especially when your narrative fails to identify that you're asking for relief not just from the aggregate, but for this particular sign, okay?

KEVIN GAUGHAN: I understand.

WENDY LEISERSON: Thank you.

of the Board? I have one. Could you please go to Sheet 26 and help me understand where sign No. 8, which is the larger landscape sign, is in relation to your entire complex? Is there an overall site plan or locus plan that locates this in space relative to Alewife Brook Parkway and Whittemore and --

KEVIN GAUGHAN: If I'm, can we make Travis Veigas a panelist? He's the signage contractor that helped put this program together. He has been trying to speak, but not a panelist.

STEVEN NG: I think that's the driveway entrance to this parcel that's off of Alewife Station Access Road. So that's coming off the left there, right? Am I correct, guys?

1 YASH PARMAR: Yes. STEVEN NG: So that's kind of like the back --2 3 JIM MONTEVERDE: Back door? 4 STEVEN NG: Yeah. Yeah. 5 JIM MONTEVERDE: Okay. I was -- I had my fingers 6 crossed it actually addressed most of the commentary we had in the previous application. But no, this is actually the 7 8 back door sign. STEVEN NG: Correct. 9 10 JIM MONTEVERDE: Okay. All right. So the only 11 sign I think I don't understand what it looks like, at least 12 at the moment, was Sign No. -- in Location No. 6. 13 YASH PARMAR: Do you mind if we can share our 14 screens? Sorry for the request. 15 JIM MONTEVERDE: No, you can't do that. 16 YASH PARMAR: Thanks. 17 JIM MONTEVERDE: You need to share it based on the information we have in front of us. 18 19 WENDY LEISERSON: Right. And I also would object to that because members of the public would not have had a 20 21 chance to review this. 22 JIM MONTEVERDE: Yep. Yeah. We can't go that

```
1
    way. Although that doesn't stop you from verbally
2
     describing what in the heck it is.
 3
     Could you help me here and just tell me what it is?
 4
               YASH PARMAR:
                             So --
 5
               JIM MONTEVERDE: Does it resemble any of the other
 6
7
               KEVIN GAUGHAN: Travis, Travis?
8
               JIM MONTEVERDE: -- types that are there?
 9
               KEVIN GAUGHAN: You're on mute, Travis.
10
               TRAVIS VEIGAS: Thank you. My name is Travis
11
    Veigas. The sign type A10 from is a building identification
     freestanding monument sign. It's about 25', 25 square feet
12
     in overall size, although there's no illustration of the
13
14
     sign included in the documentation package, you're looking
15
     at, unfortunately.
16
               It is conceptually a larger version of the free-
17
     standing small monument signs that identify the parking
18
     lots. It was originally designed as an internally
19
     illuminated sign, but it is one of the elements that was
20
     converted to be externally illuminated rather than
21
     internally illuminated.
22
               It really is unfortunate you can't see the
```

```
1
     illustration of the sign, but it -- if I could --
2
               JIM MONTEVERDE: Well, I think what you're saying
 3
     is it's similar to the -- it's up on the screen now at the
 4
    bottom.
 5
               TRAVIS VEIGAS: Well yeah, it would be --
               JIM MONTEVERDE: It's --
 6
               TRAVIS VEIGAS: -- it would be much --
7
8
               JIM MONTEVERDE: -- just bigger.
               TRAVIS VEIGAS: -- it would be much better if we
9
10
    could see a larger illustration of the sign type. That --
11
     the B2 sign.
12
               JIM MONTEVERDE: Right.
               TRAVIS VEIGAS: That's about 6' overall. I think
13
     that the A10 from is --
14
15
               YASH PARMAR: 9' x 2'8".
16
               TRAVIS VEIGAS: Right. So it's --
17
               JIM MONTEVERDE: Okay.
18
               TRAVIS VEIGAS: -- slightly larger. And it -- the
19
     distinguishing characteristic of it is that it has a large
20
    numeral at the top of the sign that is intended to identify
    the building number as well as containing a listing of
21
22
    tenants that are within the building for the purpose of
```

enabling visitors and employees at the site to understand which tenants are located in which buildings.

JIM MONTEVERDE: And does every building get one of these? I mean, right now in this application, there's only one.

TRAVIS VEIGAS: That is correct. There are others planned that are within the campus that I believe -- and Yash, correct me if I'm wrong, but I believe that they have already been approved, and that -- primarily because they are not visible from the public street, I believe.

But yes, in general the idea is that the mode of organization for the buildings is the numbering of the buildings, and then there are parking lots that are associated with the buildings.

So a typical visitor to have safe and easy access to the facility would want to know a) where do I park? And b) where is the entity that I'm looking for located? And we try to accomplish that by getting them to the right parking area and then getting them to the correct building.

JIM MONTEVERDE: Okay. Thank you.

TRAVIS VEIGAS: Yep.

JIM MONTEVERDE: Any other questions from members

of the Board? If not --

WENDY LEISERSON: I'm sorry, Board members, I do have a question. Can you tell me with Sign No. 8, Steven, I'm going to ask this of my fellow Board members. Steven, do you -- can you explain with regard to where Sign No. 8 is located, do you anticipate any confusion, like is there anything else there that requires a sign that large to get the attention of Traffic?

Because this is where -- this is partly in green space, correct? Like this is near where the bike paths are and the like?

STEVEN NG: Well it's always been an existing drive kind of turnoff off of that Alewife parking lot if you ever have taken that to get onto Route 2 from the garage.

So that driveway's also been there. And if you turn to the right, once you get past it, you can kind of get to that small -- the playing field and park.

But I think that's why the sign there is kind of directing you kind of to make the left, to kind of go into the development. So.

WENDY LEISERSON: But why does it need to be that big?

1 STEVEN NG: Um--

JIM MONTEVERDE: You know, I would just guess.

Once we approved the previous one, it becomes a campus identifier.

STEVEN NG: Yeah, yeah.

JIM MONTEVERDE: So. I can see one at the front door, I can see one at the back door. Does it need to be that big? Neither one of them do. But the other one that we approved -- again, I can see using the same format for both locations.

WENDY LEISERSON: That may --

STEVEN NG: And we could also argue that it -you're driving, you know, so you want easy visibility. So
you need larger text and so on, you know, for the vehicular
-- vehicles just moving through the drive.

But yeah, I don't take exception to the size.

They're both -- the entrance -- demarking the entryways into the development; they should be the same size, I think -- in my opinion. But --

JIM MONTEVERDE: Any other questions from members of the Board before I go through the correspondence we have in the file and open it to public comment?

```
1
               Hearing none, I'll just go through the file.
2
    have another letter from the Planning Board, dated July 23,
     saying that they reviewed the file, and they decided to
 3
     forward no comment to the BZA.
 4
 5
               We have an e-mail from Doug Brown, July 31,
 6
     saying, "I do not think believe the freestanding, internally
7
     illuminated signs are appropriate."
8
               And I think -- I'm assuming your sign and location
9
    No. 8 will also be externally illuminated, is that correct?
10
               TRAVIS VEIGAS: That is correct.
11
               JIM MONTEVERDE: Okay. And are any of your other
12
     sign types internally illuminated?
13
               TRAVIS VEIGAS: Not within the group of eight
14
     signs. They're --
15
               JIM MONTEVERDE: Yep. Okay. That's okay.
16
    That's what's in front of us.
17
               TRAVIS VEIGAS: Okay.
18
               JIM MONTEVERDE: Okay. And I have the same letter
     as sent to us from Jay Walker. It's really titled,
19
     "Opposition to Planning Board override of Cambridge and
20
     state law."
21
22
               So I just -- it is beyond me what this is talking
```

```
1
     about, unless the writer is calling in. I cannot see
2
    whether this is speaking for or against. The matter is
 3
    before us tonight for a variance.
 4
               So with that, I'll open it up to public comment.
 5
               Any members of the public who wish to speak should
 6
    now click the icon at the bottom of your Zoom screen that
7
     says, "Raise hand." If you're calling in by phone, you can
8
     raise your hand by pressing *9 and unmute or mute by
9
    pressing *6.
10
               I'll now ask Staff to unmute speakers one at a
11
     time. You should begin by saying your name and address, and
     Staff will confirm that we can hear you. After that you
12
    will have up to two minutes to speak before I ask you to
13
14
    wrap up.
15
               STEPHEN NATOLA: James Williamson?
16
               JAMES WILLIAMSON: Can you hear me?
17
               STEPHEN NATOLA: James Williamson?
18
               JAMES WILLIAMSON: You can hear me?
19
               JIM MONTEVERDE: Yes, we can. Go ahead.
20
               JAMES WILLIAMSON: Thank you. James Williamson,
21
     30 Churchill Ave in North Cambridge. I just think -- just
```

you struggling, you all struggling to try to understand

22

1 what's actually being -- the application, what's being 2 proposed. I mean I just think this is woefully -- this one 3 especially is inadequate and just come back when you got it right, when everybody can see what it is you're proposing. 4 5 The one image that I saw, it said eight -- the 6 total eight, I could only count seven. I couldn't find 7 eight. And people were struggling -- could you tell us 8 where 8 is? 9 JIM MONTEVERDE: Yeah. It's the second page. 10 JAMES WILLIAMSON: Yeah. I do think there's a 11 question. The question is also, is the variance based on, I 12 mean -- okay -- there's an aggregate number, and it doesn't 13 matter? 14 Does it not matter whether this one particular 15 Sign No. 8 exceeds the 30 square feet because it's only 16 being judged in terms of the aggregate, or does it also have 17 its own separate -- there's a jurisdiction over its own 18 separate dimensions within that larger aggregate? That 19 still isn't clear to me. I don't know if it's clear to all of you. 20

But I just think this really, you know, are they

going to -- is it going to be catastrophic if they come back

21

22

```
1
    with something clear enough for everybody to understand, not
2
    have any questions about it? To know that the sign actually
 3
    has a number, has the list, the location of it?
 4
               I just would ask you to, you know, strongly
 5
     consider asking them to come back with a really clear
 6
    presentation.
7
               JIM MONTEVERDE: All right. Thank you, James.
8
               Stephen, do you have anyone else?
               STEPHEN NATOLA: Ann McDonald?
9
10
               ANN MCDONALD: Hi. I'm Ann McDonald. I live on
11
     Columbus Ave in the Whittemore neighborhood, and I spoke
12
     earlier.
13
               I want to say that I really appreciate the
14
    professional nature of this design as a system. So I think
15
     the only things I'm making -- trying to make sure I
16
    understand as a resident in that Whittemore area where the
17
    parking lots are meeting your buildings, and I'm trying to
18
     understand how these added features sit in our neighborhood.
19
               And I know they're your parking lots, but it
     starts to feel like that's the edge.
20
21
               And I understand they need to do to be the six
22
    feet or whatever they are. I wonder if you would consider,
```

just to reduce the clutter, not having the word, "parking" on them so it would just say, "Lot A, Lot B."

These clearly are parking lots, we just live in parking lot neighborhood, so it just might be less clutter, so it's just a friendly amendment to consider.

And I would really like to be able to see that building 6 sign, because that's when -- when we are walking from our houses towards that, that's the one sign that we do see, but we don't know what it looks like.

So I don't want to -- you know, hold up anything that's critical to getting people in your buildings, but I do think that space as the residential meets the buildings and the signage there, you know, everything you've done has been well-crafted, and very good cooperation with the neighborhood. So I just want to say I really appreciate that.

But those parking lots used to just have a couple painted A, B, C on them, and now we're going to have objects standing there. And, you know, they're in the gardens, we have all the trees, which are much appreciated.

So I just -- it's just that attention to detail that this package seems to have, but we couldn't quite see

1 it. 2 So thank you. 3 JIM MONTEVERDE: Thanks for calling in. STEPHEN NATOLA: 617-8311 (sic). 4 5 HEATHER HOFFMAN: Hello. Heather Hoffman, 213 6 Hurley Street. And I reiterate pretty much what I said before. It is not fair to make everybody wonder what the 7 8 heck they're actually asking for. Not fair to you, it's not fair to us. 9 10 And it's not as though, as I said before, they are not spending a bajillion dollars on this. There's no reason 11 12 to make Board members' heads hurt, or members of the public. 13 Thanks. 14 JIM MONTEVERDE: Thanks for calling in. 15 STEPHEN NATOLA: No one else. 16 JIM MONTEVERDE: That's all for people calling in, 17 so I will close public testimony. Any discussion among members of the Board? 18 19 I am -- I think there are potentially two conditions. One, same one we did in the previous case, 20 21 which is that the sign location No. 8 in this application is 22 to be not internally illuminated, but externally

illuminated. That's one.

Two, from the description, I understand what the sign -- and I believe it's location 6 -- is to be, and it makes sense to me as the building indicator and a listing of the tenants -- I would just like that submitted, even if it has been electronically, just to be submitted to the ISD office as part of our file.

I think from the description -- verbal description of it, I understand what it will look like, what it will feel like, the height of it, et cetera and I'm okay with it.

I am comfortable that I have figured out among the two drawings that are included in the presentation with the locations of the eight signs what each of the eight signs are, and based on the smaller-scale elevation, I can understand what they look like and I'm comfortable with it.

But with those two conditions. That's my take.

Anyone else have any comment, discussion?

WENDY LEISERSON: In general, I was ready to approve both of these petitions, but as the discussion went on and it became clear to me that there were unanswered questions in terms of the visuals, I'm less comfortable doing so.

And I don't think from a legal point of view that we can or should approve these without documentation that members of the public would have been able to see.

And I also don't think going to one of the public -- members of the public's questions -- that we can approve the aggregate variance without understanding the hardship for each of these signs. They are in different locations, they serve different purposes, there will be different points of view.

And I'm certainly not comfortable with No. 8 from a legal point of view, having shown hardship. I understand visual symmetry, I understand the package needing -- you know, the attractiveness of the package, but the legal standard is hardship.

JIM MONTEVERDE: Which is extremely difficult if the Ordinance around signage forces you to request a variance to get signage. I mean, I think the --

WENDY LEISERSON: It only does that if it doesn't meet the size requirements.

JIM MONTEVERDE: No, I understand that. But that's -- anything that varies from the signage requirement, so yeah, I think that to me feels like a -- I don't want to

say undue burden, but it does seem to be onerous to have to be able to walk yourself through the criteria points for a variance to show not only the hardship but the other pieces for it. So --

WENDY LEISERSON: I agree that is a problematic legal concept, but it is the one we have to follow.

JIM MONTEVERDE: I understand. Okay. Any other discussion?

STEVEN NG: Yeah. Having an incomplete presentation is never helpful. Yeah, so I think that's a challenge for the Board here, and it's a shame we have to talk about that. But I mean I understand the Master Plan like, one of the residents mentioned.

I mean, the system and the plan is very clear.

It's rational. Coming down Whittemore Avenue, those are -you know, where those signs are large parking lots.

But, you know, you're missing that information. So it puts us in a tough spot. The larger sign off of the Alewife

Access Road, I understand the consistency for size. I would not have any issues with that, because they're both entrances into the development.

```
1
               But yeah, I guess I'll -- we'll see the favor of
2
     the Board for whether or not what we can.
 3
               I mean, can we confirm that there's documentation
 4
     in the file or -- not that we received it, but if it's
 5
     there, I don't know what steps we could take, Jim, or what
    we have to do for that? But --
 6
               JIM MONTEVERDE: Yeah. That's why my only thought
7
    was to ask them to be -- again, I thought I got -- I could
8
9
    understand it from the verbal description. Again, this is
10
    sign type C, the location No. 6.
11
               STEVEN NG: Mm-hm.
12
               JIM MONTEVERDE: I just ask that that be submitted
     for record, just so we know that it's in the file.
13
14
               STEVEN NG: Yeah.
               WENDY LEISERSON: Is Sign No. 6 in excess of the
15
16
     30 square feet?
17
               TRAVIS VEIGAS: No.
18
               WENDY LEISERSON: But you said it's larger than
19
    the B2c sign?
20
               TRAVIS VEIGAS: Yes.
21
               WENDY LEISERSON: And what's the square footage of
22
    the B2c sign?
```

1 TRAVIS VEIGAS: One second.

YASH PARMAR: The B2 sign is a total of 9 square feet in area, and the A10 sign, that's 23.94 square feet in area.

WENDY LEISERSON: Thank you.

JIM MONTEVERDE: Wendy, I'm just -- I'm reading the application, trying to -- I'm searching through -- again, as a Variance Request. They did provide a rationale -- a description explaining what they felt the substantial hardship was.

WENDY LEISERSON: Yeah. and like I said, I actually -- despite what you're hearing me object to -- I actually like the design of the signs. I like the consistency of the signs, I do think the people have been thoughtful about how they're doing it.

However, just with Sign No. 8 not complying with the area requirements, and that not having been pointed out to members of the public reviewing the requirements, and I don't see the necessity here. It could be half the size and same design would also be attractive.

So I'm not seeing the hardship for that particular sign in that particular location. But --

JIM MONTEVERDE: Okay.

WENDY LEISERSON: -- we can disagree.

JIM MONTEVERDE: Yep. No, I agree. Any other

5 discussion among members of the Board?

DANIEL HIDALGO: Yeah, I guess I'm okay with the sign, I'm just uncomfortable with the documentation, lack of documentation and, you know, for -- you know, the fact that it wasn't available for the public. So I don't know, I would just -- I'd feel so much better if materials could be updated and presented properly.

JIM MONTEVERDE: Okay. I was just going to ask if you could read the tea leaves, but think you just said it.

So I was feeling favorable at the moment. Wendy and Daniel

KEVIN GAUGHAN: Mr. Chairman?

JIM MONTEVERDE: No, I'm sorry, let's just let the Board speak here. I think Wendy and Daniel, if I understand your comments, you'd like to see the proponent continue this and let the proponent come back.

We can discuss what we'd like them to prepare, but

I think it would be an explanation or at least a listing of

```
1
     each of the eight sign locations; what is the sign type,
 2
     show us the sign type, explain what the area of those signs
 3
     are, so we can see how in the aggregate we get to the 136
     square feet.
 4
               Virginia, where do you stand reading the tea
 5
 6
     leaves? Are you leaning for or against or continue?
 7
               VIRGINIA KEESLER: I'm leaning for.
 8
               JIM MONTEVERDE: Okay. So am I.
               Wendy and Daniel, is your concern enough that you
 9
10
    would vote to deny?
11
               DANIEL HIDALGO: I mean no, I wouldn't vote -- I
    mean, I guess I just -- no, I'm fine with the design. It's
12
    more about the lack of documentation. I mean, I quess I
13
14
    would be okay moving forward with it. I'm just not very --
15
               JIM MONTEVERDE: Okay.
16
               DANIEL HIDALGO: -- happy about it.
17
               JIM MONTEVERDE: No, it's fine. No, I just -- I
18
     don't want to go through this and deny it.
19
               DANIEL HIDALGO: Yeah, no, I don't want to do
20
     that.
21
               JIM MONTEVERDE: Or if we really want them to --
22
               DANIEL HIDALGO: Yeah.
```

WENDY LEISERSON: For me, I'm going to take a legalistic point of view here. And I would deny it, but I understand that I'm a sole denier, so --

JIM MONTEVERDE: Okay.

WENDY LEISERSON: -- but that's my position, yeah.

JIM MONTEVERDE: All right. With that, rolling the dice, I'll make a motion. Yeah.

Sorry. I interrupted who was it? Someone was trying to speak as we were in the midst of our discussion. Did someone have something? Someone from the proponent's team have a comment you wanted to make?

KEVIN GAUGHAN: Mr. Chair, that was Kevin Gaughan.

I'll stay out of the way. I was going to offer to go

through the hardship argument, but I will -- it sounds like

you've covered that, so I'll stay out of the way.

JIM MONTEVERDE: Okay. Thank you. In that case, a motion. The Chair makes a motion to grant relief from the requirements of the Ordinance under Sections 7.16.22.a for freestanding signs, and Section 10.30 for a Variance on the condition that the work proposed conforms to the drawings entitled -- give me one second here -- and this is "Alewife Park," prepared by RSM Design, and I don't see a date on it,

1 but I'll put today's date on it; initialed and dated by the Chair. 2 3 And further, that we incorporate the supporting statements and Dimensional Form submitted as part of the 4 5 application. 6 Further, that the variance is granted 7 incorporating the following conditions, and there are two: 8 none of the signs are to be internally illuminated. And if there is any illumination, it will be exterior illumination, 9 10 external illumination. In particular, that's a sign at 11 location No. 8. That's one. 12 And the second condition is that the proponent 13 will submit the graphic documentation of what the sign at location 6 is to the ISD Office for our file. 14 15 On a voice vote, please? 16 Virginia? 17 VIRGINIA KEESLER: Virginia Keesler in favor. 18 JIM MONTEVERDE: Thank you. Wendy? WENDY LEISERSON: I'm not in favor. 19 20 JIM MONTEVERDE: Thank you. Daniel? 21 DANIEL HIDALGO: Daniel Hidalgo in favor. 22 JIM MONTEVERDE: Steven?

```
1
               STEVEN NG: In favor.
               JIM MONTEVERDE: And Jim Monteverde in favor.
2
 3
               [FOUR vote YES, ONE vote NO]
               JIM MONTEVERDE: That's four in favor. The relief
 4
 5
     is granted. Thank you.
 6
               KEVIN GAUGHAN: Thank you, Mr. Chair, and members
7
    of the Board. Have a good night.
8
               DANNY FRIAS: Thank you.
9
               YAS PARMAR:
                            Thank you.
10
               JIM MONTEVERDE: All right. Board members, that
11
     concludes tonight's business, and I think on August is a
12
    holiday, right?
13
               So we're not back until September?
14
               STEPHEN NATOLA: Yep.
15
               JIM MONTEVERDE: Do we have a date for September?
16
               STEPHEN NATOLA: September 11.
17
               JIM MONTEVERDE: Really? We have a hearing on
18
     September 11? Okay.
19
               September 11 we will be -- will be our next
20
    hearing, and we'll see you all then. So enjoy the month of
21
    August.
22
              WENDY LEISERSON: Happy summer.
```

```
COLLECTIVE: Thank you. Goodnight.
 1
 2
               JIM MONTEVERDE: Bye-bye.
 3
               STEVEN NG: Bye-bye.
 4
      [7:45 p.m. End of Proceedings]
 5
 6
 7
 8
 9
10
11
12
13
14
15
16
17
18
19
20
21
22
```

1	CERTIFICATE
2	Commonwealth of Massachusetts
3	Middlesex, ss.
4	I, Lynne Blaszak, Notary Public in and for the
5	Commonwealth of Massachusetts, do hereby certify that the
6	witness whose deposition is hereinbefore set forth, was
7	duly sworn by me and that such deposition is a true record,
8	to the best of my ability, of the testimony given by the
9	witness.
10	I further certify that I am neither related to nor
11	employed by any of the parties in or counsel to this
12	action, nor am I financially interested in the outcome of
13	this action.
14	In witness whereof, I have hereunto set my hand this
15	18th day of August 2025.
16	Le m Blevel
17	Lynne M. Blaszak
18	Notary Public
19	My commission expires:
20	September 28, 2029
21	,
22	LYNNE M. BLASZAK Notary Public COMMONWEALTH OF MASSACHUSETTS
23	My Commission Expires September 28, 2029
24	
25	

A	84:3	70:6	62:4 69:9 71:3	August 87:11,21
A10 56:5 58:4	agree 43:7 47:1	anticipated 9:9	71:9	89:13
64:2,19 67:11	80:5 83:4	Anyway 23:21	approximately	Authority 38:16
68:14 82:3	agreed 23:17	41:4	7:12 8:19,21	authorize 16:18
ability 11:2 89:7	agreeing 37:22	Apologies 17:22	18:2 28:5	authorized 3:12
able 8:7,12,16	agreement 22:5	apologize 44:7	Architects 6:22	available 83:9
12:1 13:4	38:17	50:14 63:11	area 8:13 10:3	Ave 21:22 28:10
36:21 40:14	ahead 7:2 14:16	Appeal 1:1 3:9	10:18 11:5,16	29:15 30:5
46:4,12 76:6	17:21 21:20	3:13 19:21	12:18,22 27:21	33:5 36:20
79:3 80:2	23:18 34:1	38:6	28:6,9,21	40:1 51:16,21
accept 16:16	51:1,5 73:19	appear 22:8	29:19 32:11	52:12 73:21
acceptable	Alewife 2:5 27:7	27:19	36:4 39:21	75:11
14:22	27:13 28:5,10	appearance	52:19 56:22	Avenue 1:5 2:6
access 28:11	28:20 32:22	12:5	60:4 61:17	50:19 80:15
32:21 51:19	33:3,10 36:19	appears 63:22	62:3 63:5	avoid 12:11
53:3 65:20	45:4,10,12,17	applicants 3:19	69:19 75:16	15:10,10
69:15 80:20	48:2 51:19	application 5:22	82:3,4,17 84:2	
accomplish	52:18 53:2,3	25:1 27:9	areas 52:5	B
69:18	65:13,20 70:13	28:22 30:14	argue 16:12	b 56:21 69:17
achieve 10:8	80:19 85:21	31:8 38:8 48:6	71:12	76:2,18
acrylic 13:21	allay 42:8	56:3 57:10,12	argument 36:14	B2 53:13 68:11
action 89:9,11	allow 27:20	57:14 58:21	45:20 59:9	82:2
activate 12:21	58:20 61:14,16	59:3,16 60:15	85:14	B2a 55:5,10
Acts 3:10	62:3	60:20 63:3,22	Article 27:22	56:21
actual 8:9 12:3	allowed 6:6 8:14	64:3 66:7 69:4	asked 43:6	B2c 54:12 81:19
add 14:17 24:1	8:16 11:5,6	74:1 77:21	57:11 61:20	81:22
added 75:18	16:2 61:22	82:7 86:5	asking 4:5 38:15	back 7:5 13:8
additional 16:9	62:19	applications	63:10 65:3	19:6 23:19
Additionally	allowing 22:11	64:8	75:5 77:8	29:15 40:1
10:1	30:2	appreciate	asks 21:8	41:11 42:2
address 20:22	allows 32:15	75:13 76:15	aspects 10:14	53:10 62:11
39:14 40:21	59:20	appreciated	associated 69:14	66:2,3,8 71:7
73:11	amendment	22:2 76:20	assume 37:8	74:3,22 75:5 83:20 87:13
addressed 66:6	76:5	approach 22:12	assuming 37:10	background
adequately	amenities 12:6	approaching	72:8	35:3
64:22	28:8 52:13	19:11	atrium 9:11,22	bajillion 77:11
adopted 3:10	ample 30:2	appropriate 9:3	attached 62:21	base 13:6
advertising	anchor 6:14	10:21 22:9	attendance 4:6	based 8:9 29:1
15:21 23:12	7:10,17 9:7	29:3 30:12	attention 70:8	46:19 48:15
aesthetic 11:11	10:20 16:1	45:10,13,21 46:18 72:7	76:21	63:2 66:17
12:9	21:11 24:9 25:10	80:17	attorney 5:12	74:11 78:14
aesthetics 12:6	anchored 24:5		6:12 27:17,18 56:1	basically 38:15
affirmative 49:3	Ann 41:6,7,7	appropriateness 40:15	attractive 82:20	52:14
Agenda 6:17	75:9,10,10	approve 78:19	attractive 82:20	basis 21:8 39:21
aggregate 61:17	answered 37:1	79:2,5	79:13	64:16
61:21 63:9,20	Anthony 27:16	approved 3:11	audible 4:6	behalf 5:13 6:12
65:4 74:12,16	anticipate 7:18	60:13 61:3	audio 3:14	6:21 15:1
74:18 79:6	anticipate /.10	00.13 01.3	audio J.17	
	l		l	l

				1490 31
believe 20:6	bottom 20:17	81:10	50:6,18 63:1	51:14 52:14
29:2 56:3,4,5	35:1 39:9	Caamano 5:11	77:20 85:16	53:6 74:19,19
64:2 69:7,8,10	54:11,22 55:11	5:12,15 6:1,5,9	cases 5:7	75:1,5 78:20
72:6 78:3	68:4 73:6	6:11 13:13	catastrophic	80:14
best 89:6	Boulevard	14:3,9,21	74:22	clearer 29:10
Beth 6:22 14:9	18:21	25:22	caution 22:6,10	47:9
20:7,8,12 26:4	braking 30:5	cable 3:15	caveat 25:9	clearly 30:3
better 40:6,12	branding 22:8	café 52:13	Center 28:21	41:21 76:3
42:3 44:15	22:12 30:2	call 3:21 36:19	33:3,10 45:10	click 20:17 39:9
68:9 83:10	briefly 9:1	44:6	53:2	73:6
Betty 21:3	bring 13:5,17	calling 5:9 20:19	Central 19:14	close 23:4 44:3
beyond 72:22	bringing 12:16	21:17 27:8	certain 14:12	77:17
big 23:15 59:8	broadcast 3:15	38:21 39:10,18	certainly 7:18	closed 15:6
70:22 71:8	Brook 65:13	42:20 44:2	9:7 11:20 63:4	closer 19:5
bigger 41:18	brown 35:4 72:5	73:1,7 77:3,14	79:10	clutter 11:18
57:7 68:8	build-out 37:9	77:16	CERTIFICA	12:7,12 76:1,4
bike 70:10	building 8:7	Cambridge 1:2	89:1	code 11:6 63:7
billboards 43:14	9:20 10:15	1:6 3:8,13,16	certify 89:5,8	COLLECTIVE
bit 9:18 19:5	11:13,20 20:2	9:2 10:2 21:6,6	cetera 34:18	88:1
31:13 38:1	23:7 24:3 52:3	21:22 27:22	56:16 78:10	color 34:10,17
41:10,21 42:13	52:17,18,20	38:15 72:20	Chair 1:7,7 3:9	34:17 46:6
47:9	55:15 67:11	73:21	6:10 24:13,20	colors 34:5
black 34:14	68:21,22 69:3	Cambridgeside	47:19 48:3	41:16
black-colored	69:19 76:7	2:4 5:8 6:15	85:12,17 86:2	Columbus 75:11
34:21	78:4	7:9,12,22 8:5	87:6	come 18:22 74:3
Blaszak 89:4	buildings 10:2	9:10,12 11:14	Chairman 27:11	74:22 75:5
Board 1:1 3:8	10:17 11:16	12:10,12,16,18	83:16	83:20
3:13,19 4:5	12:10 28:7	13:3 14:11	challenge 29:20	comes 22:10
6:10 7:6 13:8	33:7 37:10	16:15 18:16,22	45:4 80:11	23:19
13:10 15:16,18	43:15 69:2,12	21:8,12 23:14	chance 66:21	comfortable
17:16,17,20	69:13,14 75:17	24:18	change 23:9,9	23:13 24:8
19:18,20,21,22	76:11,12	CambridgeSi	Channel 3:15	46:3,19 47:11
23:5,22 25:6	bulk 64:4	10:1	Chapter 3:10	47:13,14 78:11
27:12 28:16	burden 80:1	campus 27:14	characteristic	78:15,21 79:10
32:18 33:19	business 87:11	27:20 28:21	68:19	coming 18:11
35:9 36:22	Bye-bye 88:2,3	36:19 50:8	chosen 19:6	19:7,9 32:22
38:4,6,7,8	BZA 4:3 5:7	52:11 53:8	church 50:19	33:2,12 36:8
40:13 43:18	20:1 38:9	69:7 71:3	Churchill 21:22	42:1,3,4 65:21
44:4 45:19	50:18 72:4	campuswide	73:21	80:15
46:22 47:5	BZA-1169571	46:9	circumstance	comment 4:1,2
48:11 58:13,16	2:4	canal 9:13 14:8	18:13	19:18 20:15
63:22 65:9	BZA-1170612	caps 27:22	city 1:2,10 3:12	23:6 30:14,15
70:1,2,4 71:21	2:6	capture 36:8	12:5 41:2	38:9 39:7
72:2,20 77:12	BZA-1170616	Carol 22:6	city's 4:3 12:5	64:13 71:22
77:18 80:11	2:5 27:6	cars 33:2,4	clarify 19:8	72:4 73:4
81:2 83:5,18		35:20	60:15	78:17 85:11
87:7,10	C	case 2:3 5:6,7	clear 30:11	commentary
Boston 56:2	C 3:1 76:18	6:22 23:1 27:6	35:18 42:4	17:19 20:14
DUSTOII 50.2		0.22 23.1 27.0	33.10 72.7	17.17 20.17
1	1	I	I	I

23:17 66:6	condition 14:17	contractor	curious 41:10	denier 85:3
	23:16 24:17	27:16 65:16		dense 10:17
commenting			currently 7:11	
44:6	25:3,3,9 47:22	conversation	52:5	deny 84:10,18
comments 15:18	48:8 85:20	38:22	cursor 31:20	85:2
17:1,17,18,20	86:12	converted 67:20	cursory 42:13	denying 23:16
44:17,19 83:19	conditions 10:13	convinced 23:18	customer 13:6	describe 32:8
commercial	11:10 29:2	cooperation	D	34:2
38:16	77:20 78:16	76:14		describing
commission	86:7	corner 34:16	D 2:1 3:1	63:10,12 67:2
89:17	configuration	35:2,20 41:9	daily 21:8	description
Commonwealth	24:3	41:12	Daniel 1:8 3:5	53:22 78:2,8,8
89:2,5	confined 11:10	correct 5:22 6:1	4:13,14 5:4	81:9 82:9
community	confirm 20:7	6:5 14:8 18:16	25:14,15,15	design 7:1 8:12
15:12 62:20	21:1 39:15	18:19 19:2,12	27:4 47:1	13:12 34:3,8
community's	73:12 81:3	19:15 20:11,13	48:19,20,20	35:5 41:14
46:14	conform 48:1	31:8 32:2,15	50:4 83:6,14	44:18 75:14
commuters 52:7	conforms 24:17	35:21 36:4	83:18 84:9,11	82:13,20 84:12
compared 7:15	47:22 85:20	53:12 54:11,13	84:16,19,22	85:22
complaints	confused 37:7	55:16 57:11,17	86:20,21,21	designation 58:3
15:10	38:13 56:21	59:3 60:19,21	Danny 22:18,19	designed 11:4
complement	confusing 62:10	61:2,6,7 62:8	27:11,12 28:15	12:11 30:11
12:9	confusion 30:5	62:14,16 63:8	30:7,19 31:3	52:5 53:5
complex 43:11	52:9 70:6	65:21 66:9	31:19 32:1	67:18
65:11	connect 33:9	69:6,8,19	50:7,11,11,12	desirability
compliance 8:8	connects 9:12	70:10 72:9,10	50:14,17,21	16:13
complied 62:22	consider 75:5,22	correctly 42:17	51:3,5 54:2,4	desire 10:9
comply 6:5 8:13	76:5	53:14 59:1	54:22 55:3,11	despite 82:12
11:4 59:12	considerable	correspondence	58:15,19 61:11	destination
60:16 61:4	29:15	19:19 38:5	63:21 87:8	52:21
63:5	considerations	39:3 71:21	dark 34:12	detail 28:17
complying	53:6	counsel 16:5	date 85:22 86:1	52:20 76:21
82:16	considering	22:6 89:9	87:15	detailed 28:22
	30:7	count 74:6	dated 19:21	details 28:13
compound 29:18	consistency	couple 15:17	24:19,20 38:7	detriment 11:3
comprehensive	80:20 82:14	29:13 41:9	38:10 48:2,3	development
27:20	consistent 11:13	59:19 76:17	72:2 86:1	6:21 15:2 28:7
		Court 3:11	day 41:9 89:13	30:13 37:16
computer 21:5	constraints 8:15		decide 46:17	
concept 10:17	containing	covered 85:15	decided 38:8	41:19 45:2,9
80:6	68:21	create 12:20	72:3	51:18 62:13,21
conceptually	context 28:4	creates 29:20	decision 43:20	70:20 71:18
67:16	37:16	criteria 80:2	46:12	80:22
concern 84:9	continuance	critical 12:15	decisions 38:18	dice 85:7
concerned 40:18	43:19 46:20	28:20 52:8		dictated 8:6
concerns 16:22	continue 17:18	76:11	definitely 7:16	difference 63:16
42:8	43:8 46:12	crossed 66:6	21:10,11,15	different 23:20
concludes 87:11	83:19 84:6	crucial 51:13	demand 9:9	34:4,4 50:19
concrete 34:20	continuing	53:2	demarking	50:22 56:8
concur 42:12	44:14	curiosity 40:4	71:17	57:1 60:17
L				

79:7,8,8	82:15	efficient 12:20	entrances 53:1	53:13 70:5
difficult 29:18	dollars 43:4	51:13	80:22	84:2
79:15	77:11	eight 51:11 53:4	entries 37:11	explaining 82:9
difficulty 47:12	door 18:16 66:3	53:18 60:1,8	entry 57:15	explanation
digesting 37:4	66:8 71:7,7	61:15 63:17	entryway 8:2,18	38:2 57:4
dimension 59:2	doors 15:3	72:13 74:5,6,7	10:16 45:5	83:22
64:5	double 59:1,2	78:13,13 84:1	entryways 71:17	exterior 9:16,19
Dimensional	double-faced	either 23:15,16	environment	10:15 15:3
24:22 48:5	31:8	39:4 63:4,5	10:5 40:10	16:7 86:9
63:14 86:4	Doug 72:5	electronically	especially 65:2	external 14:1
dimensions	drawing 13:15	78:6	74:3	86:10
64:19 74:18	34:14 48:1	elements 67:19	essential 51:12	externally 30:16
directing 70:19	54:13	elevated 10:20	estate 27:18	48:9 67:20
direction 29:8	drawings 24:17	elevation 14:6	et 34:18 56:16	72:9 77:22
directional 16:9	48:1 54:3	56:15,19 78:14	78:10	extra 42:17
directly 45:13	55:19 58:9	eleven 14:20	evaluate 44:16	extremely 79:15
52:9	78:12 85:20	Elkus 6:22	evening 3:7 6:19	
directs 52:11	drive 45:10 53:2	employed 89:9	7:8 21:4 25:5	$\frac{\mathbf{F}}{\mathbf{G}}$
disagree 83:3	70:13 71:15	employees 1:10	27:11 28:15	façade 7:22
discuss 51:1	drivers 19:7,9	69:1	51:9 55:22	12:13 18:8
83:21	29:21 30:2	enabling 69:1	evergreens	21:9
discussed 6:14	36:8 37:3	encompassing	35:19	face 13:22
8:12 12:8 47:7	driveway 65:19	28:6	everybody 74:4	faces 16:19
discussing 29:12	driveway's	encourage 64:7	75:1 77:7	facility 69:16
discussion 7:6	70:15	enforcement 9:5	example's 38:16	fact 16:4,5 56:18
13:8 17:16,21	driving 18:20	England 6:20	exceed 6:6 60:5	62:7 64:19 83:8
23:5,20,21	71:13	15:2	61:22	failed 59:11
38:18 44:4,22	drone 30:17,22	enhance 29:3	exceedance 8:17	fails 65:3
46:22 47:5,17	35:12	enhancing 12:4	11:7	fair 77:7,8,9
77:17 78:17,19	dropped 44:5	52:9	exceeding 62:2	familiar 7:14
80:8 83:5 85:9	E	enjoy 87:20	62:18 exceeds 27:21	9:10 41:9
disorientation 52:16	E 2:1 3:1,1	enlarge 13:21	28:2 60:10,11	far 19:6 41:11
distance 14:1	e-mail 72:5	ensures 52:7 enter 19:14	74:15	fault 64:20
29:17	earlier 44:6 48:9	enter 19.14 entering 33:4	exception 71:16	favor 25:8,13,15
distinct 23:15	75:12	entire 65:11	exception 71.10	25:17,18,20
distinction 24:9	easier 47:10	entire os.11 entirety 18:7	63:14 81:15	44:14 47:3
distinguishing	easily 36:21 52:7	entitled 24:18	excited 13:2	48:13,15,20,22
68:19	52:20 64:8	48:2 85:21	15:19	49:1 81:1
document 62:21	East 10:2 21:6	entity 69:17	existing 8:5,10	86:17,19,21
documentation	easy 69:15 71:13	entrance 9:16	8:15 10:14	87:1,2,4
13:11 45:15,20	echo 43:3	9:20,20 16:15	11:9,10,13,19	favorable 19:22
46:3,4 67:14	economic 12:15	23:14 28:20	11:21 12:9	43:16 83:14
79:2 81:3 83:7	16:13	29:14,21 30:3	70:12	features 75:18
83:8 84:13	edge 75:20	30:8 35:13	exists 10:5 11:15	feel 37:2 46:12
86:13	effective 12:20	45:9,11,22	expectation 18:9	47:8,10 64:22
documents 37:2	53:6	51:18 65:19	expires 89:17	75:20 78:10
doing 78:22	effectively 9:12	71:17	explain 51:2	83:10
9			1	
	I	I	I	I

feeling 83:14	floors 7:13	40:4	go 7:2 13:18,19	gross 28:6
feels 45:19 79:22	focus 28:9	functions 37:9	14:16 17:21	group 72:13
feet 7:12 18:2	follow 56:5,19	37:13	19:11,19 21:20	guess 14:4 32:19
28:1,3,6,22	80:6	further 23:7	23:18 29:7,8	34:15 45:11
29:15 30:1	following 25:3	24:21 25:2	33:1 34:1	46:13 71:2
32:14 59:2	48:8 86:7	29:19 48:4,7	35:11,16 42:2	81:1 83:6
60:5,8,11	foot 9:9 12:16	86:3,6 89:8	46:19 50:22	84:12,13
61:16,20 62:3	footage 9:8,19	future 52:19	51:5 53:10	guests 22:21
62:8,15 67:12	81:21	64:7	54:8 56:22	guidance 51:14
74:15 75:22	forces 79:16	fuzzy 42:10,15	62:11 65:9	guide 52:15,15
81:16 82:3,3	form 24:22	1uzzy 42.10,13	66:22 70:19	guide 52.15,15 guys 65:22
84:4	31:12,17,19	G	71:21 72:1	guys 05.22 gymnasium
fellow 70:4	48:5 59:16	$\overline{\mathbf{G}}$ 3:1	73:19 84:18	52:13
felt 82:9	65:1 86:4	Galleria 21:9,12	85:13	32.13
Fernando 1:8	format 71:9	Galluccio 27:17	going 5:21 7:2	<u> </u>
field 70:17	forward 19:22	garage 32:22	9:1 15:2 18:10	half 82:19
figure 32:20	38:9 46:19	70:14	18:15 23:9	hand 20:18,20
		gardens 76:19		28:12,14 39:10
figured 78:11 figures 35:12	72:4 84:14 found 32:1	Gaughan 27:17	28:17 41:11 42:1 43:6 50:7	39:11 73:7,8
file 19:19 20:15		55:22 56:1,13	70:4 74:22,22	89:12
34:14 38:5	four 87:3,4 fourth 21:6	56:17 57:2	76:18 79:4	hang 31:4
53:13 71:22		59:4 61:12		happy 58:19
	frankly 59:6	62:5,9,14,16	83:12 85:1,13	59:6 62:11
72:1,3 78:7	free- 67:16	63:3,16 64:12	good 3:7 9:18	84:16 87:22
81:4,13 86:14	freestanding	65:6,15 67:7,9	11:3 15:21	hard 42:10
Finally 12:1	28:1 47:21	83:16 85:12,12	21:4 24:11	hardily 21:7
30:7	61:15,17 62:3	87:6	25:11 27:11	hardship 9:6
financially	67:12 72:6	general 1:3 3:11	28:15 37:5	10:8 79:6,11
89:10	85:19	22:6 30:5	43:20 47:8	79:14 80:3
find 4:2 16:10	frequently 40:1	69:11 78:18	51:9 55:22	82:10,21 85:14
43:14 74:6	Fresh 36:8	generally 4:4	76:14 87:7	harmonious
finding 16:8	Frias 22:18,19	62:19	Goodnight 88:1	11:15
37:18	27:11,12 30:19	generation 21:6	Goulston 5:12	hazardous 30:6
findings 7:4 9:2	31:3,19 32:1	Gensler 24:19	6:11 56:1	head 23:8
14:18	50:7,11,11,14	genuinely 29:1	Governor 3:12	heading 43:11
fine 14:5 15:9,9	50:17,21 51:3	getting 38:1	grand 30:12	heads 77:12
37:1,17 46:1	51:5 54:4,22	69:18,19 76:11	grant 9:2 11:2	Health 38:16
84:12,17	55:3,11 58:15	giant 37:9,13	12:1 24:13	hear 17:16 21:1
fingers 66:5	58:19 61:11	gigantic 43:14	40:15 44:12	21:19 39:15
first 5:6,7 7:13	87:8	gigantic 43:14 give 4:1 5:16,19	47:19 85:17	44:9 73:12,16
9:5 21:9 23:6	friendly 76:5	19:6 64:4	granted 25:2,21	73:18
28:19 29:13	front 17:22	85:21	48:7 49:4	heard 15:20
51:22 55:6,11	46:11 64:1		60:16 86:6	59:1
five 25:20 49:3	66:18 71:6	given 10:21	87:5	
51:22 52:4	72:16	11:17,19 24:2	graphic 35:1	hearing 1:3
53:17	full 37:8 61:18	24:5 37:16	46:16 86:13	28:10 47:13
flip 20:3	64:3,4,4,5	41:19 59:7	graphics 53:13	60:17 63:2
floor 18:8 23:8	full-size 41:15	gives 54:10	gray 34:19 35:3	72:1 82:12
28:6	function 12:15	glass 14:2	green 58:4 70:9	87:17,20
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

	 	 	 .	
Heather 43:1,1	huge 43:10	9:21 16:8	internal 14:1,3	14:17,22 15:5
44:1 77:5,5	Hurley 43:2	40:19	14:10,19 25:4	15:7,13,15
heck 67:2 77:8	77:6	importantly	internally 20:5	17:4,6,8,10,13
height 6:4,6 8:8	hurt 77:12	12:14	20:10,12 48:10	17:15 19:17
8:16,19,20		imposed 14:13	67:18,21 72:6	20:14 21:17,20
11:7 24:15		inadequate 74:3	72:12 77:22	22:17 23:3
78:10	icon 20:17 39:9	include 62:4	86:8	24:4,7,11
Hello 22:19 43:1	73:6	included 12:3	interrupted	25:11,14,16,18
77:5	idea 69:11	40:22 67:14	85:8	25:18,20 26:2
help 12:20 13:5	identification	78:12	intersection	27:3,6 29:7
36:15 38:14,19	10:15 29:4	includes 28:7	45:8	31:7,10,20
41:17 57:5	51:17 52:3,17	incomplete 80:9	introduce 13:4	32:2,4,7,10,14
65:10 67:3	53:6 55:16	incorporate	50:16	32:17 33:16,18
helped 65:16	67:11	24:21 48:4	introduction	33:21 34:1,7
helpful 38:2	identified 59:5	86:3	51:6	34:10,13 35:1
40:21 80:10	identifier 30:12	incorporating	inward-facing	35:6,8 36:3,5
helping 37:3	71:4	25:3 48:8 86:7	9:15	37:6,8,21 38:2
52:1	identify 6:14,18	increased 30:1	IQHQ 27:13	38:3 39:2 41:5
helps 30:4 52:14	7:10,20 9:21	incredibly 29:18	28:17 56:1	42:20 44:1,8
52:14,15	10:19 13:5	indicator 78:4	ISD 78:6 86:14	44:21 46:2
hereunto 89:12	30:3 52:1,7	individual 40:22	issue 50:22	47:4,12,16
hi 5:11,14 39:20	62:18 65:3	53:7 64:1	59:19	48:14,18,21
41:7 75:10	67:17 68:20	information	issues 22:3	49:1,1,3 50:3,6
Hidalgo 1:8 3:5	identifying	34:15 38:15	80:21	50:9,12,15,18
4:13,14 5:4	63:13	40:7 43:9,20	it'll 23:20	50:22 51:4,8
25:15,15 27:4	illuminate 38:14	46:11,13,16,17		53:10,17,20
47:1 48:20,20	illuminated	46:20 47:2	J	54:6,8,10,15
50:4 83:6	13:12 14:4	52:8 64:18	James 21:18,19	54:18 55:7,9
84:11,16,19,22	20:5,10,13	66:18 80:18	21:21,21 22:17	55:12,15,20
86:21,21	30:16 48:10,10	initialed 24:19	39:19,20 41:5	56:11,14,18
highlighted	67:19,20,21	48:3 86:1	73:15,16,17,18	57:3,8,10,14
29:12	72:7,9,12	initially 23:17	73:20,20 74:10	57:17,19 58:3
Hoffman 43:1,1	77:22 78:1	input 46:15	75:7	58:7,11,13,18
77:5,5	86:8	inside 10:16	January 48:3	59:13,15,18
hold 17:10 38:19	illumination	installed 52:5	Jay 38:12 39:3	60:1,3,7,12,19
50:12,13 76:10	8:14 11:5	instances 11:8	72:19	60:21 61:2,6,8
holding 34:20	13:22 14:3,11	instructions 4:1	Jefferson 39:21	62:6 65:8 66:3
holds 46:9	14:19 25:4	4:3	Jess 17:3	66:5,10,15,17
holiday 87:12	30:15 86:9,9	intended 7:9	Jessica 5:11,12	66:22 67:5,8
hope 22:14	86:10	68:20	5:15 6:1,5,9,11	68:2,6,8,12,17
42:16	illustration	intent 12:3	13:13 14:3,9	69:3,20,22
hopeful 13:3	67:13 68:1,10	interest 17:17	14:21 25:22	71:2,6,20
hopefully 13:5	image 7:21 74:5	17:18 40:18	42:21,22	72:11,15,18
hours 14:5	immediate	interested 89:10	Jim 1:7 3:4,7,9	73:19 74:9
15:11	11:16	interests 12:5	4:15,16,16 5:3	75:7 77:3,14
houses 45:14	immediately	interior 9:11,22	5:6,11,14,21	77:16 79:15,20
76:8	10:3	interior-facing	6:3,7 13:9,14	80:7 81:5,7,12
housing 14:7	important 7:20	10:14	13:17,20 14:15	82:6 83:2,4,12
	1			-2.0 00.2, 1,12
	1	<u> </u>	I	

83:17 84:8,15	62:19 66:2	layered 35:4	72:18	45:11 55:9
84:17,21 85:4	70:13,16,18,19	layout 64:3	lettering 46:6	56:20 60:17
85:6,16 86:18	70:19	lead 30:6	letters 13:21	66:12 72:8
86:20,22 87:2	know 7:10 9:10	leaning 84:6,7	40:20	75:3 77:21
87:2,4,10,15	14:6,10 15:10	lease 38:16	level 16:19,20	78:3 81:10
87:17 88:2	15:11,18 16:4	leaves 83:13	levels 16:20	82:22 86:11,14
Jim's 47:2 48:15	19:4 23:9,14	84:6	life 41:14	locations 54:15
job 43:7,18	33:1,3 34:10	left 8:3,20 21:11	light 12:7	56:16 57:1
John 42:21,22	35:12 36:13,16	32:21 55:11	lighting 14:13	71:10 78:13
joining 6:20	37:15 38:13,17	65:21 70:19	14:14	79:7 84:1
27:15	40:17 41:1,16	left-hand 31:12	lights 14:5	locked 15:3
Josslyn 42:21,22	42:4,8 43:11	31:18 35:19	limited 8:9	locus 65:12
judged 74:16	43:12,20 45:17	legal 79:1,11,13	limits 27:21	Lombardi 38:10
judgment 40:14	45:20 56:9	80:6	line 10:4	long 39:22 56:10
July 1:3 3:8	63:21 64:20	legalistic 85:2	lines 11:21 18:6	look 22:11 37:2
19:21 38:7,10	69:16 71:2,13	Leiserson 1:9	linked 27:19	40:8 53:21
38:12 72:2,5	71:14 74:19,21	3:6 4:11,12 5:5	list 75:3	54:18 57:4
jump 17:19 31:2	75:2,4,19 76:9	15:17 18:14	listed 59:9	58:14 78:9,15
jumping 6:17	76:10,13,19	19:1,8,16 20:4	listing 68:21	looked 42:19
17:22	79:13 80:16,18	24:8 25:8 27:5	78:4 83:22	looking 31:16
junction 53:2	81:5,13 83:8,8	31:15 35:10	literal 9:5	34:5,13 35:10
jurisdiction	83:9	36:1,4,7,12,22	little 29:6,9	35:16 43:15
74:17		37:19 44:5,9	31:13 34:3	46:3 51:4
	L	48:15 50:5	35:20 37:7	54:20 57:3
K	lab 28:8	58:12,22 59:5	38:1,13 41:10	59:15 60:1
keep 13:21	lack 83:7 84:13	59:14,17,22	41:20 42:13	67:14 69:17
30:22 42:1	laid 59:7	60:2,6,9,14,20	45:13 55:6	looks 35:14
Keesler 1:8 3:5	land 18:21 19:4	60:22 61:3,7,9	62:10	54:13 56:7
4:9,10 5:4 24:1	19:9,10,10	62:1,7,12,15	live 39:22 40:17	58:3 66:11
24:5 25:13,13	27:17 36:4	62:17 63:8	41:1,7 75:10	76:9
27:4 33:20,22	landscape 40:11	64:7,17 65:7	76:3	lot 19:12 40:12
34:2 35:7 37:7	52:5,19 65:11	66:19 70:2,21	lived 39:21	42:9 52:4,6,7
	language 12:3	71:11 78:18	load 5:17	53:14 54:12
48:13 50:4	16:3	79:18 80:5	locate 29:21	56:19 61:19
84:7 86:17,17	large 7:15 8:5	81:15,18,21	located 8:4	70:13 76:2,2,4
kept 3:22	29:19 52:11	82:5,11 83:3	10:16 11:19	lots 52:1 62:10
Kevin 27:17	68:19 70:7	85:1,5 86:19	18:6 28:11,20	67:18 69:13
55:22,22 56:13	80:16	87:22	36:10,13 37:12	75:17,19 76:3
56:17 57:2	larger 52:7	Lemke 6:20	42:17 52:18	76:17 80:16
59:4 61:12	54:13 65:10	15:1,1,6 17:2,2	53:1 69:2,17	lower 10:8 35:2
62:5,9,14,16	67:16 68:10,18	17:5,7,9,12,14	70:6	Lynne 38:10
63:3,16 64:12	71:14 74:18	17:22 18:20	locates 65:12	89:4
65:6,15 67:7,9	80:19 81:18	19:3,14 20:6	location 8:6,9	<u> </u>
83:16 85:12,12	last-minute 30:4	20:10 26:3	9:21 10:1 18:6	
87:6	52:8	length 64:5	18:19 23:12	magnitude
kind 14:7 22:9	late 15:11	let's 17:16 83:17	29:14 31:1,13	30:13 40:6
23:8,18 36:6	Laughter 48:16	letter 19:20 38:6	32:4 37:17	main 8:1 28:20
44:15 45:12,17	law 72:21	38:10,12 72:2	39:22 40:4,7	29:14 53:1

	_	_	_	
majority 9:15	84:13	missing 54:1	54:18 55:7,9	22:7 27:12
16:6	means 58:11	64:19 80:18	55:12,15,20	28:16 39:14
making 7:19	meant 36:8 63:8	mixed-use 28:7	56:11,14,18	50:11 67:10
9:20 24:9	meet 7:5 8:16	Mm-hm 81:11	57:3,8,10,14	73:11
42:10 43:17	35:13 79:19	mobility 52:10	57:17,19 58:3	names 23:11
75:15	meeting 1:4 3:8	53:7	58:7,11,13,18	narrative 65:1,3
mall 7:14,16,19	3:14 75:17	mockup 41:15	59:13,15,18	Natola 1:11 4:7
7:20 8:1 9:11	meetings 3:13	44:15 46:14	60:1,3,7,12,19	4:9,11,13,15
9:13,14,19	4:3	mode 37:9 69:11	60:21 61:2,6,8	6:8 13:19 21:3
10:14 16:5,8	meets 76:12	modest 11:17	62:6 65:8 66:3	21:18 22:18
16:10 19:2,11	member 36:22	12:11	66:5,10,15,17	23:1 39:1,19
21:13	40:13	modestly 27:21	66:22 67:5,8	41:6 42:21
management	members 3:4,19	moment 5:17	68:2,6,8,12,17	73:15,17 75:9
21:13	3:19,22 4:5,6	61:13 66:12	69:3,20,22	77:4,15 87:14
Manager 28:16	5:3 6:10,18	83:14	71:2,6,20	87:16
Manfredi 6:22	13:10 15:15	Monteverde 1:7	72:11,15,18	nature 75:14
Manger 27:13	17:17,20 19:17	3:4,7,9 4:15,16	73:19 74:9	navigate 52:21
manual 30:4	20:16 23:5,21	4:16 5:3,6,11	75:7 77:3,14	navigation 10:9
manuals 52:9	25:6 27:3,12	5:14,21 6:3,7	77:16 79:15,20	12:21 36:14
Marie 21:4,5	28:16 32:17	6:10 13:9,14	80:7 81:7,12	navigational
22:1	33:18 35:8	13:17,20 14:15	82:6 83:2,4,12	18:15
Massachusetts	38:4 39:8 44:4	14:17,22 15:5	83:17 84:8,15	near 31:18
1:5,6 3:11 89:2	44:10,15,17,22	15:7,13,15	84:17,21 85:4	51:18,19 70:10
89:5	46:22 47:5	17:4,6,8,10,13	85:6,16 86:18	nearby 45:14
massive 51:18	48:11 50:3	17:15 19:17	86:20,22 87:2	necessarily 40:3
Master 80:12	64:8,21 65:8	20:14 21:17,20	87:2,4,10,15	necessary 10:19
material 53:11	66:20 69:22	22:17 23:3	87:17 88:2	21:15 46:15
53:12	70:2,4 71:20	24:4,7,11	month 87:20	necessity 82:19
materials 56:3,8	73:5 77:12,18	25:11,14,16,18	monument	NED 17:2
56:9 59:6	79:3,5 82:18	25:18,20 26:2	67:12,17	need 10:15
63:22 64:3	83:5 87:6,10	27:3,6 29:7	motion 23:22	14:12 19:5
83:10	members' 77:12	31:7,10,20	24:12,13 47:6	33:3 43:11
matter 41:3 73:2	mentioned 7:8	32:2,4,7,10,14	47:17,18,19	45:19 46:12,13
74:13,14	9:6 11:4 30:7	32:17 33:16,18	85:7,17,17	46:17 66:17
matters 22:15	48:9 80:13	33:21 34:1,7	mounting 14:1	70:21 71:7,14
matured 29:19	merit 23:16	34:10,13 35:1	moving 37:1	75:21
maximum 6:6	merits 21:10	35:6,8 36:3,5	71:15 84:14	needed 16:10,14
8:16 61:22	meticulously	37:6,8,21 38:3	multibajillions	29:1 59:10
MBTA 52:12	53:5	39:2 41:5	43:4	needing 79:12
McDonald 41:6	middle 13:20	42:20 44:1,8	mute 3:22 20:20	needs 30:8 37:1
41:7,7 75:9,10	Middlesex 89:3	44:21 46:2	39:11 67:9	41:18 42:19
75:10	midst 85:9	47:4,12,16	73:8	43:7
mean 16:5,16	mind 10:7 57:20	48:14,18,21	mystery 57:20	neighborhood
18:15 21:9	66:13	49:1,1,3 50:3,6	N	15:19 16:13
40:9 45:15,16	mine 40:19	50:9,12,15,18	$\frac{1}{N}$ N 2:1 3:1	40:11 41:8,22
69:4 74:2,12	minor 8:17 11:8	50:22 51:4,8		75:11,18 76:4
79:17 80:12,14	minutes 4:4 21:2	53:10,17,20	name 3:9,20	76:15
81:3 84:11,12	39:16 73:13	54:6,8,10,15	6:11 20:22	neighboring

12:10	82:12	37:10 39:7	46:8 54:5	36:17 51:7,9
neither 71:8	objects 76:18	71:22 73:4	55:18 58:10,15	53:16,19 54:2
89:8	obstruct 29:20	opened 7:11	67:14 76:22	54:7,9,14,17
never 80:10	obstruction 10:4	operating 7:16	79:12,13	54:20 55:2,5,8
new 6:14,20	11:21	9:7 13:3	packet 57:3	55:10,14,17
7:10,18,20 9:7	obviously 61:21	operation 51:14	page 2:3 31:5,11	57:6,9,13,16
9:9 10:19	64:13	operationally	35:16,17 51:10	57:18 58:1,5,8
12:16 13:6	occupies 18:1	14:9	52:22 54:9	66:1,13,16
15:2 32:20	occupies 18.1	opinion 40:16	56:4,12,18	67:4 68:15
37:11,13	9:18	41:3 71:19	58:2 74:9	82:2 87:9
Ng 1:7 3:4 4:7,8	offer 85:13	opposed 40:3	pages 56:10	part 8:6 22:19
5:3 13:11,16	offering 18:4	64:14 65:2	painted 76:18	24:22 36:14
14:4 15:9,14	office 28:8 45:22	Opposition	panelist 65:16	48:5 62:13
25:17 27:3	56:2 78:7	72:20	65:18	78:7 86:4
32:19 33:6,8	86:14	order 40:13,14	panelists 22:21	participation
33:11,14 45:1	oh 5:16 14:16	40:15	22:22	3:12
48:22 50:3	31:4 37:22	Ordinance 12:2	paperwork 20:3	particular 10:22
57:22 58:6	44:8 50:14	12:4 16:3	paramount 53:5	14:6 37:11
65:19 66:2,4,9	okay 6:7,9 14:4	24:14 27:22	parcel 27:20	45:2 46:4
70:12 71:1,5	15:5,7 19:16	32:15 47:20	28:1 50:8	63:15 65:4
71:12 80:9	20:14 31:10	59:20 79:16	65:20	74:14 82:21,22
81:11,14 87:1	32:7,17 33:6	85:18	parcels 28:2	86:10
88:3	33:14 35:6	organization	61:11	particularly
night 14:20 87:7	36:1 44:21	69:12	park 2:5 9:13	7:19 9:20
normally 8:7	47:4,16,16	originally 67:18	27:7,13 28:5	22:13
North 21:22	50:22 51:8	Otis 21:5	39:22 45:17,22	parties 89:9
73:21	53:10 54:8	ought 40:12	48:2 52:18	partly 19:5 70:9
Nos 51:21	55:12 57:19	outcome 89:10	69:16 70:17	paths 70:10
Notary 89:4,16	65:5 66:5,10	outset 8:12	85:22	pause 5:20 6:18
note 18:1	68:17 69:20	outside 16:11	parking 18:17	PDF 31:6 35:11
notify 10:16	72:11,15,15,17	outward 16:19	19:12,13,15	35:14 56:4
nullifying 12:2	72:18 74:12	overall 53:7	39:1 52:1,4	PDFs 42:9
number 10:2,12	78:10 80:7	65:12 67:13	53:14 54:12	pedestrian
56:20 59:10	83:2,6,12 84:8	68:13	56:16,19 67:17	10:10 12:20
60:17 63:1,5,9	84:14,15 85:4	override 72:20	69:13,18 70:13	pedestrians
68:21 74:12	85:16 87:18	overview 7:3	75:17,19 76:1	18:18,20
75:3	old 34:19	owner 6:21	76:3,4,17	people 18:11,18
numbering	Olivia 1:10 5:16	15:21	80:16	37:18 40:17
69:12	on-campus	owner/develo	Parkway 45:4	42:1 43:3
numbers 37:15	52:12	27:13	65:13	45:12 52:11
52:8 56:22	once 43:13		Parmar 27:15	74:7 76:11
numeral 68:20	70:16 71:3	P	28:15 29:9	77:16 82:14
	one-quarter	P 3:1	30:20 31:5,9	perfectly 5:16
0	18:3	p.m 1:4 3:3 5:2	31:11,17,21	period 14:13
O 3:1	onerous 80:1	25:5 27:2 50:2	32:3,6,9,13,16	person 45:6
o'clock 14:20,20	ones 53:21	88:4	33:4,7,9,13,17	persuaded
15:3	open 14:12	package 28:1	34:8,12,19	16:16
object 66:19	19:18 20:15	42:7,13 45:16	35:3,22 36:11	petition 5:19
				-

63:12	65:9 86:15	prior 60:16	11:20	quite 22:1,3
petitioner 5:13	pm 15:6	probably 45:1	provide 28:4	37:3 76:22
6:12 16:6	point 19:2 21:14	problem 37:17	29:3 82:8	
petitioning	29:22 35:20	problematic	provided 53:11	R
16:21	36:9 47:10	80:5	60:4	R 3:1
petitions 22:20	79:1,11 85:2	problems 55:21	provides 30:1	raise 20:18,19
27:19 78:19	pointed 82:17	proceed 6:8	providing 51:14	39:10,11 73:7
pew 50:19	points 79:9 80:2	proceedings	public 3:20,22	73:8
phone 20:19	Pond 36:8	3:18 88:4 89:7	4:1,2 11:3	Ratay 1:10
39:10 73:7	Portal 58:17	professional	15:10 19:18	rational 80:15
photo 32:21	position 85:5	75:14	20:15,16 23:4	rationale 82:8
33:12	Post 56:1	professionally	28:8 29:3,16	reaction 23:6
pick 14:19	potentially	41:14	29:22 39:7,8	read 34:15 38:4
pickup 36:5	77:19	program 27:21	40:22 44:3,10	59:18 62:20
picture 31:16	precedent 24:10	28:2 65:17	44:16,18 51:12	64:8 83:13
32:1 35:18	predisposed	project 6:18	64:9,21 66:20	reading 39:3
pictures 30:17	43:16,17	20:1 27:12,15	69:10 71:22	82:6 84:5
31:1,4 34:4	predisposition	28:4,16,21	73:4,5 77:12	ready 23:22
pieces 80:3	44:12	35:13,21 36:16	77:17 79:3,4	47:6,17 78:18
pink 29:13	prepare 83:21	40:2 52:11,16	82:18 83:9	real 10:3 27:18
place 2:4 5:8	prepared 24:19	53:8	89:4,16	29:20 43:19
7:22 9:12 10:8	48:2 85:22	prominence	public's 79:5	really 10:7,15
12:12 18:22	present 4:8,10	30:9	pull 29:5	10:19 11:8,12
24:19 34:20	4:12,14,16	promoting 10:9	pulling 45:4,6	12:8,19,21
41:18 43:12	51:1	properly 83:11	purpose 12:2	13:2,5 18:17
44:13	presentation	property 6:21	44:13 68:22	23:16 40:12
placing 11:8	5:15,18 35:4	18:22 29:4	purposes 18:15	42:9 43:8
plan 29:6,10	40:13 47:9	30:8 43:5	52:2 79:8	46:15 64:18
55:1 56:22	59:7 75:6	51:17	Pursuant 3:10	67:22 72:19
65:12,12 80:12	78:12 80:10	proponent	put 5:18 65:16	74:21 75:5,13
80:14	presented 40:6	43:10 48:9	86:1	76:6,15 84:21
plan-by-plan	46:16 83:11	83:19,20 86:12	puts 80:18	87:17
64:16	preserving 12:4	proponent's		reason 16:12
planned 51:20	pressing 20:20	85:10	Q	77:11
53:5 69:7	20:20 39:11,12	proportionate	question 15:22	reasonable
Planning 19:20	73:8,9	30:9	20:4,9 37:1	21:15 22:9
19:22 38:7,8	pretty 21:9 42:9	propose 24:12	44:7,11 62:2	reasoning 24:10
72:2,20	54:2 55:18	46:9	70:3 74:11,11	reasons 29:13
plans 65:2	77:6	proposed 7:3,9	questions 7:1	30:21
plastered 23:11	preventing	7:22 8:1,2,4,19	13:10 15:15,17	recall 59:10
playing 70:17	52:16	8:20 12:19	17:15 19:17	63:13
please 6:16 7:7	previous 42:13	24:17,18 30:11	28:14 32:17	recalling 63:11
8:11,22 10:11	57:7,10 59:3	36:2 47:22	33:18 35:8	received 58:15
11:1,22 13:1	66:7 71:3	74:2 85:20	38:3 39:5 65:8	81:4
17:19 25:6	77:20	proposing 46:5	69:22 71:20	recommendat
29:5 30:18	previously	46:6 64:22	75:2 78:21	19:22
34:9 48:11	41:14	74:4	79:5	record 6:10
51:9 60:15	primarily 69:9	protrusion	quick 5:18 7:2	44:19 58:14

T				
81:13 89:6	requested 61:14	40:17 41:18	17:8,8,9,12,14	19:9 23:11
recorded 3:14	63:4,19	43:12 44:2,12	17:21,22 18:14	29:18 31:12,17
recovers 22:14	requesting	45:18 47:18	18:20 19:3,14	31:20 34:19
red 29:13	46:20 64:15	48:1,18 50:20	20:4,6,10 26:3	35:14,14 36:20
reduce 12:6 30:4	required 7:4 9:2	51:12 52:6	saw 74:5	36:21 38:19
76:1	64:15	55:13 58:4,12	saying 19:21	40:11 42:1,2,3
referred 40:21	requirement	58:17 59:14,22	20:22 38:7	46:7,7 51:21
regard 44:18	79:21	60:6,20 61:9	39:14 46:14	53:12,21 54:11
64:9 70:5	requirements	63:2 64:14	60:22 62:12	55:17 58:9
regarding 28:17	24:14,16 47:20	65:21 66:10,19	64:17,21 65:1	61:9 63:16
29:22 30:14	61:4 62:22	68:12,16 69:4	68:2 72:3,6	64:2 67:22
regular 39:21	63:14 79:19	69:18 70:16	73:11	68:10 71:6,7,9
reiterate 77:6	82:17,18 85:18	74:4 75:7 85:6	says 20:18 31:3	73:1 74:4 76:6
related 16:2	requires 70:7	87:10,12	39:10 54:11	76:9,22 79:3
89:8	resemble 67:5	right-hand	73:7	81:1 82:19
relation 40:10	resident 75:16	34:16 35:2	scale 10:20 29:4	83:19 84:3
46:8 65:11	residential	36:6	30:7 40:9,14	85:22 87:20
relationship	41:21 76:12	Rindge 40:1	41:17,19	seeing 15:20
17:3	residents 80:13	road 28:11	scratch 23:8	42:5 45:15
relative 17:20	resonates 44:11	31:18 32:21	screen 20:17	82:21
65:13	respect 7:17	33:1,10 35:13	36:6 39:9	seeking 6:13
relevant 38:17	8:18,19 9:5,8	51:19 53:3	51:21 58:20	27:10 32:11
relief 11:2 12:2	11:2,11 12:1,4	65:20 80:20	68:3 73:6	59:20
24:13 27:9	respond 30:15	roadway 37:11	screens 66:14	sense 9:15 24:3
32:10 47:19	responses 44:10	37:12	script 34:18	40:9 42:10
49:4 51:4	rest 42:7 46:8	role 22:15	scroll 29:6,9	46:21 78:4
59:20 63:6,9	restaurants	roll 3:21	30:17 31:3	sent 5:15 72:19
63:12,19 64:9	12:18	rolling 85:6	34:8 51:10	sentiment 47:2
64:14,15 65:4	result 7:18 8:14	Route 33:1 36:9	52:22 54:4,7	separate 9:16
85:17 87:4	9:14 10:5 11:8	70:14	55:3 56:7 58:1	50:8 61:11
remember 22:6	11:18 12:17	RSM 85:22	scrolling 30:22	62:9,10 74:17
remote 1:4 3:12	resulting 9:6	run 9:1	searching 82:7	74:18
4:3	retail 7:15 9:15		seating 12:18	September
rendering 40:9	15:4 18:3 20:2	S	second 5:19 7:13	87:13,15,16,18
repeat 20:8	28:8	S 3:1	8:2 10:4 16:17	87:19 89:18
31:15 55:7	retailers 12:17	Saccoccio 21:3,4	16:19 17:11	sequence 5:22
representation	returns 22:14	21:5 22:1	18:8 20:3 23:8	serve 15:12 79:8
48:16	review 64:22	safe 30:12 51:13	29:22 38:19	serves 12:14
represents	66:21	69:15	50:13 51:18	set 29:15 41:11
30:13	reviewed 38:8	safely 29:21	74:9 82:1	89:12
request 5:10	72:3	52:15	85:21 86:12	setting 24:10
20:1 28:18,19	reviewing 82:18	safety 29:3,22	section 47:20,21	seven 51:16 74:6
29:1,5 51:11	right 6:1 13:20	36:15 52:9	61:16 85:19	shame 80:11
57:7 59:11	13:21 19:13	53:6	sectional 56:14	share 40:4 58:20
61:13 63:6,7	22:14 24:4	Sara 15:1	sections 24:14	66:13,17
63:19 64:13,14	29:16 32:7,12	Sarah 6:20	24:16 63:7	Sheet 65:9
66:14 79:16	33:7,14 34:5	14:10 15:1,6	85:18	shift 8:7
82:8	36:5,21 39:2	17:2,2,4,5,6,7	see 7:21 18:18	shopper 15:18

show 31:1 56:4	66:12 67:11,12	64:1 65:2	70:17	spending 77:11
58:20 62:11	67:14,19 68:1	67:17 72:7,14	small-scale	spent 43:4
64:6 80:3 84:2	68:10,11,20	78:13,13 79:7	54:10	spoke 75:11
showing 13:11	70:3,5,7,18	80:16 82:13,14	smaller-scale	spoken 10:12
40:18	72:8,12 74:15	84:2 85:19	78:14	spot 45:18 80:19
shown 43:18	75:2 76:7,8	86:8	smoothly 52:15	square 7:12 9:8
64:2 79:11	77:21 78:3	similar 16:21	sole 85:3	9:18 18:2 28:1
shows 14:1 64:4	80:19 81:10,15	23:6 54:20	somebody 41:2	28:2,6,21 30:1
shut 14:19	81:19,22 82:2	56:15 57:6	somewhat 8:9	32:14 56:2
sic 16:20 42:22	82:3,16,22	68:3	56:8	59:2 60:5,8,11
77:4	83:7 84:1,1,2	single 28:19	soon 36:20	61:16,20 62:3
side 31:12,18	86:10,13	32:11	sorry 14:17 20:6	62:8,15 67:12
35:19 36:2,6	sign-by-sign	sir 32:6,16 58:8	20:8 31:3	74:15 81:16,21
38:22 41:2	64:16	sit 75:18	33:21,22 34:2	82:2,3 84:4
sidewalk 36:18	signage 5:7 7:19	site 8:14 10:10	36:17 37:8	square-foot
sign 7:1 8:1,2,13	9:20 10:15,20	10:13 11:10,21	47:12 50:9,11	18:12 29:17
8:18,20 11:5	11:14,15 12:19	12:21 13:4	55:7,17 58:8	38:11 60:13
12:4 13:12	13:4 14:11,18	28:5,9 29:2	64:5,16 66:14	63:18
14:5 16:2,21	15:22 16:7,10	30:10 36:19	70:2 83:17	ss 89:3
18:16 19:6,13	21:10,15 22:11	50:20 51:14,17	85:8	Staff 4:5 20:21
22:9 23:7,13	22:15 23:19	53:1 55:1	sort 11:18 12:12	20:22 38:19
23:14 27:21	24:15,18 27:16	61:15 64:15	17:3 18:21	39:13,15 73:10
28:1,20,21	28:13 46:8,9	65:12 69:1	sought 63:13	73:12
29:12,14,17	52:10 61:19	siting 41:20 45:2	sound 40:14	stand 36:18 84:5
30:1,8,11,15	65:16 76:13	Sitting 3:4 5:3	sounds 85:14	standard 29:17
31:8,8,14 32:5	79:16,17,21	27:3 50:3	space 7:13 18:2	79:14
32:12 33:3	significant 30:9	situated 29:14	18:7 65:13	standards 7:5
34:3,20,21,21	signs 5:22 6:2,13	situations 30:6	70:10 76:12	9:4
36:1,7,9,12,15	7:3,4,9,22 8:4	six 28:6 75:21	speak 4:4 14:10	standing 67:17
36:18,21 37:9	8:13 9:3 10:8	size 7:15,17 9:8	20:16 21:2	76:19
37:10,12,13,14	11:4,9,11,17	10:21 11:17	39:8,16 65:17	stark 21:10
38:11 40:3,10	12:9 15:20	12:11 16:1,2	73:5,13 83:18	start 4:5 31:5
41:12,14 44:15	16:14 18:6,10	18:10,12 19:6	85:9	started 37:19
44:18 45:17	20:5 21:7 22:8	30:9 36:18	speaker 14:14	starts 75:20
47:21 48:9	24:2 25:4	45:21 52:7	14:16 42:13	state 3:20 72:21
51:17,17,19	28:11 35:12	53:21 59:12	speakers 20:21	stated 42:12
52:1,3,11,14	42:7,9,17	60:16 61:4,18	39:13 73:10	statements
52:17,22 53:13	43:10 51:12,13	62:18,19 67:13	speaking 3:20	24:22 48:5
53:15 54:11,12	51:16,20,22	71:16,18 79:19	15:18 23:6	86:4
54:18 55:5,5,6	52:4 53:4,18	80:20 82:19	39:4 50:10	station 28:10
55:8,9,11 56:4	54:5,20,22	sizes 80:17	73:2	42:3 51:19
56:14,19,20	56:15,16 57:4	slide 6:16 7:7	spec 34:15	52:12 53:3
57:1,6,7,15,15	58:20 59:10,11	8:11,22 10:11	specific 7:1 8:6	65:20
59:1,12 60:16	59:21 60:4,4,7	11:1,22 13:1	10:1,13	status 16:1 24:6
61:17 62:3,4	60:10,10 61:1	62:11	specifically 19:7	24:9 25:10
62:18,19,20	61:5,15,21	slightly 8:8 34:4	24:15	stay 33:1 85:13
64:4,6 65:5,10	62:22 63:1,5	52:6 68:18	specified 61:10	85:15
65:11 66:8,11	63:10,13,17	small 42:9 67:17	spend 42:10	step 61:12

				-
Stephen 1:11	86:13	take 4:5 18:7	41:5 42:19,20	11:12 82:15
4:7,9,11,13,15	submitted 13:15	71:16 78:16	43:22 44:1,21	three 4:4 5:7
6:8 13:17,19	24:22 48:5	81:5 85:1	46:2 47:16	52:6
21:3,18 22:18	55:18 58:9	taken 3:21 50:7	48:14,17,18	THURSDAY
23:1 38:14	78:5,6 81:12	70:14	49:4 53:9 58:6	1:3
39:1,19 41:6	86:4	talk 5:9 17:3	58:6 64:11	time 4:1,2 13:7
42:21 73:15,17	substantial 9:6	80:12	65:7 67:10	14:13,20 15:3
75:8,9 77:4,15	11:3 82:9	talking 31:7	69:20 73:20	20:21 23:10
87:14,16	sudden 30:4	35:17 50:9	75:7 77:2 82:5	26:1 30:3
steps 81:5	sufficient 46:4	63:9 72:22	85:16 86:18,20	39:14,22 42:10
Steven 1:7 3:4	47:2	tall 10:2	87:5,6,8,9 88:1	73:11
4:7,8 5:3 13:11	suggest 15:2	tan 10.2 tasteful 24:2	Thanks 31:10	times 41:9 59:19
13:16 14:4	suggesting	tea 83:13 84:5	33:15 39:20	titled 72:19
15:7,9,14	23:16 64:10	team 27:16	44:20 66:16	today 5:7 10:6
25:16,17 27:3	summarize 39:5	85:11	77:3,13,14	today's 28:9
32:19 33:6,8	summarize 39.3 summary 53:4	television 3:15	theoretically	86:1
33:11,14 45:1	summer 87:22	tell 34:16 36:12	19:4	tonight 5:6 6:11
48:21,22 50:3	support 21:7,13	37:14 43:5,14	thing 34:6 59:9	6:13 27:19
57:22 58:6	38:11 42:18	45:12 67:3	things 10:7 47:8	38:18 73:3
65:19 66:2,4,9	supporting	70:3 74:7	75:15	tonight's 87:11
70:3,4,12 71:1	24:21 48:4	tells 46:17	think 9:3 10:21	top 68:20
71:5,12 80:9	86:3	ten 14:20 15:2	11:18 12:8,14	top 00.20 topographical
81:11,14 86:22	supports 8:10	tenant 6:14 7:10	12:19 14:7	35:4
87:1 88:3	20:2	7:15 9:7 10:20	15:11 16:8,15	total 8:13 11:5
Stevens 6:22	sure 5:11 11:12	10:21 11:14	16:17 21:14	37:16 51:11
20:8,12 26:4	11:14 13:22	18:10 24:5	24:2,3,8 30:19	60:4 63:5 74:6
stop 67:1	14:9,12 16:1,9	tenants 7:16	34:7 35:16	82:2
store 9:7 16:1,18	16:14,17 17:12	9:16 18:5 23:9	38:1 40:12,21	tough 45:2
21:11	19:3 22:20	52:19 68:22	41:22 43:8	80:19
storefront 9:17	34:5 37:3	69:2 78:5	44:5,6 45:1,7	towing 52:8
stores 15:6 16:6	41:17 43:17	terms 22:2	45:13,21 46:2	traffic 9:9 10:10
Storrs 5:12 6:12	54:2,3,21	74:16 78:21	46:9,11,14,16	12:16 30:6
56:1	55:18 58:8,22	testimony 23:4	47:7 56:21	39:1 70:8
straight 9:12	64:12 75:15	44:3 77:17	59:13 65:19	transcript 3:17
street 21:6,9	surround 10:3	text 34:22 65:1	66:11 68:2,13	89:6
32:20 36:17	surrounding	71:14	70:18 71:18	transferred
37:10,13,14,15	40:10	thank 5:16 6:7,9	72:6,8 73:21	22:21
40:17 41:1	surrounds 10:5	13:7,9 15:13	74:2,10,21	Travis 27:16
43:2 69:10	sweeping 32:22	15:14 17:14	75:14 76:12	65:15 67:7,7,9
77:6	symmetry 79:12	18:14 19:16	77:19 78:8	67:10,10 68:5
strongly 75:4	sympathetic	21:16,17,21	79:1,4,17,22	68:7,9,13,16
structural 8:10	22:1,3	22:16,17 24:7	80:10,17 82:14	68:18 69:6,21
structure 34:20	system 42:18	24:11 25:11,14	83:13,18,22	72:10,13,17
struggling 73:22	75:14 80:14	25:16,22 26:3	87:11	81:17,20 82:1
73:22 74:7	systems 41:14	26:4 28:15	third 16:20	trees 29:19
submission		29:11 30:20	thought 60:14	76:20
58:16	T	31:11 33:16	81:7,8	truck 36:6
submit 54:3	T 42:3	35:7 38:3 41:4	thoughtful	true 89:6

truly 30:13	uncomfortable	25:2,20 28:17	48:12,13 50:3	wanted 18:1
try 21:14 69:18	47:13 83:7	28:19 40:15	84:5,7 86:16	22:20 34:5
73:22	underneath	47:21 48:7	86:17,17	47:1 85:11
trying 29:21	18:17	51:11 57:7	visibility 19:6	wasn't 83:9
32:19 53:11	understand	59:11 61:13,14	29:20 30:1	way 8:15 29:16
63:17 65:17	22:13 36:19	61:15 63:7	71:13	51:13 63:19
	40:5 41:18	73:3 74:11	visible 19:3	67:1 85:13,15
75:15,17 82:7 85:9			23:15 51:12	
turn 7:5 13:8	46:5 53:11,14 57:19 62:1	79:6,17 80:3 82:8 85:19	52:14 69:10	wayfinding 27:20 45:16
18:21 19:4,10	65:6,10 66:11	86:6	visitor 69:15	52:2,10 53:7
19:10 32:22	69:1 73:22	variances 6:13	visitors 7:19	we'll 5:16 14:19
33:11,12 36:14	75:1,16,18,21	21:7	10:16 51:15	19:18 23:1,4
36:16 45:17	78:2,9,15	varies 79:21	52:15,20 69:1	44:2 81:1
70:16	79:11,12,20	various 23:11	visual 10:3	87:20
turned 25:4 38:1	80:7,12,20	43:15	11:18 12:6,9	we're 21:5 24:10
turning 19:1	81:9 83:18	vast 9:15 16:6	12:12 30:12	31:7,15 41:11
35:21	85:3	vehicles 18:20	65:2 79:12	58:19 60:22
turnoff 70:13	understanding	71:15	visualize 47:10	63:17 64:19
two 5:22 6:1,13	37:5 61:19	vehicular 10:9	visuals 78:21	76:18 87:13
7:8 16:14 21:2	79:6	12:21 71:14	vital 52:10	we've 10:12 12:8
21:7 22:20	understood	Veigas 27:16	voice 25:6 48:11	64:1
24:1 27:19	56:17 64:12	48:2 65:15	86:15	webpage 4:3
28:2 34:4	undue 80:1	67:10,11 68:5	vote 25:6,8,19	weeks 7:11
39:16 57:8	unfortunate	68:7,9,13,16	42:6 48:11	welcome 3:7
59:20 60:3,7	63:21 67:22	68:18 69:6,21	49:2 84:10,11	15:19 26:2
61:1,11 63:7	unfortunately	72:10,13,17	86:15 87:3,3	well-crafted
73:13 77:19	67:15	81:17,20 82:1	voted 19:22	76:14
78:2,12,16	UNIDENTIFI	verbal 78:8 81:9	votes 3:20	Wendy 1:9 3:5
86:7	14:14,16	verbally 67:1		4:11,12 5:4
type 53:13 54:12	unique 18:13	verify 4:6		15:17 18:14
55:9 56:5	29:2	version 34:11	wait 42:6	19:1,8,16 20:4
67:11 68:10	unmute 20:20	67:16	walk 7:3 27:8	23:17 24:8
81:10 84:1,2	20:21 39:11,13	viability 12:15	28:12 39:20	25:7,8 27:4
types 57:1 67:8	73:8,10	Vice 1:7	40:1 41:8 80:2	31:15 35:10
72:12	updated 83:11	video 3:14	Walker 38:12	36:1,4,7,12,22
typical 7:15	uploaded 56:4	view 36:18	39:3 72:19	37:19 44:5,9
69:15	upper 8:3,20	56:14 79:1,9	walking 76:7	48:14,15 50:4
	34:16 36:6	79:11 85:2	wall 6:2,13 7:9	58:12,22 59:5
U 12 2	urban 12:22	vigilance 22:3	7:21 9:3	59:13,14,17,22
U-turns 42:2	urge 22:10	vigilant 22:8	want 6:17 17:18	60:2,6,9,14,20
Uh 54:7	43:18	vigilante 22:15	22:5 37:14	60:22 61:3,7,9
ultimately 12:6	use 3:12 7:20	Virginia 1:8 3:4	41:21 43:21	62:1,7,12,15
Um 33:20	13:5 20:2	4:9,10 5:3 24:1	50:16 51:1	62:17 63:8
Um 71:1	27:17	24:5 25:12,13	58:22 64:13	64:7,17 65:7
unanswered	T 7	25:13 27:3	69:16 71:13	66:19 70:2,21
78:20	V	33:20,22 34:2	75:13 76:10,15	71:11 78:18
unclear 23:9	variance 7:4 9:2	35:7 37:7,19	79:22 84:18,19	79:18 80:5
54:21 55:3	20:1 24:16	37:22 47:7,14	84:21	81:15,18,21
	•	•	•	

				1490 101
82:5,6,11 83:3	wonderful 5:17	33:4 34:12,13	56:16	29:17 32:15
83:14,18 84:9	6:9 9:11	36:3,7 39:1,20	1.16.22.a 47:20	60:5,11 63:18
85:1,5 86:18	wondering	45:10 50:12	10 15:6 25:5	73:21 74:15
86:19 87:22	41:13,15	54:4,10 56:11	10.30 24:16	81:16
Wendy's 17:21	word 76:1	57:6 60:12	47:21 85:19	31 1:3 3:8 56:18
23:6	work 15:7 24:17	66:4,4,22 68:5	10/14/2024	72:5
went 78:19	31:12,17,19	71:5,5,16 74:9	24:19	36-64 2:6 50:19
West 33:2	42:7 47:22	74:10 79:22	100 2:4 5:8	
whereof 89:12	85:20	80:9,10 81:1,7	24:18	4
white 13:21	worried 41:10	81:14 82:11	11 87:16,18,19	4 51:22,22 54:15
34:12,15,21	41:20,22	83:6 84:19,22	1169571 5:8	45,000 7:12
36:5	wouldn't 84:11	85:5,7	1170612 50:18	
Whitney 48:2	wouldn't 45:20	years 22:2	120 28:2	5
Whittemore 2:6	wrap 21:2 39:17	Yep 13:16 24:11	136 60:8 61:16	5 2:4 51:22 52:2
28:10 29:15	73:14	25:11 31:21	61:20 62:2,3,8	52:18 54:19
30:5 33:5,6	writer 73:1	33:8,17 37:21	62:15 84:3	55:5,9,12
35:12 36:20	writing 38:11	50:14 51:5,7	16 38:10 48:3	56:21
41:8,8 42:2	wrong 53:12	56:13 59:17	18th 89:13	50 2:6
45:3,3,12	69:8	61:8 66:22		50,000 18:2,12
50:19 51:16,21		69:21 72:15	2	55 21:5
52:12 65:13	X	83:4 87:14	2 3:10 33:1 36:9	58 28:21 30:1
75:11,16 80:15	x 2:1 68:15		51:21,22 54:15	32:14 38:11
width 64:5	T 7	Z	56:16 70:14	59:2 60:12
Williamson	Y	Zara 6:14 7:10	2'8 68:15	6
21:18,19,21,22	YAS 87:9	7:11 9:7,18,21	20 19:21	6 20:20 35:17
39:19,20 73:15	Yash 27:15	10:9,16 12:14	20' 8:16	39:12 51:22
73:16,17,18,20	28:12,15,16	12:17 13:2	20-acre 28:5	52:2,17 54:19
73:20 74:10	29:9 30:20	15:19 16:10,18	2023 3:10	55:13,13 57:4
willing 21:14	31:5,9,11,15	18:1,11,11,13	2025 1:3 3:8	57:20 58:3
window 8:3,20	31:17,21 32:3	19:7 21:10	48:3 89:13	66:12 73:9
16:19 18:6,10	32:6,9,13,16	23:13 24:6,18	2029 89:18	76:7 78:3
18:17	33:4,7,9,13,17	Zara's 18:7	213 43:1 77:5	81:10,15 86:14
windows 8:5,10	34:8,12,19	zoning 1:1 3:8	22 3:15	6' 68:13
8:15 11:9,19	35:3,22 36:11 36:17 51:5,7,9	3:13 19:21	22'9 8:19	6:00 1:4 3:3
23:12	53:16,19 54:2	27:22 38:6	23 38:7 72:2	6:02 5:2
windowsill 10:4	· · · · · · · · · · · · · · · · · · ·	61:22 63:7	23.94 82:3	6:27 27:2
wise 41:17 60:16	54:7,9,14,17 54:20 55:1,2,5	64:15	24'9 8:21	6:57 50:2
wish 20:16 39:8	55:8,10,14,17	zoom 20:17	25 51:10 54:9,10	617 42:22
42:6 45:5 73:5	57:5,6,9,13,16	31:13 39:9	67:12	617-8311 77:4
wishes 5:9 27:8	57:18 58:1,5,8	55:6 73:6	25' 67:12	
withdrawing	66:1,13,16	zooming 42:14	26 65:9 27 2:5 56:4,12	7
50:15	67:4 68:15	0	28 38:12 56:14	7 51:22 52:1
witness 89:12	69:8 82:2	005 34:14	89:18	54:16 57:4,19
woefully 74:2	yeah 13:14	02139 1:6	07.10	7.16 27:22
wonder 16:4	14:21 15:1,9		3	7.16.22.a 61:14
18:15 75:22	15:13 23:1	1	3 51:21,22 54:15	61:16 85:18
77:7	30:19 31:11,21	1 2:5 27:6 29:12	56:16	7.16.22. c 24:14
wondered 35:11	31:21 32:19	51:21,22 54:15	30 21:22 28:1	7:45 88:4
		1		

			Page 105
765,000 28:6			
8			
8 54:19 57:4,6			
57:19,22 59:1			
59:8 60:17			
61:4 62:18			
65:10 70:3,5			
72:9 74:8,15			
77:21 79:10			
82:16 86:11			
831 1:5			
8311 42:22			
88 56:9			
9			
9 20:20 31:5,11			
39:11 73:8			
82:2			
9' 68:15			
9,8,7 35:16			
91 29:15			