CAMBRIDGE LICENSE COMMISSION HEARING

CITY OF CAMBRIDGE

IN RE: LICENSE COMMISSION POLICY HEARING

LICENSE COMMISSION BOARD MEMBERS:

CHAIR ANDREA JACKSON

POLICE COMMISSIONER ROBERT C. HAAS

ASSISTANT FIRE CHIEF GERARD MAHONEY

STAFF: EXECUTIVE DIRECTOR ELIZABETH LINT

AT: Cambridge College Auditorium 1000 Massachusetts Avenue Cambridge, Massachusetts 02139

DATE: October 8, 2014

TIME: 5:00 p.m.
$\qquad$ REPORTERS, INC. $\qquad$
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## INDEX OF AGENDA

AGENDA MATTERS PAGE

APPLICATION:
GROUPZOOM, INC.
D/B/BRIDJ

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    P R O C E E D I N G S
    - - -
    EXECUTIVE DIRECTOR ELIZABETH LINT:
    This is the Commission General Hearing
Wednesday, October 8, 2014 at 5 p.m.
    We are at Cambridge College Auditorium,
1000 Mass. Ave.
    Before you are Commissioners Chair Andrea
Jackson, Fire Chief Gerald Reardon, and
Commissioner Robert Haas.
    Application: Group Zoom, Inc., d/b/a
Bridj, Matthew George, CEO has applied for a
jitney license to operate 8 routes in Cambridge.
The routes are available in the License
Commission office and will be published on the
License's website for the hearing, which they
are.
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CHAIR ANDREA JACKSON: Okay. Let me give
you a little bit about the process. We don't
make the final decision. We make a
recommendation to the city manager, and then it
goes to the City Council.

So what we're here doing today is to hear
a little about your history, just kind of
understand what Bridj is, and $I$ know that you
have had some conversations with Traffic \&

Parking, so $I$ would like to hear from them as it relates to the routes, see if you have any
response.

And I'm thinking this will be a very
amicable conversation and we can wrap this up quickly.

MATTHEW GEORGE: Absolutely. We're on
the record, so I'll be a little kinder. We're not Uber.

POLICE COMMISSIONER ROBERT HAAS: Should
we introduce everybody and get it on the record?

CHAIR ANDREA JACKSON: That would help.

Identify yourself for the record, name
and position.

MATTHEW GEORGE: My name is Matt George, I'm CEO.

CHAIR ANDREA JACKSON: Matt, last name.

MATTHEW GEORGE: George.

CHAIR ANDREA JACKSON: Spell it please.

MATTHEW GEORGE: G-E-O-R-G-E. Full name
is Matthew, and I'm the CEO and founder.

MIKE IZZO: My name is Mike Izzo. Last
name is spelled I-Z-Z-O. And I'm the director of operations.

ADAM SHULMAN: I'm Adam Shulman, I'm

Transportation Planner in Cambridge Traffic,

Parking and Transportation Department. A-D-A-M

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S-H-U-L-M-A-N .
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SUE CLIPPINGER: Susan Clipper, Director,
Traffic, Parking and Transportation Department.
CHAIR ANDREA JACKSON: Matt?
MATTHEW GEORGE: Cool.
So let me give the minute background of
Bridj, sort of who we are and what we do. I
think that's important in sort of the general
conversation.
So I started Bridj in Middlebury College,
it's a small, rural college, just up the road in
Vermont. I'm originally from Philadelphia, which
I talked to Chief Reardon about, and I told him I
was a firefighter, paramedic in Philadelphia for
a year between high school and college to save up
for school.
And then over the course of college, I
worked nights, weekends in Vermont as a paramedic

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and then also summers and holidays as a paramedic
in Philadelphia.
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    I started the company essentially to
    address a pretty significant need for our rural
campus. I was certainly thrust into it.
One of my good friends got elected to be
student government president, and one of his big
promises was we are going to increase
transportation to and from Middlebury. He got
elected and I got stuck with it.
So what we started to do at Middlebury
was create these direct shuttle networks that
went from a very rural campus and went to Boston
and New York.
The shuttles had already existed but
nobody was riding them because they were going to
South Station and Penn Station.
And when we said, oh, well, we know 400
people are going from Middlebury to Boston but only 20 of them are taking a bus, which is a huge problem that we have broadly in public transit,
why are they not doing that?

So at the time, I still was biology major
and was looking a lot at geospatial acts in
healthcare, so $I$ just threw everything in the geospatial program that, oh, well, the reason is
nobody is taking the bus is that most people are
living over an hour away from the actual stop,
which is in downtown Boston.

So I know many of you have kids, and some
kids who may be in college, really the last thing
you want do as parents on your holiday weekend is
to drive an hour and a half to pick your kid up
and then drive an hour and a half back home.

So when we realized nobody was taking
this bus and we had this problem, we said, okay,

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let's use the data in order to design more direct
bus routes.
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    We saw a huge spike in mass transit
    ridership from the college and because -- even,
you know, working, there is still a huge chunk of
money that $I$ had to pay each year for tuition,
even after financial aid, and there was no sort
of philanthropic purpose, it was just money, so,
you know, it was a profitable model, and we
started to take it to the University of Vermont
and then expanded from there.
So in the course of two years, while I
was still in college, we grew to be the largest
private pop-up mass transportation in the country
through our Bridj. com brand, which is now rolled
into Bridj.
So it partnered with universities from a
thousand kids all the way up to super mega

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universities like Texas Tech down in Lubbock
Texas, so it really spans the range.
    So the only reason I say that is (a)
because we established sort've a fundamental
model of what we are doing now; and (b) we are
not knew to the game of providing pop-up mass
transportation.
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We are the largest provider already in
the country, and we're new to sort've providing
it in the city, which is, don't get me wrong, a
very different ballgame.
POLICE COMMISSIONER ROBERT HAAS: What
did you call it again?
Largest provider of what?
MATTHEW GEORGE: College pop-up mass
transportation.
POLICE COMMISSIONER ROBERT HAAS: Tell me
what that means.

MATTHEW GEORGE: Ok, yeah, great point.

For instance, I'll give you the Texas
example.

Texas Tec University is in Lubbock Texas,
which is a relatively remote, small city.

There's not a demand for ten buses to go
from Lubbock, Texas to Houston everyday, but the
day before Thanksgiving break, there's a massive
demand for folks to travel from Lubbock to

Houston.

So pop-up mass transportation was just
sort've the core of what we're doing now with

Bridj, which is essentially targeting the
transportation resources at a predicted surge
period.

So equivalent in a city is like a morning
commute from somewhere in Brookline to Kendall

Square.

That creates a lot of cars on the road and creates a lot of transit ridership. Those are the surge events.

So the core concept is matching the right
route and the right vehicle to predicted demand rather than putting a vehicle on a fixed route and running it 24 hours a day no matter what the demand is.

POLICE COMMISSIONER ROBERT HAAS: Say
that term again?

MATTHEW GEORGE: Pop-up mass
transportation. A little jargony. We haven't found anything more elegant yet.

So I graduated college in 2013, and
sort've immediately after college we were
profitable, doing a couple hundred thousand
dollars a year in business, and we are invested in by the same folks here in Boston, who right
here in Cambridge started Zip Car, and Zip Car
has now gone on to be -- we were just meeting
with a gentleman who leads the Japan transit
agency for the entire country and he came over
and said, wow, Cambridge is the place that Zip

Car started, isn't it?

So widely known. Widely known as a
transit innovation from here in Cambridge.

So we were invested in by the same people
that started Zip Car, understood it as a model
of, well, hey, if we're providing pop-up
transportation for thousands of people at
universities, cities also have these surge
transportation needs and the way that we deliver
mass transportation really hasn't changed in the past 100 years.

And so we took the same model of putting
the right vehicle on the right route and using a
very data-driven and predicted approach, and
that's how we got Bridj.

So that's a little history.

I don't know if you guys want go into --

FIRE CHIEF GERALD REARDON: Not getting
into all the nuts and bolts, so let's say you
have 100 people that need transportation,
obviously, you don't give everyone their exact
destination, so --

MATTHEW GEORGE: Exactly. So that's a
pretty core part of what we do.

So I'll just give you -- we'll just
follow one example through, so we have one
example we can wrap our heads around.

Coolidge Corner and Kendall Square.

So, in Coolidge Corner we are looking at
things like demographic data about, you know,
sort've, you know, people are identified in the
census bureau where they live, where they work.

We are looking at cell phone data, we are looking at 19 different data streams that say, hey,
people in Coolidge Corner, where are they going to travel?

We are not going to, of course, as you
mentioned, Chief, we are not going to be able to solve every single person's transportation to and
from work or to and from wherever they are going,
but by using sort've these billions and billions
of data points that are available, we can get a
pretty good guess as to mathematically how best
to serve each one of those people. So the way sort of service will work in

November, and one of the reasons we are looking
for a little flexibility here with the Licensing

Committee, because it doesn't necessary fall
cleanly into any one of the existing categories,
is that, let's say, you live in Coolidge Corner

Chief, you go in and specifically say, hey, I'm in Coolidge Corner, I need to go to Kendall

Square. We have already predicted you needing to
go from Coolidge Corner to Kendall Square in
aggregate, so we know approximately how many
vehicles that we need to preposition.

So in the fire service world, or even the
police world, it's sort've like system data
management. It's a very similar concept.

So doing essentially SSM, predeploying
small buses to Coolidge Corner because we know
that they are going to be needed, and then as
soon as you enter a request into the system,
we're gonna say, okay, Chief Reardon, Reardon
walk to the corner of Beacon street and Harvard

Street, meet up with a sue and Mike who are also
going to Coolidge Corner and here's the bus and
it is going to come pick you up in two minutes.

The bus is only dispatched to that
preapproved location if there's demand at that
location.

So it's sort of a flexible bus. Instead of you catching the bus, the bus is actually sort of catching you.

POLICE COMMISSIONER ROBERT HAAS: So you
will tell people there's no service available if
you don't have some --

MATTHEW GEORGE: Exactly. Exactly.

So, and once again, this is all sort very
much, you know, there's going to be cases where
somebody enters something in the system and we screw it up.

But if you are looking within one of our
service areas we defined, even if nobody else is
going on that same trip, we are still going to
guaranty you service simply because that's a huge part of our value proposition to be able to have a reliable sort've ride, if you will, to be able to go from anywhere in the city that we cover to anywhere else in the city that we cover.

And we are going to try to aggregate
demand to best utilize that vehicle, but if we can't aggregate enough demand, that's on us, not
the user, and we'll still provide a guarantied ride.

FIRE CHIEF GERALD REARDON: So what type of vehicles will you be using?

You are probably not gonna run the size of a transit bus?

MATTHEW GEORGE: No. And that's really
important.

So we started out -- one of the things we
went over on the phone with these guys was we

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started out in Brookline with big, huge 54
passenger buses that we were filling most of the
way.
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                We were riding 60,70 percent occupancy,
    but (a) you can only provide a limited number of
departure times because you have to get that many
people on the bus, and that's not the best for
the user; (b) they are big and noisy and people
hate them; (c) they are really expensive.
So what we have transitioned to now is
the model of using 13 to 15 passenger sprinter
vans and also some more Econoline vans. And the
sprinters are 1.6 liter engines that are quieter
than my Ford Escape. They use less gas.
FIRE CHIEF GERALD REARDON: Mercedes
engines?
MATTHEW GEORGE: Well, technically
Freightliner here in the US.

But a family anywhere in Cambridge could buy one of these vans. People regularly do for big families. So they are vans. They are not big, huge clunky transit buses.

FIRE CHIEF GERALD REARDON: So these are standard Freightliner vans with -- the oversized ones with the dual wheels and all? Or are you trying to stick -MATTHEW GEORGE: So the oversized ones
with dual wheels, some of them do, simply
because, depending on the outfitter, and actually
the state they are outfitted in because of gross vehicle weight rules.

All of them, of course, meet the state of

Massachusetts requirements because they have to
pass through the DPU.

But some have dual rear axial and some
don't, and some have additional boxes built on
the back and some don't, but it doesn't change the core width or the noise or anything like that.

CHAIR ANDREA JACKSON: Where are you
getting the buses from?

MATTHEW GEORGE: So we partner directly
with local vendors, sort've like DTV is the
primary one we use, you know, is approved through
the Department of Public Utilities. It is pretty
large company here in Boston.

Just, you know, so you're never are
blind-sided in the future we may own and operate
sort of the vehicles ourselves to better provide
sort of a continuation of service.

That is an issue with the DPU and we have
already started that process with the DPU to open
the door.

So as far as you guys are concerned, the

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vehicle type won't change. It will be just who
is operating it. But right now we partner with
local licensed insured limo companies. Not like
some other providers who are saying, hey, Johnny,
wanna drive a van today? They are all
professionals that are licensed.
        FIRE CHIEF GERALD REARDON: So the
vehicles, are they going to be clearly marked?
        MATTHEW GEORGE: So, right now, so we are
operating right now, you know, as everybody
knows, or potentially doesn't know, the vehicles
right now have a Bridj sign that are put in the
front window.
    If we start to own vehicles and operate
vehicles, the vehicles will have Bridj very
clearly and graphically marked on the side in
addition to the DPU- and DOT-required
identification on the rear quarter.
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FIRE CHIEF GERALD REARDON: Have you
considered doing like the magnetic signs on the sides?

MATTHEW GEORGE: We were just talking
about that today.

With the problem with a lot of the
converted vehicles is that they are aluminum and
fiberglass, so we have lost a couple expensive
test signs by trying to stick them on places that they shouldn't have been stuck.

We have tried everything like cling wraps
and vinyl wraps and we haven't find a good
identification solution.

That's why we just have a corrugated,
nice full-color sign we put up in the front
window.

CHAIR ANDREA JACKSON: I think my only
concern in terms of the signage is if someone had

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a complaint that they wanted to file, or
compliment, they wouldn't know who to contact
because in essence they would see the bus going
by and may not catch the sign in the front
window.
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    MATTHEW GEORGE: Yeah, so it's sort of an
    issue that the Department of Public Utilities has
addressed and essentially said that all vehicles
need to have them, but if you look at any of the
buses passing by, there's that information on the
rear quarter panel.
So if someone had a complaint, remarkably
they all actually do come through us, and they do
find us, and if someone has a complaint, the
vehicle is always marked with who the actual
operator is and the complaints that we get in,
and we have only gotten one really, right, the
guy who was driving too cautiously over the
railroad tracks.

MIKE IZZO: Yeah, two or three from
motorists who happened to be driving in the
vicinity of our vehicle on the road said, oh, I
saw your vehicle doing -- we had a driver who was
driving too cautiously and too slow on Comm Ave for the various other drivers.

MATTHEW GEORGE: So all the vehicles are
marked with the operator, so if somebody called
up and said, hey, I have a direct safety concern
about your driver, we would pass that safety
concern on directly to the operator anyway, but $I$
hear you, and you know, especially if we do start
to own and operate vehicles, they will be clearly
marked.

FIRE CHIEF GERALD REARDON: So the vans
will have "owned and operated by" on the
bottom --

MIKE IZZO: Right. So DPV owns that and I call DPV, hey, what the heck? And then DPV says, oh, we were providing Bridj service. FIRE CHIEF GERALD REARDON: A quick
question: On the inside, will there be anything on the inside that gives the driver of the route or something? If I'm in there, and I don't like
it, but $I$ don't necessarily want to talk to the
driver, it would be easy enough to find out --
MATTHEW GEORGE: Yeah. So this is
something that we are addressing sort of the
technology as it advances to be able to tie a
concern or a compliment.
We actually get way more compliments than
we get concerns.
Inside of the vehicle there's a Bridj
sign that includes things like a wifi password
and things like.

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    We are not currently putting up driver
information because the limo companies are so
large.
    It is not like we own and operate them at
least right now and we can put the same drivers
on the same buses.
    The drivers sometimes are determined by
the limo company until the morning of. It's hard
to get --
    FIRE CHIEF GERALD REARDON: Even if you
had a number assigned to the sign that you know
that sign is in van 8 today, and it doesn't have
to have everybody's name on it.
    MIKE IZZO: So, yeah, everyday when we
are running service we know who the driver is and
what vehicle they are in. We know what route.
We know what times they are departing and where
they are supposed to.
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    We track them with tablets, and we can
see where the vehicles are on the computer
screen.
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    And then the customers purchase tickets
    ahead of time, so they buy a ticket at a
particular departure time, so we know if a
customer says, $I$ was on the bus today and there
was a problem, and we know their name, we know
exactly what bus they were on and exactly what
driver was driving that bus, where they started
and where they ended.
CHAIR ANDREA JACKSON: You can use that
same type of process in terms of if someone
leaves something on the bus, say I leave my iPad
on the bus, $I$ can call and say, hey, I left my
iPad.
MIKE IZZO: Yes. If people have left
something behind, oftentimes we'll recover it

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from the driver, the customer contacts us through
our support email, and we are able to respond
quickly.
    FIRE CHIEF GERALD REARDON: How are you
tracking? With hand-held GPS?
    MIKE IZZO: So, right now we have a
tablet that we plug into the vehicle.
    It transmits a signal every two seconds
and that goes to our dashboard and we are able
to --
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    FIRE CHIEF GERALD REARDON: You are using
    a SIM card for that purpose?
MIKE IZZO: Yeah, there's a data plan on
that on every tablet.
MATTHEW GEORGE: So we essentially buy
tablets from Verizon that comes preloaded with
the SIM card.
CHAIR ANDREA JACKSON: Are the buses
handicap accessible?

MATTHEW GEORGE: Yes. So, right now we have at least one handicap-accessible vehicle in circulation at all times.

That's the one vehicle that DPV has, you know, that at least that meets our spec that is handicap accessible and if you sort of look at
the Department of Public Utilities' regulations
they say you need 24 hours' notice to provide a private contractor.

We think that's not very good for a lot
of the reasons.

The American with Disabilities Act, if
someone has a disability and somebody needs to
access a system, they should be able to access it
in realtime like anybody else.

So it is always an ongoing challenge
because the vehicles supplied in the United

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States, the cost and the frequency, especially
small vans with wheelchair lifts, which are huge
for a small van, is limited, but I was just in
Germany last week with the executives at Mercedes
and we were talking about how we can bring over
some of their technology that we deploy widely in
Europe to make 100 percent of the vehicles ADA
accessible.
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    We have had discussions here in
    Massachusetts, and you know, with all folks
throughout all the country. You know, it is also
business benefit for us, right, I mean if we can
provide service way more effectively and more
equitably, that's something that is of interest
to everybody.
So we have a pretty solid economic
incentive and moral incentive to be able to do
that.

FIRE CHIEF GERALD REARDON: Did you meet Transportation Secretary Davey --

MATTHEW GEORGE: No comment.

CHAIR ANDREA JACKSON: Any issue with a passengers who may get on with a service animal?

I know that in other instances, there's
been issues whether it's a taxi or a car, do you
know of any issues you may have had with anyone trying to --

MIKE IZZO: We haven't encountered that
yet.

MATTHEW GEORGE: We have a couple
visually-impaired clients who did not have
service animals.

One I know does have a service animal
that she does use sometimes. She's an original

Coolidge Corner customer. I am not still she is
still using the service.

We haven't encountered it but one of the nice things about us, as opposed to some other instances, is that the drivers are a lot more in
control and we are not just giving a driver --
mailing a driver a cell phone and telling him to
go at it.
They are pretty heavily trained by the
limo company and also we give them customer
service training.
And it's one of those things where if
there's a service animal, there's no reason
that we would not be able to accommodate that
animal.
POLICE COMMISSIONER ROBERT HAAS: What is
the business arrangement between you and the
vendors that are operating for you?
What is the vetting process?
What is the, I guess, financial
arrangement that existing between you and a rider to make sure -- you have to be recouping some
profits from this process, so I'm assuming
there's an additional costs, aside from what the vendor is looking for to cover their cost, so how does it all work? I'm trying to figure how that works.

MATTHEW GEORGE: Yeah. So, take it down,
and let me know if $I^{\prime} m$ not being clear.

So the way we source our vendors is we
essentially go in the market, which is what we
did, and sort of -- you know, it's very easy to
weed out the good guys versus the bad guys by
simply asking, How long you have been in
business? And sort of folks who are a little
fly-by-night, that number tends not to be very
high.
So you find a couple of the very

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reputable companies, and then we sort of do a
financial quote process.
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    The way we deal with it right now, I
    can't quote specific dollar numbers, but the way
we deal with it now is essentially a per hour
basis, which is different than some other service
models, so if you are -- if you own a limo
company, we are paying you a certain dollar
amount per hour to deploy on the Bridj system.
We then do a Federal Safe Stat check,
which is sort of a query of the DOT safety
database. And especially on the college
university side, we have disqualified a few
vendors based on sort of the initial service we
have done, based on things -- we haven't ever
disqualified anybody on the city side because we
have been pretty selective, but on the university
side, where we're dealing with vendors all around
the country, we have disqualified people based on the recent history of vehicles being taken out of service for safety violations, excessive out of service days, a pattern of safety violations. So we rely on the Department of

Transportation to provide that data. And nobody that we know physically goes in and does sort of an independent audit above and beyond what the DOT does.

So we do that, and then we also require sort of a proof of insurance that meets our insurance standards.

Bridj is named as an additional insured,
and as part of that policy, we also verify
workers' compensation insurance.

FIRE CHIEF GERALD REARDON: So these vans
do other jobs when they are not working for

Bridj?

MATTHEW GEORGE: Yeah. So they could be working for Bridj in the morning, the afternoon and in the middle of the day taking a group of Genzyme executives to the airport.

POLICE COMMISSIONER ROBERT HAAS: So your financial arrangement with the company is to pay strictly by an hourly basis regardless of who
they pick up and don't pick up, and then you
assess the passengers and that's where you draw your profit from?

MATTHEW GEORGE: Exactly.

POLICE COMMISSIONER ROBERT HAAS: So they
don't care about the fact that they are driving
around in a loaded vehicle or empty vehicle?

MATTHEW GEORGE: Nope. We believe that
service models that unnecessarily push your
business risk onto somebody who is not as big as
you, is not a stable model morally or

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financially.
    So if we are going to be able to build a
stable business, we are not gonna push that risk
off on somebody else.
    POLICE COMMISSIONER ROBERT HAAS: If I'm
looking for a ride, how do I know what the fare
will be for a ride?
    I'm assuming I'm telling you where I am
and where I want to go and you are able to quote
to me a price, right?
    MATTHEW GEORGE: I'll give you the now
answer, and then in the two-or-three-months
answer.
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The now answer is, it is a flat fare
based on the time of your request. Everyone in
the City of Boston wants to travel between 8:30
and 8:40 in the morning, and we can't put all the
buses on the road between 8:20 and 8:40 in the
morning.

So it is a higher rate for those peak
periods and trying to shift people to take the earlier and later buses to make sure that demand spread is pretty even, and sort of a flat rate based on distance. So right now, it's just a flat rate throughout Boston.

We may start to tier that especially if
we start to do Waltham into Boston. That fare is
obviously going to be different than Coolidge

Corner to Kendall Square.

But in the foreseeable future it will
remain a flat prequoted rate that you receive
before the trip for sort of their origin
destination and that price will fluctuate based on demand on the system.

So I want to make that clear so you are
never broad-sided by it because that's been a

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point of contention other places.
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So built into the system we do have the ability to essentially raise the price to a reasonable level to encourage folks to take the
earlier or later bus and ensure that there's
always space on the prime bus for those who need
it.
And we are exploring some interesting
relationships in various states about how to
incorporate ADA customers into that system and
ensuring that they always have a flat rate no
matter where they are going or when they are
going, and also instead of saying, hey, go to the
corner, being able to pick those customers up
directly from their place or residence.
FIRE CHIEF GERALD REARDON: So the
drivers don't necessarily swipe any credit cards
or anything?

> MATTHEW GEORGE: No cash. No credit
card. It is all done on a prereservation.

FIRE CHIEF GERALD REARDON: How do they
get the calls? Through the tablet?

MATTHEW GEORGE: Yeah. So it is not
necessarily a call. It is sort of a fixed route.

So the driver turns on the tablet -- and
we are not doing it like this now. This will be fully implemented next month.

The driver turns on the tablet and
follows the fixed route, a fixed route to the
driver. We are dynamically adjusting it based on the demand.

So you turn on your tablet and the follow
the route, like you follow your normal GPS, that says, okay, chief, stop at this corner and expect
three people to get on the bus. Here's the names and pictures.

FIRE CHIEF GERALD REARDON: So I'm doing
a load of executives for Genzyme right now and then a Bridj call comes in, so how is the driver
-- is it just on the tablet and the tablet is a source?

MATTHEW GEORGE: It's not a call. If
someone is on Bridj system, they have agreed to be on the system for a set period of time, which is different than some of the other technology, you know, to turn it on and turn it off.

It's sort of like a shift. We may move
to that model with enough critical mass in the foreseeable future.

So, you know, you sign in for your shift and you follow the route wherever it tells you to go. And the shifts can be as short as two or three hours.

And after your three hours, you are done,
go pick up your Genzyme excessive, bring them to
the airport, and during the evening rush, you
have another scheduled shift that we have agreed
to pay you a set amount, and you go on the
tablet.

POLICE COMMISSIONER ROBERT HAAS: Explain
to me how a rider pays for a ride.

MATTHEW GEORGE: Right now they are
paying for the ride through the Bridj.com
website.

POLICE COMMISSIONER ROBERT HAAS: So they
have to subscribe to your website?

MATTHEW GEORGE: They don't have to
subscribe to the website. So just like if you
were purchasing ticket to the Kendall Square
cinema or anything else, you are purchasing a
ticket through the website.

You do have to create an account, and

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that's important for DTU rules which make the
differentiation between common carrier and
non-common carrier. And because we are sort of a
set group we don't fall under the common carrier
definition.
    You have to log in and be part of a set
group. Once you log in, you are identified as
part of the set group, you then purchase your
ticket directly on the site, and you pick a time
and the system says, okay, to arrive from
Coolidge Corner to Kendall at this time it will
be $3, you enter your credit card information in,
it is all PCI compliant and we never see the
actual credit cards.
    And you get an email within about ten
seconds of that.
    POLICE COMMISSIONER ROBERT HAAS: You
don't store the credit cards like Uber does?
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MATTHEW GEORGE: No. Knowing what

Uber -- it gets down to semantics. So companies like us, use third party credit cards processors.

Like Stripe is the one that we use.

All the information is maintained on

Stripe's server, so we never physically store the information.

But the way the cyber privacy laws work
to hold companies accountable, is that we are technically responsible for that data even though we never touch it and never see it, and that's
why companies like Stripe are so valuable because
they come to companies like us and they say, if there's ever a data breach, we take on all the liability. We take on all the liability of the service.

So technically under the law, the cyber
privacy law, we own the data but we never store

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it and we don't have servers.
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    CHAIR ANDREA JACKSON: So the drivers at
    no time take any cash?
MATTHEW GEORGE: No.
CHAIR ANDREA JACKSON: So we received a
letter, an email, essentially in opposition where
the citizen had concerns, and $I$ don't necessarily
believe are our concerns, $I$ don't think necessary
it falls under the purview of a jitney license,
but $I$ will entertain and ask anyway, $I$ will kind
of skim, $I$ won't read it verbatim, the concern
was, they were looking for an anonymous usage of
a condition of licensing by saying something that
you will respect citizens' privacy, and you will
allow people to pay and ride anonymously, and
show how you will fulfill that commitment
initially. It means that your computer systems
will at no time know their identify, accept cash
payment on the bus.

Again, these are not my concerns. I was reading what was sent to me.

Let a passenger pay by phoning a 900
number and noting down a code as proof of
payment. Work from any pay phone, including a
pay phone. To make it anonymous, you should put
coins into a pay phone, or if you use someone
else's phone, it reimburses that person in cash.

Then the passenger can sign up for a web -- can
sign up on the web for a ride anonymously giving
the code rather than making an on-line payment.

Do you have any comment to that?

MATTHEW GEORGE: (Pause.)

CHAIR ANDREA JACKSON: You can say
"none."

MATTHEW GEORGE: We very clearly outline
our privacy policy on our website as people
purchase tickets.

We, of course, respect folks' privacy,
and what that letter is also getting to is a very
small, but very vocal, community who views any
sort of personal information tied to transit.

You know, they oppose the MBTA cards all the time.

We hear the concern, we understand the
concern, but there's also realities of modern
business and modern legal compliance where we
have to ensure that purchases are not fraudulent
and we do have to collect some information.

CHAIR ANDREA JACKSON: Okay. Asked and
answered.

To your knowledge, are the drivers
background checked and who conducts the check?

MATTHEW GEORGE: Yes, so the Department
of Public Utilities in the State of Massachusetts

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have strict regulations about ensuring that
limousine drivers, especially limo drivers who
are approved to drive bigger buses, are pretty
thoroughly checked.
    So, we from a legal and compliance
standpoint don't personally check the drivers
simply because (a) that is not within our legal
purview; and (b) that's the responsibility of the
vendor.
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So we enure through the Department of
Public Utilities, and we essentially put the
responsibility on the regulatory agency, which is
the Department of Public Utilities, to ensure
that the vendor is properly compliant with
background check, randomized drug testing of all
the drivers and we at regular intervals, I think
we are coming UP to our regular three-month check
for DPV, will regularly check up with the

Department of Public Utilities to make sure that there's no known issues with the Department of Public Utilities, but they would also let us know if anything cropped up.

CHAIR ANDREA JACKSON: Do you know if
they have a specific, and "they" being the vendor, if there's a specific process in place in
the event the bus was ever in an accident?

MATTHEW GEORGE: Yes.

So I can't quote the --- because I would
misquote it, the specific policy of DPV, but you
know the DPU regulations more than $I$ do. Do you
know off the top of your head what the DPU
requirements are for accident reporting?

MIKE IZZO: I can't quote it myself.

CHAIR ANDREA JACKSON: So maybe like some
type of random drug testing? I'm thinking out
loud.

MATTHEW GEORGE: So, yeah, the Department of Public Utilities requires that.

So if you get into an accident in a DPU
licensed vehicle, and you know, we are not using
unlicensed vehicles. So if you get into an
accident using a DPU licensed vehicle, you have reporting requirements to DPU and the DPU also sets forth strict regulations in terms of driver background checks, licensure checks and
randomized drug testing, but $I$ can't quote the policy.

CHAIR ANDREA JACKSON: That's fine.

Any other questions?

POLICE COMMISSIONER ROBERT HAAS: SO
you've alluded a couple times to the notion that
you've got an established rider base that uses
your service frequently.

So where is that rider base established

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at this point in time?
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    MATTHEW GEORGE: Yeah, so while we count
    on specific numbers, the rider basis is
essentially in the two major micro markets that
we've introduced and we've introduced it in
technology picking two relatively different
markets to get a lot of information about how
users interact with the services.
So our origins are almost exclusively in
Coolidge Corner and Allston, so two relatively
different neighborhoods sort of demographically
and all that good stuff, and a lot of the
destinations -- so about a third of the
destinations set are Cambridge. And, Peter, from
our team, is a third a good approximation?
PETER ANDERSEN: (Nodding.)
CHAIR ANDREA JACKSON: Peter, I need you
to speak in the affirmative, and if you can state

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your name, please.
    PETER ANDERSEN: Peter Andersen,
A-N-D-E-R-S-E-N. And yes, I would say about a
third.
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    POLICE COMMISSIONER ROBERT HAAS: Your
    affiliation with Bridj?
PETER ANDERSEN: I'm an employee of
Bridj.
MATTHEW GEORGE: He's an analyst with
Bridj. He looks at our customer data and helps
our planning team work their magic.
CHAIR ANDREA JACKSON: Peter, you are
fine. Thank you.
MATTHEW GEORGE: A third of our
destinations are Cambridge.
The other two thirds are downtown Boston.
POLICE COMMISSIONER ROBERT HAAS: HOW
long have you been operating these pilot
markets?

MATTHEW GEORGE: We have been operating
pilot markets since June $2 n d$ of this year and
they have been slowly rolling it out.

We need to prove that we can put buses on
the road reliably and have a reliable service for our customers.

We have done it relatively slowly but
growing every week, and have been going sort of
in the city markets since June 2 .

POLICE COMMISSIONER ROBERT HAAS: SO
describe to me how you do these prearranged or
preset routes and times of day when you use the vendors.

MATTHEW GEORGE: Totally.

POLICE COMMISSIONER ROBERT HAAS: FOr
example, what does it look like? How it is
structured?

MATTHEW GEORGE: So the routes are
essentially analyzed.

So the gentleman who leads our research
team is Dr. David Block Schachter, $B-L-O-C-K$
$S-C-H-A-C-H-T-E-R$, was a lead at one of the MIT
labs and has his Ph.D. in sort've transit
planning from MIT, was then the Director of

Research Innovation over at the MBTA, so knows
what he's doing.

And what his team does is, they look at
the tons and tons of data to understand where
people are going.

And right now we are essentially drawing
a relatively fixed route that passengers can go
on the web and sort've reserve.

Then we then contract with the vendors to
provide services for that morning peak or
afternoon peak. What that will move to, which is
one of the things that we have had great
productive conversations with, and something
certainly we need to address here, is a little
more of a fluid service where this is what we are
doing in Boston, this went through the Boston
hearing with the Boston City Council,
essentially taking realtime demands and saying,
hey, if there's folks who need to go from here to

Kendall Square, the bus will pull up at an
approved MBTA stop, which we coordinate with the

MBTA, so it's an open dialogue, users, instead of
scheduling, like we are talking before, they say,

I need to go from here to here. Okay, Chief, go
to this MBTA bus stop or this other approved bus
stop, the bus will be there in three minutes and
will take you to another approved bus stop close
to your destination. But if there's nobody
there, the bus is not going to stop there, which

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essentially throws a wrench into how we view
Jitney licenses in Cambridge and how we view
Jitney licenses in Boston.
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    And Boston has taken the approach, led by
    Mayor Walsh, and especially Councilor McCarthy,
saying, hey, let's look at this as a pilot
program. We'll put you into the jitney license
process and do regular reviews with you and the
MBTA to make sure it is not causing havoc.
We have the same process in place with
Brookline. It has been a very collaborative,
open dialogue relationship, and there's been no
significant issues ever recorded with the
exception of one noise complaint in Brookline,
and we then coordinated with the MBTA to use the
MBTA stop rather than a residential parking lot.
So moving to the MBTA stop happened
within four days after we received the complaint,

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and actually, the woman who complained came to
one of our review meetings and praised us on how
responsible we were in combination with the
city.
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CHAIR ANDREA JACKSON: Was it like the
bus idling?
MATTHEW GEORGE: Yeah. Even we weren't
going over the idling rules, it was sort of an
off-the-beaten-track parking lot, which we
thought was better to not cause any issues, and
then the town sort said, okay, we thought so too
but it is going to be better if you use the
high-traffic Harvard Street corridor where
there's not the same noise concerns. I'm sorry,
it's Center Street parking lot, which is what we
were using in Brookline.
CHAIR ANDREA JACKSON: Are you okay?
POLICE COMMISSIONER ROBERT HAAS: Good.

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CHAIR ANDREA JACKSON: So that was all
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very helpful. Thank you.

So I think the one thing we need to
hammer out, and $I$ think that's why we've got our Transportation Department here, is just in terms of the routes and the stops.

My understanding is that you guys have
met, you had a conversation. If you could
enlighten us in terms of what you may or may not have agreed to would be helpful for us.

Sue, I'll ask you.

SUE CLIPPINGER: I think, first of all,
from a broad transportation perspective, this is
a really interesting service model because of the
challenges we have had for a long time with $T$
services and some of the opportunities this
represents to try to do some servicing across
those radiuses.

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    It is interesting. And it will be very
    interesting to see how ridership developments
evolves, and what kinds of demands come out of
that, and it can be very helpful as a city of
where there's opportunities that need to be
supported.
Our two basic concerns, as always, with
jitney licenses, are routes and stops, and so we
had taken the approach that in spite of the
specific routes that were identified with the
model, that they are trying to present means that
they could be traveling basically anywhere in the
city and stopping anywhere in the city based on
the kinds of service requests, and so we've
really tried to look at the whole city as a whole
as best we could and try to identify if there
were areas of concern.
    In terms of routings, there's the two
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routes -- the two streets that we talked about of concern, which is Pearl and Magazine, and trying as much as possible to encourage the use of

Western, River, Brookline, Sidney, Albany, and

Waverly of its services running between the BU Bridge or other locations in Cambridge just in order to try to minimize impact on those. That's residential neighborhoods.

So that was something which we talked
about, and they are interested in having that
option. I believe they will try not to use it, and we will try to monitor use based on any kinds feedback we are getting from residents. POLICE COMMISSIONER ROBERT HAAS: Tell me the names of the street. SUE CLIPPINGER: Pearl and Magazine. We then identified six stop locations
where the volume of activity, and sort of the

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density of all the things happening, were of
concerned and we've talked through those.
    So two of the locations, I think, we've
reached an agreement. One of the locations we
identified, which is a concern to us, and I think
not so much to Bridj, is the bus stop on
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Cambridge Street at the high school.
For us, it has been a problem because of
all the school-related transportations services
and matching the demand for that and the bus
stop.
Bridj has indicated that's not a stop
they anticipate using and they don't have a
problem not using that.
The other location we looked at is in
Kendall Square where, again, use of the Kendall
Square main street stops may be somewhat
difficult with construction activity but -- and

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we have two sets of bus stops on the street. One
set, which is MBTA bus stops, and then a
crosswalk, and then another set of stops, which
is the way to Galleria. We've asked them to use
the private shuttle on that stop, which they've
agreed to.
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    That leaves us four locations of concern,
    which probably come as no surprise: Mass. Ave
and Harvard Square right at the Harvard Yard;
Mass. Ave, 77 Mass. Ave stop; Central Square stop
right at Pearl; and the Porter Square stop at
Mass and Upland, which are ones that we're
challenged at, and what we've talked to them
about, and met over, is creating a monitoring
program that would allow us to monitor what is
happening at those locations over the temporary
initial time period, which Bridj has recommended
is eight months, and we would spend the first

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month hammering out of our details of memo of
understanding about how the monitoring would
happen, and then if they are permitted, they
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would he operate and we would work with them to
monitor those stops.
They may or may not even use them. They
would provide the data on how often they are
using them.
We would be looking at complaints, noise,
T delay, you know, various kinds of things that
we can -- we would work with them on to try
identify whether we feel that their use of those
stops is a problem.
And we basically want them to use for
their drop off/pick up, the MBTA bus stops
because those are locations where we have a high
likelihood of having a curb area clear and
available that's not blocking a travel lane and

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not blocking a bus lane.
    And as long as they are not laying over,
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and they are just picking up and dropping up, we
are confident that for 99 percent of them, it's
an easy activity to share the MBTA bus stops, and
we have four locations that we would monitor to
make sure that works.
That's basically where we have gotten to
in the conversations.
CHAIR ANDREA JACKSON: That's helpful.
Any questions?
POLICE COMMISSIONER ROBERT HAAS: SO
would you initially start off with a -- I know
you are spelling out the things you already
discussed and agreed upon, and with the idea of
monitoring it over -- you said, over four months?
SUE CLIPPINGER: Seven months.
POLICE COMMISSIONER ROBERT HAAS:

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Monitoring it for seven months, and then modify
it to get to a more semi-permanent resolution as
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far as stops and routes?
SUE CLIPPINGER: Also, the way we are
envisioning it, is that they would come back to
you for continue operating permission and we
would be part of that discussion hearing to
identify how things have gone and what changes
might make sense.
CHAIR ANDREA JACKSON: Any questions?
FIRE CHIEF GERALD REARDON: No.
CHAIR ANDREA JACKSON: Do you have any
response to Ms . Clipper in terms of routes and
stops?
MATTHEW GEORGE: Totally. So I would
like to start out and say we started very, very
far apart on this issue. And I very, very, very
much want to commend the leadership of Cambridge

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and Sue and her staff about being incredibly
reasonably to at least try something and put in
place a process to ensure that if it is not
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working, it is not working, and address from
there, but if it is working, let it work, let's
get cars off the Cambridge streets and let it go
from there. And that would not have happened,
you know, without sue's leadership and the
leadership of mayor's office and Mayor Maher.
So the restrictions of the two stops are
agreeable to us at this point.
I will say just on the record, sort of a
caveat, and sort of give a brief example from
Coolidge Corner, we have a gentleman that rides
with his two children every so often on the bus
but because they are, $I$ think, and he wants his
children to go to a school that's only in
Cambridge and uses Bridj to help get his kids to

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school in Cambridge.
    And we as -- this is not a
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Cambridge-level concern. This is something we
talk about all the time. We are very, very, very
cautious about cherry picking go- or no-go zones
on a case-by-case basis.
So one of the things, and it is not, of
course, on our immediate plans, but let's say
someone was using Bridj who might not have been
able to get their kid on the bus or was using
Bridj to commute to work as a teacher and going
to -- we have a ton of teachers, especially in
the morning, half of our riders are either MIT
professors or teachers, using Bridj to go to
work.
So while the intent is very good about
ensuring that sort've curb space is available at
one of these high-density areas, we would ask the
city in general, and this is not a concern right
now, but just as part of the conversation, to
say, okay, well, maybe, if River and Magazine
starts are so sensitive that they can't deal with
a passenger van going down them, maybe that
should be an indicator that those streets could
perhaps be a target for wider enforcement of a
commercial vehicle van and sort of identifying
those as streets as sort of sensitive streets.

In the future what we would love to be
able to do, sort of after the pilot program, come
back to you guys with solid data that sue and our
team is really taking a lot of leadership on and
say, hey, look, there's really no issues
happening with the MBTA bus stops, there's very
few, if any, noise complaints, we want to follow
the same rules as everybody else follows and say
if, hey, if there are vehicles under a gross

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vehicle weight and there's no commercial
restrictions on that street, we want to be
treated just like everybody else and be able to
use that street.
    You know, if you are a resident on
Magazine Street, and I used to live on Pleasant
Street, if you are a resident on Magazine Street
and you are not able to get Bridj on your street
and someone else is, it tends to create sort of
an unequalled situation that we understand, and
it puts the burden on us to explain that to our
customers.
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    Whereas, we would love to be able to say,
    we're gonna use every approved MBTA stop, we're
not gonna stop in the middle of the street, and
we would love to use any street that doesn't have
a commercial vehicle restriction on it and be
treated just like anybody else. And in the

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effort of collaboration, and sort of one of the
things that Sue has been working very hard on, we
are totally fine with these two restriction
during the trial period, but I just want to go on
the record and say, if there are no significant
complaints, and there's no significant issues
that we can really point to, and put the burden
of proof on you guys, and us, of saying, this is
not working, we are going to come back and
essentially ask for treatment like any other
commercial vehicle operator to be able to use
roads like any other commercial vehicle
operator.
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                    But we don't have the data yet, and we
    will in a couple months, so this is 110 percent
reasonable, and once again, I want to go on the
record thanking sue and her staff who worked hard
on this, as well as the mayor, and a number of

City Councilors who worked hard on this.

FIRE CHIEF GERALD REARDON: Just for the record, a lot of these streets don't have MBTA service on them either.

MATTHEW GEORGE: Yeah. So just from
experience, like the MIT shuttle that does like
quasi-jitney, especially late at night, we'll
occasionally use Magazine Street cutting through
because there's a lot of students there. It is
sort of a high density area (pause) -- now MIT is
going to kill me. I've heard, I've never
personally witnessed, that happening. So it is
all hearsay. But being able to use a vehicle
that's no bigger than a Ford Expedition that
anybody can use, we want to be able provide that
same level of service to some of those areas, as

Sue knows, that are really parking congested
and have a relatively high rate of vehicle
ownership.

CHAIR ANDREA JACKSON: So is it possible
to reduce all of that to writing?

I guess I'm looking for, is it possible
to put something in writing in sort of a memo of understanding that says, you know, this is what we agreed to as it relates to routes and stops during a trial period?

MATTHEW GEORGE: Yeah, and I think
there's been a lot of back and forth, and not contentious back and forth, but just process back and forth where the mayor's office was prepared to sort of take charge and say, hey, we bought this altogether, we are going to declare this an official Cambridge pilot program under sort of these restrictions that we have talked about, or we can work with Sue's office to sort of draft an MOU that we target about a month from now to

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present back, and it is up to you guys to sort
let us know how best you want to deal with it
because it is a little bit of a weird situation
that it doesn't fall neatly into a niche.
    FIRE CHIEF GERALD REARDON: It should be
with Traffic & Parking for my purposes.
    MATTHEW GEORGE: Yeah.
    FIRE CHIEF GERALD REARDON: That's what
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they do.
MATTHEW GEORGE: Yep. So one of the
concerns that we heard is that Traffic \& Parking
has to escalate it to make sure it's codified,
so we're game for whatever you guys decide is
best.
SUE CLIPPINGER: Yeah. I mean we're
talking about an MOU?
POLICE COMMISSIONER ROBERT HAAS: Uh-huh.
SUE CLIPPINGER: We're talking about
pretty much what you said and agreed to, that within a month we should be able to have an MOU that outlines the specifics that we're talking about right now.

That's what you are asking for right? CHAIR ANDREA JACKSON: Yes.

SUE CLIPPINGER: Yes.

MATTHEW GEORGE: My only concern is a
citizen who is very worried we are not taking
anonymous coins on the buss and calls up Chief

Haas and says, hey, there's a bus picking up and
dropping off at this stop and we don't have a
cover then and you don't have cover.

POLICE COMMISSIONER ROBERT HAAS: I don't
know that you fit -- I don't think so, because
it's kind of a hybrid what you were producing
here. I don't know if you fit squarely into - -
MATTHEW GEORGE: It's the same situation

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in Boston, we don't fit in a category, so we are
reviewing it ad hoc. I just want to bring it up
so you are not blind-sided if somebody brings it
up and says that.
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    POLICE COMMISSIONER ROBERT HAAS: It
    wouldn't be my office that gets those
complaints. It would be License Commission.
EXECUTIVE DIRECTOR ELIZABETH LINT: In
the history of going through these jitney
applications or complaints, the complaints have
really come from the large buses being on some of
the side streets, in particular Prospect, so we
have dealt with those very well.
CHAIR ANDREA JACKSON: Putnam Avenue?
EXECUTIVE DIRECTOR ELIZABETH LINT:
Putnam, right, where it is so densely residential
that when the large buses were coming and the MIT
shuttles and LMA shuttles, it was a matter of
phone call and they no longer use that street, so it worked out very well.

I don't think what you are proposing is
going to give rise to that particular --

MATTHEW GEORGE: Just a word of caution
there, just like anything else, we do have overall detractors who are saying, you know,
things like, oh, the private sector should not be playing in typically a public sector activity which provides mass transportation.

So just as a point to bring up, you could
have someone that has a moral issue that we are
not taking anonymous Bit coins who calls in and
says, this is causing me undue metal stress.

I think we need to develop a process and
a threshold to make sure that we're really
understanding if there is a concern or if it is
just some of the noise that we all get.

POLICE COMMISSIONER ROBERT HAAS: Isn't it a matter of choice though?

CHAIR ANDREA JACKSON: I was about to say
that. I guess I look at it --

POLICE COMMISSIONER ROBERT HAAS: They
are subscribing or buying a ticket from you, so it is a matter of choice as opposed to a
regularly-scheduled service that people have an expectation that if an MBTA stops here, I have the right to get on the bus and $I$ have a right to preserve my anonymity getting on this bus.

Whereas I'm subscribing with you or reserving
with you a ride, right --

MATTHEW GEORGE: And that's why we are
not a common career.

But I agree with that. But if somebody
is angry at us and wants to torpedo us somehow,
all they have to say is -- you know, pick up the
phone and register complaints. We just need to make sure we have a legitimate --

POLICE COMMISSIONER ROBERT HAAS: So the
question for the Chair is: What do you think of
the notion of treating it like a jitney in terms of licensing that Brookline and Boston you are doing right now?

MATTHEW GEORGE: Nobody has a good answer yet. Everyone asks the same question.

CHAIR ANDREA JACKSON: It is a little bit
of a gray area. But $I$ guess my only thought
process, and $I$ don't know how you feel me going
ahead and just making a motion, I don't see why
we can't go ahead and approve it on an
eight-month trial of period.

POLICE COMMISSIONER ROBERT HAAS: We want
to see the MOU first.

CHAIR ANDREA JACKSON: Right. I mean, at
the end the day --

POLICE COMMISSIONER ROBERT HAAS: I want
to make sure there's complete agreement between

Traffic \& Parking and the applicant, and the best
way to do that is in the form of writing.

You may come across stuff as you start to
do the writing that breaks apart, and we can take
a vote and what do we do then.

MATTHEW GEORGE: I would register the
same concern that you are registering. We want to ensure -- you know, even if it is an off-line process where we just keep you guys in the loop, you know, we want to ensure that just -- you know, just to protect from us, and also to protect, you know, from us going out and saying,
okay, great, we are going to run jetpacks
throughout the city. We want to ensure the MOU
is in writing and we all agree upon it and then

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it gets passed.
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    CHAIR ANDREA JACKSON: How long do you
    think it would take provided we all agree to work
out an MOU?
And $I$ guess my concern is, $I$ don't know
when the Council breaks in terms of around the
holidays, et cetera. Because it still has to go
to the City Manager.
SUE CLIPPINGER: It is not much of a
break.
MATTHEW GEORGE: We can also issue an MOU
that says, hey, for this one month we are
developing a more complex definition of what the
pilot program is, and in this one-month period,
you know, continue to operate with these couple
of restrictions.
POLICE COMMISSIONER ROBERT HAAS: Are we
meeting on the 14 th?

EXECUTIVE DIRECTOR ELIZABETH LINT: I'm
sorry?

SUE CLIPPINGER: That's a Friday.

POLICE COMMISSIONER ROBERT HAAS: What is
the day after Columbus day?

SUE CLIPPINGER: I was thinking a
different month.

CHAIR ANDREA JACKSON: 21st.

FIRE CHIEF GERALD REARDON: I guess I
would probably want to hold off on jitney and actually see the trial and then find out maybe after that, and we'll have a better idea of where
things should fit or not fit based on what we get from experience.

EXECUTIVE DIRECTOR ELIZABETH LINT:

Procedurally also you can vote on something, but
then you would be sending it over, say you're
approving it, to the city manager to recommend
approval to the Council, but if they don't have all the paperwork, then they can't really do it. MATTHEW GEORGE: And the mayor is prepared to offer coverage there and saying
that -- at least sort of the feedback we have gotten, the mayor and lot of the City Councilors are okay with even with a very (pause) -- oh,
there you go, you have it -- a very simple
letter, just what we did with Boston City Council
and Brookline, saying restricted on these couple streets, acknowledging it is a gray area, we are going to monitor it, here it is a mechanism for
citizens to report complaints.
POLICE COMMISSIONER ROBERT HAAS: So you
talked about -- the way $I$ understand it, you
talked about established routes.
MATTHEW GEORGE: In order to comply with
sort of the way the jitney process in Cambridge

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works, and the process in Boston, we essentially
threw out a couple routes that could be active or
not be active.
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But as we talked about, it is not all a
fair representation of the service that we are
actually providing, which essentially is very
dynamic and could -- you know, it is a fair
assessment, could go anywhere in the city with
small vans, not large buses. But could go
anywhere in the city where people need or want to
use mass transportation.
POLICE COMMISSIONER ROBERT HAAS: With
the exception of those areas and bus stops and
streets that you have agreed that you would not
operate on during this trial period.
MATTHEW GEORGE: Exactly.
And we're very reasonable people. Mike
is even more reasonable than I am. Mike went to

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West Point and is an Army Ranger. He's the more
agreeable one.
    We are more than comfortable living with
-- for the eight months until we can --
    POLICE COMMISSIONER ROBERT HAAS: It
sounds like you covered a lot of territory, and
you are close to reaching an agreement.
    MIKE IZZO: We're in agreement.
    POLICE COMMISSIONER ROBERT HAAS: I can't
imagine it could take a long time to develop that
MOU .
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    MIKE IZZO: To keep things simple, I had
    proposed one month from this hearing would give
us ample time to work out the details what we
need to work out.
Once we hit that one-month mark, we would
then start a full six-month trial period, and
then within one month -- at the end of that six

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month, it would give us time to revisit with the
License Commission, or whomever we needed to, to
evaluate and move from there.
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    So that's where the eight months came
    from. That was what $I$ proposed to TPT.
MATTHEW GEORGE: And TPT, from our --
from our call wants to really think the number of
metrics that they want to judge us by, so, you
know, we would essentially look to the TPT to
say, what metrics?

We can propose an MOU right now, but Sue,
correct me if I'm wrong, but $I$ just don't think
you guys are at that point quite yet.
SUE CLIPPINGER: We have talked about
what this might structurally look like it. And
it doesn't seem unreasonable. But there are some
details to think through.
I don't think it's a problem to create

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within a one-month period.
    POLICE COMMISSIONER ROBERT HAAS: This is
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a special hearing. Would you want to bring this
back to a regular hearing or Decision Hearing?
CHAIR ANDREA JACKSON: I'm thinking we
can do it at a Decision Hearing. I don't think
we have to have a special hearing. We could
schedule it for our next Decision Hearing on the
$30 t h$.
EXECUTIVE DIRECTOR ELIZABETH LINT:
Someone is not going to be here. You told me you
are not here.
FIRE CHIEF GERALD REARDON: Let me look.
MIKE IZZO: So what I'm gathering is, we
should hash out an MOU before that date for you
all to vote?
CHAIR ANDREA JACKSON: Yes, that is
correct.

MATTHEW GEORGE: How far in advance would
you like to see a draft copy or a final copy?

POLICE COMMISSIONER ROBERT HAAS: The
more advance notice you can give us, the shorter
the decision is going to be, right?

CHAIR ANDREA JACKSON: And you don't need
to be there and it could be done in literally a
vote in five minutes or less.

MIKE IZZO: We could forward that to

Elizabeth and she could distribute it to the rest of you?

CHAIR ANDREA JACKSON: Yes.

MIKE IZZO: So, yeah, if that's agreeable
to Sue, we can work to have a draft, or you know,
to have agreed-upon MOU for all for you all to review.

CHAIR ANDREA JACKSON: Based on that, we
have to make a motion, so $I$ would make a motion
that we continue this matter until October 30 to
give Bridj and Transportation time to work out an

MOU to be submitted to us prior to the 30 th for
the Decision Hearing.

Is there a second?

FIRE CHIEF GERALD REARDON: Second.

CHAIR ANDREA JACKSON: All those in favor
signify by saying eye.

POLICE COMMISSIONER ROBERT HAAS: Aye.

FIRE CHIEF GERALD REARDON: Aye.

CHAIR ANDREA JACKSON: All set.
(Whereupon the hearing was adjourned.)

## ERRATA SHEET

INSTRUCTIONS: After reading the transcript, note any change or correction and the reason therefor on this sheet. Sign and date this errata sheet.

PAGE LINE
$\qquad$ CHANGE:
REASON:
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| 0 | 12:7, 30:9 | 63:10 | 38:2, | accurate |
| :---: | :---: | :---: | :---: | :---: |
| $\frac{02139}{-1: 14}[1]$ | $\frac{\text { 2nd }}{54: 3}$ | 8 | $\begin{aligned} & 38: 9, \\ & 40: 14, \end{aligned}$ | $\begin{aligned} & {[2]-} \\ & 90: 12 \end{aligned}$ |
|  |  | 8 [3] - | 68:10, | 91:5 |
| 1 | 3 | 3:5, 3:14, | 69:11, | acknowledg |
|  | $\underline{\mathbf{3}}[2]-$ | 27:12 | $70: 3$ | ing [1] |
| $\frac{1.6}{19: 13}[1]-$ |  | 831 [1] - | 70:8, | 83:11 |
|  | $2: 4,44: 12$ | $\frac{1: 13}{}$ | 70:13, | Act [1] - |
| $\underline{100}$ [3] - | $\overline{89}: 1$ | 8:20 [1] - | 71:11, | 30:13 |
| 13:16 | $\frac{30 \mathrm{th}}{87: 9,} \text { [2] - }$ | $\frac{38: 18}{}$ | 72:13, | active [2] |
| $14: 7,31: 7$ |  | $8: 30 \quad[1]-$ | 72:15, | - 84:2, |
| $\frac{1000}{3 \cdot 7} \text { [1] - }$ |  | $38: 16$ | absolutely | 84:3 |
|  | $\underline{4}$ | $\begin{aligned} & \frac{8: 40}{38: 17} \\ & 38: 18 \end{aligned}$ |  | activity |
| $\frac{110}{71: 15}$ [1] - | 400 [1] |  | $[1]-4: 16$ <br> accents | $[4]-$ |
| $13 \text { [1] - }$ | 7:18 |  | $\begin{gathered} {[1]-91: 6} \\ \text { accept }[1] \end{gathered}$ | 61:18, |
|  | 5 | 9 |  | 65:5, 77:9 |
| $\frac{14903}{-91}[1]$ | 5 [1] - |  | $\begin{gathered} -46: 18 \\ \text { access }[2] \end{gathered}$ | acts [1] - |
| $14 \mathrm{th}$ <br> [1] - | $3: 5$ | $\underline{900}$ [1] - | $\begin{gathered} -30: 15 \\ \text { accessible } \end{gathered}$ | actual [3] |
|  | 54 [1] - | $\begin{gathered} 47: 4 \\ \underline{99}[1]- \end{gathered}$ |  | - 8:10, |
| 15 [1] - |  | $\frac{99}{65: 4}[1]-$ | [4] - | $\begin{aligned} & 24: 15, \\ & 44: 14 \end{aligned}$ |
| 11 | 5:00 [1] | A | 30:1, |  |
| 19 [1] - |  |  | $30: 7, \quad 31: 8$ | ad [1] - |
| 15:3 | 6 | A-N-D-E-R- |  | 76:2 |
|  |  | $\frac{\mathbf{S - E - N}}{-53: 3}$ | accident | ADA [2] - |
| 2 | 60 [1] - | $\begin{gathered} -53: 3 \\ \text { ability } \end{gathered}$ | $[4]-$ | $\begin{aligned} & 31: 7, \\ & 40: 10 \end{aligned}$ |
|  | 19: |  | $\begin{aligned} & 50: 8, \\ & 50: 14, \end{aligned}$ |  |
| $\left.\right\|^{2} \underline{54: 10}$ | 617.786. | able [21] |  | ADAM [2] - |
| $\underline{20}$ [1] | 7783 [1] - |  | 51:3, 51:6 accommodat | $\begin{gathered} 5: 16,5: 18 \\ \text { Adam [1] - } \end{gathered}$ |
| 8:2 | :1 | - 15:7, | $\frac{\text { accommodat }}{\underline{e}[1]-}$ |  |
| $\underline{2013}$ [1] - | 7 | $\begin{aligned} & 18: 3 \\ & 26: 12 \end{aligned}$ | $33: 12$ | $5: 16$ |
| 12:14 |  |  |  | $\frac{\text { addition }}{[1] ~-~}$ |
| $\underline{2014}$ [2] - | 7 [1] - | $\begin{aligned} & 26: 12, \\ & 29: 2, \end{aligned}$ | $\frac{\text { account }}{[1]-}$ | $\begin{gathered} {[1]-} \\ 22: 17 \\ \text { additional } \\ \hline \end{gathered}$ |
| 15, 3:5 | $\underline{70} \text { [1] }$ | $\begin{aligned} & 29: 9 \\ & 30: 15, \end{aligned}$ | 43:18 |  |
| 21st [1] - |  |  | $\frac{\text { accountabl }}{\text { e }[1]-}$ | [3] - |
| 82:8 | $\begin{gathered} 19: 4 \\ \underline{77}[1]- \end{gathered}$ | $\begin{aligned} & 31: 17, \\ & 33: 12, \end{aligned}$ |  | $20: 18,$ |
| $\underline{24}$ [2] - |  |  | 45:9 | 34:4, |


| 36:13 | 18:6, 18:8 | allow [2] | ANDREA | Andrea [1] |
| :---: | :---: | :---: | :---: | :---: |
| address | agree [3] | - 46:15, | [41] - | - $3: 8$ |
| [3] - 7:4, | - 78:16, | 63:15 | 1:6, 4:1, | angry [1] |
| 56:3, 67:4 | 80:18, | Allston | 5:3, 5:8, | - 78:17 |
| addressed | 81:3 | [1] - | 5:10, 6:4, | animal [4] |
| [1] - $24: 8$ | agreeable | 52:10 | 21: 4, | - 32:5, |
| addressing | [3] - | alluded | 23:17, | 32:15, |
| [1] - | 67:11, | [1] - | 28:12, | 33:11, |
| 26:11 | 85:2, | 51:15 | 29:18, | 33:13 |
| adjourned | 88:13 | almost [1] | 32:4, | animals |
| [1] - | agreed [9] | - 52:9 | 46:2, | [1] - |
| 89:12 | - 42:7, | altogether | 46:5, | 32:14 |
| adjusting | 43:3, | [1] - | 47:15, | anonymity |
| [1] - | 59:10, | 73:14 | 48:13, | [1] - |
| $41: 12$ | $63: 6 \text {, }$ | aluminum | $50: 5$, | $78: 11$ |
| administer | 65:15, | [1] - 23:7 | 50:16, | anonymous |
| ed [1] - | 73:7, | American | 51:12, | [4] - |
| 91:10 | 75:1, | [1] - | 52:17, | 46:12, |
| advance | 84:14, | 30:13 | 53:12, | 47:7, |
| [2] - | 88:15 | amicable | $58: 5$, | 75:10, |
| $88: 1, \quad 88: 4$ | agreed- | [1]-4:14 | 58:17, | 77:13 |
| advances | upon [1] - | amount [2] | 59:1, | anonymousl |
| [1] - | 88:15 | - 35:9, | $65: 10$, $66: 10$, | $\underline{\underline{\mathbf{y}}}$ [2] - |
| 26:12 | agreement | 43:4 | 66:10, | 46:15, |
| affiliatio | [4] - | ample [1] |  | 47:11 |
| n [1] - | 62: 4, | - 85:14 | $75: 6,$ | answer [4] |
| 53: 6 | 80:3, | analyst | 76:1 | - 38:12, |
| afternoon | 85:7, 85:8 | [1]-53:9 | 78:3, | 38:13, |
| [2] - | ahead [3] | analyzed | 79:10 | 38:14, |
| 37:2, | 28:5, | [1]-55:2 | $79: 18,$ | 79:8 |
| 55:18 | 79:13, | AND/OR [1] | $81: 2 \text {, }$ | answered |
| agency [2] | 79:14 | - 91:17 | 82 : | [1] - |
| $-13: 4,$ | aid [1] - | ANDERSEN | 87:5, | 48:14 |
| 49:12 | 9:7 | 3] - | 87:17, | anticipate |
| AGENDA [2] | airport | 52:16, | 88:6, | [1] - |
| - 2:1, 2:2 | [2] - | $53: 2,53: 7$ | 88:12, | 62:13 |
| aggregate | 37:4, 43:2 | Andersen | 88:17, | ANY [2] |
| [3] - | Albany [1] | [1] - 53:2 | 89:7, | 91:16, |
| 16:6, | - 61:4 |  | 89:11 | 91:17 |


| anyway [2] | 56:16, | [2] - | [1] - | 74:2, |
| :---: | :---: | :---: | :---: | :---: |
| - 25:12, | 70:14 | 34:3, 38:8 | 10:11 | 74:14, |
| 46:10 | approving | AT [1] - | base [2] - | 80:4 |
| apart [2] | $1]$ | 1:12 | 51:16, | better [4] |
| - 66:17, | 82:18 | audit [1] | 51:18 | $-21: 13,$ |
| 80:7 | approximat | - 36:8 | based [11] | 58:10, |
| appear [1] | ion [1] - | Auditorium | - 35:14, | 58:12, |
| - 91:6 | 2 : | - 3:6 | :15, | 82:12 |
| applicant | area [4] - | available | 36:1, | between |
| [1] - 80:4 | 17 | [5] - | 38:15, | [8] - |
| applicatio | 72:10, | 3:15, | 39:6, | 6:15, |
| $\underline{\mathrm{n}}$ [1] - | 79:11, | 15:11 | 39:15, | $33: 15$, |
| 3:12 | 83:11 | 17:9, | 41:12, | $34: 1$, |
|  | areas [5] | 64:18, | 60:13, | 38:16, |
| $\frac{\text { APPLICATIO }}{\mathbf{N}[1]-}$$2: 3$applicatio | - 17:17, | 68:17 | $61: 12$, | 38:18, |
|  | 60:17, | Ave [5] - | 82:13, | 44:2, |
|  | 68:18, | 3:7, 25:6, | 88:17 | 61:5, 80:3 |
|  | 72:16, | 63:8, | Basement | beyond [1] |
| 76:10 | 84:13 | 63:10 | [1] - 1:13 | - 36:8 |
| applied <br> [1] - 3:13 <br> APPLY | Army [1] - | Avenue [2] | basic [1] | $\frac{\text { big }}{7: 7,} 19: 1$ |
|  | arrangemen | $76: 14$ | basis [4] | $19: 8 \text {, }$ |
| $\frac{\text { APPLY }}{-91: 16}$ | t [3] - | axial [1] | - 35:6, | 20:3, |
| approach | $33: 15 \text {, }$ | - 20:17 | 37:7, | 20:4, |
|  | $34: 1,37: 6$ | Aye [1] - | $52: 3,68: 6$ | 37:17 |
| [3] - 14:1, | arrive [1] | 89: | Beacon [1] | $\underline{\text { bigger [2] }}$ |
| $57: 4, \quad 60: 9$ | - 44:10 | aye [1] - | - 16:16 | - 49:3, |
|  | aside [1] | 89:10 | eaten [1] | billions |
| [1]-83:1 approve | $\begin{gathered} -34: 4 \\ \text { assess } \end{gathered}$ | B | behind [1] | [2] - |
| [1] - | - $37: 9$ | background | benefit |  |
| 79:14 | assessment | [4]-6:6 | benefit | biology |
| approved | [1] - 84:8 | 48:16, | [1] - | [1] - 8:5 |
| [6] - | assigned | 49:15, | : | Bit [1] - |
| 21:8, | - | 51:9 | best [7] - | 7:13 |
| 49:3, | 27:11 | bad [1] - | :12, | bit [3] |
| 56:10, | ASSISTANT | 34:13 | 18:7, | 4:2, 74:3, |
| 56:14, | - 1:8 | ballgame | 19:7, | 79:10 |
|  | assuming |  | 60:16, | blind [2] |


| - 21:12, | - 25:18 | $63: 17$, | BU [1] - | 58: 6, |
| :---: | :---: | :---: | :---: | :---: |
| 76:3 | bought [1] | 67:18, | 61:5 | 62: 6, |
| blind- | - 73:13 | 68: 9, | build [1] | 62:10, |
| sided [2] | boxes [1] | $68: 11$, | - 38:2 | 63:1, |
| - 21:12, | - 20:18 | 68:14, | Building | 63:2, |
| 76:3 | brand [1] | 70:8, 89:2 | [1] - 1:12 | $64: 15$, |
| Block [1] | - 9:15 | BRIDJ [1] | built [2] | 65:1, |
| - 55:4 | breach [1] | - 2:4 | - 20:18, | 65:5, |
| BLOCK [1] | - 45:14 | Bridj. com | 40:2 | 67:15, |
| - 55:4 | break [2] | [2] - | burden [2] | $68: 10$, |
| blocking | - 11:8, | 9:15, 43:9 | - 70:11, | 69:15, |
| [2] - | 81:10 | brief [1] | 71:7 | $75: 11$, |
| 64:18, | breaks [2] | - 67:13 | bureau [1] | 78:10, |
| 65:1 | - 80:7, | bring [5] | - 15:1 | 78:11, |
| BOARD [1] | 81:6 | - 31:5, | bus [43] | 84:13 |
| - 1:5 | Bridge [1] | 43:1, | 8:2, 8:9, | buses [15] |
| Board [2] | - 61:6 | 76:2, | 8:18, 9:2, | - 11:6, |
| - 91:11, | Bridj [29] | 77:11, | 16:18, | 16:12, |
| 91:12 | - 3:13, | 87:3 | 17:2, | 19:2, |
| bolts [1] | 4:8, 6:7, | brings [1] | 17:5, | 20:4, |
| - 14:6 | 6:10, | - 76:3 | 17:6, | 21:5, |
| Boston | 9:16, | broad [2] | 18:14, | 24:10, |
| [18] - | 11:13, | - 39:18, | 19:7, | 27:6, |
| 7:13, 8:1, | 14:2, | 59:13 | 24:3, | 29:18, |
| 8:11, | 22:12, | broad- | 28:7, | 38:18, |
| 12:18, | 22:15, | sided [1] | 28:9, | 39:4, |
| 21:10, | 26:3, | 8 | 28:10, | 49:3, |
| 38:16, | 26:16, | broadl | 28:14, | 54:5, |
| 39:7, | 35:9, | [1] - | 28:15, | 76:11, |
| 39:9, | $36: 9$, 36,13, | [1]-8:3 | 40:5, | 76:17, |
| 39:9, | $36: 13$, $36: 18$, | Brookline | 40:6, | 84:9 |
| 53:16, | 36:18, | [8] - | 40:6, | business |
| 56:5, | 37:2, | 11:17, | 41:17, | [7] - |
| 56:6, | $42: 3$, $42: 7$, | 19:1, | $47: 1$, $50: 8$, | 12:17, |
| 57:3, | 42:7, | 57:11, | 50:8, | 31:12, |
| 57:4, | $53: 6$, $53: 8$, | 57:14, | $56: 9$, $56: 14$, | $33: 15$, |
| 76:1, |  | $58: 16$, $61: 4$, | $56: 15,$ | 34:15, |
|  | $53: 10$, $62: 6$, | 61:4, | $56: 16$ | 37:17, |
| bottom <br> [1] | $62: 12,$ | $83: 10$ | 56:18, | 38:3, |


| $\begin{aligned} & 48: 10 \\ & \text { buss [1] - } \end{aligned}$ | $\begin{aligned} & -68: 3 \\ & \text { campus } \end{aligned}$ | $\frac{\text { cash }}{41: 1,}[4]-$ | $\begin{aligned} & 3: 13,5: 7, \\ & 5: 12 \end{aligned}$ | $\begin{aligned} & 53: 12, \\ & 58: 5 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| 75:10 | - 7:5 | 46:3, | certain | 58:17, |
| buy [3] - | 7:13 | 46:18 | [1] - 35:8 | 59:1, |
| 20:2, | CAPTURING | 47:9 | certainly | 65:10, |
| 28:5, | [1] - 1:18 | catch [1] | [2] - 7:5, | 66:10, |
| 29:15 | Car [4] - | - 24 : 4 | 56:3 | 66:12, |
| buying [1] | 3:1 | catching | CERTIFICAT | 73:2, |
| - 78:6 | 13: 6 | [2] - | ION [2] | 75: 6, |
|  | 13:10 | 17:6, 17:7 | 91:1, | 76:14, |
| C | car [1] - | categories | 91:16 | 78:3, |
| CAMBRIDGE | 32:7 | [1] - | Certified | 79:10, |
| [2] - 1:1, | card [4] - | 15:18 | [2] - | 79:18, |
| $1: 2$ | 29:12, | category | $91: 3$ | 81:2, |
| Cambridge | 29:17, | [1] - 76:1 | 91:14 | 2:8, |
| [22] - | 41:2, | causing | certify |  |
| 1:14, 3:6, | 44:12 | [2] - | [1] - 91:4 | 87:17, |
| 3:14, | cards [5] | 57:9, | CERTIFYING | $88: 6 \text {, }$ |
| 5:17, | - 40:17, | 77:14 | [1] - | 88:12, |
| 13:1, | 44:14, | caution | 91:17 |  |
| 13:5, | 44:18, | [1] - 77:5 | cetera [1] | $\begin{aligned} & 89: 7, \\ & 89: 11 \end{aligned}$ |
| 13:8, | 45:3, 48:6 | cautious | - 81:7 | Chair [2] |
| $20: 1,$ | care [1] - | [1] - 68:5 | CHAIR [41] | - 3:8, |
| $52: 14$ | $37: 13$ | cautiously | - 1:6, | 79:4 |
| 53:15, | career [1] | $[2]-$ | $4: 1, \quad 5: 3,$ | challenge |
| 57:2, | $-78: 15$ | $24: 18$ | $5: 8,5: 10,$ | [1] - |
| 61: 6, | carrier | 25:6 | 6:4, 21:4, | $30: 17$ |
| 62:7, | [3] - | caveat [1] | $23: 17 \text {, }$ | challenged |
| 66:18, | $44: 2,$ | -67:13 | $\begin{aligned} & 28: 12, \\ & 20.18 \end{aligned}$ | [1] - |
| 67: 6, | $44: 3, \quad 44: 4$ | cell [2] - | 29:18, | $63: 13$ |
| $\begin{aligned} & 67: 18, \\ & 68: 1 . \end{aligned}$ | $\frac{\text { cars }}{12.1}[2]-$ | $15: 2, \quad 33: 5$ | $\begin{aligned} & 32: 4, \\ & 46: 2, \end{aligned}$ | challenges |
| $\begin{aligned} & 68: 1, \\ & 68 \cdot 3 \end{aligned}$ | $12: 1,67: 6$ | census [1] | $\begin{aligned} & 46: 2, \\ & 46: 5 \end{aligned}$ | $\frac{\text { [1] - }}{}$ |
| 68:3, $73.15, ~$ | case ${ }^{\text {c }}$ [2] - | - 15:1 | $46: 5$, 47.15, | 59:15 |
| 73:15, | 68:6 | Center [1] | 47:15, | CHANGE [6] |
| 83:18, | case-by- | $-58: 15$ | $\begin{aligned} & 48: 13, \\ & 50: 5 \end{aligned}$ | $-90: 4,$ |
| 91:11, | case [1] - | Central | $50: 5$ | $90: 5 \text {, }$ |
| 91:12 | 68:6 | [1] - | $50: 16$, $51: 12$, | 90:6, |
| $\frac{\text { Cambridge- }}{\text { level [1] }}$ | cases [1] | 63:10 | 52:17, | 90:7, |


| 90:8, 90:9 | 29:4, | cities [1] | [1] - | clunky [1] |
| :---: | :---: | :---: | :---: | :---: |
| change [3] | 29:11, | - 13:13 | 15:18 | - 20: |
| - 21:1, | 32:1, | citizen | clear [3] | code |
| 22:1, 90:2 | 36:16, | [2] - | - 34:9, | 47:5, |
| changed | 40:16, | 46:7, 75:9 | 39:17, | 47:12 |
| [1] - | 41:3, | citizens | 64:17 | codified |
| 13:15 | 42:1, | [1] - | clearly | [1] - |
| changes | 66:11 | 83:13 | [4] - | $74: 12$ |
| [2] - | 72:2, | citizens' | 22:8, | coins [3] |
| 66:8, | $74: 5$, | [1] - | 22:16, | - 47:8, |
| 90:11 | 74:8, | 46:14 | 25:14, | 75:10, |
| charge [1] | 82:9, | CITY [1] - | 47:17 | 77:13 |
| - 73:13 | 87: 13, | 1:2 | clients | collaborat |
| check [6] | $89: 6 \text {, }$ | city [18] | [1] - | ion [1] - |
| - 35:10, | $89: 10$ | - 4:4, | 32:13 | 71:1 |
| 48:16, | chief [1] | 10:10, | cling [1] | collaborat |
| 49:6, | - 41:16 | $11: 5,$ | $-23: 11$ | ive [1] - |
| 49:15, | $\frac{\text { Chief }}{-3 \cdot 9}$ | $11: 16$ | clipper | 57:11 |
| 49:17, | $-3: 9$, $6: 13$, | $18: 4,$ | [1] - | collect |
| 49:18 | $\begin{aligned} & 6: 13 \\ & 15: 7 \end{aligned}$ | $18: 5 \text {, }$ | $66: 13$ | [1] - |
| checked | $\begin{aligned} & 15: 7, \\ & 16 \cdot 2 \end{aligned}$ | $35: 16$ | Clipper | 48:12 |
| [2] - | $\begin{aligned} & 16: 2, \\ & 16: 15, \end{aligned}$ | $54: 10 \text {, }$ | $[1]-6: 2$ | College |
| $48: 16$ | $\begin{aligned} & 16: 15, \\ & 56: 13, \end{aligned}$ | $58: 4,$ | CLIPPINGER | [2]-3:6, |
| $49: 4$ | $\begin{aligned} & 56: 13, \\ & 75: 10 \end{aligned}$ | $60: 4,$ | [12] - | 6:10 |
| checks [2] | children | $60: 13,$ | 6:2, | college |
| $-51: 9$ | $\frac{\text { children }}{[2]-}$ | $60: 15 \text {, }$ | $59: 12$ | $[10]-$ |
| $\frac{\text { cherry }}{-68 \cdot 5} \text { [1] }$ | $67: 15 \text {, }$ | $\begin{aligned} & 69: 1, \\ & 80 \cdot 17 \end{aligned}$ | $61: 16$ $65: 17$ | $6: 11,$ |
| $-68: 5$ | $\begin{aligned} & 67: 15, \\ & 67: 17 \end{aligned}$ | $\begin{aligned} & 80: 17, \end{aligned}$ | $65: 17$ | $6: 15,$ |
| CHIEF [25] | choice [2] | $\begin{aligned} & 82: 18, \\ & 84: 8, \end{aligned}$ | $\begin{aligned} & 66: 4, \\ & 74 \cdot 15 \end{aligned}$ | $6: 17,$ |
| $-1: 8,$ | $\frac{\text { choice }}{-78: 2}$ | $\begin{aligned} & 84: 8, \\ & 84: 10 \end{aligned}$ | $74: 15$ | $8: 13,9: 4,$ |
| $14: 5 \text {, }$ | $\begin{aligned} & -78: 2, \\ & 78: 7 \end{aligned}$ | $84: 10$ | $\begin{aligned} & 74: 18, \\ & 75: 7, \end{aligned}$ | $9: 13,$ |
| 18:11, | chunk <br> [1] | $\frac{\text { City }}{4.5}$ [7] - | $\begin{aligned} & 75: 7, \\ & 81: 9, \end{aligned}$ | 10:15, |
| 19:15, | $\frac{\text { chunk }}{-9: 5}$ | $\begin{aligned} & 4: 5, \\ & 38: 16 \end{aligned}$ | $\begin{aligned} & 81: 9, \\ & 82: 3, \end{aligned}$ | 12:14, |
| $20: 5,$ | cinema [1] | $\begin{aligned} & 38: 16, \\ & 56: 6, \end{aligned}$ | $\begin{aligned} & 82: 3, \\ & 82: 6, \end{aligned}$ | $12: 15$ |
| $22: 7$, $23: 1$, | $-43: 16$ | $56: 6$, $72: 1$, | $82: 6$, $86: 14$ | 35:12 |
| $23: 1$, $25: 16$, |  | 72:1, | 86:14 | color [1] |
| $25: 16$, $26: 4$, | $\frac{\text { circulatio }}{\mathrm{n}[1]-}$ | 81:8, | close [2] | - 23:15 |
| $26: 4$, $27: 10$, | $\underline{\mathbf{n}}[1]-$ | $83: 6,83: 9$ | $-56: 16,$ | Columbus |
| 27:10, | 30:4 | cleanly | 85:7 | [1] - 82:5 |


| combinatio | 33:14, | [1] - | complaint | computer |
| :---: | :---: | :---: | :---: | :---: |
| $\underline{\mathrm{n}}$ [1] - | 37:5, | 46:16 | [5] - | [2] - |
| 58:3 | 37:12, | Committee | 24:1, | 28:2, |
| comfortabl | 38:5, | [1] - | 24:12, | 46:17 |
| e [1] - | 43: 6, | 15:17 | 24:14, | concept |
| 85:3 | $43: 11$, | common [4] | 57:14, | [2] - |
| coming [2] | $44: 17$, | - 44:2, | 57:18 | 12:4, |
| - 49:17, | 51:14, | 44:3, | complaints | 16:10 |
| 76:17 | 53:5, | 44:4, | [9] - | concern |
| Comm [1] - | 53:17, | 78:15 | 24:16, | [17] - |
| $\frac{25: 6}{}$ | 54:11, | Commonweal | 64:9, | 23:18, |
| commend | 54:16, | th [2] - | 69:16, | 25:10, |
| [1] - | 58:18, | 91:2, 91:4 | 71: 6, | 25:12, |
| $66: 18$ | 61:14, | community | $76: 7,$ | $26: 13,$ |
| comment | $65: 12,$ | [1] - 48:4 | $76: 10,$ | $46: 11,$ |
| [2] - | 65:18, | commute | 79:1, | 48:8, |
| $32: 3,$ | $74: 17$, | [2] - | 83:13 | 48:9, |
| $47: 13$ | 75:14, | $11: 17,$ | complete | $60: 17$, |
| commercial | 76:5, | 68:11 | [1] - 80:3 | 61:2, |
| [5] - | 78:1, | companies | complex | 62:5, |
| $69: 8 \text {, }$ | $\begin{aligned} & 78: 5 \\ & 79: 3 \end{aligned}$ | [7] - | $[1]-$ | $63: 7,$ |
| 70:1, | $\begin{aligned} & 79: 3 \\ & 79: 16 \end{aligned}$ | $22: 3,$ | $81: 13$ | $68: 3,$ |
| $70: 17$, | 79:16 | 27:2, | compliance | 69:1, |
| $71: 11 \text {, }$ | 80:2, | 35:1, | [2] - | $75: 8$, |
| $71: 12$ | $81: 17$ $82: 4$ | 45:2, | 48:10, | 77:17, |
| COMMISSION |  | 45:9, | 49:5 | 80:10, |
| [3] - 1:1, | $84: 12$ | 45:12, | compliant | 81:5 |
| 1:3, 1:5 | $85: 5,$ | 45:13 | [2] - | concerned |
| Commission | $85: 9,$ | company | $44: 13,$ | $\begin{aligned} & {[2]-} \\ & 21: 18, \end{aligned}$ |
| [4]-3:4, | $87: 2 \text {, }$ | $[6]-7: 3,$ | $49: 14$ | $\begin{aligned} & 21: 18, \\ & 62: 2 \end{aligned}$ |
| $3: 16,$ | $88: 3, \quad 89: 9$ | $\begin{aligned} & 21: 10, \\ & 27: 8, \end{aligned}$ | $\frac{\text { compliment }}{[2]-}$ | concerns |
| $76: 7, \quad 86: 2$ <br> COMMISSION | Commission | $27: 8$, $33: 8$, | 24:2, | [7] - |
| COMMISSION | r [1] - | 35:8, $37: 6$ | 26:13 | 26:15, |
| ER [39] - | $3: 10$ | compensati | compliment | 46:7, |
| $\begin{aligned} & 1: 7, \quad 5: 1, \\ & 10: 12, \end{aligned}$ | Commission | on [1] - | s [1] - | 46:8, |
| 10:12, | ers [1] - | $36: 15$ | 26:14 | 47:2, |
| $\begin{aligned} & 10: 17, \\ & 12: 9, \end{aligned}$ | $3: 8$ | complained | comply | 58:14, |
| 17:8, | commitment | [1] - 58:1 | -83:17 | 60:7, |


| $74: 11$ <br> condition | $\begin{aligned} & 55: 16 \\ & \text { contractor } \end{aligned}$ | $\begin{aligned} & {[1]-} \\ & 56: 10 \end{aligned}$ | $90: 11$ <br> corridor | $\begin{gathered} 84: 2 \\ \text { course } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| [1] - | [1] - | coordinate | [1] - | - 6:17, |
| 46:13 | 30:10 | d [1] - | 58:13 | 9:12, |
| conducts | control | 57:15 | corrugated | 15:6, |
| [1] - | [2] - | copy [2] - | [1] - | 20:14, |
| 48:16 | 33: 4 | 88:2 | 23:14 | 48:2, 68:8 |
| Conference | 91:11 | core [4] | cost [2] - | cover [5] |
| [1] - 1:13 | CONTROL | $11: 12 \text {, }$ | 31:1, 34:5 | $-18: 4,$ $18: 5$ |
| confident | [1] - | 12: 4, | costs [1] | $18: 5 \text {, }$ |
| [1] - 65:4 | 91:17 | 14:11, | $-34: 4$ | $34: 5,$ |
| congested | conversati | 21:2 | Council | $75: 13$ |
| [1] - | on [4] - | corner [3] | [5] - 4:5, | coverage |
| $72: 17$ | $\begin{array}{ll}4: 14, & 6: 9, \\ 59: 8, & 69: 2\end{array}$ | - 16:16, | $\begin{aligned} & 56: 6, \\ & 81: 6, \end{aligned}$ | [1] - 83:4 <br> covered |
| $\frac{\text { considered }}{[1]-23: 2}$ | conversati | $41: 16$ | $81: 6$, $83: 1,83: 9$ | $[1]-85: 6$ |
| constructi | ons | Corner | Councilor | create [4] |
| on [1] - | 4:9, 56:2, | [13] - | [1] - 57:5 | - 7:12, |
| 62:18 | 65:9, 91:7 | 14:15, | Councilors | 43:18, |
| contact | converted | 14:16, | [2] - | $70: 9$, |
| [1] - 24:2 | [1] - 23:7 | 15:4, | 72:1, 83:6 | 86:18 |
|  | cool [1] - | $16: 1,$ | count [1] | creates |
| [1] - 29:1 contention | 6:5 | $16: 3,$ | - 52:2 | [2] - |
|  | Coolidge | 16:5, | country | 12:1, 12:2 |
| [1] - 40:1 | [13] - | 16:12, | [5] - | creating |
| contentiou | 14:15, | 16:18, | 9:14, | [1] - |
| s [1] - | 14:16, | 32:17, | 10:9, | 63:14 |
|  | 15:4, | 39:11, | 13: 4 , | credit [6] |
| continuati | 16:1, | 44:11, | 31:11, | - 40:17, |
| on [1] - | 16:3, | 52:10 | 36:1 | 41:1, |
|  | 16:5, | 67:14 | couple [9] | 44:12, |
| continue | 16:12, | correct | - 12:16, | $44: 14$, |
| $\frac{\text { continue }}{[3]-}$ | 16:18, | [2] - | 23:8, | 44:18, |
|  | 32:17, | 86:12, | 32:12, | 45:3 |
| 66: 6, | 39:10, | 87:18 | 34:18, | critical |
| 81:15, | 44:11, | correction | 51:15, | [1] - |
| contract | 52:10, | [1] - 90:2 | $71: 15$, | 42:12 |
|  | 67:14 | correction | 81:15, | cropped |
| [1] - | coordinate | s [1] - | 83:10, | [1] - 50:4 |


| crosswalk | $16: 9,$ | - 74:13 | $56: 7,60: 3$ | $54: 12$ |
| :---: | :---: | :---: | :---: | :---: |
| [1] - 63:3 | 29:13, | Decision | demographi | design [1] |
| curb [2] - | 36:6, | [4] - | c [1] - | - 9:1 |
| 64:17, | 45:10, | 87: 4, | 14:17 | destinatio |
| 68:17 | 45:14, | 87: 6, | demographi | $\underline{n}$ [3] - |
| customer | 45:18, | 87:8, 89:4 | cally [1] | 14:9, |
| [5] - | 53:10, | decision | - 52:11 | 39:15, |
| 28:7, | $55: 11$ | [2] - 4:3, | densely | 56:17 |
| 29:1, | 64:7, | 88:5 | [1] - | destinatio |
| 32:17, | 69:12, | declare | 76:16 | ns [3] - |
| 33:8, | 71:14 | [1] - | density | 52:13, |
| 53:10 | data- | 73:14 | [3] - | 52:14, |
| customers | iven | defined | 62:1, | 53:15 |
| [5] - | - | [1] - | 68:18, | details |
| 28:4, | database | 17:17 | 72:10 | [3] - |
| 40:10, | [1] - | definition | departing | 64:1, |
| 40:14, | 35:12 | [2] - | [1] - | 85:14, |
| 54:7, | DATE [1] - | 44:5, | 27:17 | 86:17 |
| 70:12 | 1:15 | 81:13 | Department | determined |
| cutting | date [2] - | delay [1] | [13] - | [1] - 27:7 |
| $[1]-72: 8$ | $\begin{aligned} & 87: 15 \\ & 90: 3 \end{aligned}$ | $-64: 10$ | $5: 18,6: 3,$ | $\frac{\text { detractors }}{[1]}$ |
| cyber [2] | $90: 3$ | deliver | $21: 9,$ | [1] - 77:7 |
| - 45:8, | Davey [1] | [1] - | 24:7, | develop |
| 45:17 | : | 13:14 | 30:8, | [2] - |
| D | David [1] | demand | 36:5, | 7:15, |
| D | - 55:4 | [11] - | 48:17, | 85:10 |
| D/B [1] - | $\frac{\text { days }}{36: 4}$ [2] - | 11: 6, | 49:10, | developing |
| 2:4 | 36:4, | 11:9, | 49:13, | [1] - |
| d/b/a | $57: 18$ | $12: 5,$ | $50: 1,$ | $81: 13$ |
| -3:12 | deal [4] - | 12:8, | $50: 2,$ | developmen |
| dashboard | 35:3, | 17:3, | 51:1, 59:5 | ts [1] - |
| $[1]-29: 9$ | $35: 5$ | $18: 7$, $18: 8$, | departure | 60:2 |
| data [17] | 69:4, 74:2 | $18: 8$, $39: 4$, | $\begin{aligned} & {[2]-} \\ & 19 \cdot 6.28 \cdot 6 \end{aligned}$ | dialogue |
| $-9: 1,$ | $\frac{\text { dealing }}{[1] ~-}$ | $39: 16,$ | 19:6, 28:6 <br> deploy [2] | [2] - |
| $14: 1$ | [1] - $35: 18$ | $39: 16$ $41: 13$ | $\frac{\text { deploy }}{-31 \cdot 6}[2]$ | $56: 11$ |
| $14: 17,$ | $35: 18$ | $\begin{aligned} & 41: 13, \\ & 62: 10 \end{aligned}$ | $\begin{aligned} & -31: 6, \\ & 35: 9 \end{aligned}$ | $57: 12$ |
| $15: 2 \text {, }$ | dealt [1] | demands | $35: 9$ | different |
| $15: 3$ |  | $[2]-$ | $\frac{\text { describe }}{[1]-}$ | [8] - |


| 15:3, | Director | 35:15, | 55:4 | 46:2, |
| :---: | :---: | :---: | :---: | :---: |
| 35: 6, | [2] - 6:2, | 41:2, | draft [3] | 48:15, |
| 39:10, | 55:7 | 42:18, | - 73:17, | 49:2, |
| 42:9, | Disabiliti | 54:8, 88:7 | 88:2, | 49:6, |
| 52: 6, | es [1] - | door [1] - | 88:14 | 49:16 |
| 52:11, | 30:13 | 21:17 | draw [1] - | driving |
| 82:7 | disability | DOT [3] - | 37:9 | [5] - |
| differenti | [1] - | 22:17, | drawing | 24:18, |
| ation [1] | 30:14 | 35:11, | [1] - | 25:3, |
| - $44: 2$ | discussed | 36:9 | 55:13 | 25: 6, |
| difficult | [1] - | DOT- | drive [4] | 28:10, |
| [1] - | 65:15 | required | - 8:15, | 37:13 |
| 62:18 | discussion | [1] - | 8:16, | drop [1] |
| DIRECT [1] | [1] - 66:7 | 22:17 | 22:5, 49:3 | 64:15 |
| - 91:17 | discussion | down [5] - | driven [1] | dropping |
| direct [3] | s [1] - | 10:1, | - 14:1 | [2] - |
| - 7:12, | 31:9 | 34:8, | driver | $65: 3,$ |
| 9:1, 25:10 | dispatched | 45:2, | [15] - | $75: 12$ |
| direction | [1] - 17:2 | 47:5, 69:5 | 25:5, | $\frac{\text { drug }}{\Delta 9 \cdot 15} \text { [3] - }$ |
| [1] - | disqualifi | downtown | 25:11, | 49:15, |
| 91:11 | ed [3] - | [2] - | 26:6, | $50: 17$ |
| DIRECTION | 35:13, | 8:11, | 26:9, | $51: 10$ |
| [1] - | $35: 16,$ | 53:16 | 27:1, | DTU [1] - |
| 91:17 | 36:1 | DPU [10] - | 27:15, | 44:1 |
| directly | distance | 20:16, | 28:10, | DTV [1] - |
| [4] - | $[1]-39: 6$ | 21:15, | 29:1, | 21:7 |
| 21: 6, | distribute | 21:16, | 33: 4 , | dual [3] - |
| 25:12, | distribute | 22:17, | 33:5, | 20:7, |
| 40:15, | $88: 10$ | 50:12, | 41:7, | 20:10, |
| 44:9 | DOES [1] | 50:13, | 41:10, | 20:17 |
| DIRECTOR | $91: 16$ | $51: 3,$ | $41: 12$ | due [1] - |
| [7] - 1:9, | dollar [2] | 51:6, 51:7 | 42:3, 51:8 | 91:6 |
| 3:3, 76:8, | dollar | DPV [6] - | drivers | during [4] |
| $76: 15$ | $35: 8$ | 26:1, | [11] - | - 43:2, |
| 82:1, |  | 26:2, | 25:7, | 71:4, |
| 82:15, | $\frac{\text { dollars }}{\text { [1] - }}$ | $30: 5$, | 27:5, | 73:8, |
| 87:10 | [1] - | 49:18, | 27:7, | 84:15 |
| director |  | 50:11 | 33:3, | dynamic |
| [1] - 5:14 | done [5] - | Dr [1] - | 40:17, | [1] - 84:7 |


| dynamicall | 3:3, 76:8, | 48:11, | Escape [1] | 83:16 |
| :---: | :---: | :---: | :---: | :---: |
| $\underline{\underline{y}}$ [1] - | 76:15, | 49:13, | - 19:1 | et [1] |
| 41:12 | $2: 1$ | 7:3 | especially | 81: |
|  | 82:15 | 80:11 | [8] - | Europe [1] |
| E | 87:10 | 0:13 | 25:13, | - 31:7 |
| easy | Elizabeth | $\begin{aligned} & 80: 17 \\ & \text { ensuring } \end{aligned}$ | 1:1, | evaluat |
| - | [1] - |  | 35:12, | [1] - 86:3 |
|  | 88:10 | 3] - | 39:8, | evening |
| $65: 5$ | email [3] | 40:11 | 49:2, | $[1]-43: 2$ |
| Econoline | 29:2 | 9:1 | 57:5, | event [1] |
| $\frac{\text { [1] - }}{\text { [ }}$ | 44:15, | 68:17 | 68:12, | - 50:8 |
| 19:12 | 46:6 | enter [2] | 72:7 | vents [1] |
| economic | $\begin{aligned} & {[1]-53: 7} \\ & \frac{\text { empty }}{-37: 14} \\ & \text { encountere } \end{aligned}$ | 44:12 enters | $\begin{aligned} & \frac{\text { essence }}{[1]-24: 3} \\ & \text { essentiall } \end{aligned}$ | - 12:3 everyday |
| $\begin{aligned} & \text { [1]- } \\ & 31: 16 \end{aligned}$ |  |  |  |  |
| effectivel |  | $-17: 1$ <br> enterta | $\underline{\mathbf{y}}$ [19] - | $11: 7,$ |
| $\begin{aligned} & \underline{\mathbf{y}}[1] \\ & 31: 13 \end{aligned}$ | $\mathbf{d} \quad[2]-$ | entertai | :13, | 27:14 |
| effort [1] | $32: 10$ | 46:10 | $16: 11 \text {, }$ | $[1]-60: 3$ |
| $-71: 1$ | $33: 1$ | $\frac{\text { entire }}{-13: 4}$ | $24: 8 \text {, }$ | exact [1] |
| eight [4] | encourage | - 13:4 | $29: 15$, $34: 11$, | - 14:8 |
| - 63:18, | $40: 4, \quad 61: 3$ | enure [1] | $34: 11$ | exactly |
| $79: 15$, $85: 4,8$ | end [2] - | envisionin | 40:3, | $\begin{aligned} & {[7]} \\ & 14: 10, \end{aligned}$ |
| 85:4, 8 | 80:1, | [1] - | 46:6, | 17:11 |
|  | 85:18ended [1] | 66:5 | $52: 4,$ | 28:9, |
|  |  | equitably |  | 37:11, |
| -79:15 | $-28: 11$ <br> enforcemen | [1] | $\begin{aligned} & 52: 4, \\ & 55: 2, \end{aligned}$ | 84:16 |
| either [2] |  | 1:14 | $55: 13,$ | example |
| 72:4 |  | equivalent |  | [5] - |
| elected | 69: | , |  | 1:3, |
| $[2]-7: 6$ | engines | 11:16 | $84: 1 \text {, }$ | 14:13, |
| $7: 10$ | [2] - | ERRATA [1] | $84: 6, \quad 86: 9$ | 14:14, |
| elegant | 19:13, | $-90: 1$ | establishe | $67: 13$ |
| [1] - | enlighten | $\frac{\text { errata }}{-90: 3}$ | d [4] - | $67: 13$ |
| 12:13 | [1] - 59:9 | escalat | 10:4, | $-90: 11$ <br> exception |
| ELIZABETH |  | [1] - | 51:16, |  |
| [7] - 1:9, | - 40:5, | 74:12 | 51:18, | [3] - |


| 57:14, | experience | Federal | 20:5, | 41: 6, |
| :---: | :---: | :---: | :---: | :---: |
| 84:13, | [2] - | [1] - | 22:7, | 41:11, |
| 91:5 | $72: 6$ | 35:10 | 23:1, | 55:14 |
| excessive | 82:14 | feedback | 25:16, | flat [5] |
| [2] - | explain | [2] - | 26:4, | 38:14, |
| 36:3, 43:1 | [2] - | 61:13, | 27:10, | 39:5, |
| exclusivel | 43:6, | 83:5 | 29:4, | 39:7, |
| $\underline{\underline{y}}$ [1] - | 70:11 | few [2] - | 29:11, | 39:13, |
| $52: 9$ | exploring | 35:13, | 32:1, | 40:11 |
| EXECUTIVE | [1] - 40:8 | 69:16 | 36:16, | flexibilit |
| [7] - 1:9, | eye [1] | fiberglass | 40:16, | $\underline{\underline{y}}$ [1] - |
| 3:3, 76:8, | 89:8 | [1] - 23:8 | 41:3, | 15:16 |
| 76:15, |  | figure [1] | 42:1, | flexible |
| 82:1, | F | -34:6 | 66:11, | [1] - 17:5 |
| 82:15, | fact | file [1] - | 72:2, | fluctuate |
| 87:10 | $\frac{\text { tact }}{37: 13}$ | 24: | $74: 5$ | [1] - |
| executiv | fair [2] - | filling | $74: 8,$ | 39:15 |
| [3] - | 84:5, 84:7 | [1] - 19:2 | $82: 9,$ | fluid [1] |
| 31:4, | fall [3] - | final [2] | $\begin{aligned} & 87: 13, \\ & 89: 6 . \end{aligned}$ | - 56:4 |
| 37:4, 42:2 | 15:17, | - 4:3, | $\begin{aligned} & 89: 6, \\ & 89: 10 \end{aligned}$ | $\underline{\text { fly [1] - }}$ |
| existed | 44:4, 74:4 | 88:2 |  | 34:16 |
| [1] - 7:15 | falls [1] | financial | $\frac{\text { Fire }}{3: 9}$ | fly-by- |
| existing | -46:9 | [4] - 9:7, | firefighte | night [1] |
| [2] - | families | $33: 18 \text {, }$ |  | $-34: 16$ |
| $\begin{aligned} & 15: 18, \\ & 34: 1 \end{aligned}$ | $[1]-20: 3$ | $35: 2,37: 6$ | $\frac{\underline{r}}{6}: 14$ | folks [6] |
| $34: 1$ | family | financiall | first [3] | - 11:9, |
| expanded | - 20:1 | $\underline{\underline{\mathbf{y}}}$ [1] - | - 59: | 12:18, |
| $[1]-9: 11$ | far [4] - | 38:1 | 63:18, | $31: 10 \text {, }$ |
| expect [1] | 21:18, | fine [3] - | $79: 17$ | $34: 15$ |
| - 41:16 | 66:3, | 1:12, | 79:17 | 40:4, 56:8 |
| expectatio |  | 53:13, | 75.15, | folks' [1] |
| $\underline{\mathrm{n}}$ [1] - | 88:1 | 71:3 | 75:15, | - 48:2 |
| 78:9 | fare [3] | fire [1] - |  | follow [5] |
| Expedition |  | 16:8 | 76:1, | - 14:13, |
| [1] - | $38: 14,$ | FIRE [25] | 82:13 | 41:14, |
| 72:14 | $39: 9$ | 1:8, | five [1] - | 41:15, |
| expensive | favor [1] | 14:5, |  | 42:15, |
| [2] - | $\frac{\text { favor }}{-89: 7}$ | 8:11, | fixed [5] | 69:16 |
| 19:9, $23: 8$ |  | 19:15, | - 12:6, | follows |


| [2] - | er [2] - | G | 12:11, | 66:15, |
| :---: | :---: | :---: | :---: | :---: |
| 41:11, | 19:18, |  | 14:10, | 72:5, |
| 69:17 | 20:6 | G-E-O-R-G- | 17:11, | 73: 9, |
| Ford [2] - | frequency | $\underline{\mathrm{E}}$ [1] - | 18:15, | $74: 7$, |
| 19:14, | [1] - 31:1 | 5:11 | 19:17, | 74:10, |
| 72:14 | frequently | Galleria | 20:9, | 75:8, |
| foregoing | [1] - | [1] - 63:4 | 21: 6, | 75:18, |
| [1] - | 51:17 | game [2] - | 22:9, | 77:5, |
| 90:10 | Friday [1] | 10:6, | 23: 4 , | 78:14, |
| FOREGOING | - 82:3 | 74:13 | 24:6, | 79:8, |
| [1] - | friends | gas [1] - | 25:8, | 80:9, |
| 91:16 | $\frac{\text { [1] - 7 }}{\text { chen }}$ | 19:14 | 26:10, | 81:11, |
| foreseeabl | front [3] | gathering | 29:15, | 83:3, |
| e [2] - | - 22:13, | [1] - | 30:2, | 83:17, |
| 39:12, | 23:15, | 87:14 | 32:3, | 84:16, |
| 42:13 | 24:4 | General | 32:12, | 86:6, 88:1 |
| form [1] - | fulfill | [1] - 3:4 | 34:8, | geospatial |
| 80:5 | [1] - | general | 37:1, | [2] - 8:6, |
| formal [1] | 46:16 | [2]-6:8, | 37:11, | 8:8 |
| - 91:9 | full [3] - | 69:1 | 37:15, | Gerald [1] |
| forth [5] | full [3] - | gentleman | 38:11, | - 3:9 |
| - 51:8, |  | [3] - | 41:1, | GERALD |
| 73:10, | 85:17 | 13:3, | 41:5, | [24] - |
| 73:11, | full-color | 55:3, | 42:6, | 14:5, |
| 73:11, | full-color | 67:14 | 43:8, | 18:11, |
| 91:5 | 23:15 | Genzyme | 43:13, | 19:15, |
| forward | 23:15 | [3] - | 45:1, | 20:5, |
| [1]-88:9 | 9 | 37:4, | 46:4, | 22:7, |
| founder | - 41:9 | 42:2, 43:1 | 47:14, | 23:1, |
| [1]-5:12 | fun | George [3] | 47:17, | 25:16, |
| four [4] - | $\underline{1}$ [1] - | - 3:13 | 48:17, | 26:4, |
| $\frac{\text { four }}{57 \cdot 18}$ | 10:4 | $-3: 13$, $5: 6,5: 9$ | 50:9, | 27:10, |
| 57:18, | future [4] | 5:6, $5: 9$ | $51: 1$, | 29:4, |
| 63:7, | - 21:12, | GEORGE | 52:2, | 29:11, |
| 65: 6, | 39:12, | [64] - | 53: 9, | $32: 1$, |
| 65:16 | 42:13, | 4:16, 5:6, | 53:14, | 36:16, |
| fraudulent | 69:10 | 5:9, 5:11, | 54:2, | $40: 16,$ |
| [1] - |  | 6:5, | $54: 15$, | $41: 3,$ |
| 48:11 |  | 10:15, | 55:1, | 42:1, |
| Freightlin |  | 11:1, | 58:7, |  |


| 66:11, | - 20:12, | - 1:7, | 75:11 | - 14:14 |
| :---: | :---: | :---: | :---: | :---: |
| 72:2, | 69:18 | 5:1, | half [3] - | healthcare |
| 74:5, | group [5] | 10:12, | 8:15, | [1] - 8:7 |
| $74: 8$, | - 3:12, | 10:17, | 8:16, | hear [4] |
| 82:9, | $37: 3$, | 12:9, | 68:13 | 4:6, 4:10, |
| 87:13, | 44:4, | 17:8, | hammer [1] | 25:13, |
| 89:6, | 44:7, 44:8 | 33:14, | - 59:4 | 48:8 |
| 89:10 | GROUPZOOM | 37:5, | hammering | heard [2] |
| GERARD [1] | [1] - 2:3 | 37:12, | [1] - 64:1 | - 72:11, |
| - 1:8 | growing | 38:5, | hand [1] - | 74:11 |
| Germany | [1] - 54:9 | 43: 6, | 29:5 | Hearing |
| [1] - 31:4 | guarantied | 43:11, | hand-held | [5] - 3:4, |
| gonna [5] | [1] - 18:9 | 44:17, | [1] - 29:5 | 87:4, |
| - 16:15, | guaranty | 51:14, | handicap | 87: 6, |
| 18:13, | [1]-18:1 | $53: 5$, $53: 17$, | [3] - | 87:8, 89:4 |
| 38:3, | guess [7] | 53:17, | $30: 1,$ | HEARING |
| 70:14, | - 15:12, | $54: 11,$ | $30: 3,30: 7$ | [2]-1:1, |
| 70:15 | 33:18, | $54: 16 \text {, }$ | handicap- | 1:3 |
| government | 73: 4, | 58:18, | accessible | hearing |
| [1] - 7:7 | 78:4, | 61:14, | [1] - 30:3 | [9] - |
| GPS [2] - | 79:11, | 65:12, | hard [4] - | 3:17, |
| 29:5, | 81:5, 82:9 | 65:18, | 7:8, | 56:6, |
| 41:15 | guy [1] - | 74:17, | 71:2, | 66:7, |
| graduated | 24:18 | 75:14 | 71:17, | 85:13, |
| [1] - | guys [12] | 76:5, | 72:1 | 87:3, |
| 12:14 | - 14:4, | 78:5 | Harvard | 87: 4 , |
| graphicall | 18:18, | 78:5, | [4] - | 87:7, |
| $\underline{\underline{y}}$ [1] - | 21:18, | 79:3, | 16 | 89:12, |
| 22:16 | 34:13, | 79:16 | $58$ | 91:4 |
| gray [2] - | 59:7, | :2 | 63:9 | hearsay |
| 79:11, | 69:12, | $82: 4$ | hash [1] - | [1] - |
| 83:11 | 71:8, |  | 87:15 | 72:13 |
| great [3] | 74:1, | $84: 12$ | hate [1] | heavily |
| - 11:1, | $74: 13$, | $85: 5,$ | 19:9 | [1] - 33:7 |
| 56:1, | 80:12, | $85: 9,$ | havoc [1] | heavy [1] |
| 80:16 | 86:13 | $87: 2 \text {, }$ | - 57:9 | - 91:6 |
| grew [1] - | H | 88:3, 89:9 | head [1] | heck [1] |
| 9:13 | H | Haas [2] - | 50:13 | 26:2 |
| gross [2] | HAAS [39] | 3:10, | heads [1] | held [1] - |


| $\begin{aligned} & 29: 5 \\ & \text { help [2] } \end{aligned}$ | $\frac{\text { hit }}{85: 16}$ | $\frac{\text { hybrid }}{-75: 16}$ | $\begin{aligned} & \underline{\mathbf{y}}[1] \\ & 12: 15 \end{aligned}$ | $\frac{\text { independen }}{t[1]-}$ |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & 5: 3,67: 18 \\ & \text { helpful } \end{aligned}$ | $\frac{\text { hoc }}{76: 2}$ [1] - | I | $\frac{\text { impact }}{-61: 7}$ [1] | $\begin{gathered} 36: 8 \\ \text { INDEX } \quad[1] \end{gathered}$ |
| [4] - | hold [2] | $\underline{I-Z-Z-O}$ | impaired | - $2: 1$ |
| 59:2, | 45:9, | [1] - 5:14 | [1] - | indicated |
| 59:10, | 82:10 | idea [2] - | 32:13 | [1] - |
| 60: 4 , | holiday | 65:15, | implemente | 62:12 |
| 65:10 | [1] - 8:14 | 82:12 | d [1] - | indicator |
| helps [1] | holidays | identifica | 41:9 | [1] - 69:6 |
| - 53:10 | [2] - 7:1, | tion | important | informatio |
| hereby [2] | 81:7 | 22:18, | [3]-6:8, | $\underline{n}$ [8] - |
| $-90: 11$ | home [1] - | 23:13, | 18:16, | 24:10, |
| 91:4 | 8:16 | identified | 44:1 | 27:2, |
| herein [1] | hour [5] - | [5] - | IN [2] - | 44:12, |
| - 91:5 | 8:10 | 14:18, | 1:3, 91:16 | 45:5, |
| high [8] - | 8:15, | 44:7, | Inc [1] - | 45:7, |
| 6:15, | 8:16, | 60:10, | 3:12 | 48:5, |
| $34: 17$, | 35:5, 35:9 | 61:17, | INC [2] - | 48:12, |
| 58:13, | hourly [1] | 62:5 | 1:17, 2:3 | 52:7 |
| 62:7, | - $37: 7$ | identify | incentive | inhouse |
| 64:16, | hours [3] | [5]-5:4, | [2] - | [1] - |
| 68:18, | - 12:7, | 46:18, | 31:17 | 91:10 |
| $72: 10$, | 42:17, | $60: 16$ | includes | initial |
| 72:18 | 42:18 | 64:12, | [1] - | [2] - |
| high- | hours' [1] | 66:8 | 26:17 | 35:14, |
| density | - 30:9 | identifyin | including | 63:17 |
| [1] - | Houston | g [2] - | [1]-47:6 | Innovation |
| 68:18 | [2] - | 69:8, 91:7 | incoherent | [1] - 55:8 |
| high- | 11:7, | idling [2] | $\underline{\underline{y}}$ [1] - | innovation |
| traffic | 11:10 | - 58:6, | 91:7 | [1] - 13:8 |
| $\begin{aligned} & {[1]-} \\ & 58: 13 \end{aligned}$ | huge [7] - | 58:8 | incorporat | inside [3] |
| $58: 13$ <br> higher | $\begin{array}{ll} 8: 2, & 9: 3, \\ 9: 5, & 18: 1 \end{array}$ | imagine | e [1] - | $-26: 5$ |
| $\frac{\text { higher }}{-39: 2}$ | $9: 5,18: 1,$ | [1] - | 40:10 | $\begin{aligned} & 26: 6 \\ & 26: 16 \end{aligned}$ |
| history | $20: 4,31: 2$ | $85: 10$ immediate | increase | instance |
| [4]-4:7, | hundred | [1]-68:8 | incredibly | [1] - 11:2 |
| $\begin{aligned} & 14: 3, \\ & 36: 2, \end{aligned}$ | [1] - | immediatel | [1] - 67:1 | instances |


| $32: 6,33: 3$ | [2] - 52:5 | 5:13 | 88:12, | K |
| :---: | :---: | :---: | :---: | :---: |
| $\frac{\text { instea }}{[3]}$ | $\frac{\text { invested }}{\text { [2] - }}$ | J | $88: 17$ $89: 7$, | keep [2] |
| 17:5, | 12:17, | JACKSON | 89:11 | 80:12, |
| 40:13, | 13:9 |  | Jackson | 85:12 |
| 56:11 | iPad [2] |  | [1] - 3:9 | Kendall |
| INSTRUCTIO | 28:14, | 5:3, 5:8, | Japan [1] | [10] - |
| NS [1] - | 28:16 | 5:10, 6:4, | - 13:3 | 11:17, |
| 90:2 | issue [6] | 21:4, | jargony | 14:15, |
| insurance | - 21:15, | 23:17, | [1] - | 16:3, |
| [3] - | 24:7, | 28:12, | 12:12 | 16:5, |
| 36:11, | 32: 4, | 29:18, | jetpacks | 39:11, |
| 36:12, | 66:17, | 32:4, | [1] - | 43:15, |
| 36:15 | 77:12, | 46:2, | 80:16 | 44:11, |
| insured | 81:11 | 46:5, | Jill [2] - | 56:9, |
| [2] - | issues [7] | 47:15, | 91:3, | 62:16 |
| 22:3, | - 32:7, | 48:13, | 91:14 | kid [2] |
| 36:13 | 32:8, | 50:5, | Jitney [2] | 8:15, |
| intent [1] | 50:2, | 50:16, | - 57:2, | 68:10 |
| - 68:16 | 57:13, | 51:12, | 57:3 | kids [4] |
| interact | 58:10, | 52:17, | jitney [9] | 8:12, |
| [1] - 52:8 | 69:14, | 53:12, | -3:14, | 8:13, |
| interest | 71: 6 | 58:5, | 46:9, | 9:18, |
| $[1]-$ | IZZO [14] | 58:17, | 57:7, | 67:18 |
| $31: 14$ | - 5:13, | 59:1, | 60:8, | kill [1] - |
| interested | 25:2, | $65: 10$, | 72:7, | 72:11 |
| 1] - | 26:1, | 66:10, | 76:9, | kind [3] |
| 61:10 | 27:14, | 66:12, | 79:5, | 4:7, |
| interestin | 28:17, | 73:2, | 82:10, | 46:10, |
| $\underline{g}[4]-$ | 29:6, | $75: 6$, | 83:18 | 75:16 |
| $40: 8$ | 29:13, | 76:14, | jobs [1] - | $\underline{\text { kinder }}$ [1] |
| 59:14, | 32:10, | 78:3, | 36:17 | - 4:17 |
| 60:1, 60:2 | 50:15, | 79:10, | Johnny [1] | $\underline{\text { kinds [4] }}$ |
| intervals | 85:8, | 79:18, | - 22:4 | - 60:3, |
| [1] - | 85:12, | 81:2, | judge [1] | 60:14, |
| $49: 16$ | 87:14, | 82: 8 , | - 86:8 | 61:12, |
| introduce | 88: 9, | 87:5, | June [2] - | 64:10 |
| [1] - 5:2 | 88:13 | 87:17, | 54:3, | knowing |
| introduced | Izzo [1] - | 88:6, | $54: 10$ | [1] - 45:1 |


| knowledge | 45:17, | 88:8 | 91:12 | live [3] - |
| :---: | :---: | :---: | :---: | :---: |
| [1] - | 45:18 | $\underline{\text { letter [3] }}$ | licensing | 15 |
| 48:15 | laws [1] - | - 46:6 | [2] - | 16:1, 70:6 |
| known [3] | 45:8 | 48:3, 83:9 | 46:13, | living [2] |
| - 13:7, | laying [1] | level [3] | 79:6 | - 8:10, |
| 50:2 | - 65:2 | - 40:4 | licensure | 85:3 |
| knows [3] | lead [1] - | 68:3, | [1] - 51:9 | LMA [1] - |
| - 22:11, | 55:5 | 72:16 | lifts [1] | 76:18 |
| 55:8, | leadership | liability | - 31:2 | load [1] - |
| 72:17 | [4] - | [2] - | likelihood | 42:2 |
| Kourafas | 66:18, | 45:15 | [1] - | loaded [1] |
| [2] - | 67:8, | license | 64:17 | - 37:14 |
| 91:3, | 67:9, | [3] - | limited | local [2] |
| 91:14 | 69:13 | 3:14, | [2] - | - 21:7, |
|  | $\frac{\text { leads }}{-13} 3$ [ ${ }^{\text {] }}$ | 46:9, 57:7 | 19:5, 31:3 | 22:3 |
| $\underline{L}$ |  | LICENSE | limo [6] - | location |
| labs [1] - | 55:3 | [3] - 1:1, | 2 :3, | [3] - |
| 55:6 | least [5] | 1:3, 1:5 | 27:2, | 17:3, |
| lane [2] - | - 27:5, | License | 27:8, | 17:4, |
| 64:18, | $30: 3$ | 4] - | 33:8, | 62:15 |
| 65:1 | $30: 6$, | 3:15, | 35:7, 49:2 | locations |
| large [5] | $\begin{aligned} & 67: 2,83: 5 \\ & \text { leave [1] } \end{aligned}$ | 76:7, | limousine | [8] - |
| - 21:10, |  | 86:2, | LINE [1] - | 61: 6, |
| 27:3, | $\begin{aligned} & -28: 14 \\ & \text { leaves [2] } \end{aligned}$ | 91:14 |  | 61:17, |
| 1, |  | License's | 90:4 | 62:3, |
| 76:17, | - 28:14, | [1] - 3:17 | $\frac{\text { line }}{47: 12,}$ | 62: 4 , |
| 84:9 | 63:7 | licensed |  | 63:7, |
| largest | led [1] - | [4] - | 80:11 | 63:16, |
| [3] - | 57:4 | 22:3, | LINT [7] - | 64:16, |
| 9:13, | left [2] - | $\begin{aligned} & 22: 6, \\ & 51: 4, \quad 51: 6 \end{aligned}$ | 1:9, 3:3, | 65: 6 |
| 10:8, | $\overline{28: 15}$ |  | 76:8, | $\underline{\log }[2]$ - |
| 10:14 | 28:17 | licenses | 76:15, | $44: 6, \quad 44: 7$ <br> Lombardi |
| last [4] - | legal [3] |  | 82:1, |  |
| 5:8, 5:13, | $\begin{aligned} & -48: 10, \\ & 49: 5,49: 7 \end{aligned}$ | $\begin{aligned} & 57: 2, \\ & 57: 3, \quad 60: 8 \end{aligned}$ | 82:15, | $\begin{aligned} & {[1]-1: 12} \\ & \text { look [11] } \end{aligned}$ |
| 8:13, 31:4 |  |  | 87:10 |  |
| late [1] - | legitimate | Licensing | liter [1] | - 24:9, |
| $72: 7$ | [1] - 79:2 | [3] - | - 19:13 | 30:7, |
| law [2] - | less [2] - | $15: 16$ | literally | 54:17, |
|  | 19:14, | 91:11, | [1] - 88:7 | 55:10, |


| 57: 6, | M | 24:15, | 12: 4, | 34:8, |
| :---: | :---: | :---: | :---: | :---: |
| 60:15, |  | 25:9, | 62:10 | $37: 1$, |
| 69:14, | Magazine | 25:15 | mathematic | 37:11, |
| 78:4, | [6] - | market [1] | ally [1] | 37:15, |
| 86:9, | 61:2, | - 34:11 | 15:12 | 38:11, |
| 86:15, | 61:16, | markets | Matt [3] | 41:1, |
| 87:13 | 69:3, | [5] - | 5:6, 5:8, | 41:5, |
| looked [1] | 70:6, | 52: 4 , | 6:4 | 42: 6, |
| - 62:15 | 70:7, 72:8 | 52:7, | matter [6] | 43:8, |
| looking | magic [1] | 54:1, | - 12:7, | 43:13, |
| [11] - | - 53:11 | 54:3, | 40:12, | 45:1, |
| 8: 6, | magnetic | 54:10 | 76:18, | 46:4, |
| 14:16, | [1] - 23:2 | mass [10] | 78:2, | 47:14, |
| 15:2, | Maher [1] | - 9:3, | 78:7, 89:1 | 47:17, |
| 15:15, | - 67:9 | 9:14, | MATTERS | 48:17, |
| 17:16, | MAHONEY | 10:6, | [1] - 2:2 | 50:9, |
| $34: 5$, | [1] - 1:8 | 10:15, | MATTHEW | 51:1, |
| 38: 6, | mailing | 11:11, | [64] - | 52:2, |
| 46:12, | [1] - 33:5 | 12:11, | 4:16, 5:6, | 53: 9, |
| 64:9, 73:4 | main [1] - | 13:15, | $5: 9,5: 11,$ | 53:14, |
| looks [1] | 62:17 | 42:12, | 6:5, | 54:2, |
| - 53:10 | maintained | 77:10, | 10:15, | 54:15, |
| loop [1] - | [1] - 45:5 | 84:11 | 11:1, | 55:1, |
| 80:12 | major [2] | Mass [5] - | 12:11, | 58:7, |
| lost [1] - | - 8:5, | 3:7, 63:8, | 14:10, | 66:15, |
| 23:8 | 52:4 | 63:10, | 17:11, | 72:5, |
| loud [1] - | management | 63:12 | 18:15, | 73:9, |
| 50:18 | [1] - | Massachuse | 19:17, | 74:7, |
| love [3] - | 16:10 | tts [7] - | 20:9, | 74:10, |
| 69:10, | Manager | 1:13, | 21:6, | 75:8, |
| 70:13, | [1]-81:8 | 1:14, | 22:9, | 75:18, |
| 70:16 | manager | 20:15, | 23: 4, | 77:5, |
| Lubbock | [2]-4:4, | 31:10, | 24:6, | 78:14, |
| [4] - | $82: 18$ | 48:18, | 25:8, | 79:8, |
| 10:1, | mark [1] | 91:2, 91:4 | 26:10, | 80: 9, |
| 11: 4, | 85:1 | massive | 29:15, | 81:11, |
| 11:7, 11:9 | mark | [1] - 11:8 | 30:2, | 83:3, |
|  | - 22 | matching | 32:3, | 83:17, |
|  | $22:$ | [2] - | 32:12, | 84:16, |
|  |  |  |  | 86:6, 88:1 |


| Matthew | mechanism | micro [1] | 17:1, | 65: 6, |
| :---: | :---: | :---: | :---: | :---: |
| [2] | [1] | - 52: | 56:15, | 83:12 |
| 3:13, 5:12 | 83:12 | middle [2] | 88:8, | monitoring |
| Mayor [2] | meet [3] | - 37:3, | 91:10 | [4] - |
| - 57:5, | 16:17, | 70:15 | misquote | 63:14, |
| 67:9 | 20:14, | Middlebury | [1] - | 64:2, |
| mayor [3] | 32:1 | [4] - | 50:11 | 65:16, |
| - 71:18, | meeting | 6:10, 7:9, | MIT [6] - | 66:1 |
| 83:3, 83:6 | [2] - | 7:11, 8:1 | 55:5, | month [15] |
| mayor's | 13:2, | might [3] | 55:7, | - 41:9, |
| [2] - | 81:18 | - 66:9, | 68:13, | 49:17, |
| 67: 9, | meetings | 68: 9, | 72: 6, | 64:1, |
| 73:12 | [1] - 58:2 | 86:15 | 72:10, | 73:18, |
| MBTA [16] | meets [2] | MIKE [14] | 76:17 | 75:2, |
| - 48:6, | - 30:6 | - 5:13 | model [9] | 79:15, |
| 55:8, | 36:11 | 25:2, | - 9:9, | 81:12, |
| 56:10, | mega [1] - | 26:1, | 10:5, | 81:14, |
| 56:11, | 9:18 | 27:14, | 13:10, | 82:7, |
| 56:14, | MEMBERS | 28:17, | 13:17, | 85:13, |
| 57: 9, | [1] - 1 | 29:6, | 19:11, | 85:16, |
| 57:15, | memo [2] | 29:13, | 37:18, | $85: 17$, |
| 57:16, | 64:1, 73:5 | 32:10, | 42:12, | 85:18, |
| 57:17, | mentioned | 50:15, | 59:14, | $86: 1,87: 1$ |
| 63:2, | [1] - 15:7 | 85:8, | 60:11 | months [8] |
| $64: 15$, | Mercedes | 85:12, | models [2] | - 38:12, |
| 65:5, | $\frac{\text { Mercedes }}{\text { [2] - }}$ | 87:14, | - 35:7, | 63:18, |
| 69:15, | 19: | 88: 9, | 37:16 | $65: 16$, |
| 70:14, | $31$ | 88:13 | modern [2] | 65:17, |
| 72:3, 78:9 | met [2] | Mike [4] - | - 48:9, | 66:1, |
| McCarthy | met | 5:13, | 48:10 | $71: 15$, |
| [1]-57:5 | $63: 14$ | 16:17, | $\underline{\text { modify }}$ - 66.1$]$ | $85: 4, \quad 86: 4$ moral [2] |
| $\frac{\text { mean }}{31: 12,}$ | metal <br> [1] | $\begin{aligned} & 84: 17 \\ & 84: 18 \end{aligned}$ | $\begin{aligned} & -66: 1 \\ & \text { money }[2] \end{aligned}$ | $\frac{\text { moral }}{-31: 17,}$ |
| $\begin{aligned} & 31: 12, \\ & 74: 15, \end{aligned}$ | $-77: 14$ | $84: 18$ minimize | $\frac{\text { money }}{-9: 6, ~ 9: 8}$ | $77: 12$ |
| 79:18 | metrics | [1]-61:7 | monitor | morally |
| means [3] |  | minute [1] | [5] - | [1] - |
| - 10:18, | $86$ | - 6:6 | 61:12, | 37:18 |
| 46:17, | Michael | minutes | 63:15, | morning |
| 60:11 | $[1]-1$ | [4] - | 64:5, | [7] - |


| 11:16, | 5:14, | 84:10, | nights [1] | - 30:9, |
| :---: | :---: | :---: | :---: | :---: |
| 27:8, | 27:13, | 85:15, | - 6:18 | 88:4 |
| 37:2, | 28:8, 53:1 | 88: 6 | no-go [1] | noting [1] |
| 38:17, | named [1] | needed [2] | - 68:5 | - 47:5 |
| 39:1, | - 36:13 | - 16:13, | nobody [7] | notion [2] |
| 55:17, | names [2] | 86:2 | - 7:16, | - 51:15, |
| 68:13 | - 41:17, | needing | 8:9, 8:17, | 79:5 |
| most [2] - | 61:15 | [1] - 16:4 | 17:17, | November |
| $8: 9, \quad 19: 2$ | names/ | needs [2] | 36:6, | [1] - |
| motion [3] | places [1] | - 13:14, | 56:17, | 15:15 |
| - 79:13, | - 91:8 | 30:14 | 79:8 | number [6] |
| 88:18 | neatly [1] | neighborho | noise [6] | - 19:5, |
| motorists | -74:4 | ods [2] - | - 21:2, | 27:11, |
| [1] - 25:3 | necessaril | 52:11, | 57:14, | 34:16, |
| MOU [12] - | $\underline{\underline{y}}$ [4] - | 61:8 | 58:14, | 47:5, |
| 73:18, | 26:8, | networks | 64: 9, | 71:18, |
| 74:16, | 40:17, | [1] - 7:12 | 69:16, | 86:7 |
| 75:2, | 41:6, 46:7 | never [8] | 77:18 | numbers |
| 79:17, | necessary | - 21:11, | noisy [1] | [2] - |
| 80:17, | [2] - | 39:18, | - 19:8 | 35:4, 52:3 |
| 81: 4 , | 15:17, | 44:13, | non [1] - | nuts [1] - |
| 81:11, | 46:8 | 45:6, | 44:3 | 14:6 |
| $85: 11 \text {, }$ | need [19] | 45:11, | non-common |  |
| 86:11, | -7:4, | 45:18, | [1] - 44:3 | O |
| $\begin{aligned} & 87: 15, \\ & 88: 15 . \end{aligned}$ | 14:7, | 72:11 | none [1] - | obviously |
| $\begin{aligned} & 88: 15 \\ & 89: 3 \end{aligned}$ | 16:3, | new [1] - | 47:16 | [2] - |
| 89:3 [3] _ | 16:7, | 10:9 | Norfolk | 14:8, |
| move [3] - | 24: 9, | New [1] - | [1] - 91:2 | 39:10 |
| 42:11, | 30: 9, | 7:14 | normal [1] | occasional |
| $55: 18 \text {, }$ | 40: 6, | next [2] - | - 41:15 | ly [1] - |
|  | 52:17, | 41:9, 87:8 | NOT [1] - | 72: 8 |
| $\frac{\text { moving }}{-57: 17}$ | $54: 5,$ | nice [2] - | $91: 16$ | occupancy |
| - 5 | 56:3, | 23:15, | notary [1] | [1] - 19:4 |
| N | $56: 8$, $56: 13$, | 33:2 | - 91:10 | October |
| name [9] - | 59:3, | 74:4 | $90: 2$ | $89: 1$ |
| $5: 4,5: 6$, | 60:5, | night [2] | noted [1] | october |
| $5: 8,5: 11$, | $\begin{aligned} & 77: 15, \\ & 79: 1, \end{aligned}$ | - 34:16, | - 90:11 | [1] - 1:15 |
| 5:13, | 79:1, | $72: 7$ | notice [2] |  |


| OF [5] - | 44:7, | [3] - | 24:16, | 20:11 |
| :---: | :---: | :---: | :---: | :---: |
| 1:2, 2:1, | 71:16, | 81:14, | 25:9 | outline |
| 91:16, | 85:16 | 85:16, | 25:12, | [1] - |
| 91:16, | one [36] - | 87:1 | 71:11, | 47:17 |
| 91:17 | 7:6, 7:7, | ones [3] - | 71:13 | outlines |
| off-line | 14:13, | 20:7, | opportunit | [1] - 75:3 |
| [1] - | 15:13, | 20:9, | ies [2] - | overall |
| 80:11 | 15:15, | 63:12 | 59:16, | [1] - 77:7 |
| off-the- | 15:18, | ongoing | 60:5 | overlappin |
| beaten- | 17:16, | [1] - | oppose [1] | g [1] - |
| track [1] | $18: 17$ | 30:17 | $-48: 6$ | 91: 6 |
| - 58:9 | $20: 2$ | open [3] - | opposed | oversized |
| off/pick | 21:8, | 21:16, | [2] - | [2] - |
| $[1]-$ | $24: 17,$ | 56:11, | $33: 2,78: 7$ | 20:6, 20:9 |
| $64: 15$ | $30: 3 \text {, }$ | 57:12 | opposition | own [6] - |
| offer [1] | $30: 5 \text {, }$ | operate | $[1]-46: 6$ | 21:12, |
| - 83:4 | $32: 15$, 33.1 | [8] - | option [1] | 22:14, |
| office [5] | $33: 1,$ | $3: 14,$ | $-61: 11$ | 25:14, |
| - 3:16, | $33: 10 \text {, }$ | 21:12, | order [3] | 27:4, |
| $67: 9$ | $\begin{aligned} & 45: 4, \\ & 55 \cdot 5 \end{aligned}$ | $22: 14$ | - 9:1, | $35: 7$ |
| $73: 12 \text {, }$ | $55: 5 \text {, }$ | $25: 14$ | 61:7, | $45: 18$ |
| 73:17, | 56:1, | 27:4, | 83:17 | owned [1] |
| 76:6 | 57:14, | 64:4, | origin [1] | - 25:17 |
| official | 58:2, | 81:15, | - 39:14 | ownership |
| [1] - | 9,3 | 84:15 | original | [1] - 73:1 |
| 73:15 |  | operated | [1] - | owns [1] - |
| OFFICIAL | $68$ | [1] - | 32:16 | 26:1 |
| [1] - 1:18 | $68: 18$ | 25:17 | originally |  |
| often [2] | $\begin{aligned} & 68: 18, \\ & 71: 1, \end{aligned}$ | operating | [1] - 6:12 | P |
| - 64:7, | 74:10, | [6] - | origins | p.m [2] - |
| 67:15 | 81:12, | 22:2, | [1] - 52:9 | $1: 16, \quad 3: 5$ |
| oftentimes | 81:14, |  | ourselves | PAGE [2] - |
| [1] - | 85:2, | $\begin{aligned} & 33: 16, \\ & 53: 18, \end{aligned}$ | [1] - | 2:2, 90:4 |
| 28:18 | 85:13, | $54: 2,66: 6$ | 21:13 | panel [1] |
| on-line | $85: 16,$ | operations | outfitted | - $24: 11$ |
| [1] - | $85: 18,$ | operations <br> [1] - 5:15 | [1] - | paperwork |
| 47:12 | $87: 1$ | operator | 20:12 | [1]-83:2 |
| $\frac{\text { once }}{17: 12,}$ | one-month | $[5]-$ | outfitter | paramedic |


| $\begin{aligned} & {[3]-} \\ & 6: 14, \end{aligned}$ | $\begin{gathered} 25: 11 \\ \text { passed }[1] \end{gathered}$ | $43: 9$ <br> payment | $\begin{aligned} & 55: 12, \\ & 78: 8, \end{aligned}$ | [1] - 48:5 personally |
| :---: | :---: | :---: | :---: | :---: |
| 6:18, 7:1 | 81:1 | [3] - | 84:10, | [2] - |
| parents | passenger | 47:1, | 84:17 | 49:6, |
| [1] - 8:14 | [5] - | 47: 6, | per [2] - | 72:12 |
| parking | 19:2, | 47:12 | 35:5, 35:9 | perspectiv |
| [4] - | 19:11, | pays [1] - | percent | e [1] - |
| 57:16, | 47:4, | 43:7 | [4] - | 59:13 |
| 58: 9, | 47:10, | PCI [1] - | 19:4, | Peter [4] |
| 58:15, | 69:5 | 44:13 | 31:7, | - 52:14, |
| 72:17 | passengers | peak [3] - | 65: 4, | $52: 17$, |
| Parking | [3] - | 39:2, | 71:15 | 53:2, |
| [6] - | 32:5, | 55:17, | perhaps | 53:12 |
| 4:10, | 37: 9, | 55:18 | [1] - 69:7 | PETER [3] |
| 5:18, 6:3, | 55:14 | Pearl [3] | period | - 52:16, |
| 74: 6, | passing | - 61:2, | [10] - | 53:2, 53:7 |
| 74:11, | [1] - | 61:16, | 11:15, | Ph.D [1] - |
| 80: 4 | 24:10 | 63:11 | 42:8, | 55:6 |
| part [7] - | password | Penn [1] - | 63:17, | Philadelph |
| 14:11, | [1] - | 7:17 | 71: 4 , | ia [3] - |
| 18:2, | 26:17 | people | $73: 8 \text {, }$ | $6: 12,$ |
| 36:14, | past [1] - | [22] - | $79: 15 \text {, }$ | 6:14, 7:2 |
| $44: 6 \text {, }$ | 13:16 | 8:1, 8:9, | $81: 14 \text {, }$ | philanthro |
| $\begin{aligned} & 44: 8, \\ & 66: 7, \quad 69: 2 \end{aligned}$ | pattern | $13: 9,$ | $\begin{aligned} & 84: 15, \\ & 85: 17, \end{aligned}$ | pic <br> [1] - |
| $66: 7,69: 2$ <br> particular | [1] - 36:4 | 13:12, | $\begin{aligned} & 85: 17 \\ & 87: 1 \end{aligned}$ | $9: 8$ |
| particular | pause [2] | 14:7, | 87:1 | phone [9] |
| [3] - | -72:10, | 14:18, | $\underline{\text { periods }}$ [1] - 39.3 | $-15: 2,$ |
| $28: 6$, $76: 12$, | 83:7 | $15: 4,$ | [1] - 39:3 | 18:18, |
| $76: 12$, $77: 4$ | Pause [1] | 15:13, | permanent | 33:5, |
| 77:4 partner | - 47:14 | 17:9, | [1] - 66:2 | 47: 6, |
| partner | pay [8] - | 19:7, | permission | 47:7, |
| [2] - | 9:6, 37:6, | 19:8, | [1] - 66:6 | 47:8, |
| $21: 6,22: 2$ <br> partnered | 43:4, | 20:2, | permitted | 47:9, |
| $\frac{\text { partnered }}{[1]-9: 17}$ | 46:15, |  | [1] - 64:3 | 77:1, 79:1 |
| party [1] | 47:4, |  | person | phonetical |
| -45:3 | 47:7, 47:8 | 41:17, | person's | $\frac{l y}{91}: 8$ |
| pass [2] - | paying [2] | 46:15, | [1] - 15:8 | phoning |
| 20:16, | - 35:8, | 47:18, | personal | [1]-47:4 |


| physically | [1] - 5:17 | 51:14, | 12:11, | prepared |
| :---: | :---: | :---: | :---: | :---: |
| [2] - | planning | 53:5, | 13:11 | [3] - |
| 36:7, 45:6 | [2] - | 53:17, | pop-up [6] | 73:12, |
| pick [8] - | 53:11, | 54:11, | - 9:14, | 83:4, |
| 8:15, | 55:7 | 54:16, | 10:6, | 91:11 |
| 17:1, | plans [1] | 58:18, | 10:15, | prepositio |
| 37:8, | - 68:8 | 61:14, | 11:11, | $\underline{n}$ [1] - |
| 40:14, | playing | 65:12, | 12:11, | 16:7 |
| 43:1, | [1] - 77:9 | 65:18, | 13:11 | prequoted |
| 44:9, | Pleasant | $74: 17$, | Porter [1] | [1] - |
| 78:18 | [1] - 70:6 | 75:14, | - 63:11 | 39:13 |
| picking | plug [1] - | 76:5, | position | prereserva |
| [4] - | 29:7 | 78:1, | [1] - 5:5 | tion [1] - |
| $52: 6,$ | Point [1] | $78: 5,$ | possible | $41: 2$ |
| $65: 3,$ | -85:1 | $79: 3,$ | [3] - | present |
| 68:5, | point [7] | 79:16, | 61:3, | [2] - |
| 75:11 | - 11:1, | 80:2, | 73:2, 73:4 | 60:11, |
| pictures | 40:1, | 81:17, | potentiall | 74:1 |
| [1] - | 52:1, | $\begin{aligned} & 82: 4, \\ & 83: 14, \end{aligned}$ | $\underline{\underline{y}}$ [1] - | preserve |
| 41:18 | 67:11, | $84: 12,$ | $22: 11$ | [1] - |
| pilot [6] | 71:7, | $\begin{aligned} & 84: 12, \\ & 85: 5, \end{aligned}$ | praised | 78:11 |
| - 53:18, | 77:11, | $85: 9 \text {, }$ | [1] - 58:2 | preset [1] |
| $54: 3,$ | 86:13 | $87: 2 \text {, }$ | preapprove | - 54:13 |
| $57: 6,$ | points [1] | $88: 3,89: 9$ | d [1] - | president |
| $\begin{aligned} & 69: 11, \\ & 73.15 \end{aligned}$ | - 15:11 | police [1] | 17:3 | [1] - 7:7 |
| $\begin{aligned} & 73: 15, \\ & 81: 14 \end{aligned}$ | POLICE | - 16:9 | prearrange | pretty |
| 81:14 place [5] | [39] - 1.7 5.1 | policy [4] | d [1] - | [10] - |
| $-13: 5$ | $\begin{aligned} & 1: 7, \quad 5: 1, \\ & 10: 12, \end{aligned}$ | - 36:14, | 54:12 | $7: 4$, |
|  | :12 | 47:18, | predeployi | 4:11, |
| $50: 7,$ | 10:17, | 50:11, | ng [1] - | 15:12, |
| 57:10, |  | 51:11 | 16:11 | 21:9, |
| 67:3 |  | POLICY [1] | predicted | 31:16, |
| places [2] |  | - 1:3 | 4] - | 33:7, |
| - 23:9, |  | pop [6] - | 11:14, |  |
| 40:1 |  | 9:14, | 12:5, | 39:5, |
| plan [1] - | 43:6, | 10: 6, | 14:1, 16: |  |
| 29:13 | 43:11, | 10:15, | preloaded | - 38.10 |
| Planner | 44:17, | 11:11, | $29: 16$ | $39: 15 \text {, }$ |


| 40:3 | 28:13, | 73:15, | $31: 13$, | purchase |
| :---: | :---: | :---: | :---: | :---: |
| primary | 33:17, | 81:14 | 36:6, | [3] - |
| [1] - 21:8 | $34: 3$, | promises | 55:17, | 28:4, |
| prime [1] | 35:2, | [1] - 7:8 | 64:7, | 44:8, 48:1 |
| 40:6 | 50:7, | proof [3] | 72:15 | purchases |
| privacy | 57: 8, | - 36:11, | provided | [1] - |
| [5] - | 57:10, | 47:5, 71:8 | [1] - 81:3 | 48:11 |
| 45:8, | 67:3, | proper [1] | provider | purchasing |
| 45:18, | 73:11, | - 91:8 | [2] - | [2] - |
| 46:14, | 77:15, | properly | 10:8, | 43:15, |
| 47:18, | 79:12, | [1] - | 10:14 | 43:16 |
| 48:2 | 80:12, | 49:14 | providers | purpose |
| private | 83:18, | propose | [1] - 22:4 | [2]-9:8, |
| [5] - | 84:1 | [1] - | provides | 29:12 |
| 9:14, | processors | 86:11 | [1] - | purposes |
| $30: 10$, | [1] - 45:3 | proposed | 77:10 | [1] - 74:6 |
| 63:5, | producing | [2] - | providing | purview |
| 77:8, 91:7 | [1] - | 85:13, | [5] - | [2] - |
| problem | 75:16 | 86:5 | 10:6, | 46:9, 49:8 |
| [8] - 8:3, | productive | proposing | 10:9, | push [2] - |
| 8:18, | [1] - 56:2 | [1] - 77:3 | 13:11, | 37:16, |
| 23: 6, | profession | propositio | 26:3, 84:6 | 38:3 |
| 28:8, | als [1] - | $\underline{\mathrm{n}}$ [1] - | Public [9] | put [11] - |
| 62:8, | 22:6 | 18:2 | - 21:9, | 22:12, |
| 62:14, | professors | Prospect | 24:7, | 23:15, |
| 64:13, | [1] - | [1] - | 30:8, | 27:5, |
| 86:18 | 68:14 | 76:12 | 48:18, | 38:17, |
| procedural | profit [1] | protect | 49:11, | 47:7, |
| $\underline{\underline{y}}$ [1] | - 37:10 | [2] - | 49:13, | 49:11, |
| 82:16 | profitable | 80:14, | $50: 1$, | 54:5, |
| proceeding | [2] - 9:9, | 80:15 | 50:3, 51:2 | 57:7, |
| [1] - 91:9 | 12:16 | prove [1] | public [3] | 67:2, |
| proceeding | profits | - 54:5 | - 8:3, | 71:7, 73:5 |
| s [1] - | [1] - $34: 3$ | provide | 77:9, | Putnam [1] |
| 91:5 | program | [9] - | 91:10 | - 76:14 |
| process | [6] - 8:8, | 18: | published | putnam [1] |
| [16] - | 57:7, | 19:5, | [1] - 3:16 | - 76:16 |
| 4:2, | 63:15, | 21:13, | pull [1] - | puts [1] - |
| 21:16, | 69:11, | 30: 9, | 56:9 | 70:11 |


| putting | 50:15, | reached | REARDON | 10:3, |
| :---: | :---: | :---: | :---: | :---: |
| [3] - | 51:10 | [1] - 62:4 | [24] | 33:11, |
| 12: 6, | quoted [1] | reaching | 14:5, | 90:2 |
| 13:17, | - 91:9 | [1] - 85:7 | 18:11, | reasonable |
| 27:1 |  | read [2] - | 19:15, | [4] - |
| Q | R | 46:11, | 20:5, | 40:4, |
|  | radiuses | 90:10 | 22:7, | 71:16, |
| quarter | [1]-$59: 18$railroad | reading | 23:1, | 84:17, |
| [2] - |  | $\begin{aligned} & {[2]-} \\ & 47: 3,90: 2 \\ & \text { realities } \end{aligned}$ | 25:16, | 84:18 |
|  |  |  | 26:4, | reasonably |
| $22: 18 \text {, }$ | railroad |  | 27:10, | [1] - 67:2 |
| $\begin{aligned} & \text { 24:11 } \\ & \text { quasi } \end{aligned}$ | raise [1] | $[1]-48: 9$ | 29:4, | reasons |
|  | - 40:3 | realized | 29:11, | [2] - |
| quasi- | $-40: 3$ <br> random $\square$ | [1]-8:17 | $32: 1$, | 15:15, |
| jitney [1] | $-50: 17$ | really | 36:16, | 30:12 |
| - 72:7 |  |  | 40:16, | receive |
| query [1] | randomized | [16] - | 41:3, | [1] - |
|  | [2] | 8:13, |  | 39:13 |
| $-35: 11$ | $49: 15$ | $\begin{aligned} & 10: 2, \\ & 13: 15, \end{aligned}$ | 6:11, | received |
| questions | 51:10 <br> range | $\begin{aligned} & 13: 15, \\ & 18: 15, \end{aligned}$ | 2:2, | [2] - |
| [3] - | range [1] | 19:9, |  | 46:5, |
| 51:13, | - 10:2 | $24: 17$ | 4:8, | 57:18 |
| $65: 11$, $66: 10$ | Ranger [1] | 59:14, | 82:9, | recent [1] |
| quick <br> [1] |  | $60: 15$, |  | - $36: 2$ |
| $-26: 4$ | $\frac{\text { rapid }}{-91: 6}$ | 69:13, |  | recommend |
| quickly | rate [6] - | $69: 14 \text {, }$ | Reardon | [1] - |
|  | :2, | 71:7, | Reardon | $82: 18$ <br> recommenda |
| 4:15, 29:3 | : 5 | 72:17 | [4] - 3:9, |  |
| quieter | $39: 13,$ | 76:11, | 16:15 | tion [1] - |
|  |  | 77:16, | REASON [6] | $\begin{aligned} & 4: 4 \\ & \text { recommende } \end{aligned}$ |
| 19:13 |  | realtime | $\frac{\text { REASON }}{-90: 5}$ |  |
| $\frac{\text { quite }}{-86: 13}$ | $40: 11,$ |  | . | d [1] - |
|  | $72: 18$ <br> rather [3] | [2] | 90:7, | 63:17 |
| quote [6] | 2:6, | 56. | 90:8, | RECORD [1] |
| - 35:2, | 47:12 | 56: | 90: 9, | - 1:18 |
| 35:4 | 57:16 |  | 90:10 | record |
| 38: 9, | RE [1] - |  | reason [4] | [12] - |
| 50:10, | 1:3 | $24: 11$ | - 8:8, | 4:17, 5:2, |


| 67:12, | [1] - 78:8 | - 39:13 | require | resources |
| :---: | :---: | :---: | :---: | :---: |
| 71:5, | regulation | remarkably | [1] | [1] - |
| 71:17, | $\underline{s}$ [4] - | [1] - | 36:10 | 11:14 |
| $72: 3$, | 30:8, | 24:12 | required | respect |
| 90:12, | 49:1, | remote [1] | [1] - | [2] - |
| 91:5, | 50:12, | - 11:5 | 22:17 | 46:14, |
| 91:8, | 51:8 | report [1] | requiremen | 48:2 |
| 91:9, | regulatory | - 83:13 | ts [3] - | RESPECT |
| 91:10 | [1] - | REPORTER | 20:15, | [1] - |
| recorded | 49:12 | [1] - | 50:14, | 91:17 |
| [1] - | reimburses | 91:17 | 51:7 | respond |
| 57:13 | [1] - 47:9 | Reporter | requires | [1] - 29:2 |
| recouping | related | [2] - | [1] - 51:2 | response |
| [1] - $34: 2$ | [1] - 62:9 | 91:4, | research | [2] - |
| recover | relates | 91:14 | [1] - 55:3 | 4:12, |
| [1] - | [2] - | REPORTERS | Research | 66:13 |
| $28: 18$ | 4:11, 73:7 | [1] - 1:17 | [1] - 55:8 | responsibi |
| reduce [1] | relationsh | reporting | reserve | lity [2] - |
| $-73: 3$ | ip [1] - | [2] - | [1] - | $49: 8 \text {, }$ |
| regardless | 57:12 | $50: 14$ | $55: 15$ | $49: 12$ |
| [1] - 37:7 | relationsh | 51:7 | reserving | responsibl |
| register | ips [1] - | representa | [1] - | e [2] - |
| [2] - | $\overline{40: 9}$ | tion [1] - | 78:12 | 45:10, |
| $79: 1, \quad 80: 9$ | relatively | 84:5 | residence | 58:3 |
| registerin | [6] - | represents | [1] - | rest [1] |
| $\underline{\underline{g}}$ [1] | 11:5, | [1] - | 40:15 | 88:10 |
| 80:10 | $52: 6$, | $59: 17$ | resident | restricted |
| regular | 52:10, | REPRODUCTI | 2] - | [1] - |
| [4] - | 54:8, | ON [1] - | $70: 5,70: 7$ | 83:10 |
| 49:16, | 55:14, | 91:16 | residentia | restrictio |
| 49:17, | 72:18 | reputable | $\underline{1}$ [3] - | $\underline{\mathrm{n}}$ [2] - |
| 57:8, 87:4 | reliable | [1]-35:1 | 57:16, | 70:17, |
| regularly | [2] - | request | 61:8, | 71:3 |
| [3] - | 18:3, 54:6 | [2] - | 76:16 | restrictio |
| $20: 2$ | reliably | 16:14, | residents | ns [4] - |
| $49: 18$, $78: 8$ | [1]-54:6 | 38:15 | [1] - | $\overline{67}: 10$, |
| 78:8 | rely [1] - | requests | 61:13 | $70: 2,$ |
| regularly- | 36:5 | [1] - | resolution | 73:16, |
| scheduled | remain [1] | 60:14 | [1] - 66:2 | 81:16 |




| 44:9 | solve [1] | 24:6, | 11:12, | $\underline{\underline{y}}$ [1] - |
| :---: | :---: | :---: | :---: | :---: |
| situation | - 15:8 | 26:11, | 12:15, | 16:2 |
| [3] - | someone | $30: 7$, | 14:18, | specifics |
| 70:10, | [11] - | 34:12, | 15:10, | [1] - 75:3 |
| 74:3, | 23:18, | 34:15, | 16:9, | spell [1] |
| 75:18 | 24:12, | $35: 1$, | 18:3, | - 5:10 |
| six [3] - | 24:14, | $35: 11$, | 21:7, | spelled |
| 61:17, | 28:13, | 35:14, | 55: 6, | [3] - |
| 85:17, | 30:14, | 36:7, | 55:15, | 5:14, |
| 85:18 | 42:7, | 36:11, | 68:17 | 91:8, 91:8 |
| six-month | 47:8, | 39:5, | sounds [1] | spelling |
| [1] - | $68: 9,$ | 39:14, | $-85: 6$ | [1] - |
| $85: 17$ | $70: 9 \text {, }$ | 41:6, | source [2] | 65:14 |
| size [1] - | $77: 12$ | $42: 11,$ | - 34:10, | spend [1] |
| 18:13 | $87: 11$ | $44: 3,$ | $42: 5$ | -63:18 |
| skim [1] - | sometimes | 48:5, | South [1] | spike [1] |
| $46: 11$ | [2] - | 52:11, | - 7:17 | - 9:3 |
| slow [1] - | 27:7, | $\begin{aligned} & 54: 9, \\ & 58 \cdot 8 \end{aligned}$ | space [2] | spite [1] |
| 25:6 | 32:16 | $58: 8 \text {, }$ | - 40:6, | -60:9 |
| slowly [2] | somewhat | 58:11, | 68:17 | spread [1] |
| $-54: 4,$ | $[1]-$ | $\begin{aligned} & 61: 18, \\ & 67: 12, \end{aligned}$ | spans [1] | - 39:5 |
| $54: 8$ | $62: 17$ | $67: 12 \text {, }$ | $-10: 2$ | sprinter |
| small [7] | somewhere | $67: 13$ 69.8 | speaking | [1] - |
| - 6:11, | [1] - | 69:8, | [3] - | 19:11 |
| 11:5, | 11:17 | $\begin{aligned} & 69: 9, \\ & 69: 11 . \end{aligned}$ | 91:6, 91:7 | sprinters |
| 16:12, | soon [1] - | $70: 9$ | spec [1] - | $\frac{\text { [1] - }}{}$ |
| 31:2, | 16:14 | $71: 1,$ | 30:6 | 19:13 |
| 31:3, | sorry [2] | $72: 10 \text {, }$ | special | Square |
| 48:4, 84:9 | - 58:14, | 73:5, | [2] - | [12] - |
| softly [1] | 82:2 | $73: 13$ | 87:3, 87:7 | 11:18, |
| - 91:7 | sort [45] | 73:15, | specific | 14:15, |
| solely [1] | - 6:7, | 73:17, | [6] - | 16:4, |
| - 91:11 | 6:8, 9:7, | 74:1, | 35:4, | 16:5, |
| solid [2] | 15:14, | 83:5, | 50: 6, | 39:11, |
| - 31:16, | 17:5, | 83:18 | 50:7, | 43:15, |
| 69:12 | 17:6, | sort've | 50:11, | 56:9, |
| solution | 17:12, | [12] - | 52:3, | 62:16, |
| [1] - | 21:13, | $10: 4,$ | 60:10 | 62:17, |
| 23:13 | 21:14, | 10:9, | specifical | 63: 9, |



| 6:2, | surge [3] | [2] - | [1] - | Thanksgivi |
| :---: | :---: | :---: | :---: | :---: |
| 59:12, | - 11:14, | 28:1, | 63:16 | ng [1] - |
| 61:16, | 12:3, | 29:16 | ten [2] - | 11:8 |
| 65:17, | 13:13 | target [2] | 11: 6, | THE [5] - |
| 66:4, | surprise | - 69:7, | 44:15 | 1:18, |
| 74:15, | [1] - 63:8 | 73:18 | tends [2] | 91:16, |
| 74:18, | Susan [1] | targeting | - 34:16, | 91:16, |
| 75:7, | - 6:2 | [1] - | 70:9 | 91:17, |
| 81: 9, | swipe [1] | 11:13 | term [1] - | 91:17 |
| $82: 3$, | - 40:17 | taxi [1] - | 12:10 | themselves |
| $82: 6 \text {, }$ | sworn [1] | 32:7 | terms [9] | [1] - 91:8 |
| 86:14 | - 91:10 | teacher | - 23:18, | therefor |
| $\frac{\text { Sue }}{16: 17,}$ | system | [1] - | $28: 13$ | [1] - 90:2 |
| 16:17, | [11] - | $68: 11$ | $51: 8 \text {, }$ | they've |
| 59:11, | 16:9, | teachers | $59: 5,$ | [1] - 63:5 |
| $67: 1 \text {, }$ | 16:14, | [2] - | $59: 9,$ | thinking |
| 69:12, | 17:14, | 68:12, | 60:18, | [4] - |
| $71: 2,$ | 30:15, | 68:14 | $66: 13,$ | 4:13, |
| $\begin{aligned} & 71: 17, \\ & 72 \cdot 17 \end{aligned}$ | $35: 9,$ | team [5] - | 79:5, 81:6 | 50:17, |
| 72:17, | 39:16, | 52:15, | territory | 82:6, 87:5 |
| $\begin{aligned} & 86: 11, \\ & 88: 14 \end{aligned}$ | 40:2, | 53:11, | [1] - 85:6 | third [5] |
|  | 40:10, | 55:4, | test [1] - | - 45:3, |
| $\frac{\text { Sue's }}{-67}{ }^{\text {[2] }}$, | $42: 7,$ | 55:10, | $23: 9$ | $52: 13,$ |
| $\begin{aligned} & -67: 8, \\ & 73: 17 \end{aligned}$ | $42: 8,$ | 69:13 | testimony | $52: 15 \text {, }$ |
| $73: 17$ summers | 44:10 | Tec [1] - | [1] - | 53: 4 , |
|  | systems | 11:4 | 91:10 | 53:14 |
| super | [1] - | Tech [1] - | testing | thirds [1] |
| $-9: 18$ | 46:17 | 10:1 | [3] - | - 53:16 |
| supplied | T | $\frac{\text { technicall }}{\underline{\underline{y}}[3]-}$ | $50: 17,$ | $\frac{\text { THIS }}{91: 16}[1]-$ |
| $30: 18$ | tablet [9] | 19:17, | 51:10 | thoroughly |
| 30:18 support | - 29:7, | $45: 10$, $45: 17$ | Texas [6] | [1]-49:4 |
| [1]-29:2 |  | technol | 10:2, | housa |
| supported | 41:7, | [4] - | 11:2, | 9:18, |
| [1] - 60:6 | 41:10, | 26:12, | 11:4, 11:7 | 12:16 |
| supposed | 41:14, | 31: 6, | thanking | thousands |
| [1] - 27:18 | $42: 4,43: 5$ | 42:9, 52:6 | [1] - | [1] - |
| 27:18 | tablets | temporary | 71:17 | 13:12 |


| three [7] | 39:8 | tracks [1] | 9:14, | [1] - |
| :---: | :---: | :---: | :---: | :---: |
| - 25:2, | TIME [1] | - 25:1 | 10:7, | 71:10 |
| 38:12, | 1:16 | Traffic | 10:16, | trial [6] |
| 41:17, | TO [1] - | [6] - 4:9, | 11:11, | - 71:4, |
| 42:17, | 91:16 | 5:17, 6:3, | 11:14, | 73:8, |
| 42:18, | today [5] | 74: 6, | 12:12, | 79:15, |
| 49:17, | - 4:6, | 74:11, | 13:12, | 82:11, |
| 56:15 | 22:5, | 80:4 | 13:14, | 84:15, |
| three- | 23:5, | traffic | 13:15, | 85:17 |
| month [1] | 27:12, | [1] - | 14:7, | tried [2] |
| - 49:17 | 28:7 | 58:13 | 15: 8, | - 23:11, |
| threshold | ton [1] - | trained | 59:13, | 60:15 |
| [1] - | 68:12 | [1] - 33:7 | 77:10, | trip [2] |
| 77:16 | tons [2] - | training | 84:11 | 17:18, |
| threw [2] | 55:11 | [1] - 33:9 | Transporta | 39:14 |
| - 8:7, | took [1] - | transcript | $\frac{\text { tion }}{5: 17}$ [7] - | true [1] |
| $84: 2$ | $13: 17$ | [3] - | $\begin{aligned} & 5: 17, \\ & 5: 18, \quad 6: 3, \end{aligned}$ | $\overline{91: 5}$ |
| $\frac{\text { throughout }}{\text { [3] - }}$ | $\frac{\text { top }}{50: 13}[1]-$ | $\begin{aligned} & 90: 2, \\ & 90: 10 \end{aligned}$ | $\begin{aligned} & 5: 18,6: 3, \\ & 32: 2, \end{aligned}$ | $\frac{\operatorname{try}}{18}: 6 \text {, }$ |
| 31:11, | torpedo | 90:11 | 36: 6, | 59:17, |
| 39:7, | [1] | TRANSCRIPT | 59:5, 89:2 | 60:16, |
| 80:17 | 78:17 | [1] - | transporta | 61:7, |
| throws [1] | totally | 91:16 | tions [1] | 61:11, |
| - 57:1 | [3] - | transit | - 62:9 | 61:12, |
| thrust [1] | 54:15, | [9] - 8:3, | travel [4] | 64:11, |
| - 7:5 | 66:15, | 9:3, 12:2, | - 11:9, | 67:2 |
| ticket [5] | 71:3 | 13:3, | 15:5, | trying [7] |
| - 28:5, | touch [1] | 13:8, | 38:16, | - 20:8, |
| 43:15, | - 45:11 | 18:14 | 64:18 | 23:9, |
| 43:17, | town [1] - | 20:4, | traveling | 32:9, |
| 44:9, 78:6 | 58:11 | 48:5, 55:6 | [1] - | 34: 6, |
| tickets | TPT [3] - | transition | 60:12 | 39:3, |
| [2] - | $\overline{86}: 5,$ | ed [1] - | treated | 60:11, |
| 28:4, 48:1 | 86:6, 86:9 | $\overline{19}: 10$ | [2] - | 61:2 |
| tie [1] - | track [2] | transmits | 70:3, | tuition |
| 26:12 | - 28:1, | [1] - 29:8 | 70:18 | [1] - 9:6 |
| tied [1] - | 58:9 | transporta | treating | turn [3] - |
| 48:5 | tracking | tion [15] | [1] - 79:5 | 41:14, |
| tier [1] - | [1] - 29:5 | -7:9, | treatment | 42:10 |





